

# Joseph Eamon Garrity-Rokous

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## Education

**Williams College**, Williamstown, Massachusetts

*Graduation anticipated June 2025*

- 3.91/4.00 GPA (0 courses taken P/F); Dean's List every semester; Bachelor of Arts in Computer Science
- *Relevant courses:* Advanced Programming & Data Structures, Algorithm Design & Analysis, Artificial Intelligence, Deep Learning, Statistical Modeling, Product Management, Product Design, Venture Capital, Global Political Economy
- *Extracurriculars:* Varsity Wrestling, Co-Founder of Williams Venture Studio, Williams Blockchain Coalition, Housing Coordinator

## Relevant Experience (Paid)

**Meridian**, New York, *Product Operations Manager*

*May 2023 - Present*

- Led compliance, operations, IT, IR, and HR as employee #1 and founding team member
- Responsible for user authentication engine, merchant onboarding, product performance monitoring and QA
- Responsible for key enterprise partnerships, design & engineering tasks, and operations of global product rollout to 93M users

**North Delta**, Boston, *Founder and Managing Partner*

*June 2022 - Present*

- Bootstrapped Pre-Seed through Series A startup consulting and fundraising business to profitability and 6-figure annual run rate
- Raised \$6M for 5 startups across network of 500+ VCs, GPs, LPs, founders, and operators
- Sourced lead checks worth \$4.5M for seed rounds worth \$15-20M

**BondCliQ**, New York, *Head of Marketing and Product Manager*

*November 2020 - August 2022*

- Led all weekly product marketing meetings, operations, and strategy through Series A
- Managed product deadlines, analytics, ETL, and special projects with Data Engineering team for Fortune 500 customers

**ViableEdu**, New York, *Business Development, Growth, and Operations Manager*

*July 2020 - August 2022*

- Led key business development, growth, operations, market research, product development and marketing efforts as employee #1 and founding team member
- Managed intern and operations teams, as well as key enterprise and non-profit partnerships, scaling business to 6-figure annual run rate

**ViableMkts**, New York, *Business Development, Growth, and Operations Manager*

*June 2020 - August 2022*

- Led key business development, operations, growth, partnerships, market research, product development and marketing efforts
- Co-founded Viable360: consulting arm offering tactical and technical business support services
- Led project management, intern and consulting teams for 6 enterprise, startup, and non-profit clients worth 6-figures in contracts

## Additional Projects

**Various Computer Science Courses**, Williams College

*September 2021 – June 2025*

- **Deep Learning:** Began with fundamentals of regression and optimization before building and training multilayer feedforward, convolutional, recurrent, and transformer neural networks
- **Artificial Intelligence:** Designed back-end algorithms using search spaces, probabilistic reasoning, propositional logic, reinforcement learning, resolution, and Bayesian Networks to solve Wordle, Sudoku, Pacman, and Minesweeper games
- **Algorithm Design & Analysis:** Designed greedy, divide-and-conquer, dynamic programming, graph, and network flow algorithms, in addition to algorithmic solutions to potentially intractable, NP-Hard, and NP-Complete problems
- **Advanced Programming:** Designed programs using graphs, stacks, queues, dictionaries, hash tables, files, and time complexity analysis to create final exam scheduler, random word generator, graphical games, and advanced search and sorting algorithms

## Additional Leadership Experience, Passions, and Skills

- **Technical Skills:** SQL, Python, Java, Scala, R, Figma, Notion, Retool, Posthog, Visual Studio Code, Excel, PowerPoint
- **Varsity Wrestling:** Committed 20 hours/week during winter season to weekly competitions, daily practices, lifts, and film
- **Williams Venture Studio:** Led weekly meetings and hosted annual pitch competition and summit for 200+ alumni and students
- **Williams Blockchain Coalition:** Club member and partner, hosting speakers and building crypto community on campus
- **Housing Coordinator:** Led weekly dorm meetings and campus social events, fostering inclusive community on campus
- **Phillips Academy Andover:** School co-president, dorm proctor, varsity wrestling co-captain, 5.60/6.00 GPA, 1560 SAT
- **Eamon's Take:** Founder and writer of Substack blog on new investment theses, startups, VC, AI, Web3, and other tech
- Self-taught trumpet, electric guitar, freestyle rapping, music producing, chess, Magic the Gathering, and SQL