

# LEASE MANAGEMENT

**College Name: Kaamadhenu Arts and Science College**

**College Code: bru4p**

**TEAM ID: NM2025TMID21151**

## **TEAM MEMBERS:**

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## **1.INTRODUCTION**

### **1.1 Project Overview**

The Lease Management System is a Salesforce-based application designed to streamline the processes associated with leasing real estate properties. It handles tenant management, lease

contracts, payments, and communication with automation features such as flows, approval processes, and email alerts.



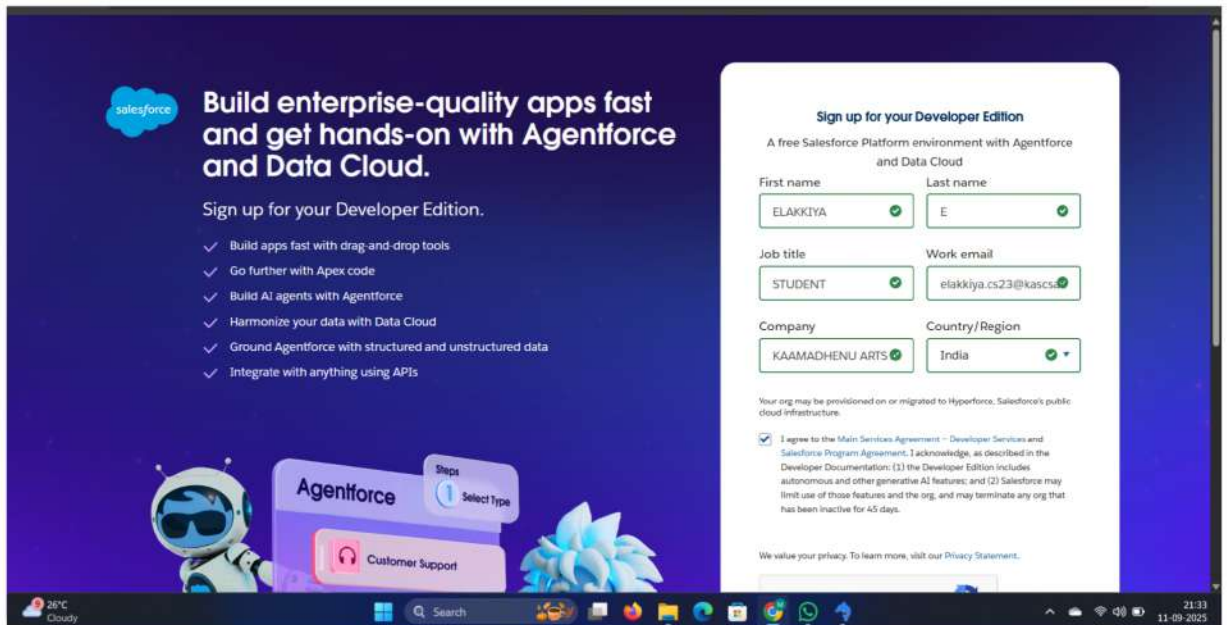
## 1.2 Purpose

The main objective of the project is to enable organizations to efficiently manage properties, tenants, and lease-related activities. It reduces manual intervention, improves accuracy, and ensures better compliance and communication.

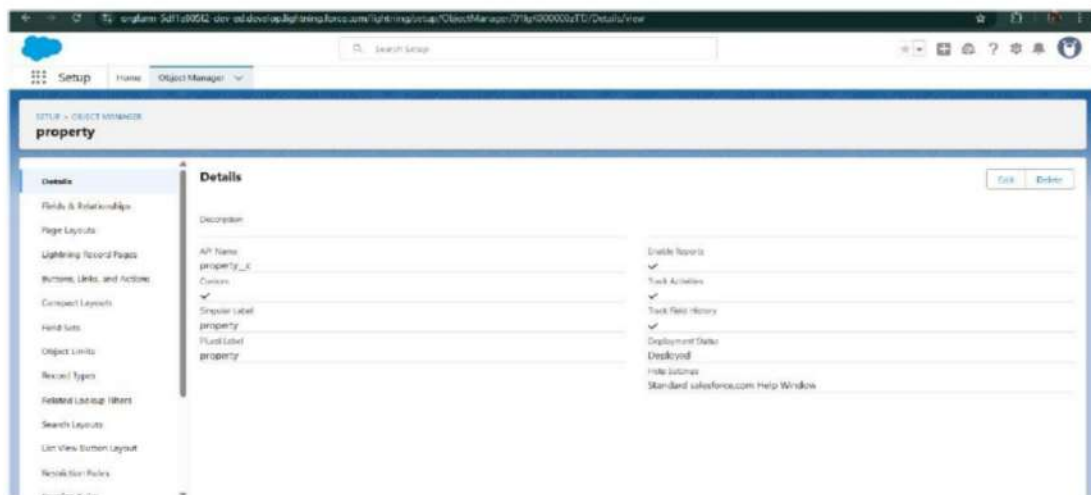
## DEVELOPMENT PHASE

### Creating Developer Account:

By using this URL - <https://www.salesforce.com/form/developer-signup/?d=pb>



- Created objects: Property, Tenant, Lease, Payment



org:arm-5d1e805f2-dev-ed:develop.lightning.force.com/lightning/setup/ObjectManager/011gK000000zTbN/Details/view

Setup Home Object Manager

SETUP > OBJECT MANAGER

### Tenant

**Details**

- Fields & Relationships
- Page Layouts
- Lightning Record Pages
- Buttons, Links, and Actions
- Compact Layouts
- Field Sets
- Object Limits
- Record Types
- Related Lookup Filters
- Search Layouts
- List View Button Layout
- Restriction Rules
- Sharing Rules

Details

Description

API Name: Tenant\_\_c

Custom: ☒

Singular Label: Tenant

Plural Label: Tenants

Enable Reports: ☒

Track Activities: ☒

Track Field History: ☒

Deployment Status: Deployed

Help Settings: Standard salesforce.com Help Window

Edit

Delete

org:arm-5d1e805f2-dev-ed:develop.lightning.force.com/lightning/setup/ObjectManager/011gK000000zTbN/Details/view

Setup Home Object Manager

SETUP > OBJECT MANAGER

### lease

**Details**

- Fields & Relationships
- Page Layouts
- Lightning Record Pages
- Buttons, Links, and Actions
- Compact Layouts
- Field Sets
- Object Limits
- Record Types
- Related Lookup Filters
- Search Layouts
- List View Button Layout
- Restriction Rules

Details

Description

API Name: lease\_\_c

Custom: ☒

Singular Label: lease

Plural Label: leases

Enable Reports: ☒

Track Activities: ☒

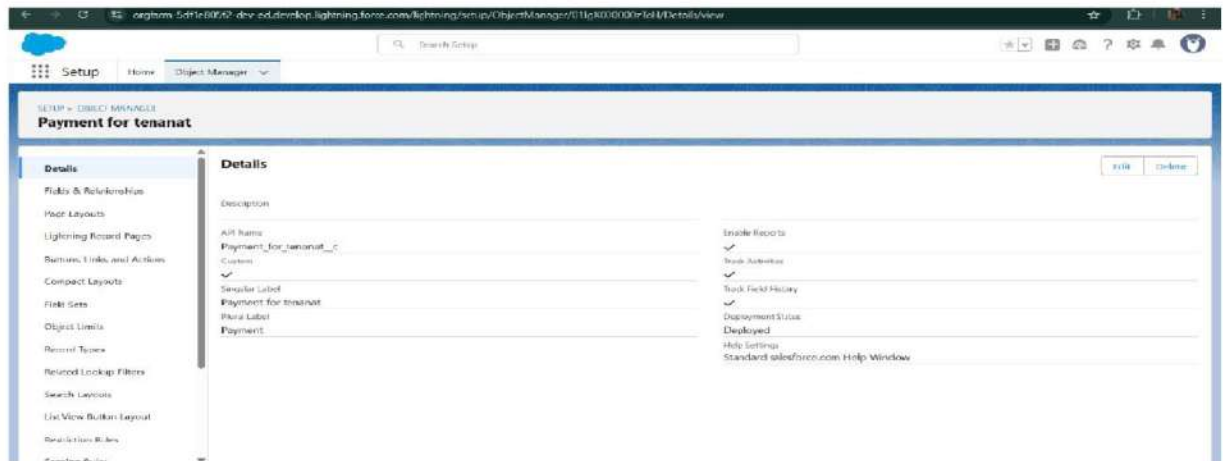
Track Field History: ☒

Deployment Status: Deployed

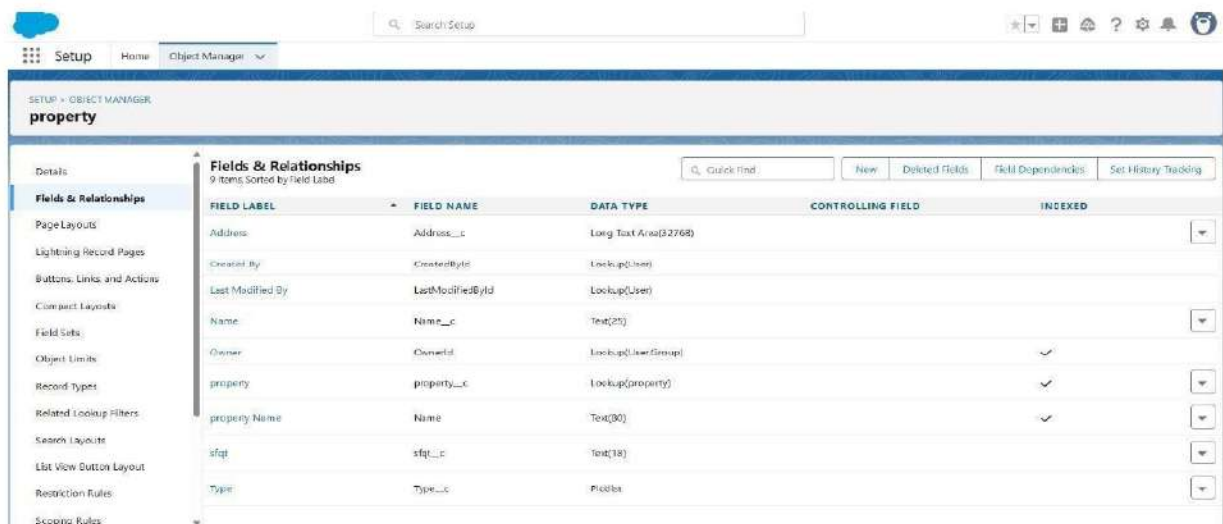
Help Settings: Standard salesforce.com Help Window

Edit

Delete



- Configured fields and relationships



Setup

Home

Object Manager

Search Setup

SETUP > OBJECT MANAGER

Payment for tenant

Details

Fields & Relationships

Page Layouts

Lightning Record Pages

Buttons, Links, and Actions

Compact Layouts

Field Sets

Object Limits

Record Types

Related Lookup Filters

Search Layouts

List View Button Layout

Restriction Rules

Fields & Relationships

7 Items, Sorted by Field Label

Quick Find

New

Deleted Fields

Field Dependencies

Set History Tracking

FIELD LABEL	FIELD NAME	DATA TYPE	CONTROLLING FIELD	INDEXED
Amount	Amount_c	Number(18, 0)		
check for payment	check_for_payment_c	Picklist		
Created By	CreatedById	Lookup(User)		
Last Modified By	LastModifiedById	Lookup(User)		
Owner	OwnerId	Lookup(User, Group)		✓
Payment date	Payment_date_c	Date		
Payment Name	Name	Text(80)		✓

