## Appendix R

# Interaction analysis for exclusive vs rating

The interaction test between exclusive vs rating predictors suggests no statistically significant interaction effect. The F-test yielded an F-value of 0.124, with a corresponding p-value of 0.725. We fail to reject the null hypothesis at a significance level of  $\alpha = 0.01$ , indicating no significant interaction effect between these two predictors on log love. Therefore, the regression lines for exclusive vs rating are parallel across different levels of these predictors.

## Interaction plot for exclusive vs rating

```
ggplot(data = sephoraData, aes(y = log_love, x = rating, color = exclusive))+
    geom_point() +
    geom_smooth(se = FALSE, method = "lm") +
    theme_minimal()
**Recomposition of the property o
```

### **Analysis of variance**

```
```{r}
inter_model1 <- lm(log_love ~ rating*exclusive, data = sephoraData)
anova_model1 <- anova(inter_model1)
kbl(anova_model1) %>%
kable_classic_2(full_width = F)
```

|                    | Df  | Sum Sq  | Mean Sq | F value | Pr(>F) |
|--------------------|-----|---------|---------|---------|--------|
| rating             | 1   | 290.27  | 290.27  | 132.90  | 0.00   |
| exclusive          | 1   | 35.51   | 35.51   | 16.26   | 0.00   |
| Rating * exclusive | 1   | 0.27    | 0.27    | 0.12    | 0.73   |
| Residuals          | 996 | 2175.43 | 2.18    | NA      | NA     |

## F-test Analysis

```
$$\{r\}$$
F\_start <- round(qf(.99,anova\_model1\$Df[3],anova\_model1\$Df[4]),3)
```
 $H_0: \beta_1=0$ 
 $H_A: \beta_1\neq 0$ 
 $\alpha=0.05$ 
Reject if  $F^*>F(0.99,1,996)=6.66$ 
 $F^*=0.124$ 
 $P_{value}=0.725$ 

From the ANOVA output, we have F\*=0.124, we fail to reject H0 and conclude that the interaction terms should be dropped from the model. The p-value associated with this test is 0.725