

## Model without Log love variable

```
```{r}

# Fit model without love

model.without.love <- glm(online_only ~ limited_edition + exclusive + log_price
+ log_value_price, family = binomial, data = sephora)

sum_model.without.love <- summary(model.without.love)

sum_model.without.love

```

Call:
glm(formula = online_only ~ limited_edition + exclusive + log_price +
    log_value_price, family = binomial, data = sephora)

Coefficients:
                Estimate Std. Error z value Pr(>|z|)
(Intercept)    -2.04209     0.14452 -14.130  < 2e-16 ***
limited_edition1  0.64966     0.08707   7.461 8.56e-14 ***
exclusive1     -0.46109     0.06397  -7.208 5.68e-13 ***
log_price       -0.84595     0.22326  -3.789 0.000151 ***
log_value_price  1.07869     0.21876   4.931 8.18e-07 ***
---
Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1

(Dispersion parameter for binomial family taken to be 1)

Null deviance: 9791.0  on 8986  degrees of freedom
Residual deviance: 9569.2  on 8982  degrees of freedom
AIC: 9579.2

Number of Fisher Scoring iterations: 4
```

## Likelihood ratio test without Log love

```
```{r}

# residual deviance for model without love
```

```
residual_deviance_without_love <- round(model.without.love$deviance,2)
```

```
G <- residual_deviance_without_love - residual_deviance_full_model
```

```
p <- 1-pchisq(G, df = 4)
```

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...
```

$$H_0 : \beta_1 = 0$$

$$H_a : \text{at least one } \beta \neq 0$$

$$G = 9569.19 - 8649.08 = 920.11$$

$$p = 0$$

The “love” variable is statistic significant because its p-value is close to zero

Percent change of beta

```
``{r}
```

```
#Percent change of beta for limited_edition
```

```
beta_change_limited_edition <- round(100 * (model.without.love$coefficients[2] -  
model.multiv1$coefficients[2]) / model.multiv1$coefficients[2],2)
```

```
#Percent change of beta for exclusive
```

```
beta_change_exclusive <- round(100 * (model.without.love$coefficients[3] -  
model.multiv1$coefficients[3]) / model.multiv1$coefficients[3],2)
```

```
#Percent change of beta for price
```

```
beta_change_price <- round(100 * (model.without.love$coefficients[4] -  
model.multiv1$coefficients[4]) / model.multiv1$coefficients[4],2)
```

```
#Percent change of beta for value_price
```

```
beta_change_value_price <- round(100 * (model.without.love$coefficients[5] -
model.multiv1$coefficients[5]) / model.multiv1$coefficients[5],2)
```

...

$$\Delta \hat{\beta}_{limited\_edition} = 54.45$$

$$\Delta \hat{\beta}_{exclusive} = 50.73$$

$$\Delta \hat{\beta}_{price} = -6.77$$

$$\Delta \hat{\beta}_{value\_price} = 13.56$$

Although love predictor was dropped from the model, the exclusive predictor is an important confounder because it has percent changes of more than 15%.