Setup

Home

Object Manager

Search Setup

SETUP > OBJECT MANAGER

lease

Details

Fields & Relationships

Page Layouts

Lightning Record Pages

Buttons, Links, and Actions

Compact Layouts

Field Sets

Object Limits

Record Types

Related Lookup Filters

Search Layouts

List View Button Layout

Restriction Rules

Scoping Rules

Fields & Relationships

7 Items, Sorted by Field Label

Quick Find

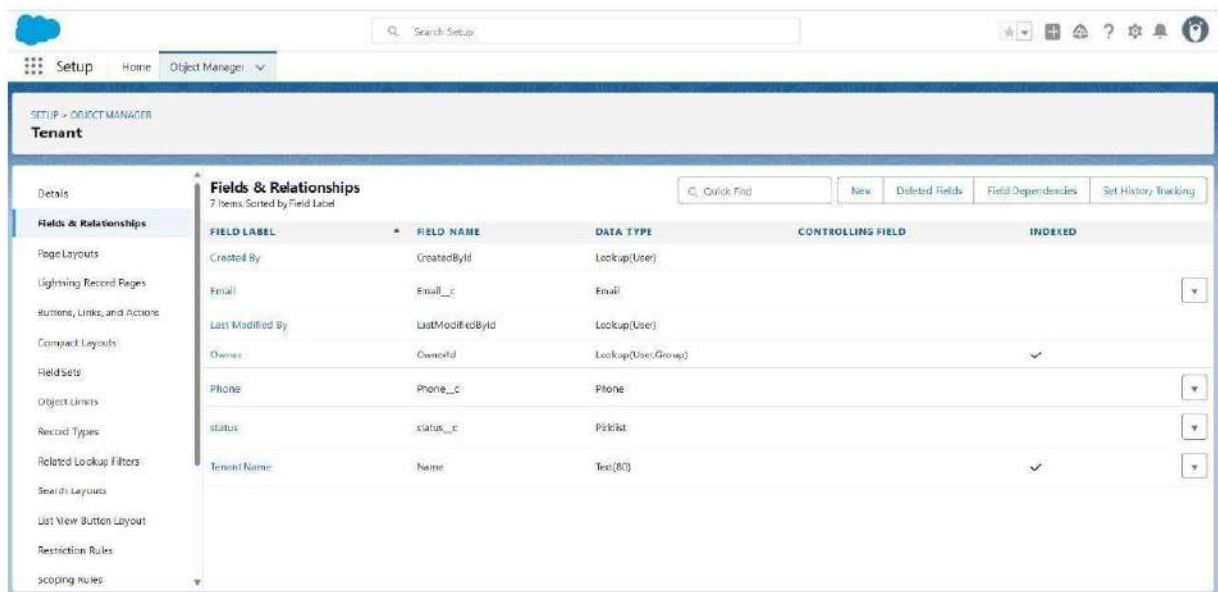
New

Deleted Fields

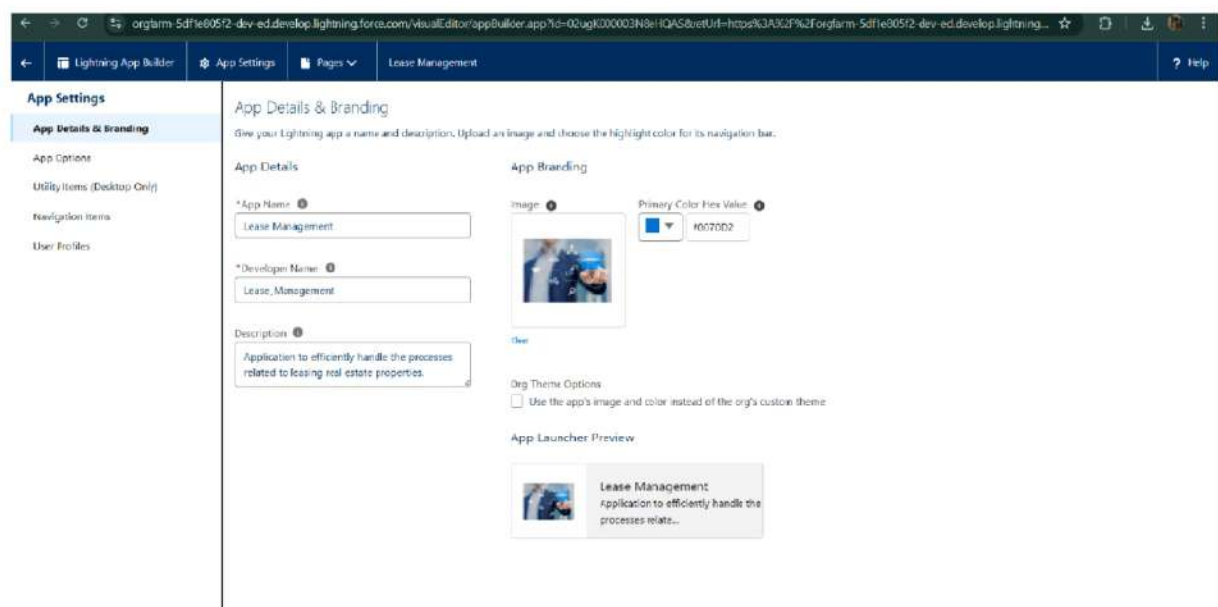
Field Dependencies

Set History Tracking

FIELD LABEL	FIELD NAME	DATA TYPE	CONTROLLING FIELD	INDEXED
Created By	CreatedById	Lookup(User)		
End date	End_date_c	Date		
Last Modified By	LastModifiedById	Lookup(User)		
lease Name	Name	Text(80)		✓
Owner	OwnerId	Lookup(User, Group)		✓
property	property_c	Lookup(property)		✓
start date	start_date_c	Date		



- Developed Lightning App with relevant tabs





org1arm-5df1e805f2-dev-ed.develop.lightning.force.com/visualEditor/appBuilder.app?Id=02ugK000003N8eHQAS&refUrl=https%3A%2F%2Forg1arm-5df1e805f2-dev-ed.develop.lightning...

Lightning App Builder App Settings Pages Lease Management Help

### App Settings

- App Details & Branding
- App Options
- Utility Items (Desktop Only)
- Navigation Items**
- User Profiles

#### Navigation Items

Choose the items to include in the app, and arrange the order in which they appear. Users can personalize the navigation to add or move items, but users can't remove or rename the items that you add. Some navigation items are available only for phone or only for desktop. These items are dropped from the navigation bar when the app is viewed in a format that the item doesn't support.

##### Available Items

Type to filter list...

- Accounts
- Activation Targets
- Activations
- All Sites
- Alternative Payment Methods
- Analytics
- App Launcher
- Appointment Categories
- Appointment Invitations
- Approval Requests

##### Selected Items

- Payments
- Tenants
- property
- lease

org1arm-5df1e805f2-dev-ed.develop.lightning.force.com/visualEditor/appBuilder.app?Id=02ugK000003N8eHQAS&refUrl=https%3A%2F%2Forg1arm-5df1e805f2-dev-ed.develop.lightning...

Lightning App Builder App Settings Pages Lease Management Help

### App Settings

- App Details & Branding
- App Options
- Utility Items (Desktop Only)
- Navigation Items
- User Profiles**

#### User Profiles

Choose the user profiles that can access this app.

##### Available Profiles

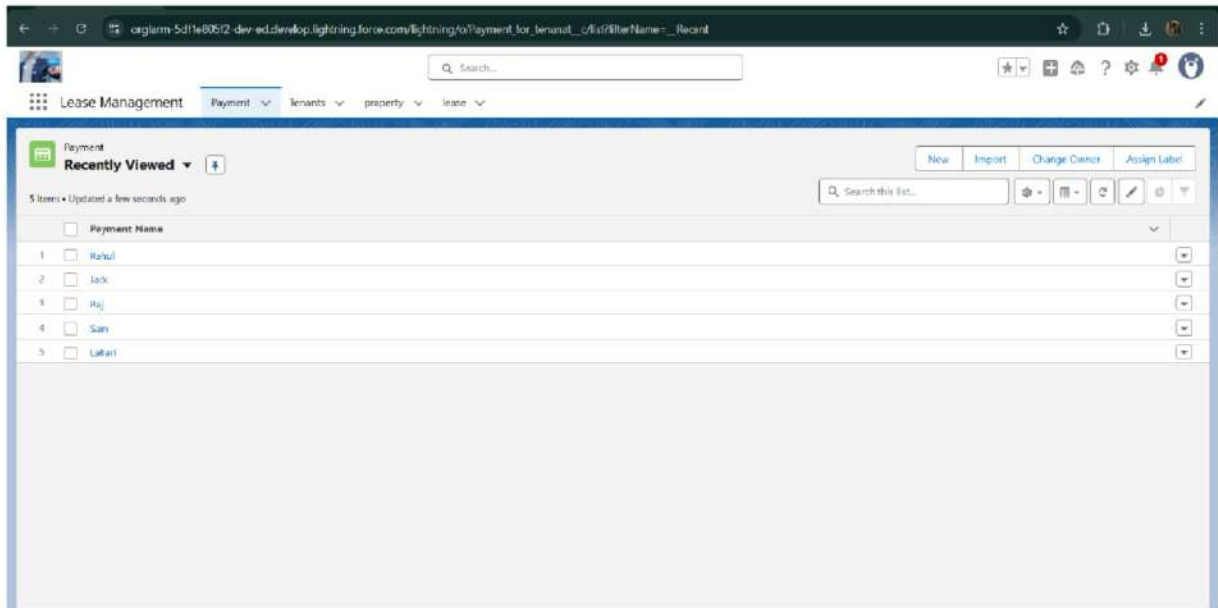
Type to filter list...

- Analytics Cloud Integration User
- Analytics Cloud Security User
- Anypoint Integration
- Authenticated Website
- Authenticated Website
- B2B Reordering Portal Buyer Profile
- Contract Manager
- Custom Marketing Profile
- Custom Sales Profile
- Custom Support Profile
- Customer Community Login User

