New Appendix

Em Maloney

11/19/2021

### Appendix A

#### All Occupational Identities

### Occupations Table

Occupational Identities

Identity

OSG

E

P

A

Deference Score

Avg SIOPS

Avg SEI

ISCO88

ISCO08

accountant

Disagreeably Powerful

1.03

1.16

-0.48

5.36

41.23

59.91

4121, 4122, 2411

4311, 4313, 4312, 4312, 2411, 3339, 3352

actor

Everyday Specialists

0.82

1.36

1.68

5.27

61.78

66.70

2455

2654, 2655

advertising\_copy\_writer

Disagreeably Powerful

0.65

0.55

0.66

4.39

41.00

51.77

4143

4413

advertising\_executive

Disagreeably Powerful

0.13

2.13

1.51

5.57

NA

NA

NA

NA

airline\_pilot

Everyday Specialists

1.66

2.41

0.33

6.98

66.00

73.71

3143

3153

ambassador

Everyday Specialists

1.46

2.28

0.31

6.11

NA

NA

NA

NA

anesthetist

Everyday Specialists

1.52

1.85

-0.89

6.45

NA

NA

NA

NA

architect

Disagreeably Powerful

1.52

1.70

-0.28

5.78

56.74

75.54

2141, 2149

2161, 1223, 2164, 2141, 3115, 2143

artist

Everyday Specialists

1.74

0.92

-0.33

5.94

57.00

61.82

2452

2651

assembly\_line\_worker

Service-to-Society

0.77

-1.02

0.76

5.41

32.61

21.42

8282, 9321, 9322

8212, 8211, 9329, 9321

assistant

Everyday Specialists

1.51

-0.10

0.05

5.45

NA

NA

NA

NA

astronaut

Service-to-Society

2.33

2.13

0.76

8.22

NA

NA

NA

NA

athlete

Service-to-Society

1.81

2.50

2.45

7.47

54.00

53.97

3475

3422, 3211

attorney

Everyday Specialists

1.21

2.46

1.51

6.22

NA

NA

NA

NA

attorney\_general

Disagreeably Powerful

0.94

2.54

0.73

5.88

NA

NA

NA

NA

auctioneer

Service-to-Society

0.76

1.19

3.03

6.23

53.71

66.59

3417

3315, 2413

auditor

Disagreeably Powerful

-0.33

1.54

-0.61

4.36

NA

NA

NA

NA

auditor\_general

Disagreeably Powerful

0.14

1.55

0.10

4.52

NA

NA

NA

NA

author

Disagreeably Powerful

1.45

1.88

-1.13

5.62

NA

NA

NA

NA

auto\_mechanic

Everyday Specialists

1.15

0.58

0.55

5.56

43.52

36.79

7232, 7231

7232, 7231, 7233, 7412

automobile\_assembler

Everyday Specialists

1.19

0.55

1.06

5.34

NA

NA

NA

NA

baby\_sitter

Everyday Specialists

2.12

1.36

0.36

6.31

23.00

24.98

5131

5311

bailiff

Disagreeably Powerful

0.72

1.56

0.10

5.34

NA

NA

NA

NA

bailsman

Disagreeably Powerful

0.58

1.57

0.55

4.21

NA

NA

NA

NA

baker

Everyday Specialists

1.97

0.70

0.06

6.09

33.00

23.57

7412

7512

bank\_manager

Disagreeably Powerful

1.11

1.81

0.27

5.49

51.14

70.96

1231

1211, 1219

bank\_teller

Disagreeably Powerful

1.27

0.57

-0.52

5.16

51.56

67.13

3410, 4212

2413, 2412, 2411, 3339, 4211

barber

Everyday Specialists

1.35

0.26

0.41

4.92

NA

NA

NA

NA

bartender

Service-to-Society

1.33

1.18

2.16

5.90

NA

NA

NA

NA

beautician

Service-to-Society

1.32

0.05

1.11

5.94

NA

NA

NA

NA

bellhop

Service-to-Society

1.20

-0.82

0.95

5.80

23.13

25.06

9151

9621

bill\_collector

Disagreeably Powerful

-1.07

1.63

1.02

4.89

27.00

50.05

4215

4214

biologist

Everyday Specialists

1.83

1.45

-0.11

5.83

64.83

83.63

2211

2114, 2131

blacksmith

Everyday Specialists

1.22

1.26

0.95

5.53

NA

NA

7221

NA

board\_director

Disagreeably Powerful

1.04

2.59

1.09

6.24

NA

NA

NA

NA

bodyguard

Everyday Specialists

1.86

2.65

0.39

7.37

NA

NA

NA

NA

bookie

Disagreeably Powerful

-0.62

0.85

0.08

4.94

NA

NA

NA

NA

bookkeeper

Disagreeably Powerful

1.35

0.04

-1.44

5.24

NA

NA

NA

NA

bouncer

Disagreeably Powerful

0.55

2.30

0.63

5.42

NA

NA

NA

NA

bricklayer

Everyday Specialists

1.21

0.69

0.11

5.09

34.00

22.57

7122

7112

broadcast\_news\_analyst

Disagreeably Powerful

0.68

1.33

1.41

4.90

NA

NA

NA

NA

building\_contractor

Disagreeably Powerful

1.05

1.39

1.04

4.92

NA

NA

NA

NA

bulldozer\_operator

Disagreeably Powerful

0.44

1.17

1.38

5.02

NA

NA

8332, 8334, 8330

8342, 8344, NA

bus\_driver

Everyday Specialists

1.31

0.17

0.05

5.16

32.00

