WHO IS THE CONSUMER AND WHO IS THE PROVIDER? WHAT CONSTRAINTS DO THEY OPERATE UNDER? WHAT ARE THE POWER DYNAMICS? WHAT IS THE COLLABORATION LIKE? WHAT ARE THE COMMUNICATION CHANNELS? HOW IMPORTANT IS THE API TO EACH PARTY? WHAT IS THE EXPECTED CHANGE RATE? **HOW IS CHANGE HANDLED?** WHAT IS THE SERVICE LEVEL AGREEMENT? **ARE BOTH SIDES HAPPY?**

27/03/2025