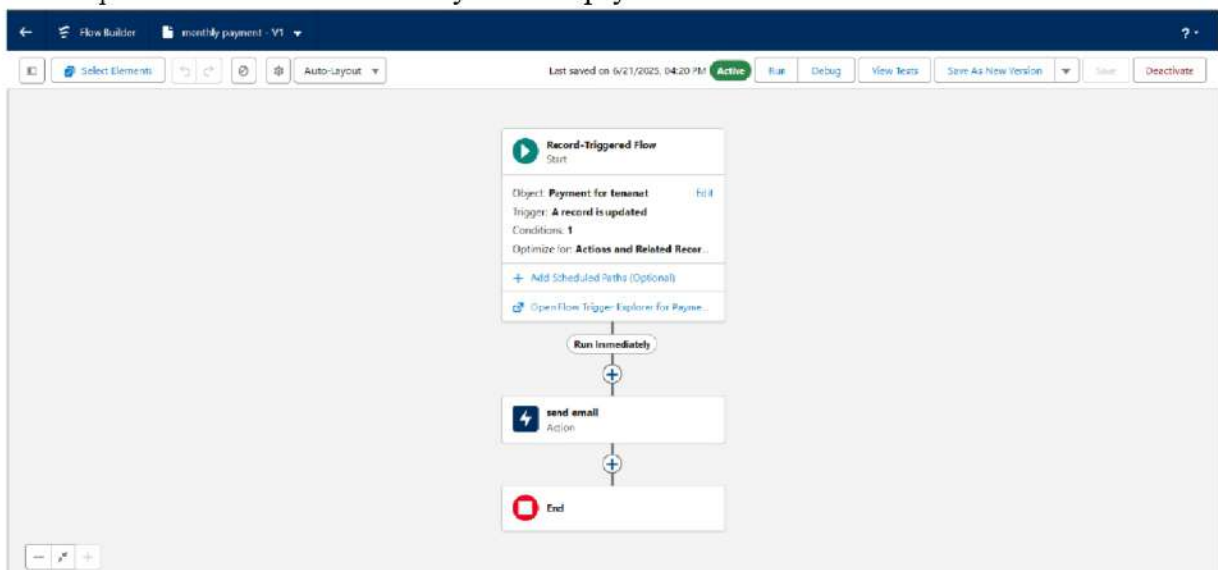
##### Selected Profiles

- System Administrator

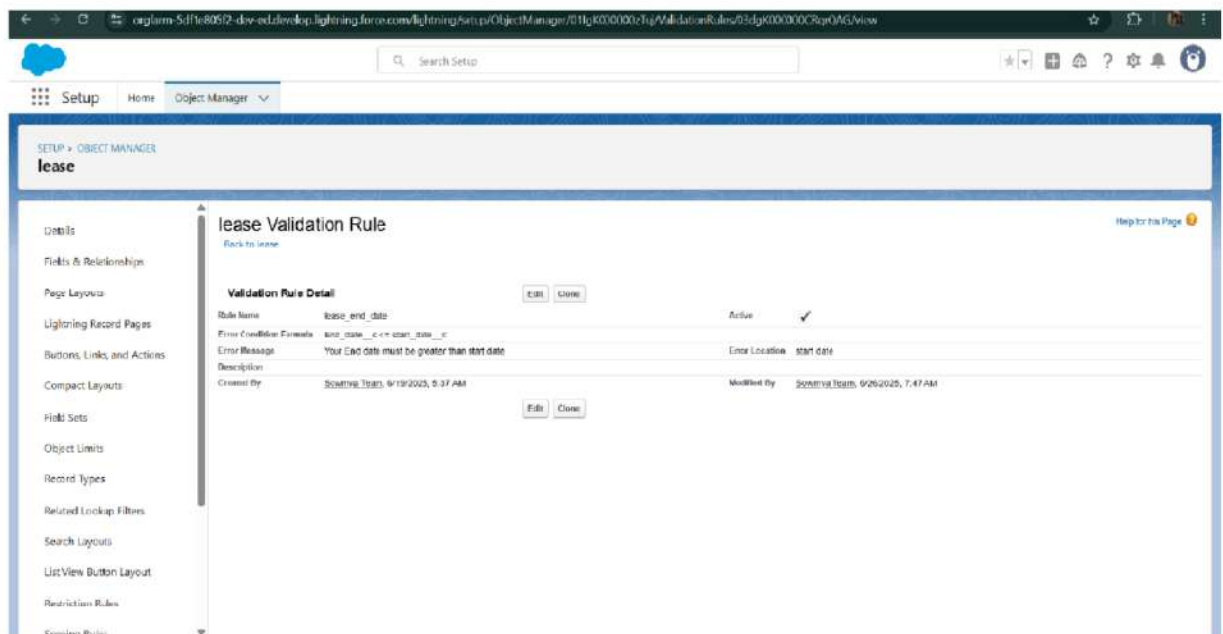
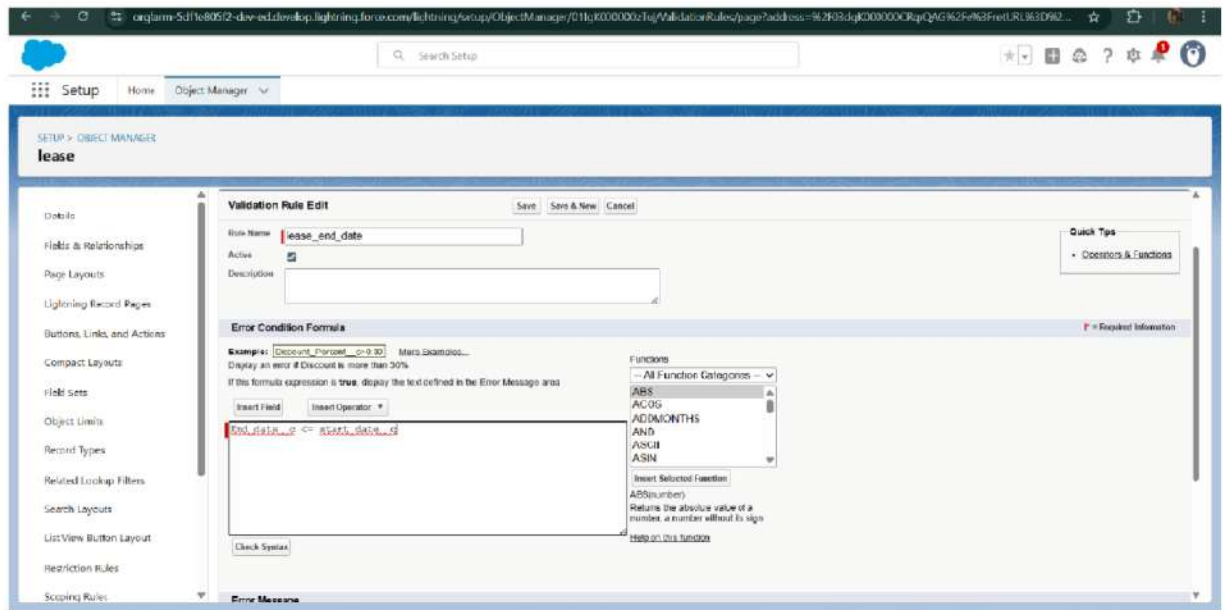




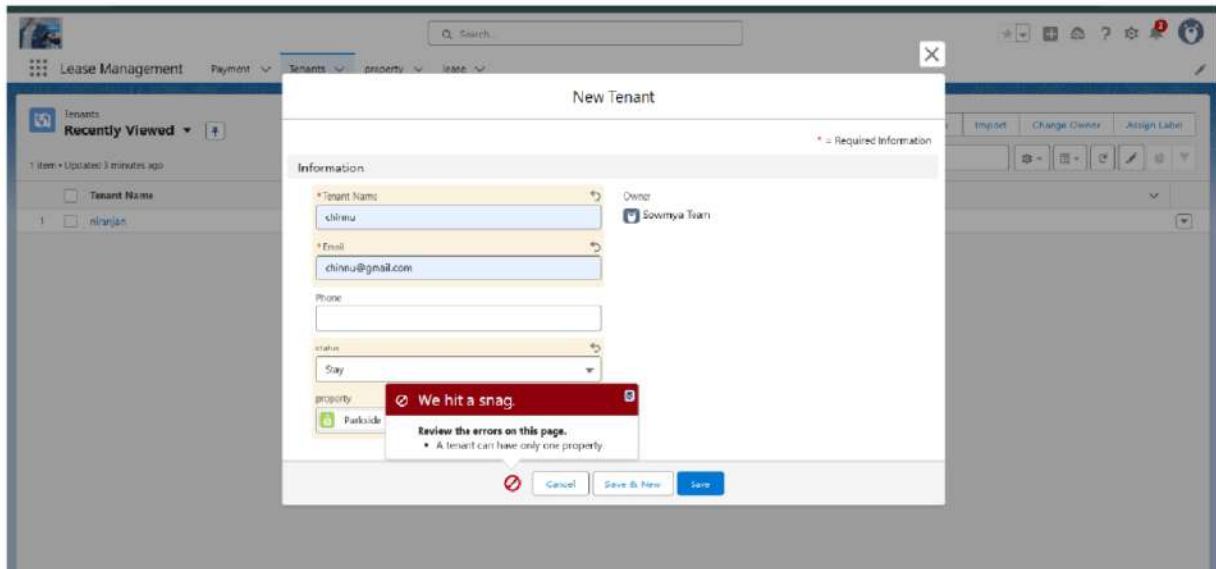
- Implemented Flows for monthly rent and payment success



- To create a validation rule to a Lease Object



- Added Apex trigger to restrict multiple tenants per property



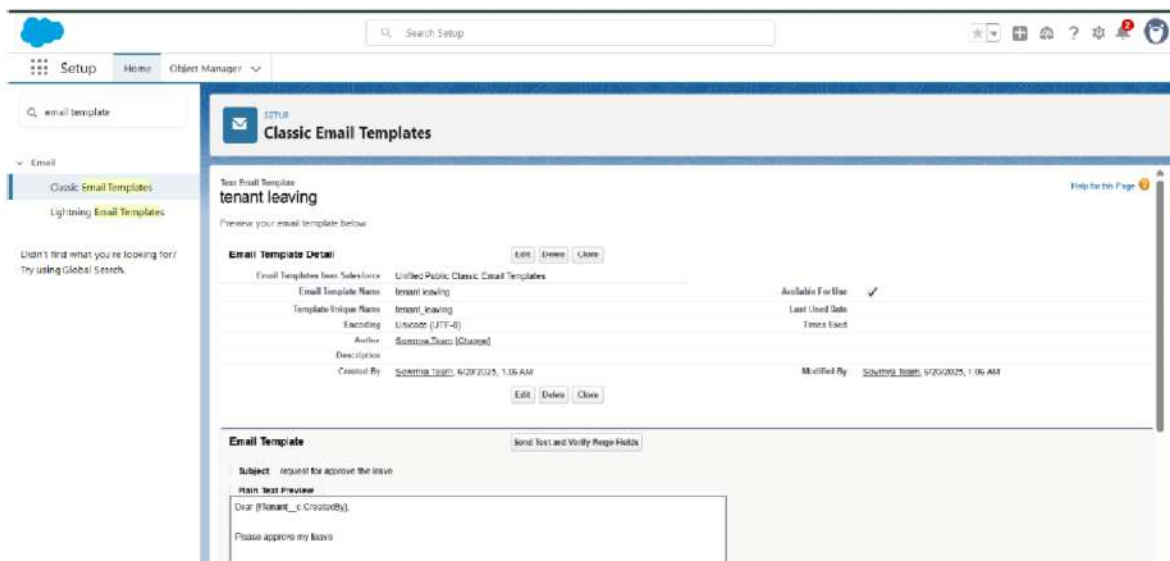
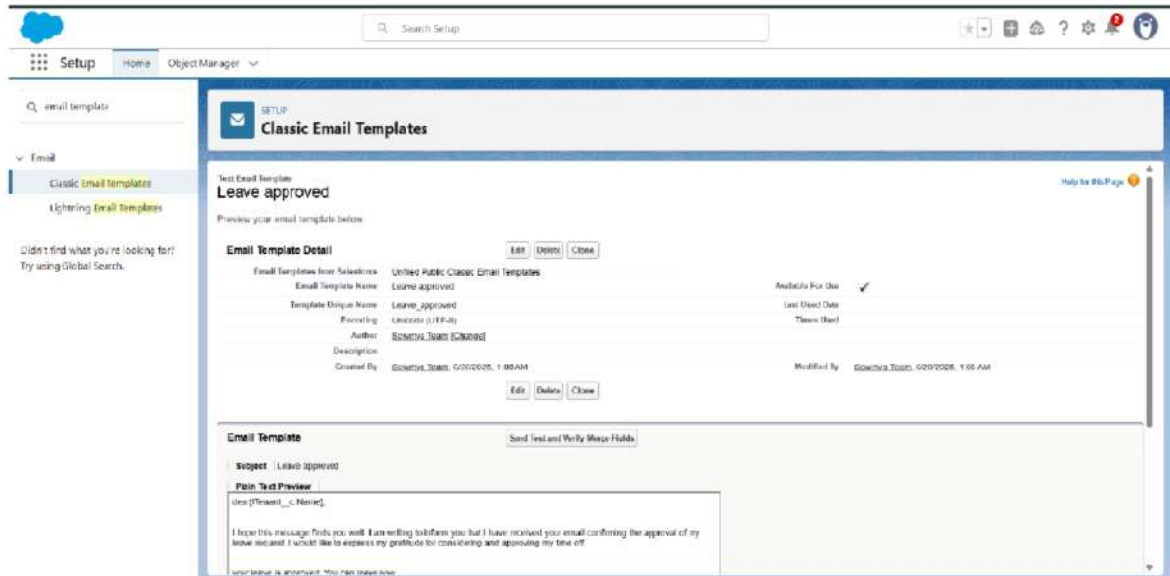
- Scheduled monthly reminder emails using Apex class


```

1 // global class MonthlyEmailScheduler implements Schedulable {
2
3     global void execute(SchedulableContext sc) {
4
5         Integer currentDay = Date.today().day();
6
7         if (currentDay == 1) {
8
9             sendMonthlyEmails();
10
11         }
12     }
13 }
14
15
16 // public static void sendMonthlyEmails() {
17
18     List<Tenant__c> tenants = [SELECT Id, Email__c FROM Tenant__c];
19
20     for (Tenant__c tenant : tenants) {
21
22         String recipientEmail = tenant.Email__c;
23
24         String emailContent = 'I trust this email finds you well. I am writing to remind you that the monthly rent is due. Your timely payment ensures the smooth functioning of our rental arrangement and helps maintain a safe and comfortable environment for all tenants. Please ensure the rent is paid by the 5th of each month. Thank you for your cooperation.';
25
26         String emailSubject = 'Reminder: Monthly Rent Payment Due';
27
28         Messaging.SingleEmailMessage email = new Messaging.SingleEmailMessage();
29
30         email.setToAddresses(new String[]{recipientEmail});
31
32         email.setSubject(emailSubject);
33
34         email.setPlainTextBody(emailContent);
35     }
36 }

```

- Built and tested email templates for leave request, approval, rejection, payment, and reminders





Search Setup

Setup Home Object Manager

Q email template

Email

Classic Email Templates

Lightning Email Templates

Didn't find what you're looking for?  
Try using Global Search.