26.85

8323

8331

busboy

Service-to-Society

0.85

-1.16

0.33

5.44

NA

NA

NA

NA

butcher

Disagreeably Powerful

0.75

0.77

0.67

4.86

23.79

20.95

7411

7511

cabinet\_maker

Disagreeably Powerful

1.10

0.71

0.28

4.48

30.50

27.09

7420, 7422

7317, 7522

cabinet\_member

Disagreeably Powerful

0.59

1.84

0.46

5.74

NA

NA

NA

NA

carpenter

Everyday Specialists

1.25

0.65

0.86

5.43

NA

NA

7124, 7331

7115, NA

cashier

Everyday Specialists

0.65

-0.73

0.42

4.62

32.16

30.90

4211

5230

casual\_laborer

Disagreeably Powerful

0.77

-0.42

-0.05

4.53

NA

NA

NA

NA

cement\_worker

Everyday Specialists

0.79

0.27

0.92

5.05

33.14

22.36

7123, 7132

7114, 7122

ceo

Service-to-Society

0.71

3.22

1.48

7.57

NA

NA

NA

NA

chairman\_of\_the\_board

Disagreeably Powerful

1.05

3.04

0.96

6.08

NA

NA

NA

NA

chairwoman

Everyday Specialists

1.40

2.33

0.91

6.08

NA

NA

NA

NA

chambermaid

Everyday Specialists

0.50

-1.52

-0.84

5.46

22.00

16.50

5120

9412

chaplain

Everyday Specialists

2.12

1.58

-0.52

6.59

NA

NA

NA

NA

chauffeur

Everyday Specialists

1.51

-0.51

-0.73

5.23

NA

NA

NA

NA

cheerleader

Actively Revered

1.05

0.24

2.93

7.52

NA

NA

NA

NA

chef

Service-to-Society

1.69

1.35

1.68

6.87

NA

NA

NA

NA

chemical\_engineer

Everyday Specialists

1.57

1.73

-0.41

6.25

66.00

82.31

2146

2145

chemist

Disagreeably Powerful

1.82

1.88

-0.68

6.00

69.00

83.50

2113

2113

chief\_operations\_officer

Disagreeably Powerful

0.83

2.45

1.15

5.71

NA

NA

NA

NA

chiropractor

Everyday Specialists

1.77

1.38

-0.36

5.75

NA

NA

NA

NA

choreographer

Service-to-Society

1.27

1.21

1.97

5.94

NA

NA

NA

NA

church\_deacon

Everyday Specialists

1.41

1.40

-0.17

6.12

39.00

54.54

3480

3413

city\_councilor

Disagreeably Powerful

0.66

1.80

0.70

4.91

NA

NA

NA

NA

civil\_engineer

Everyday Specialists

1.70

1.55

-0.02

6.22

70.00

81.40

2142

2142

civil\_servant

Service-to-Society

1.18

-0.17

-0.54

6.18

NA

NA

3442, 3443, 3444

2411, 3353, NA

cleaning\_woman

Everyday Specialists

1.82

0.16

-0.05

5.56

NA

NA

NA

NA

clergy

Disagreeably Powerful

1.08

1.44

-0.73

5.24

54.00

71.55

2460

2636

clerical\_worker

Disagreeably Powerful

1.11

-0.09

-0.47

4.68

45.00

40.56

4113

4132

clerk

Disagreeably Powerful

0.98

-0.40

-0.09

4.51

38.93

40.51

4110, 4100, 4132, 4133

4110, 4419, 4225, 4322, 5419

coach

Service-to-Society

1.96

2.37

2.19

7.73

NA

NA

NA

NA

coal\_miner

Everyday Specialists

0.84

0.11

0.54

5.17

NA

NA

7110

NA

comedian

Actively Revered

1.94

1.19

2.88

7.65

NA

NA

NA

NA

commentator

Everyday Specialists

0.89

0.92

1.86

5.34

NA

NA

NA

NA

commissioner

Disagreeably Powerful

0.99

1.88

0.59

5.00

NA

NA

NA

NA

computer\_programmer

Everyday Specialists

1.51

1.46

0.01

5.78

52.56

75.55

2131

2514, 2512, 2529, 2152, 2511, 2521, 2522, 2523, 2513

computer\_security\_specialist

Disagreeably Powerful

1.57

1.45

-0.59

5.50

NA

NA

NA

NA

computer\_support\_specialist

Everyday Specialists

1.33

0.82

-0.02

5.85

48.72

56.72

3121, 2132, 3122

3512, 2511, 3511, 7223

construction\_contractor

Everyday Specialists

1.37

1.38

1.35

5.32

NA

NA

NA

NA

construction\_foreman

Everyday Specialists

1.13

1.47

1.42

5.81

NA

NA

NA

NA

construction\_laborer

Everyday Specialists

1.33

0.68

1.59

5.26

24.25

19.69

7141, 9312, 7129, 7133, 9313

7131, 9313, 9312, 7123, 9622, 9313, 7119, 7123, 9313

consultant

Everyday Specialists

1.53

1.61

0.77

5.92

NA

NA

NA

NA

cook

Service-to-Society

2.24

1.69

1.58

7.30

30.33

30.39

5122

5120, 9412, 3434

coroner

Disagreeably Powerful

0.64

0.69

-0.95

4.44

NA

NA

NA

NA

cosmetologist

Everyday Specialists

1.31

0.30

0.60

5.38

NA

NA

NA

NA

counselor

Service-to-Society

2.54

1.66

-0.78

7.96

NA

NA

NA

NA

cpa

Disagreeably Powerful

0.88

