

## Appendix T

### Interaction analysis for exclusive vs log price

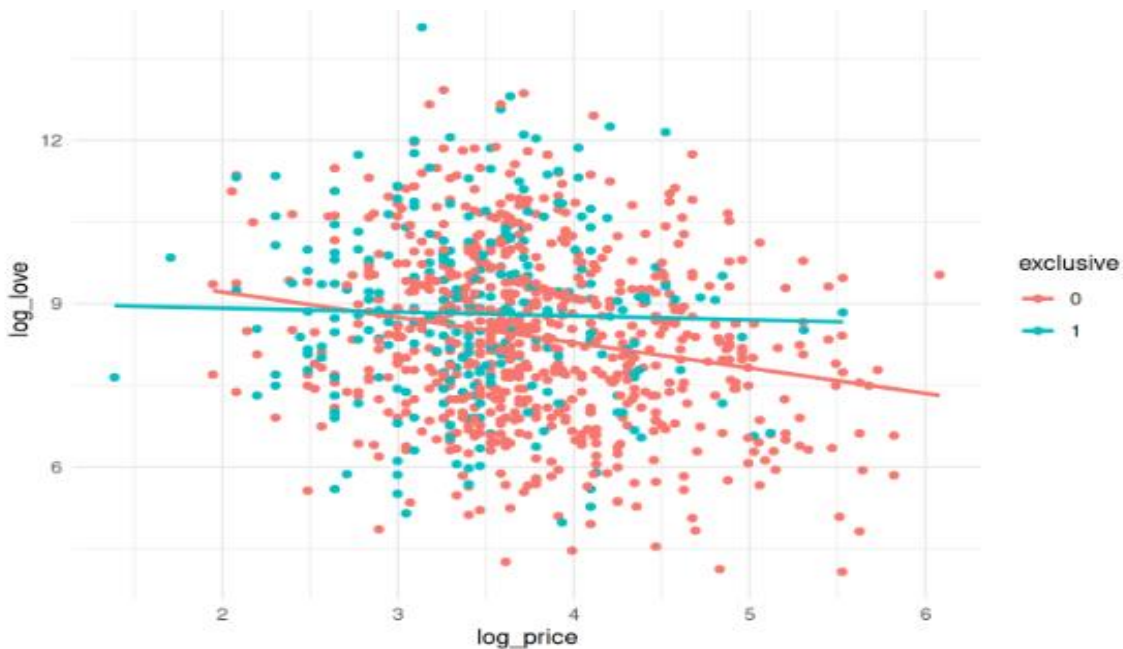
The interaction test between exclusive vs log price predictors suggests no statistically significant interaction effect. The F-test yielded an F-value of 5.411, with a corresponding p-value of 0.02. We fail to reject the null hypothesis at a significance level of  $\alpha = 0.01$ , indicating no significant interaction effect between these two predictors on log love. Therefore, the regression lines for exclusive vs log price are parallel across different levels of these predictors.

### Interaction plot for exclusive vs log price

```

{r}
ggplot(data = sephoraData, aes(y = log_love, x = log_price, color =
exclusive)) +
  geom_point() +
  geom_smooth(se = FALSE, method = "lm") +
  theme_minimal()

```



## Analysis of variance

```

```{r}
inter_model1 <- lm(log_love ~ log_price*exclusive, data = sephoraData)

anova_model1 <- anova(inter_model1)
kbl(anova_model1) %>%
kable_classic_2(full_width = F)
```

```

|                       | Df  | Sum Sq  | Mean Sq | F value | Pr(>F) |
|-----------------------|-----|---------|---------|---------|--------|
| log_price             | 1   | 84.29   | 84.29   | 35.18   | 0.00   |
| exclusive             | 1   | 17.85   | 17.85   | 7.45    | 0.01   |
| Log price * exclusive | 1   | 12.96   | 12.96   | 5.41    | 0.02   |
| Residuals             | 996 | 2386.38 | 2.40    | NA      | NA     |

## F-test Analysis

```

```{r}
F_start <- round(qf(.99, anova_model1$Df[3], anova_model1$Df[4]), 3)
```

```

$$H_0 : \beta_1 = 0$$

$$H_A : \beta_1 \neq 0$$

$$\alpha = 0.05$$

$$\text{Reject if } F^* > F(0.99, 1, 996) = 6.66$$

$$F^* = 5.411$$

$$P_{value} = 0.02$$

From the ANOVA output, we have  $F^* = 5.411$ , we reject  $H_0$  and conclude that the interaction terms shouldn't be dropped from the model. The p-value associated with this test is 0.02.