Linear Regression Analysis for the Kings County's (Seattle, WA) House Market.

by Y. Kostrov

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The purpose of this project is to analyze a data set containing data about houses sold in Kings County (Seattle, WA).

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- Which features of the property would be the best predictors of the value?
- I will build a regression model that helps predict the value of the house.
- I will, also, check the necessary statistical assumptions for the regression model and explain the model's parameters.

Data Description

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- This project will use this data about Kings County's (Seattle, WA) housing market to create Linear Regression Model.
- The data file contains numerous columns with information about properties sold such as price, size of the living area, size of the basement, number of bedrooms, etc.

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 - creates the model from the data frame.
 - prints out the model summary of Linear Regression.
 - performs the checks for the statistical assumptions of the Linear Regression.
 - performs a lot of different visualizations.

Modeling

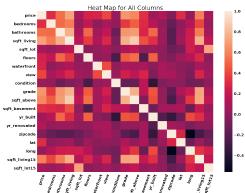
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- "sqft_living" has the highest correlation of 0.71 with the "price".
- I build a regression model for the "price" to be predicted by "sqft_living".
- The model is $ln(price) = 11.9524 + 0.0029 \cdot sqft_living^{0.78}$

Checking Statistical Hypotheses: Linearity

The Null Hypothesis:

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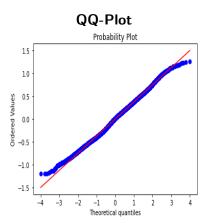
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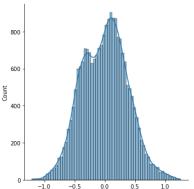
The model is not linearly predicted by the feature.

- Our p-value for this model is $p = 0.877 > 0.05 = \alpha$.
- We don't have enough evidence to reject The Null Hypothesis
- We conclude that our model satisfies Linearity Assumption.

To check Normality, I used the following checks:



DISTRIBUTIONS PLOT OF RESIDUALS



I, also, used D'Agostino Test for Normality:

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- Our p-value for this model is $p = 0.000 < 0.05 = \alpha$.
- We have enough evidence to reject the Null Hypothesis
- We conclude that D'Agostino Test tells us, that residuals are not normally distributed.

Conclusion for Normality:

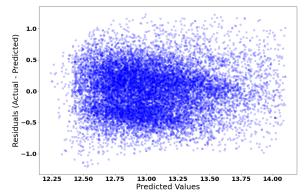
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- Based on QQ-Plot, Distributions Plot, and D'Agostino Test, I conclude that the Distribution of Errors is not far away from Normal.
- Also, since we have a lot of observations Normality
 Assumption doesn't play a critical role, since Central Limit
 Theorem will apply in this case.

To check if heteroscedasticity is present in the model,

- I will use Residual-vs-Predicted values plot and Breusch-Pagan test.
- I look at at the Residual-vs-Predicted values plot first.



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Homoscedasticity is present.

The Alternative Hypothesis:

Homoscedasticity is not present (i.e. heteroscedasticity exists).

- Our p-value for this model is $p = 0.12609 \ge 0.05 = \alpha$.
- Thus, we don't have enough evidence to reject the Null Hypothesis and
- We conclude from Breusch-Pagan Test, that we have don't have heteroscedasticity.

Conclusion:

From the Residual-vs-Predicted values plot and Breusch-Pagan Test, I conclude that we don't have Heteroscedasticity in our model.

Overall Conclusion:

I conclude that our model satisfies statistical assumptions for the regression model.

Intercept and slope 1

Our model is

$$ln(price) = 11.9524 + 0.0029 \cdot sqft_living^{0.78}$$

- The model has the sample intercept of 11.9524 and the slope of 0.0029.
- To interpret the slope, we have to transform \hat{x} and \hat{y} towards original $sqft_living$ and price.
- Let x = sqft_living and y = price for the derivation.
- We have $\hat{x} = x^{0.78}$ and $\hat{y} = \ln(y) \implies y = e^{\hat{y}}$.

