Eldar Kahrovic

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EDUCATION

W. P. Carey School of Business, Arizona State University, Tempe, AZ August 2023
Bachelor of Science, Computer Information Systems

PROFESSIONAL EXPERIENCE

Product Support Engineer Intern, AVEVA, Scottsdale, AZ May 2023 – Present
- Led an intern project which saved the organization over 85 working hours.
- Learned the fundamental architecture behind the AVEVA PI system.
- Collaborated with cross functional teams to develop process improvements.

Sales Development Representative, Adobe, Phoenix, AZ April 2021 – January 2022
- Helped generate $1 million in potential revenue from 2021 to 2022.
- Communicated with business leaders (CTO's HR heads etc..) via email, and phone to upgrade to a cloud solution.
- Scheduled appointments for Adobe Account executives to upgrade Adobe licensing from perpetual to cloud, primarily Adobe Acrobat

Member Service Representative, USAA, Phoenix, AZ February 2020 – December 2020
- Improved new account offering by 150% from April to December.
- Provided best practice presentations in team meetings.
- Focus on deepening member relationships with applicable products/services.

General Sales Manager Youfit Health Clubs, Phoenix, AZ May 2018 – August 2019
- Managed a staff of up to 30 in 3 different locations.
- Grew club monthly revenue by 64% from 2018 to 2019.
- Achieved 140% of club membership goal for February 2019.

SKILLS & ACTIVITIES

Technical Skills: Salesforce, JavaScript, Java, HTML,SQL
Languages: Bosnian

CERTIFICATIONS

Salesforce Certified Associate May 2023 - Present
- Certified Associates have a fundamental awareness of how an integrated CRM platform solves the challenge of connecting departments and customer data and may have up to 6 months of Salesforce user experience.