1.48

-0.50

4.98

NA

NA

NA

NA

craftsman

Everyday Specialists

1.59

1.07

-0.31

5.78

NA

NA

7324, 7341, 7520

8122, 7321, NA

crane\_operator

Disagreeably Powerful

0.94

1.23

0.29

4.74

28.70

24.48

8333

8343, 8189

creditor

Disagreeably Powerful

-0.45

1.63

0.63

5.21

NA

NA

NA

NA

custodian

Everyday Specialists

1.54

-0.82

-0.93

5.62

29.62

35.26

7143

9129, 7544

customer\_systems\_analyst

Disagreeably Powerful

0.90

0.33

-0.60

5.22

NA

NA

NA

NA

customs\_officer

Disagreeably Powerful

0.45

1.37

0.13

4.36

NA

NA

NA

NA

dairy\_farmer

Everyday Specialists

1.62

0.42

-0.62

5.49

NA

NA

NA

NA

decorator

Service-to-Society

1.70

0.81

0.84

5.76

38.00

57.64

3471

3432

defense\_attorney

Disagreeably Powerful

0.86

2.05

1.44

5.64

NA

NA

NA

NA

dental\_assistant

Everyday Specialists

1.40

0.00

0.05

5.34

49.87

47.83

3225

3251

dental\_hygienist

Everyday Specialists

1.68

0.86

0.34

5.70

NA

NA

NA

NA

dentist

Everyday Specialists

1.62

1.51

0.08

5.76

70.00

88.31

2222

2261

deputy

Disagreeably Powerful

1.08

2.00

0.80

5.25

NA

NA

NA

NA

detective

Everyday Specialists

1.65

1.93

-0.80

6.48

54.41

60.02

3450

3411, 3355

dietitian

Everyday Specialists

1.56

0.90

-0.32

5.14

NA

NA

NA

NA

diplomat

Everyday Specialists

1.20

2.21

0.80

6.39

NA

NA

NA

NA

district\_attorney

Disagreeably Powerful

0.80

2.38

1.16

5.99

NA

NA

NA

NA

divorce\_lawyer

Disagreeably Powerful

-0.33

1.96

0.81

5.22

NA

NA

NA

NA

doctor

Actively Revered

2.69

2.94

0.37

9.38

63.94

67.53

2229, 2221

3258, 2212

economist

Disagreeably Powerful

0.87

0.93

-0.26

4.83

60.00

80.92

2441

2631

editor

Disagreeably Powerful

1.08

1.70

0.23

5.39

NA

NA

NA

NA

education\_administrator

Everyday Specialists

1.43

2.09

0.56

5.92

NA

NA

NA

NA

educator

Service-to-Society

2.42

2.52

0.26

8.36

NA

NA

NA

NA

electrical\_engineer

Everyday Specialists

1.71

1.61

0.28

5.76

65.00

80.78

2143

2151

electrical\_linesman

Disagreeably Powerful

1.01

0.64

0.34

4.57

36.33

37.76

7241, 7245

7412, 7422, 7413

electrician

Disagreeably Powerful

1.26

0.43

-0.11

4.72

38.09

32.84

7137, 7240

7411, 7127, 7412

elementary\_school\_teacher

Actively Revered

2.66

1.81

0.71

8.79

53.00

67.63

2332, 2331

2342, 2341

engineer

Everyday Specialists

1.75

1.94

0.30

6.38

63.58

78.20

2144, 2147

2144, 2146

entrepreneur

Service-to-Society

1.59

2.00

1.99

6.84

NA

NA

NA

NA

environmentalist

Service-to-Society

2.10

0.65

0.77

6.70

NA

NA

NA

NA

executive

Disagreeably Powerful

0.82

2.73

1.50

6.10

64.51

70.34

1210

1120

farm\_laborer

Everyday Specialists

1.47

-0.01

-0.20

5.79

21.00

11.74

9211

9211

farmer

Everyday Specialists

2.13

0.50

-0.48

6.26

NA

NA

6129, 6132, 6133

5164, NA, NA

fast\_food\_server

Service-to-Society

0.67

-1.05

0.90

5.42

NA

NA

NA

NA

file\_clerk

Disagreeably Powerful

0.58

-0.67

-1.05

4.52

41.47

47.22

4190

2423, 4227, 4416, 4229

film\_star

Disagreeably Powerful

0.48

1.77

1.76

5.10

NA

NA

NA

NA

fire\_investigator

Everyday Specialists

1.95

1.66

0.43

6.11

56.36

57.88

3151

3151, 3112

firefighter

Actively Revered

3.27

2.85

2.29

10.09

35.00

46.38

5161

5411

fisherman

Everyday Specialists

1.47

0.41

-0.87

5.90

NA

NA

NA

NA

flight\_attendant

Everyday Specialists

1.51

0.44

0.31

5.51

50.00

46.76

5111

5111

foreman

Disagreeably Powerful

0.64

1.30

0.34

4.17

NA

NA

NA

NA

forest\_ranger

Everyday Specialists

2.01

0.96

-0.22

5.97

43.53

11.56

1311

6111

fundraiser

Actively Revered

2.55

2.18

1.40

8.52

NA

NA

NA

NA

funeral\_director

Disagreeably Powerful

0.80

0.57

-1.36

4.90

NA

NA

NA

NA

garbage\_collector

Service-to-Society

1.25

-0.49

0.42

5.97

16.54

19.23

9160, 9161

9600, 9611

gas\_station\_attendant

Everyday Specialists

0.74

-1.05

