Eric Lahoda

Bensalem, PA, 19020 • (215) 939-5149
eric.lahoda@outlook.com
EricLahoda.com • github.com/elahoda
linkedin.com/in/ericlahoda

Qualifications Summary

Highly motivated and adaptable technical professional pursuing dynamic position as software developer, full-stack developer, or front-end web developer. Possesses solid background in engineering, IT infrastructure, and security. Recently finished extensive 5-month coding bootcamp with project accomplishments.

- Technology enthusiast with a background in engineering, showcasing expertise in IT Infrastructure and Security.
- Proven aptitude for problem-solving, project management, and adept communication skills across various roles.

Technical Proficiencies

HTML | CSS | JavaScript | Bootstrap | React | React Native | |WordPress | PHP | Expo SDK | NodeJS | Express | MongoDB
RESTful API | Google Cloud with hosting and Firebase (BaaS) Backend as a Service | Software as a Service (SaaS) | Git/GitHub
VS Code | Android Studio | CodeSandbox | SnackExpo | IP Networking | Physical Infrastructure | Network/Cyber Security

Key Projects

1. Drag and Drop Kanban, The code employs JavaScript for DOM manipulation, event handling, and dynamic updates. It utilizes localStorage for data persistence, implementing a simple task management system with drag-and-drop functionality.
2. NASA PICS – API This JavaScript code fetches NASA pictures using their API with Async/Await. It dynamically performs DOM manipulation to display images with details, allows saving favorites, using localStorage and handles removal. It includes error handling and a loading indicator.
3. Music Player. This JavaScript script leverages the Document Object Model (DOM) to interact with HTML elements dynamically. It utilizes event listeners for user interactions, handles audio playback through the Web Audio API, and updates the UI in real-time based on user actions, showcasing effective use of front-end web development technologies.
4. Restaurant Menu. This script creates a menu with items, each having a title, category, price, image, and description. It dynamically generates HTML elements to display the menu on a webpage. Technologies used include HTML, CSS, and JavaScript for DOM manipulation, event handling, and filtering based on categories, providing a dynamic and interactive menu experience.

Professional Experience

Independent Contractor   **2020 – 2023**
Realtor/Real Estate Agent

Facilitated clients' home buying and selling process, utilizing extensive expertise in local real estate market and trends. Employed active listening and client needs comprehension to connect them with suitable properties; delivering smooth and gratifying experience.

- Attained 15% growth in successful closings by resolving issues in selling and buying processes.
- Secured gains for sellers and savings for buyers through skillful negotiation of features, price, and terms for clients.
- Maintained flawless 100% accuracy rate on contracts and disclosures, showcasing exceptional attention to detail.
- Drove 40% increase in customer acquisition by spearheading implementation of website, automated CRM, and social media management.

THEATRO – Philadelphia, PA | New York City, NY (Remote)   **2019 – 2020**
Presales Engineer | Sales Engineer

Demonstrated exceptional expertise in cloud Wi-Fi enabled, IoT, voice recognition, assisted solutions. Answered RFI/RFPs and direct questions to identify solution requirements. Successfully configured Wi-Fi, VMware, VLAN, firewall and cloud connectivity, ensuring seamless SaaS integration.

- Executed PoC designs, showcasing value to prospects, driving successful product adaption for solutions up to $1M.
- Orchestrated technical interactions to align solution Increased closing opportunities by 30%.
- Analyzed Wi-Fi infrastructure, designed improvements for optimized bandwidth for solution performance.

DATARAM – Princeton, NJ   2018 – 2019
Account Manager, Enterprise Sales

Consistently delivered superior technical performance, outperforming competitors, driving substantial server memory growth. Generated sales using effective problem-solving and discovery techniques.
- Nurtured relationships, fostering trust and loyalty for repeat business which led to exceeded sales targets by 20%.
- Collaborated across teams for seamless execution, bridging gaps between tech experts and clients for satisfaction.

Homevestors, Lahoda Holdings Inc. – Bensalem, PA   2012 – 2017
Business Owner, Project Manager, Sales Development

Spearheaded prosperous Real Estate investment venture from inception to daily operations. Oversaw 15+ projects annually, leveraging exceptional organizational and multitasking capabilities to achieve under-budget outcomes.
- Exhibited adeptness in decision-making and problem-solving across legal, finance, accounting, and negotiation domains.

Symantec Inc. – Philadelphia, PA/New York City, NY (Remote)   2010 – 2012
PreSales Engineer

Proficiently identified problems and communicated findings to software development team; ensuring customer retention.
- Technical expert for over 25 IT security and storage solutions, resulting in a 20% increase in sales territory.

Additional Experience

PreSales Engineer
BLACKSTRATUS (Formerly netForensics) – Edison, NJ

PreSales Engineer
Forcepoint (Formerly Websense) – Philadelphia, PA / New York City, NY (Remote)

Security Network Engineer
Siemens at Cigna – Voorhees, NJ

Lieutenant, Officer Rank (03)
US Navy Reserves (Honorable Discharge)

Professional Trainings

- Nucamp, Coding Bootcamp 2023, Full Stack Web and Mobile App Development with Google Cloud, bootcamp
- Developed apps with comparable scope on diverse platforms, commencing with Bootstrap, advancing to React and React Native, and culminating with a backend project centered on a basic JS server employing MongoDB, Express, and various auxiliary libraries within 5-month timeframe.
- Skillcrush, Coding Bootcamp, 2023, Front End bootcamp
- Project Management Fundamentals, LinkedIn

Education

Bachelor of Electrical Engineering
The Catholic University of America