

## Financing Girl Scout Travel

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## Product Sales For Travel

These numbers
   
 are based on
   
 2010-2011
   
 product sales.
   
 Confirm final
   
 numbers with
   
 your service unit
   
 product sales
   
 coordinator.

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When planning money-earning activities to earn the money needed for your travel budget, be sure to include what girls can earn through council sponsored product sales!

### Cookie money overview

- Girls can earn \$0.65 per box of cookies sold.
- If they sell at least 160 boxes (or average 160 boxes per girl in troops/groups) they can earn an additional \$0.05 per box. = \$0.70 per box
- If girls opt out of cookie credits (they must average 150 boxes/girl to opt out):
  - They can earn an additional \$.25 per = \$0.90 per box
  - If the average is 160 or more, they earn an additional \$0.05 per box = \$0.95 per box.
- Cookie money goes to Troop/Group accounts *OR* to the council IRG product sales account.

Cookie Money Breakdown			
Troops/Groups/IRGs	Less than 150 box average/girl	At LEAST 150 box average/girl	At LEAST 160 box average/girl
Cookies Sold	\$.65/box	\$.65/box	\$.70/box
Opting out of Cookie Credits	\$.65/box	\$.90/box	\$.95/box

### Fall Product Money Overview:

- Girls can earn \$1.00 per nut or candy item sold & 10% of total magazine sales
- Girls do not have the option to opt out of fall credits
- Fall Product money goes to Troop/Group accounts *OR* to the council IRG Product Sales account.

Fall Product Sales Money Breakdown		
Troops/Groups/IRGs	Nut & Candy sales	Magazines
	\$1.00/item sold	10% of total sales

## Cookie Money & Cookie Credits *For Travel*

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Cookie credits may be used for travel in the following ways:

- **Council Sponsored events** (including council sponsored trips & travel patrols) where you register and pay through the council.
  - *When you register for the event, include the card number on your registration form.*
- **Extended troop travel** (travel lasting more than 3 nights)  
*For troops taking approved extended trips, you can use your cookie credits towards your trip.*
  - *Forms and details are available at [www.girlscoutsw.org](http://www.girlscoutsw.org) under programs>product sales.*
- **GSUSA destinations trips** Girls selected for a GSUSA destination event can use their cookie credits by following the same instructions for extended troop travel and including the statement from the destinations host that shows the balance due.

## Additional Money Earning Activities

### Check-list for money-earning application forms:

- ☐ Is your troop/group or individually registered girl registered this year?
- ☐ Are your troop's previous year's financial records on file?
- ☐ What is the type of activity? Check that it is not prohibited by council policy. Also check *Safety Activity Checkpoints*.
- ☐ Did all the girls involved in the troop/group have the opportunity to participate in product sales?
- ☐ If Money-earning activity is over 6 hours, include a Notice of Intent to Travel (NOI) form

### To do an additional money-earning activity, you must:

1. Complete the money-earning application form; #119  
*Form is online under "Adults" and "Forms and Publications"*
2. Submit a money-earning application form to your service unit event and travel coordinator *six weeks prior to your event*.  
*Event/Travel Coordinators will review paperwork and follow up with you as necessary and notify you when applications are approved.*

### Money-earning projects **NOT** allowed:

1. **Commercial Endorsements**
  - a. Any type of "Home Sale Party" is not permitted. (Including, but not limited to Tupperware or Avon)
  - b. Any type of activity where girls are in uniform or otherwise identified as Girl Scouts in conjunction with any non-licensed vendor. (i.e. wearing uniforms while passing out flyers for a specific company)
  - c. Door-to-door soliciting is not permitted except for council product sales.
2. **Concessions**
  - a. Girls may not sell products under the "banner" of any given company, organization or team, (i.e. selling "name brand" products at a company booth)
  - b. Girls may not sell products to directly benefit a given company, organization or team beyond normal retail purchase. (i.e. selling event tickets or a specific type of bottled water at a sporting event where any percentage goes directly to the company)
  - c. Girls MAY sell multiple products (so as not to endorse a specific product) that have been obtained through normal retail venues that are then sold at a Girl Scout booth or *event*.
3. **Games of Chance**
  - a. Games such as BINGO or Raffles are not allowed
4. **During Fall Product Order-taking & during ALL of Cookie Sales.**
  - a. Any Money Earning Activity scheduled during the order-taking portion of the fall product sale or during all aspects of cookie sales will be automatically denied.
5. **Direct Solicitation of Donations**
  - a. Girls may not ask for donations directly from individuals, organizations or businesses. i.e. online methods for soliciting donations through a website
  - b. Adults may solicit donations with approval from council. See volunteer Essentials for details

