

univariable analysis for Log Love variable (people who loving the product)

```
``{r}
```

```
model.love <- glm(online_only ~ log_love, family = binomial, data = sephora)
```

```
sum_model.love <- summary(model.love)
```

```
sum_model.love
```

```
...
```

```
Call:
```

```
glm(formula = online_only ~ log_love, family = binomial, data = sephora)
```

```
Coefficients:
```

	Estimate	Std. Error	z value	Pr(> z)
(Intercept)	3.51954	0.15560	22.62	<2e-16 ***
log_love	-0.57422	0.01935	-29.68	<2e-16 ***

```
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```

```
Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

```
(Dispersion parameter for binomial family taken to be 1)
```

```
Null deviance: 9791.0  on 8986  degrees of freedom  
Residual deviance: 8723.3  on 8985  degrees of freedom  
AIC: 8727.3
```

```
Number of Fisher Scoring iterations: 4
```

Wald test for Log Love variable (people who loving the product)

```
``{r}
```

```
# Wald test
```

```
wald_love <- round(sum_model.love$coefficients[2]/  
sum_model.love$coefficients[2,2],3)
```

```
pvalue_love <- round(2*(pnorm(wald_love)),4)
```

...

$$H_0 : \beta_1 = 0$$

$$W = \frac{\hat{\beta}_1}{SE(\hat{\beta}_1)} = -29.68$$

$$P_value = 0$$

According to the Wald test, the independent variable “number of people loving the product” is statistically significant because its p-values is less than the significant level $\alpha=0.25$