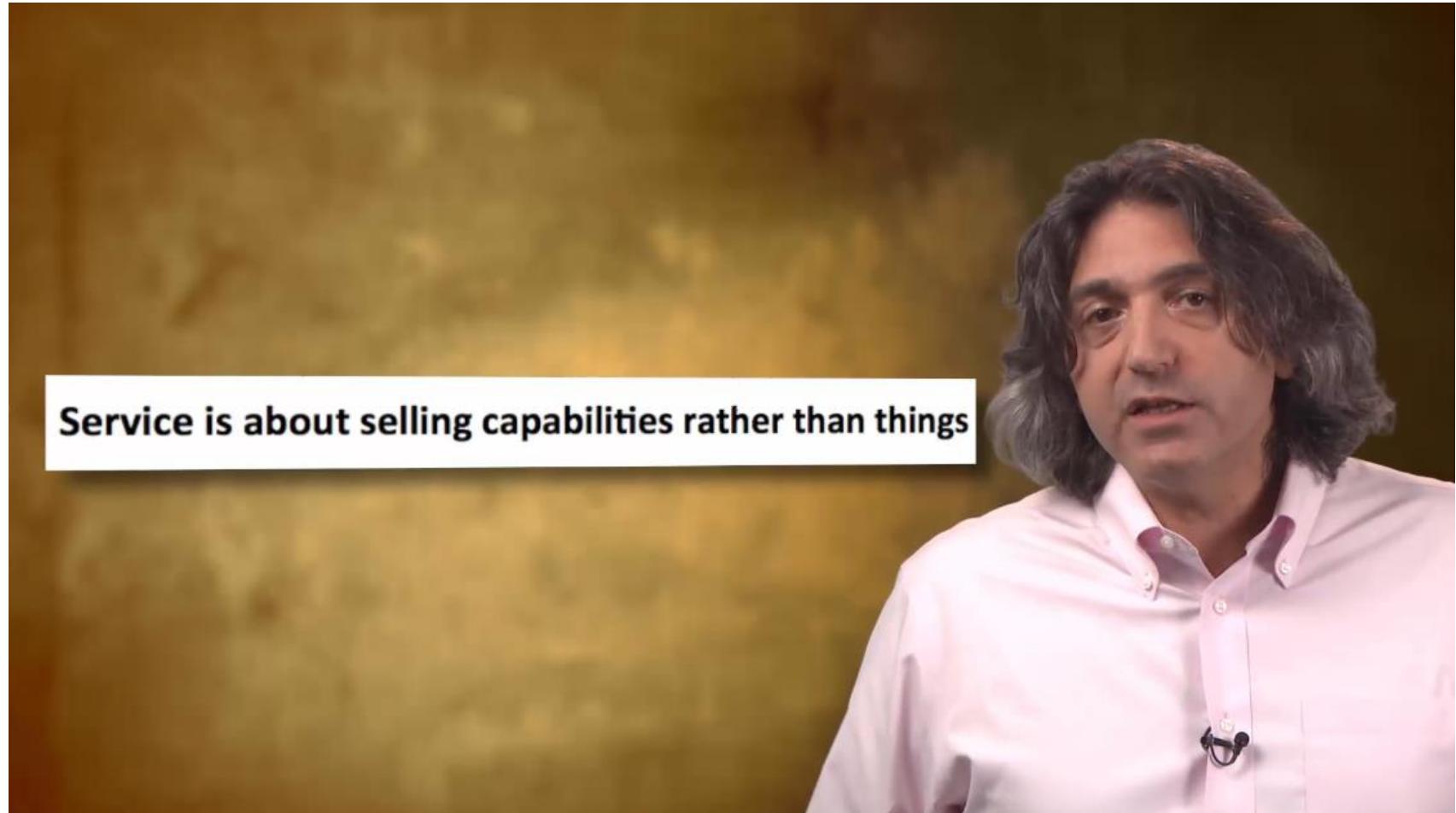

Service Intelligence

[Course Wrap-up]

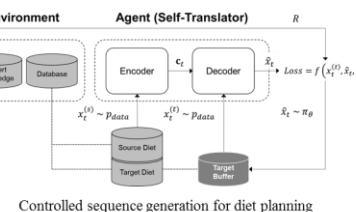
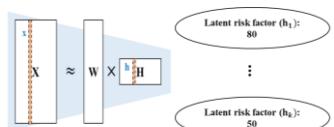
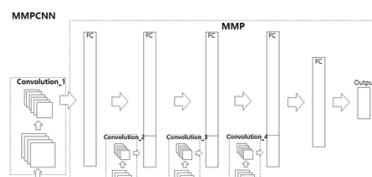
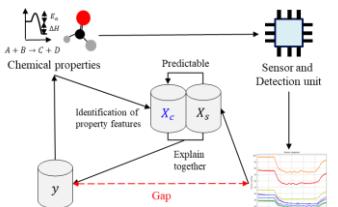
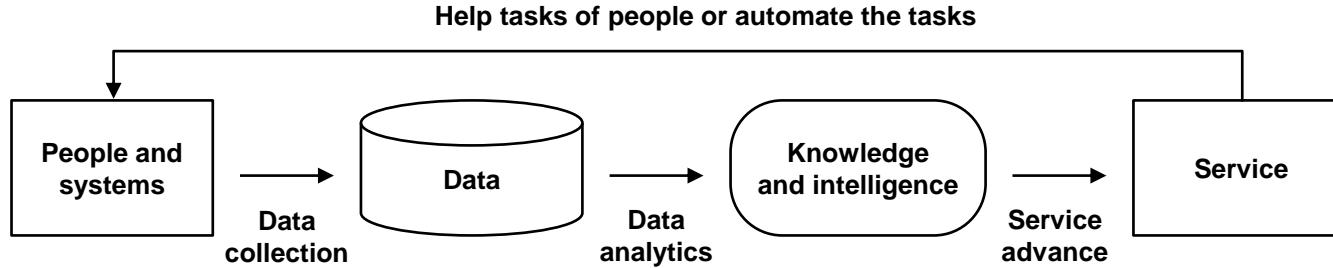
Chiehyeon Lim

2022. 12. 7

Service is Simply to Serve Customers: Help Tasks or to Do the Tasks



A Framework of Service Intelligence



knowledge discovery and intelligence development



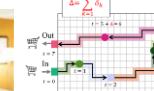
health care



mobilit



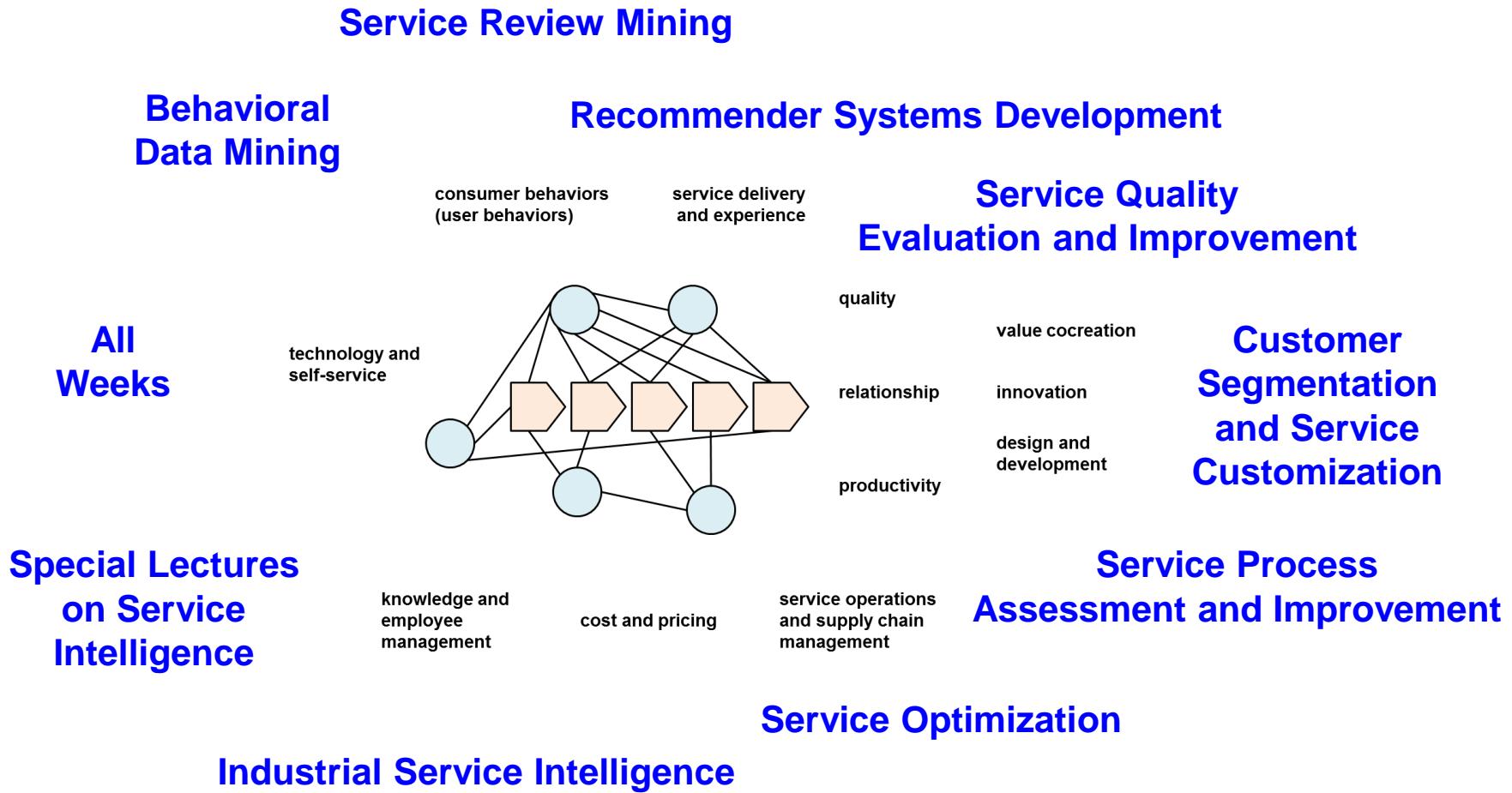
hospita



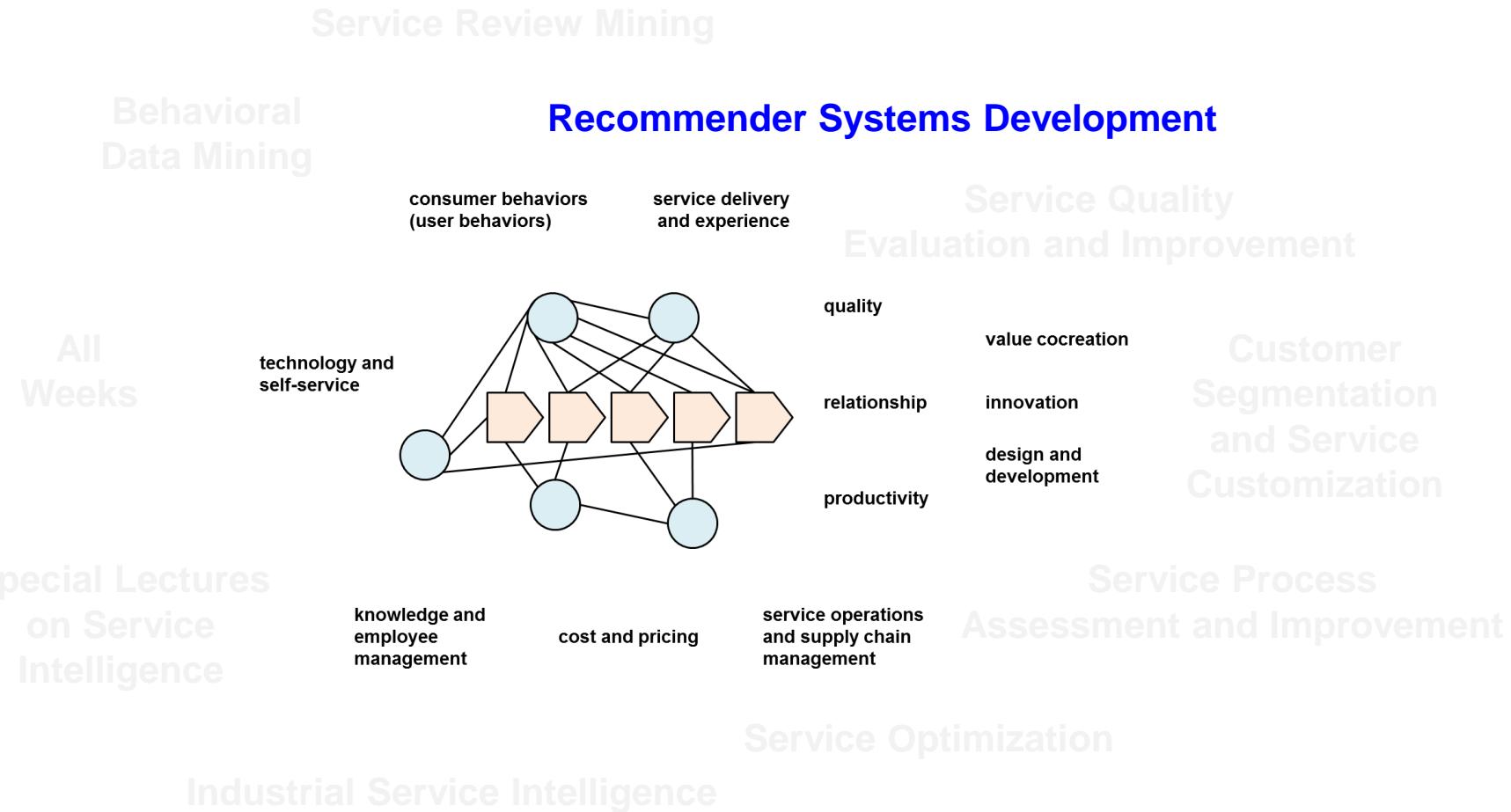
retail services

for advancing services in industry and society

Topics of the Service Intelligence Course



Topics of the Service Intelligence Course

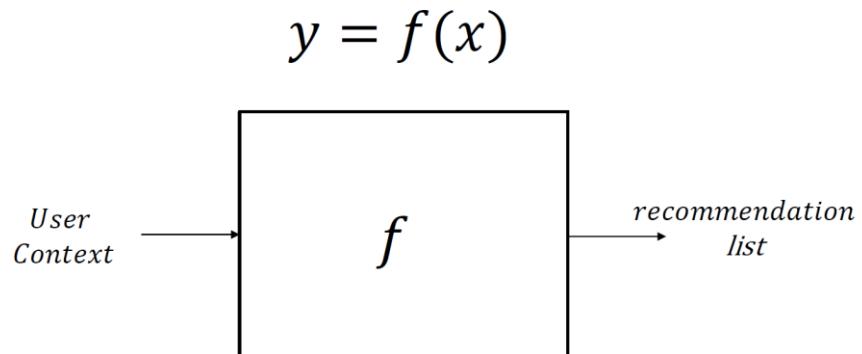


Recommender Systems for Services

recommend

verb [T]

UK /,rek.e'mend/ US /,rek.e'mend/



B1

to suggest that someone or something would be good or suitable for a particular job or purpose, or to suggest that a particular action should be done:

- I can recommend the chicken in mushroom sauce - it's delicious.
- She has been recommended **for** promotion.
- The headmistress agreed to recommend the teachers' proposals **to** the school governors.
- [+ (that)] The doctor recommended **(that)** I get more exercise.
- [+ -ing verb] I recommend **writing** your feelings down on paper.
- The city **has much/little** to recommend it (= it has many/few pleasant qualities).