## Additional Money Earning Activities

### Example money-earning projects *Allowed*

*This is NOT an exhaustive list.*

Examples of Projects <i>Allowed</i>	Examples of Projects <i>NOT</i> Allowed
Wreath/Plant Sales	Home Sale Parties
Car Wash	Concessions at the "Name Brand" booth
Gift Wrapping	Concessions sales whose profit includes a % to the company (i.e. Avon & Tupperware parties)
Yard Sales	
Door Decorating	
Badge/Try-It Nights	Games of chance or gambling
Jog/Walk-a-Thon	Raffles / Bingo
Yard Work	Online donation button on a troop website
Mow Lawns	Passing out flyers for a company in Girl Scout uniform
Sale of Items Made by Girls	

**\*\*Note\*\*** *Recycling projects* do not need a form as they are typically on-going projects and benefit the community. Examples of this include; can or bottle drives and tree recycling.

**Donations:** See Volunteer Essentials for more details on donations made to Girl Scouts.

- Donations **TO** Girl Scout Troops can come from individuals or organizations.
- Donations may not benefit an individual girl or adult.
- Adults may solicit donations with approval from the GSOSW development department.
- Girls may not solicit donations.

Contact your local service center with additional questions.

## Council Sponsored Money Earning Events *For Travel*

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In order to be eligible for GSOSW Financial aid, scholarships and council sponsored money-earning events girls must:

1. Be a Cadette or older
2. Have participated (or made plans to participated) in a travel workshop
3. Have applied and been accepted to a Council Sponsored Trip, Travel Patrol, Destination program  
**OR**
4. Have been approved for extended troop/group travel

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## Council sponsored money-earning event list:

### Stroller Booth

Oregon State Fairgrounds in Salem, OR

Occurs from the last weekend in October through Labor day weekend

Fall Event: Register to work shifts at the GSOSW Oregon State Fair Stroller Booth to earn funds for their Travel!

### Salem Oktoberfest

Mt. Angel, OR

Occurs on the 2<sup>nd</sup> or 3<sup>rd</sup> weekend of October

Fall Event: Register to work shifts at the Oktoberfest Curly Fry Booth in Mt. Angel to earn funds for their Travel!

These opportunities have a limited number of openings for girls. Shifts are first-come, first-served. Individually Registered Girls are given preference.

*\*Since destinations occur after these events, girls planning to apply to a destination may contact Callie Vandewiele to discuss their travel plans and verify their eligibility.*

To register, email Callie Vandewiele [cvandewiele@girlscoutsw.org](mailto:cvandewiele@girlscoutsw.org)

Email registrations must contain the following information:

1. Girls Name & Troop Leader or Advisor's name
2. Girl Program Level
3. Troop Number & SU number
4. Proof of Acceptance to a qualifying trip
5. Proof of participation (or plans to participate) in a Travel Workshop

## Money Earning Workshops

This area of the Travel Pathway is being developed currently. Watch for additional resources coming soon!

[Find a workshop in Personify](#)

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### Money Earning Information Session

This workshop is for Troop Leaders parents, & Juniors - Ambassadors with questions about money earning activities for traveling.

We know travel can be the biggest expense your girls have yet encountered and that means taking a different approach to money earning. Come to your local service center or call in from home and bring your questions, concerns and thoughts about money earning for travel. This is a great opportunity to hear from Leaders and parents who have done successful money earning before and get a first-hand perspective on how to earn money for travel. **Open to GS Adults**

**Times:** 6pm – 7pm

**Cost:** Free

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### Money Earning 101

This workshop is for Juniors-Ambassadors who are ready to take on the responsibility of planning their own money earning activities for the travel they want to do & the adults who support them!

Girls & Adults will learn what kinds of things typically work for Money Earning for Travel, how to plan a successful event & then get started on a plan. Girls & Adults will leave with the beginnings of a money earning activity that they will implement with the ongoing support of the Travel Team and Program staff.

**Open to GS Juniors – Adults**

**Cost:** \$3.00/person

## General Information:

### Financial Assistance for Travel

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Once a girl has been accepted to a council sponsored trip, travel patrol, *destination* or has been approved for extended troop/group travel, she is eligible to access these financial resources. All processes, rules and expectations apply to Individually Registered Girls and Girls in Troops alike.

