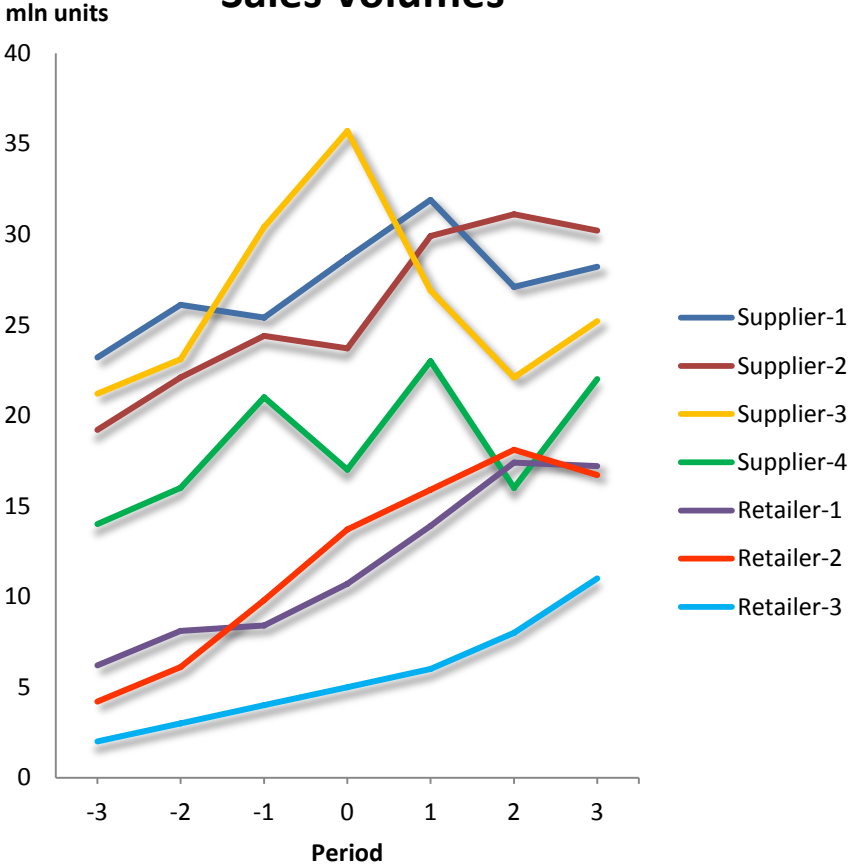
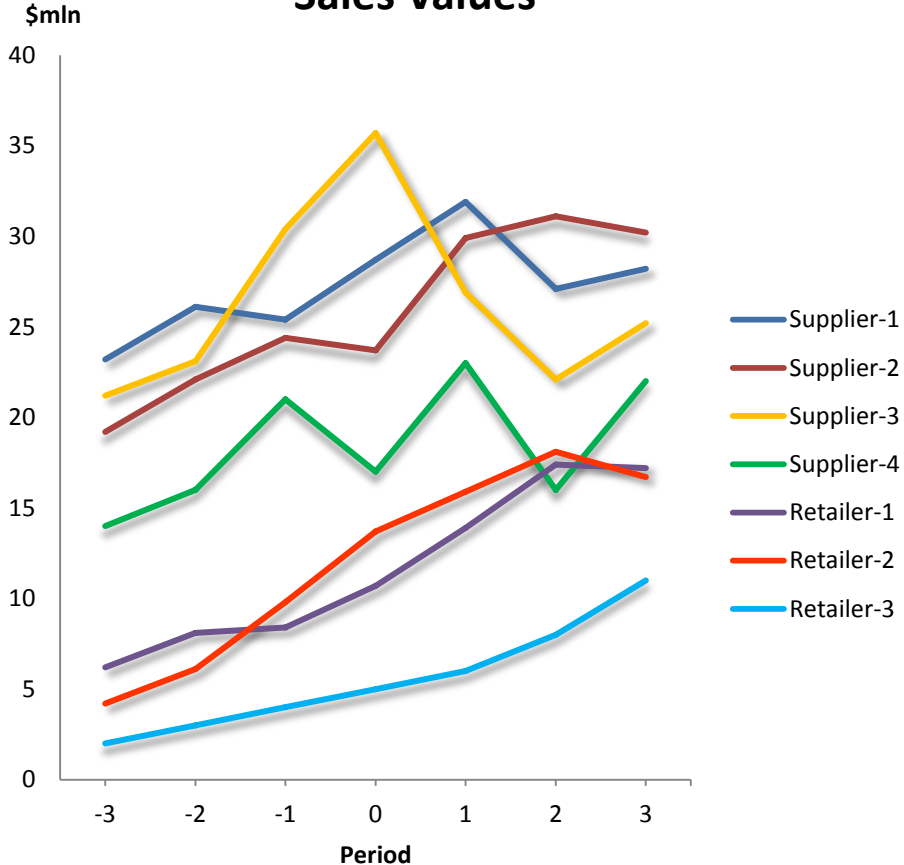