SETUP

Classic Email Templates

Test Email Template

Leave rejected

Preview your email template below:

Email Template Detail

Email Templates from Salesforce

Email Template Name

Template Unique Name

Encoding

Author

Description

Created By

Unified Public Classic Email Templates

Leave rejected

Leave\_rejected

Unicode (UTF-8)

System Team (Change)

System Team 9/26/2025 1:11 AM

Available For Use

Last Used Date

Times Used

Modified By

System Team 9/26/2025 1:11 AM

Edit Delete Close

Email Template

Send Test and Verify Merge Fields


Subject

Leave rejected

Plain Text Preview

Dear {{Tenant\_\_c.Name}},

I hope this email finds you well. Your contract has not ended. So we can't approve your leave  
your leave has rejected



Search Setup

Setup Home Object Manager

Q email template

Email

Classic Email Templates

Lightning Email Templates

Didn't find what you're looking for?  
Try using Global Search.

SETUP

Classic Email Templates

Test Email Template

Tenant Email

Preview your email template below:

Email Template Detail

Email Templates from Salesforce

Email Template Name

Template Unique Name

Encoding

Author

Description

Created By

Unified Public Classic Email Templates

Tenant Email

Tenant\_Email

Unicode (UTF-8)

System Team (Change)

System Team 9/26/2025 1:12 AM

Available For Use

Last Used Date

Times Used

Modified By

System Team 9/26/2025 1:12 AM

Edit Delete Close

Email Template

Send Test and Verify Merge Fields

Subject

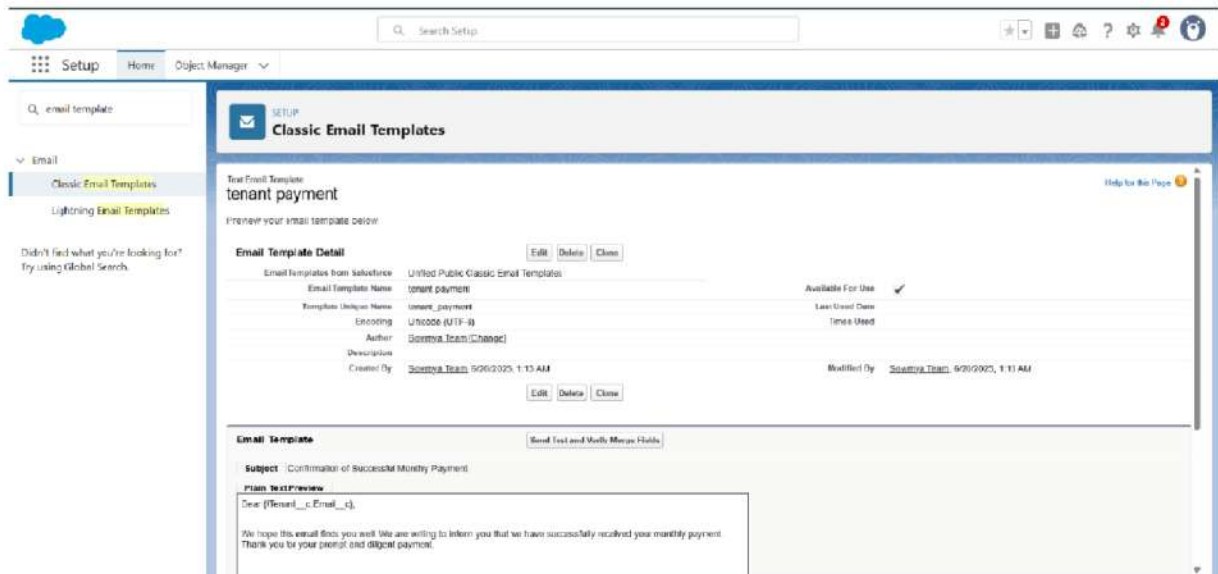
Urgent: Monthly Rent Payment Reminder

Plain Text Preview

Dear {{Tenant\_\_c.Name}},

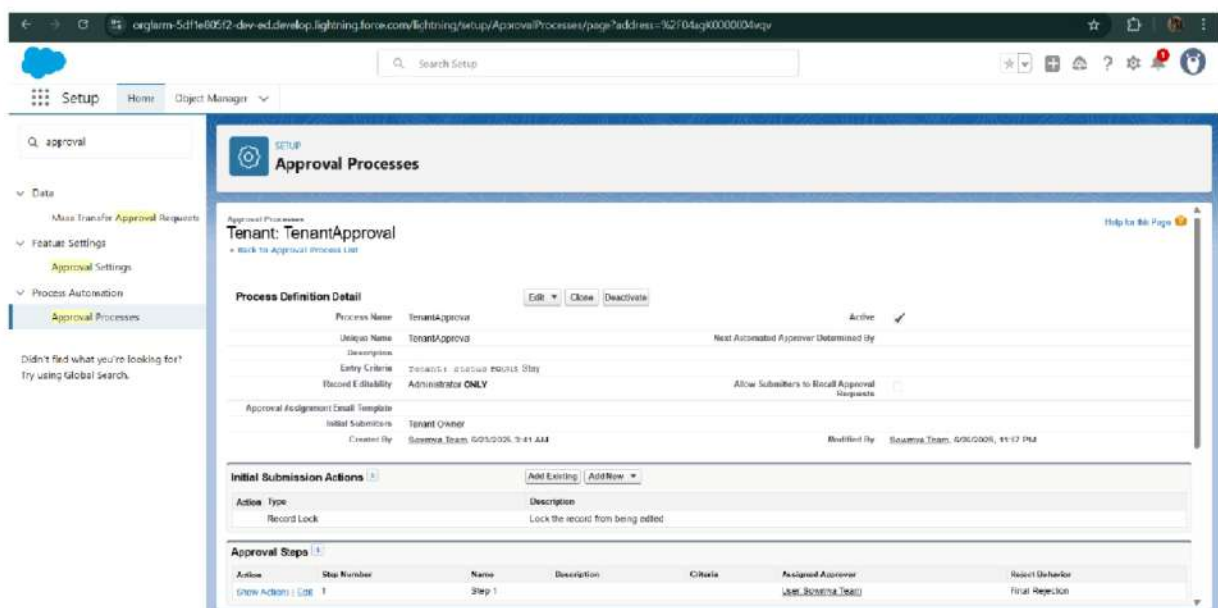
I trust this email finds you well. We appreciate your continued tenancy at our property and I hope you have been comfortable  
in your residence.

This communication is a legally computer-generated communication and does not constitute an offer or a contract. It is not intended to be used as a legal document.

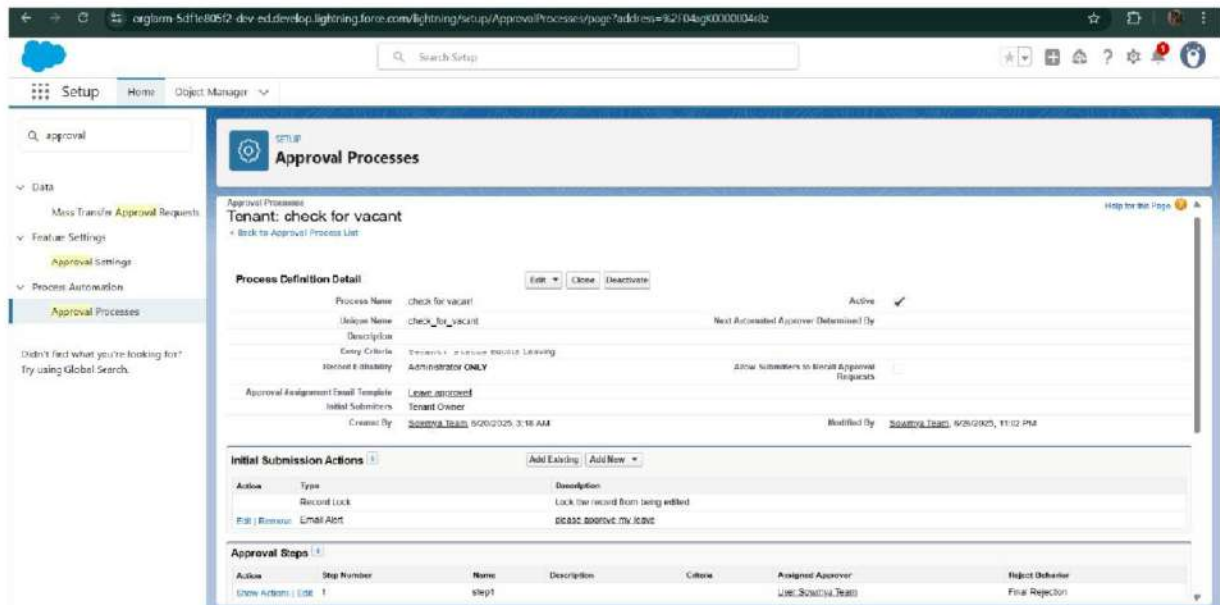


- Approval Process creation

For Tenant Leaving:

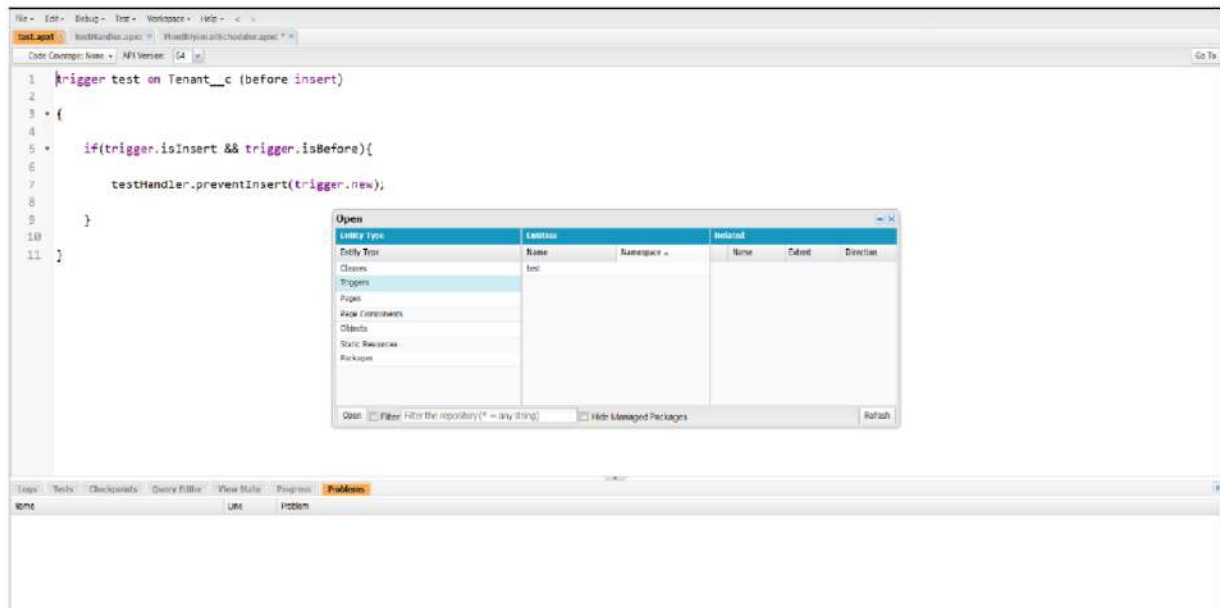


For Check for Vacant:

