Eduard Gubaidullin

Data-driven, goal-oriented leader with 10+ years experience in IT leadership positions. Design and implementation business strategies to maximize today's opportunities while preparing for the future.

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EXPERIENCE

FINOTEC CO., LTD., *Head Of Information Technology Department*

2020 – PRESENT

- Successfully manage IT services across an international company with branches in Southeast Asia and Europe.
- Led the overhaul of the IT department, achieving operational efficiency and ensuring 24/7/365 availability of critical services.
- Fostered a culture of transparency, collaboration, accountability, and excellence within the IT team.
- Spearheaded the creation of infrastructure from the ground up.
- Orchestrated the seamless migration of crucial systems to the cloud.
- Managed commercial aspects, oversaw tenders, vendor selection, and maintained vendor relationships.
- Implemented diverse solutions and technologies, including Fortigate, Cisco, Symantec, VMware, Tableau, Microsoft, Synology, Bitrix24, Flyfonetalk, Line, Google Workspace, Google Cloud, Docker/Kubernetes, Zabbix, and Grafana.
- Managed IT services for over 1000 users.

NDA, *Expert Consult*

2016 - PRESENT

- Developed a comprehensive import substitution roadmap and executed related measures.
- Trimmed IT expenses by 22% by optimizing the IT budget and reducing cloud resource wastage by 25%.
- Orchestrated the integration of retail automation and SaaS services, enhancing ordering, shelf space optimization, and loyalty systems.
- Spearheaded the digitization and optimization of business processes.
- Integrated cloud services "Moy Sklad" and "Business.Ru" with various marketplaces and online stores.
- Implemented IoT projects involving ZigBee, Z-Wave, MQTT, BLE, and LTE-M.
- Leveraged SaaS solutions for dashboards and analytics.
- Dedicated to employee development, training, and mentorship.

SKILLS

Leadership

Adaptability

Communication

Goal-oriented

Mentorship

IT-Management

Digitalization and Digital Transformation

IT Strategy

IOT

Project Management

Agile

CERTIFICATIONS

Scrum Foundation Professional Certificate (SFPC), CertiProf

Six Sigma Yellow Belt, 6sigmastudy

MCTS: Microsoft Dynamics® CRM 4.0 Installation and Deployment

MCTS: Microsoft Dynamics® CRM 4.0 Customization and Configuration

Customer-Centric IT Strategy, Darden School of Business | Coursera

Organizational Change and Culture for Adopting Google Cloud Specialization, Coursera | Google

Google Cloud Digital Leader Training Specialization, Coursera

LLC Managing Company "Salute", *Head of IT Department*

2016 - 2018

- Devised and executed an impactful IT development strategy.
- Streamlined and digitized business processes, leading to an 8% reduction in IT operating costs.
- Introduced a training and testing system, enhancing personnel quality.
- Implemented a Business Intelligence solution.
- Achieved a 70% reduction in paper costs and an 80% increase in process speed through Electronic Document Management System implementation.

OMC, *Head of IT Department*

2015 - 2016

- Oversaw IT infrastructure maintenance for a distributed Arctic town during the construction of a remote LNG plant, ensuring 24/7 support.
- Managed wireless communication using radio relay equipment for remote facilities.
- Achieved a 97.8% Customer Satisfaction (CSAT) rate.

SPAR International, *Head of IT Department*

2010 - 2015

- Drove the development and implementation of an enterprise-wide IT strategy as part of Digital Transformation efforts.
- Optimized the annual IT infrastructure budget and consistently improved optimization through technology enhancements.
- Formed and motivated a team of specialists, resulting in the growth of four leaders.
- Orchestrated the digitalization of processes and the implementation of corporate business intelligence.
- Implemented a warehouse management system, leading to reduced errors, faster order assembly, and up to 15% inventory reduction.
- Achieved an 11% reduction in logistics costs and optimized car loading.
- Reduced IT operating costs by 30% through budget optimization.
- Ensured regulatory compliance for the trading and accounting system.
- Introduced EDI system for order optimization, resulting in an 11% cost reduction.
- Pioneered a loyalty system and an auto-order system, lowering costs and enhancing customer service.
- Established a video surveillance department to minimize financial losses and improve customer service quality.

| Google

Agile Meets Design Thinking

Digital Transformation, BCG | Coursera

Industrial IoT on Google Cloud, Coursera | Google

IBM Blockchain Foundation Developer, Cognitive Class

Digital transformation. Fast start, Stepik

Information Security Basics, Softline Group

LANGUAGES

Russian

English

Tatar

EDUCATION

Moscow Technical Institute, Project Management

2022

Yandex School of Data Analysis, Cloud Service Engineer

2022

Sterlitamak State Pedagogical Institute, Technology and Entrepreneurship

2006

PROJECTS

Electronic school diary, 2006

- Development of an electronic school diary;
  40% increase in student achievement.