Sales – Elecssories

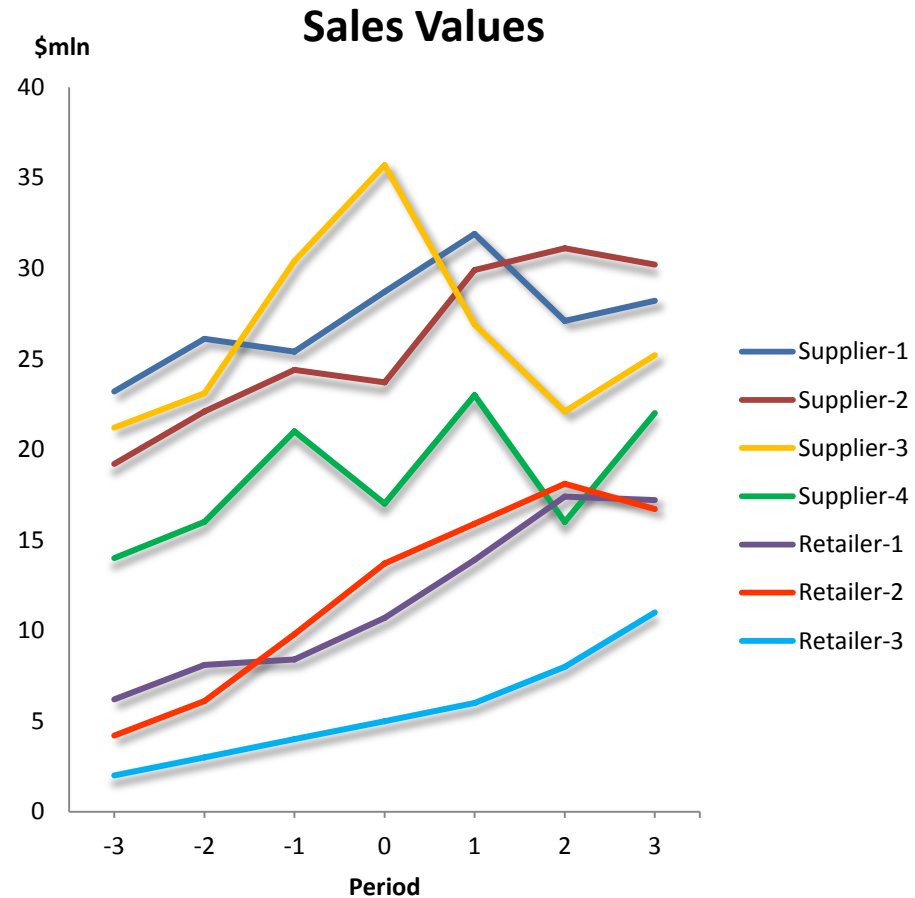
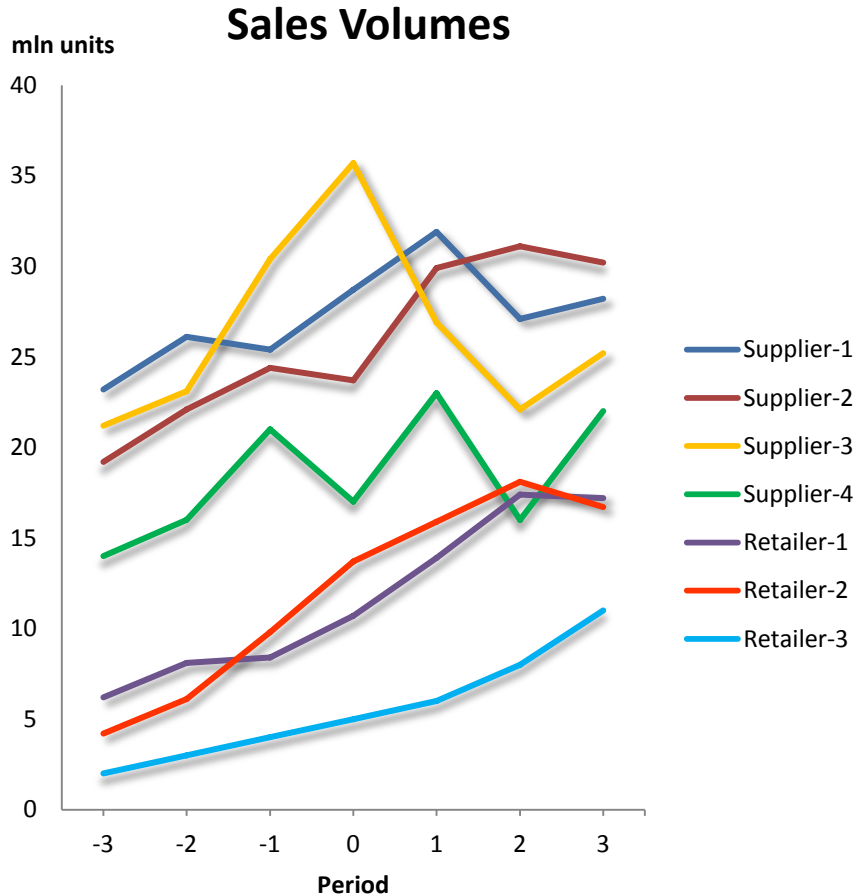
Sales Volumes