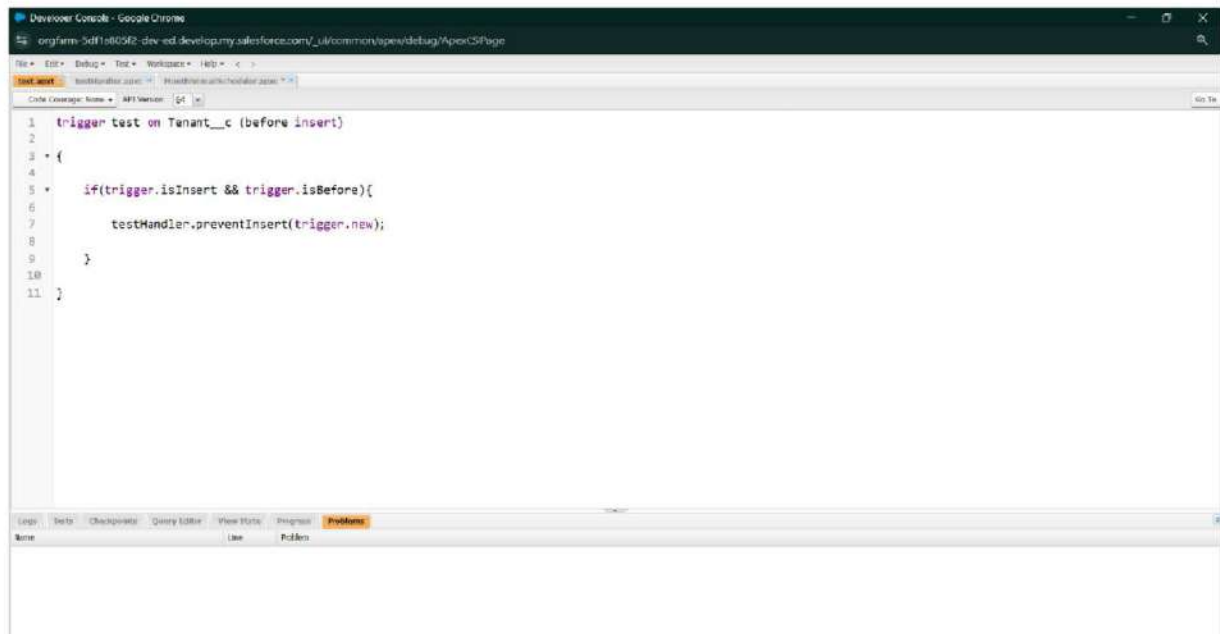


- Apex Trigger

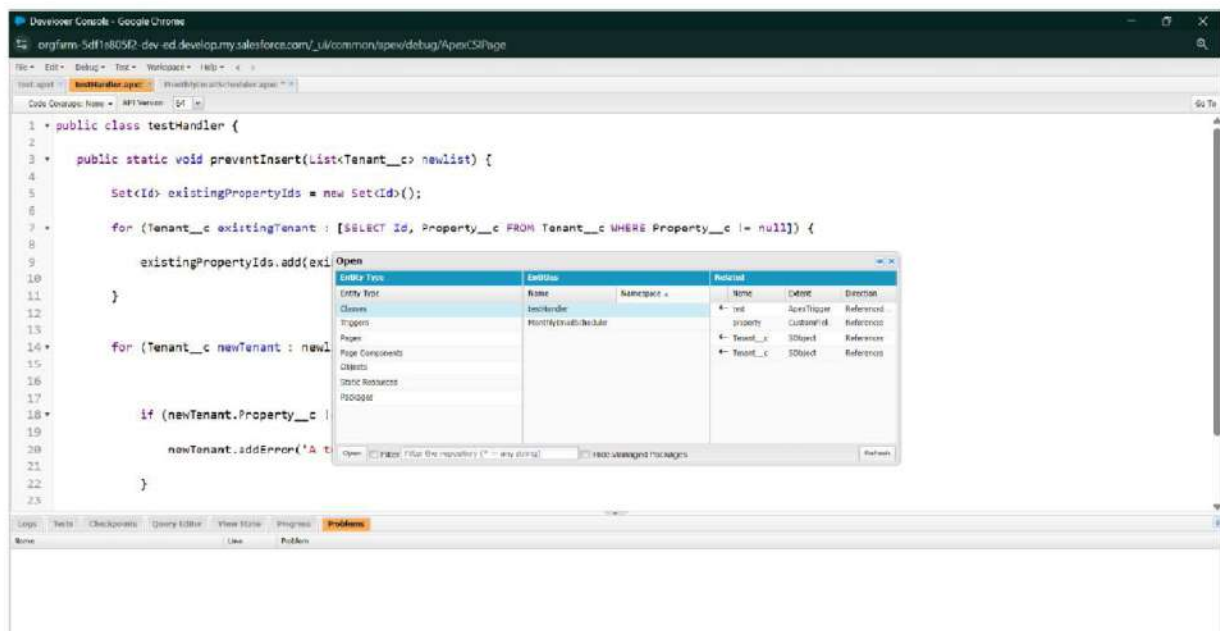
## Create an Apex Trigger







Create an Apex Handler class

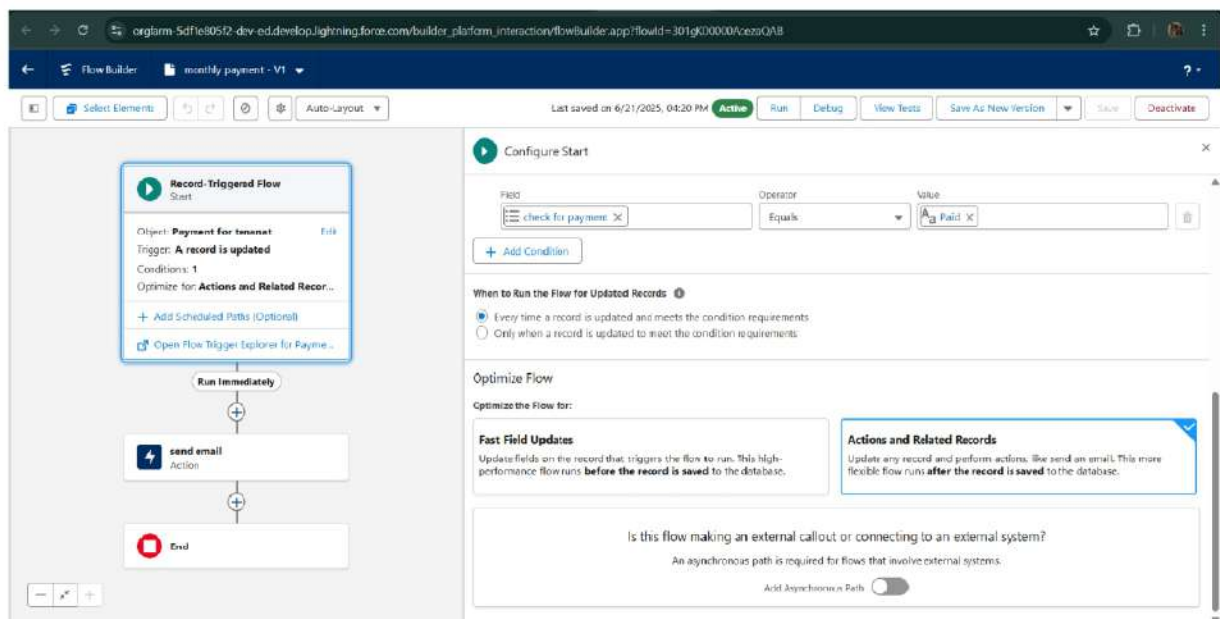


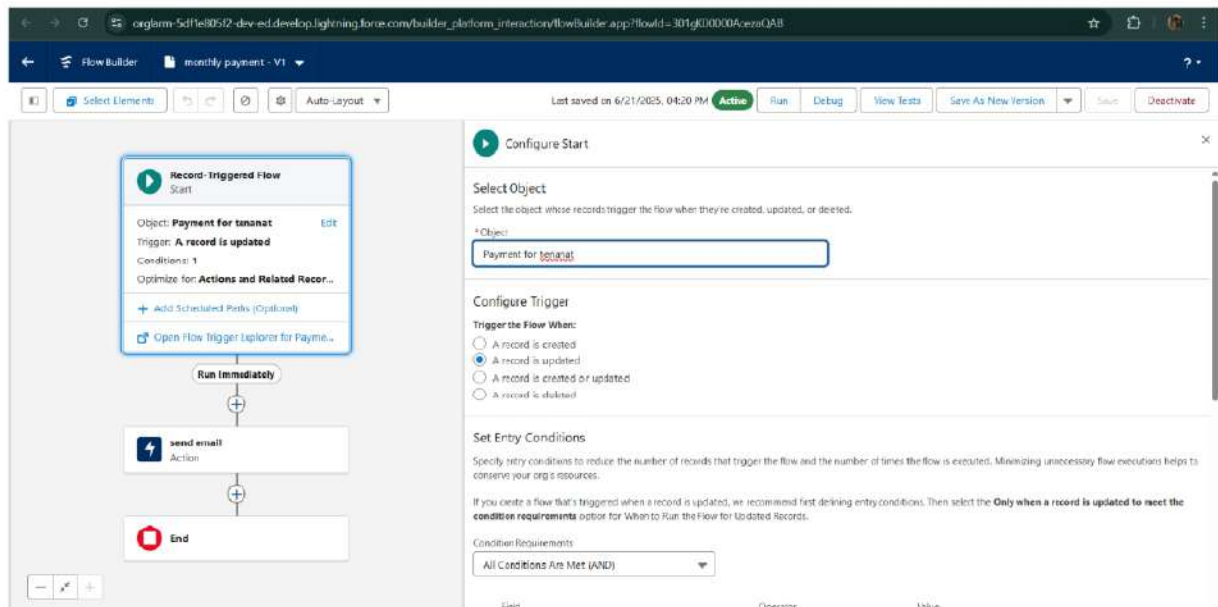
```
Developer Console - Google Chrome
orgfarm-5df1e805d2-dev-ed.develop.my.salesforce.com/_ui/common/tpev/debug/ApexCSFPage

File Edit Debug Test Workspace Help
test.apex testHandler.apex testHandler.apex
Code Coverage: None API Version: 54.0 Go To

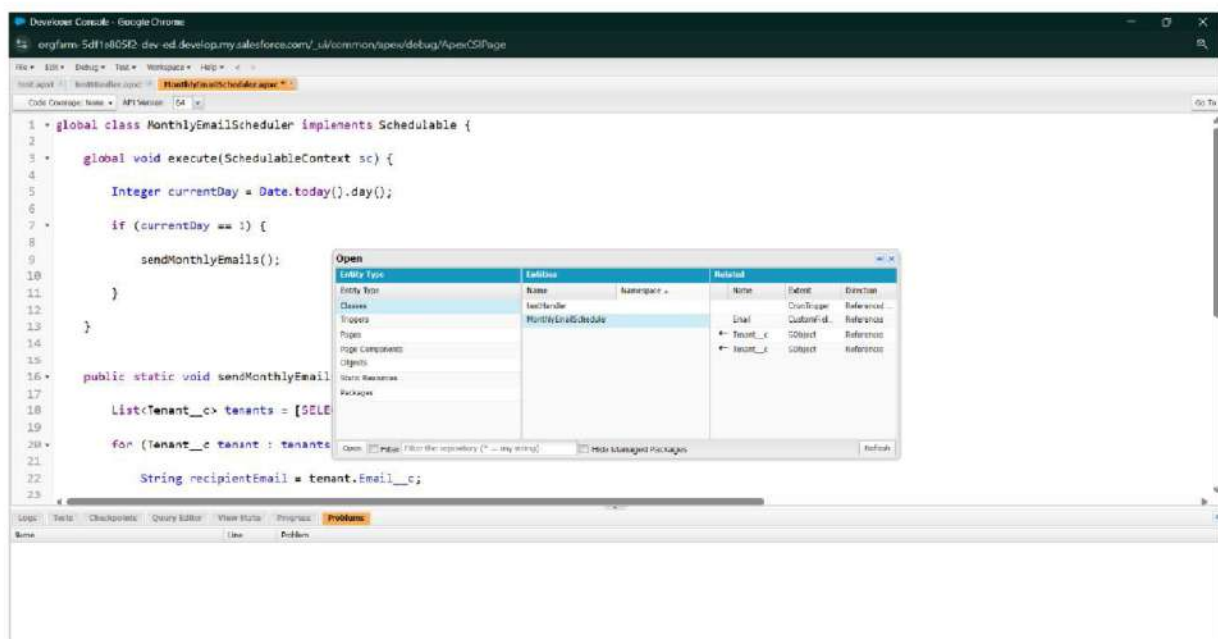
1 public class testHandler {
2
3     public static void preventInsert(List<Tenant__c> newList) {
4
5         Set<Id> existingPropertyIds = new Set<Id>();
6
7         for (Tenant__c existingTenant : [SELECT Id, Property__c FROM Tenant__c WHERE Property__c != null]) {
8
9             existingPropertyIds.add(existingTenant.Property__c);
10
11         }
12
13         for (Tenant__c newTenant : newList) {
14
15             if (newTenant.Property__c != null && existingPropertyIds.contains(newTenant.Property__c)) {
16
17                 newTenant.addError('A tenant can have only one property');
18
19             }
20
21         }
22
23     }
24 }
```