-0.44

4.71

NA

NA

NA

NA

geologist

Disagreeably Powerful

1.34

0.49

-1.01

5.08

NA

NA

2114

NA

governor

Disagreeably Powerful

0.57

2.20

0.76

5.11

NA

NA

1120

NA

hairdresser

Service-to-Society

1.56

-0.01

1.01

5.49

29.97

29.91

5141

5141, 5100, 5142

hairstylist

Service-to-Society

1.62

0.39

0.71

5.83

NA

NA

NA

NA

handyman

Everyday Specialists

1.76

1.04

0.46

5.55

37.03

25.20

9141

5151

host

Service-to-Society

2.08

1.62

1.26

7.10

NA

NA

NA

NA

hostess

Service-to-Society

1.94

0.39

0.92

6.15

NA

NA

NA

NA

housekeeper

Everyday Specialists

1.40

-0.74

-0.53

5.57

NA

NA

5121, 9131

NA, 9111

immigration\_officer

Disagreeably Powerful

0.14

1.63

0.72

4.98

NA

NA

NA

NA

inspector

Disagreeably Powerful

0.57

1.54

-0.67

4.90

40.27

44.85

3152

7543, 3257, 7515

instructor

Everyday Specialists

1.74

2.11

0.56

6.01

NA

NA

NA

NA

insurance\_agent

Disagreeably Powerful

0.52

0.68

0.24

4.14

46.00

60.29

3412

3321

insurance\_claims\_investigator

Disagreeably Powerful

0.07

1.22

-0.06

4.12

NA

NA

NA

NA

intern

Service-to-Society

1.41

-1.39

0.05

6.31

NA

NA

NA

NA

interpreter

Service-to-Society

2.26

1.97

0.80

6.80

65.66

80.92

2444

2643

interrogator

Disagreeably Powerful

-0.40

2.05

1.09

5.01

NA

NA

NA

NA

interviewer

Disagreeably Powerful

0.57

1.71

0.78

5.05

NA

NA

NA

NA

investigator

Everyday Specialists

1.67

2.01

-0.04

6.32

NA

NA

NA

NA

janitor

Everyday Specialists

1.45

-0.87

-0.94

5.26

21.00

15.36

9132, 9140

9412, 9112

jeweler

Disagreeably Powerful

0.85

0.65

-0.64

4.18

43.00

28.12

7313

7313

journalist

Everyday Specialists

0.85

1.55

1.02

5.44

59.95

72.83

2451

2641, 2642

judge

Disagreeably Powerful

1.15

2.53

-0.22

6.40

76.11

88.96

2422

2612

labor\_union\_leader

Everyday Specialists

0.85

2.14

1.92

5.71

NA

NA

NA

NA

laborer

Everyday Specialists

1.02

-0.11

0.32

5.04

NA

NA

9213, 7234, 9300, 9320, 9333

6222, NA, NA, 9329, 9329, 9333, 8344, 9330

landscape\_architect

Everyday Specialists

1.59

1.14

-0.39

5.79

NA

NA

NA

NA

landscaper

Everyday Specialists

1.29

0.15

0.28

5.24

43.79

37.14

6113

9214, 6113, 1112

lawyer

Everyday Specialists

0.83

2.63

1.75

6.27

73.10

86.72

2421

2611

lecturer

Everyday Specialists

1.29

1.70

0.39

6.04

NA

NA

NA

NA

legislator

Disagreeably Powerful

-0.07

2.18

0.31

5.36

NA

NA

110, 1110

NA, 1111

librarian

Everyday Specialists

1.83

-0.28

-2.06

6.85

48.47

60.76

2431, 2432

2621, 2622, 4411, 3252

library\_assistant

Everyday Specialists

1.78

-0.06

-2.02

6.34

33.50

42.30

4141

4415, 4411

lobby\_attendant

Everyday Specialists

1.29

-0.40

-0.13

4.94

NA

NA

NA

NA

lobbyist

Everyday Specialists

0.01

1.53

1.67

5.48

NA

NA

NA

NA

locksmith

Disagreeably Powerful

1.16

0.81

-0.27

4.72

NA

NA

NA

NA

logger

Disagreeably Powerful

0.70

1.18

0.83

4.90

42.00

12.01

6141

9215

machine\_operator\_in\_a\_factory

Everyday Specialists

0.94

0.29

1.10

5.25

32.43

26.79

7200, 7223, 8100, 8113, 8123, 8141, 8151, 8155, 8161, 8162, 8200, 8221, 8224, 8230, 8231, 8232, 8253, 8261

8219, 7223, 8122, 7223, 8141, 8181, 3130, 8113, 7224, 8172, 7523, 8112, 3134, 3131, 8182, 9329, 7223, 8132, 7211, 8141, 7223, 8171, 8151, 8181

machine\_repairer

Everyday Specialists

1.36

1.02

0.68

5.21

37.80

30.53

7230, 7233

7233, 7231, 9622, 7233

magician

Everyday Specialists

1.13

0.78

1.83

5.48

NA

NA

NA

NA

maid

Everyday Specialists

1.47

-1.00

-0.73

5.50

NA

NA

NA

NA

mail\_carrier

Service-to-Society

1.93

0.02

-0.44

6.19

30.05

27.52

4142

4412

manager

Disagreeably Powerful

1.15

2.61

1.29

6.02

54.61

57.75

1220, 1221, 1223, 1225, 1226, 1227, 1234, 1235, 1236, 1239, 1229, 1232, 1233

1321, 1120, 1311, 3123, 5120, 1412, 1324, 3341, 1222, 1219, 1324, 1330, 1344, 3353, 1431, 1345, 1342, 1212, 5222, 1221, 5200