Sales Values

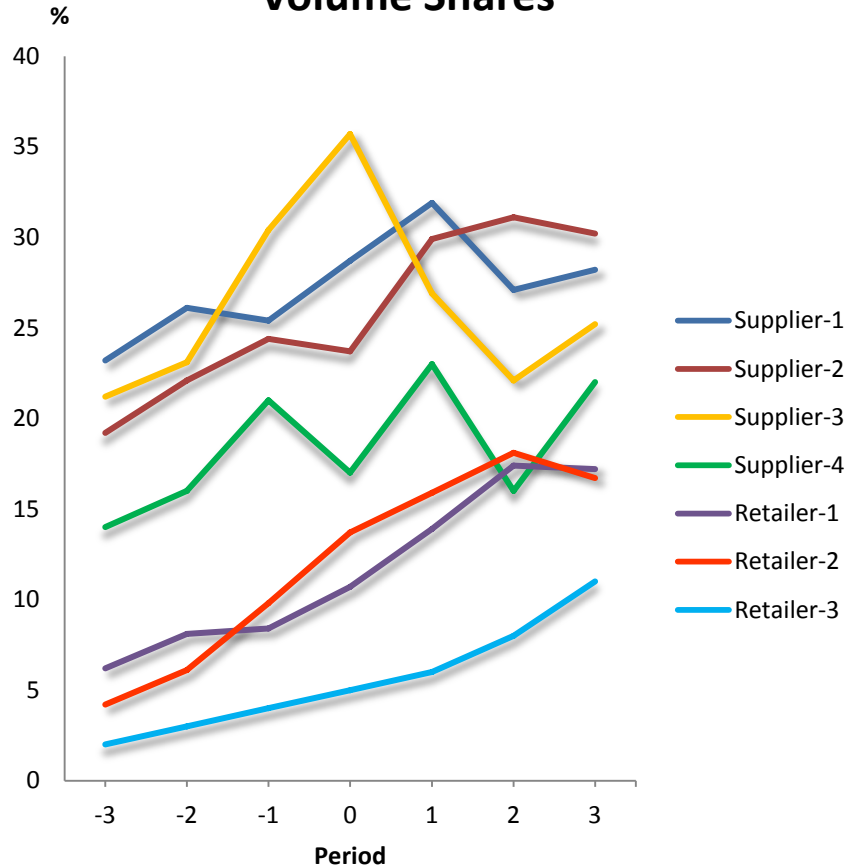


Sales – HealthBeauties

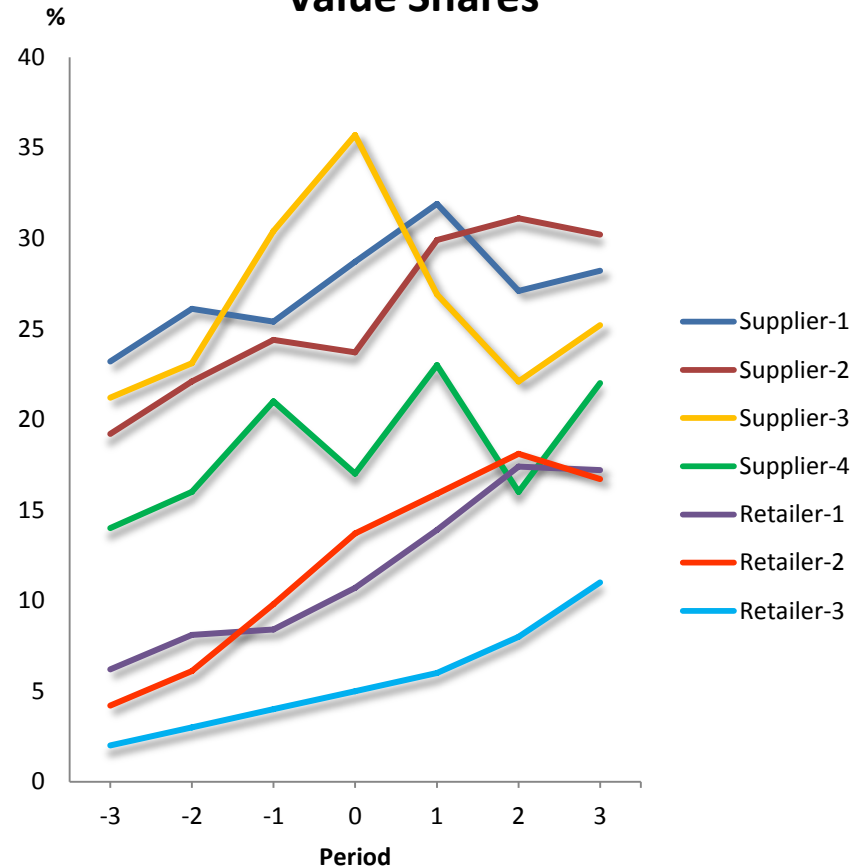