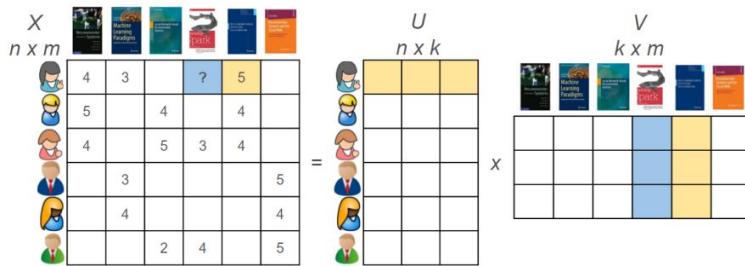
Reference: <https://dictionary.cambridge.org/dictionary/english/recommend>

Approaches of Recommender Systems: A Data Perspective

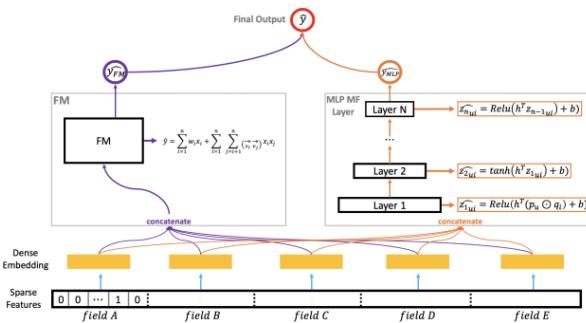
- Recommender systems use analytic techniques to compute the value that a user would purchase one of the items; the techniques vary according to the purposes and data

| | Item 1 | Item 2 | Item 3 | ... | Item m-1 | Item m |
|----------|--------|--------|--------|-----|----------|--------|
| User 1 | ... | ... | ... | ... | ... | ... |
| User 2 | ... | ... | ... | ... | ... | ... |
| User 3 | ... | ... | ... | ... | ... | ... |
| ... | ... | ... | ... | ... | ... | ... |
| ... | ... | ... | ... | ... | ... | ... |
| ... | ... | ... | ... | ... | ... | ... |
| ... | ... | ... | ... | ... | ... | ... |
| User n-1 | ... | ... | ... | ... | ... | ... |
| User n | ... | ... | ... | ... | ... | ... |

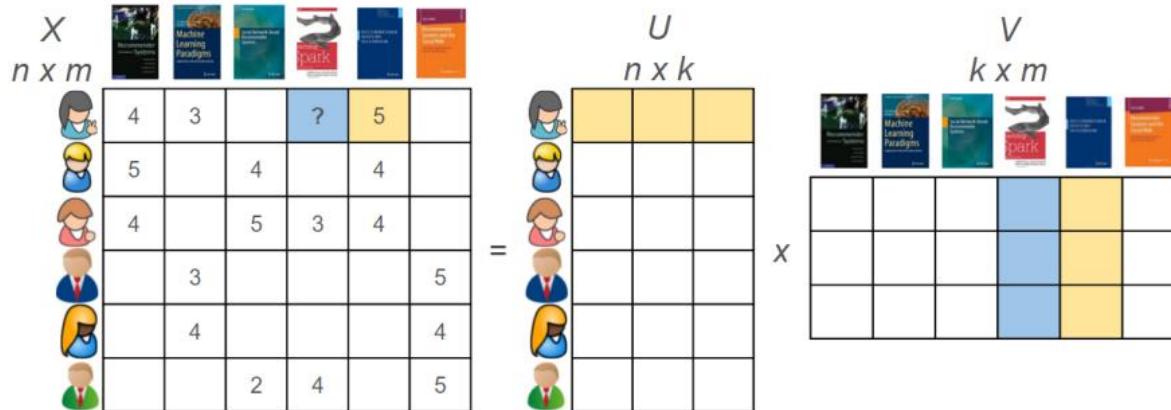
| | Feature 1 | Feature 2 | Feature 3 | ... | Feature m-1 | Feature m |
|-----------------|-----------|-----------|-----------|-----|-------------|-----------|
| Transaction 1 | ... | ... | ... | ... | ... | ... |
| Transaction 2 | ... | ... | ... | ... | ... | ... |
| Transaction 3 | ... | ... | ... | ... | ... | ... |
| ... | ... | ... | ... | ... | ... | ... |
| ... | ... | ... | ... | ... | ... | ... |
| ... | ... | ... | ... | ... | ... | ... |
| ... | ... | ... | ... | ... | ... | ... |
| ... | ... | ... | ... | ... | ... | ... |
| Transaction n-1 | ... | ... | ... | ... | ... | ... |
| Transaction n | ... | ... | ... | ... | ... | ... |



$$\hat{y}(\mathbf{x}) := w_0 + \sum_{i=1}^n w_i x_i + \sum_{i=1}^n \sum_{j=i+1}^n \langle \mathbf{v}_i, \mathbf{v}_j \rangle x_i x_j$$



Matrix Factorization for Recommender Systems



$$\begin{matrix}
 & \text{N items} \\
 \text{M users} & R
 \end{matrix}
 \approx
 \begin{matrix}
 & r \\
 & U
 \end{matrix}
 \times
 \begin{matrix}
 & r \\
 & \Sigma
 \end{matrix}
 \times
 \begin{matrix}
 & N \\
 & V^T
 \end{matrix}
 \approx
 \begin{matrix}
 & r
 \end{matrix}$$

- r is rank of R
- U and V are column orthonormal
- V^T has orthonormal rows
- Σ is diagonal matrix with singular values

$$A = U \begin{pmatrix} \Sigma \\ 0 \end{pmatrix} V^T$$

$m \times n$ $m \times m$ $m \times n$ $n \times n$

$$W \times H \approx V$$

initialize: W and H non negative.

Then update the values in W and H by computing the following, with n as an index of the iteration.

$$H_{[i,j]}^{n+1} \leftarrow H_{[i,j]}^n \frac{((W^n)^T V)_{[i,j]}}{((W^n)^T W^n H^n)_{[i,j]}}$$

and

$$W_{[i,j]}^{n+1} \leftarrow W_{[i,j]}^n \frac{(V(H^{n+1})^T)_{[i,j]}}{(W^n H^{n+1} (H^{n+1})^T)_{[i,j]}}$$

Until W and H are stable.

Target rating matrix R

| item | 1 | 2 | 3 | 4 | 5 | 6 |
|------|---|---|---|---|---|---|
| user | 5 | 2 | 4 | ? | 3 | 3 |
| 1 | 5 | 2 | 4 | ? | 3 | 3 |
| 2 | ? | 4 | ? | ? | 3 | ? |
| 3 | 3 | 2 | ? | 3 | ? | ? |
| 4 | ? | 4 | ? | 5 | ? | 1 |

User feature matrix P (initial state)

| item | 1 | 2 | 3 |
|------|------|------|------|
| user | 0.11 | 0.07 | 0.19 |
| 1 | 0.09 | 0.16 | 0.19 |
| 2 | 0.09 | 0.05 | 0.04 |
| 3 | 0.03 | 0.13 | 0.18 |
| 4 | 0.16 | 0.01 | 0.07 |

Item feature matrix Q (initial state)

| item | 1 | 2 | 3 | 4 | 5 | 6 |
|------|------|------|------|------|------|------|
| user | 0.16 | 0.01 | 0.07 | 0.17 | 0.02 | 0.20 |
| 1 | 0.18 | 0.19 | 0.10 | 0.05 | 0.18 | 0.15 |
| 2 | 0.02 | 0.18 | 0.03 | 0.14 | 0.17 | 0.06 |
| 3 | 0.02 | 0.18 | 0.03 | 0.14 | 0.17 | 0.06 |

Factorization Machine for Recommender Systems

| | Feature vector \mathbf{x} | | | | | | | | | | | | Target y | | | | | | | |
|--------------------|-----------------------------|---|---|-----|----|----|----|----|-----|-----|-----|-----|------------|-----|----|----|----|----|-----|-----|
| $\mathbf{x}^{(1)}$ | 1 | 0 | 0 | ... | 1 | 0 | 0 | 0 | ... | 0.3 | 0.3 | 0.3 | 0 | ... | 13 | 0 | 0 | 0 | 0 | ... |
| $\mathbf{x}^{(2)}$ | 1 | 0 | 0 | ... | 0 | 1 | 0 | 0 | ... | 0.3 | 0.3 | 0.3 | 0 | ... | 14 | 1 | 0 | 0 | 0 | ... |
| $\mathbf{x}^{(3)}$ | 1 | 0 | 0 | ... | 0 | 0 | 1 | 0 | ... | 0.3 | 0.3 | 0.3 | 0 | ... | 16 | 0 | 1 | 0 | 0 | ... |
| $\mathbf{x}^{(4)}$ | 0 | 1 | 0 | ... | 0 | 0 | 1 | 0 | ... | 0 | 0 | 0.5 | 0.5 | ... | 5 | 0 | 0 | 0 | 0 | ... |
| $\mathbf{x}^{(5)}$ | 0 | 1 | 0 | ... | 0 | 0 | 0 | 1 | ... | 0 | 0 | 0.5 | 0.5 | ... | 8 | 0 | 0 | 1 | 0 | ... |
| $\mathbf{x}^{(6)}$ | 0 | 0 | 1 | ... | 1 | 0 | 0 | 0 | ... | 0.5 | 0 | 0.5 | 0 | ... | 9 | 0 | 0 | 0 | 0 | ... |
| $\mathbf{x}^{(7)}$ | 0 | 0 | 1 | ... | 0 | 0 | 1 | 0 | ... | 0.5 | 0 | 0.5 | 0 | ... | 12 | 1 | 0 | 0 | 0 | ... |
| User | A | B | C | ... | TI | NH | SW | ST | ... | TI | NH | SW | ST | ... | TI | NH | SW | ST | ... | |
| Movie | | | | | | | | | | | | | | | | | | | | |
| Other Movies rated | | | | | | | | | | | | | | | | | | | | |
| Time | | | | | | | | | | | | | | | | | | | | |
| Last Movie rated | | | | | | | | | | | | | | | | | | | | |

$$\hat{y}(\mathbf{x}) := w_0 + \sum_{i=1}^n w_i x_i + \sum_{i=1}^n \sum_{j=i+1}^n \langle \mathbf{v}_i, \mathbf{v}_j \rangle x_i x_j \quad (1)$$

where the model parameters that have to be estimated are:

$$w_0 \in \mathbb{R}, \quad \mathbf{w} \in \mathbb{R}^n, \quad \mathbf{V} \in \mathbb{R}^{n \times k} \quad (2)$$

And $\langle \cdot, \cdot \rangle$ is the dot product of two vectors of size k :

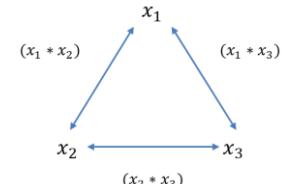
$$\langle \mathbf{v}_i, \mathbf{v}_j \rangle := \sum_{f=1}^k v_{i,f} \cdot v_{j,f} \quad (3)$$

A row \mathbf{v}_i within \mathbf{V} describes the i -th variable with k factors. $k \in \mathbb{N}_0^+$ is a hyperparameter that defines the dimensionality of the factorization.

$$\begin{aligned} & \sum_{i=1}^n \sum_{j=i+1}^n \langle \mathbf{v}_i, \mathbf{v}_j \rangle x_i x_j \\ &= \frac{1}{2} \sum_{i=1}^n \sum_{j=1}^n \langle \mathbf{v}_i, \mathbf{v}_j \rangle x_i x_j - \frac{1}{2} \sum_{i=1}^n \langle \mathbf{v}_i, \mathbf{v}_i \rangle x_i x_i \\ &= \frac{1}{2} \left(\sum_{i=1}^n \sum_{j=1}^n \sum_{f=1}^k v_{i,f} v_{j,f} x_i x_j - \sum_{i=1}^n \sum_{f=1}^k v_{i,f} v_{i,f} x_i x_i \right) \\ &= \frac{1}{2} \sum_{f=1}^k \left(\left(\sum_{i=1}^n v_{i,f} x_i \right) \left(\sum_{j=1}^n v_{j,f} x_j \right) - \sum_{i=1}^n v_{i,f}^2 x_i^2 \right) \\ &= \frac{1}{2} \sum_{f=1}^k \left(\left(\sum_{i=1}^n v_{i,f} x_i \right)^2 - \sum_{i=1}^n v_{i,f}^2 x_i^2 \right) \end{aligned}$$

$$\hat{y}(\mathbf{x}) := w_0 + \sum_{i=1}^n w_i x_i + \frac{1}{2} \sum_{f=1}^k \left(\left(\sum_{i=1}^n v_{i,f} x_i \right)^2 - \sum_{i=1}^n v_{i,f}^2 x_i^2 \right)$$

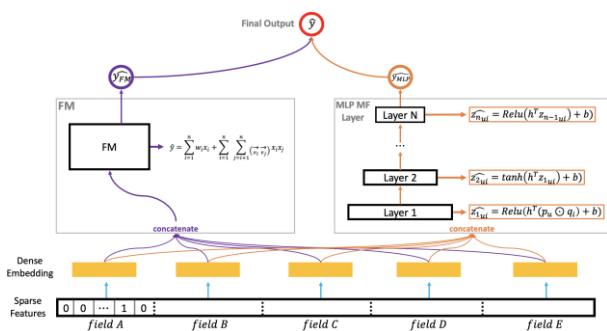
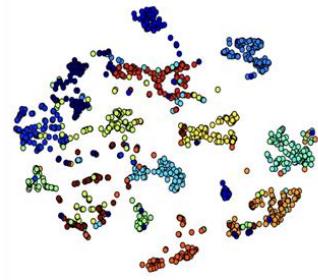
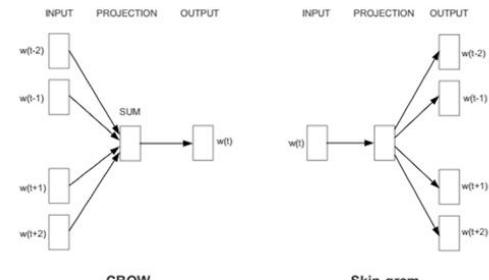
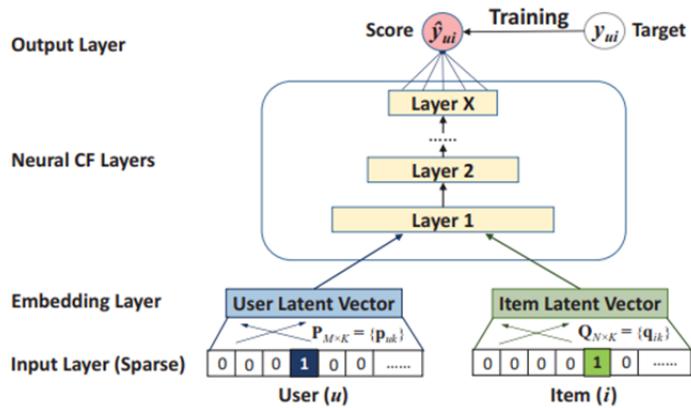
$$\frac{\partial}{\partial \theta} \hat{y}(\mathbf{x}) = \begin{cases} 1, & \text{if } \theta \text{ is } w_0 \\ x_i, & \text{if } \theta \text{ is } w_i \\ x_i \sum_{j=1}^n v_{j,f} x_j - v_{i,f} x_i^2, & \text{if } \theta \text{ is } v_{i,f} \end{cases}$$



Reference: <https://www.jefkine.com/recsys/2017/03/27/factorization-machines/>
https://ieeexplore.ieee.org/abstract/document/5694074?casa_token=CV0m3FJ7U3UAAAAA1rubmy3hLA6hvfrzAxZV4ykDx4kufMqEsGPX69_eJckG3BP05EJCh7DEkUcSmGQzc6JhEf37dX4
<https://math.stackexchange.com/questions/1801403/decomposition-of-a-positive-semidefinite-matrix>

