

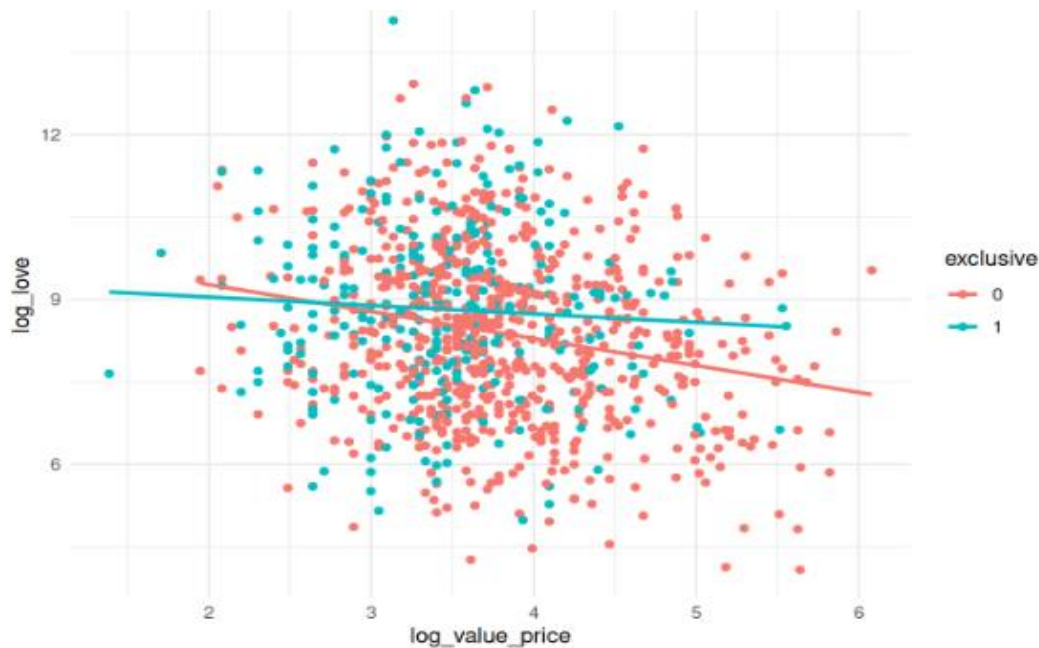
## Appendix U

### Interaction analysis for exclusive vs log value price

The interaction test between exclusive vs log value price predictors suggests no statistically significant interaction effect. The F-test yielded an F-value of 4.345, with a corresponding p-value of 0.037. We fail to reject the null hypothesis at a significance level of  $\alpha = 0.01$ , indicating no significant interaction effect between these two predictors on log love. Therefore, the regression lines for exclusive vs log value price are parallel across different levels of these predictors.

### Interaction plot for exclusive vs log value price

```
```{r}
ggplot(data = sephoraData, aes(y = log_love, x = log_value_price, color =
exclusive)) +
  geom_point() +
  geom_smooth(se = FALSE, method = "lm") +
  theme_minimal()
```
```



## Analysis of variance

```

```{r}
inter_model1 <- lm(log_love ~ log_value_price*exclusive, data = sephoraData)
anova_model1 <- anova(inter_model1)
kbl(anova_model1) %>%
kable_classic_2(full_width = F)
```

```

|                             | Df  | Sum Sq  | Mean Sq | F value | Pr(>F) |
|-----------------------------|-----|---------|---------|---------|--------|
| Log value price             | 1   | 100.30  | 100.30  | 42.09   | 0.00   |
| exclusive                   | 1   | 17.44   | 17.44   | 7.32    | 0.01   |
| Log value price * exclusive | 1   | 10.35   | 10.35   | 4.35    | 0.04   |
| Residuals                   | 996 | 2373.39 | 2.38    | NA      | NA     |

## F-test Analysis

```

```{r}
F_start <- round(qf(.99, anova_model1$Df[3], anova_model1$Df[4]), 3)
```

```

$$H_0 : \beta_1 = 0$$

$$H_A : \beta_1 \neq 0$$

$$\alpha = 0.05$$

$$\text{Reject if } F^* > F(0.99, 1, 996) = 6.66$$

$$F^* = 4.345$$

$$P_{\text{value}} = 0.037$$

From the ANOVA output, we have  $F^* = 4.345$ , we reject  $H_0$  and conclude that the interaction terms shouldn't be dropped from the model. The p-value associated with this test is 0.037.