Market Shares- Eleccsories

Volume Shares

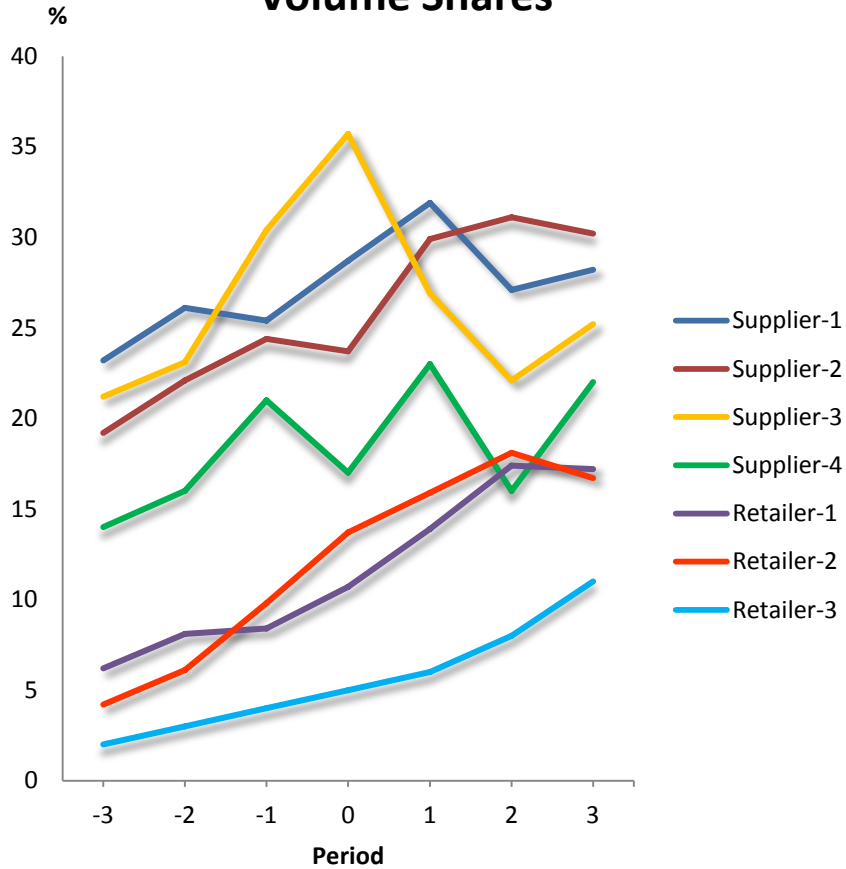


Value Shares

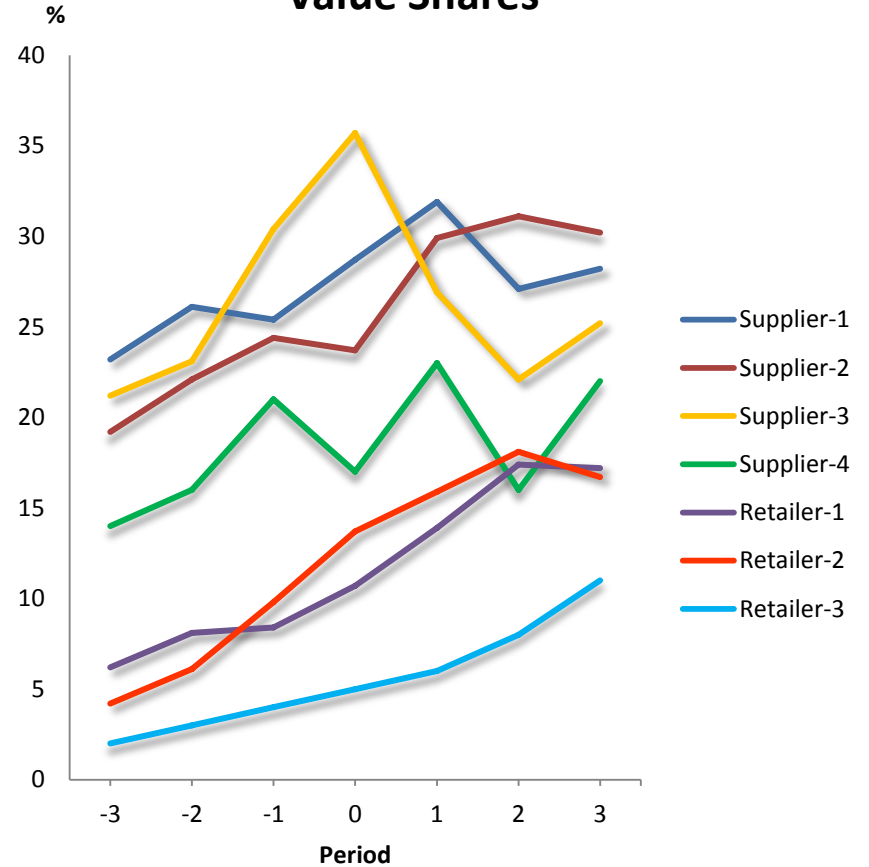


