$$\ln(price) = 10.2082 + 0.3618 \cdot \text{waterfront} - 0.0160 \cdot \text{bedrooms} - 0.0153 \cdot \text{bathrooms} + 0.1400 \cdot \text{sqft\_living}^{0.3} + 0.0088 \cdot \text{floors} + 0.1494 \cdot \text{view}^{0.5} + 0.0105 \cdot \text{grade}^2 + 0.1187 \cdot \ln(\text{sqft\_living15})$$

## Explanation of the Model

Before I begin explain the coefficients, I notice that P > |t| for the floors variable is 0.155, which makes floors insignificant for the analysis.

- 1. The model has the sample intercept of 10.2082. If we assume that all explanatory variables are zeros, this would mean that the price would be  $e^{10.2082} \approx 27,124$
- 2. 0.3618 is the coefficient for \*waterfront\*. Waterfront is a categorical variable coded as 0 or 1, a one unit difference represents switching from one category to the other. 10.2082 is then the average difference in *price* between the category for which waterfront = 0 (no waterfront) and the category for which waterfront = 1 (the house has a waterfront). So compared to ln(price) of the house with no waterfront, we would expect the ln(price) for the house with waterfront to be 0.3618 higher, on average, if we fix all other explanatory variables.

Let  $y_2$  = price of the house with waterfront and  $y_1$  = price of the house with no waterfront, then

$$\ln y_2 - \ln y_1 = 0.3618 \implies \ln \frac{y_2}{y_1} = 0.3618 \implies \frac{y_2}{y_1} = e^{0.3618}$$

To understand the change in \*price\* in percents, if we switch from the house with no waterfront to the house with waterfront while keeping all other variables the same, will use the following formula:

 $100 \times \left[ \frac{y_2 - y_1}{y_1} \right] = 100 \times \left[ \frac{y_2}{y_1} - 1 \right] = 100 \times \left[ e^{0.3618} - 1 \right] \approx 43.59\%$ 

Thus, switching from the house with no waterfront to the house with waterfront while keeping all other explanatory variables fixed, will increase the price by 43.59%.

3. -0.0160 is the coefficient for number of bedrooms. Let  $y_2$  = price for the house with  $x_2$  number of bedrooms and  $y_1$  = price for the house with  $x_1$  number of bedrooms, then

$$\ln y_2 - \ln y_1 = -0.016x_2 - (-0.016x_1) = -0.016(x_2 - x_1) \implies \ln \frac{y_2}{y_1} = -0.016(x_2 - x_1) \implies \frac{y_2}{y_1} = e^{-0.016(x_2 - x_1)}$$

If we increase the number of bedrooms by 1 while keeping the other variables fixed and use percents, we will get the following

$$100 \times \left[ \frac{y_2}{y_1} - 1 \right] = 100 \times \left[ e^{-0.016} - 1 \right] \approx -1.58\%$$

Thus, increasing the number of bedrooms by 1 while keeping the other variables fixed, will decrease the price of the house by 1.58%. Which is a strange result.

- 4. The same explanation we have for -0.0153 which a coefficient for number of bathrooms. If we increase the number of bathrooms by 1 while keeping the other variables fixed, will decrease the price of the house by 1.51%. Which is a strange result.
- 5. 0.1400 is the coefficient for  $sqft\_living$ . Let  $y_2 = price$  for the house with  $x_2$   $sqft\_living$  and  $y_1 = price$  for the house with  $x_1$   $sqft\_living$ , then

$$\ln y_2 - \ln y_1 = 0.1400x_2^{0.3} - 0.1400x_1^{0.3} \implies \ln \frac{y_2}{y_1} = 0.1400\left(x_2^{0.3} - x_1^{0.3}\right) \implies \frac{y_2}{y_1} = e^{0.1400\left(x_2^{0.3} - x_1^{0.3}\right)}$$

If we increase the  $\mathit{sqft\_living}$  from 1000ft to 1100ft while keeping the other variables fixed, we will get the following change in price in percents:

$$100 \times \left[ \frac{y_2}{y_1} - 1 \right] = 100 \times \left[ e^{0.1400 \left( 1100^{0.3} - 1000^{0.3} \right)} - 1 \right] \approx 3.28\%$$

If the  $sqft\_living$  is 1000ft and we increase it to 1100ft while keeping the other variables fixed, we will get the change in price of 3.28%. In this particular example 10% change in  $sqft\_living$  starting from  $x_1 = 1000ft$  forces 3.28% change in price.

6. 0.1494 is the coefficient for the \*view\*. The coefficient for the *view* has the same explanation as the *sqft\_living*. If we increase the *view* by 1 unit from 2 to 3 while keeping the other variables fixed, we will get the following:

$$100 \times \left[ \frac{y_2}{y_1} - 1 \right] = 100 \times \left[ e^{0.1494 \left( 3^{0.5} - 2^{0.5} \right)} - 1 \right] \approx 4.86\%$$

In this particular example if the *view* will increase from 2 to 3, the price will increase by 4.86%.

7. 0.0105 is the coefficient for the grade. The coefficient for the \*grade\* has the same explanation as the sqft\_living. If we increase the grade by 1 unit from 2 to 3 while keeping the other variables fixed, we will get the following:

$$100 \times \left[ \frac{y_2}{y_1} - 1 \right] = 100 \times \left[ e^{0.0105 \left( 3^2 - 2^2 \right)} - 1 \right] \approx 5.39\%$$

In this particular example if the grade will increase from 2 to 3 while other variables stay the same, the price will increase by 5.39%.

8. 0.1187 is the coefficient for the  $sqft\_living15$ . Let  $y_2 = price$  for the house with  $x_2 \ sqft\_living15$  and  $y_1 = price$  for the house with  $x_1 \ sqft\_living15$ , then

$$\ln y_2 - \ln y_1 = 0.1187 \ln x_2 - 0.1187 \ln x_1 \implies \ln \frac{y_2}{y_1} = 0.1187 \ln \frac{x_2}{x_1} \implies \frac{y_2}{y_1} = \left(\frac{x_2}{x_1}\right)^{0.1187}$$

The change in price in percent will be:

$$100 \times \left[ \frac{y_2}{y_1} - 1 \right] = 100 \times \left[ \left( \frac{x_2}{x_1} \right)^{0.1187} - 1 \right]$$

If we increase the sqft\_living15 by 100 units from 1000 to 1100 while keeping the other variables fixed, we will get the following:

$$100 \times \left[ e^{0.1187} \times \frac{1100}{1000} - 1 \right] \approx 1.14\%$$

Thus, 10% increase in sqft\_living15 will lead to 1.14% increase in price.