**Sustainable Finance Collective Asia (“SFCA”)  
Sustainable Projects Proposal Form**

|  |  |  |
| --- | --- | --- |
| **1.** | **Organisation name** |  |
|  |  |  |
| **2.** | **Main contact details** |  |
| 2.1 | Name(s) | *Mr/Ms/Mrs/Miss [Full name, surname in capital letters]* |
| 2.2. | Job Title |  |
| 2.3. | Email |  |
| 2.4. | Phone number |  |
| 2.5. | Address |  |
|  |  |  |
| **3.** | **Sustainability Theme addressed** | *Circular Economy / Sustainable Energy / Social Impact* |
|  |  |  |
|  |  |  |
| 4. | **Proposal description** |  |
| 4.1. | Proposal name |  |
| 4.2. | Industry sector |  |
| 4.3. | Proposal Description - Overview |  |
| 4.4. | Where is the Proposal located / applicable? |  |
| 4.5. | How advanced is the Proposal and is it scalable? | *Describe how far has the project been developed to date? What is the current status of the project? E.g. R&D stage, pre-feasibility, feasibility, expansion, retrofitting, greening the supply chain, already being implemented etc.* |
| 4.6. | Is this for a single project or several projects? | *For example, the proposal may be for funding required on a single particular project, such as capex required for constructing recycling plants within your manufacturing facilities, or adding energy efficiency or productivity measures within your existing facilities.*  *Alternatively your firm might have several smaller projects that would make your overall business process more sustainable, for e.g., greening of buildings, retrofitting etc., that would make sense to obtain ‘green funding’ for* |
| 4.7. | Are there any existing assets/functions that need to be replaced? |  |
| 4.8. | Why is the Proposal sustainable? Include quantitative data where possible (impact measurement) | *Please include an assessment of the estimated social, environmental and/or economic impact (if available) of the project.* |
| 4.9. | What are the key merits of the project? | * [Key merits] * [Key merits] * [Key merits] * [Key merits] |
| 4.10. | Does the project generate incremental revenues? | *Please fill in the below table where data is available, and state the key assumptions made.* |
|  | |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | | **Item**  **(USD 000s)** | **2014A** | **2015A** | **2016E** | **2017F** | **2018F** | **2019F** | **2020F** | | Revenue |  |  |  |  |  |  |  | | *Yoy growth %* |  |  |  |  |  |  |  | | Gross profit |  |  |  |  |  |  |  | | *GP margin %* |  |  |  |  |  |  |  | | EBITDA |  |  |  |  |  |  |  | | *EBITDA margin %* |  |  |  |  |  |  |  | | EBIT |  |  |  |  |  |  |  | | *EBIT margin %* |  |  |  |  |  |  |  | | Profit before tax (PBT) |  |  |  |  |  |  |  | | Net profit |  |  |  |  |  |  |  | | *Net profit margins %* |  |  |  |  |  |  |  | | |
|  |  |  |
| 4.11. | Proposal entity | *Is the Proposal undertaken by an existing entity? If so please provide the latest financial statements. Has the Proposal received funding already, if applicable? Who are the shareholders and managing directors of the existing entity, if applicable?* |
| 4.12 | Key hurdles | *What are the key hurdles and risks of the Proposal if any? E.g. technical, regulatory, obtaining funding? Are there any comparable projects that’s been completed in the market already?* |
| 4.13 | Experience/ track record of the firm performing the project |  |
| 4.14 | Proposal team | *Which teams within the organisation are involved in the Proposal?*  *Have any external advisors/consultants etc. been engaged already? What expertise is required to complete the Proposal?* |
|  |  |  |
| **5.** | **Funding** |  |
| 5.1. | Funding amount required | *State in USD, and ideally include currency(ies), type of funding requested (debt, equity, mezzanine, commercial covers etc.)* |
| 5.2. | Uses of proceeds | *What will the requested funding be used for? Be as specific as possible with breakdowns* |
| 5.3. | Entity receiving funding | *If known, which legal entity would receive the funding? Where does this entity sit within the overall structure? Who are the shareholders of this entity?* |
| 5.4. | Repayment if debt funded / exit if equity funded | *What would be the source of repayment if debt funding is to be provided? If the Proposal(s) itself does not generate revenues, would there be any guarantees provided?*  *What are the potential exit options for equity providers?* |
|  |  |  |
|  |  |  |
| **6.** | **Additional information** | *Any other information to support the proposal* |
| **7.** | **Attachments** | *Please attach if available: Operational data, financial model, photos, technical data etc.* |

\*Please be as detailed as possible in your answers