Market Shares- HealthBeauties

Volume Shares

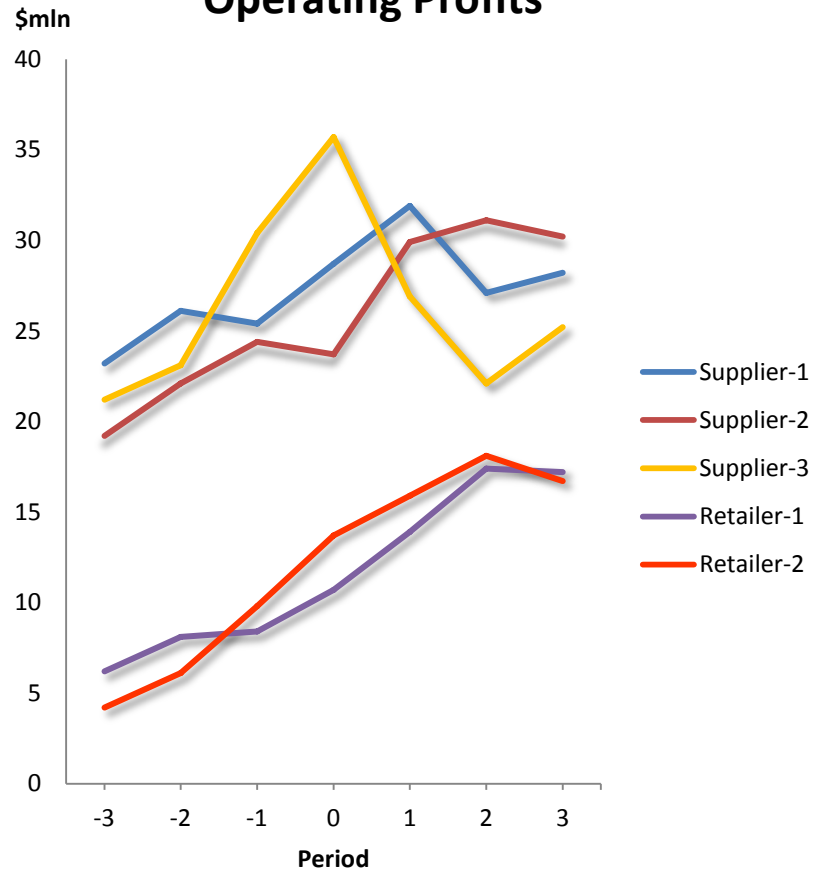


Value Shares

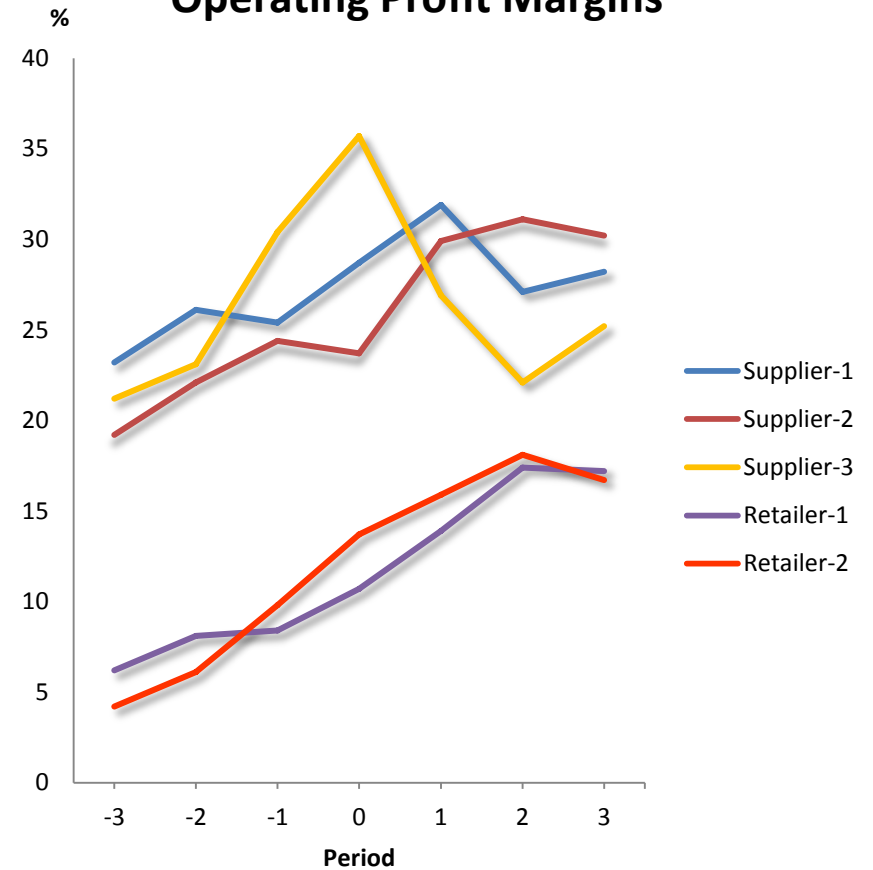