All travel financial assistance and scholarships are limited to available funds. All family and personal financial information will be held in the strictest confidence.

Girls who have been accepted to a Council Sponsored Trip, Travel Patrol or *destination* will receive a financial assistance or Scholarship application and submission deadline via email.

For more information contact:

Jan Thompson [jthompson@girlscoutsw.org](mailto:jthompson@girlscoutsw.org)  
(503) 485-5911 x115 / 1-800-522-8772

Callie Vandewiele [cvandewiele@girlscoutsw.org](mailto:cvandewiele@girlscoutsw.org)  
(503) 977-6808 / 1-800-338-5248 x6808



## Application Materials

### *Financial Assistance for Travel*

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1. Financial Aid or Scholarship Application form
2. A photo/media release form signed by girl and parent/guardian
3. A questionnaire about girl's travel experiences provided by the council for the purpose of promoting travel opportunities within the council
4. A signed agreement form specifying steps the family will take upon return from trip including but not limited to:
  - a. For Travel Patrol and Destinations only; original, itemized receipts documenting the use of the scholarship award
  - b. An evaluation form provided by the council
  - c. An essay about the girl's travel experiences (guide to be provided by the council)
  - d. 10-15 photos (digital preferred) to be used for the purposes of promoting travel opportunities within the council
5. A statement of understanding signed by girl and parent/guardian

## Award Criteria

### *Financial Assistance for Travel*

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Financial Assistance is awarded by a committee of volunteers working with the travel pathway and the Program Director of the GSOSW Council based on the following criteria:

1. Financial assistance is available only to registered members of Girl Scouts of Oregon and Southwest Washington.
2. Applications are complete when all materials are submitted in a timely manner and checked by Council Staff
3. Applicant and family are in good standing with the GSOSW Council
4. Awards are primarily granted based on financial need of the family.
5. Applicant and Family have demonstrated a good faith effort and established a plan to do money earning activities in accordance with the GSLE
6. Applicant has participated in progressive travel opportunities and demonstrates appropriate preparation and readiness for the planned trip

## **Council Sponsored Trips & Travel Patrols**

### *Financial Assistance for Travel*

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1. The family must pay a minimum percentage of the cost of the event.
  - a. For travel events under \$1,000 the family must pay at least 25%.
  - b. For travel events over \$1,000 the family must pay at least 50%.
2. Participants may receive assistance one time per program year (Oct-Sept.).
3. Participants must apply during the posted application time and submit their application before the deadline
4. Scholarship funds may ONLY be used for the following:
  - a. Transportation costs
  - b. Trip fees
  - c. Lodging required for participation in event or trip
5. Preference is given to girl members applying for Financial Assistance  
Chaperones who apply may be awarded funds after girl requests have been fulfilled.

## **destinations**

### **D-Pass Scholarships**

*Financial Assistance for Travel*

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Only girls who have been formally accepted to a Destination may apply for a D-Pass Scholarship

1. Girls who have not traveled on a Destinations trip before will receive priority
2. The scholarship award amount may not exceed \$2,000
3. The Scholarship amount may also not exceed 90% of the total trip costs
4. Scholarship applications are due March 15th each program year
5. D-Pass Scholarship funds may only be used for:
  - a. Destinations program fee, transportation to and from the Destinations program site(s)
  - b. All other costs, including but not limited to girl equipment, spending-money, or other personal or incidental costs, are not acceptable uses of D-Pass Scholarship money
6. Funds not used for allowable expenses must be repaid to the Girl Scouts of Oregon and Southwest Washington

## Application Process

### *Financial Assistance for Travel*

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1. Applicants will receive a Financial Aid application form upon notification of acceptance to their trip with the submission deadline included in the letter
2. Application Deadlines for Council Sponsored Trips and Travel Patrols:
  - a. Financial Aid application deadline will be posted for each trip in the trip listing and will be included in the acceptance letter.
  - b. If the trip is not full by the Financial Aid application deadline, the Program Coordinator will extend the deadline and notify applicants of the extension for the purposes of ensuring the trip will not be cancelled
3. Submit Council Sponsored Trip and Travel Patrol Financial Aid applications to the Eugene Service Center Program Coordinator
4. Application Deadlines for Destinations:
  - a. D-Pass Scholarship Applications are due March 15th of each program year
5. Submit applications to: Portland Service Center Program Specialist