manager\_of\_branch\_store

Everyday Specialists

1.23

1.42

1.25

5.58

NA

NA

1313, 1319, 1314

1323, 1219, 3334, 4221, NA

mayor

Disagreeably Powerful

1.03

2.02

0.75

5.65

NA

NA

NA

NA

mechanical\_engineer

Disagreeably Powerful

1.63

1.69

-0.06

5.68

60.50

77.89

2145

2144, 2149

medic

Actively Revered

2.78

2.62

1.86

9.27

NA

NA

NA

NA

merchant

Everyday Specialists

0.70

0.51

1.14

5.20

NA

NA

NA

NA

migrant\_worker

Everyday Specialists

0.79

-0.97

0.10

5.17

NA

NA

NA

NA

miner

Everyday Specialists

0.94

-0.13

0.59

4.80

32.23

31.71

7111, 7112, 9311

8311, 8111, 7542, 8111, 9311

missionary

Service-to-Society

2.12

1.41

-0.14

7.39

NA

NA

NA

NA

motel\_owner

Disagreeably Powerful

0.31

0.31

0.11

4.15

NA

NA

NA

NA

music\_director

Everyday Specialists

1.45

1.41

1.27

5.48

NA

NA

NA

NA

musician

Service-to-Society

1.77

1.25

1.47

7.02

46.09

64.44

2453

2652

negotiator

Everyday Specialists

1.90

2.17

0.43

6.84

NA

NA

NA

NA

newscaster

Everyday Specialists

0.84

1.60

2.10

5.88

NA

NA

NA

NA

night\_watchman

Everyday Specialists

1.56

1.18

-1.33

6.29

NA

NA

NA

NA

nurse

Actively Revered

2.84

1.75

0.53

8.77

36.50

41.32

3231

5321, 3221

nursing\_assistant

Service-to-Society

2.32

0.94

0.38

7.28

40.48

43.73

5133, 3221, 5132

5322, 5329, 3256, 2240, 5246, 3255

nutritionist

Service-to-Society

2.30

1.20

0.16

6.63

52.00

65.23

3223

2265

online\_merchant

Disagreeably Powerful

0.80

0.86

0.25

4.65

NA

NA

NA

NA

ophthalmologist

Everyday Specialists

1.60

1.43

-0.34

5.82

NA

NA

NA

NA

optical\_engineer

Disagreeably Powerful

1.56

1.25

-0.45

5.41

NA

NA

NA

NA

organizer

Service-to-Society

2.07

1.68

0.48

7.44

NA

NA

NA

NA

parking\_attendant

Everyday Specialists

0.29

-0.29

-0.40

4.96

NA

NA

NA

NA

part.time\_employee

Everyday Specialists

0.93

-0.61

-0.03

NA

NA

NA

NA

NA

pastor

Service-to-Society

1.89

2.31

0.72

7.42

NA

NA

NA

NA

patrolman

Disagreeably Powerful

1.01

1.24

0.33

5.04

NA

NA

NA

NA

pawnbroker

Disagreeably Powerful

-0.39

0.42

0.95

3.88

NA

NA

NA

NA

pediatrician

Actively Revered

3.01

2.52

0.53

9.23

NA

NA

NA

NA

pharmacist

Everyday Specialists

2.09

1.38

-0.42

6.67

64.00

81.13

2224

2262

philanthropist

Service-to-Society

2.56

1.98

0.28

7.62

NA

NA

NA

NA

philosopher

Everyday Specialists

1.47

0.89

-1.03

6.30

NA

NA

NA

NA

photographer

Everyday Specialists

1.68

1.20

-0.68

5.85

NA

NA

3131, 7344

3521, 3431, NA

physician

Service-to-Society

2.41

2.35

-0.04

7.86

58.30

65.62

3226, 3229

3423, 2269, 3255, 2264, 3259, 2266, 3210, 2263, 2269

physicist

Everyday Specialists

1.60

1.41

-0.43

6.15

NA

NA

2110, 2100, 2111

2110, NA, 2112

plumber

Disagreeably Powerful

1.51

0.39

-0.11

4.75

34.01

29.16

7136

7126

police\_officer

Service-to-Society

1.05

2.49

1.43

6.94

44.84

54.22

5163, 5162

5413, 5412, 3355

policeman

Disagreeably Powerful

0.91

2.29

1.30

5.86

NA

NA

NA

NA

political\_scientist

Disagreeably Powerful

0.81

0.86

0.30

4.96

NA

NA

NA

NA

politician

Everyday Specialists

-0.85

2.08

1.44

5.84

NA

NA

NA

NA

pornographer

Service-to-Society

-1.26

0.51

0.92

5.76

NA

NA

NA

NA

president

Service-to-Society

1.29

2.98

1.13

7.80

NA

NA

NA

NA

priest

Service-to-Society

1.89

2.13

-0.91

7.94

NA

NA

NA

NA

principal

Everyday Specialists

1.57

2.42

0.74

6.22

NA

NA

NA

NA

private\_eye

Disagreeably Powerful

0.35

1.47

-1.21

5.31

NA

NA

NA

NA

probation\_officer

Disagreeably Powerful

0.12

2.09

0.73

5.19

NA

NA

NA

NA

professional

Everyday Specialists

1.72

2.23

0.09

6.32

49.73

65.22

2412, 2419, 3432

2423, 2424, 2421, 1212, 2432, 3339, 2431, 4214, 3332, 2120, 3354, 3411, 4312, 3312

