

Date: \_\_\_\_\_

BORROWER NAME	OCCUPATION
NATURE OF BUSINESS	NUMBER OF YEARS SELF-EMPLOYED
COMPANY NAME	NUMBER OF EMPLOYEES (IF ANY)
COMPANY ADDRESS	COMPANY TELEPHONE NUMBER

**Statement of Income for prior year:** \_\_\_\_\_  
(MM / DD / YYYY)**GROSS REVENUE** \$ \_\_\_\_\_

Cost of Sales / Cost of Goods Sold \$ \_\_\_\_\_

**GROSS PROFIT / LOSS** \$ \_\_\_\_\_**EXPENSES**

Advertising &amp; Promotion \$ \_\_\_\_\_

Automotive Expenses \$ \_\_\_\_\_

Insurance \$ \_\_\_\_\_

Lease Expense or Rent \$ \_\_\_\_\_

Meals &amp; Entertainment \$ \_\_\_\_\_

Salaries and Wages \$ \_\_\_\_\_

Telecommunication and Utilities \$ \_\_\_\_\_

Travel \$ \_\_\_\_\_

Other (specify) \_\_\_\_\_ \$ \_\_\_\_\_

Other (specify) \_\_\_\_\_ \$ \_\_\_\_\_

Other (specify) \_\_\_\_\_ \$ \_\_\_\_\_

**TOTAL EXPENSES** \$ \_\_\_\_\_**NET OPERATING INCOME** \$ \_\_\_\_\_

I certify that the net operating income indicated above is true and accurate in all respects and will be relied upon by Equitable Bank. I further expect that my current year net operating income will not materially differ from that indicated above. Otherwise, please comment on any expected variations:

\_\_\_\_\_  
Borrower Signature\_\_\_\_\_  
Witness Name\_\_\_\_\_  
Witness Signature