Deep Learning for Recommender Systems

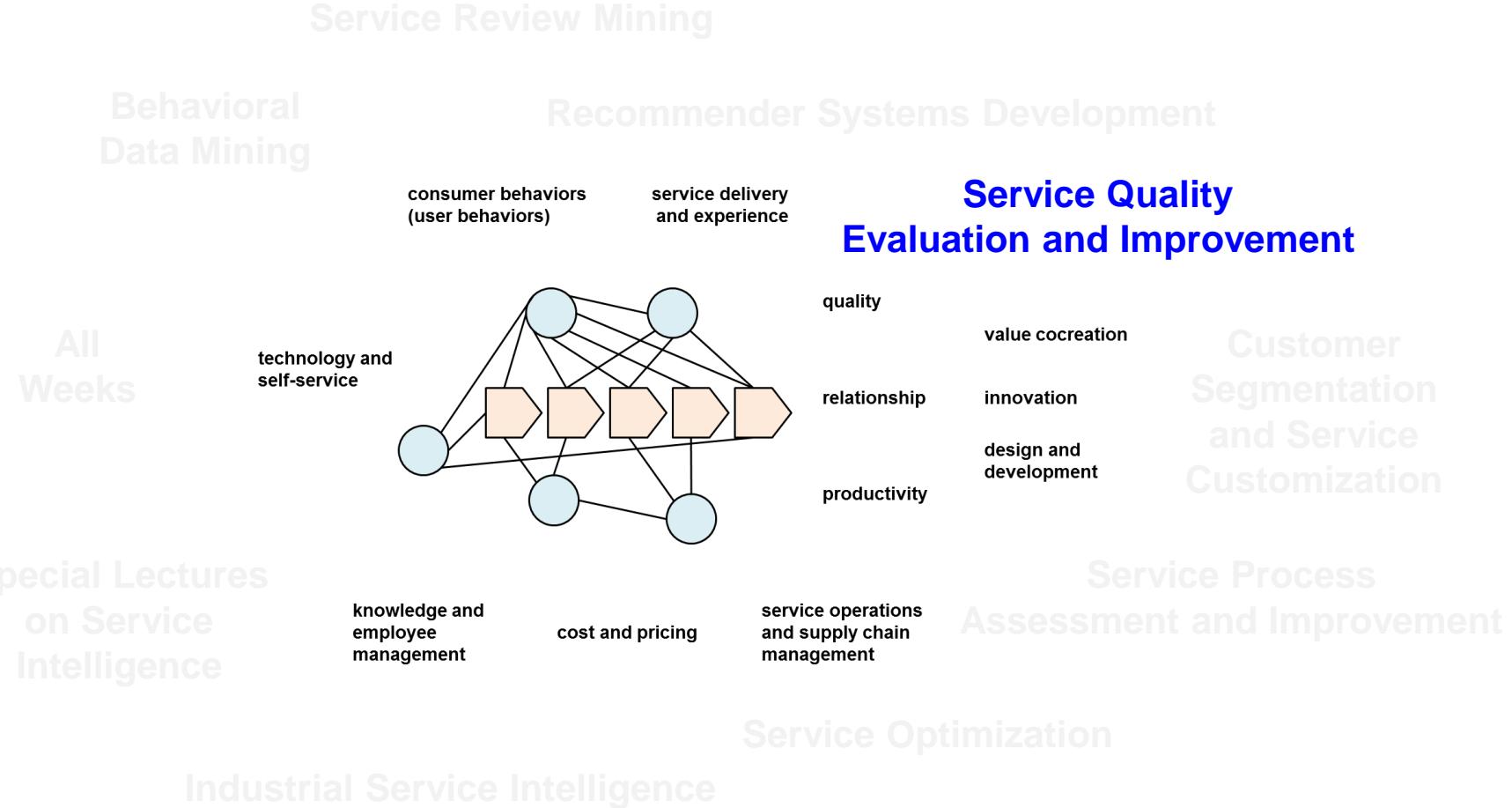
- Deep-learning-based **nonlinearity consideration** complements the traditional approaches
- Deep-learning-based **representation/embedding** complements the traditional approaches



Assignment 2 (by 9.16 11:59 pm)

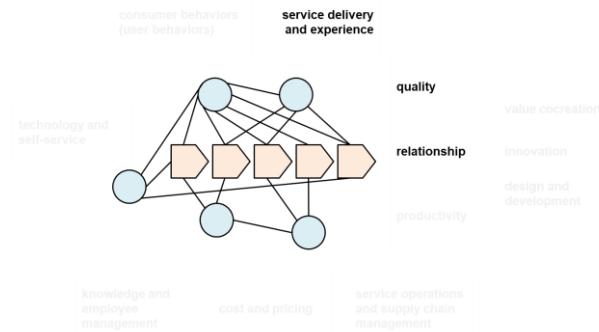
- There are two types of practice demonstrated by TAs. One approach is to use the user-item matrix and the other is to use the transaction-feature matrix. By yourself, (1) identify several (i.e., top k) recommendations using one of the two approaches with the given datasets. Of course you can try both.
- (2) Then, evaluate and interpret the recommendation outcomes quantitatively (e.g., calculate the recall, calculate the similarities between the recommended items) and qualitatively (e.g., interpret the factorization outcome, identify the characteristics of the top k recommended items). Do it all by yourself, and describe the analysis/interpretation process and outcome in detail.
- (3) Assume you need to use your recommender system for real-world service (i.e., streaming service or hypermarket service). How can you improve your recommender system to be used for the service effectively? For example, what kinds of data should you use further? How would you design a method for using/learning the data? Think beyond these examples in your own creative, unique way!
- (4) You must have your own interested or favorite service WITHOUT a recommender system (i.e., it should be different with the intelligent services discussed in the class). Discuss the requirements of original recommender system development for the service. Describe the requirements in detail.
- (5) If you would conduct a study on the recommender system development for the service, how would you conduct the research in your own creative, unique way? What kinds of data and methods are you going to collect, analyze, and learn? Describe your service intelligence development plan in detail. If possible, visualize your plan clearly (e.g., draw an image, construct a mathematical model). To facilitate your thinking, you may want to identify and review a recommender system paper related to the service you are interested or concerned.
- Upload your code and a several paragraph essay on the tasks (1)~(5) in the Blackboard.

Topics of the Service Intelligence Course



Service Quality

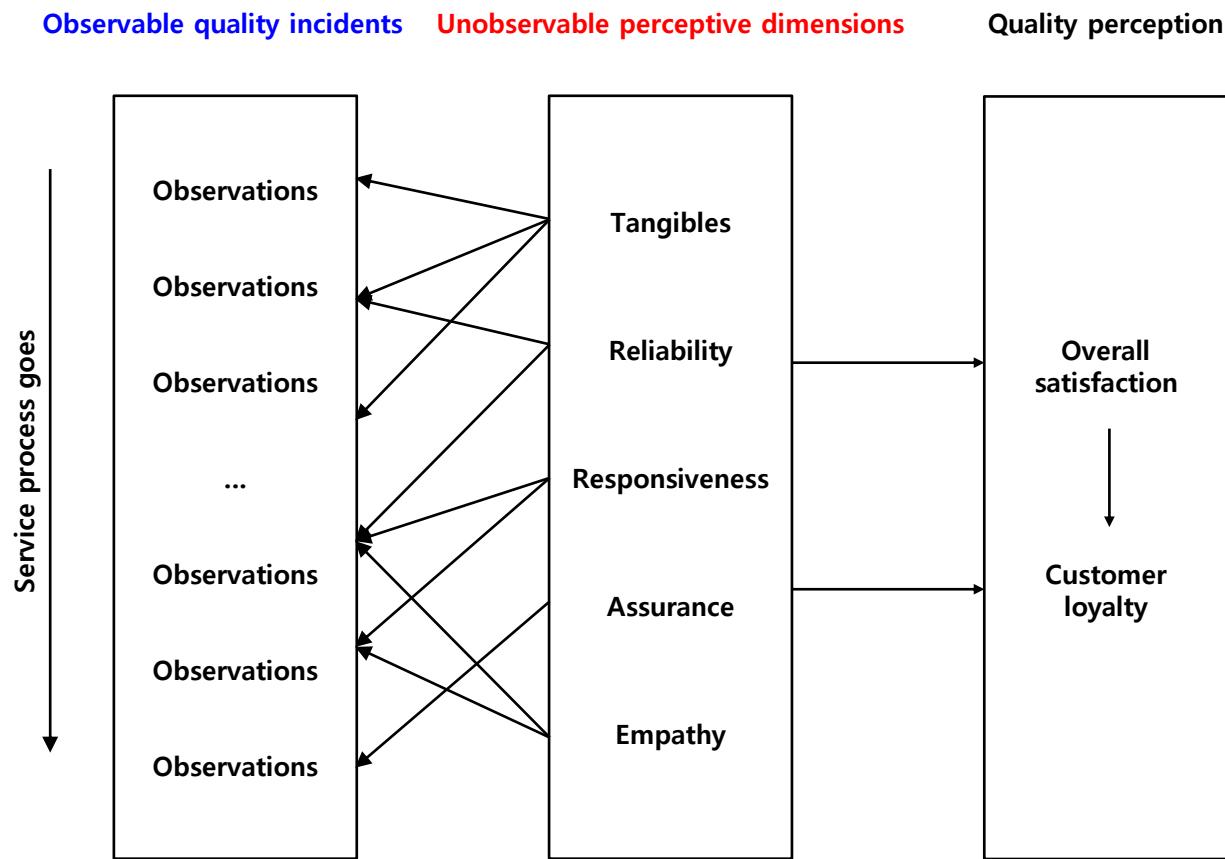
■ A perspective of quality



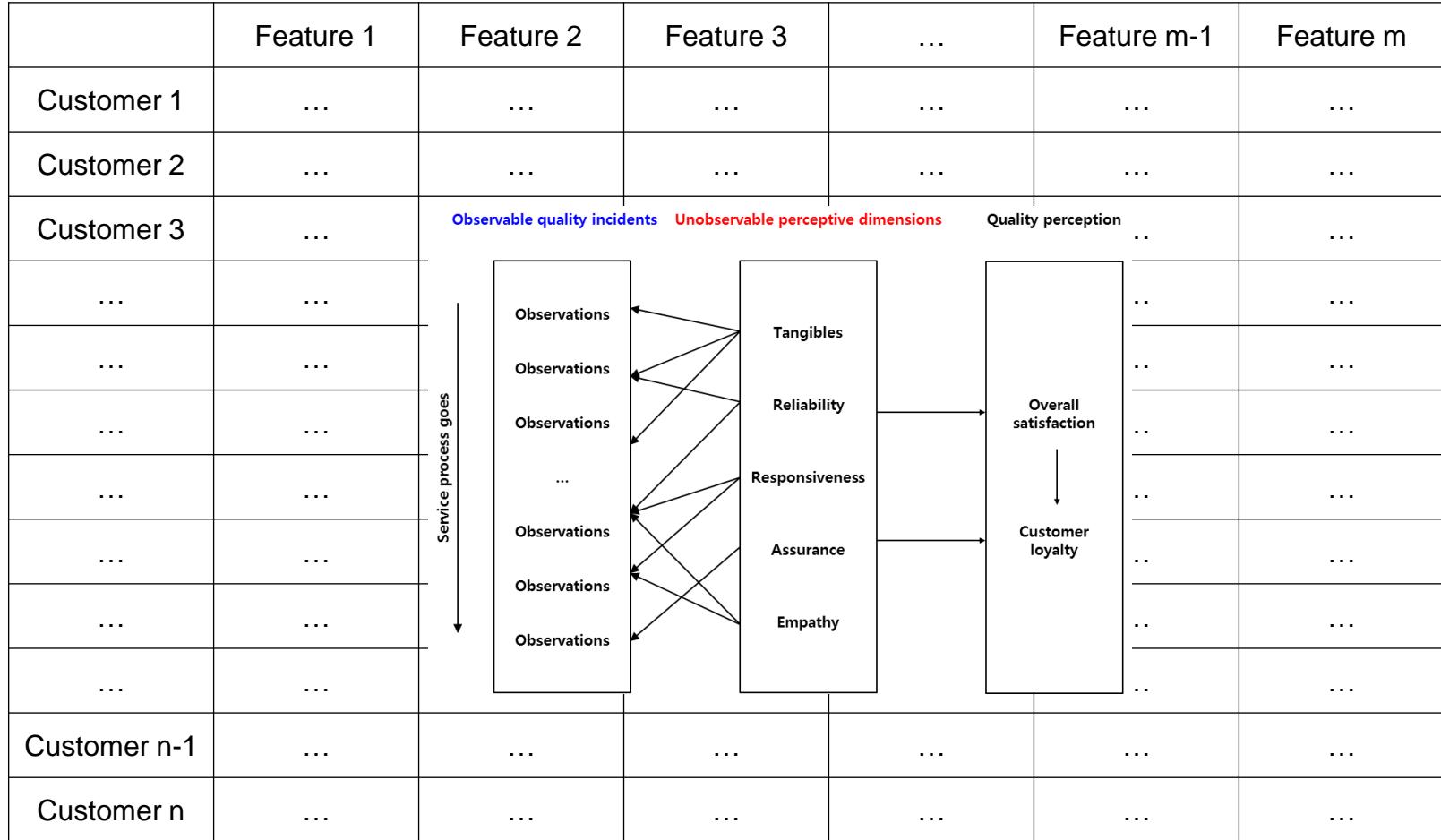
■ A definition of service quality

- “The totality of characteristics of a service that bears on its ability to satisfy stated and *implied* needs of customers.”

Illustration of Service Quality Evaluation

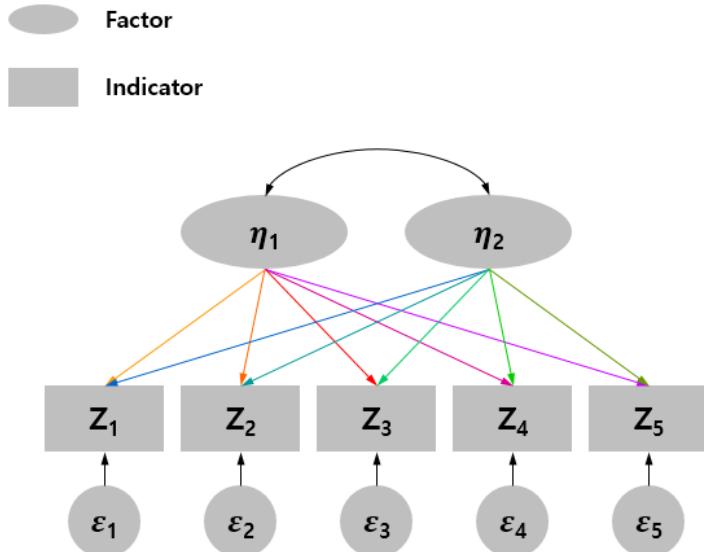


Service Quality “Representation”



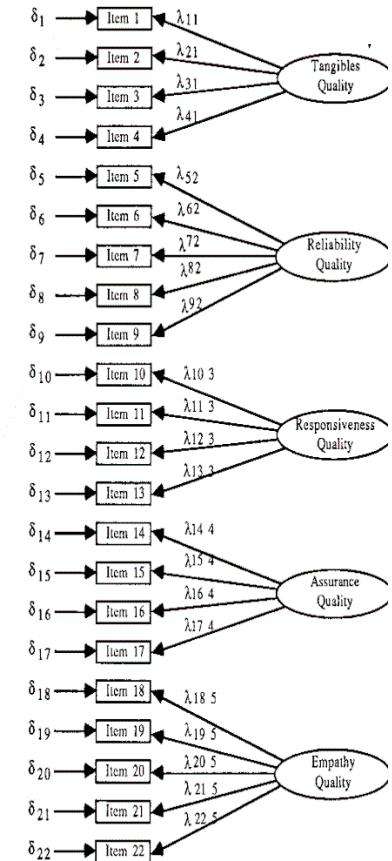
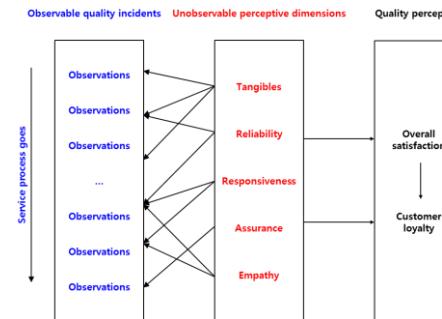
Factor Analysis for Service Quality Representation

- Statistical method to analyze observable variables in understanding a specific topic
- To identify the underling constructs (i.e., to represent latent variables)



$$\begin{aligned}
 Z_1 &= \lambda_{11}\eta_1 + \lambda_{12}\eta_2 + \varepsilon_1 \\
 Z_2 &= \lambda_{21}\eta_1 + \lambda_{22}\eta_2 + \varepsilon_2 \\
 Z_3 &= \lambda_{31}\eta_1 + \lambda_{32}\eta_2 + \varepsilon_3 \\
 Z_4 &= \lambda_{41}\eta_1 + \lambda_{42}\eta_2 + \varepsilon_4 \\
 Z_5 &= \lambda_{51}\eta_1 + \lambda_{52}\eta_2 + \varepsilon_5
 \end{aligned}$$