Profits

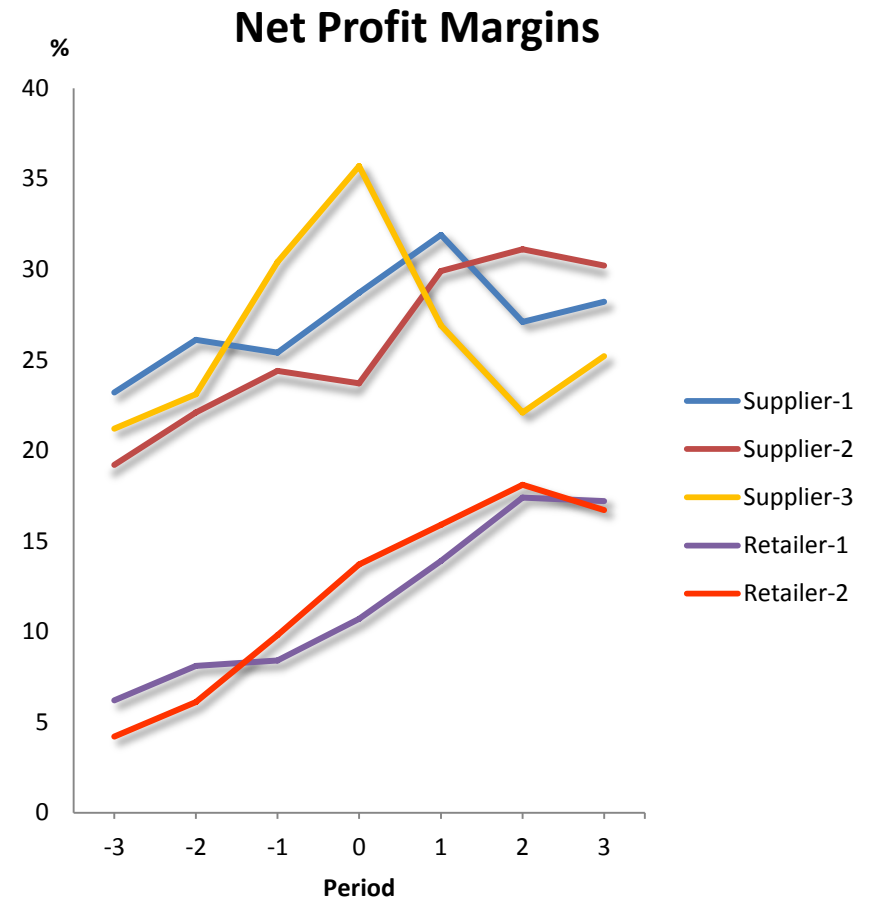
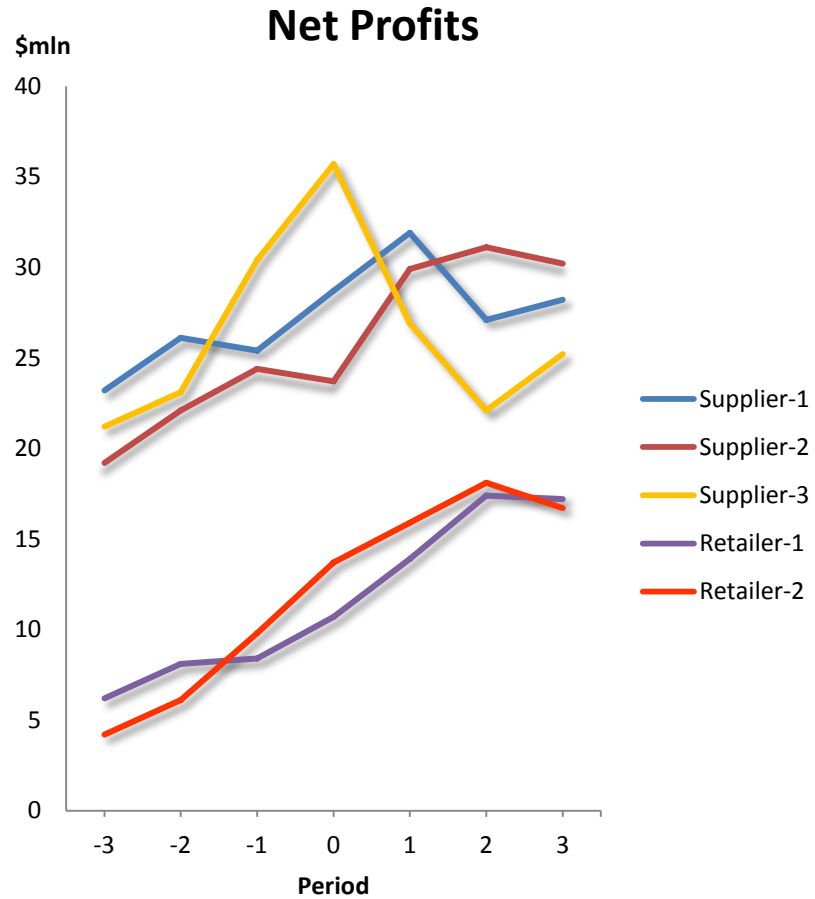
Operating Profits