professor

Everyday Specialists

1.83

2.27

0.24

6.26

66.10

77.06

2310, 2230

2310, 2221

prosecuting\_attorney

Disagreeably Powerful

0.17

2.28

1.77

5.45

NA

NA

NA

NA

prosecutor

Disagreeably Powerful

0.15

2.53

1.46

5.68

NA

NA

NA

NA

psychiatrist

Everyday Specialists

1.68

1.71

-1.02

6.71

NA

NA

NA

NA

psychoanalyst

Disagreeably Powerful

0.82

1.22

-0.58

4.58

NA

NA

NA

NA

psychologist

Everyday Specialists

1.61

1.44

-0.89

5.96

66.00

85.85

2445

2634

public\_relations\_specialist

Everyday Specialists

1.50

1.74

1.24

6.12

NA

NA

NA

NA

radio\_and\_television\_announcer

Service-to-Society

0.76

1.24

2.44

6.04

50.00

54.00

3472

2656

railroad\_conductor

Disagreeably Powerful

1.05

1.18

0.94

4.80

34.28

38.80

5112

8310

railroad\_engineer

Everyday Specialists

1.17

1.05

1.07

5.16

32.53

35.12

8310, 8311, 8312

8312, 8311, 8312

rancher

Disagreeably Powerful

1.06

0.38

-0.05

4.59

NA

NA

NA

NA

real\_estate\_agent

Disagreeably Powerful

0.79

1.04

1.21

4.49

49.00

62.39

3413

3334

receptionist

Everyday Specialists

1.27

-0.16

-0.04

5.24

33.62

39.02

4222

4224, 4226

referee

Disagreeably Powerful

0.71

2.06

1.45

5.55

NA

NA

NA

NA

reporter

Everyday Specialists

0.66

1.46

2.08

5.82

NA

NA

NA

NA

researcher

Everyday Specialists

1.93

1.80

-0.56

6.42

NA

NA

NA

NA

restaurant\_operator

Everyday Specialists

1.33

1.65

1.92

5.97

NA

NA

NA

NA

retailer

Disagreeably Powerful

0.54

0.79

1.01

4.46

NA

NA

NA

NA

roofer

Everyday Specialists

0.86

0.41

0.92

5.21

31.00

22.16

7131

7121

salesclerk

Everyday Specialists

0.77

-0.01

1.08

4.55

28.99

36.40

5220

5223, 5245, 5242, 5249

salesperson

Service-to-Society

0.15

0.39

2.14

5.76

36.99

46.27

5200, 9110, 9113, 3415

5249, 5200, 5244, 3322, 4222, 2434

scholar

Service-to-Society

2.48

2.24

-0.45

8.43

NA

NA

NA

NA

scientist

Everyday Specialists

1.89

1.84

-0.35

6.92

65.59

80.63

2213, 2440

2132, 2632

secretary

Service-to-Society

1.59

-0.22

-0.31

5.98

48.81

54.55

4115

3343

security\_guard

Everyday Specialists

1.38

1.49

-0.11

5.64

NA

NA

9152, 5110, 5169

9629, 3435, NA, 5414, 5419

self.employed\_worker

Everyday Specialists

1.87

1.81

0.85

NA

NA

NA

NA

NA

senator

Disagreeably Powerful

0.00

2.12

0.81

5.47

NA

NA

NA

NA

server

Service-to-Society

1.77

-0.07

0.71

6.08

NA

NA

NA

NA

sewing\_machine\_operator

Everyday Specialists

1.03

-0.53

-0.07

5.18

NA

NA

7436, 8263

NA, 8153

sheet\_metal\_worker

Everyday Specialists

0.91

0.31

1.15

5.09

NA

NA

7213, 7310, 8223

7213, NA, 8122

sheriff

Everyday Specialists

1.07

2.42

1.07

6.59

NA

NA

NA

NA

ship\_captain

Service-to-Society

1.89

2.54

1.47

7.21

55.44

52.70

3142

3152

ship\_engineer

Everyday Specialists

1.62

1.93

0.38

5.89

NA

NA

NA

NA

shoe\_repairman

Disagreeably Powerful

1.49

0.15

-0.45

4.88

27.62

19.21

7442, 8266

7536, 8156

shop\_clerk

Everyday Specialists

1.27

-0.38

0.10

5.45

38.94

43.56

4131

4321, 3331

shopkeeper

Everyday Specialists

1.15

0.25

0.22

5.02

NA

NA

NA

NA

skilled\_worker

Service-to-Society

2.38

2.07

0.52

7.82

NA

NA

NA

NA

social\_worker

Service-to-Society

2.12

1.27

-0.10

7.12

52.26

64.57

2446, 3460

3412, 2635, 2635

speech.language\_pathologist

Everyday Specialists

1.86

1.22

-0.43

NA

NA

NA

NA

NA

state\_trooper

Disagreeably Powerful

0.33

2.23

1.08

5.84

NA

NA

NA

NA

statistician

Disagreeably Powerful

0.91

0.63

-0.70

4.94

58.16

81.78

2122

2120

steel\_worker

Everyday Specialists

0.83

0.53

1.05

5.15

41.13

30.32

8122

8121

stenographer

Disagreeably Powerful

0.74

0.06

-0.40

3.84

NA

NA

NA

NA

stockbroker

Disagreeably Powerful

0.27

1.82

1.51

5.34

48.38

63.06

3411, 3429

3311, 3322, 3339

storyteller

Service-to-Society

2.15

1.62

0.30

7.02

NA

NA

NA

NA

street\_musician

Actively Revered

1.23

-0.45

1.71

6.37

NA

NA

3473

NA

street\_preacher

Actively Revered

-0.36

-0.40

2.06

6.69

NA

NA

NA

NA

student\_teacher

Everyday Specialists

1.80

0.32

0.47

5.56

NA

NA

NA

NA

supervisor

Disagreeably Powerful

0.76

1.99

0.73

4.86

NA

NA

1240, 7510

NA, 3122

surgeon

Actively Revered

2.92

3.05

-0.33

10.33

NA

NA

NA

NA

switchboard\_operator

Disagreeably Powerful

0.79

0.54

0.74

4.74

35.57

41.17

3132

4229, 9629, 3521

systems\_engineer

Disagreeably Powerful

1.36

1.41

-0.06

5.14

NA

NA

NA

NA

tailor

Disagreeably Powerful

1.25

0.09

-0.60

4.71

26.00

21.24

7433

7533

tax\_preparer

Disagreeably Powerful

0.69

1.31

-0.70

4.95

NA

NA

NA

NA

taxi\_driver

Service-to-Society

0.75

-0.34

1.67

5.70

36.10

34.48

8322

8332, 8322, 3258, 8321

teacher

Service-to-Society

2.50

2.31

0.32

7.76

NA

NA

2320, 2340, 3300, 3340, 2321, 2359

2330, 2352, 5312, 2300, NA, 2359

technician

Everyday Specialists

1.67

1.08

0.45

5.38

NA

NA

3110, 3112, 3118, 3212, 3111, 3113, 3115, 3119, 3211

3100, 3112, 2149, 3118, 3142, 3111, 3117, 3119, NA, 7421, NA, 3214, 3212, 5329, 3141

telemarketer

Actively Revered