F₁ loading F₂ loading unique loading



Other Methods for Service Quality Representation

| | Feature 1 | Feature 2 | Feature 3 | ... | Feature m-1 | Feature m |
|--------------|-----------|-----------|-----------|-----|-------------|-----------|
| Customer 1 | | | | ... | ... | ... |
| Customer 2 | | | | ... | ... | ... |
| Customer 3 | | | | ... | ... | ... |
| ... | | | | ... | ... | ... |
| ... | | | | ... | ... | ... |
| ... | | | | ... | ... | ... |
| ... | | | | ... | ... | ... |
| ... | | | | ... | ... | ... |
| Customer n-1 | | | | ... | ... | ... |
| Customer n | ... | ... | ... | ... | ... | ... |

$$X = AB$$

$n \times p$ $n \times k$ $k \times p$
 n samples n samples k latent dimensions
 p input features B Latent representation
 $\{$ k latent dimensions
 $\}$ Latent features

Validation of the Quality Dimensions

Construct Validity

1

Convergent Validity

The extent to which a set of the items assumed to represent a dimension does in fact converge on the same dimension

2

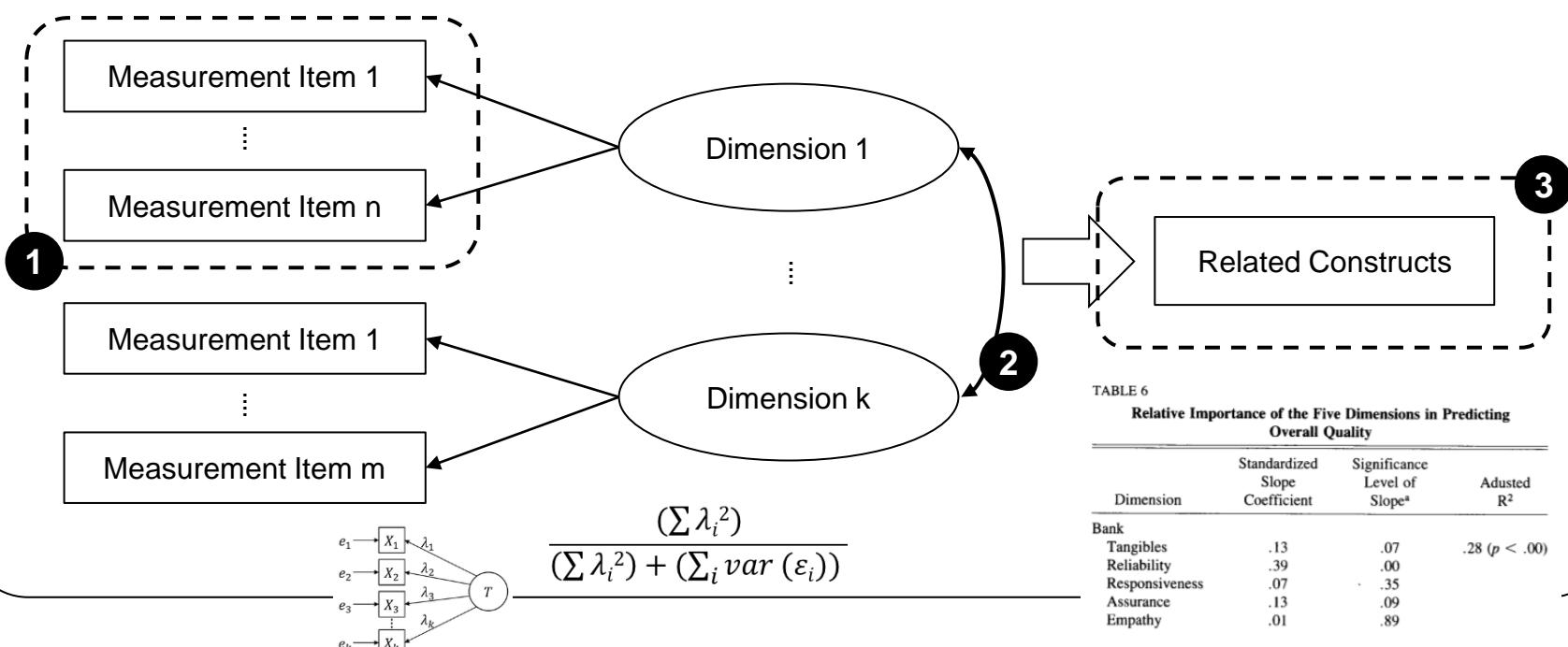
Discriminant Validity

The extent to which measures of theoretically unrelated dimensions do not correlate with one another

3

Predictive Validity (Nomological Validity)

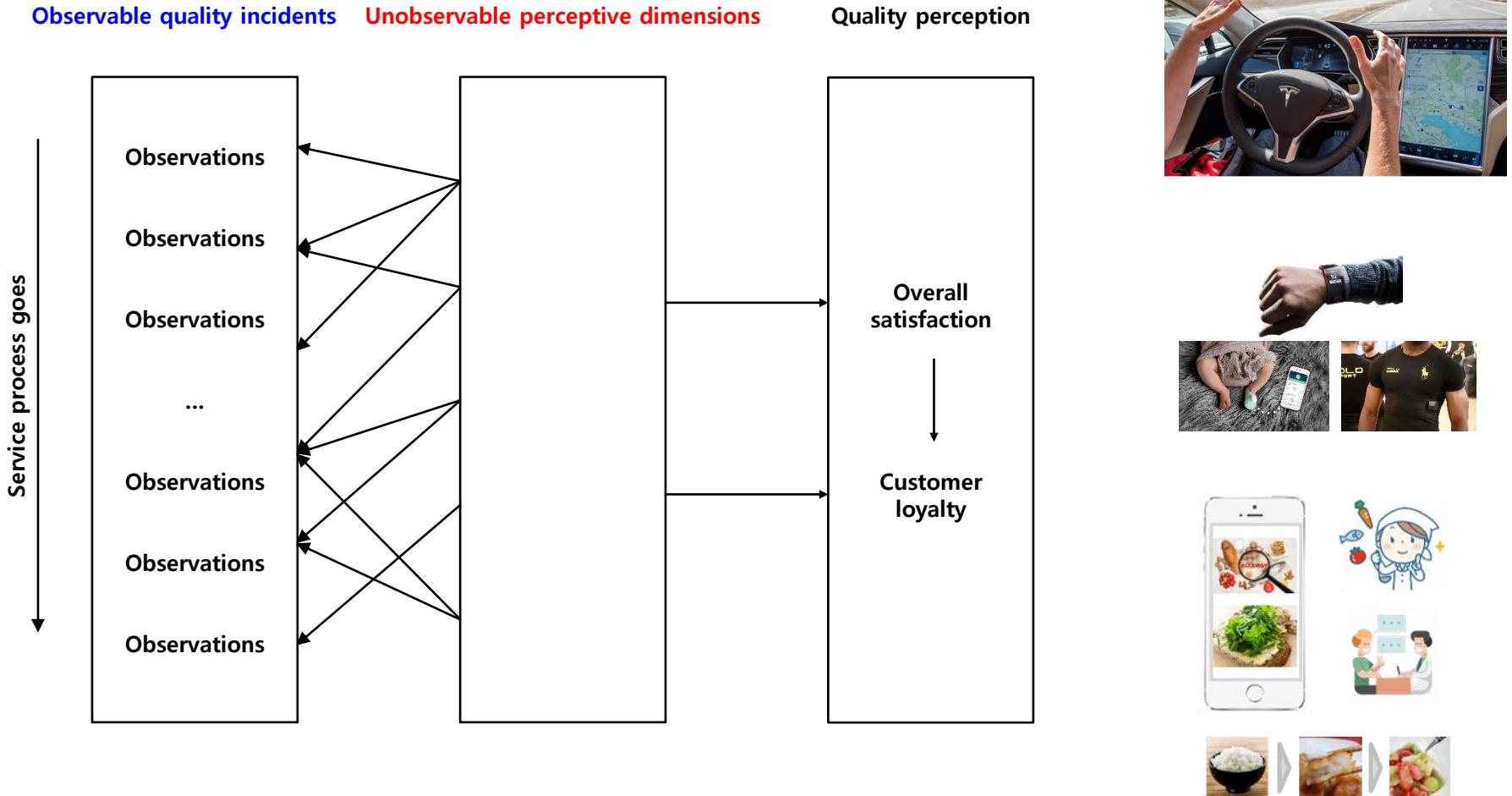
The extent to which the score of one dimension is empirically related to the scores of other conceptually related constructs



Assignment 3 (by 09.23 11:59 pm)

- Read [Article 3](#). Summarize the article (one paragraph) with your own comments to the article (one paragraph) (i.e., two paragraphs in total).
- By yourself, complete the identification of the latent factors indicating the quality of the Onecare mobile healthcare service based on the practice demonstrated by the TA. Use the user-question matrix data provided. Do it all by yourself, and describe the identification process and outcome in detail. Interpret the outcome (i.e., interpret the quality dimensions you identified).
- Discuss the “quality representation and measurement of service systems from a customer/user perspective” (focus on the service system you are interested or concerned). What other data and learning methods can be used for the identification of the latent factors indicating the quality of a service? Describe your thoughts/ideas on learning service quality dimensions with data about customer perception, behaviors, etc., in detail.
- What dimensions do you think we should consider for the evaluation of quality of AI-based services? i.e., As a user/customer of AI services (or as an undergraduate student researcher), what are the requirements of AI service you think important? And why do you think so? Describe the rationale or reasons for your suggestion.
- Furthermore, assume that you actually need to represent and evaluate the quality of an AI-based service in your company or institute. How would you develop a quality representation and measurement method for the service? What AI-based service are you going to focus on? What kinds of data and methods are you going to collect, analyze, and learn? Describe your research plan in detail. If possible, visualize your research framework clearly (e.g., draw image, mathematical model).
- Upload your code and a several paragraph essay in the Blackboard.

Quality of AI-based Services? (Assignment 3)



Topics of the Service Intelligence Course

Service Review Mining

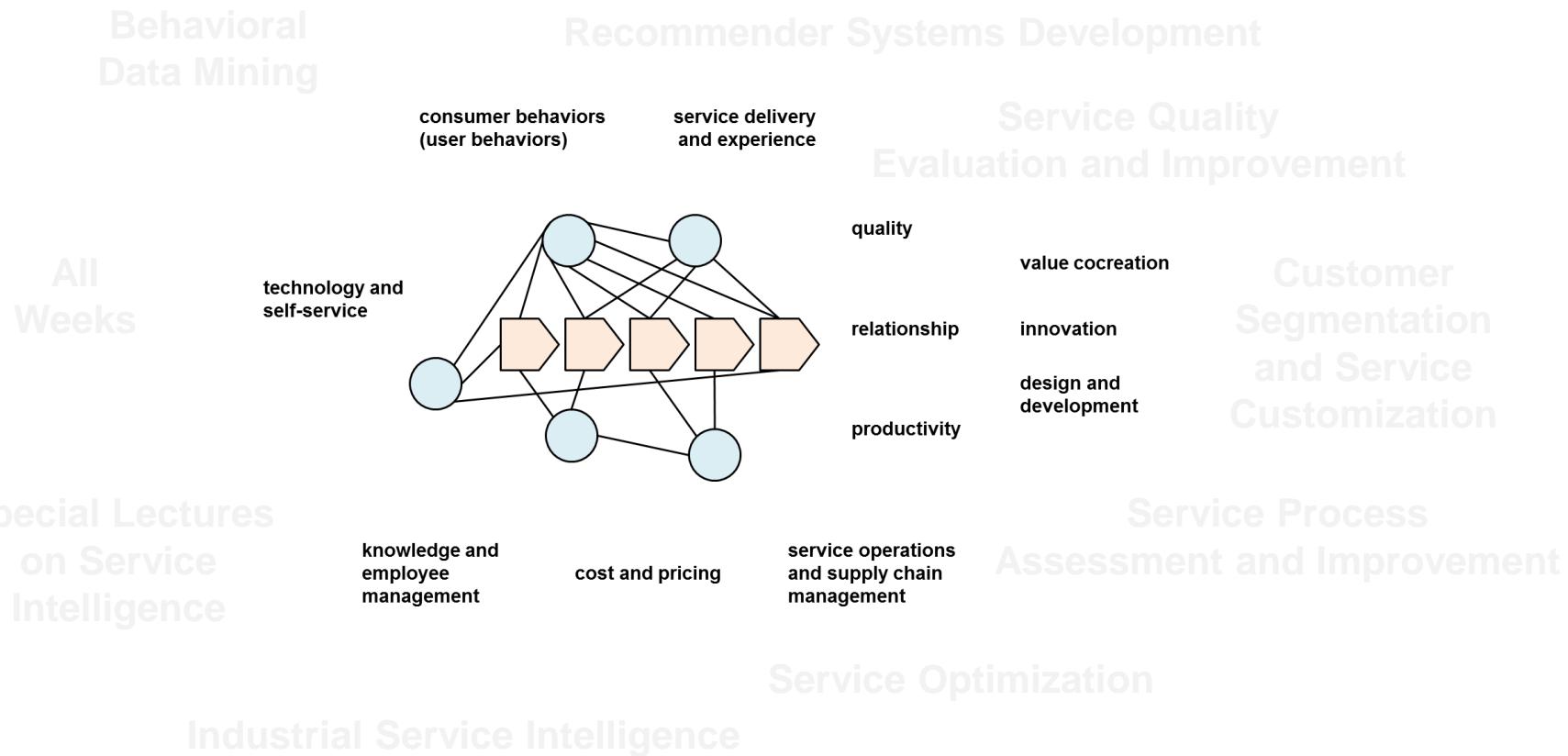
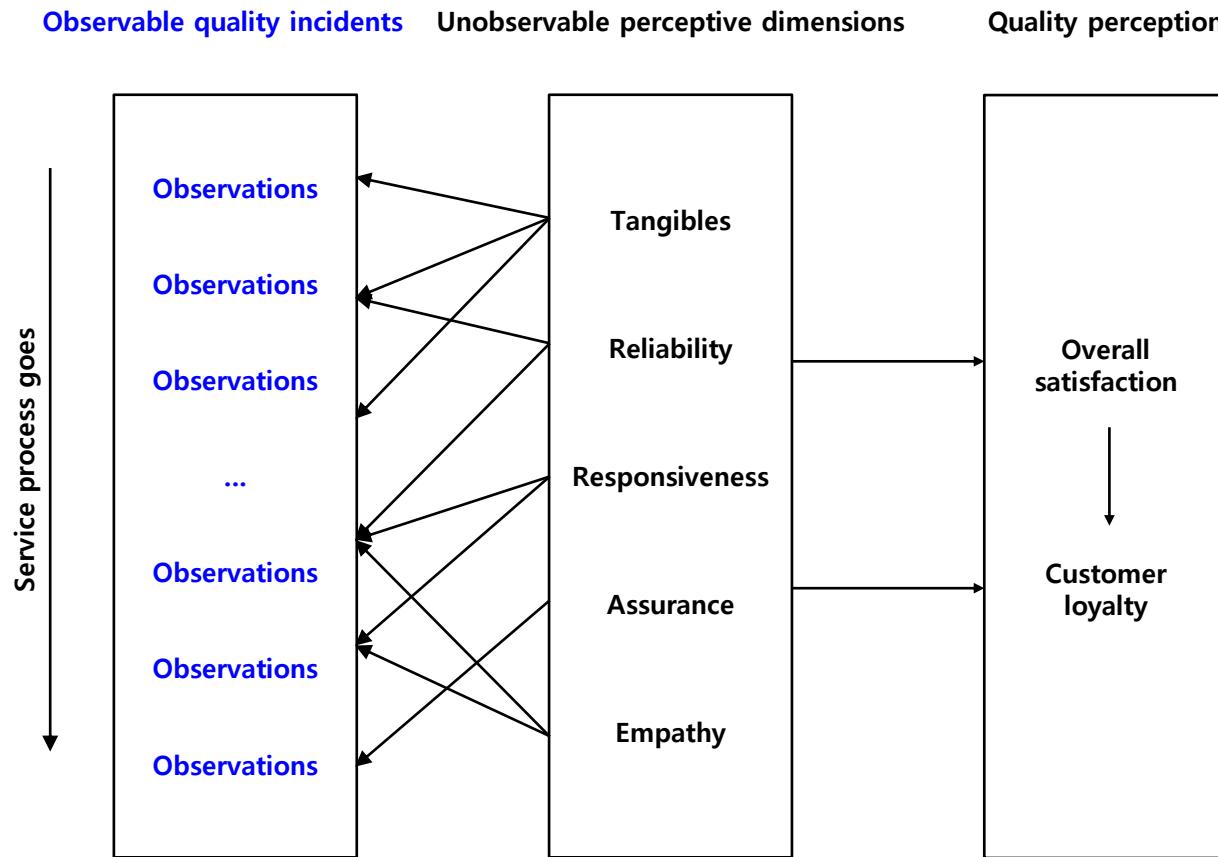


Illustration of Service Quality Evaluation

- What other observations are available these days?



