

```
# Load necessary packages
library(tidyverse)
```

```
## — Attaching core tidyverse packages — tidyverse 2.0.0 —
## ✓ dplyr      1.1.2      ✓ readr      2.1.4
## ✓ forcats    1.0.0      ✓ stringr    1.5.0
## ✓ ggplot2    3.4.2      ✓ tibble     3.2.1
## ✓ lubridate  1.9.2      ✓ tidyr      1.3.0
## ✓ purrr      1.0.1
## — Conflicts — tidyverse_conflicts() —
## ✗ dplyr::filter() masks stats::filter()
## ✗ dplyr::lag()     masks stats::lag()
## i Use the conflicted package (<http://conflicted.r-lib.org/>) to force all conflicts to be
come errors
```

```
# Read the dataset
telco <- read.csv("telco_churn.csv")
```

```
# Print the first six rows of the telco dataset
head(telco)
```

```
##   customerID gender SeniorCitizen Partner Dependents tenure PhoneService
## 1 7590-VHVEG Female           0      Yes         No         1           No
## 2 5575-GNVDE  Male           0      No          No        34           Yes
## 3 3668-QPYBK  Male           0      No          No         2           Yes
## 4 7795-CFOCW  Male           0      No          No        45           No
## 5 9237-HQITU Female           0      No          No         2           Yes
## 6 9305-CDSKC Female           0      No          No         8           Yes
##   MultipleLines InternetService OnlineSecurity OnlineBackup DeviceProtection
## 1 No phone service          DSL              No          Yes           No
## 2                   No          DSL              Yes         No           Yes
## 3                   No          DSL              Yes         Yes           No
## 4 No phone service          DSL              Yes         No           Yes
## 5                   No      Fiber optic          No         No           No
## 6                   Yes      Fiber optic          No         No           Yes
##   TechSupport StreamingTV StreamingMovies      Contract PaperlessBilling
## 1          No          No              No Month-to-month          Yes
## 2          No          No              No   One year           No
## 3          No          No              No Month-to-month          Yes
## 4          Yes          No              No   One year           No
## 5          No          No              No Month-to-month          Yes
## 6          No          Yes              Yes Month-to-month          Yes
##   PaymentMethod MonthlyCharges TotalCharges Churn
## 1 Electronic check          29.85         29.85  No
## 2 Mailed check             56.95        1889.50  No
## 3 Mailed check             53.85         108.15 Yes
## 4 Bank transfer (automatic) 42.30        1840.75  No
## 5 Electronic check        70.70         151.65 Yes
## 6 Electronic check        99.65         820.50 Yes
```

*# Display summary statistics for the telco dataset, including the mean, median, standard deviation, and range for each variable.*

```
summary(telco)
```

```
##  customerID          gender      SeniorCitizen      Partner
##  Length:7043      Length:7043      Min.   :0.0000      Length:7043
##  Class :character      Class :character      1st Qu.:0.0000      Class :character
##  Mode  :character      Mode  :character      Median :0.0000      Mode  :character
##                                     Mean   :0.1621
##                                     3rd Qu.:0.0000
##                                     Max.   :1.0000
##
##  Dependents          tenure      PhoneService      MultipleLines
##  Length:7043      Min.   : 0.00      Length:7043      Length:7043
##  Class :character      1st Qu.: 9.00      Class :character      Class :character
##  Mode  :character      Median :29.00      Mode  :character      Mode  :character
##                                     Mean   :32.37
##                                     3rd Qu.:55.00
##                                     Max.   :72.00
##
##  InternetService      OnlineSecurity      OnlineBackup      DeviceProtection
##  Length:7043      Length:7043      Length:7043      Length:7043
##  Class :character      Class :character      Class :character      Class :character
##  Mode  :character      Mode  :character      Mode  :character      Mode  :character
##
##
##
##
##  TechSupport      StreamingTV      StreamingMovies      Contract
##  Length:7043      Length:7043      Length:7043      Length:7043
##  Class :character      Class :character      Class :character      Class :character
##  Mode  :character      Mode  :character      Mode  :character      Mode  :character
##
##
##
##
##  PaperlessBilling      PaymentMethod      MonthlyCharges      TotalCharges
##  Length:7043      Length:7043      Min.   : 18.25      Min.   : 18.8
##  Class :character      Class :character      1st Qu.: 35.50      1st Qu.: 401.4
##  Mode  :character      Mode  :character      Median : 70.35      Median :1397.5
##                                     Mean   : 64.76      Mean   :2283.3
##                                     3rd Qu.: 89.85      3rd Qu.:3794.7
##                                     Max.   :118.75      Max.   :8684.8
##                                     NA's   :11
##
##  Churn
##  Length:7043
##  Class :character
##  Mode  :character
##
##
##
##
```

```
# Print the structure of the telco dataset, including the names of the variables, the number
of rows and columns, the data type of each variable, and the first few values of each variable.
