# Elliott Aiken (954)451-4236

# elalex91@yahoo.com

# Deerfield Beach, FL

### **Objective:**

Seeking a challenging position as an Entry Level Web Designer. Dedicated professional with a strong knowledge of the digital design process. Clear understanding of how content design aligns with technology, product, and marketing workflow. Seeking organization to grow and continue expanding upon technical abilities.

#### **Education:**

University of North Florida

Jacksonville, FL

June 2009 - January 2011

Associate degree

Coursework: Udemy- JavaScript Coding

2021

Languages: JavaScript, HTML, CSS, Sass, DART, FLUTTER, WordPress, Bootstrap

# **Key Skills:**

- o High technical competence in operating and repairing the folder machinery
- o Ability to install, set up, operate and repair the work related machineries
- o Strong analytical and problem solving abilities
- o Sound oral and written communication skills
- o Knowledge of graphics and digital photography
- o Ability to demonstrate how digital is helping grow client business
- o Capability to communicate effectively and clearly
- o Competent at delivering quality work under time restrictions

# **Experience:**

# Folder Operator

Florida Trade Graphics, Pompano Beach, FL

May 2017 – Present

- Helps develop Standard Operating Procedures (SOPs) for job related functions, processes, and/or recommend method efficiencies and process improvements.
- Operate the folder machinery and ensure timely completion of the client's projects
- Make adjustments to the feeder and roller as per the paper dimensions and desired designs
- Assist in determining the quality standards and setting the work procedures
- Identify any errors or malfunctioning of the machinery and undertake repairs or replacements of the defective components
- Interprets job tickets accurately so jobs are completed per customers requirements.

- Completes preventative maintenance and minor repairs on machines; maintains updated maintenance records; coordinates outside vendors for maintenance when needed.
- Ensure the paper gets cut and folded as per the client's requirements. Change the machinery set up in case of any deviances.
- Ensure smooth and effective functioning of the folder machinery by performing cleaning, lubricating, repairing and maintenance functions regularly
- Maintain compliance with the set quality standards. Sort out the articles not meeting the quality criterion and make replacements.

# Sales Consultant

Toyota Deerfield Beach, August 2016 - December 2017

- Established positive and lasting relationships with customers
- Developed leads through the phone, emails, and online platforms to find potential customer
- Maintained a monthly quota of sales
- Assisted customers with completing the relevant paperwork required for a successful sale to be processed.
- Maintained reporting structures and recording sales and inventory on our CRM software.
- Collaborated with team members to reach sales targets.
- Assisted with the set up of showroom and promotional displays

# **Computer Skills:**

• Proficient in using MS office applications of MS word, MS excel and MS PowerPoint