$$\ln(price) = 10.2082 + 0.3618 \cdot \text{waterfront} - 0.0160 \cdot \text{bedrooms} - 0.0153 \cdot \text{bathrooms} + 0.1400 \cdot \text{sqft\_living}^{0.3} + 0.0088 \cdot \text{floors} + 0.1494 \cdot \text{view}^{0.5} + 0.0105 \cdot \text{grade}^2 + 0.1187 \cdot \ln(\text{sqft\_living15})$$

## Explanation of the Model

Before I begin explain the coefficients, I notice that P > |t| for the floors variable is 0.155, which makes floors insignificant for the analysis.

- 1. The model has the sample intercept of 10.2082. If we assume that all explanatory variables are zeros, this would mean that the price would be  $e^{10.2082} \approx 27,124$
- 2. 0.3618 is the coefficient for \*waterfront\*. Waterfront is a categorical variable coded as 0 or 1, a one unit difference represents switching from one category to the other. 10.2082 is then the average difference in price between the category for which waterfront = 0 (no waterfront) and the category for which waterfront = 1 (the house has a waterfront). So compared to  $\ln(price)$  of the house with no waterfront, we would expect the  $\ln(price)$  for the house with waterfront to be 0.3618 higher, on average, if we fix all other explanatory variables.

Let  $y_2$  = price of the house with waterfront and  $y_1$  = price of the house with no waterfront, then

$$\ln y_2 - \ln y_1 = 0.3618 \implies \ln \frac{y_2}{y_1} = 0.3618 \implies \frac{y_2}{y_1} = e^{0.3618}$$

To understand the change in \*price\* in percents, if we switch from the house with no waterfront to the house with waterfront while keeping all other variables the same, will use the following formula:

 $100 \times \left[ \frac{y_2 - y_1}{y_2} \right] = 100 \times \left[ \frac{y_2}{y_1} - 1 \right] = 100 \times \left[ e^{0.3618} - 1 \right] \approx 43.59\%$ 

Thus, switching from the house with no waterfront to the house with waterfront while keeping all other explanatory variables fixed, will increase the price by 43.59%.

3. -0.0160 is the coefficient for number of bedrooms.

Let  $y_2$  = price for the house with  $x_2$  number of bedrooms and  $y_1$  = price for the house with  $x_1$  number of bedrooms, then

$$\ln y_2 - \ln y_1 = -0.016x_2 - (-0.016x_1) = -0.016(x_2 - x_1) \implies \ln \frac{y_2}{y_1} = -0.016(x_2 - x_1) \implies \frac{y_2}{y_1} = e^{-0.016(x_2 - x_1)}$$

If we increase the number of bedrooms by 1 while keeping the other variables fixed and use percents, we will get the following

$$100 \times \left[ \frac{y_2}{y_1} - 1 \right] = 100 \times \left[ e^{-0.016} - 1 \right] \approx -1.58\%$$

Thus, increasing the number of bedrooms by 1 while keeping the other variables fixed, will decrease the price of the house by 1.58%. Which is a strange result.

4. The same explanation we have for -0.0153 which a coefficient for number of bathrooms.

If we increase the number of bathrooms by 1 while keeping the other variables fixed, will decrease the price of the house by 1.51%. Which is a strange result.

5. 0.1400 is the coefficient for  $sqft\_living$ . Let  $y_2 = price$  for the house with  $x_2 \ sqft\_living$  and  $y_1 = price$  for the house with  $x_1 \ sqft\_living$ , then

$$\ln y_2 - \ln y_1 = 0.1400x_2^{0.3} - 0.1400x_1^{0.3} \implies \ln \frac{y_2}{y_1} = 0.1400 \left( x_2^{0.3} - x_1^{0.3} \right) \implies \frac{y_2}{y_1} = e^{0.1400 \left( x_2^{0.3} - x_1^{0.3} \right)}$$

If we increase the  $sqt_living$  from 1000ft to 1100ft while keeping the other variables fixed, we will get the following change in price in percents:

$$100 \times \left[ \frac{y_2}{y_1} - 1 \right] = 100 \times \left[ e^{0.1400 \left( 1100^{0.3} - 1000^{0.3} \right)} - 1 \right] \approx 3.28\%$$

If the sqft\_living is 1000ft and we increase it to 1100ft while keeping the other variables fixed, we will get the change in price of 3.28%. In this particular example 10% change in sqft\_living starting from  $x_1 = 1000 ft$  forces 3.28% change in price.

6. 0.1494 is the coefficient for the \*view\*. The coefficient for the view has the same explanation as the sqft\_living.

If we increase the view by 1 unit from 2 to 3 while keeping the other variables fixed, we will get the following:

$$100 \times \left[ \frac{y_2}{y_1} - 1 \right] = 100 \times \left[ e^{0.1494 \left( 3^{0.5} - 2^{0.5} \right)} - 1 \right] \approx 4.86\%$$

In this particular example if the *view* will increase from 2 to 3, the price will increase by 4.86%.

7. 0.0105 is the coefficient for the grade. The coefficient for the \*grade\* has the same explanation as the sqft\_living.

If we increase the grade by 1 unit from 2 to 3 while keeping the other variables fixed, we will get the following:

$$100 \times \left[ \frac{y_2}{y_1} - 1 \right] = 100 \times \left[ e^{0.0105 \left( 3^2 - 2^2 \right)} - 1 \right] \approx 5.39\%$$

In this particular example if the grade will increase from 2 to 3 while other variables stay the same, the price will increase by 5.39%.

8. 0.1187 is the coefficient for the  $sqft\_living15$  Let  $y_2 = price$  for the house with  $x_2 \ sqft\_living15$  and  $y_1 = price$  for the house with  $x_1 \ sqft\_living15$ , then

$$\ln y_2 - \ln y_1 = 0.1187 \ln x_2 - 0.1187 \ln x_1 \implies \ln \frac{y_2}{y_1} = 0.1187 \ln \frac{x_2}{x_1} \implies \frac{y_2}{y_1} = e^{0.1187} \frac{x_2}{x_1}$$

The change in price in precent will be:

$$100 \times \left[ \frac{y_2}{y_1} - 1 \right] = 100 \times \left[ e^{0.1187} \frac{x_2}{x_1} - 1 \right]$$

If we increase the sqft\_living15 by 100 units from 1000 to 1100 while keeping the other variables fixed, we will get the following:

$$100 \times \left[ e^{0.1187} \times \frac{1100}{1000} - 1 \right] \approx 23.87\%$$

Thus, 10% increase in sqft\_living15 will lead to 23.87% increase in price.

 $\mathbb{R}^2$ 

The model has  $R^2 \approx 0.5$ . This means that our model explains about 50% of the variation by using  $sqt_living$  as independent variable.

## **ANOVA**

Is our model with many explanatory variable better than the model with zero explanatory variables?

Our model has  $F - statistic = 1.737 \times 10^4$  and Prob > F is 0.000.

The Null Hypothesis: The slope= 0

## The Alternative Hypothesis: The slope $\neq 0$

Our p-value for this model is  $p = 0.000 < 0.05 = \alpha$ . Thus, we have enough evidence to reject the Null Hypothesis at 5% level of significance and we conclude that the Test tells us, that at least one of the coefficients is not 0. Since our p-value is 0, there is a 0% probability that the improvements that we are seeing with our independent variables model are due to random chance alone.