Online Review Mining for Service Improvement

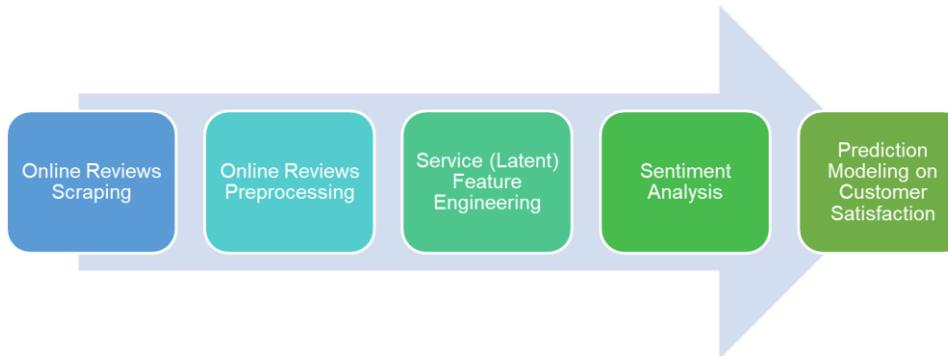
- What other observations are available these days?



vs



Online Review Mining Framework for Service Improvement

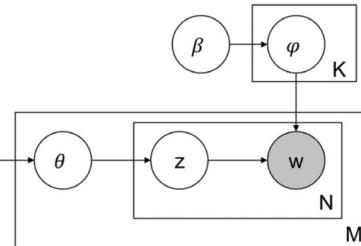


| | Word 1 | Word 2 | Word 3 | ... | Word m-1 | Word m | Rating |
|------------|--------|--------|--------|-----|----------|--------|--------|
| Review 1 | 1 | 2 | 0 | 3 | 4 | 0 | 5 |
| Review 2 | - | - | - | - | - | - | 5 |
| Review 3 | - | - | - | - | - | - | 4 |
| ... | - | - | - | - | - | - | 3 |
| ... | - | - | - | - | - | - | 4 |
| ... | - | - | - | - | - | - | 1 |
| ... | - | - | - | - | - | - | 4 |
| ... | - | - | - | - | - | - | 5 |
| ... | - | - | - | - | - | - | 4 |
| ... | - | - | - | - | - | - | 3 |
| Review n-1 | - | - | - | - | - | - | 2 |
| Review n | - | - | - | - | - | - | 4 |

| | Feature 1 | Feature 2 | Feature 3 | ... | Feature k-1 | Feature k | Rating |
|------------|-----------|-----------|-----------|-----|-------------|-----------|--------|
| Review 1 | ? | ? | ? | ? | ? | ? | 5 |
| Review 2 | ? | ? | ? | ? | ? | ? | 5 |
| Review 3 | ? | ? | ? | ? | ? | ? | 4 |
| ... | ? | ? | ? | ? | ? | ? | 3 |
| ... | ? | ? | ? | ? | ? | ? | 4 |
| ... | ? | ? | ? | ? | ? | ? | 1 |
| ... | ? | ? | ? | ? | ? | ? | 4 |
| ... | ? | ? | ? | ? | ? | ? | 5 |
| ... | ? | ? | ? | ? | ? | ? | 4 |
| ... | ? | ? | ? | ? | ? | ? | 3 |
| Review n-1 | ? | ? | ? | ? | ? | ? | 2 |
| Review n | ? | ? | ? | ? | ? | ? | 4 |

Word Vectorization and Service Feature Engineering

| | Word 1 | Word 2 | Word 3 | ... | Word m-1 | Word m | Rating |
|------------|--------|---|--------|-----|---|--------|--------|
| Review 1 | 1 | 2 | 0 | 3 | 4 | 0 | 5 |
| Review 2 | - | - | - | - | - | - | 5 |
| Review 3 | - | Step 1: Choose $\theta_i \sim \text{Dir}(\alpha)$, where $i \in \{1, \dots, M\}$ Step 2: Choose $\varphi_k \sim \text{Dir}(\beta)$, where $k \in \{1, \dots, K\}$ Step 3: For each word position i, j , where $i \in \{1, \dots, M\}$ and $j \in \{1, \dots, N_i\}$ Choose a topic $z_{ij} \sim \text{Multinomial}(\theta_i)$ Choose a word $w \sim \text{Multinomial}(\varphi_{z_{ij}})$ | | | P1=P(topic k / document D) P2=P(word w / topic k) | - | 4 |
| ... | - | | | | - | - | 3 |
| ... | - | | | | - | - | 4 |
| ... | - | | | | M = number of customer reviews N = number of words in a review K = number of topics α = parameter of the Dirichlet prior on the per-review topic distribution β = parameter of the Dirichlet prior on the per-topic word distribution θ_i = topic distribution for review i (the sum of θ_i is 1) φ_k = word distribution for topic k z_{ij} = topic for the j^{th} word in review i w = specific word | 1 | |
| ... | - | | | | - | - | 4 |
| ... | - | | | | - | - | 5 |
| ... | - | | | | - | - | 4 |
| ... | - | | | | - | - | 3 |
| Review n-1 | - | - | - | - | - | - | 2 |
| Review n | - | - | - | - | - | - | 4 |



Graphical model representation of LDA

Word Vectorization and Service Feature Engineering

$tf-idf$ value after normalization, when
 $tf-idf(t, d) = tf(t, d) \times (\log \frac{1 + n_d}{1 + df(d, f)} + 1)$

| | Word 1 | Word 2 | Word 3 | ... | Word m-1 | Word m | Rating |
|------------|--------|------------------------------------|--------|------|----------|--------|--------|
| Review 1 | 0.04 | 0.18 | 0 | 0.23 | 0.10 | 0 | 5 |
| Review 2 | - | - | - | - | - | - | 5 |
| Review 3 | - | $Minimize \ V - WH\ , W, H \geq 0$ | | | | | - |
| ... | - | | | | | | - |
| ... | - | | | | | | 3 |
| ... | - | | | | | | 4 |
| ... | - | | | | | | 4 |
| ... | - | | | | | | 1 |
| ... | - | | | | | | 4 |
| ... | - | | | | | | 5 |
| ... | - | | | | | | 4 |
| ... | - | | | | | | 3 |
| Review n-1 | - | - | - | - | - | - | 2 |
| Review n | - | - | - | - | - | - | 4 |

Visible Variables
Input
Document x Term Matrix
 $n \times m$

Weights
Feature Set
Document x Topic Matrix
 $n \times p$

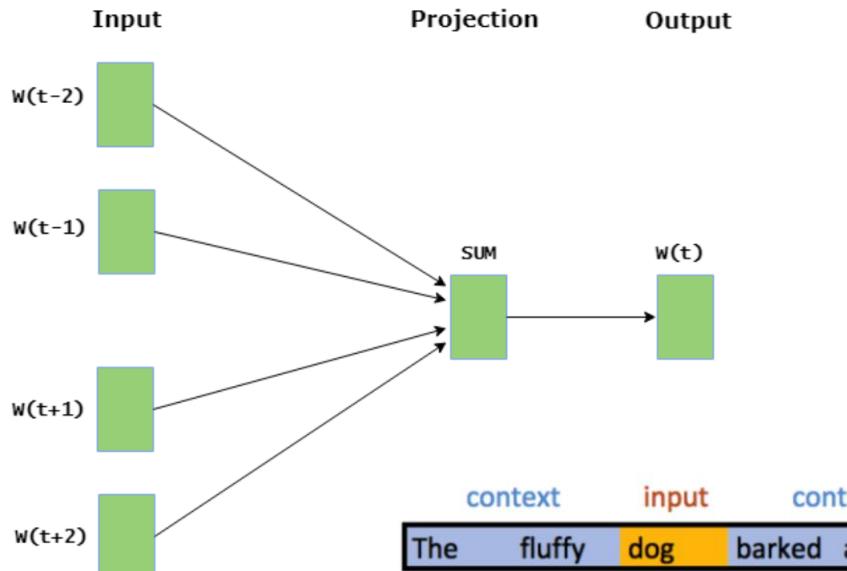
Hidden Variables
Coefficients
Topic x Term Matrix
 $p \times m$

Word Vectorization and Service Feature Engineering

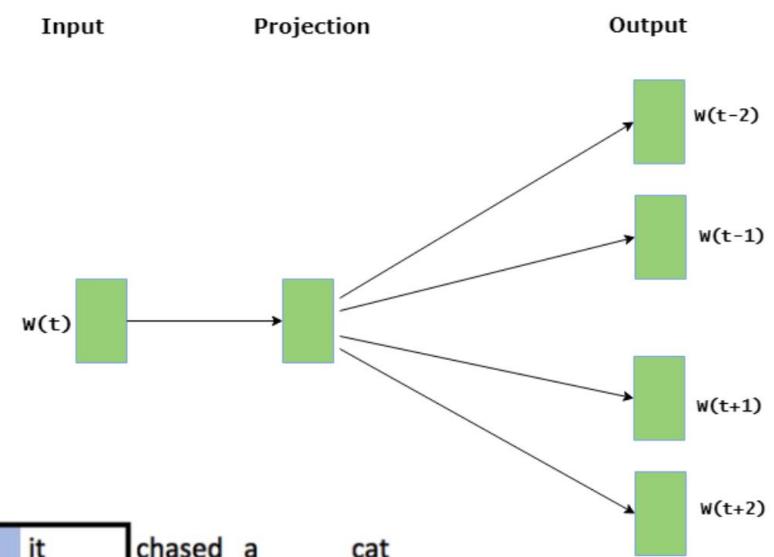
■ Word2vec (Mikolov et al., 2013)

- Word2Vec uses shallow two layer neural networks having one input layer, one hidden layer and one output layer

CBOW (Continuous Bag of Words)



Skip Gram



Window size: 5

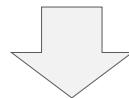
Sentiment Analysis for Service Feature Engineering

| | f_1 | f_2 | ... | f_9 |
|-------|---------------------------|-------------------------------|-----|--------------------------------|
| 1 | Location was great | Awesome view | ... | Terrible internet speed |
| 2 | | City view was not good | ... | |
| 3 | | | ... | |
| ... | ... | ... | ... | ... |
| 32044 | | | ... | |

Sentiment intensity score from VADER sentiment analyzer

'Location': 0.6249
 'View': 0.6249, -0.3412
 'Internet', -0.4767

$$S_{im} = \begin{cases} 4, & \text{if } 0.525 \leq \text{Sentiment intensity} \leq 1 \\ 3, & \text{if } 0.05 \leq \text{Sentiment intensity} < 0.525 \\ 0, & \text{if } -0.05 < \text{Sentiment intensity} < 0.05 \\ 2, & \text{if } -0.525 < \text{Sentiment intensity} \leq -0.05 \\ 1, & \text{if } -1 \leq \text{Sentiment intensity} \leq -0.525 \end{cases}$$



Encoding for input variable

| | f_1 | f_2 | ... | f_9 | Star ratings |
|-------|-------|-------|-----|-------|--------------|
| 1 | 4 | 4 | ... | 2 | 0 |
| 2 | 0 | 2 | ... | 0 | 0 |
| 3 | 0 | 0 | ... | 0 | 1 |
| ... | ... | ... | ... | ... | ... |
| 32044 | 0 | 0 | ... | 0 | 1 |

→ Negative label (1, 2, 3 ratings)

→ Positive label (4, 5 ratings)

Input variables

Output variables

Prediction Modeling on Customer Satisfaction

■ Logit model

- $y = 0.227 \cdot location + 0.085 \cdot view + 0.095 \cdot breakfast + 0.009 \cdot sleep\ quality + 0.119 \cdot bathroom + 0.328 \cdot service + 0.01 \cdot check + 0.087 \cdot value + 0.04 \cdot internet$

$$Y_i = \beta_0 + \beta_1 A_1 + \beta_2 A_2 + \dots + \beta_i A_i$$

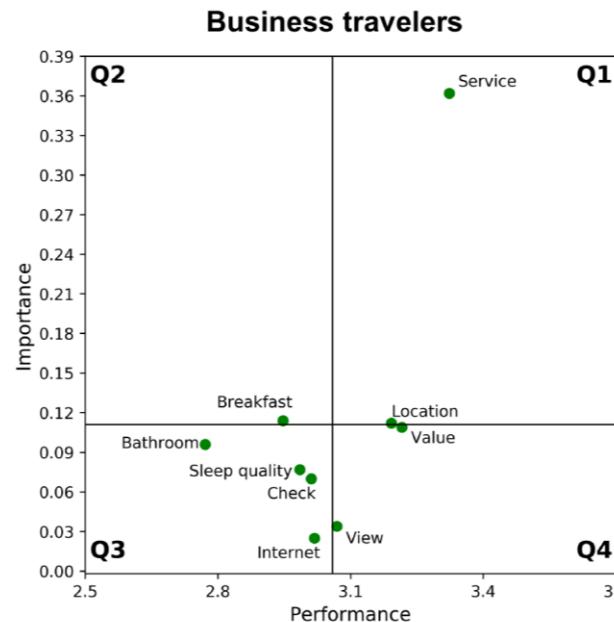
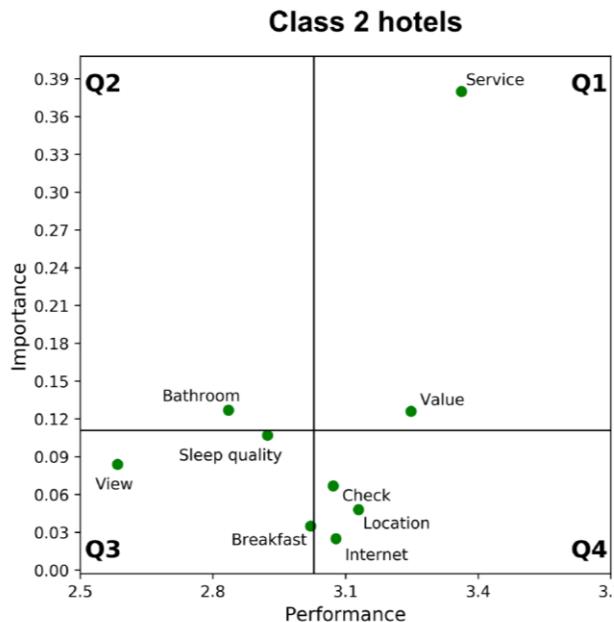
| | f_1 | f_2 | ... | f_9 | Star ratings | |
|-------|-------|-------|-----|-------|--------------|------------------------------------|
| 1 | 5 | 5 | ... | 2 | 0 | → Negative label (1, 2, 3 ratings) |
| 2 | 0 | 2 | ... | 0 | 0 | |
| 3 | 0 | 0 | ... | 0 | 1 | → Positive label (4, 5 ratings) |
| ... | ... | ... | ... | ... | ... | |
| 32044 | 0 | 0 | ... | 0 | 1 | |

Input variables Output variables

Service Improvement Implications from Online Review Mining

■ Importance-Performance Analysis (IPA) for service improvement

- Q1: “Keep up the good work” : major strengths
- Q2: “Concentrate here” : immediate action for improvement
- Q3: “Low priority” : minor weaknesses
- Q4: Possible overkill” : minor strengths

