This table shows the volume and value sales for all the Elecssories brands sold in the urban market. When moving the cursor on any brand name, the results for all its variants will pop up.

	Sales by Consumer Segment – Elecssories (Urban)							
	Price Sensitive		Value for Money		Fashion		Freaks	
	Volume Sales	Change (%)	Volume Sales	Change (%)	Volume Sales	Change (%)	Volume Sales	Change (%)
Supplier 1								
Total	8.30		8.30		8.30		8.30	
ELAND1	2.00	12.23	2.00	12.23	2.00	12.23	2.00	12.23
EGEND1	1.50	10.22	1.50	10.22	1.50	10.22	1.50	10.22
EHAYA1	1.00	1.24	1.00	1.24	1.00	1.24	1.00	1.24
EHAMO1	1.70	7.56	1.70	7.56	1.70	7.56	1.70	7.56
ELONG1	2.10	15.5	2.10	15.5	2.10	15.5	2.10	15.5
Supplier 2								
Total								
EBETA2								
ELOGO2								
EHEDE2								
EHOOT2								
Supplier 3								
Total								
EJUNE3								
EJOLY3								
EMOOT3								
EJEEP3								
Retailer 1								
Total								
ELISA5								
ELEEX5								
ETOMY5								
Retailer 2								
Total								
ELOON6								
ELAIN6								
ELANG6								
	Price Sensitive		Value for Money		Fashion		Freaks	
	Value Sales	Change (%)	Value Sales	Change (%)	Value Sales	Change (%)	Value Sales	Change (%)
Supplier 1								
Total								
ELAND1								
EGEND1								
EHAYA1								
EHAMO1								
ELONG1								
Supplier 2								
Total								
EBETA2								
ELOGO2								
EHEDE2								
EHOOT2								
Supplier 3								
Total								
EJUNE3								
EJOLY3								
EMOOT3								
EJEEP3								
Retailer 1								
Total								
Total ELISA5								
Total ELISA5 ELEEX5								
Total ELISA5 ELEEX5 ETOMY5								
Total ELISA5 ELEEX5 ETOMY5 Retailer 2								
ELISA5 ELEEX5 ETOMY5 Retailer 2 Total								
Total ELISA5 ELEEX5 ETOMY5 Retailer 2 Total ELOON6								
ELISA5 ELEEX5 ETOMY5 Retailer 2 Total								

Performance Highlights

Market Shares

Sales

Segment Leadership

Cross-Segment Sales Volumes

Product Portfolio

eMall Prices and Promotion Intensity

Financial Results

Elecssories Situation Reports

HealthBeauties Situation Reports

Key Performance Indicators

Awareness

Brand Perceptions

Retailer Perceptions

Market Shares by Consumer Segment

Sales by Consumer Segment

Elecssories – Rural

Elecssories - Urban

HealthBeauties - Rural

HealthBeauties - Urban

Market Shares by Shopper Segment

Sales by Shopper Segment

Sales by Channel

B&M Retail Prices

Promotion Intensity
Supplier Intelligence

Retailer Intelligence