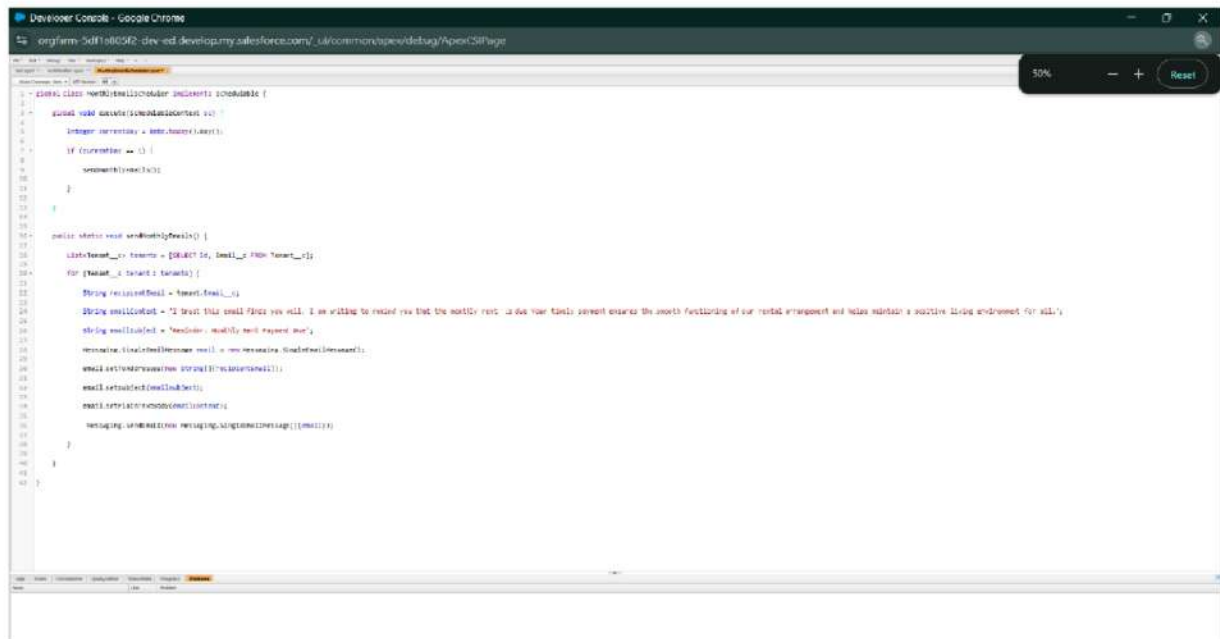
## • FLOWS





- Schedule class:  
Create an Apex Class

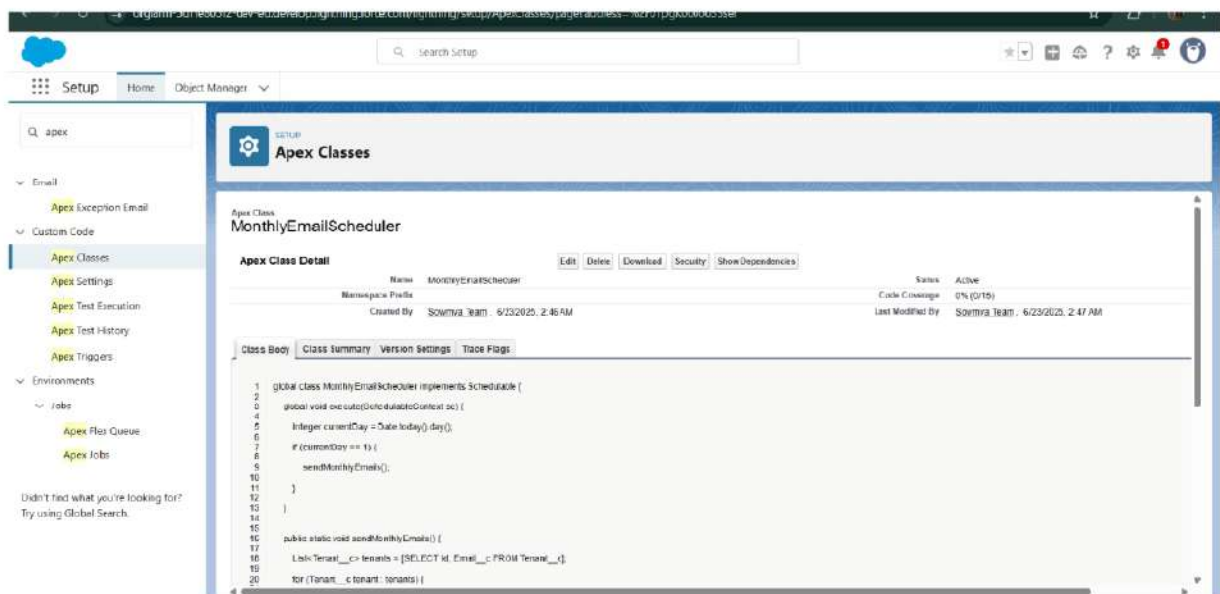




The screenshot shows a web browser window with the Developer Console open. The URL bar shows a Salesforce developer instance. The console displays the following Apex code:

```
1 global class MonthlyEmailScheduler implements Schedulable {
2
3     global void execute(SchedulableContext sc) {
4         Integer currentDay = Date.today().day();
5         if (currentDay == 1) {
6             sendMonthlyEmail();
7         }
8     }
9
10    public static void sendMonthlyEmail() {
11        List<Tenant__c> tenants = [SELECT Id, Email__c FROM Tenant__c];
12        for (Tenant__c tenant : tenants) {
13            String firstNameEmail = tenant.FirstName + '@' + tenant.Email__c;
14            String emailContent = 'Hi there! This email helps you with... I am writing to remind you that the monthly rent... as does your family prevent ensure the smooth functioning of our rental arrangement and helps maintain a positive living environment for all.';
15            String emailSubject = 'Reminder: Monthly Rent Payment Due!';
16            Messaging.SingleEmailMessage mail = new Messaging.SingleEmailMessage();
17            mail.setToAddresses(new String[] {firstNameEmail});
18            mail.setSubject(emailSubject);
19            mail.setHtmlBody(emailContent);
20            Messaging.SingleEmailMessage msg = new Messaging.SingleEmailMessage(mail);
21        }
22    }
23 }
```

## Schedule Apex class

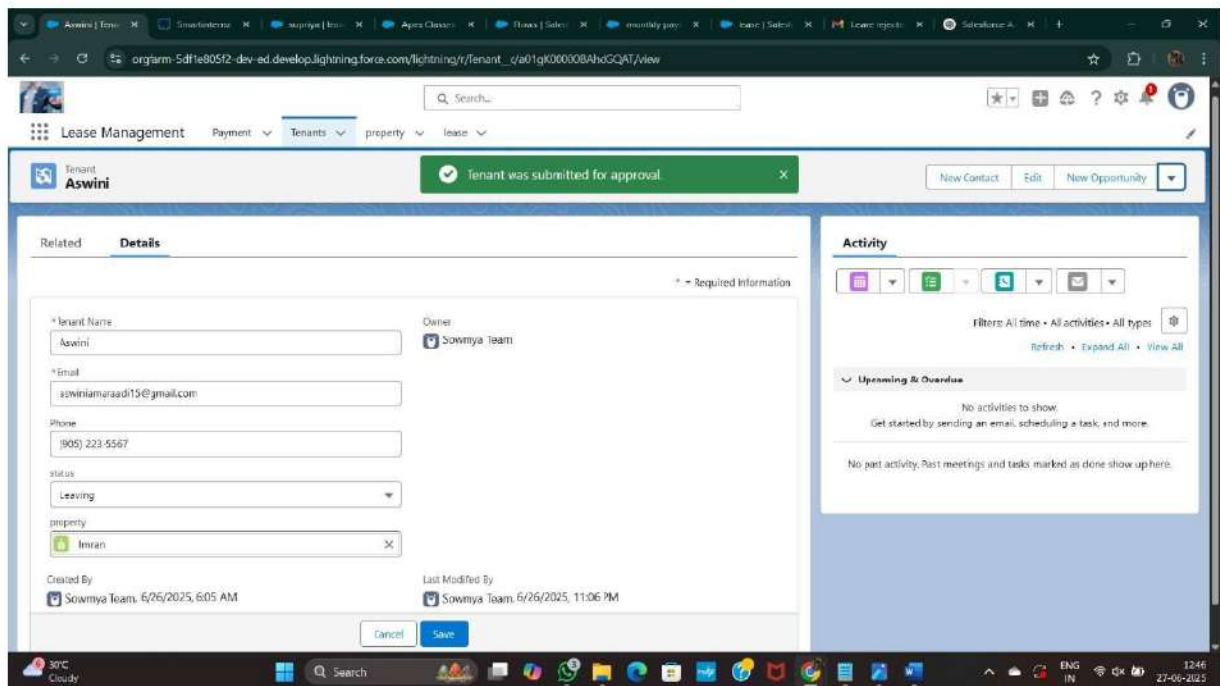
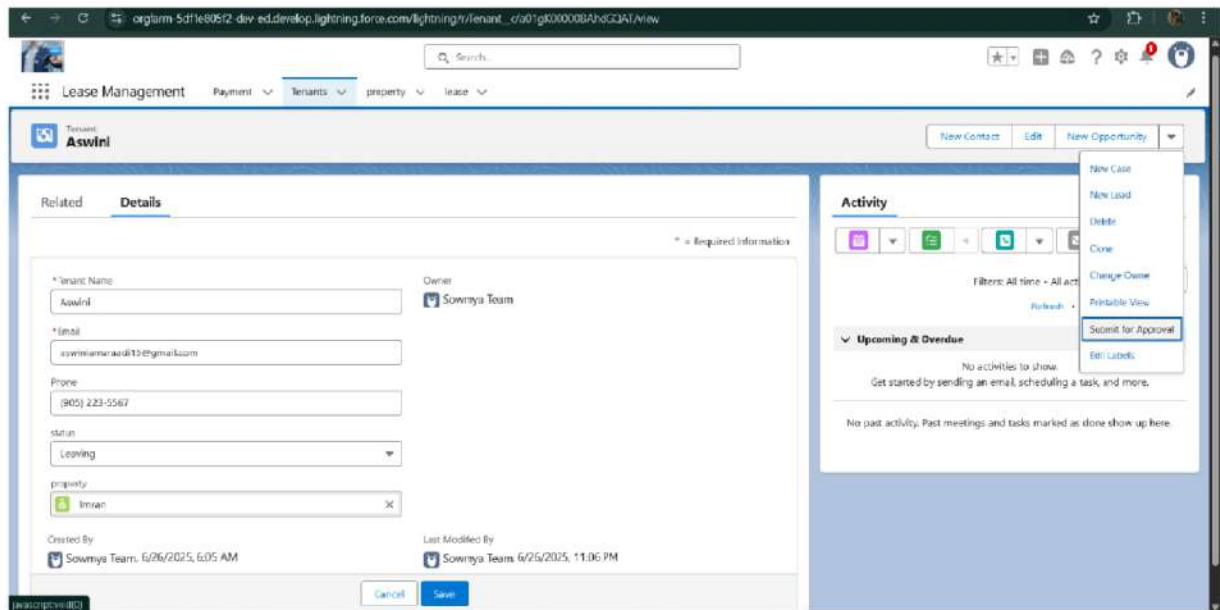


