

# New Appendix

Em Maloney

11/19/2021

## Appendix A

### All Occupational Identities

#### Occupations Table

Identity	OSG	E	P	A	Deference Score	Avg SIOPS	Avg SE
accountant	Disagreeably Powerful	1.03	1.16	-0.48	5.36	41.23	59.9
actor	Everyday Specialists	0.82	1.36	1.68	5.27	61.78	66.7
advertising_copy_writer	Disagreeably Powerful	0.65	0.55	0.66	4.39	41.00	51.7
advertising_executive	Disagreeably Powerful	0.13	2.13	1.51	5.57	NA	NA
airline_pilot	Everyday Specialists	1.66	2.41	0.33	6.98	66.00	73.7
ambassador	Everyday Specialists	1.46	2.28	0.31	6.11	NA	NA
anesthetist	Everyday Specialists	1.52	1.85	-0.89	6.45	NA	NA
architect	Disagreeably Powerful	1.52	1.70	-0.28	5.78	56.74	75.5
artist	Everyday Specialists	1.74	0.92	-0.33	5.94	57.00	61.8
assembly_line_worker	Service-to-Society	0.77	-1.02	0.76	5.41	32.61	21.4
assistant	Everyday Specialists	1.51	-0.10	0.05	5.45	NA	NA
astronaut	Service-to-Society	2.33	2.13	0.76	8.22	NA	NA
athlete	Service-to-Society	1.81	2.50	2.45	7.47	54.00	53.9
attorney	Everyday Specialists	1.21	2.46	1.51	6.22	NA	NA
attorney_general	Disagreeably Powerful	0.94	2.54	0.73	5.88	NA	NA
auctioneer	Service-to-Society	0.76	1.19	3.03	6.23	53.71	66.5
auditor	Disagreeably Powerful	-0.33	1.54	-0.61	4.36	NA	NA
auditor_general	Disagreeably Powerful	0.14	1.55	0.10	4.52	NA	NA
author	Disagreeably Powerful	1.45	1.88	-1.13	5.62	NA	NA
auto_mechanic	Everyday Specialists	1.15	0.58	0.55	5.56	43.52	36.7
automobile_assembler	Everyday Specialists	1.19	0.55	1.06	5.34	NA	NA
baby_sitter	Everyday Specialists	2.12	1.36	0.36	6.31	23.00	24.9
bailiff	Disagreeably Powerful	0.72	1.56	0.10	5.34	NA	NA
bailsmen	Disagreeably Powerful	0.58	1.57	0.55	4.21	NA	NA
baker	Everyday Specialists	1.97	0.70	0.06	6.09	33.00	23.5
bank_manager	Disagreeably Powerful	1.11	1.81	0.27	5.49	51.14	70.9
bank_teller	Disagreeably Powerful	1.27	0.57	-0.52	5.16	51.56	67.1
barber	Everyday Specialists	1.35	0.26	0.41	4.92	NA	NA
bartender	Service-to-Society	1.33	1.18	2.16	5.90	NA	NA
beautician	Service-to-Society	1.32	0.05	1.11	5.94	NA	NA
bellhop	Service-to-Society	1.20	-0.82	0.95	5.80	23.13	25.0
bill_collector	Disagreeably Powerful	-1.07	1.63	1.02	4.89	27.00	50.0
biologist	Everyday Specialists	1.83	1.45	-0.11	5.83	64.83	83.6

Identity	OSG	E	P	A	Deference Score	Avg SIOPS	Avg SE
blacksmith	Everyday Specialists	1.22	1.26	0.95	5.53	NA	NA
board_director	Disagreeably Powerful	1.04	2.59	1.09	6.24	NA	NA
bodyguard	Everyday Specialists	1.86	2.65	0.39	7.37	NA	NA
bookie	Disagreeably Powerful	-0.62	0.85	0.08	4.94	NA	NA
bookkeeper	Disagreeably Powerful	1.35	0.04	-1.44	5.24	NA	NA
bouncer	Disagreeably Powerful	0.55	2.30	0.63	5.42	NA	NA
bricklayer	Everyday Specialists	1.21	0.69	0.11	5.09	34.00	22.51
broadcast_news_analyst	Disagreeably Powerful	0.68	1.33	1.41	4.90	NA	NA
building_contractor	Disagreeably Powerful	1.05	1.39	1.04	4.92	NA	NA
bulldozer_operator	Disagreeably Powerful	0.44	1.17	1.38	5.02	NA	NA
bus_driver	Everyday Specialists	1.31	0.17	0.05	5.16	32.00	26.81
busboy	Service-to-Society	0.85	-1.16	0.33	5.44	NA	NA
butcher	Disagreeably Powerful	0.75	0.77	0.67	4.86	23.79	20.91
cabinet_maker	Disagreeably Powerful	1.10	0.71	0.28	4.48	30.50	27.01
cabinet_member	Disagreeably Powerful	0.59	1.84	0.46	5.74	NA	NA
carpenter	Everyday Specialists	1.25	0.65	0.86	5.43	NA	NA
cashier	Everyday Specialists	0.65	-0.73	0.42	4.62	32.16	30.91
casual_laborer	Disagreeably Powerful	0.77	-0.42	-0.05	4.53	NA	NA
cement_worker	Everyday Specialists	0.79	0.27	0.92	5.05	33.14	22.31
ceo	Service-to-Society	0.71	3.22	1.48	7.57	NA	NA
chairman_of_the_board	Disagreeably Powerful	1.05	3.04	0.96	6.08	NA	NA
chairwoman	Everyday Specialists	1.40	2.33	0.91	6.08	NA	NA
chambermaid	Everyday Specialists	0.50	-1.52	-0.84	5.46	22.00	16.51
chaplain	Everyday Specialists	2.12	1.58	-0.52	6.59	NA	NA
chauffeur	Everyday Specialists	1.51	-0.51	-0.73	5.23	NA	NA
cheerleader	Actively Revered	1.05	0.24	2.93	7.52	NA	NA
chef	Service-to-Society	1.69	1.35	1.68	6.87	NA	NA
chemical_engineer	Everyday Specialists	1.57	1.73	-0.41	6.25	66.00	82.31
chemist	Disagreeably Powerful	1.82	1.88	-0.68	6.00	69.00	83.51
chief_operations_officer	Disagreeably Powerful	0.83	2.45	1.15	5.71	NA	NA
chiropractor	Everyday Specialists	1.77	1.38	-0.36	5.75	NA	NA
choreographer	Service-to-Society	1.27	1.21	1.97	5.94	NA	NA
church_deacon	Everyday Specialists	1.41	1.40	-0.17	6.12	39.00	54.51
city_councilor	Disagreeably Powerful	0.66	1.80	0.70	4.91	NA	NA
civil_engineer	Everyday Specialists	1.70	1.55	-0.02	6.22	70.00	81.41
civil_servant	Service-to-Society	1.18	-0.17	-0.54	6.18	NA	NA
cleaning_woman	Everyday Specialists	1.82	0.16	-0.05	5.56	NA	NA
clergy	Disagreeably Powerful	1.08	1.44	-0.73	5.24	54.00	71.51
clerical_worker	Disagreeably Powerful	1.11	-0.09	-0.47	4.68	45.00	40.51
clerk	Disagreeably Powerful	0.98	-0.40	-0.09	4.51	38.93	40.51
coach	Service-to-Society	1.96	2.37	2.19	7.73	NA	NA
coal_miner	Everyday Specialists	0.84	0.11	0.54	5.17	NA	NA
comedian	Actively Revered	1.94	1.19	2.88	7.65	NA	NA
commentator	Everyday Specialists	0.89	0.92	1.86	5.34	NA	NA
commissioner	Disagreeably Powerful	0.99	1.88	0.59	5.00	NA	NA
computer_programmer	Everyday Specialists	1.51	1.46	0.01	5.78	52.56	75.51
computer_security_specialist	Disagreeably Powerful	1.57	1.45	-0.59	5.50	NA	NA
computer_support_specialist	Everyday Specialists	1.33	0.82	-0.02	5.85	48.72	56.71
construction_contractor	Everyday Specialists	1.37	1.38	1.35	5.32	NA	NA
construction_foreman	Everyday Specialists	1.13	1.47	1.42	5.81	NA	NA
construction_laborer	Everyday Specialists	1.33	0.68	1.59	5.26	24.25	19.61
consultant	Everyday Specialists	1.53	1.61	0.77	5.92	NA	NA