str(telco)
```

```
## 'data.frame':    7043 obs. of  21 variables:
## $ customerID      : chr  "7590-VHVEG" "5575-GNVDE" "3668-QPYBK" "7795-CFOCW" ...
## $ gender          : chr  "Female" "Male" "Male" "Male" ...
## $ SeniorCitizen   : int   0 0 0 0 0 0 0 0 0 ...
## $ Partner         : chr  "Yes" "No" "No" "No" ...
## $ Dependents      : chr  "No" "No" "No" "No" ...
## $ tenure          : int   1 34 2 45 2 8 22 10 28 62 ...
## $ PhoneService    : chr  "No" "Yes" "Yes" "No" ...
## $ MultipleLines    : chr  "No phone service" "No" "No" "No phone service" ...
## $ InternetService : chr  "DSL" "DSL" "DSL" "DSL" ...
## $ OnlineSecurity  : chr  "No" "Yes" "Yes" "Yes" ...
## $ OnlineBackup    : chr  "Yes" "No" "Yes" "No" ...
## $ DeviceProtection: chr  "No" "Yes" "No" "Yes" ...
## $ TechSupport     : chr  "No" "No" "No" "Yes" ...
## $ StreamingTV     : chr  "No" "No" "No" "No" ...
## $ StreamingMovies : chr  "No" "No" "No" "No" ...
## $ Contract        : chr  "Month-to-month" "One year" "Month-to-month" "One year" ...
## $ PaperlessBilling: chr  "Yes" "No" "Yes" "No" ...
## $ PaymentMethod   : chr  "Electronic check" "Mailed check" "Mailed check" "Bank transfer
(automatic)" ...
## $ MonthlyCharges  : num   29.9 57 53.9 42.3 70.7 ...
## $ TotalCharges    : num   29.9 1889.5 108.2 1840.8 151.7 ...
## $ Churn           : chr  "No" "No" "Yes" "No" ...
```

```
# Create a table of the Churn variable in the telco dataset, showing the number of observations in each category.
table(telco$Churn)
```

```
##
##    No  Yes
## 5174 1869
```

```
# Handle missing values
telco <- telco %>% na.omit() # Remove rows with missing values
```

```
# Convert categorical variables
telco$Churn <- as.factor(telco$Churn)
```

```
# Perform feature engineering
telco <- telco %>% mutate(TotalCharges = ifelse(TotalCharges == " ", 0, as.numeric(TotalCharges)))
```

```
library(caret) #Load the caret library
```

```
## Loading required package: lattice
```

```
##  
## Attaching package: 'caret'
```

```
## The following object is masked from 'package:purrr':  
##  
## lift
```

```
# Split the dataset  
set.seed(123) # For reproducibility  
train_index <- caret::createDataPartition(telco$Churn, p = 0.8, list = FALSE)  
train_data <- telco[train_index, ]  
test_data <- telco[-train_index, ]
```

```
# Select an algorithm  
library(randomForest)
```

```
## randomForest 4.7-1.1
```

