



# EMILY KAISER

TECHNICAL APPRENTICE -  
SOFTWARE ENGINEERING

## CONTACT

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## ABOUT

Emily brings nearly a decade of expertise in account relations and employer brand through digital marketing consultation. She has successfully driven profits and account growth, delivering an unparalleled client experience. Recently, Emily transitioned into software development, where she applies her robust background in strategic planning and client engagement to create innovative and user-centric software solutions.

## ADDITIONAL SKILLS

JAVA  
SPRING  
REACT  
JAVASCRIPT  
HTML

ADOBE SUITE

MASTER CROCHETER  
BAKER

## EXPERIENCE

### TECHNICAL APPRENTICE

*Indeed | February 2024 - Present*

- Attended 512 hours of lecture to learn principles of engineering over 16 weeks.
- Completed 5 large projects and 35 assignments covering topics that included both frontend and backend capabilities.

### SENIOR ACCOUNT EXECUTIVE

*Indeed | August 2018 - February 2024*

- Exceeded Quota 12 of the last 14 quarters while navigating clients through the changing employment landscape during COVID.
- 7th place rank in ENT United States for ACE annual 2022
- Mean Green 2021 and 2022
- \$300,121 Average Global Product Revenue (GPS) attainment of per quarter in current book.
- Received team MVP Q3 2022.
- Mentored and trained multiple AEs to help drive sales and retain talent.
- Conducted Hiring Event training to help new ENT reps understand best practices for creating budgets and objection handling
- Balanced points of contact across multiple departments with clients to give them best customized experience on Indeed.
- PAC and WAI member

### BRANCH MANAGER

*Enterprise Holdings, Inc. | June 2014 - July 2018*

- Achieved Elite seller status 9 times within North Texas Group.
- Trained over 40 employees with 100% successful promotion rate from management trainee to management assistant.

## EDUCATION

### BACHELOR OF ARTS IN ADVERTISING

Southern Methodist University  
May 2014