Identity	OSG	E	P	A	Deference Score	Avg SIOPS	Avg SE
cook	Service-to-Society	2.24	1.69	1.58	7.30	30.33	30.33
coroner	Disagreeably Powerful	0.64	0.69	-0.95	4.44	NA	NA
cosmetologist	Everyday Specialists	1.31	0.30	0.60	5.38	NA	NA
counselor	Service-to-Society	2.54	1.66	-0.78	7.96	NA	NA
cpa	Disagreeably Powerful	0.88	1.48	-0.50	4.98	NA	NA
craftsman	Everyday Specialists	1.59	1.07	-0.31	5.78	NA	NA
crane_operator	Disagreeably Powerful	0.94	1.23	0.29	4.74	28.70	24.48
creditor	Disagreeably Powerful	-0.45	1.63	0.63	5.21	NA	NA
custodian	Everyday Specialists	1.54	-0.82	-0.93	5.62	29.62	35.20
customer_systems_analyst	Disagreeably Powerful	0.90	0.33	-0.60	5.22	NA	NA
customs_officer	Disagreeably Powerful	0.45	1.37	0.13	4.36	NA	NA
dairy_farmer	Everyday Specialists	1.62	0.42	-0.62	5.49	NA	NA
decorator	Service-to-Society	1.70	0.81	0.84	5.76	38.00	57.64
defense_attorney	Disagreeably Powerful	0.86	2.05	1.44	5.64	NA	NA
dental_assistant	Everyday Specialists	1.40	0.00	0.05	5.34	49.87	47.83
dental_hygienist	Everyday Specialists	1.68	0.86	0.34	5.70	NA	NA
dentist	Everyday Specialists	1.62	1.51	0.08	5.76	70.00	88.33
deputy	Disagreeably Powerful	1.08	2.00	0.80	5.25	NA	NA
detective	Everyday Specialists	1.65	1.93	-0.80	6.48	54.41	60.00
dietitian	Everyday Specialists	1.56	0.90	-0.32	5.14	NA	NA
diplomat	Everyday Specialists	1.20	2.21	0.80	6.39	NA	NA
district_attorney	Disagreeably Powerful	0.80	2.38	1.16	5.99	NA	NA
divorce_lawyer	Disagreeably Powerful	-0.33	1.96	0.81	5.22	NA	NA
doctor	Actively Revered	2.69	2.94	0.37	9.38	63.94	67.53
economist	Disagreeably Powerful	0.87	0.93	-0.26	4.83	60.00	80.92
editor	Disagreeably Powerful	1.08	1.70	0.23	5.39	NA	NA
education_administrator	Everyday Specialists	1.43	2.09	0.56	5.92	NA	NA
educator	Service-to-Society	2.42	2.52	0.26	8.36	NA	NA
electrical_engineer	Everyday Specialists	1.71	1.61	0.28	5.76	65.00	80.78
electrical_linesman	Disagreeably Powerful	1.01	0.64	0.34	4.57	36.33	37.70
electrician	Disagreeably Powerful	1.26	0.43	-0.11	4.72	38.09	32.83
elementary_school_teacher	Actively Revered	2.66	1.81	0.71	8.79	53.00	67.63
engineer	Everyday Specialists	1.75	1.94	0.30	6.38	63.58	78.20
entrepreneur	Service-to-Society	1.59	2.00	1.99	6.84	NA	NA
environmentalist	Service-to-Society	2.10	0.65	0.77	6.70	NA	NA
executive	Disagreeably Powerful	0.82	2.73	1.50	6.10	64.51	70.34
farm_laborer	Everyday Specialists	1.47	-0.01	-0.20	5.79	21.00	11.74
farmer	Everyday Specialists	2.13	0.50	-0.48	6.26	NA	NA
fast_food_server	Service-to-Society	0.67	-1.05	0.90	5.42	NA	NA
file_clerk	Disagreeably Powerful	0.58	-0.67	-1.05	4.52	41.47	47.23
film_star	Disagreeably Powerful	0.48	1.77	1.76	5.10	NA	NA
fire_investigator	Everyday Specialists	1.95	1.66	0.43	6.11	56.36	57.83
firefighter	Actively Revered	3.27	2.85	2.29	10.09	35.00	46.38
fisherman	Everyday Specialists	1.47	0.41	-0.87	5.90	NA	NA
flight_attendant	Everyday Specialists	1.51	0.44	0.31	5.51	50.00	46.70
foreman	Disagreeably Powerful	0.64	1.30	0.34	4.17	NA	NA
forest_ranger	Everyday Specialists	2.01	0.96	-0.22	5.97	43.53	11.56
fundraiser	Actively Revered	2.55	2.18	1.40	8.52	NA	NA
funeral_director	Disagreeably Powerful	0.80	0.57	-1.36	4.90	NA	NA
garbage_collector	Service-to-Society	1.25	-0.49	0.42	5.97	16.54	19.23
gas_station_attendant	Everyday Specialists	0.74	-1.05	-0.44	4.71	NA	NA
geologist	Disagreeably Powerful	1.34	0.49	-1.01	5.08	NA	NA

Identity	OSG	E	P	A	Deference Score	Avg SIOPS	Avg SE
governor	Disagreeably Powerful	0.57	2.20	0.76	5.11	NA	NA
hairstylist	Service-to-Society	1.56	-0.01	1.01	5.49	29.97	29.97
handyman	Service-to-Society	1.62	0.39	0.71	5.83	NA	NA
host	Everyday Specialists	1.76	1.04	0.46	5.55	37.03	25.20
hostess	Service-to-Society	2.08	1.62	1.26	7.10	NA	NA
housekeeper	Service-to-Society	1.94	0.39	0.92	6.15	NA	NA
immigration_officer	Everyday Specialists	1.40	-0.74	-0.53	5.57	NA	NA
inspector	Disagreeably Powerful	0.14	1.63	0.72	4.98	NA	NA
instructor	Disagreeably Powerful	0.57	1.54	-0.67	4.90	40.27	44.88
insurance_agent	Everyday Specialists	1.74	2.11	0.56	6.01	NA	NA
insurance_claims_investigator	Disagreeably Powerful	0.52	0.68	0.24	4.14	46.00	60.29
intern	Disagreeably Powerful	0.07	1.22	-0.06	4.12	NA	NA
interpreter	Service-to-Society	1.41	-1.39	0.05	6.31	NA	NA
interrogator	Service-to-Society	2.26	1.97	0.80	6.80	65.66	80.92
interviewer	Disagreeably Powerful	-0.40	2.05	1.09	5.01	NA	NA
investigator	Disagreeably Powerful	0.57	1.71	0.78	5.05	NA	NA
janitor	Everyday Specialists	1.67	2.01	-0.04	6.32	NA	NA
jeweler	Everyday Specialists	1.45	-0.87	-0.94	5.26	21.00	15.36
journalist	Disagreeably Powerful	0.85	0.65	-0.64	4.18	43.00	28.12
judge	Everyday Specialists	0.85	1.55	1.02	5.44	59.95	72.83
labor_union_leader	Disagreeably Powerful	1.15	2.53	-0.22	6.40	76.11	88.96
laborer	Everyday Specialists	0.85	2.14	1.92	5.71	NA	NA
landscape_architect	Everyday Specialists	1.02	-0.11	0.32	5.04	NA	NA
landscaper	Everyday Specialists	1.59	1.14	-0.39	5.79	NA	NA
lawyer	Everyday Specialists	1.29	0.15	0.28	5.24	43.79	37.14
lecturer	Everyday Specialists	0.83	2.63	1.75	6.27	73.10	86.72
legislator	Everyday Specialists	1.29	1.70	0.39	6.04	NA	NA
librarian	Disagreeably Powerful	-0.07	2.18	0.31	5.36	NA	NA
library_assistant	Everyday Specialists	1.83	-0.28	-2.06	6.85	48.47	60.70
lobby_attendant	Everyday Specialists	1.78	-0.06	-2.02	6.34	33.50	42.30
lobbyist	Everyday Specialists	1.29	-0.40	-0.13	4.94	NA	NA
locksmith	Everyday Specialists	0.01	1.53	1.67	5.48	NA	NA
logger	Disagreeably Powerful	1.16	0.81	-0.27	4.72	NA	NA
machine_operator_in_a_factory	Disagreeably Powerful	0.70	1.18	0.83	4.90	42.00	12.00
machine_repairer	Everyday Specialists	0.94	0.29	1.10	5.25	32.43	26.79
magician	Everyday Specialists	1.36	1.02	0.68	5.21	37.80	30.53
maid	Everyday Specialists	1.13	0.78	1.83	5.48	NA	NA
mail_carrier	Everyday Specialists	1.47	-1.00	-0.73	5.50	NA	NA
manager	Service-to-Society	1.93	0.02	-0.44	6.19	30.05	27.52
manager_of_branch_store	Disagreeably Powerful	1.15	2.61	1.29	6.02	54.61	57.73
mayor	Everyday Specialists	1.23	1.42	1.25	5.58	NA	NA
mechanical_engineer	Disagreeably Powerful	1.03	2.02	0.75	5.65	NA	NA
medic	Disagreeably Powerful	1.63	1.69	-0.06	5.68	60.50	77.89
merchant	Actively Revered	2.78	2.62	1.86	9.27	NA	NA
migrant_worker	Everyday Specialists	0.70	0.51	1.14	5.20	NA	NA
miner	Everyday Specialists	0.79	-0.97	0.10	5.17	NA	NA
missionary	Everyday Specialists	0.94	-0.13	0.59	4.80	32.23	31.73
motel_owner	Service-to-Society	2.12	1.41	-0.14	7.39	NA	NA
music_director	Disagreeably Powerful	0.31	0.31	0.11	4.15	NA	NA
musician	Everyday Specialists	1.45	1.41	1.27	5.48	NA	NA
negotiator	Service-to-Society	1.77	1.25	1.47	7.02	46.09	64.44
	Everyday Specialists	1.90	2.17	0.43	6.84	NA	NA

