**{NAME}**

**Email: {EMAILADDRESS}**

**Address: {MAILADDRESS}**

**Project Manager - TXC**

Seasoned communicators and engineering professional with more than 8 years' experience in supply chain management, field application engineering, and business. Fluent in Spanish.

WORK EXPERIENCE

**Project Manager**

TXC-2014 to Present

Accomplishment: Establish a beachhead for TXC crystal oscillators in the automotive segment.

• Lead and coordinate various projects with cross-functional groups including engineering, overseas Business

Units, contract manufacturers, and production.

• Provide technical support to Marketing, Products, Engineering, and Design Teams

• Implement business/products development, drive design wins & provide the product solution based on customers' specific requirement to close the design opportunity

• Support and coordinate product planning, technology, and business unit strategy.

• Engage in requirement elicitation activities for key customers; collaborate with development engineers to deliver solutions for customers' specific products.

**Sales Engineer**

Taitien USA-2013 to 2014

Accomplishment: Established several design wins and reference design for new customers

• Conferred and collaborated with sales team to understand customer requirements to promote the sales of products and services.

• Provided technical support to sales team and communicated technical details with customers

• Worked together with development engineers in order to deliver the appropriate solutions for customers

• Identified new markets and new product offerings

• Developed sales plans for products in new markets

**Senior Sales Engineer**

New Kinpo Group-2012 to 2013

Accomplishment: Earned 1 new project in HP Vancouver

• Coordinated communications with HP's OEM/ODM departments in San Diego and Vancouver

• Maintained client relationships to facilitate contract bidding for HP's printer business

• Provided client-facing R&D services and helped solve client concerns

• Supported and coordinated global development projects (TW, US, Singapore, China)

• Facilitated communication between R&D teams in Asia and clients around the world

• Successfully leveraged EE background in winning new business with high-level managers

**Product Manager, PSG DTO**

Hewlett-Packard Co-2008 to 2011

Consumer Desktop Supply Chain

Accomplishment: Processed Improvement for 2 projects in Foxconn Chongqing

• Supported the development, quality control, and change management of desktop lifecycle data by leveraging engineering acumen to communicate with ODMs such as Foxconn, Pegatron and Quanta

• Increased data accuracy of new products through ability to clearly communicate with both vertical (R&D

through MFG) and horizontal (Marketing, Procurement, Cost Management, regional offices) business units

• Reduced impact of critical issues with diverse business groups such as R&D, NPI, Procurement, Support, Cost Management, Marketing, and regional offices to maximize sales and customer satisfaction

• Reported product information status to facilitate coherence of the corporate message

• Facilitated orderly data transition through an internal merger of two product divisions and multiple changes in upper management

• Was responsible for data collection, coordination, release, and change management through the lifetime of the product

• Conducted global communication between diverse business groups such as Supply Chain, Marketing, and regional offices to maximize sales and customer satisfaction

• Was active attendant in Six Sigma coursework

**Field Application Engineer, Customer Service Division**

BenQ-Siemens Ltd-2004 to 2006

Accomplishment: 1 Smartphone project for Mobile Division during merger

• Assisted in the BenQ-Siemens merger by providing technical support to engineering / customer service teams of both entities

• Conducted training sessions on new handset/smartphone products in Europe / North America

• Improved BenQ's customer service procedures via call center training sessions and workshops in Beijing on field problem feedback support, RMA support and service tools

• Provided back-end technical support to Europe and Mexico offices

• Coordinated regional service teams in Mexico to improve service

**Program Engineer, Motherboard Division**

R&D Division, ASUSTeK Inc-2003 to 2004

Accomplishment: Participated in the Sony PS2 /PS3(ODM) project

• Coordinated with multiple teams (R&D, Procurement, OQC, IQC, Marketing) to support all aspects of the

ODM project

• Involved in all facets of product planning: engineering evaluations, setting product specifications, material planning, preparation and build of BOMs, QC and QA

• Strongly involved in all aspects of ECM management regarding product releases

EDUCATION

**BSc in IC Design**

{UNIVERSITY}

2000