Don't stop your mobility!

SIGO is a company that provides an economic, simple, maintainable and energy-efficient smart device to improve the user's experience while using public transportation. The device will be installed in public transportation stops to display reliable information to the commuters.





PROBLEM

Limited Information for the Public Transport users

Less than 4% of the total number of bus stops have real-time information

Slow and costly growth of bus stops modernization (only around 10-12 bus stops per year)



SOLUTION

More accurate real-time schedule

on buses, traffic congestion, the number of people using the bus...

Reduce the costs of installation and energy-efficient

Collect data from stops to provide better experience

What is our business model?





Monthly subscription 80€ / device during 3 years. After 15€ / month



Go-to-market strategy



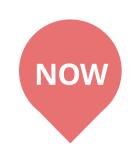
Partnership with Tallinn's Transport Department to test and pilot SIGO's units in the bus stops.

What is the market size?

Over 90.000 stops in Baltics & Scandinavia

Only 50 / 1340 equipped in Tallinn

200K€ / year for bus stops in Tallinn



Development of SIGO platform

Design unit cases

Pilot of 100 units in Tallinn

200.000€



Explore Baltics/Nordics

Research of new markets
(conferences, tourism...)

Break-even

10.000€ & self funded

Develop SIGO prototype
Validation and test of SIGO proto
Partnership with Tallinn Transport

Department and other

stakeholders

2019

200.000€

Deployment of 1200 units in Tallinn

Sell out for Tallinn city and suburban area



The SIGO Team



Olga Kornilova

Marketing expert



Damiano Sartori

SW Engineer



Leire LitwinUI/UX Designer



Tsegaye MisikirData Scientist



Baaska Erdenebat

HW Engineer



Charles FerrariService Engineer