Identity	OSG	E	P	A	Deference Score	Avg SIOPS	Avg SE
newscaster	Everyday Specialists	0.84	1.60	2.10	5.88	NA	NA
night_watchman	Everyday Specialists	1.56	1.18	-1.33	6.29	NA	NA
nurse	Actively Revered	2.84	1.75	0.53	8.77	36.50	41.32
nursing_assistant	Service-to-Society	2.32	0.94	0.38	7.28	40.48	43.72
nutritionist	Service-to-Society	2.30	1.20	0.16	6.63	52.00	65.22
online_merchant	Disagreeably Powerful	0.80	0.86	0.25	4.65	NA	NA
ophthalmologist	Everyday Specialists	1.60	1.43	-0.34	5.82	NA	NA
optical_engineer	Disagreeably Powerful	1.56	1.25	-0.45	5.41	NA	NA
organizer	Service-to-Society	2.07	1.68	0.48	7.44	NA	NA
parking_attendant	Everyday Specialists	0.29	-0.29	-0.40	4.96	NA	NA
part.time_employee	Everyday Specialists	0.93	-0.61	-0.03	NA	NA	NA
pastor	Service-to-Society	1.89	2.31	0.72	7.42	NA	NA
patrolman	Disagreeably Powerful	1.01	1.24	0.33	5.04	NA	NA
pawnbroker	Disagreeably Powerful	-0.39	0.42	0.95	3.88	NA	NA
pediatrician	Actively Revered	3.01	2.52	0.53	9.23	NA	NA
pharmacist	Everyday Specialists	2.09	1.38	-0.42	6.67	64.00	81.12
philanthropist	Service-to-Society	2.56	1.98	0.28	7.62	NA	NA
philosopher	Everyday Specialists	1.47	0.89	-1.03	6.30	NA	NA
photographer	Everyday Specialists	1.68	1.20	-0.68	5.85	NA	NA
physician	Service-to-Society	2.41	2.35	-0.04	7.86	58.30	65.62
physicist	Everyday Specialists	1.60	1.41	-0.43	6.15	NA	NA
plumber	Disagreeably Powerful	1.51	0.39	-0.11	4.75	34.01	29.12
police_officer	Service-to-Society	1.05	2.49	1.43	6.94	44.84	54.22
policeman	Disagreeably Powerful	0.91	2.29	1.30	5.86	NA	NA
political_scientist	Disagreeably Powerful	0.81	0.86	0.30	4.96	NA	NA
politician	Everyday Specialists	-0.85	2.08	1.44	5.84	NA	NA
pornographer	Service-to-Society	-1.26	0.51	0.92	5.76	NA	NA
president	Service-to-Society	1.29	2.98	1.13	7.80	NA	NA
priest	Service-to-Society	1.89	2.13	-0.91	7.94	NA	NA
principal	Everyday Specialists	1.57	2.42	0.74	6.22	NA	NA
private_eye	Disagreeably Powerful	0.35	1.47	-1.21	5.31	NA	NA
probation_officer	Disagreeably Powerful	0.12	2.09	0.73	5.19	NA	NA
professional	Everyday Specialists	1.72	2.23	0.09	6.32	49.73	65.22
professor	Everyday Specialists	1.83	2.27	0.24	6.26	66.10	77.02
prosecuting_attorney	Disagreeably Powerful	0.17	2.28	1.77	5.45	NA	NA
prosecutor	Disagreeably Powerful	0.15	2.53	1.46	5.68	NA	NA
psychiatrist	Everyday Specialists	1.68	1.71	-1.02	6.71	NA	NA
psychoanalyst	Disagreeably Powerful	0.82	1.22	-0.58	4.58	NA	NA
psychologist	Everyday Specialists	1.61	1.44	-0.89	5.96	66.00	85.82
public_relations_specialist	Everyday Specialists	1.50	1.74	1.24	6.12	NA	NA
radio_and_television_announcer	Service-to-Society	0.76	1.24	2.44	6.04	50.00	54.02
railroad_conductor	Disagreeably Powerful	1.05	1.18	0.94	4.80	34.28	38.82
railroad_engineer	Everyday Specialists	1.17	1.05	1.07	5.16	32.53	35.12
rancher	Disagreeably Powerful	1.06	0.38	-0.05	4.59	NA	NA
real_estate_agent	Disagreeably Powerful	0.79	1.04	1.21	4.49	49.00	62.32
receptionist	Everyday Specialists	1.27	-0.16	-0.04	5.24	33.62	39.02
referee	Disagreeably Powerful	0.71	2.06	1.45	5.55	NA	NA
reporter	Everyday Specialists	0.66	1.46	2.08	5.82	NA	NA
researcher	Everyday Specialists	1.93	1.80	-0.56	6.42	NA	NA
restaurant_operator	Everyday Specialists	1.33	1.65	1.92	5.97	NA	NA
retailer	Disagreeably Powerful	0.54	0.79	1.01	4.46	NA	NA
roofer	Everyday Specialists	0.86	0.41	0.92	5.21	31.00	22.12

Identity	OSG	E	P	A	Deference Score	Avg SIOPS	Avg SE
salesclerk	Everyday Specialists	0.77	-0.01	1.08	4.55	28.99	36.40
salesperson	Service-to-Society	0.15	0.39	2.14	5.76	36.99	46.20
scholar	Service-to-Society	2.48	2.24	-0.45	8.43	NA	NA
scientist	Everyday Specialists	1.89	1.84	-0.35	6.92	65.59	80.60
secretary	Service-to-Society	1.59	-0.22	-0.31	5.98	48.81	54.50
security_guard	Everyday Specialists	1.38	1.49	-0.11	5.64	NA	NA
self.employed_worker	Everyday Specialists	1.87	1.81	0.85	NA	NA	NA
senator	Disagreeably Powerful	0.00	2.12	0.81	5.47	NA	NA
server	Service-to-Society	1.77	-0.07	0.71	6.08	NA	NA
sewing_machine_operator	Everyday Specialists	1.03	-0.53	-0.07	5.18	NA	NA
sheet_metal_worker	Everyday Specialists	0.91	0.31	1.15	5.09	NA	NA
sheriff	Everyday Specialists	1.07	2.42	1.07	6.59	NA	NA
ship_captain	Service-to-Society	1.89	2.54	1.47	7.21	55.44	52.70
ship_engineer	Everyday Specialists	1.62	1.93	0.38	5.89	NA	NA
shoe_repairman	Disagreeably Powerful	1.49	0.15	-0.45	4.88	27.62	19.20
shop_clerk	Everyday Specialists	1.27	-0.38	0.10	5.45	38.94	43.50
shopkeeper	Everyday Specialists	1.15	0.25	0.22	5.02	NA	NA
skilled_worker	Service-to-Society	2.38	2.07	0.52	7.82	NA	NA
social_worker	Service-to-Society	2.12	1.27	-0.10	7.12	52.26	64.50
speech.language_pathologist	Everyday Specialists	1.86	1.22	-0.43	NA	NA	NA
state_trooper	Disagreeably Powerful	0.33	2.23	1.08	5.84	NA	NA
statistician	Disagreeably Powerful	0.91	0.63	-0.70	4.94	58.16	81.70
steel_worker	Everyday Specialists	0.83	0.53	1.05	5.15	41.13	30.30
stenographer	Disagreeably Powerful	0.74	0.06	-0.40	3.84	NA	NA
stockbroker	Disagreeably Powerful	0.27	1.82	1.51	5.34	48.38	63.00
storyteller	Service-to-Society	2.15	1.62	0.30	7.02	NA	NA
street_musician	Actively Revered	1.23	-0.45	1.71	6.37	NA	NA
street_preacher	Actively Revered	-0.36	-0.40	2.06	6.69	NA	NA
student_teacher	Everyday Specialists	1.80	0.32	0.47	5.56	NA	NA
supervisor	Disagreeably Powerful	0.76	1.99	0.73	4.86	NA	NA
surgeon	Actively Revered	2.92	3.05	-0.33	10.33	NA	NA
switchboard_operator	Disagreeably Powerful	0.79	0.54	0.74	4.74	35.57	41.10
systems_engineer	Disagreeably Powerful	1.36	1.41	-0.06	5.14	NA	NA
tailor	Disagreeably Powerful	1.25	0.09	-0.60	4.71	26.00	21.20
tax_preparer	Disagreeably Powerful	0.69	1.31	-0.70	4.95	NA	NA
taxi_driver	Service-to-Society	0.75	-0.34	1.67	5.70	36.10	34.40
teacher	Service-to-Society	2.50	2.31	0.32	7.76	NA	NA
technician	Everyday Specialists	1.67	1.08	0.45	5.38	NA	NA
telemarketer	Actively Revered	-1.76	-1.55	1.76	7.78	NA	NA
telephone_installer	Disagreeably Powerful	0.93	-0.11	0.04	4.54	NA	NA
telephone_operator	Everyday Specialists	0.40	-0.18	0.57	4.94	42.15	38.50
temporary_worker	Everyday Specialists	0.53	-1.28	-0.28	4.67	NA	NA
textile_worker	Everyday Specialists	0.82	-0.68	0.20	4.45	30.28	19.80
ticket_taker	Disagreeably Powerful	0.36	-0.47	0.09	4.51	NA	NA
tool_and_die_maker	Disagreeably Powerful	0.80	0.19	-0.15	4.71	39.84	33.60
transportation_ticket_agent	Disagreeably Powerful	0.40	0.01	0.26	4.29	NA	NA
travel_agent	Service-to-Society	1.43	0.54	0.98	5.87	43.00	49.30
truck_driver	Disagreeably Powerful	0.61	0.55	0.51	4.65	NA	NA
tutor	Everyday Specialists	2.39	1.66	-0.31	6.70	NA	NA
tv_repairman	Disagreeably Powerful	0.96	-0.04	-0.21	4.62	NA	NA
typist	Everyday Specialists	0.61	-0.38	1.04	5.00	42.60	50.30
usher	Disagreeably Powerful	1.61	0.83	-0.29	4.92	NA	NA

