

Joseph Eamon Garrity-Rokous

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Education

Williams College, Williamstown, Massachusetts

Graduation anticipated June 2025

- 3.91/4.00 GPA (0 courses taken P/F); Dean's List every semester; Bachelor of Arts in Computer Science
- *Relevant courses:* Advanced Programming & Data Structures, Algorithm Design & Analysis, Artificial Intelligence, Deep Learning, Statistical Modeling, Product Management, Product Design, Venture Capital, Global Political Economy
- *Extracurriculars:* Varsity Wrestling, Co-Founder of Williams Venture Studio, Williams Blockchain Coalition, Housing Coordinator

Relevant Experience (Paid)

Meridian, New York, *Product Operations Manager*

May 2023 - Present

- Led compliance, operations, IT, IR, and HR as employee #1 and founding team member
- Responsible for user authentication engine, merchant onboarding, product performance monitoring and QA
- Responsible for key enterprise partnerships, design & engineering tasks, and operations of global product rollout to 93M users

North Delta, Boston, *Founder and Managing Partner*

June 2022 - Present

- Bootstrapped Pre-Seed through Series A startup consulting and fundraising business to profitability and 6-figure annual run rate
- Raised \$6M for 5 startups across network of 500+ VCs, GPs, LPs, founders, and operators
- Sourced lead checks worth \$4.5M for seed rounds worth \$15-20M

BondCliQ, New York, *Head of Marketing and Product Manager*

November 2020 - August 2022

- Led all weekly product marketing meetings, operations, and strategy through Series A
- Managed product development, deadlines, analytics, ETL, special projects with Data Engineering team for Fortune 500 customers

ViableEdu, New York, *Business Development, Growth, and Operations Manager*

July 2020 - August 2022

- Led business development, growth, operations, market research, and marketing as employee #1 and founding team member
- Managed intern and business development teams, as well as key enterprise and non-profit partnerships, scaling business to 6-figure annual run rate

ViableMkts, New York, *Business Development and Operations Manager*

June 2020 - August 2022

- Led business development, operations, growth, partnerships, market research, marketing, and special projects
- Co-founded Viable360: consulting arm offering tactical and technical business support services
- Led project management and consulting teams for 6 enterprise, startup, and non-profit clients worth 6-figures in contracts

Additional Projects

Various Computer Science Courses, Williams College

September 2021 – June 2025

- **Deep Learning:** Began with fundamentals of regression and optimization before building and training multilayer feedforward, convolutional, recurrent, and transformer neural networks
- **Artificial Intelligence:** Designed back-end algorithms using search spaces, probabilistic reasoning, propositional logic, reinforcement learning, resolution, and Bayesian Networks to solve Wordle, Sudoku, Pacman, and Minesweeper games
- **Algorithm Design & Analysis:** Designed greedy, divide-and-conquer, dynamic programming, graph, and network flow algorithms, in addition to algorithmic solutions to potentially intractable, NP-Hard, and NP-Complete problems
- **Advanced Programming:** Designed programs using graphs, stacks, queues, dictionaries, hash tables, files, and time complexity analysis to create final exam scheduler, random word generator, graphical games, and advanced search and sorting algorithms

Additional Leadership Experience, Passions, and Skills

- **Technical Skills:** SQL, Python, Java, Scala, R, Figma, Notion, Retool, Posthog, Visual Studio Code, Excel, PowerPoint
- **Varsity Wrestling:** Committed 20 hours/week during winter season to weekly competitions, daily practices, lifts, and film
- **Williams Venture Studio:** Led weekly meetings and hosted annual pitch competition and summit for 200+ alumni and students
- **Williams Blockchain Coalition:** Club member and partner, hosting speakers and building crypto community on campus
- **Housing Coordinator:** Led weekly dorm meetings and campus social events, fostering inclusive community on campus
- **Phillips Academy Andover:** School co-president, dorm proctor, varsity wrestling co-captain, 5.60/6.00 GPA, 1560 SAT
- **Eamon's Take:** Founder and writer of Substack blog on new investment theses, startups, VC, AI, Web3, and other tech
- Self-taught trumpet, electric guitar, freestyle rapping, music producing, chess, Magic the Gathering, and SQL