```
## Type rfNews() to see new features/changes/bug fixes.
```

```
##  
## Attaching package: 'randomForest'
```

```
## The following object is masked from 'package:dplyr':  
##  
## combine
```

```
## The following object is masked from 'package:ggplot2':  
##  
## margin
```

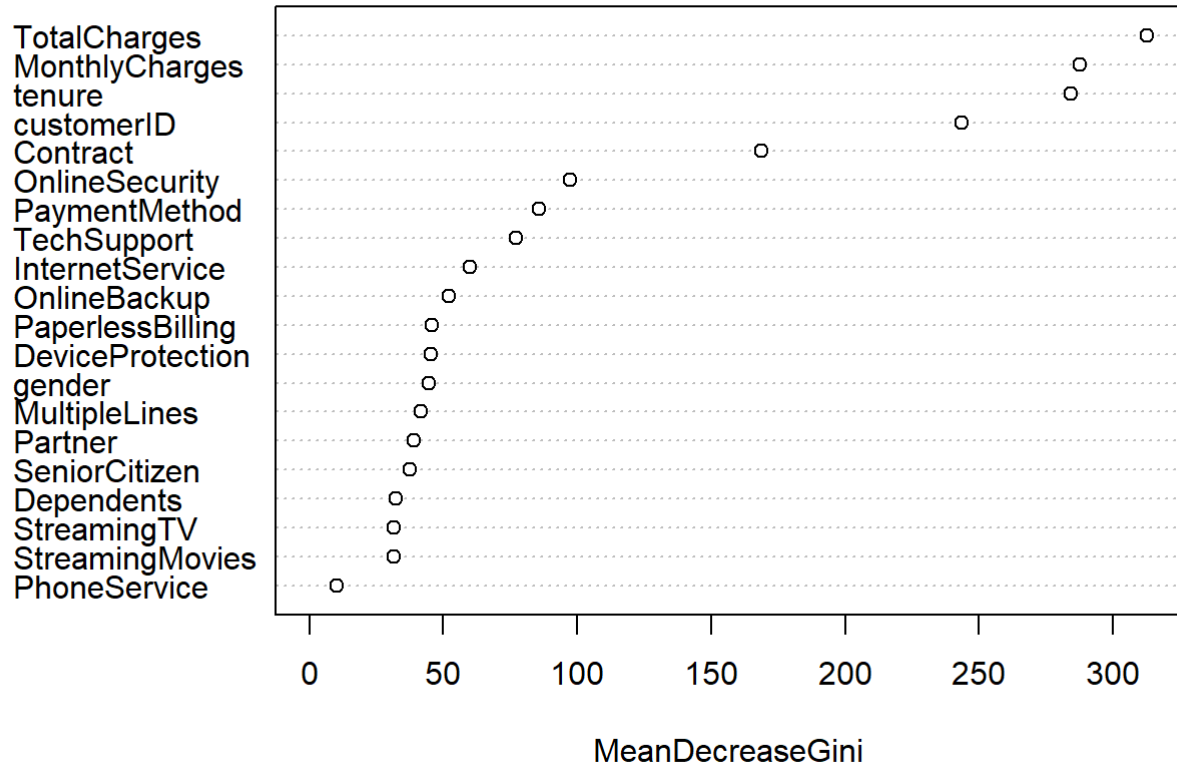
```
# Train the model  
model <- randomForest(Churn ~ ., data = train_data)
```

```
# Evaluate the model  
predictions <- predict(model, newdata = test_data)  
confusionMatrix(predictions, test_data$Churn)
```

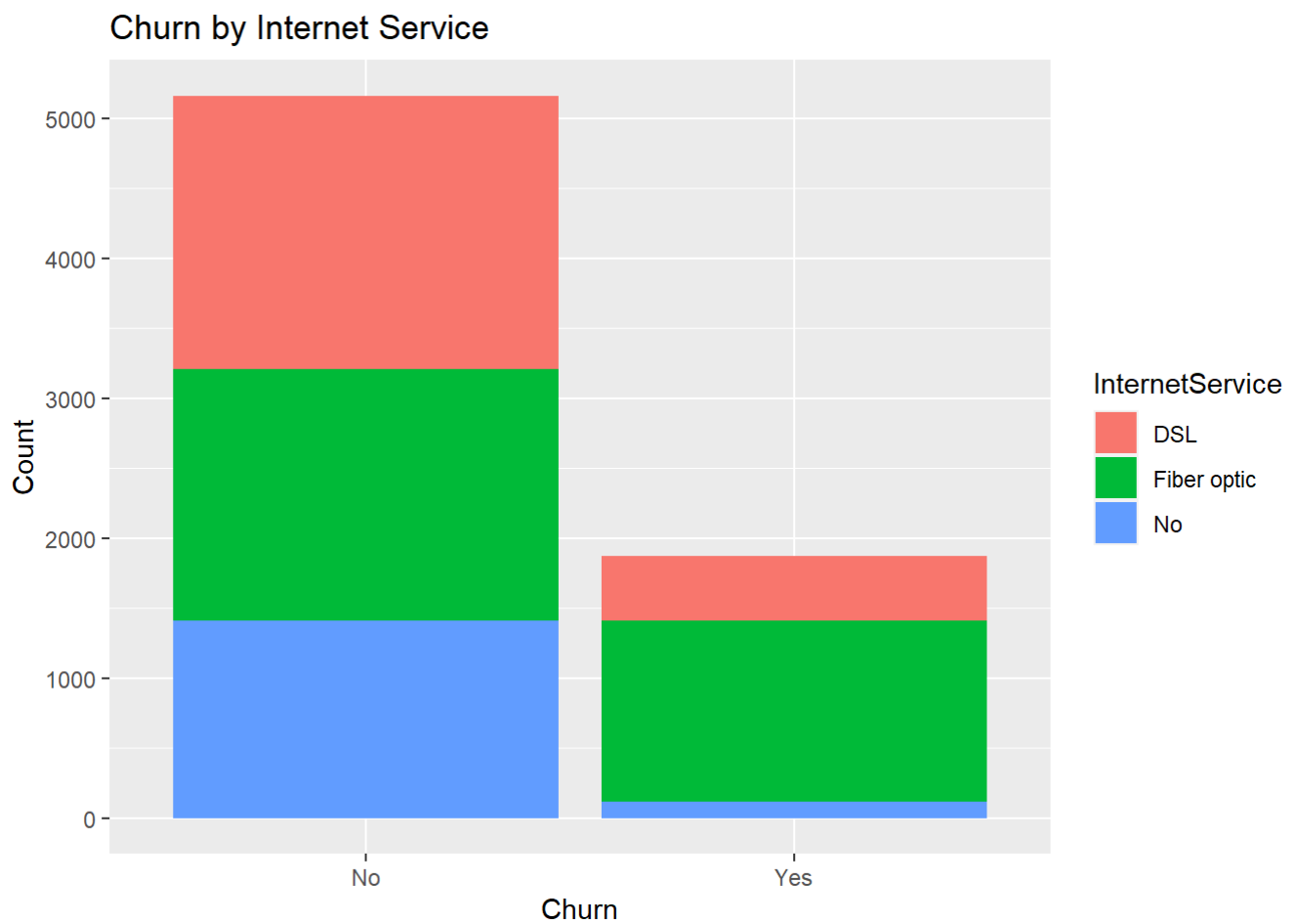