Identity	OSG	E	P	A	Deference Score	Avg SIOPS	Avg SE
veterinarian	Service-to-Society	2.80	2.01	-0.09	7.71	61.00	84.1
wage_earner	Everyday Specialists	1.76	1.13	0.09	5.35	NA	NA
waiter	Service-to-Society	1.31	-0.16	1.27	5.39	NA	NA
waitress	Service-to-Society	1.50	-0.21	1.30	5.61	20.89	30.4
warden	Disagreeably Powerful	-0.18	2.25	0.84	5.61	NA	NA
watchman	Disagreeably Powerful	1.50	1.40	-1.28	5.58	NA	NA
web_developer	Disagreeably Powerful	1.21	1.22	-0.96	5.70	NA	NA
welder	Disagreeably Powerful	0.92	0.51	0.88	4.76	39.00	28.5
wholesaler	Disagreeably Powerful	0.80	1.08	0.54	4.78	45.48	49.8
writer	Everyday Specialists	1.55	2.03	-1.18	6.84	NA	NA

## Appendix B

### Descriptive Statistics for Analytic Sample

Characteristic	N = 424
age	36 (30, 44)
sex	
Female	162 (38%)
Male	262 (62%)
module	
1	25 (5.9%)
2	26 (6.1%)
3	31 (7.3%)
4	29 (6.8%)
5	25 (5.9%)
6	27 (6.4%)
7	27 (6.4%)
8	26 (6.1%)
9	24 (5.7%)
10	22 (5.2%)
11	26 (6.1%)
12	24 (5.7%)
13	29 (6.8%)
14	28 (6.6%)
15	25 (5.9%)
16	30 (7.1%)
race_ethnicity	
American Indian or Alaskan Native	3 (0.7%)
American Indian or Alaskan Native,Asian,Black or African American,Native Hawaiian or Pacific Islander,White or Caucasian,Hispanic or Latina/Latino	1 (0.2%)
American Indian or Alaskan Native,Hispanic or Latina/Latino	1 (0.2%)
American Indian or Alaskan Native,White or Caucasian,Hispanic or Latina/Latino	1 (0.2%)
Asian	17 (4.0%)



Characteristic	N = 424
Asian,Native Hawaiian or Pacific Islander,White or Caucasian	2 (0.5%)
Asian,White or Caucasian	2 (0.5%)
Black or African American	29 (6.8%)
Black or African American,Hispanic or Latina/Latino	1 (0.2%)
Black or African American,White or Caucasian	3 (0.7%)
Hispanic or Latina/Latino	8 (1.9%)
Other	4 (0.9%)
White or Caucasian	345 (81%)
White or Caucasian,Hispanic or Latina/Latino	7 (1.7%)
race_simplified	
American Indian or Alaskan Native	3 (0.7%)
Asian	17 (4.0%)
Black or African American	29 (6.8%)
Hispanic or Latina/Latino	8 (1.9%)
Mixed Race	18 (4.2%)
Other	4 (0.9%)
White or Caucasian	345 (81%)
education	
Some high school, no degree	4 (0.9%)
High school graduate or equivalent	38 (9.0%)
Vocational trade program or apprenticeship	21 (5.0%)
Some college, no degree	46 (11%)
Bachelor’s degree	246 (58%)
Master’s degree	65 (15%)
Doctorate (PhD) or some other advanced degree (e.g. M.D., or J.D.)	4 (0.9%)

## Appendix C

### Full List of Stimuli

mod	gp	actor	object	optimal_behavior	stimuli_behavior	final_distance
1	1	bailiff	bailiff	show something to	get even with	8.391
2	2	bailiff	bailiff	show something to	leave	8.821
3	3	bailiff	civil engineer	serve	bicker with	15.419
4	4	bailiff	civil engineer	serve	yell at	17.056
5	4	bailiff	cook	ask about	laugh at	7.847
6	3	bailiff	cook	ask about	provoke	12.921
7	2	bailiff	crane operator	show something to	gawk at	7.810
8	1	bailiff	crane operator	show something to	blabber to	11.588
9	1	bailiff	defense attorney	sit next to	exclude	13.836

10	2	bailiff	defense attorney	sit next to	terrorize	27.026
11	3	bailiff	dental hygienist	identify	sneer at	13.141
12	4	bailiff	dental hygienist	identify	terrorize	27.225
13	4	bailiff	dentist	serve	apprehend	5.448
14	3	bailiff	dentist	serve	debase	9.750
15	2	bailiff	firefighter	ask about	baby	10.812
16	1	bailiff	firefighter	ask about	dominate	14.500
3	1	bailiff	foreman	show something to	criticize	6.594
4	2	bailiff	foreman	show something to	confine	10.203
5	3	bailiff	musician	identify	assist	5.236
6	4	bailiff	musician	identify	defame	11.218
7	4	bailiff	nurse	ask about	flee	5.377
8	3	bailiff	nurse	ask about	liberate	6.309
9	2	bailiff	nutritionist	escort	chide	6.134
10	1	bailiff	nutritionist	escort	imitate	7.795
11	1	bailiff	pediatrician	ask about	argue with	14.525
12	2	bailiff	pediatrician	ask about	conspire against	15.204
13	3	bailiff	surgeon	ask about	alert	5.560
14	4	bailiff	surgeon	ask about	doubt	7.571
15	4	bailiff	teacher	ask about	flee	5.389
16	3	bailiff	teacher	ask about	torment	24.038
1	2	bailiff	technician	show something to	hunt for	7.247
2	1	bailiff	technician	show something to	distrust	7.800
5	1	civil engineer	bailiff	serve	mother	5.187
6	2	civil engineer	bailiff	serve	debase	12.039
7	3	civil engineer	civil engineer	turn to	hassle	22.981
8	4	civil engineer	civil engineer	turn to	shaft	21.132
9	4	civil engineer	cook	turn to	brush off	12.264
10	3	civil engineer	cook	turn to	distress	17.445
11	2	civil engineer	crane operator	turn to	demote	9.876
12	1	civil engineer	crane operator	turn to	upstage	13.923
13	1	civil engineer	defense attorney	serve	defend	9.385
14	2	civil engineer	defense attorney	serve	grab	13.127
15	3	civil engineer	dental hygienist	turn to	baits	13.597
16	4	civil engineer	dental hygienist	turn to	bicker with	19.565
1	4	civil engineer	dentist	turn to	amaze	6.691
2	3	civil engineer	dentist	turn to	misunderstand	14.172
3	2	civil engineer	firefighter	answer	sentence	8.797
4	1	civil engineer	firefighter	answer	unnerve	11.825
7	1	civil engineer	foreman	excuse	stare at	7.351
8	2	civil engineer	foreman	excuse	criticize	10.049
9	3	civil engineer	musician	turn to	overcharge	21.799
10	4	civil engineer	musician	turn to	cheat	27.400
11	4	civil engineer	nurse	consult	have a heart to heart talk with	5.260
12	3	civil engineer	nurse	consult	expel	18.779
13	2	civil engineer	nutritionist	consult	cheer	9.076
14	1	civil engineer	nutritionist	consult	impede	12.886
15	1	civil engineer	pediatrician	answer	avoid	13.668
16	2	civil engineer	pediatrician	answer	fool	16.350
1	3	civil engineer	surgeon	ask about	baby	13.322
2	4	civil engineer	surgeon	ask about	cut the pay of	21.276
3	4	civil engineer	teacher	turn to	interfere with	12.322
4	3	civil engineer	teacher	turn to	upstage	14.221
5	2	civil engineer	technician	turn to	gossip with	12.950