-1.76

-1.55

1.76

7.78

NA

NA

NA

NA

telephone\_installer

Disagreeably Powerful

0.93

-0.11

0.04

4.54

NA

NA

7244

NA

telephone\_operator

Everyday Specialists

0.40

-0.18

0.57

4.94

42.15

38.58

4223

4223

temporary\_worker

Everyday Specialists

0.53

-1.28

-0.28

4.67

NA

NA

NA

NA

textile\_worker

Everyday Specialists

0.82

-0.68

0.20

4.45

30.28

19.87

7435, 7437, 8262, 8264, 8269

7532, 7534, 8152, 9121, 8157, 8154, 8159, 7532

ticket\_taker

Disagreeably Powerful

0.36

-0.47

0.09

4.51

NA

NA

NA

NA

tool\_and\_die\_maker

Disagreeably Powerful

0.80

0.19

-0.15

4.71

39.84

33.62

7222, 7311

7223, 7222, 7311, 7412

transportation\_ticket\_agent

Disagreeably Powerful

0.40

0.01

0.26

4.29

NA

NA

NA

NA

travel\_agent

Service-to-Society

1.43

0.54

0.98

5.87

43.00

49.30

4221

4221

truck\_driver

Disagreeably Powerful

0.61

0.55

0.51

4.65

NA

NA

8324

NA

tutor

Everyday Specialists

2.39

1.66

-0.31

6.70

NA

NA

NA

NA

tv\_repairman

Disagreeably Powerful

0.96

-0.04

-0.21

4.62

NA

NA

7242

NA

typist

Everyday Specialists

0.61

-0.38

1.04

5.00

42.60

50.33

4111

4131, 4419, 3344

usher

Disagreeably Powerful

1.61

0.83

-0.29

4.92

NA

NA

NA

NA

veterinarian

Service-to-Society

2.80

2.01

-0.09

7.71

61.00

84.14

2223

2250

wage\_earner

Everyday Specialists

1.76

1.13

0.09

5.35

NA

NA

NA

NA

waiter

Service-to-Society

1.31

-0.16

1.27

5.39

NA

NA

NA

NA

waitress

Service-to-Society

1.50

-0.21

1.30

5.61

20.89

30.47

5123

5131, 5169, 5246, 5132

warden

Disagreeably Powerful

-0.18

2.25

0.84

5.61

NA

NA

NA

NA

watchman

Disagreeably Powerful

1.50

1.40

-1.28

5.58

NA

NA

NA

NA

web\_developer

Disagreeably Powerful

1.21

1.22

-0.96

5.70

NA

NA

NA

NA

welder

Disagreeably Powerful

0.92

0.51

0.88

4.76

39.00

28.52

7212

7212

wholesaler

Disagreeably Powerful

0.80

1.08

0.54

4.78

45.48

49.84

3416

3323, 4110

writer

Everyday Specialists

1.55

2.03

-1.18

6.84

NA

NA

NA

NA

### Appendix B

#### Descriptive Statistics for Analytic Sample

|  |  |
| --- | --- |
| **Characteristic** | **N = 424** |
| age | 36 (30, 44) |
| sex |  |
| Female | 162 (38%) |
| Male | 262 (62%) |
| module |  |
| 1 | 25 (5.9%) |
| 2 | 26 (6.1%) |
| 3 | 31 (7.3%) |
| 4 | 29 (6.8%) |
| 5 | 25 (5.9%) |
| 6 | 27 (6.4%) |
| 7 | 27 (6.4%) |
| 8 | 26 (6.1%) |
| 9 | 24 (5.7%) |
| 10 | 22 (5.2%) |
| 11 | 26 (6.1%) |
| 12 | 24 (5.7%) |
| 13 | 29 (6.8%) |
| 14 | 28 (6.6%) |
| 15 | 25 (5.9%) |
| 16 | 30 (7.1%) |
| race\_ethnicity |  |
| American Indian or Alaskan Native | 3 (0.7%) |
| American Indian or Alaskan Native,Asian,Black or African American,Native Hawaiian or Pacific Islander,White or Caucasian,Hispanic or Latina/Latino | 1 (0.2%) |
| American Indian or Alaskan Native,Hispanic or Latina/Latino | 1 (0.2%) |
| American Indian or Alaskan Native,White or Caucasian,Hispanic or Latina/Latino | 1 (0.2%) |
| Asian | 17 (4.0%) |
| Asian,Native Hawaiian or Pacific Islander,White or Caucasian | 2 (0.5%) |
| Asian,White or Caucasian | 2 (0.5%) |
| Black or African American | 29 (6.8%) |
| Black or African American,Hispanic or Latina/Latino | 1 (0.2%) |
| Black or African American,White or Caucasian | 3 (0.7%) |
| Hispanic or Latina/Latino | 8 (1.9%) |
| Other | 4 (0.9%) |
| White or Caucasian | 345 (81%) |
| White or Caucasian,Hispanic or Latina/Latino | 7 (1.7%) |
| race\_simplified |  |
| American Indian or Alaskan Native | 3 (0.7%) |
| Asian | 17 (4.0%) |
| Black or African American | 29 (6.8%) |
| Hispanic or Latina/Latino | 8 (1.9%) |
| Mixed Race | 18 (4.2%) |
| Other | 4 (0.9%) |
| White or Caucasian | 345 (81%) |
| education |  |
| Some high school, no degree | 4 (0.9%) |
| High school graduate or equivalent | 38 (9.0%) |
| Vocational trade program or apprenticeship | 21 (5.0%) |
| Some college, no degree | 46 (11%) |
| Bachelor’s degree | 246 (58%) |
| Master’s degree | 65 (15%) |
| Doctorate (PhD) or some other advanced degree (e.g. M.D., or J.D.) | 4 (0.9%) |

### Appendix C

#### Full List of Stimuli

### Appendix D

#### Modeling Discussion

In total, 16 modules were fielded of stimuli. Modules 1, 13, and 14 were re-run due to errors in one stimuli each of those three modules. In module 1, the behavior bends was included, which we decided was not appropriate for an actor-behavior-object construction. When we re-ran the module, we replaced that behavior with another close in EPA space: bluffs. In modules 13 and 14, the optimal behavior for events involving surgeon was accidentally capitalized, so we re-ran it after making the behavior lowercase. In the robustness checks, we run all three models (baseline, only distance, and distance including controls) with varying levels of the sample. In the first, we display the results from the main text: after removing individuals who failed the manipulation check, and only including respondents from the correct stimuli for modules 1, 13, and 14. In the second set of models, we include both the earlier set of respondents who answered the old set of stimuli for modules 1, 13, and 14 and those who responded to the new set of stimuli.

