

EDUARDO GUILLEN

San Antonio, Texas

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LinkedIn: [linkedin.com/in/eguillen2035](https://www.linkedin.com/in/eguillen2035) | Github: <https://github.com/eguillen2035> | Portfolio:

<https://github.com/eguillen2305>

SUMMARY

Full Stack Web Developer with a background in sales and business to provide support and leadership in the development of web applications. Effective at combining creativity and problem solving to develop user-friendly applications. Johns Hopkins MBA Student 23'.

SKILLS

Technical Skills: HTML, CSS, Javascript, JQuery, Bootstrap, Firebase, Node Js, MySQL, MongoDB, Express, Handelbars.js & ReactJS, GitHub, Heroku, APIs, AJAX, NPM.

Computer Skills: Microsoft Office, NetSuite, Salesforce, Sage 100.

Languages: Fluency in English and Spanish. Conversational French.

PROJECTS

Traveling During COVID-19 | <https://github.com/eguillen2305/Project1> | <https://arod1207.github.io/Project1/>

- API based web application to help users look at flight options and number of active COVID19 cases.
- Responsible for Front-end and user interface
- APIs, Foundation by Zurb, JavaScript

Crickets Internal Social Media | <https://github.com/nabi-0/Project2> | <https://pea-two-roku.herokuapp.com/>

- Internal Social Media using SQL, JQuery and Node.js
- Responsible for Front-End
- Foundation by Zurb, MySQL, Sequelize

EXPERIENCE

Strategic Account Manager - San Antonio, TX

February 2019 – Present

TESSCO Technologies

Cultivate customer relationships in an assigned portfolio of strategic and enterprise accounts to drive incremental growth through solution selling. Target and create new customer opportunities by identifying key decision makers, executing the Tessco offerings.

Account Manager – San Antonio, TX

August 2017 - February 2019

BCS ProSoft,

Inside sales at a technology consulting firm that specializes in Enterprise Resource Planning (ERP) solutions software for small and mid-sized companies. Advised and consulted existing clients to run their businesses better by connecting them with the tools and resources needed to make proactive business decisions based on sound business intelligence.

EDUCATION

Masters Business Administration (MBA) 2023

Johns Hopkins University

Full Stack Web Development

University of Texas at San Antonio

Bachelor of Business Administration Marketing

The University of Texas at San Antonio, San Antonio TX December 2017