6	1	civil engineer	technician	turn to	seize	18.321
9	1	cook	bailiff	chat with	soothe	7.478
10	2	cook	bailiff	chat with	chide	8.235
11	3	cook	civil engineer	chat with	flee	8.014
12	4	cook	civil engineer	chat with	glare at	18.415
13	4	cook	cook	toast	flee	8.30
14	3	cook	cook	toast	intimidate	16.350
15	2	cook	crane operator	chat with	scare	12.255
16	1	cook	crane operator	chat with	overlook	18.882
1	1	cook	defense attorney	chat with	restrain	10.596
2	2	cook	defense attorney	chat with	scowl at	15.742
3	3	cook	dental hygienist	chat with	quiet	8.782
4	4	cook	dental hygienist	chat with	confuse	13.428
5	4	cook	dentist	chat with	fluster	6.515
6	3	cook	dentist	chat with	borrow money from	14.476
7	2	cook	firefighter	joke with	bind	17.432
8	1	cook	firefighter	joke with	seize	19.002
11	1	cook	foreman	chat with	bill	5.657
12	2	cook	foreman	chat with	educate	7.280
13	3	cook	musician	chat with	curtsey to	6.154
14	4	cook	musician	chat with	abet	7.283
15	4	cook	nurse	joke with	misjudge	21.268
16	3	cook	nurse	joke with	haunt	30.403
1	2	cook	nutritionist	toast	disillusion	16.574
2	1	cook	nutritionist	toast	jeer	20.509
3	1	cook	pediatrician	joke with	bewilder	8.154
4	2	cook	pediatrician	joke with	disobey	14.938
5	3	cook	surgeon	joke with	hypnotize	14.250
6	4	cook	surgeon	joke with	forget	23.887
7	4	cook	teacher	joke with	horrify	21.600
8	3	cook	teacher	joke with	ensnare	16.889
9	2	cook	technician	chat with	provoke	16.010
10	1	cook	technician	chat with	disregard	21.494
13	1	crane operator	bailiff	sit next to	jeer	14.983
14	2	crane operator	bailiff	sit next to	mortify	17.265
15	3	crane operator	civil engineer	ask about	refuse	6.026
16	4	crane operator	civil engineer	ask about	sentence	7.246
1	4	crane operator	cook	ask about	deny	6.350
2	3	crane operator	cook	ask about	accost	9.463
3	2	crane operator	crane operator	show something to	misunderstand	9.244
4	1	crane operator	crane operator	show something to	mumble to	14.495
5	1	crane operator	defense attorney	sit next to	bawl out	8.140
6	2	crane operator	defense attorney	sit next to	defend	10.525
7	3	crane operator	dental hygienist	ask about	frighten	11.642
8	4	crane operator	dental hygienist	ask about	denigrate	12.247
9	4	crane operator	dentist	ask about	blame	13.809
10	3	crane operator	dentist	ask about	hate	17.621
11	2	crane operator	firefighter	ask about	follow	7.090
12	1	crane operator	firefighter	ask about	badger	14.937
15	1	crane operator	foreman	show something to	distract	6.216
16	2	crane operator	foreman	show something to	shock	7.358
1	3	crane operator	musician	ask about	misjudge	13.178
2	4	crane operator	musician	ask about	walk out on	14.508
3	4	crane operator	nurse	ask about	sneer at	14.122

4	3	crane operator	nurse	ask about	mouth off to	15.768
5	2	crane operator	nutritionist	ask about	upstage	10.421
6	1	crane operator	nutritionist	ask about	hinder	12.549
7	1	crane operator	pediatrician	ask about	loathe	16.006
8	2	crane operator	pediatrician	ask about	hate	19.826
9	3	crane operator	surgeon	ask about	hurry	7.155
10	4	crane operator	surgeon	ask about	abandon	25.761
11	4	crane operator	teacher	ask about	fool	12.974
12	3	crane operator	teacher	ask about	undermine	15.590
13	2	crane operator	technician	ask about	understand	7.627
14	1	crane operator	technician	ask about	dismiss	9.599
2	1	defense attorney	bailiff	bargain with	harangue	6.853
3	2	defense attorney	bailiff	bargain with	submit to	15.279
4	3	defense attorney	civil engineer	call	hypnotize	6.642
5	4	defense attorney	civil engineer	call	sicken	19.167
6	4	defense attorney	cook	acclaim	stymie	6.952
7	3	defense attorney	cook	acclaim	seize	13.388
8	2	defense attorney	crane operator	bargain with	delay payment to	20.191
9	1	defense attorney	crane operator	bargain with	mimic	7.681
10	1	defense attorney	defense attorney	bargain with	bug	10.279
11	2	defense attorney	defense attorney	bargain with	scoff at	11.463
12	3	defense attorney	dental hygienist	acclaim	obey	6.365
13	4	defense attorney	dental hygienist	acclaim	frustrate	11.172
14	4	defense attorney	dentist	call	forgive	9.334
15	3	defense attorney	dentist	call	confine	14.763
16	2	defense attorney	firefighter	toast	hide	10.974
1	1	defense attorney	firefighter	toast	insult	20.258
4	1	defense attorney	foreman	bargain with	accept	5.014
5	2	defense attorney	foreman	bargain with	dismiss	7.858
6	3	defense attorney	musician	acclaim	monitor	7.121
7	4	defense attorney	musician	acclaim	haze	18.573
8	4	defense attorney	nurse	acclaim	coerce	8.428
9	3	defense attorney	nurse	acclaim	upset	17.873
10	2	defense attorney	nutritionist	acclaim	plot against	21.029
11	1	defense attorney	nutritionist	acclaim	betray	25.725
12	1	defense attorney	pediatrician	toast	disconcert	12.241
13	2	defense attorney	pediatrician	toast	corrupt	26.346
14	3	defense attorney	surgeon	chat with	hurry	5.385
15	4	defense attorney	surgeon	chat with	prod	7.794
16	4	defense attorney	teacher	call	hold	9.643
1	3	defense attorney	teacher	call	torment	25.608
2	2	defense attorney	technician	acclaim	upset	15.665
3	1	defense attorney	technician	acclaim	endanger	21.704
6	1	dental hygienist	bailiff	serve	hush	5.411
7	2	dental hygienist	bailiff	serve	defame	12.993
8	3	dental hygienist	civil engineer	ask about	harangue	10.590
9	4	dental hygienist	civil engineer	ask about	hound	12.912
10	4	dental hygienist	cook	ask about	obstruct	12.789
11	3	dental hygienist	cook	ask about	abandon	26.605
12	2	dental hygienist	crane operator	serve	care for	9.425
13	1	dental hygienist	crane operator	serve	deprive	16.755
14	1	dental hygienist	defense attorney	serve	implicate	6.089
15	2	dental hygienist	defense attorney	serve	restrain	12.025
16	3	dental hygienist	dental hygienist	ask about	subdue	7.446

