This table shows the volume and value sales for all the Elecssories brands sold in the rural market. When moving the cursor on any brand name, the results for all its variants will pop up.

	Sales by Consu				Fashio		Freaks	Freaks	
	Volume Sales	Change	Value for Money Volume Sales Change		Volume Sales Change		Volume Sales Change		
		(%)		(%)		(%)		(%)	
Supplier 1									
Total	8.30		8.30		8.30		8.30		
ELAND1	2.00	12.23	2.00	12.23	2.00	12.23	2.00	12.23	
EGEND1	1.50	10.22	1.50	10.22	1.50	10.22	1.50	10.22	
EHAYA1	1.00	1.24	1.00	1.24	1.00	1.24	1.00	1.24	
EHAMO1	1.70	7.56	1.70	7.56	1.70	7.56	1.70	7.56	
ELONG1	2.10	15.5	2.10	15.5	2.10	15.5	2.10	15.5	
Supplier 2									
Total									
EBETA2									
ELOGO2									
EHEDE2									
EHOOT2									
Supplier 3									
Total									
EJUNE3									
EJOLY3									
EMOOT3									
EJEEP3									
Retailer 1									
Total									
ELISA5									
ELEEX5									
ETOMY5									
Retailer 2									
Total									
ELOON6									
ELAIN6									
ELANG6									
	Price Sens	itive	Value for I	Money	Fashio	on	Freaks	\$	
	Value Sales	Change	Value Sales	Change	Value Sales	Change	Value Sales	Change	
		(%)		(%)		(%)		(%)	
Supplier 1									
Total									
ELAND1									
EGEND1									
EHAYA1									
EHAMO1									
ELONG1									
Supplier 2									
Total									
EBETA2									
ELOGO2									
EHEDE2									
EHOOT2									
Supplier 3									
Total									
EJUNE3									
EJOLY3									
EMOOT3									
EJEEP3									
Retailer 1									
Total									
ELISA5									
ELEEX5									
ETOMY5									
Retailer 2									
Total									
Total ELOON6									
Total ELOON6 ELAIN6									

Performance Highlights

Market Shares

Sales

Segment Leadership

Cross-Segment Sales Volumes

Product Portfolio

eMall Prices and Promotion Intensity

Financial Results

Elecssories Situation Reports

HealthBeauties Situation Reports

Key Performance Indicators

Awareness

Brand Perceptions

Retailer Perceptions

Market Shares by Consumer Segment

Sales by Consumer Segment

Elecssories - Rural

Elecssories – Urban

HealthBeauties – Rural

HealthBeauties - Urban

Market Shares by Shopper Segment

Sales by Shopper Segment

Sales by Channel

B&M Retail Prices

Promotion Intensity
Supplier Intelligence

Retailer Intelligence