Intercept and slope 2

Suppose the original sqft_living is x_1 and it moved up to x_2 , then we have the following :

$$y_1 = e^{\hat{y}_1} = e^{11.9524 + 0.0029 \cdot x_1^{0.78}} = e^{11.9524} \cdot e^{0.0029 \cdot x_1^{0.78}}$$
$$y_2 = e^{\hat{y}_2} = e^{11.9524 + 0.0029 \cdot x_2^{0.78}} = e^{11.9524} \cdot e^{0.0029 \cdot x_2^{0.78}}$$

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To understand the change in *price* in percents we will use the following formula:

$$100 \times \left[\frac{y_2 - y_1}{y_1}\right] = 100 \times \left[\frac{y_2}{y_1} - 1\right] = 100 \times \left[\frac{e^{11.9524} \cdot e^{0.0029 \cdot x_2^{0.78}}}{e^{11.9524} \cdot e^{0.0029 \cdot x_1^{0.78}}} - 1\right]$$
$$= 100 \times \left[e^{0.0029 \left(x_2^{0.78} - x_1^{0.78}\right)} - 1\right]$$

Example

For example, if the $sqft_living$ is 1000ft and we increase it to 1100ft, we will get the change in price of

$$100 \times \left[e^{0.0029(1100^{0.78}-1000^{0.78})} - 1 \right] \approx 5.02\%.$$

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$$100 \times \left[e^{0.0029(1100^{0.78} - 1000^{0.78})} - 1 \right] \approx 5.02\%.$$

In this particular example, 10% change in sqft_living starting from $x_1=1000 ft$ forces 5.02% change in price.

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- This means that our model explains about 45% of the variation by using *sqft_living* as independent variable.

ANOVA 1

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The slope= 0

The Alternative Hypothesis:

The slope $\neq 0$

ANOVA 2

- Our p-value for this model is $p = 0.000 < 0.05 = \alpha$.
- We have enough evidence to reject the Null Hypothesis at 5% level of significance
- We conclude that the Test tells us, that our slope is not 0.
- Since our p-value is 0, there is a 0% probability that the improvements that we are seeing with our one independent variable model are due to random chance alone.

Multiple Linear Model

Now, I will build a Multiple Regression Model.

The goals for Multiple Linear Model:

- I want to improve R^2 .
- I want to use more than one explanatory variable.

Choice of Explanatory Variables

I will use the highly correlated with the price features from the correlation matrix (see heat map above, in the beginning of the presentation) for the Multiple Linear Model model.

Results for Multiple Linear Regression Model

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$$\begin{split} & \ln(\textit{price}) = & 10.2082 + 0.3618 \cdot \text{waterfront} - 0.0160 \cdot \text{bedrooms} \\ & -0.0153 \cdot \text{bathrooms} + 0.1400 \cdot \text{sqft_living}^{0.3} + 0.0088 \cdot \text{floors} \\ & +0.1494 \cdot \text{view}^{0.5} + 0.0105 \cdot \text{grade}^2 + 0.1187 \cdot \ln \left(\text{sqft_living15} \right) \end{split}$$

Linearity

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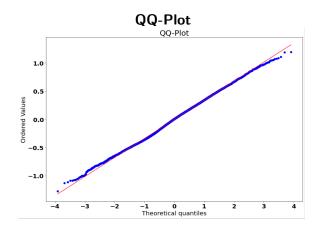
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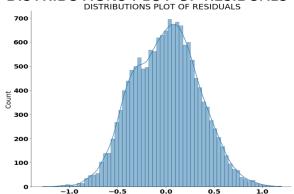
The model is not linearly predicted by the feature.

- ① Our p-value for this model is $p = 0.933 > 0.05 = \alpha$.
- We don't have enough evidence to reject The Null Hypothesis
- We conclude that our model satisfies Linearity Assumption.

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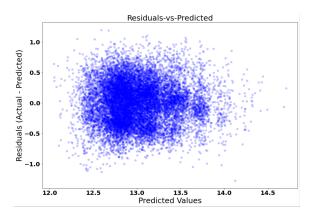
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- We conclude from Breusch-Pagan Test, that we have don't have heteroscedasticity.

Constant Error Variance: Conclusion

From the Residual-vs-Predicted values plot and Breusch-Pagan Test, I conclude that we have some Heteroscedasticity in our model, but it is not very bad.