1	4	dental hygienist	dental hygienist	ask about	deflate	16.249
2	4	dental hygienist	dentist	ask about	support	6.329
3	3	dental hygienist	dentist	ask about	bait	13.528
4	2	dental hygienist	firefighter	ask about	holler at	9.047
5	1	dental hygienist	firefighter	ask about	misinform	17.540
8	1	dental hygienist	foreman	serve	misunderstand	10.422
9	2	dental hygienist	foreman	serve	heckle	16.236
10	3	dental hygienist	musician	ask about	bawl out	10.266
11	4	dental hygienist	musician	ask about	overwhelm	11.218
12	4	dental hygienist	nurse	ask about	give in to	12.016
13	3	dental hygienist	nurse	ask about	infuriate	18.573
14	2	dental hygienist	nutritionist	ask about	hush	6.233
15	1	dental hygienist	nutritionist	ask about	abuse	32.891
16	1	dental hygienist	pediatrician	ask about	kowtow to	9.986
1	2	dental hygienist	pediatrician	ask about	pester	17.056
2	3	dental hygienist	surgeon	ask about	scoff at	15.229
3	4	dental hygienist	surgeon	ask about	corner	15.543
4	4	dental hygienist	teacher	ask about	reproach	6.291
5	3	dental hygienist	teacher	ask about	berate	18.388
6	2	dental hygienist	technician	ask about	mother	6.223
7	1	dental hygienist	technician	ask about	walk out on	17.322
10	1	dentist	bailiff	serve	assist	5.073
11	2	dentist	bailiff	serve	apprehend	7.118
12	3	dentist	civil engineer	turn to	subdue	7.999
13	4	dentist	civil engineer	turn to	threaten	28.603
14	4	dentist	cook	consult	bait	14.103
15	3	dentist	cook	consult	upset	20.130
16	2	dentist	crane operator	serve	baby	10.609
1	1	dentist	crane operator	serve	fail	18.234
2	1	dentist	defense attorney	serve	corner	13.706
3	2	dentist	defense attorney	serve	double cross	22.178
4	3	dentist	dental hygienist	consult	reproach	6.850
5	4	dentist	dental hygienist	consult	hound	14.823
6	4	dentist	dentist	turn to	admonish	5.445
7	3	dentist	dentist	turn to	swindle	21.428
8	2	dentist	firefighter	answer	understand	5.982
9	1	dentist	firefighter	answer	tell off	12.076
12	1	dentist	foreman	excuse	rebuff	6.097
13	2	dentist	foreman	excuse	cave in to	13.262
14	3	dentist	musician	consult	tantalize	8.006
15	4	dentist	musician	consult	sicken	20.913
16	4	dentist	nurse	answer	anger	19.017
1	3	dentist	nurse	answer	fear	24.418
2	2	dentist	nutritionist	consult	provoke	15.622
3	1	dentist	nutritionist	consult	jeer	20.255
4	1	dentist	pediatrician	answer	dupe	19.255
5	2	dentist	pediatrician	answer	offend	19.409
6	3	dentist	surgeon	ask about	forgive	7.088
7	4	dentist	surgeon	ask about	anger	20.487
8	4	dentist	teacher	ask about	despise	17.024
9	3	dentist	teacher	ask about	insult	23.341
10	2	dentist	technician	turn to	stammer at	11.601
11	1	dentist	technician	turn to	overwhelm	11.806
14	1	firefighter	bailiff	greet	extort	25.652

15	2	firefighter	bailiff	greet	antagonize	29.879
16	3	firefighter	civil engineer	congratulate	retaliate against	17.660
1	4	firefighter	civil engineer	congratulate	kowtow to	26.990
2	4	firefighter	cook	amuse	analyze	13.587
3	3	firefighter	cook	amuse	annoy	25.641
4	2	firefighter	crane operator	coach	examine	10.344
5	1	firefighter	crane operator	coach	deprave	29.417
6	1	firefighter	defense attorney	greet	hail	6.621
7	2	firefighter	defense attorney	greet	patronize	20.993
8	3	firefighter	dental hygienist	congratulate	comfort	10.589
9	4	firefighter	dental hygienist	congratulate	dismay	28.833
10	4	firefighter	dentist	congratulate	reform	7.818
11	3	firefighter	dentist	congratulate	ridicule	38.535
12	2	firefighter	firefighter	excite	stammer at	25.556
13	1	firefighter	firefighter	excite	delude	30.457
16	1	firefighter	foreman	coach	walk out on	24.457
1	2	firefighter	foreman	coach	plot against	30.271
2	3	firefighter	musician	congratulate	pooh pooh	25.071
3	4	firefighter	musician	congratulate	bother	28.166
4	4	firefighter	nurse	applaud	confuse	24.140
5	3	firefighter	nurse	applaud	frame	46.151
6	2	firefighter	nutritionist	applaud	be sarcastic toward	16.235
7	1	firefighter	nutritionist	applaud	bribe	23.796
8	1	firefighter	pediatrician	applaud	hunt for	24.411
9	2	firefighter	pediatrician	applaud	scrutinize	28.149
10	3	firefighter	surgeon	laugh with	have a heart to heart talk with	13.461
11	4	firefighter	surgeon	laugh with	fool	30.191
12	4	firefighter	teacher	laugh with	bequeath to	10.972
13	3	firefighter	teacher	laugh with	quibble with	20.567
14	2	firefighter	technician	congratulate	concede to	26.395
15	1	firefighter	technician	congratulate	fear	44.925
15	1	foreman	bailiff	show something to	drive out	7.182
14	2	foreman	bailiff	show something to	displease	8.333
13	3	foreman	civil engineer	show something to	apologize to	5.971
12	4	foreman	civil engineer	show something to	hurt	20.517
11	4	foreman	cook	ask about	abhor	12.264
10	3	foreman	cook	ask about	threaten	22.911
9	2	foreman	crane operator	show something to	scare	8.953
8	1	foreman	crane operator	show something to	mock	15.517
7	1	foreman	defense attorney	emulate	welcome	6.702
6	2	foreman	defense attorney	emulate	haze	17.698
5	3	foreman	dental hygienist	show something to	snuggle	6.858
4	4	foreman	dental hygienist	show something to	discomfort	12.394
3	4	foreman	dentist	show something to	hurry	6.432
2	3	foreman	dentist	show something to	elect	7.231
1	2	foreman	firefighter	ask about	bait	12.296
16	1	foreman	firefighter	ask about	disparage	14.503
13	1	foreman	foreman	show something to	disappoint	15.535
12	2	foreman	foreman	show something to	exploit	16.756
11	3	foreman	musician	show something to	kowtow to	8.966
10	4	foreman	musician	show something to	mislead	13.063
9	4	foreman	nurse	ask about	box	9.096
8	3	foreman	nurse	ask about	extort	15.865
7	2	foreman	nutritionist	ask about	doubt	5.815

6	1	foreman	nutritionist	ask about	borrow money from	6.937
5	1	foreman	pediatrician	ask about	disobey	8.609
4	2	foreman	pediatrician	ask about	give in to	10.620
3	3	foreman	surgeon	ask about	subdue	7.144
2	4	foreman	surgeon	ask about	submit to	12.708
1	4	foreman	teacher	ask about	disqualify	7.962
16	3	foreman	teacher	ask about	fire from a job	9.022
15	2	foreman	technician	show something to	deflate	12.321
14	1	foreman	technician	show something to	make fun of	19.394
11	1	musician	bailiff	call	bribe	10.119
10	2	musician	bailiff	call	snub	12.757
9	3	musician	civil engineer	chat with	examine	6.487
8	4	musician	civil engineer	chat with	bluff	10.130
7	4	musician	cook	chat with	chide	8.491
6	3	musician	cook	chat with	evade	11.168
5	2	musician	crane operator	call	mislead	16.913
4	1	musician	crane operator	call	scream at	22.551
3	1	musician	defense attorney	call	reject	9.074
2	2	musician	defense attorney	call	condemn	18.832
1	3	musician	dental hygienist	chat with	displease	14.707
16	4	musician	dental hygienist	chat with	complain about	15.021
15	4	musician	dentist	chat with	grapple with	7.237
14	3	musician	dentist	chat with	leer at	13.444
13	2	musician	firefighter	joke with	indoctrinate	8.912
12	1	musician	firefighter	joke with	lie to	23.881
9	1	musician	foreman	call	confuse	8.413
8	2	musician	foreman	call	interrupt	13.657
7	3	musician	musician	chat with	obey	5.955
6	4	musician	musician	chat with	displease	14.794
5	4	musician	nurse	joke with	criticize	9.099
4	3	musician	nurse	joke with	suspect	12.186
3	2	musician	nutritionist	chat with	observe	10.906
2	1	musician	nutritionist	chat with	lie to	21.907
1	1	musician	pediatrician	joke with	discredit	15.711
16	2	musician	pediatrician	joke with	frame	33.537
15	3	musician	surgeon	joke with	order	10.376
14	4	musician	surgeon	joke with	evade	12.187
13	4	musician	teacher	chat with	box	10.249
12	3	musician	teacher	chat with	unfriend	14.046
11	2	musician	technician	chat with	inspect	5.862
10	1	musician	technician	chat with	disbelieve	8.929
7	1	nurse	bailiff	dine with	applaud	8.897
6	2	nurse	bailiff	dine with	jest	10.689
5	3	nurse	civil engineer	dine with	obey	6.080
4	4	nurse	civil engineer	dine with	hypnotize	8.402
3	4	nurse	cook	reply to	malign	19.132
2	3	nurse	cook	reply to	chew out	23.791
1	2	nurse	crane operator	dine with	inspire	5.237
16	1	nurse	crane operator	dine with	tempt	13.529
15	1	nurse	defense attorney	dine with	bend	11.201
14	2	nurse	defense attorney	dine with	sneer at	21.136
13	3	nurse	dental hygienist	invite	evade	13.972
12	4	nurse	dental hygienist	invite	desert	28.757
11	4	nurse	dentist	dine with	mortify	27.335