```
## Confusion Matrix and Statistics
##
##           Reference
## Prediction  No  Yes
##           No  928 180
##           Yes 104 193
##
##           Accuracy : 0.7979
##           95% CI : (0.7759, 0.8186)
##           No Information Rate : 0.7345
##           P-Value [Acc > NIR] : 1.935e-08
##
##           Kappa : 0.4456
##
##           McNemar's Test P-Value : 8.570e-06
##
##           Sensitivity : 0.8992
##           Specificity : 0.5174
##           Pos Pred Value : 0.8375
##           Neg Pred Value : 0.6498
##           Prevalence : 0.7345
##           Detection Rate : 0.6605
##           Detection Prevalence : 0.7886
##           Balanced Accuracy : 0.7083
##
##           'Positive' Class : No
##
```

```
# Analyze the predictions and interpret the results
varImpPlot(model)
```

## model

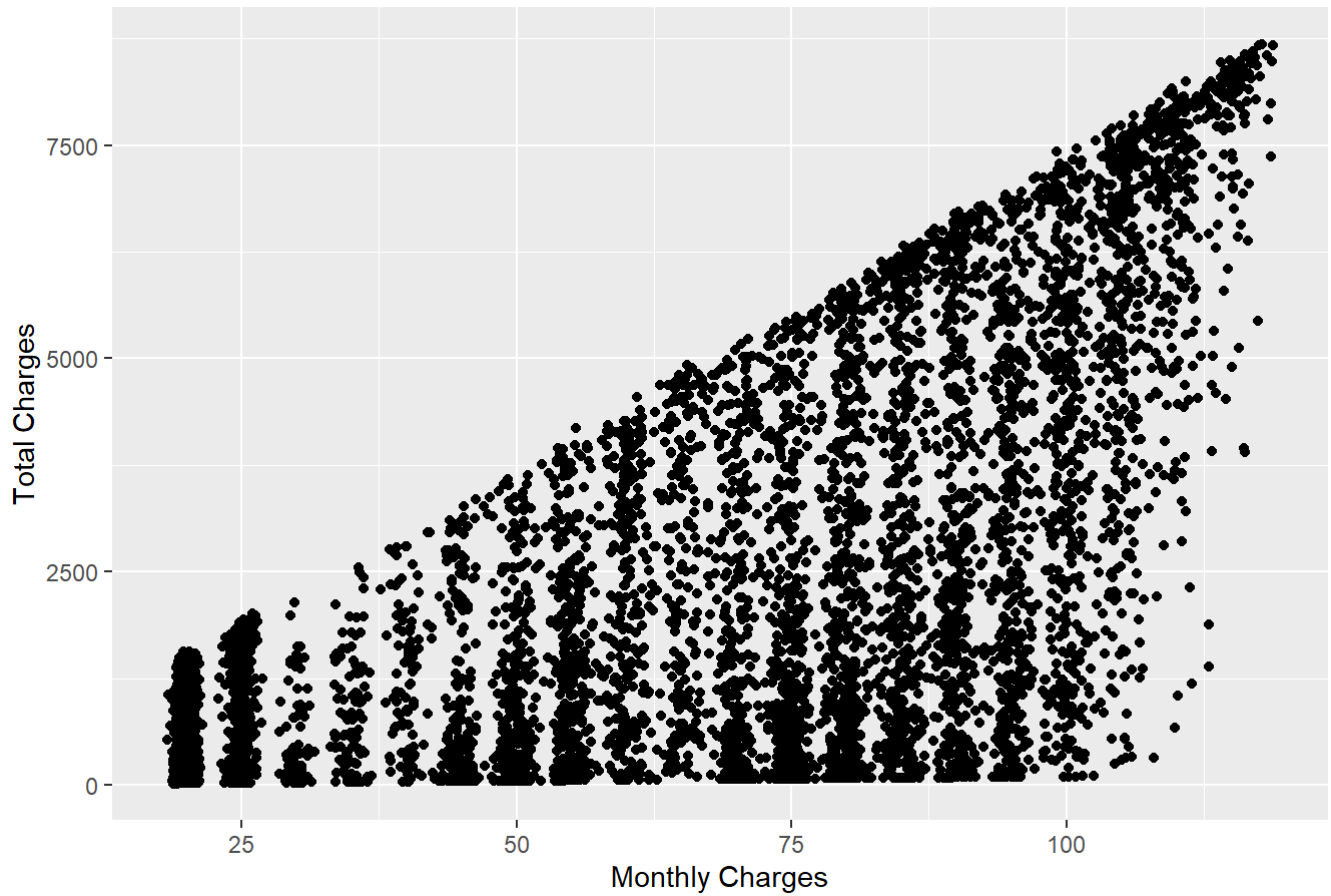


```
# Summarize and visualize the results
library(ggplot2)
ggplot(telco, aes(x = Churn, fill = InternetService)) +
  geom_bar() +
  labs(title = "Churn by Internet Service", x = "Churn", y = "Count")
```



```
# Scatter plot of Monthly Charges vs. Total Charges
ggplot(data = telco, aes(x = MonthlyCharges, y = TotalCharges)) +