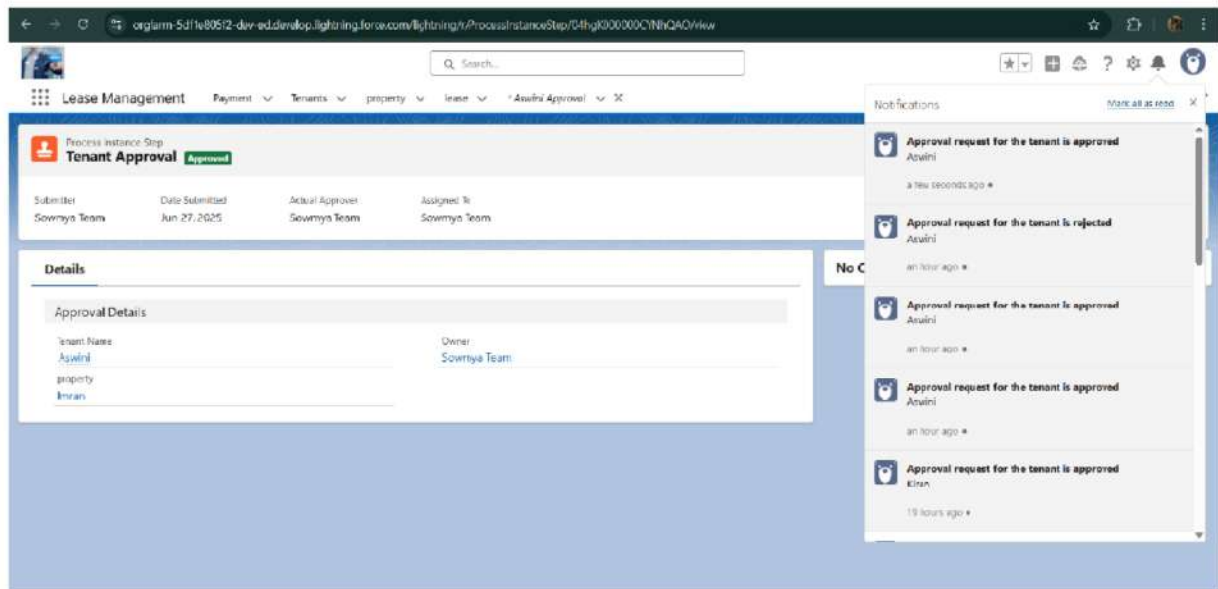
The screenshot shows the Salesforce Setup page for Apex Classes. The left sidebar contains a navigation menu with the following items:

- Setup
- Home
- Object Manager
- apex
- Email
  - Apex Exception Email
- Custom Code
  - Apex Classes
  - Apex Settings
  - Apex Test Execution
  - Apex Test History
  - Apex Triggers
- Environments
  - Jobs
    - Apex Fls Queue
    - Apex Jobs

The main content area displays the details for the **MonthlyEmailScheduler** class. The class is owned by the **System Administrator** and was created by **Soumya Team** on **6/23/2023, 2:46 AM**. The class is **Active** and has **0% (0/15)** code coverage. The class body is shown in the **Class Body** tab, displaying the following code:

```
1 global class MonthlyEmailScheduler implements Schedulable {
2
3     global void execute(SchedulableContext sc) {
4         Integer currentDay = Date.today().day();
5         if (currentDay == 1) {
6             sendMonthlyEmail();
7         }
8     }
9
10    public static void sendMonthlyEmail() {
11        List<Tenant__c> tenants = [SELECT Id, Email__c FROM Tenant__c];
12        for (Tenant__c tenant : tenants) {
13            String firstNameEmail = tenant.FirstName + '@' + tenant.Email__c;
14            String emailContent = 'Hi there! This email helps you with... I am writing to remind you that the monthly rent... as does your family prevent ensure the smooth functioning of our rental arrangement and helps maintain a positive living environment for all.';
15            String emailSubject = 'Reminder: Monthly Rent Payment Due!';
16            Messaging.SingleEmailMessage mail = new Messaging.SingleEmailMessage();
17            mail.setToAddresses(new String[] {firstNameEmail});
18            mail.setSubject(emailSubject);
19            mail.setHtmlBody(emailContent);
20            Messaging.SingleEmailMessage msg = new Messaging.SingleEmailMessage(mail);
21        }
22    }
23 }
```





# FUNCTIONAL AND PERFORMANCE TESTING

## Performance Testing

- Trigger validation by entering duplicate tenant-property records

**New Tenant**

\* = Required Information

**Information**

\* Tenant Name: chinu

\* Email: chinu@gmail.com

Phone:

Status: Stay

Property: Parkside

**We hit a snag.**

Review the errors on this page.

- A tenant can have only one property.

Cancel Save As New Save

- Validation Rule checking

**supriya**

New Contact Edit New Opportunity

**Details**

\* = Required Information

\* Lease Name: supriya

Owner: Sowmya Team

Start Date: 6/16/2025

Your End date must be greater than start date

End Date: 6/19/2025

Property: Search property...

Created By: Sowmya Team, 6/23/2025, 3:13 AM

By: Teams, 6/25/2025, 7:38 AM

**We hit a snag.**

Review the following fields:

- start\_date

Cancel Save

**Activity**

Filters: All time • All activities • All types

Refresh Expand All View All

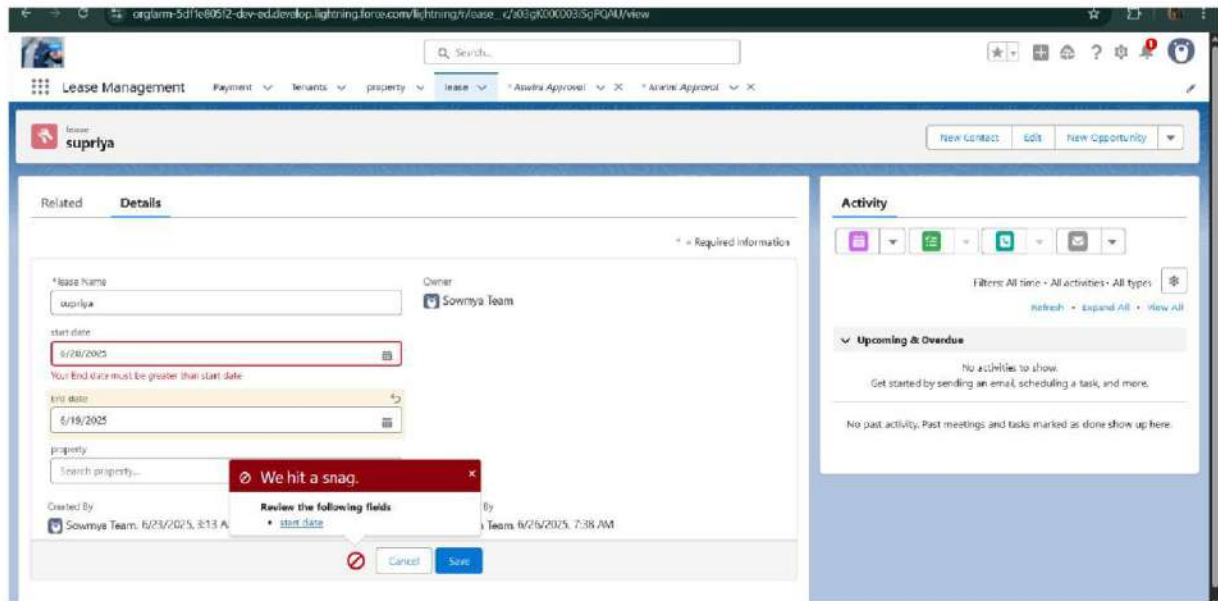
**Upcoming & Overdue**

No activities to show

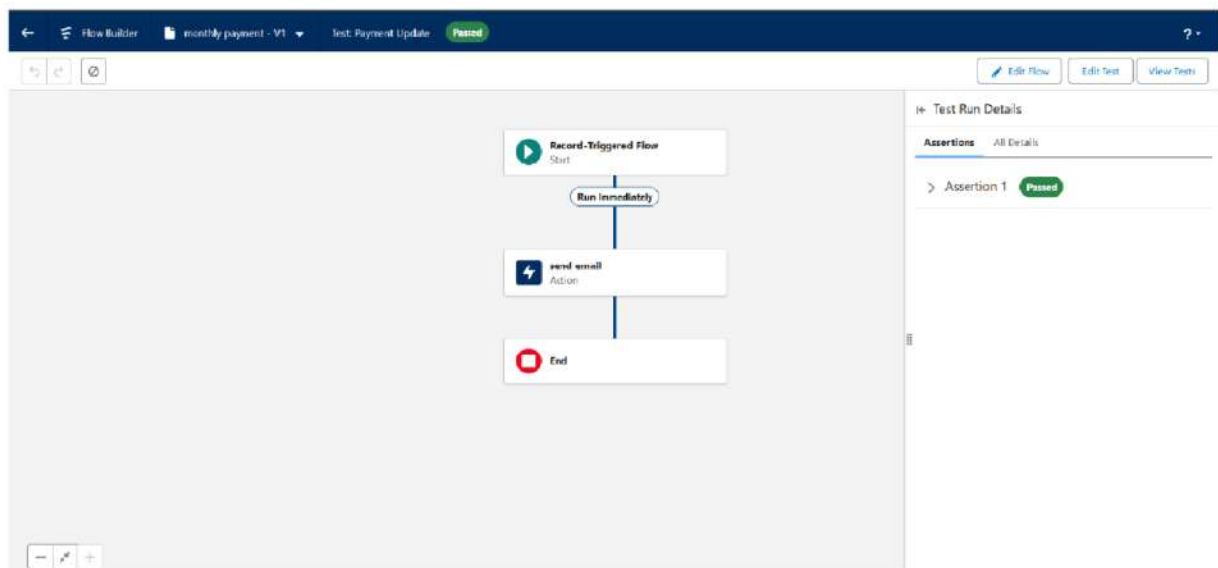
Get started by sending an email, scheduling a task, and more.

No past activity. Past meetings and tasks marked as done show up here.





- Test flows on payment update



- Approval process validated through email alerts and status updates

Lease Management

Payment

Tenants

property

lease

niranjan Approval

Search...