10	3	nurse	dentist	dine with	haunt	27.578
9	2	nurse	firefighter	chat with	obstruct	16.797
8	1	nurse	firefighter	chat with	double cross	29.090
5	1	nurse	foreman	admire	elude	8.470
4	2	nurse	foreman	admire	sicken	25.185
3	3	nurse	musician	invite	flee	10.607
2	4	nurse	musician	invite	grapple with	12.245
1	4	nurse	nurse	reply to	alarm	9.711
16	3	nurse	nurse	reply to	short change	26.947
15	2	nurse	nutritionist	reply to	assess	5.437
14	1	nurse	nutritionist	reply to	get even with	17.970
13	1	nurse	pediatrician	reply to	befuddle	14.055
12	2	nurse	pediatrician	reply to	curse	25.849
11	3	nurse	surgeon	eat with	borrow money from	15.506
10	4	nurse	surgeon	eat with	yell at	22.346
9	4	nurse	teacher	reply to	tell off	14.845
8	3	nurse	teacher	reply to	envy	29.363
7	2	nurse	technician	invite	chide	12.221
6	1	nurse	technician	invite	baby	18.161
3	1	nutritionist	bailiff	turn to	detain	9.866
2	2	nutritionist	bailiff	turn to	undermine	18.290
1	3	nutritionist	civil engineer	dine with	reproach	8.258
16	4	nutritionist	civil engineer	dine with	hound	16.343
15	4	nutritionist	cook	dine with	confound	5.955
14	3	nutritionist	cook	dine with	blabber to	15.502
13	2	nutritionist	crane operator	turn to	beseech	7.813
12	1	nutritionist	crane operator	turn to	cut someone down to size	13.406
11	1	nutritionist	defense attorney	serve	rib	11.360
10	2	nutritionist	defense attorney	serve	repulse	19.275
9	3	nutritionist	dental hygienist	turn to	giggle at	5.039
8	4	nutritionist	dental hygienist	turn to	nag	21.483
7	4	nutritionist	dentist	turn to	follow	8.513
6	3	nutritionist	dentist	turn to	shock	11.528
5	2	nutritionist	firefighter	answer	save	10.759
4	1	nutritionist	firefighter	answer	demand	13.743
1	1	nutritionist	foreman	turn to	confront	6.259
16	2	nutritionist	foreman	turn to	freakout	17.540
15	3	nutritionist	musician	turn to	stare down	15.440
14	4	nutritionist	musician	turn to	anger	21.166
13	4	nutritionist	nurse	answer	dispute	6.266
12	3	nutritionist	nurse	answer	coerce	10.346
11	2	nutritionist	nutritionist	answer	ban	15.281
10	1	nutritionist	nutritionist	answer	enrage	23.051
9	1	nutritionist	pediatrician	answer	drive out	13.051
8	2	nutritionist	pediatrician	answer	needle	15.193
7	3	nutritionist	surgeon	dine with	disturb	20.433
6	4	nutritionist	surgeon	dine with	repulse	21.254
5	4	nutritionist	teacher	dine with	incriminate	13.681
4	3	nutritionist	teacher	dine with	misinform	20.837
3	2	nutritionist	technician	turn to	denounce	16.931
2	1	nutritionist	technician	turn to	shaft	22.416
14	1	pediatrician	bailiff	grin at	pooh pooh	18.784
13	2	pediatrician	bailiff	grin at	snub	21.228
12	3	pediatrician	civil engineer	acknowledge	demote	16.484



11	4	pediatrician	civil engineer	acknowledge	mortify	29.391
10	4	pediatrician	cook	acknowledge	underrate	24.150
9	3	pediatrician	cook	acknowledge	fail	30.811
8	2	pediatrician	crane operator	explain something to	shun	24.358
7	1	pediatrician	crane operator	explain something to	dupe	25.564
6	1	pediatrician	defense attorney	grin at	watch	8.277
5	2	pediatrician	defense attorney	grin at	order	13.610
4	3	pediatrician	dental hygienist	advise	bow to	8.569
3	4	pediatrician	dental hygienist	advise	disregard	25.361
2	4	pediatrician	dentist	treat	shush	14.530
1	3	pediatrician	dentist	treat	scare	19.457
16	2	pediatrician	firefighter	praise	comfort	5.978
15	1	pediatrician	firefighter	praise	obstruct	18.780
12	1	pediatrician	foreman	remember	smirk at	12.214
11	2	pediatrician	foreman	remember	debase	19.361
10	3	pediatrician	musician	treat	monitor	9.572
9	4	pediatrician	musician	treat	scream at	34.396
8	4	pediatrician	nurse	reward	idealize	8.418
7	3	pediatrician	nurse	reward	defy	14.739
6	2	pediatrician	nutritionist	raise the pay of	miss	11.720
5	1	pediatrician	nutritionist	raise the pay of	underrate	23.871
4	1	pediatrician	pediatrician	reward	evade	17.662
3	2	pediatrician	pediatrician	reward	ostracize	29.571
2	3	pediatrician	surgeon	eat with	grouse at	17.514
1	4	pediatrician	surgeon	eat with	nag	27.363
16	4	pediatrician	teacher	like	doubt	16.538
15	3	pediatrician	teacher	like	yell at	24.755
14	2	pediatrician	technician	treat	yield to	16.701
13	1	pediatrician	technician	treat	horrify	25.817
10	1	surgeon	bailiff	counsel	demoralize	35.503
9	2	surgeon	bailiff	counsel	frown at	20.414
8	3	surgeon	civil engineer	guide	spurn	24.169
7	4	surgeon	civil engineer	guide	manipulate	29.640
6	4	surgeon	cook	guide	neglect	37.834
5	3	surgeon	cook	guide	beg	40.351
4	2	surgeon	crane operator	apologize to	surprise	7.385
3	1	surgeon	crane operator	apologize to	idealize	9.482
2	1	surgeon	defense attorney	counsel	constrain	22.147
1	2	surgeon	defense attorney	counsel	give in to	24.094
16	3	surgeon	dental hygienist	guide	indoctrinate	8.138
15	4	surgeon	dental hygienist	guide	demean	34.827
14	4	surgeon	dentist	guide	badger	33.867
13	3	surgeon	dentist	guide	degrade	41.578
12	2	surgeon	firefighter	foster	upset	29.505
11	1	surgeon	firefighter	foster	jeer	32.042
8	1	surgeon	foreman	counsel	grab	21.567
7	2	surgeon	foreman	counsel	upstage	22.512
6	3	surgeon	musician	guide	need	10.910
5	4	surgeon	musician	guide	make fun of	40.274
4	4	surgeon	nurse	guard	overwork	25.572
3	3	surgeon	nurse	guard	insult	36.331
2	2	surgeon	nutritionist	guide	shout at	26.588
1	1	surgeon	nutritionist	guide	neglect	37.376
16	1	surgeon	pediatrician	foster	comply with	7.208