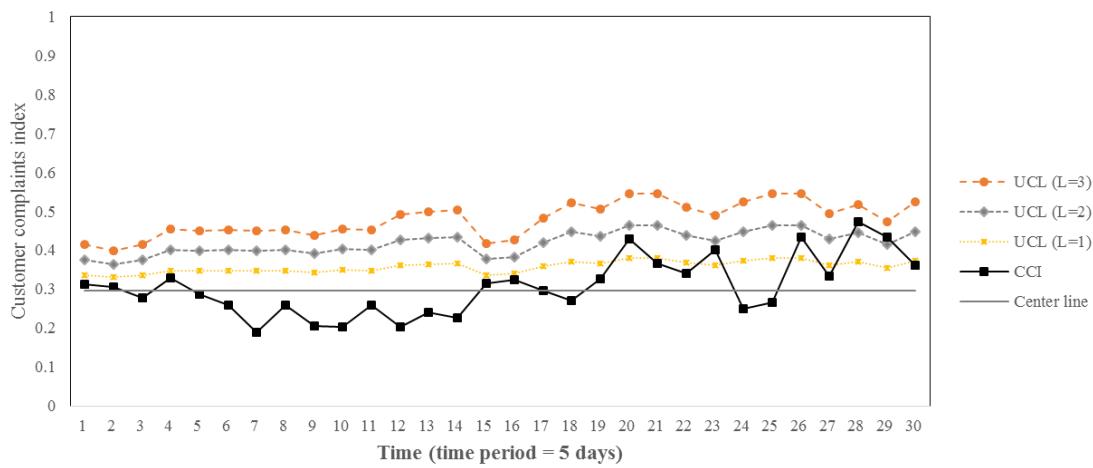


On the Time Dynamics of Customer Review – Service Feature

| | Feature 1 | Feature 2 | Feature 3 | ... | Feature m-1 | Feature m | Rating |
|------------|-----------|-----------|-----------|-----|-------------|-----------|--------|
| Review 1 | ... | ... | ... | ... | ... | ... | 5 |
| Review 2 | ... | ... | ... | ... | ... | ... | 5 |
| Review 3 | ... | ... | ... | ... | ... | ... | 4 |
| ... | ... | ... | ... | ... | ... | ... | 3 |
| ... | ... | ... | ... | ... | ... | ... | 4 |
| ... | ... | ... | ... | ... | ... | ... | 1 |
| ... | ... | ... | ... | ... | ... | ... | 4 |
| ... | ... | ... | ... | ... | ... | ... | 5 |
| ... | ... | ... | ... | ... | ... | ... | 4 |
| ... | ... | ... | ... | ... | ... | ... | 3 |
| Review n-1 | ... | ... | ... | ... | ... | ... | 2 |
| Review n | ... | ... | ... | ... | ... | ... | 4 |

| | Feature 1 | Feature 2 | Feature 3 | ... | Feature m-1 | Feature m | Rating |
|------------|-----------|-----------|-----------|-----|-------------|-----------|--------|
| Review 1 | ... | ... | ... | ... | ... | ... | 5 |
| Review 2 | ... | ... | ... | ... | ... | ... | 5 |
| Review 3 | ... | ... | ... | ... | ... | ... | 4 |
| ... | ... | ... | ... | ... | ... | ... | 3 |
| ... | ... | ... | ... | ... | ... | ... | 4 |
| ... | ... | ... | ... | ... | ... | ... | 1 |
| ... | ... | ... | ... | ... | ... | ... | 4 |
| ... | ... | ... | ... | ... | ... | ... | 5 |
| ... | ... | ... | ... | ... | ... | ... | 4 |
| ... | ... | ... | ... | ... | ... | ... | 3 |
| Review n-1 | ... | ... | ... | ... | ... | ... | 2 |
| Review n | ... | ... | ... | ... | ... | ... | 4 |

| | Feature 1 | Feature 2 | Feature 3 | ... | Feature m-1 | Feature m | Rating |
|------------|-----------|-----------|-----------|-----|-------------|-----------|--------|
| Review 1 | ... | ... | ... | ... | ... | ... | 5 |
| Review 2 | ... | ... | ... | ... | ... | ... | 5 |
| Review 3 | ... | ... | ... | ... | ... | ... | 4 |
| ... | ... | ... | ... | ... | ... | ... | 3 |
| ... | ... | ... | ... | ... | ... | ... | 4 |
| ... | ... | ... | ... | ... | ... | ... | 1 |
| ... | ... | ... | ... | ... | ... | ... | 4 |
| ... | ... | ... | ... | ... | ... | ... | 5 |
| ... | ... | ... | ... | ... | ... | ... | 4 |
| ... | ... | ... | ... | ... | ... | ... | 3 |
| Review n-1 | ... | ... | ... | ... | ... | ... | 2 |
| Review n | ... | ... | ... | ... | ... | ... | 4 |



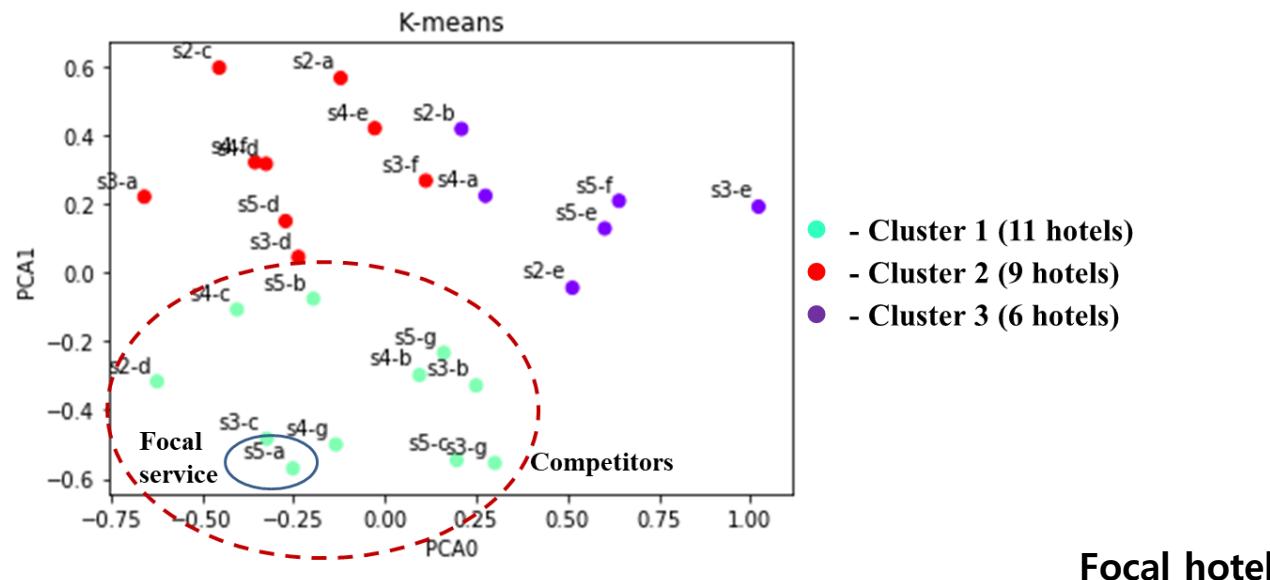
Customer-oriented Benchmarking of Service Firms

- Measurement of firm's service feature importance and performance

| Hotel | Coefficient values of the service features | | | | | | | | |
|---------|--|---------|-------|----------|----------|-------------|-------|-------|----------|
| | Food | Service | Room | Facility | Location | Cleanliness | Value | Wi-Fi | Security |
| S2-a | 0.309 | 0.634 | 0.383 | 0.000 | 0.234 | 0.618 | 0.274 | 1.000 | 0.571 |
| S2-b | 0.369 | 0.655 | 0.670 | 0.000 | 0.284 | 0.813 | 0.437 | 1.000 | 0.168 |
| S2-c | 0.301 | 0.483 | 0.608 | 0.171 | 0.000 | 0.531 | 0.192 | 0.726 | 1.000 |
| S2-d | 0.105 | 0.033 | 0.120 | 0.097 | 0.000 | 1.000 | 0.292 | 0.274 | 0.551 |
| S2-e | 0.000 | 0.788 | 0.567 | 0.805 | 0.020 | 1.000 | 0.792 | 0.591 | 0.021 |
| S3-a | 0.175 | 0.235 | 0.667 | 0.363 | 0.124 | 0.787 | 0.000 | 0.389 | 1.000 |
| ... | ... | ... | ... | ... | ... | ... | ... | ... | ... |
| S5-a | 0.075 | 0.328 | 0.211 | 0.213 | 0.000 | 1.000 | 0.332 | 0.035 | 0.200 |
| S5-b | 0.227 | 0.587 | 0.502 | 0.150 | 0.000 | 1.000 | 0.199 | 0.425 | 0.338 |
| S5-c | 0.346 | 0.523 | 0.533 | 0.321 | 0.081 | 1.000 | 0.550 | 0.020 | 0.000 |
| S5-d | 0.154 | 0.436 | 0.785 | 0.313 | 0.000 | 1.000 | 0.286 | 0.531 | 0.566 |
| S5-e | 0.516 | 0.812 | 0.694 | 0.612 | 0.373 | 1.000 | 0.556 | 0.774 | 0.000 |
| S5-f | 0.268 | 1.000 | 0.405 | 0.584 | 0.138 | 0.000 | 0.773 | 0.341 | 0.324 |
| S5-g | 0.320 | 0.504 | 0.521 | 0.275 | 0.159 | 1.000 | 0.425 | 0.428 | 0.000 |
| Average | 0.261 | 0.571 | 0.504 | 0.289 | 0.147 | 0.840 | 0.384 | 0.483 | 0.388 |

Customer-oriented Benchmarking of Service Firms

- Identification of the competitors and best practices as benchmark
 - Identifying the **competitors** via *K*-means clustering
 - ▶ Conducting the *k*-means clustering algorithm to identify competitor groups
 - ▶ Identified groups for 26 hotels in Bangkok

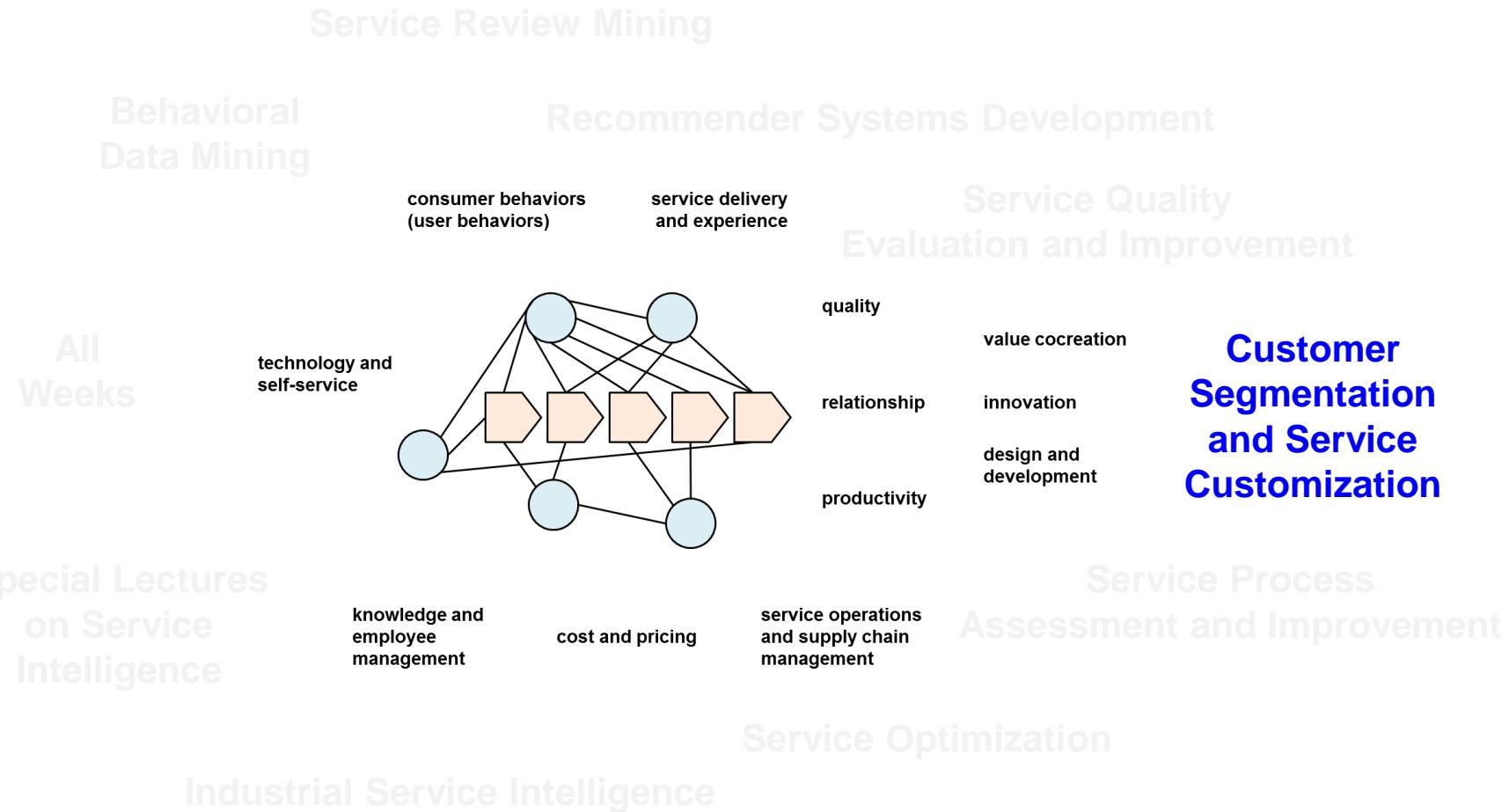


| Hotel | S2-d | S3-b | S3-c | S3-g | S4-b | S4-c | S4-g | S5-a | S5-b | S5-c | S5-g |
|-------------|------|-------|-------|-------------|-------|-------|-------------|-------|-------------|-------|-------|
| Performance | 0.45 | 0.459 | 0.445 | 0.839 | 0.426 | 0.543 | 0.724 | 0.604 | 0.623 | 0.492 | 0.564 |
| Ranking | 9 | 8 | 10 | 1 | 11 | 6 | 2 | 4 | 3 | 7 | 5 |

Assignment 4 (by 10.7 11:59 pm)

- By yourself, (1) complete the construction of the review-feature dataset on service quality of hotels in Singapore based on the practice demonstrated by the TA. Then, (2) using the review-feature matrix you constructed, develop a service quality prediction model for the hotels in Singapore (i.e., predict the customer's quality evaluation with review data). Do it all by yourself, and describe the analysis process and outcome in detail. Interpret the outcome (e.g., name the service features you identified, interpret the coefficient/importance values of service features to the quality ratings).
- (3) What other interesting machines can be developed using the review-feature matrix dataset you constructed? Describe your ideas in detail (e.g., describe the learning objective and process). Try to think your own creative, unique ideas! You have completed the basic review mining activities (tasks 1 and 2) as well as your own idea generation (task 3). Then, (4) describe how you can use your machine(s) to automate the monitoring, evaluation, and improvement of hotel service quality? Imagine you are working for a real hotel.
- Using a similar approach that you have practiced so far, (5) what other services can be improved using review mining machines or another intelligent machine that learns other types of raw data traces of service quality (e.g., customer behavior data)? Assume that you actually manage the quality of service in question. (6) How would you conduct this job in your own creative, unique way? What kinds of data and methods are you going to collect, analyze, and learn? Describe your service intelligence development plan in detail. If possible, visualize your plan clearly (e.g., draw an image, construct a mathematical model).
- Upload your code and a several paragraph essay on the tasks (1)~(6) in the Blackboard.