Operating Profit Margins

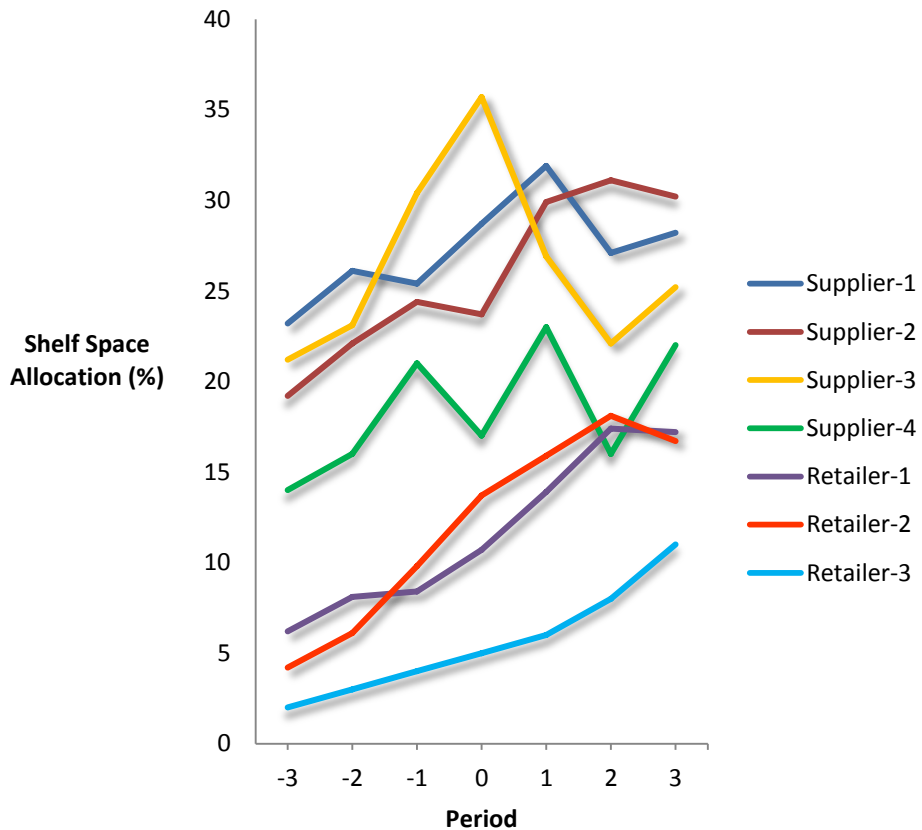


Profits

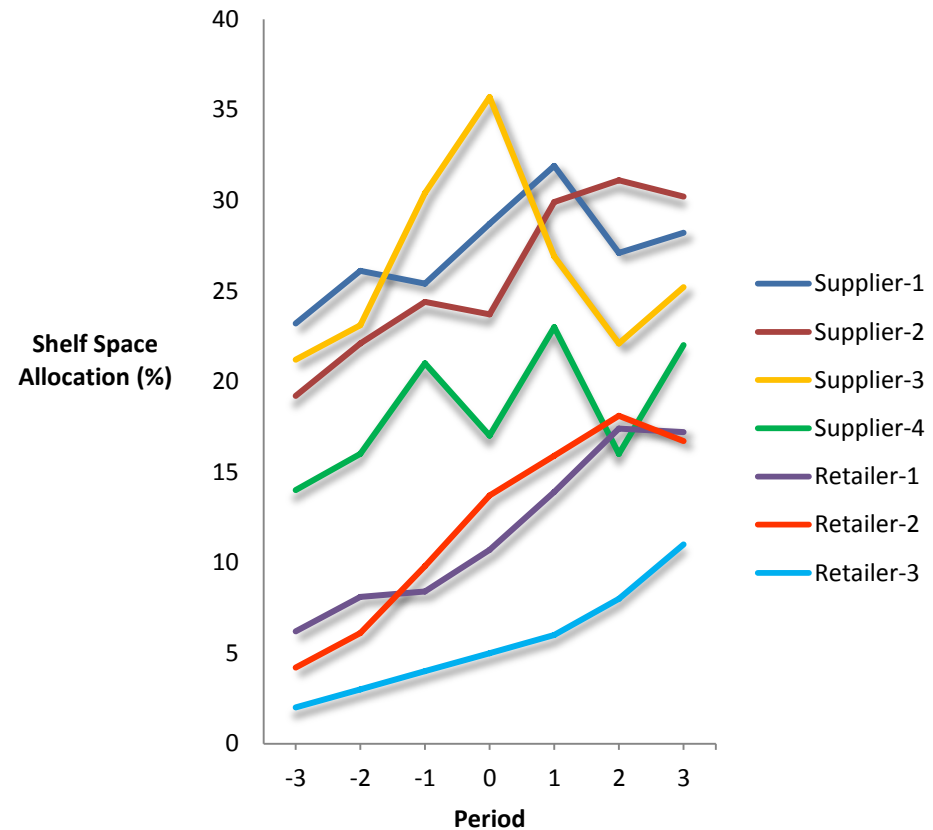


Shelf Space Allocation

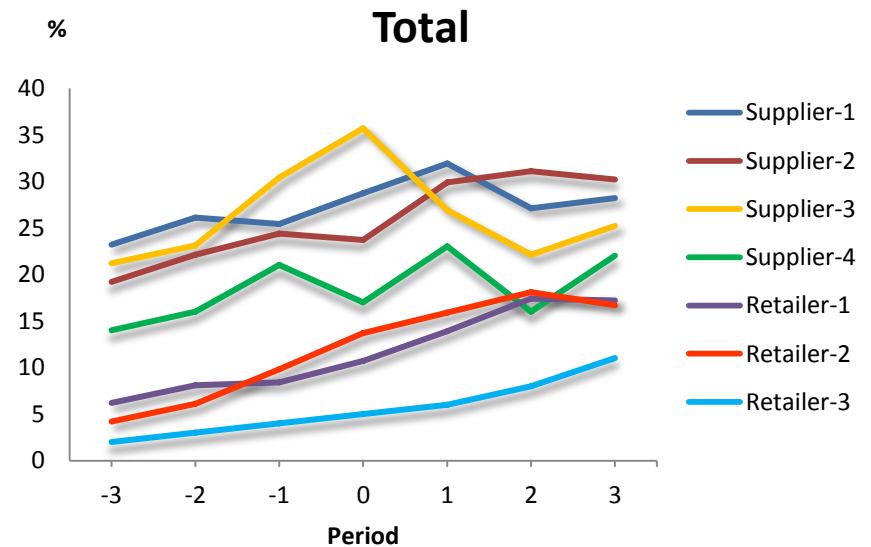
