Eamon Garrity-Rokous

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Experience (Paid)

FinTech Collective, New York, New York

June 2022

Summer Intern at their VC Bootcamp

- Joined weekly pipeline and daily team meetings with partners, principals, portfolio company CEOs
- Developed market maps, investment memos, and project materials; presented investment opportunities to FTC partners
- Led a DeFi investment side project, which realized over 200% in profits and incorporated the monthly CPI report, beta multiples, hedging, leveraged yield farming, NFTs, and perpetual futures and smart contracts in its strategy

BondCliQ Inc., New York, New York

November 2020 - August 2021, Summer 2022

Co-head of Marketing Department, Product Management

- Led weekly marketing meetings and strategy for BondCliQ as they closed initial Series A funding of \$7.5MM in 2021
- Developed new website, front-end and backend DaaS & SaaS products in corporate bond vertical, primarily via data engineering

ViableEdu, New York, New York

July 2020 - August 2021, Summer 2022

Founding Team Member, Business Development Analyst

- Led business development and marketing strategy during and after the founding of ViableEdu
- Scaled ViableEdu and secured new clients such as Milken Institute, Lincoln Financial, and 100 Women in Finance
- Built and co-hosted the Gen V Podcast (interviewees include Anthony Noto, Linda Villarosa, and Salvador Gómez-Colón)

ViableMkts LLC, New York, New York

June 2020 - August 2021, Summer 2022

Consulting Business Analyst

- Offered freelance job after one month as summer intern; then led internal business development and marketing strategy
- Secured and led projects for new clients such as GTS, Proclivity Systems, and Financy

Education

Williams College, Williamstown, Massachusetts

Graduation anticipated May 2025

- 3.92/4.00 GPA (unweighted, 0 courses taken P/F); Dean's List; Double-major: Computer Science and Economics (B.A.)
- Relevant courses: Advanced Programming & Data Structures, Artificial Intelligence Venture Capital, Statistical Modeling
- Extracurriculars: Varsity Wrestling, Blockchain Coalition, Co-Founder of the Williams Venture Studio, Housing Coordinator

Phillips Academy Andover, Andover, Massachusetts

Graduated June 2020

- SAT: 1560 (790 Reading, 770 Math); Relevant coursework: AP BC Calculus, AP Economics, AP Computer Science, AP Latin
- Extracurriculars: Senior School Co-President; Dorm Proctor; Captain of Varsity Wrestling Team; Founded two local non-profits, Andover Business Club, and first on-campus profit-earning business; selected as Class Agent for Andover Class of 2020

Additional Skills, Interests, and Projects

- Co-founder of the <u>Williams Venture Studio</u>: a multi-university venture, startup, and creative collective (<u>mobile app demo</u>)
- Connected 4 founders to over 20 angel investors and VCs in my network and helped raise over \$1mm for them
- Investor, Advisor, and member of <u>Andover Alumni Angels</u> Syndicate, which invests in Phillips Academy-connected startups
- Writer and mapper of new markets for my own Substack blog, <u>Eamon's Take</u>, on startups, VC, AI, Web3, and other tech
- Advisor on Business Development and Growth to Markit Social, an event platform that helps creators maintain engagement
- Advisor on Business Development to Polar, a stable coin designed to be pegged to buying-power of USD and track inflation
- Involved in startups, Venture Capital, FinTech, EdTech, Climate & CleanTech, Web3, NFTs, and blockchain technology
- Efficient in Python, Java, SQL, R, Spark, Databricks, ML, AI, Excel, PowerPoint, Google Workspace, Canva, Adobe
- Built my own personal website and Github page for my portfolio of coding projects
- Early investor in Bitcoin, Ethereum, Gemini, crypto and many other digital assets
- Avid player of the electric guitar, trumpet, chess, Magic the Gathering, and strategy games
- Coworkers would say I'm passionate, curious, flexible, self-motivated, hyper-productive, and a quick learner and problem-solver