Topics of the Service Intelligence Course



Customization is the Essence in Service Design and Delivery

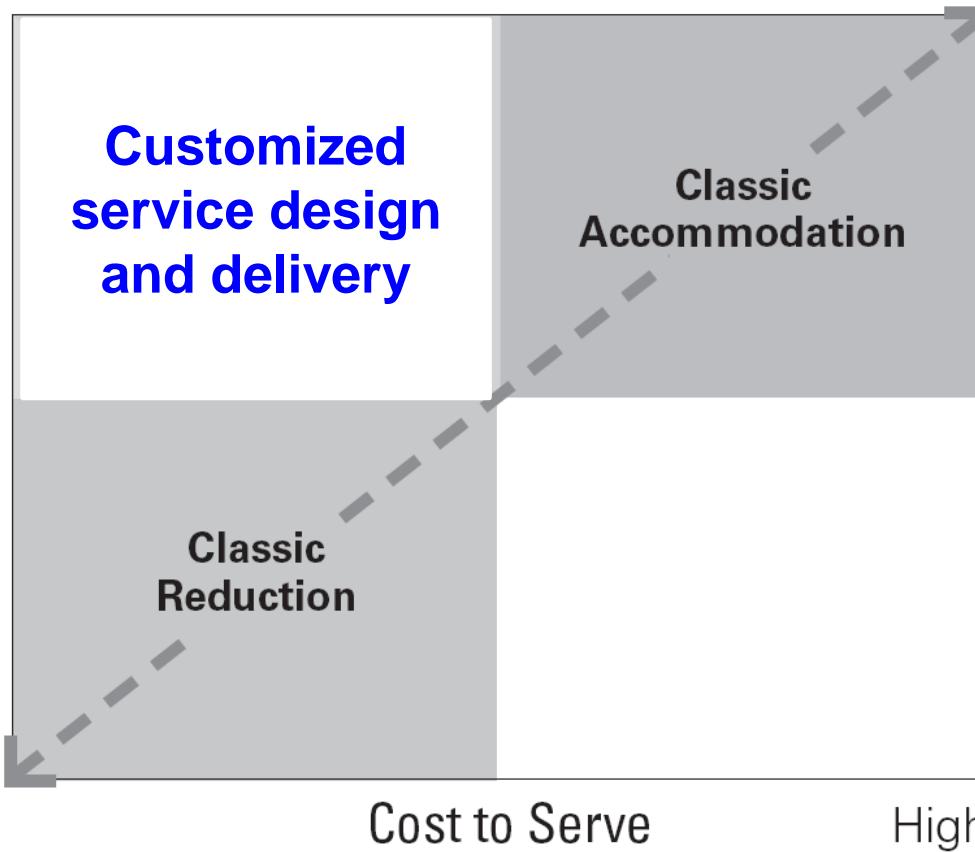
- Service customization should aim to accommodate and control customer variability at the same time



Quality of Service Experience

High

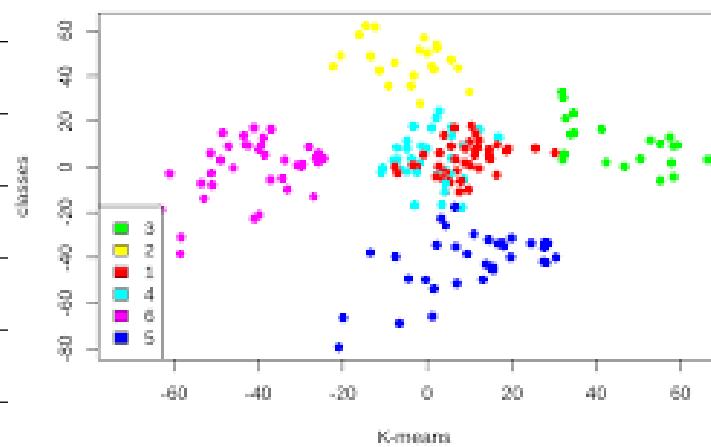
Low



Customer Segmentation: A Dataset Perspective

■ Customer-feature matrix

| | Feature 1 | Feature 2 | Feature 3 | ... | Feature m-1 | Feature m |
|--------------|-----------|-----------|-----------|-----|-------------|-----------|
| Customer 1 | ... | ... | ... | ... | ... | ... |
| Customer 2 | ... | ... | ... | ... | ... | ... |
| Customer 3 | ... | | | | | ... |
| ... | ... | | | | | ... |
| ... | ... | | | | | ... |
| ... | ... | | | | | ... |
| ... | ... | | | | | ... |
| ... | ... | | | | | ... |
| ... | ... | | | | | ... |
| Customer n-1 | ... | ... | ... | ... | ... | ... |
| Customer n | ... | ... | ... | ... | ... | ... |



A scatter plot illustrating customer segmentation. The x-axis is labeled "K-means" and the y-axis is labeled "Classes". The plot shows data points clustered into six distinct groups, each represented by a different color: green (3), yellow (5), red (2), cyan (4), magenta (6), and blue (1). The points are scattered across the plot area, with most points falling between -60 and 60 on both axes.

Customer Segmentation: Students Clustering for Counseling/Advising

UNIST

Inspire Creating University
POSTECH

KAIST

GIST

DGIST



489 respondents from
the 5 universities

| 질문 |
|--|
| 1 너의 취미가 뭐야? |
| 2 너에게 중요한 관계는 누구야? |
| 3 그러면 너가 일 또는 공부를 하고 있는 혹은 일하게 될 공간에서 동료와의 관계는 어땠으면 좋겠어? |
| 4 너가 설계하는 미래의 커리어가 있을까? |
| 5 이번에는 좀 더 넓게, 너가 꿈꾸는 삶은 어떤 삶이야? 흔히 라이프스타일이라고들 하지! |
| 6 그러면 너가 현재 어떤 것을 잘 하는지 궁금해 지는데, 혹시 난 이걸 좀 잘하는 거 같아 하는게 있을까? |

| 1차설문 | 2차설문 |
|------|------|
| o | o |
| o | o |
| o | o |
| o | o |
| o | o |
| o | o |

What are the Main Difficulties in Students' Task Completion??

12 그러면 일을 처리할 때 너의 패턴이 있을거잖아, 일할 때 습관이라던지.. 그 중에 일을 잘 할수 있게 해 주는 요소가 있을까?

o o

13 이번엔 해야 할 일을 미루게 하거나, 못하게 하는 요소는 어떤 게 있을까?

o o

14 어떤 마음이, 어떤 성격이 해야할 일(활동)을 하는데 방해가 되는 거 같아?

o o

15 일을 처리할 때의 너의 습관 중에서 일을 방해하는 요소가 있을 텐데 그게 뭐야?

o x

16 너의 삶에서 가치있는 것들 3가지만 말해볼래?

o o

17 그러면 이 가치들을 실현하기 위한 너의 삶의 목표를 세워서 말해줘!

o x

18 [목표를 모두 수행했을 경우] 많이 힘들었을텐데, 모두 잘 이행했구나! 이렇게 잘 이행할 수 있었던 이유가 뭔거 같아?

o x

19 [목표를 절반만 수행했을 때] 열심히 수행하려고 노력했는데, 맘대로 되지 않을 때도 있지 ㅠㅠ 모든 목표를 다 수행하지 못한 이유가 있을까?

o x

20 [목표를 하나도 수행하지 못했을 때] 혹시 오늘 하루 힘든 일이 있는거야...? ㅠㅠ 가끔은 이렇게 쉬어가도 괜찮지만, 혹시 무슨일이 있는지 걱정 o

o

21 삶에서 이루고 싶은 것을 두가지 정도만 말해줄래?

x o

22 위 목표를 이루기 위한 1년 후 이루고 싶은 목표를 세워보자!

x o

23 그럼 한달 안에 이를 수 있는 목표를 2가지만 말해줄래?

x o

24 그러면 위 목표를 이루기 위해 내일까지 뭘 해야할까? 목표를 구체적으로 2가지 이상 적어줘!

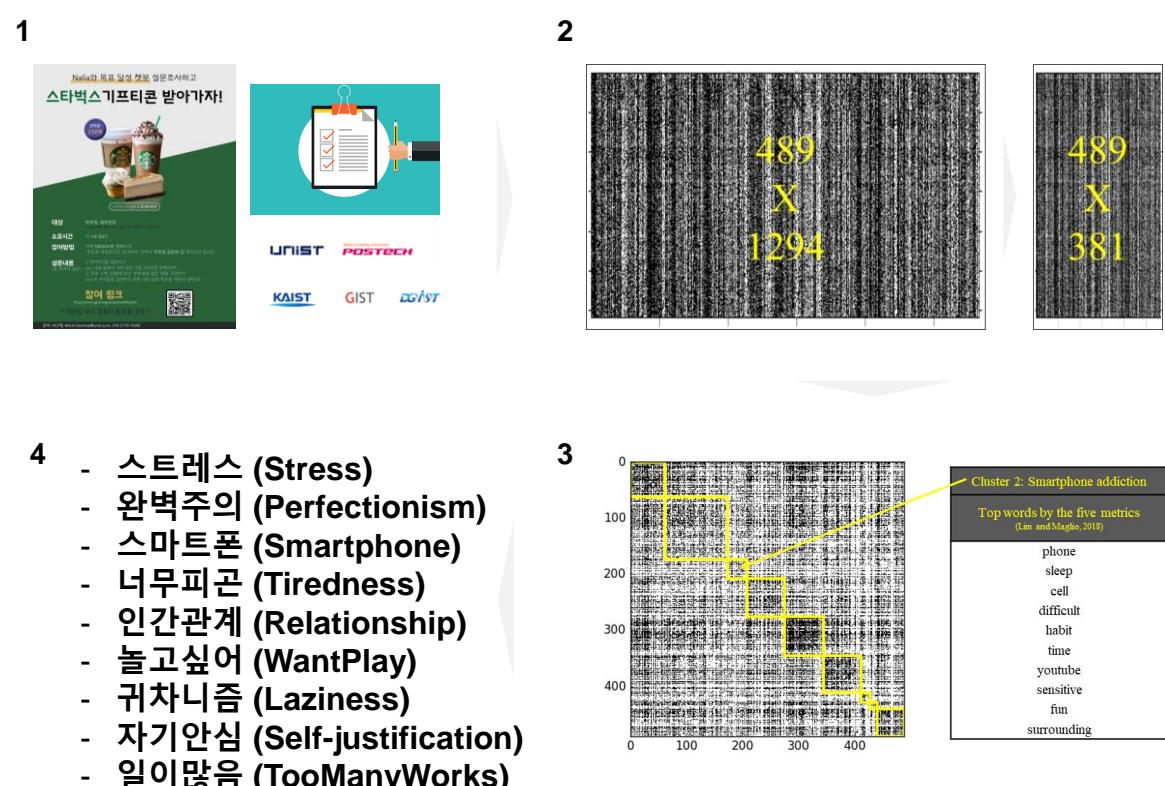
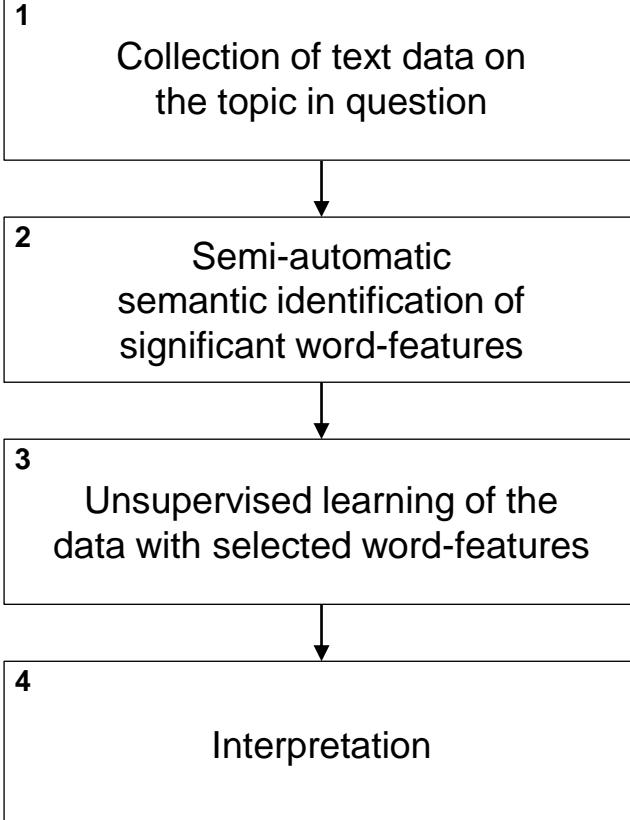
x o

Customer Segmentation: Students Clustering for Counseling/Advising

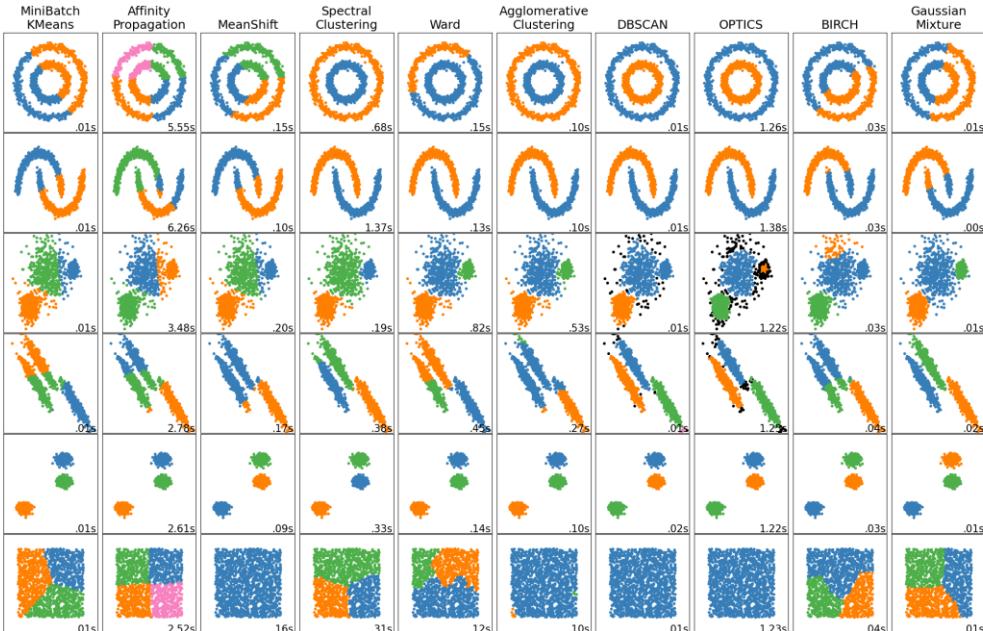
■ Customer-feature matrix

| | Word feature 1 | Word feature 2 | Word feature 3 | ... | Word feature m-1 | Word feature m |
|--------------|----------------|----------------|----------------|-----|------------------|----------------|
| Customer 1 | ... | ... | ... | ... | ... | ... |
| Customer 2 | ... | ... | ... | ... | ... | ... |
| Customer 3 | ... | ... | ... | ... | ... | ... |
| ... | ... | ... | ... | ... | ... | ... |
| ... | ... | ... | ... | ... | ... | ... |
| ... | ... | ... | ... | ... | ... | ... |
| ... | ... | ... | ... | ... | ... | ... |
| ... | ... | ... | ... | ... | ... | ... |
| ... | ... | ... | ... | ... | ... | ... |
| ... | ... | ... | ... | ... | ... | ... |
| Customer n-1 | ... | ... | ... | ... | ... | ... |
| Customer n | ... | ... | ... | ... | ... | ... |

Customer Segmentation: Students Clustering for Counseling/Advising

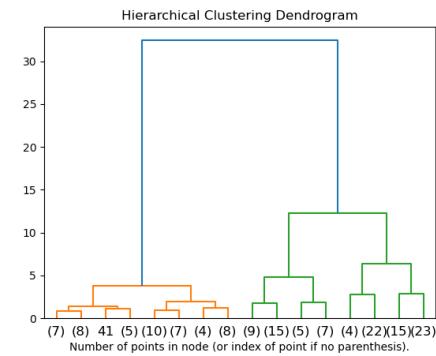
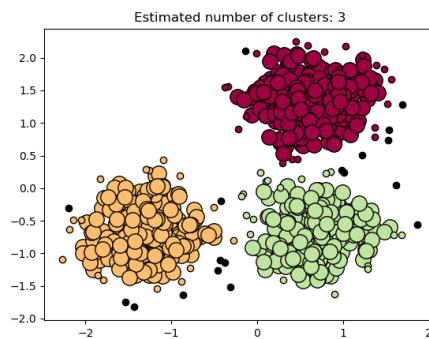
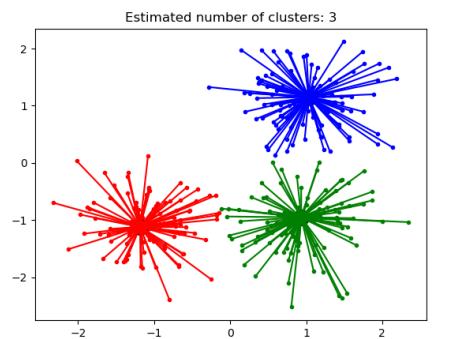
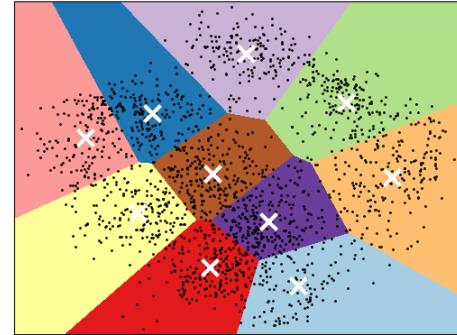