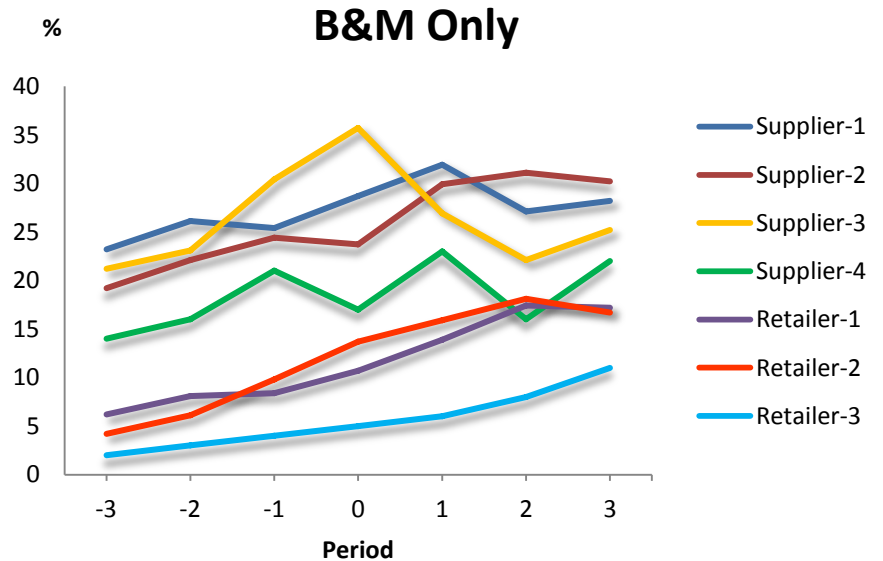
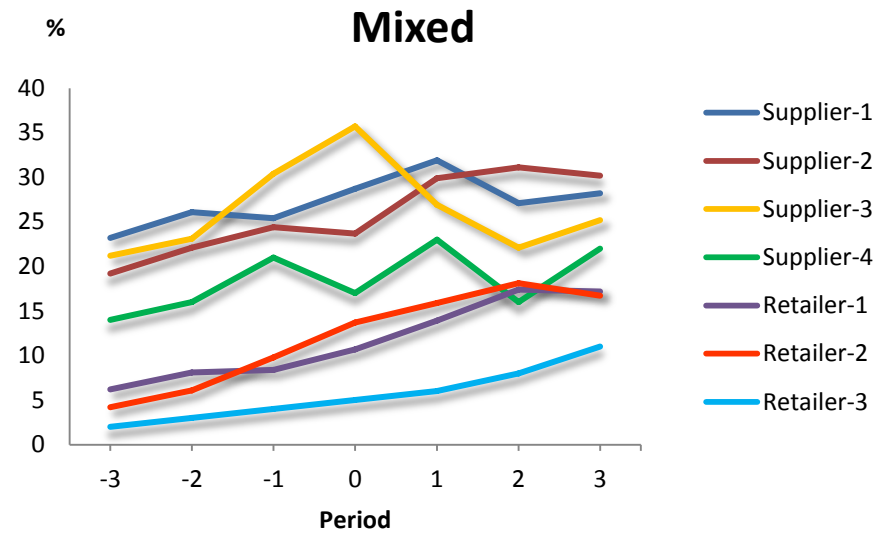
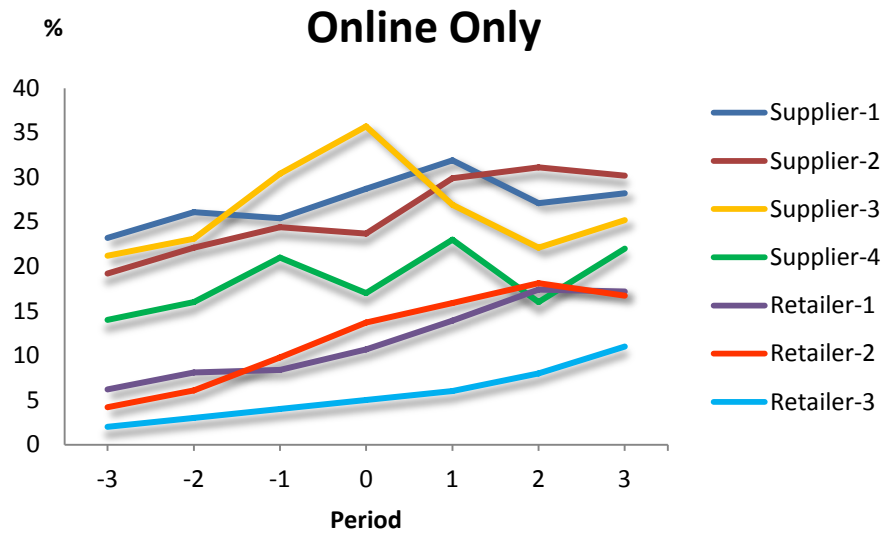
Eleccsories



HealthBeauties



Share of Shoppers - Rural Market



Share of Shoppers - Urban Market