Overall Conclusion:

I conclude that our model almost satisfies statistical assumptions for the regression model.

Model

$$\begin{split} & \ln(\textit{price}) = & 10.2082 + 0.3618 \cdot \text{waterfront} - 0.0160 \cdot \text{bedrooms} \\ & -0.0153 \cdot \text{bathrooms} + 0.1400 \cdot \text{sqft_living}^{0.3} + 0.0088 \cdot \text{floors} \\ & +0.1494 \cdot \text{view}^{0.5} + 0.0105 \cdot \text{grade}^2 + 0.1187 \cdot \ln \left(\text{sqft_living15} \right) \end{split}$$

Explanation of the Model

Before I begin explain the coefficients, I notice that P>|t| for the floors variable is 0.155, which makes floors insignificant for the analysis.

Intercept

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- If we assume that all explanatory variables are zeros, this would mean that the price would be $e^{10.2082} \approx 27,124$

Waterfront is a categorical variable coded as 0 or 1, a one unit difference represents switching from one category to the other. 10.2082 is then the average difference in *price* between the category for which waterfront = 0 (no waterfront) and the category for which waterfront = 1 (the house has a waterfront).

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So compared to ln(price) of the house with no waterfront, we would expect the ln(price) for the house with waterfront to be 0.3618 higher, on average, if we fix all other explanatory variables.

Let y_2 = price of the house with waterfront and y_1 = price of the house with no waterfront, then

$$\ln y_2 - \ln y_1 = 0.3618 \implies \ln \frac{y_2}{y_1} = 0.3618 \implies \frac{y_2}{y_1} = e^{0.3618}$$

To understand the change in *price* in percents, if we switch from the house with no waterfront to the house with waterfront while keeping all other variables the same, will use the following formula:

$$100 \times \left\lceil \frac{y_2 - y_1}{y_1} \right\rceil = 100 \times \left\lceil \frac{y_2}{y_1} - 1 \right\rceil = 100 \times \left[e^{0.3618} - 1 \right] \approx 43.59\%$$

Switching from the house with no waterfront to the house with waterfront while keeping all other explanatory variables fixed, will increase the price by 43.59%.

-0.0160 is the coefficient for number of *bedrooms*

Let y_2 = price for the house with x_2 number of bedrooms and y_1 = price for the house with x_1 number of bedrooms, then

$$\ln y_2 - \ln y_1 = -0.016x_2 - (-0.016x_1)$$

$$= -0.016(x_2 - x_1) \implies \ln \frac{y_2}{y_1} = -0.016(x_2 - x_1)$$

$$\implies \frac{y_2}{y_1} = e^{-0.016(x_2 - x_1)}$$

-0.0160 is the coefficient for number of *bedrooms*

If we increase the number of bedrooms by 1 while keeping the other variables fixed and use percents, we will get the following

$$100 \times \left[\frac{y_2}{y_1} - 1 \right] = 100 \times \left[e^{-0.016} - 1 \right] \approx -1.58\%$$

• Thus, increasing the number of bedrooms by 1 while keeping the other variables fixed, will decrease the price of the house by 1.58%.

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- **1** The same explanation we have for -0.0153 which a coefficient for number of bathrooms.
- ② If we increase the number of bathrooms by 1 while keeping the other variables fixed, will decrease the price of the house by 1.51%.

0.1400 is the coefficient for sqft_living

Let y_2 = price for the house with x_2 sqft_living and y_1 = price for the house with $x_1 = sqft_living$, then

$$\ln y_2 - \ln y_1 = 0.1400x_2^{0.3} - 0.1400x_1^{0.3} \implies \ln \frac{y_2}{y_1} = 0.1400 \left(x_2^{0.3} - x_1^{0.3}\right)$$

$$\implies \frac{y_2}{y_1} = e^{0.1400\left(x_2^{0.3} - x_1^{0.3}\right)}$$

If we increase the $sqft_living$ from 1000ft to 1100ft while keeping the other variables fixed, we will get the following change in price in percents:

$$100 \times \left[\frac{y_2}{y_1} - 1 \right] = 100 \times \left[e^{0.1400 \left(1100^{0.3} - 1000^{0.3} \right)} - 1 \right] \approx 3.28\%$$

0.1400 is the coefficient for sqft_living

 If the sqft_living is 1000ft and we increase it to 1100ft while keeping the other variables fixed, we will get the change in price of 3.28%.