#### Robustness Checks

##   
## % Table created by stargazer v.5.2.3 by Marek Hlavac, Social Policy Institute. E-mail: marek.hlavac at gmail.com  
## % Date and time: Mon, Apr 18, 2022 - 10:54:59  
## \begin{table}[!htbp] \centering   
## \caption{}   
## \label{}   
## \begin{tabular}{@{\extracolsep{5pt}}lccc}   
## \\[-1.8ex]\hline   
## \hline \\[-1.8ex]   
## & \multicolumn{3}{c}{\textit{Dependent variable:}} \\   
## \cline{2-4}   
## \\[-1.8ex] & \multicolumn{3}{c}{Chose Optimal Behavior} \\   
## \\[-1.8ex] & (1) & (2) & (3)\\   
## \hline \\[-1.8ex]   
## Distance (Std) & & 0.049$^{\*\*}$ & 0.050$^{\*\*}$ \\   
## & & (0.021) & (0.021) \\   
## & & & \\   
## Sex: Male & & & 0.083 \\   
## & & & (0.086) \\   
## & & & \\   
## Education: Advanced Degree & & & 0.587 \\   
## & & & (0.445) \\   
## & & & \\   
## Education: HS degree or equivalent & & & 0.524$^{\*\*\*}$ \\   
## & & & (0.149) \\   
## & & & \\   
## Education: Master's degree & & & $-$0.172 \\   
## & & & (0.117) \\   
## & & & \\   
## Education: Some college, no degree & & & 0.344$^{\*\*}$ \\   
## & & & (0.138) \\   
## & & & \\   
## Education: Vocational trade program & & & 0.392 \\   
## & & & (0.427) \\   
## & & & \\   
## Age (std) & & & 0.358$^{\*}$ \\   
## & & & (0.194) \\   
## & & & \\   
## Intercept & & & 0.075$^{\*}$ \\   
## & & & (0.042) \\   
## & & & \\   
## Constant & 1.051$^{\*\*\*}$ & 1.052$^{\*\*\*}$ & 0.914$^{\*\*\*}$ \\   
## & (0.058) & (0.057) & (0.083) \\   
## & & & \\   
## \hline \\[-1.8ex]   
## Observations & 13,568 & 13,568 & 13,568 \\   
## Log Likelihood & $-$7,705.452 & $-$7,702.614 & $-$7,686.910 \\   
## Akaike Inf. Crit. & 15,416.900 & 15,413.230 & 15,397.820 \\   
## Bayesian Inf. Crit. & 15,439.450 & 15,443.290 & 15,488.010 \\   
## \hline   
## \hline \\[-1.8ex]   
## \textit{Note:} & \multicolumn{3}{r}{$^{\*}$p$<$0.1; $^{\*\*}$p$<$0.05; $^{\*\*\*}$p$<$0.01} \\   
## \end{tabular}   
## \end{table}   
##   
## % Table created by stargazer v.5.2.3 by Marek Hlavac, Social Policy Institute. E-mail: marek.hlavac at gmail.com  
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## \label{}   
## \begin{tabular}{@{\extracolsep{5pt}} c}   
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## \end{tabular}   
## \end{table}

##   
## % Table created by stargazer v.5.2.3 by Marek Hlavac, Social Policy Institute. E-mail: marek.hlavac at gmail.com  
## % Date and time: Mon, Apr 18, 2022 - 10:55:12  
## \begin{table}[!htbp] \centering   
## \caption{}   
## \label{}   
## \begin{tabular}{@{\extracolsep{5pt}}lccc}   
## \\[-1.8ex]\hline   
## \hline \\[-1.8ex]   
## & \multicolumn{3}{c}{\textit{Dependent variable:}} \\   
## \cline{2-4}   
## \\[-1.8ex] & \multicolumn{3}{c}{Chose Optimal Behavior} \\   
## \\[-1.8ex] & (1) & (2) & (3)\\   
## \hline \\[-1.8ex]   
## Distance (Std) & & 0.048$^{\*\*}$ & 0.049$^{\*\*\*}$ \\   
## & & (0.019) & (0.019) \\   
## & & & \\   
## Sex: Male & & & 0.088 \\   
## & & & (0.076) \\   
## & & & \\   
## Education: Advanced Degree & & & 0.568 \\   
## & & & (0.437) \\   
## & & & \\   
## Education: HS degree or equivalent & & & 0.459$^{\*\*\*}$ \\   
## & & & (0.143) \\   
## & & & \\   
## Education: Master's degree & & & $-$0.178$^{\*}$ \\   
## & & & (0.104) \\   
## & & & \\   
## Education: Some college, no degree & & & 0.236$^{\*}$ \\   
## & & & (0.124) \\   
## & & & \\   
## Education: Vocational trade program & & & 0.373 \\   
## & & & (0.419) \\   
## & & & \\   
## Age (std) & & & 0.379$^{\*\*}$ \\   
## & & & (0.175) \\   
## & & & \\   
## Intercept & & & 0.073$^{\*}$ \\   
## & & & (0.038) \\   
## & & & \\   
## Constant & 1.060$^{\*\*\*}$ & 1.061$^{\*\*\*}$ & 0.944$^{\*\*\*}$ \\   
## & (0.052) & (0.052) & (0.074) \\   
## & & & \\   
## \hline \\[-1.8ex]   
## Observations & 15,936 & 15,936 & 15,936 \\   
## Log Likelihood & $-$9,055.880 & $-$9,052.599 & $-$9,037.398 \\   
## Akaike Inf. Crit. & 18,117.760 & 18,113.200 & 18,098.800 \\   
## Bayesian Inf. Crit. & 18,140.790 & 18,143.900 & 18,190.910 \\   
## \hline   
## \hline \\[-1.8ex]   
## \textit{Note:} & \multicolumn{3}{r}{$^{\*}$p$<$0.1; $^{\*\*}$p$<$0.05; $^{\*\*\*}$p$<$0.01} \\   
## \end{tabular}   
## \end{table}   
##   
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## \end{tabular}   
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