# **EVANGELOS (EVAN) FOTOPOULOS**

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#### **Personal Statement**

As an academically-qualified actuary, I possess a wealth of transferrable competencies both technical and professional. I pride myself on being able to figure out what is needed to solve a complex problem and teaching myself on the fly. I have a proven track record of work and process improvements in the actuarial and investments space. My current objective is to apply my analytical ability and problem solving skills within a progressive actuarial team that encourages creativity, independent thought and learning. I believe that I can help such a team meet its growth and profit goals.

## **Technical Skills**

- Advanced: Python, MS Excel, Git, Bloomberg, SQL
- Intermediate: R, Matlab, VBA, Linux, HTML, LATEX

## Work Experience

#### **DELOITTE CONSULTING**

London

Senior Consultant

February 2019- Current

- Model validation of an interest rate derivative valuation model- I am currently part of a team
  that is responsible for ensuring that model output is in line with prescribed methodology
- Drafted documentation and established a process for setting economic assumptions for real-world stochastic models
- Part of a team that performed buy-side due dilligence on a life insurance company

## ACTUARIAL INVESTMENT (PTY) LTD

Johannesburg

Quantitative Researcher

June 2016- August 2018

- Responsible for all trading
- Developed equity investment strategies that took advantage of:
  - \* the value, momentum and quality premia in the South African market
  - \* Price movements around earnings-related events
  - \* Various seasonal trends
- Co-developed and implemented multi asset class trading systems
- Chief code architect of investment strategy development frameworks and trading systems
- Created detailed simulation runs of investment strategies for stress- and scenario-testing
- Used various statistical techniques e.g. bootstrapping, random simulation, and cross validation to verify the statistical robustness of investment strategies
- Technical reference: http://bit.ly/AI-Technical-Ref
- Business Achievements
  - Investment strategy outperformed Top 40 index by 5.5% per annum after costs over 2.5 years, Sharpe > 1
  - In charge of application to the Financial Sector Conduct Authority to launch a regulated multi-strategy hedge fund for 3rd party capital. Approval received December 2017
  - Hedge fund raised ZAR 30m on launch despite large industry outflows
  - Built a trading system that automated the process of checking for and consolidating all trades.
     Use of this trading system led to a significant improvement in the accuracy of trade execution
  - Proposed and drove the business transition from Matlab to Python.
  - Formed and managed relationships with key service providers

## Work Experience (cont.)

#### **ALEXANDER FORBES**

Johannesburg

Senior Actuarial Analyst

January 2014-May 2016

- Asset Liability Models to review and recommend Strategic Asset Allocations to pension funds
- Actuarial valuations of defined benefit ("DB") and defined contribution ("DC") pension funds
- Other assignments including: Fund wind up & merger calculations, DB-DC conversions et al.
- Character reference: http://bit.ly/AF-Character-Ref
- Value Added & Accolades
  - Instrumental in saving AF 560 man hours by identifying an inefficiency in a project plan and automating the project. This also resulted in a more accurate dataset
  - Received a SuperSERVE award in recognition of this time saving
  - First promotion after 10 months
  - Promoted to lead a team of 8 actuaries, analysts and specialists a year thereafter
  - Awarded best team leader at a team-building event

TUTOR Johannesburg

Maths & Actuarial Science

2010-2013

- UNIVERSITY OF THE WITWATERSRAND: Actuarial Science II Class Tutor
- TUTORS @ YOUR SERVICE: School- and University-level Private Maths Tutor

#### **Education**

#### ACTUARIAL SOCIETY OF SOUTH AFRICA

Johannesburg

Actuary

2014-Current

- Skills gained: analytical, statistical, mathematical, risk management, strategic thinking
- Gained experience in applying this skillset to value, bring greater understanding and improved decision making to uncertain future events
- Academic record: http://bit.ly/ASSA-Academic-Record

## UNIVERSITY OF WITWATERSRAND

Johannesburg

BSc (Hons) in Actuarial Science, Major in Mathematical Statistics

2010-2013

- Graduated in top 10 of class (Honours); Golden Key International Honour Society
- Research Topic: Investment Defaults in Defined Contribution Retirement Funds
- Positions: Treasurer of Students Hellenic Association (union representing 150+ Greek students at WITS)
- Scholarships: University Entrance Scholarship for outstanding matric results
- Academic Transcript: http://bit.ly/University-Transcript

# SAHETI SCHOOL

Johannesburg

Grade 0 - Grade 12

1996-2009

- Independent Examinations Board Awards: Top 100 Student in South Africa; Top 5 % of learners in South Africa in five subjects
- 9 Distinctions in Final Matric Exams: http://bit.ly/School-Transcript
- Deputy Head Boy
- Academic Full Colours; Debating, Swimming Half Colours

# **Additional Information**

- Citizenship: Greek South African Dual Citizenship
- Languages: English, Greek, Afrikaans
- Hobbies: Swimming (Completed the Midmar Mile 15 times), Running