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- If the sqft_living is 1000ft and we increase it to 1100ft while keeping the other variables fixed, we will get the change in price of 3.28%.
- In this particular example 10% change in $sqft_living$ starting from $x_1 = 1000ft$ forces 3.28% change in price.

0.1494 is the coefficient for the view

The coefficient for the *view* has the same explanation as the *sqft_living*.

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If we increase the *view* by 1 unit from 2 to 3 while keeping the other variables fixed, we will get the following:

$$100 \times \left[\frac{y_2}{y_1} - 1 \right] = 100 \times \left[e^{0.1494 \left(3^{0.5} - 2^{0.5} \right)} - 1 \right] \approx 4.86\%$$

In this particular example if the *view* will increase from 2 to 3, the price will increase by 4.86%.

0.0105 is the coefficient for the grade

The coefficient for the grade has the same explanation as the $sqft_living$.

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The coefficient for the grade has the same explanation as the $sqft_living$.

If we increase the *grade* by 1 unit from 2 to 3 while keeping the other variables fixed, we will get the following:

$$100 \times \left[\frac{y_2}{y_1} - 1 \right] = 100 \times \left[e^{0.0105(3^2 - 2^2)} - 1 \right] \approx 5.39\%$$

In this particular example if the grade will increase from 2 to 3 while other variables stay the same, the price will increase by 5.39%.

0.1187 is the coefficient for the sqft_living15

Let y_2 = price for the house with x_2 sqft_living15 and y_1 = price for the house with x_1 sqft_living15, then

$$\ln y_2 - \ln y_1 = 0.1187 \ln x_2 - 0.1187 \ln x_1 \implies \ln \frac{y_2}{y_1} = 0.1187 \ln \frac{x_2}{x_1}$$

$$\implies \frac{y_2}{y_1} = \left(\frac{x_2}{x_1}\right)^{0.1187}$$

The change in price in percent will be:

$$100 \times \left[\frac{y_2}{y_1} - 1\right] = 100 \times \left[\left(\frac{x_2}{x_1}\right)^{0.1187} - 1\right]$$

0.1187 is the coefficient for the sqft_living15

In this particular example, if we increase the *sqft_living15* by 100 units from 1000 to 1100 while keeping the other variables fixed, we will get the following:

$$100 imes \left[e^{0.1187} imes rac{1100}{1000} - 1
ight] pprox 1.14\%$$

Thus, 10% increase in $sqft_living15$ will lead to 1.14% increase in price.

• The model has $R^2 \approx 0.5$.

- The model has $R^2 \approx 0.5$.
- This means that our model explains about 50% of the variation by using *sqft_living* as independent variable.

Is our model with many explanatory variable better than the model with zero explanatory variables?

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The Null Hypothesis: The slope= 0

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- Our p-value for this model is $p = 0.000 < 0.05 = \alpha$.
- We have enough evidence to reject the Null Hypothesis at 5% level of significance
- We conclude that the Test tells us, that at least one of the coefficients is not 0.
- Since our p-value is 0, there is a 0% probability that the improvements that we are seeing with our independent variables model are due to random chance alone.

Conclusions: Data Modeling

I used the following steps during data modeling:

- Dropped 2376 rows where waterfront is NaN.
- Dropped 63 rows where view is NaN.
- Dropped 3842 rows where *yr_renovated* is NaN.
- I converted sqft_basement string format into float.
- During modeling dropped outliers when necessary.

Conclusions: Modeling

- I built two models:
 - Linear Regression Model
 - Multiple Linear Regression Model
- I checked whether the models satisfy statistical assumptions of Linear Regression
- I explained the models.
- Models can be used for interpolation given the data about a particular property.

Conclusions: Ways to Improve the Analysis

- More data wrangling is need to remove *heteroscedasticity* from the Multiple Linear Regression Model.
- Include more explanatory variables.
- Scrape webpages for more data such as school grade, crime rate, etc. for properties.

THE END THANK YOU!