

INDUSTRY ANALYSIS.

Introduction to Investments
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Industry and Company Analysis

➤ Can do a life-cycle analysis of the industry to isolate likelihood of dividend payments:

- ✓ Growth phase = no dividends
- ✓ Consolidation = growing dividends
- ✓ Maturity phase = steady/constant dividends



Why are we focussing on dividends?



Dividends help us assess the value of a company.

INDUSTRY ANALYSIS.

Sectors and the economy (again each time a little different)

a) Most correlated with expansions and contractions
Capital goods (factory machinery, aircraft)
Consumer cyclical (auto, housing)
Technology (computers, telecom)
Transportation (airlines, shipping)

Best time to buy: growth has slowed and rates falling

Worst time to buy: as fast growing economy slows

b) Sectors that do well at end of expansions
Basic materials (steel, aluminium)
Energy (oil, natural gas)

c) Sectors that do well when the economy slows
Financial services
Utilities

d) Sectors best when heading into a recession
Consumer staples (food, toothpaste)
Healthcare (drugs, HMOs)

Longer term: focus on whether earnings estimates are likely to be cut, maintained, or will go but up.

Shorter term: are earnings surprises priced in?

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