MUKHAMMAD EGAMKULOV

CONTACT
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SKILLS

- Statistical analysis
- Written and verbal communication
- Data Analysis and Visualization with R
- Data Analysis and Visualization with Python
- Business analysis
- Data Modelling
- B2B sales
- Product knowledge
- Brand-building strategies
- B2B sales strategy
- Key account management
- Sales and market development
- Marketing strategy
- Sales operations

LANGUAGE SKILLS

- Uzbek (Native)
- Kyrgyz (Native)
- English (Fluent)
- German (Intermediate)
- Russian (Fluent)
- Korean (Fluent)

Experience

Feb 2023 – Oct 2023
EcoRay Co., Ltd. Seoul, South Korea
Area Manager
• Responsible for managing sales of all EcoRay products in the territory of CIS.
• Responsible for managing sales of portable X-ray generators under the brand of EcoView in the territory of Europe.

Oct 2022 – Feb 2023
MSBIO, Inc. Seongnam-si, Gyeonggi-do, South Korea
Overseas sales division Manager
• Promoted medical device and human tissue products in USA, Europe, Asian Pacific Countries.
• Conducted a global market research on Amniotic Membrane used in Ophthalmology.

• Participated in local exhibitions: KOS (대한안과학회), PRS.

Jul 2019 – Oct 2022
Pine BM CO., LTD, Daejeon, South Korea
Sales and Marketing Manager
• Developed and managed accounts in the territory of USA, Europe and South East Asia. Built online stores on amazon.com, ebay.com, amazon.uk and manage online sales.
• Regularly participate in exhibitions (Medica Germany, Korea-KIMES etc.) and build global network. I am responsible for promoting the products on social network systems, such as Instagram, Facebook, YouTube

Education

Oct 2023 - Present
Europa-Universität Viadrina Frankfurt (Oder), Germany
• Master, International Business Administration (Data Science & Decision Support)

Sep 2016 – Jan 2020
SolBridge International School of Business, South Korea
• Bachelor of Business Administration (Finance)

Sep 2013 – June 2016
Academic Lyceum №3 under Fergana State University, Uzbekistan