  geom_point() +
  labs(title = "Monthly Charges vs. Total Charges", x = "Monthly Charges", y = "Total Charges")
```

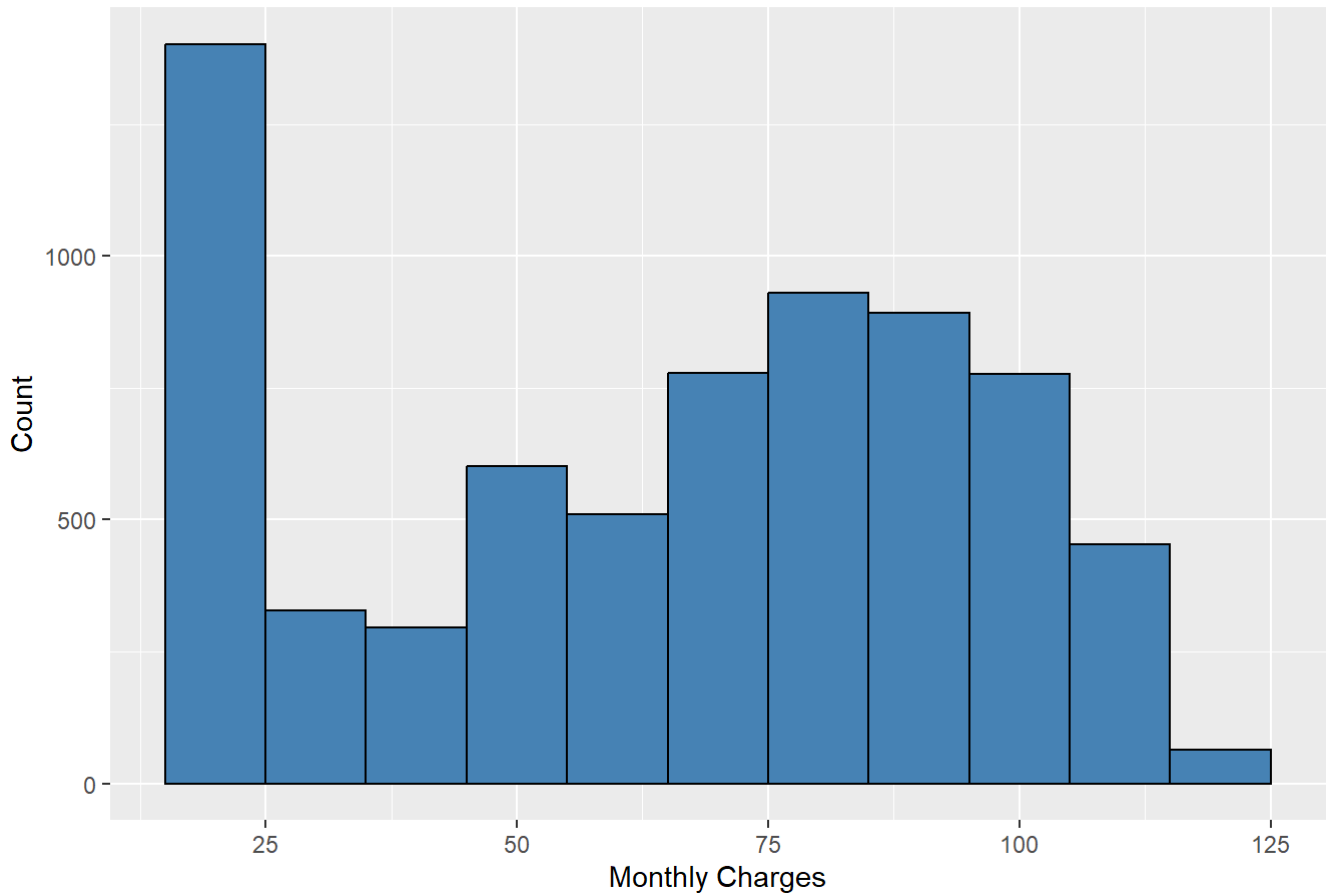
Monthly Charges vs. Total Charges



```
# Histogram of Monthly Charges
ggplot(data = telco, aes(x = MonthlyCharges)) +
  geom_histogram(binwidth = 10, fill = "steelblue", color = "black") +
  labs(title = "Distribution of Monthly Charges", x = "Monthly Charges", y = "Count")
```

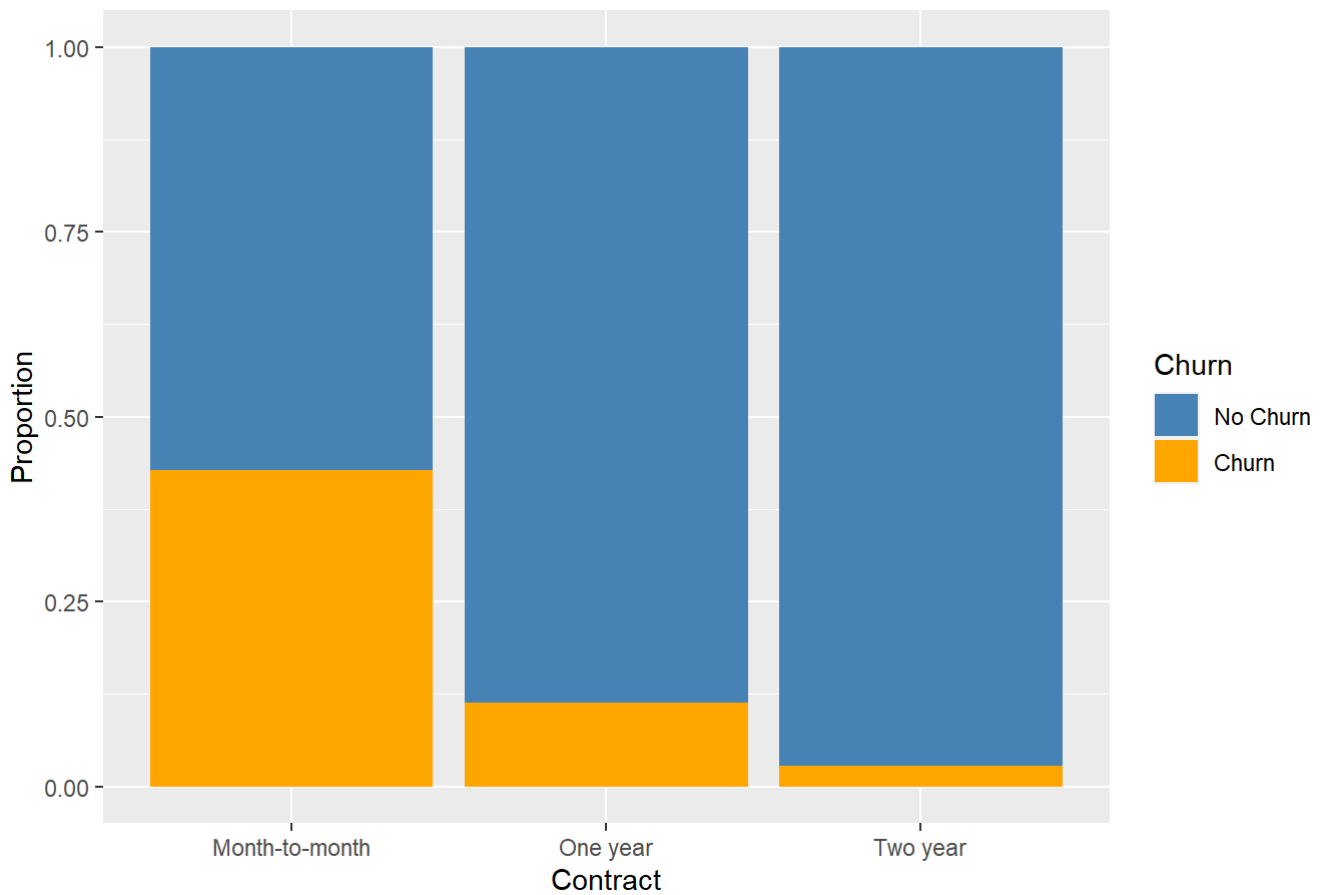


Distribution of Monthly Charges