15	2	surgeon	pediatrician	foster	bind	19.081
14	3	surgeon	surgeon	REASSURE	alarm	16.135
13	4	surgeon	surgeon	REASSURE	banish	26.814
12	4	surgeon	teacher	accept	assess	7.331
11	3	surgeon	teacher	accept	avenge	10.770
10	2	surgeon	technician	guide	banter with	13.275
9	1	surgeon	technician	guide	borrow money from	22.512
6	1	teacher	bailiff	consider	hypnotize	5.341
5	2	teacher	bailiff	consider	demand	15.703
4	3	teacher	civil engineer	please	laugh at	13.212
3	4	teacher	civil engineer	please	hurt	32.172
2	4	teacher	cook	attend to	endure	7.087
1	3	teacher	cook	attend to	incite	9.353
16	2	teacher	crane operator	remember	rouse	5.335
15	1	teacher	crane operator	remember	exhaust	11.335
14	1	teacher	defense attorney	admire	dissuade	5.160
13	2	teacher	defense attorney	admire	peek at	16.284
12	3	teacher	dental hygienist	explain something to	someone is	10.710
11	4	teacher	dental hygienist	explain something to	banish	21.142
10	4	teacher	dentist	please	stare at	14.504
9	3	teacher	dentist	please	retaliate against	15.970
8	2	teacher	firefighter	invite	obey	7.560
7	1	teacher	firefighter	invite	abet	7.864
4	1	teacher	foreman	consider	silence	10.445
3	2	teacher	foreman	consider	desert	25.962
2	3	teacher	musician	explain something to	cross examine	5.774
1	4	teacher	musician	explain something to	extol	6.168
16	4	teacher	nurse	commend	query	5.266
15	3	teacher	nurse	commend	terrorize	37.204
14	2	teacher	nutritionist	attend to	banter with	6.712
13	1	teacher	nutritionist	attend to	search	7.980
12	1	teacher	pediatrician	invite	embarrass	24.536
11	2	teacher	pediatrician	invite	demoralize	32.199
10	3	teacher	surgeon	reply to	study	5.731
9	4	teacher	surgeon	reply to	jest	11.152
8	4	teacher	teacher	invite	punish	12.232
7	3	teacher	teacher	invite	restrain	14.809
6	2	teacher	technician	experience	refuse	10.911
5	1	teacher	technician	experience	bug	22.454
2	1	technician	bailiff	serve	impede	11.063
1	2	technician	bailiff	serve	plot against	17.212
16	3	technician	civil engineer	ask about	fine	9.258
15	4	technician	civil engineer	ask about	misjudge	16.045
14	4	technician	cook	ask about	frustrate	14.520
13	3	technician	cook	ask about	condemn	20.677
12	2	technician	crane operator	ask about	deflate	15.636
11	1	technician	crane operator	ask about	envy	18.624
10	1	technician	defense attorney	serve	dare	6.164
9	2	technician	defense attorney	serve	fine	8.516
8	3	technician	dental hygienist	ask about	misinform	16.961
7	4	technician	dental hygienist	ask about	bother	18.015
6	4	technician	dentist	ask about	chide	7.557
5	3	technician	dentist	ask about	discriminate against	28.463
4	2	technician	firefighter	chat with	leer at	11.882

3	1	technician	firefighter	chat with	ridicule	24.483
16	1	technician	foreman	serve	stall	6.282
15	2	technician	foreman	serve	loathe	15.111
14	3	technician	musician	ask about	deride	11.786
13	4	technician	musician	ask about	ignore	14.730
12	4	technician	nurse	answer	scrutinize	12.63
11	3	technician	nurse	answer	shout at	15.084
10	2	technician	nutritionist	ask about	sneer at	16.088
9	1	technician	nutritionist	ask about	offend	17.547
8	1	technician	pediatrician	chat with	disillusion	13.483
7	2	technician	pediatrician	chat with	repulse	18.017
6	3	technician	surgeon	chat with	detain	10.530
5	4	technician	surgeon	chat with	underrate	15.056
4	4	technician	teacher	ask about	teach	6.239
3	3	technician	teacher	ask about	envy	20.925
2	2	technician	technician	ask about	elude	5.987
1	1	technician	technician	ask about	bend	7.985

## Appendix D

**Modeling Discussion** In total, 16 modules were fielded of stimuli. Modules 1, 13, and 14 were re-run due to errors in one stimuli each of those three modules. In module 1, the behavior bends was included, which we decided was not appropriate for an actor-behavior-object construction. When we re-ran the module, we replaced that behavior with another close in EPA space: bluffs. In modules 13 and 14, the optimal behavior for events involving surgeon was accidentally capitalized, so we re-ran it after making the behavior lowercase. In the robustness checks, we run all three models (baseline, only distance, and distance including controls) with varying levels of the sample. In the first, we display the results from the main text: after removing individuals who failed the manipulation check, and only including respondents from the correct stimuli for modules 1, 13, and 14. In the second set of models, we include both the earlier set of respondents who answered the old set of stimuli for modules 1, 13, and 14 and those who responded to the new set of stimuli.

**Robustness Checks** % Table created by stargazer v.5.2.3 by Marek Hlavac, Social Policy Institute. E-mail: marek.hlavac at gmail.com % Date and time: Mon, Apr 18, 2022 - 11:03:37

% Table created by stargazer v.5.2.3 by Marek Hlavac, Social Policy Institute. E-mail: marek.hlavac at gmail.com % Date and time: Mon, Apr 18, 2022 - 11:03:37

```
##
## % Table created by stargazer v.5.2.3 by Marek Hlavac, Social Policy Institute. E-mail: marek.hlavac at
## % Date and time: Mon, Apr 18, 2022 - 11:03:50
## \begin{table}[!htbp] \centering
## \caption{}
## \label{}
## \begin{tabular}{@{\extracolsep{5pt}}lccc}
## \hline
## \hline \hline
## & \multicolumn{3}{c}{\textit{Dependent variable:}} & \\
## \cline{2-4}
## \hline & \multicolumn{3}{c}{Chose Optimal Behavior} & \\
## \hline & (1) & (2) & (3) & \\
## \hline
## Distance (Std) & 0.048$^{**}$ & 0.049$^{***}$ & \\
## & (0.019) & (0.019) & \\
## & & & \end{table}
```

	<i>Dependent variable:</i>		
	Chose Optimal Behavior		
	(1)	(2)	(3)
Distance (Std)		0.049** (0.021)	0.050** (0.021)
Sex: Male			0.083 (0.086)
Education: Advanced Degree			0.587 (0.445)
Education: HS degree or equivalent			0.524*** (0.149)
Education: Master's degree			-0.172 (0.117)
Education: Some college, no degree			0.344** (0.138)
Education: Vocational trade program			0.392 (0.427)
Age (std)			0.358* (0.194)
Intercept			0.075* (0.042)
Constant	1.051*** (0.058)	1.052*** (0.057)	0.914*** (0.083)
Observations	13,568	13,568	13,568
Log Likelihood	-7,705.452	-7,702.614	-7,686.910
Akaike Inf. Crit.	15,416.900	15,413.230	15,397.820
Bayesian Inf. Crit.	15,439.450	15,443.290	15,488.010
<i>Note:</i> *p<0.1; **p<0.05; ***p<0.01			

html

```

## Sex: Male & & & 0.088 \\
## & & & (0.076) \\
## & & & \\
## Education: Advanced Degree & & & 0.568 \\
## & & & (0.437) \\
## & & & \\
## Education: HS degree or equivalent & & & 0.459$^{***}$ \\
## & & & (0.143) \\
## & & & \\
## Education: Master's degree & & & -$0.178$^{*}$ \\
## & & & (0.104) \\
## & & & \\
## Education: Some college, no degree & & & 0.236$^{*}$ \\
## & & & (0.124) \\
## & & & \\
## Education: Vocational trade program & & & 0.373 \\
## & & & (0.419) \\
## & & & \\
## Age (std) & & & 0.379$^{*}$ \\
## & & & (0.175) \\
## & & & \\
## Intercept & & & 0.073$^{*}$ \\
## & & & (0.038) \\
## & & & \\
## Constant & 1.060$^{***}$ & 1.061$^{***}$ & 0.944$^{***}$ \\
## & (0.052) & (0.052) & (0.074) \\
## & & & \\
## \hline \\[-1.8ex]
## Observations & 15,936 & 15,936 & 15,936 \\
## Log Likelihood & -$9,055.880 & -$9,052.599 & -$9,037.398 \\
## Akaike Inf. Crit. & 18,117.760 & 18,113.200 & 18,098.800 \\
## Bayesian Inf. Crit. & 18,140.790 & 18,143.900 & 18,190.910 \\
## \hline
## \hline \\[-1.8ex]
## \textit{Note:} & \multicolumn{3}{r}{\textit{$^{*}$p$<$0.1; $^{**}$p$<$0.05; $^{***}$p$<$0.01}} \\
## \end{tabular}
## \end{table}
##
## % Table created by stargazer v.5.2.3 by Marek Hlavac, Social Policy Institute. E-mail: marek.hlavac@spol.cz
## % Date and time: Mon, Apr 18, 2022 - 11:03:50
## \begin{table}[!htbp] \centering
## \caption{}
## \label{}
## \begin{tabular}{@{\extracolsep{5pt}} c}
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## \hline \\[-1.8ex]
## \html
## \hline \\[-1.8ex]
## \end{tabular}
## \end{table}

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