ekaraman322@gmail.com

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-17798678

+90 (535) 700-7365

Istanbul, Turkey

Emre

Karaman

EDUCATION

Dedicated Sales Associate with 5+ years of experience in retail environments. Recognized for my ability to communicate with customers, provide exceptional service, and upsell products. Have received “Employee of the Year” award two years consecutively. Seeking retail sales position with opportunities for advancement into a managerial position.

DevOps & System Engineer

Tuition Fellowship for PhD Study, Koc University, Istanbul/Turkey (2014)

Tuition Fellowship for PhD Study, Northwestern University, Chicago/USA (2012)

Full Scholarship for MS Study, Turkish Naval Forces (2010-2012)

Acceptance from 11 Top US Universities for Masters Education

Computer Engineering:

Carnegie Mellon University

Northwestern University

University of Santa Barbara

ACHIEVEMENTS AND HONORS

Koç University, Istanbul/Turkey (2014-2017 (Frozen) )

Phd Student (Passed Written Qualification Exam and Frozen at 2017)

Northwestern University, Chicago/USA (2012)

Phd Student (Frozen due to Navy Obligatory Service)

Northwestern University, Chicago/USA (2010–2012)

MS Computer Engineering

Minor in Engineering Management (Department of Industrial Engineering and Management Sciences)

Thesis Title: GPU Implementation of Action Potential Cardiac Computer Simulations

GPA: 3.7/4.0

Naval Academy, Istanbul/Turkey (2002-2006)

Industrial Engineering – Summa Cum Laude

GPA: 3,65/4

Graduate Standing: 4/231

Johns Hopkins University

University of San Diego

Industrial Engineering:

Columbia University

Penn State University

University of Texas Austin

Purdue University

University of Wisconsin

Michigan University

Education Achievement Badge and Reward, Commander of the Turkish Naval Forces (May 2007)

Graduation Honor, Commander of the Turkish Armed Forces (August 2006)

NATO Headquarter Visiting Student Scholarship, Turkish Naval Academy (May 2006)

DevOps & System Engineer, Turkish Naval Research Center Command, September 2014 - Present

* DevOps Architect of Turkish Naval Forces ADVENT Combat Management System (CMS)
* Jenkins
* Wide range of UNIX based Operating System Experience
  + From SunOS 4.1.3 to Solaris 8, 10 and 11
  + From Rhel 5 to 8.
  + Solaris Sparc, Solaris X86 and Linux X86 Architectures.
* Docker
* Ansible Experience since 2016
* Ansible Tower
* VmWare
* Software Configuration Manager of ADVENT Combat Management System (CMS)
* Software Configuration Manager of Turkish Navy Platforms with THALES Nederland B.V. TACTICOS Combat Management System (CMS)

Electronics Warfare Officer, TCG SALIHREIS (Flag Ship), Turkish Naval Forces, March 2013-September 2014

Head of Electronics Department, TCG BARBAROS (Flag Ship), Turkish Naval Forces, August 2012- March 2013

Communication Electronics Officer, TCG BARBAROS (Flag Ship), Turkish Naval Forces, September 2007- June 2010

BURBERRY, New York, NY

*Sales Associate, December 2018–present*

* Assist ~50 customers daily in finding merchandise, while providing recommendations that have led to a 12% annual increase in sales
* Helped implement a new inventory tracking system, improving organizational efficiency
* Exceeded sales goals by over 150% for two consecutive months
* Manage merchandise displays, highlighting new inventory with the goal of increasing sales
* Regularly maintain at least a 90% customer service feedback rating

DIOR, New York, NY

*Retail Sales Associate, May 2017–November 2018*

* Repeatedly exceeded monthly sales quotas
* Drove up sales by upselling new merchandise and making informed recommendations

WORK EXPERIENCE

BURBERRY, New York, NY

*Sales Associate, December 2018–present*

* Assist ~50 customers daily in finding merchandise, while providing recommendations that have led to a 12% annual increase in sales
* Helped implement a new inventory tracking system, improving organizational efficiency
* Exceeded sales goals by over 150% for two consecutive months
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DIOR, New York, NY

*Retail Sales Associate, May 2017–November 2018*

* Repeatedly exceeded monthly sales quotas
* Drove up sales by upselling new merchandise and making informed recommendations

KEY SKILLS

* Expert organizational skills
* Skilled with Point of Sale software (TokenWorks Magnetic Card Reader, Plexis Software Plexis POS)
* Conversational Spanish speaker
* Upselling
* Excellent interpersonal skills
* Conflict resolution
* Time management