



Dunder Mifflin Paper Company KPI's

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The Best KPI for the best Manager

I will present 6 KPI that will blow your mind :

1. **Sales KPI's**
2. **Financial KPI's**
3. **HR KPI**



Sales KPI's

Sales are the backbone of our business

- Sales per product month
- Sales per region
- top 5 of our best sellers worldwide



Financial KPI's

The profitability is the key to stay on top of the industry

- Turnover per month per region
- EBITDA per month
- Cash flow per month



HR KPI

We can't achieve anything without our employees

Employee satisfaction index

we need to set up this indicator to make sure that they are always happy to come work at DMPC like my employees are today



The end

Peace :)