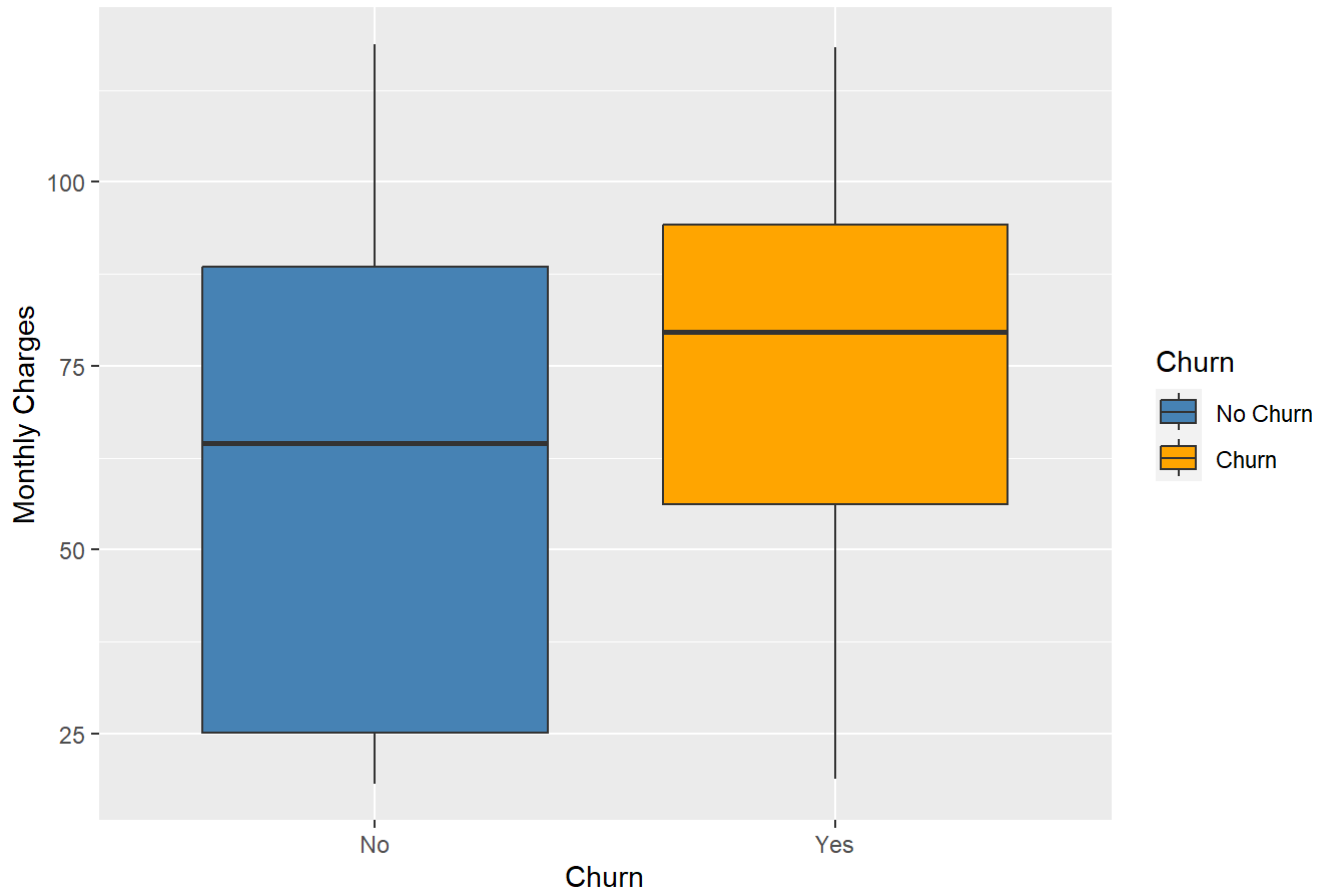
```
# Bar plot of Churn Rate by Contract Type
ggplot(data = telco, aes(x = Contract, fill = Churn)) +
  geom_bar(position = "fill") +
  labs(title = "Churn Rate by Contract Type", x = "Contract", y = "Proportion") +
  scale_fill_manual(values = c("steelblue", "orange"), labels = c("No Churn", "Churn"))
```

Churn Rate by Contract Type



```
# Box plot of Monthly Charges by Churn
ggplot(data = telco, aes(x = Churn, y = MonthlyCharges, fill = Churn)) +
  geom_boxplot() +
  labs(title = "Monthly Charges by Churn", x = "Churn", y = "Monthly Charges") +
  scale_fill_manual(values = c("steelblue", "orange"), labels = c("No Churn", "Churn"))
```

Monthly Charges by Churn



```
# Line plot of Average Monthly Charges Over Tenure  
library(dplyr)
```

```
telco_summary <- telco %>%  
  group_by(tenure) %>%  
  summarise(avg_charges = mean(MonthlyCharges))
```

```
ggplot(data = telco_summary, aes(x = tenure, y = avg_charges)) +  
  geom_line() +  
  labs(title = "Average Monthly Charges Over Tenure", x = "Tenure", y = "Average Monthly Charges")
```

Average Monthly Charges Over Tenure