Tenant

niranjan

Related

Details

\* Tenant Name

niranjan

Owner

Sowmya Team

\* Email

niranjan1206@gmail.com

Phone

status

stay

property

Parkside Lofts

Created By

Sowmya Team 6/23/2025, 2:33 AM

Last Modified By

Sowmya Team 6/23/2025, 3:58 AM

Cancel

Save

Notifications

Mark all as read

Approval request for the tenant is approved

niranjan

a few seconds ago

Approval request for the tenant is rejected

niranjan

Jun 23, 2025, 4:29 PM

Approval request for the tenant is approved

niranjan

Jun 23, 2025, 4:25 PM

Approval request for the tenant is approved

niranjan

Jun 23, 2025, 4:14 PM

New Guidance Center learning resource available

Define Your Sales Process

Learn how to guide reps through the sales process.

Jun 25, 2025, 1:28 PM

Lease Management

Payment

Tenants

property

lease

Search...

Tenant

niranjan

New Contact

Edit

New Opportunity

Get started by sending an email, scheduling a task, and more.

No past activity. Past meetings and tasks marked as done show up here.

Approval History (6+)

Step Name	Date	Status	Assigned To
Step 1	6/25/2025, 5:36 AM	Approved	Sowmya Team
Approval Request Submitted	6/23/2025, 5:29 AM	Submitted	Sowmya Team
Step 1	6/23/2025, 3:59 AM	Rejected	Sowmya Team
Approval Request Submitted	6/23/2025, 3:58 AM	Submitted	Sowmya Team
Step 1	6/23/2025, 3:55 AM	Approved	Sowmya Team
Approval Request Submitted	6/23/2025, 3:54 AM	Submitted	Sowmya Team

View All

Payment (2)

New

Payment Name

Jack

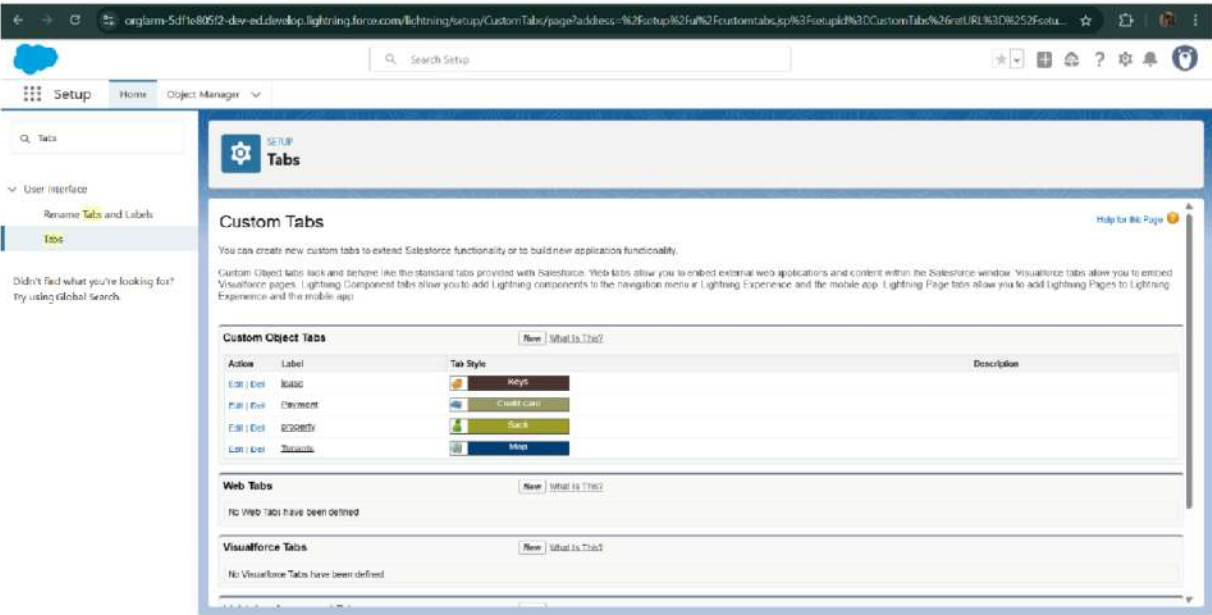
Rahul

View All

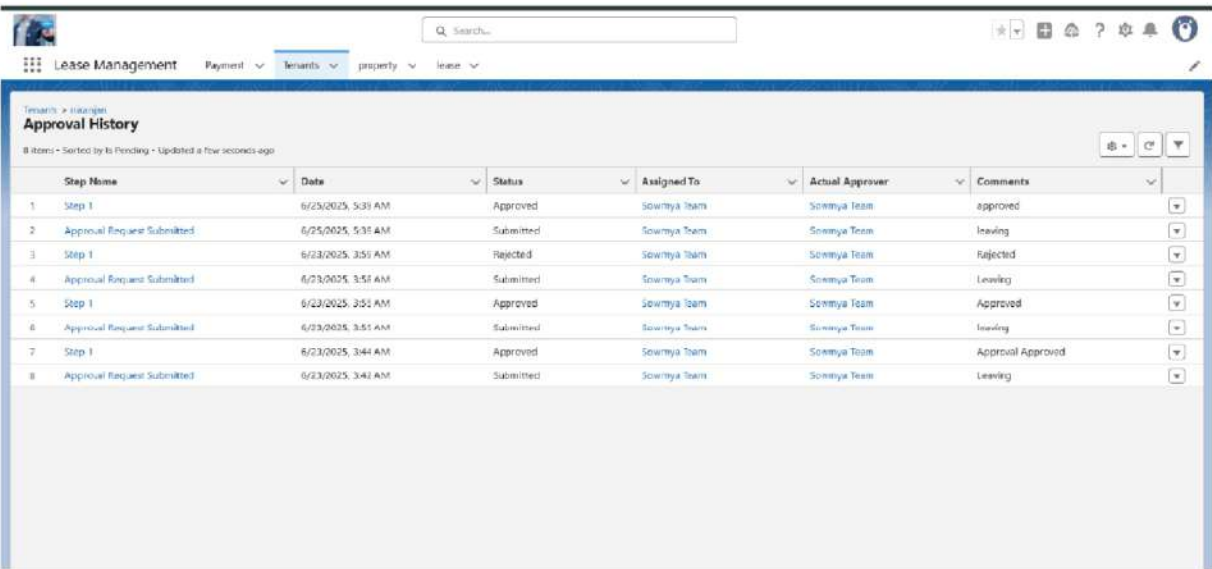
# RESULTS

## Output Screenshots

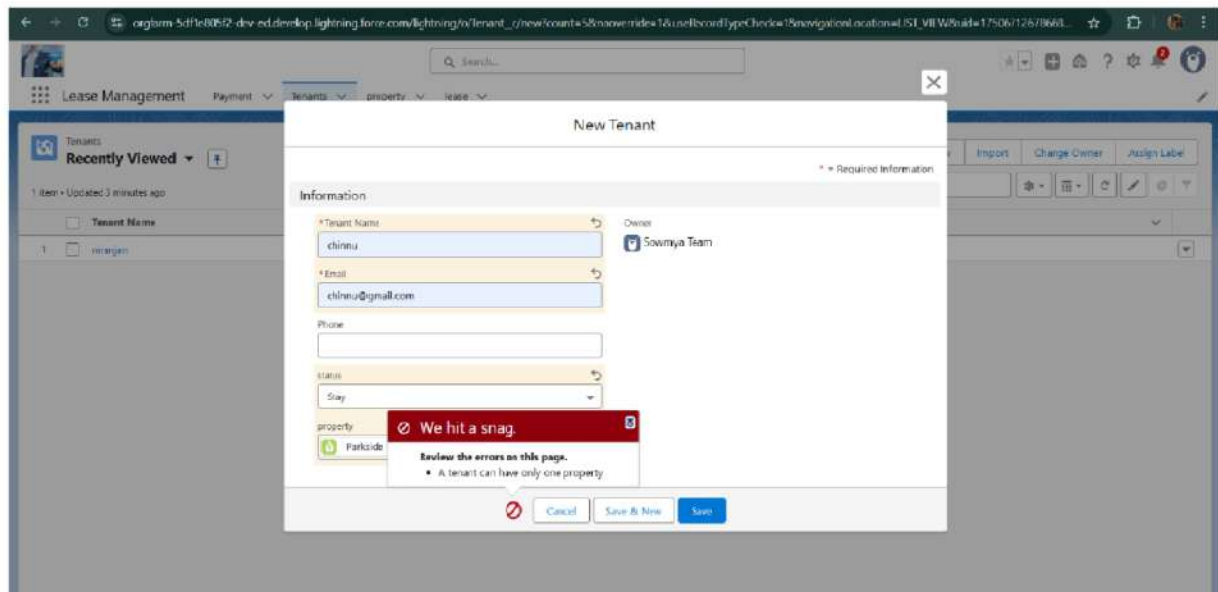
- Tabs for Property, Tenant, Lease, Payment



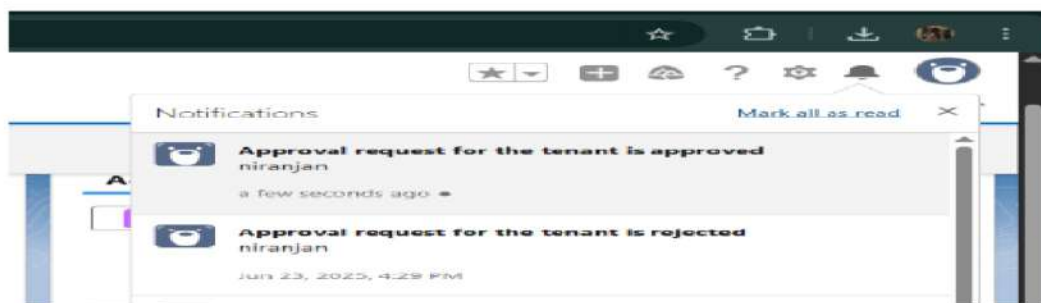
- Email alerts



- Request for approve the leave



- Approval process notifications



## ADVANTAGES & DISADVANTAGES

# CONCLUSION

The Lease Management System successfully streamlines the operations of leasing through a structured, automated Salesforce application. It improves efficiency, communication, and data accuracy for both admins and tenants.

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## APPENDIX

- **Source Code:** Provided in Apex Classes and Triggers

### Test.apxt:

```
trigger test on Tenant__c (before insert) { if
(trigger.isInsert && trigger.isBefore){
testHandler.preventInsert(trigger.new);

} }
```

### testHandler.apxc:

```
public class
testHandler {
public static void
preventInsert(List<
Tenant__c> newList)
{
Set<Id>
existingPropertyIds
= new Set<Id>()

for (Tenant__c existingTenant : [SELECT Id, Property__c FROM Tenant__c
WHERE Property__c != null]) {

existingPropertyIds.add(existingTenant.Property__c;
```

```

    } for (Tenant__c newTenant :
newlist) {

        if (newTenant.Property__c != null &&
existingPropertyIds.contains(newTenant.Property__c)) { newTenant.addError('A
        tenant can have only one property');

        }

    }

}
}

```

### **MonthlyEmailScheduler.apxc:**

```

global class MonthlyEmailScheduler implements Schedulable {

    global void execute(SchedulableContext sc) { Integer
        currentDay = Date.today().day(); if (currentDay == 1) {
        sendMonthlyEmails();

        }

    } public static void
sendMonthlyEmails() { List<Tenant__c>
tenants = [SELECT Id, Email__c FROM
Tenant__c]; for (Tenant__c tenant :
tenants) {

        String recipientEmail = tenant.Email__c;
        String emailContent = 'I trust this email finds you well. I am writing to remind you
that the monthly rent is due Your timely payment ensures the smooth functioning of our
rental arrangement and helps maintain a positive living environment for all.';

        String emailSubject = 'Reminder: Monthly Rent Payment Due';

```

```
Messaging.SingleEmailMessage email = new
Messaging.SingleEmailMessage(); email.setToAddresses(new
String[] {recipientEmail}); email.setSubject(emailSubject);
email.setPlainTextBody(emailContent);

Messaging.sendEmail(new Messaging.SingleEmailMessage[] {email});
}
}
}
```