Customer Segmentation: Students Clustering for Counseling/Advising

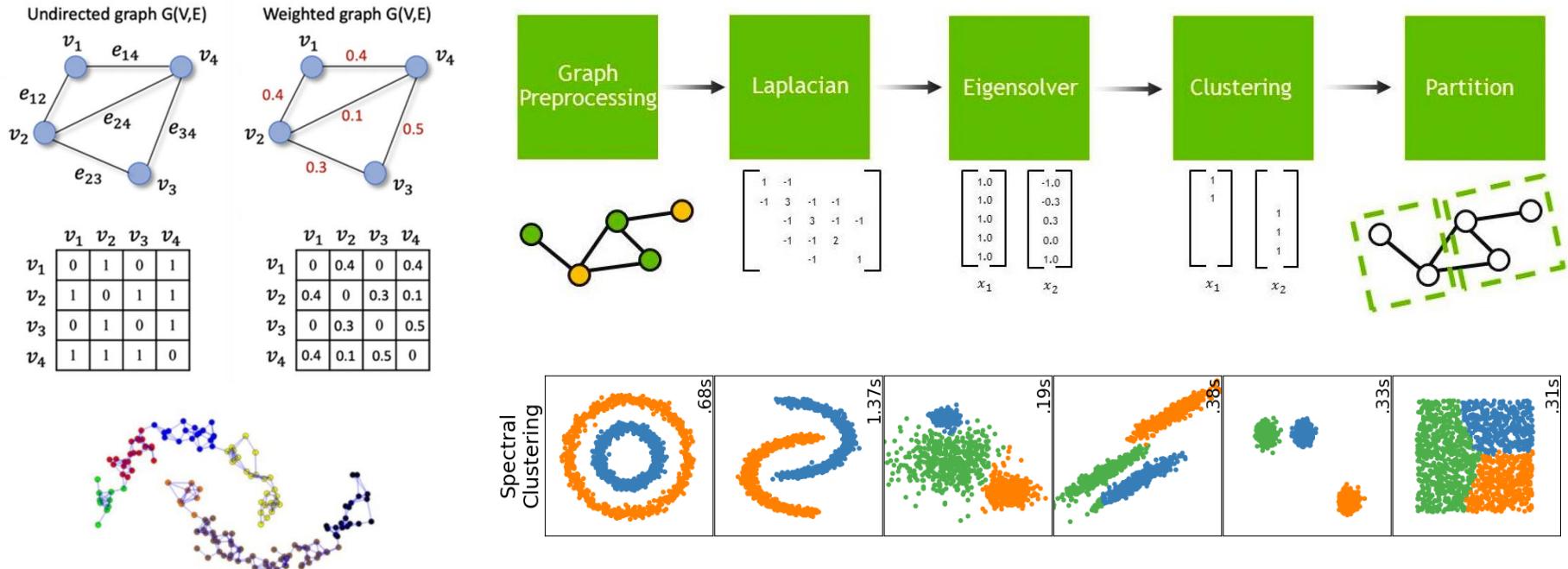


$$\sum_{i=0}^n \min_{\mu_j \in C} (\|x_i - \mu_j\|^2)$$

K-means clustering on the digits dataset (PCA-reduced data)
Centroids are marked with white cross



Customer Segmentation: Students Clustering for Counseling/Advising



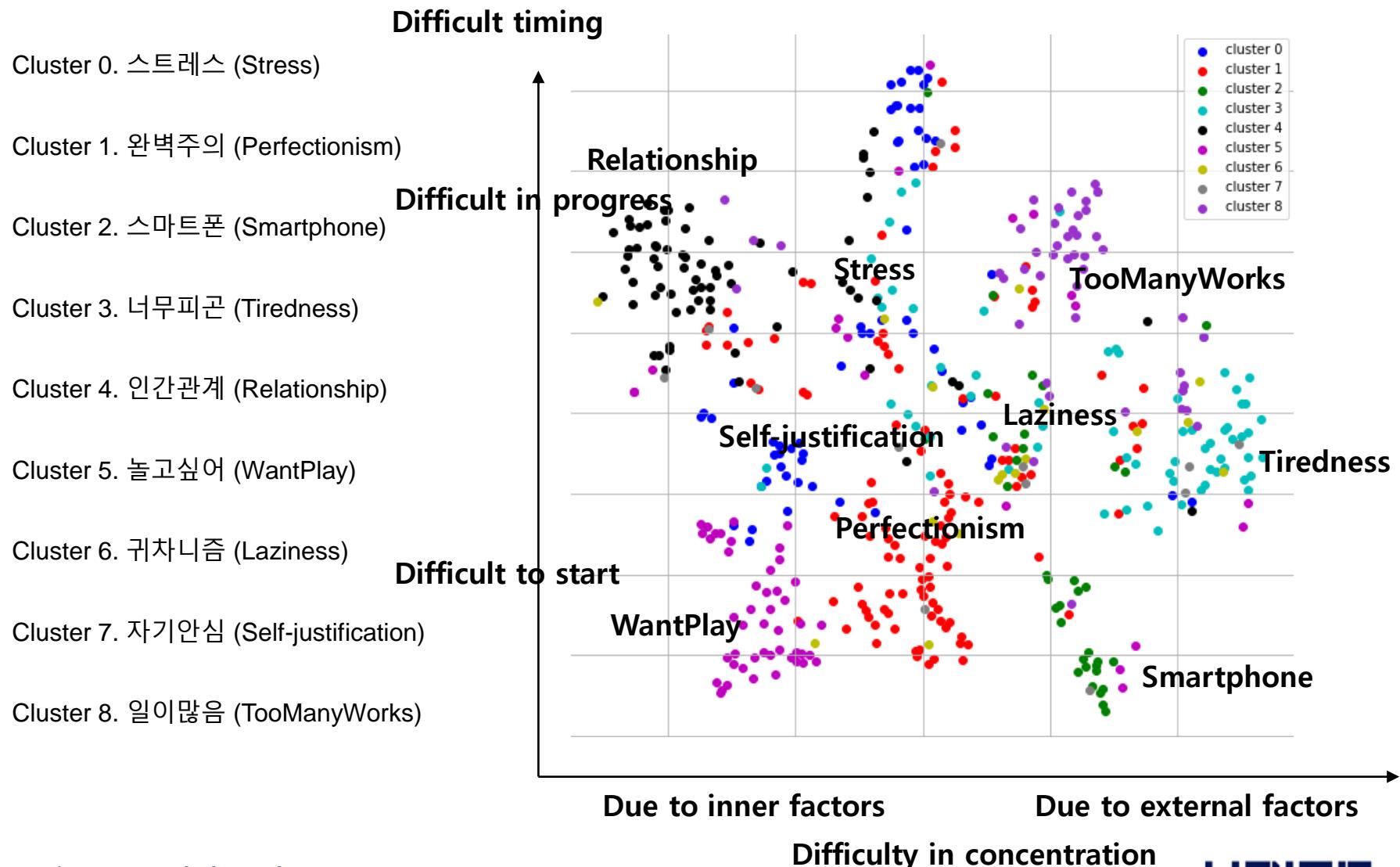
- Euclidean distance
- Cosine similarity
- Jaccard coefficient
- Pearson correlation coefficient
- ...

$$\text{Sim}(u_a, u_b) = \frac{\sum_{i=1}^{i'} (r_{u_{a,i}})(r_{u_{b,i}})}{\sqrt{\sum_{i=1}^n (r_{u_{a,i}})} \sqrt{\sum_{i=1}^n (r_{u_{b,i}})}}$$

$$\text{Sim}(u_a, u_b) = \frac{|I_{u_a} \cap I_{u_b}|}{|I_{u_a}| \cup |I_{u_b}|}$$

$$\text{Sim}(u_a, u_b) = \frac{\sum_{i=1}^{i'} (r_{u_{a,i}} - \bar{r}_{u_a})(r_{u_{b,i}} - \bar{r}_{u_b})}{\sqrt{\sum_{i=1}^{i'} (r_{u_{a,i}} - \bar{r}_{u_a})^2} \cdot \sqrt{\sum_{i=1}^{i'} (r_{u_{b,i}} - \bar{r}_{u_b})^2}}$$

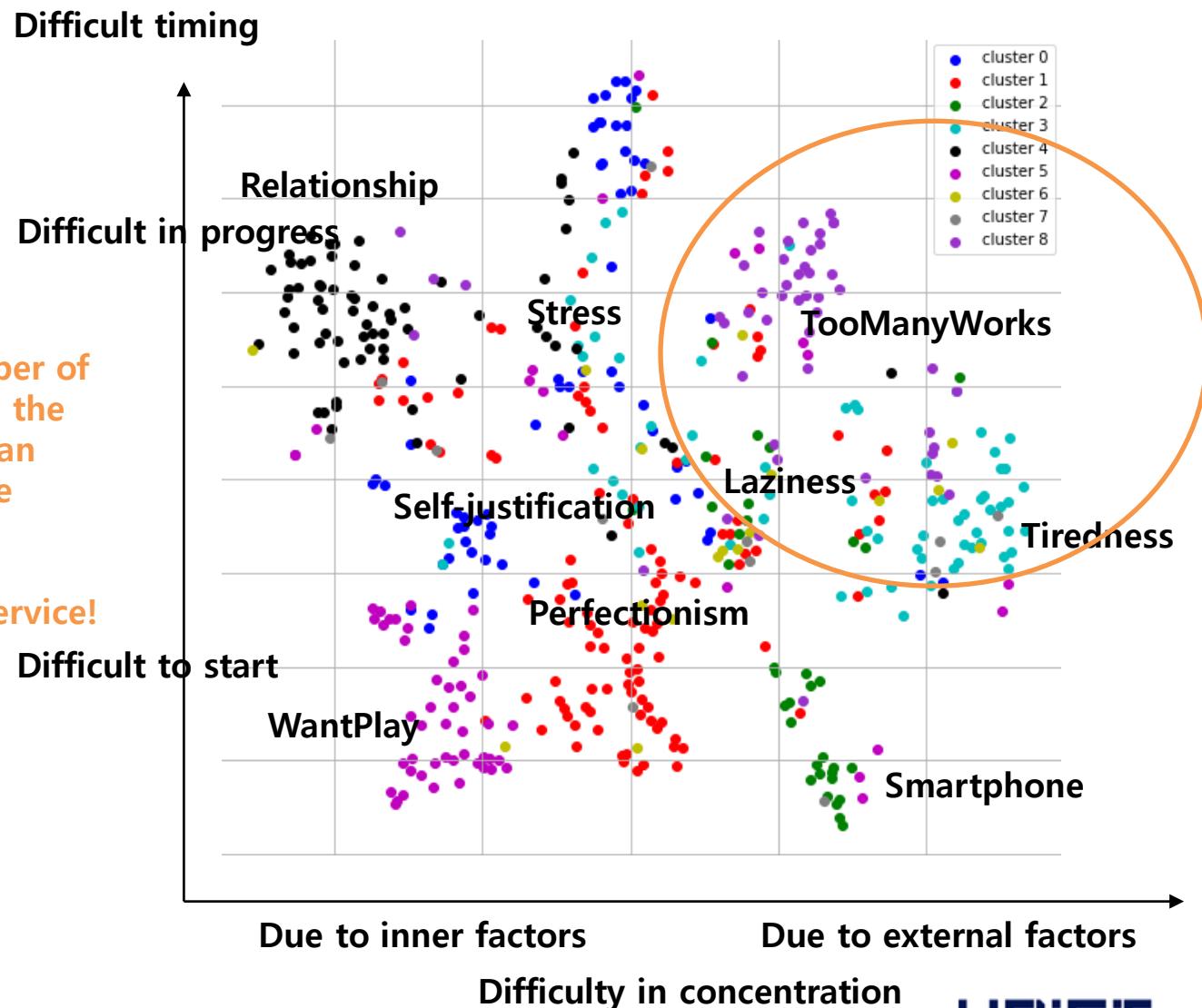
Customer Segmentation: Students Clustering for Counseling/Advising



Advising Service Customization to Student Segments

I would try to advise the student to reduce the number of his/her tasks by prioritizing the tasks, so that the student can focus fewer items and make some more time to focus.

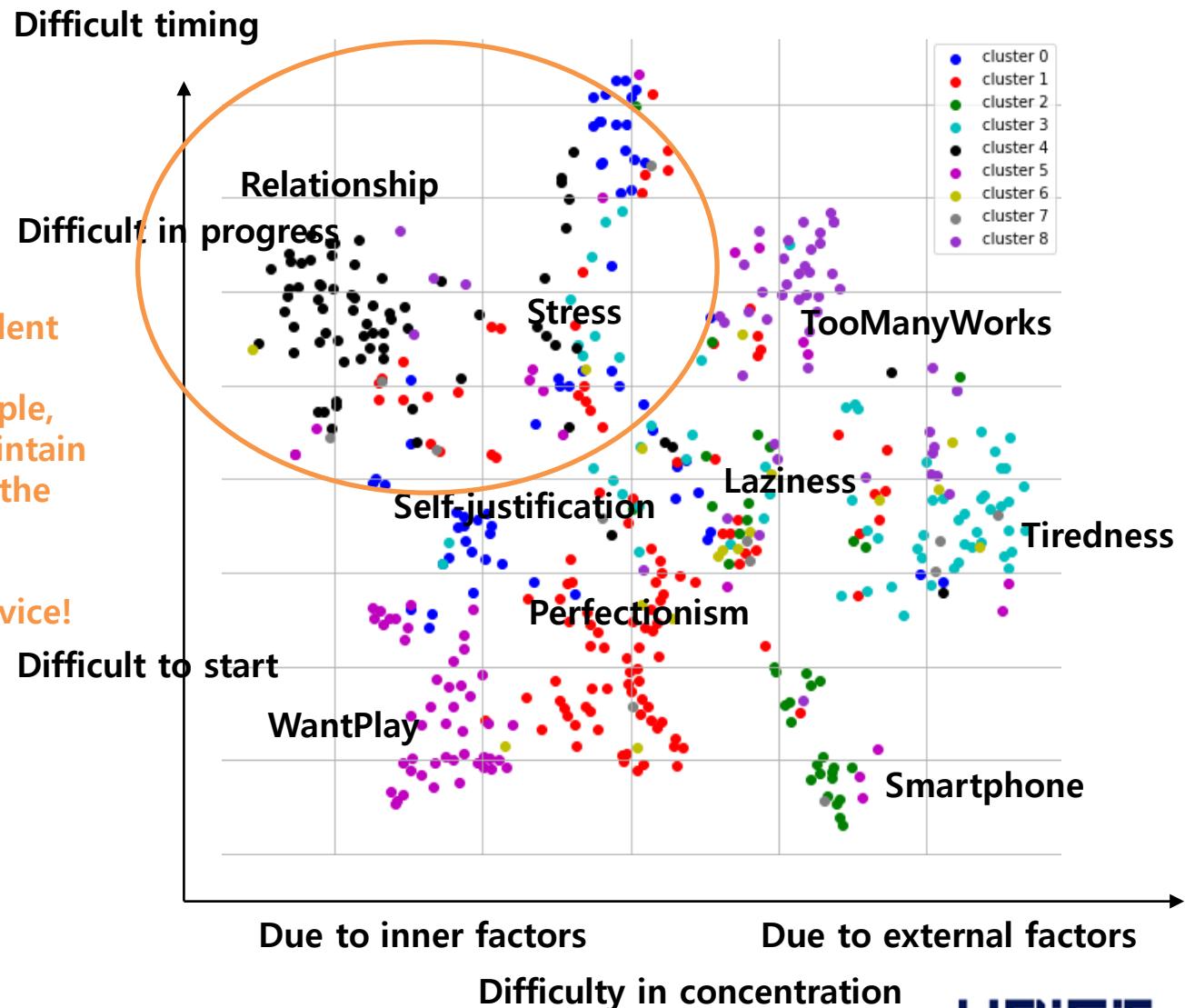
→ Prioritization coaching service!



Advising Service Customization to Student Segments

I would try to help the student become robust to the relationship with other people, so that the student can maintain his/her focus regardless of the relationship status.

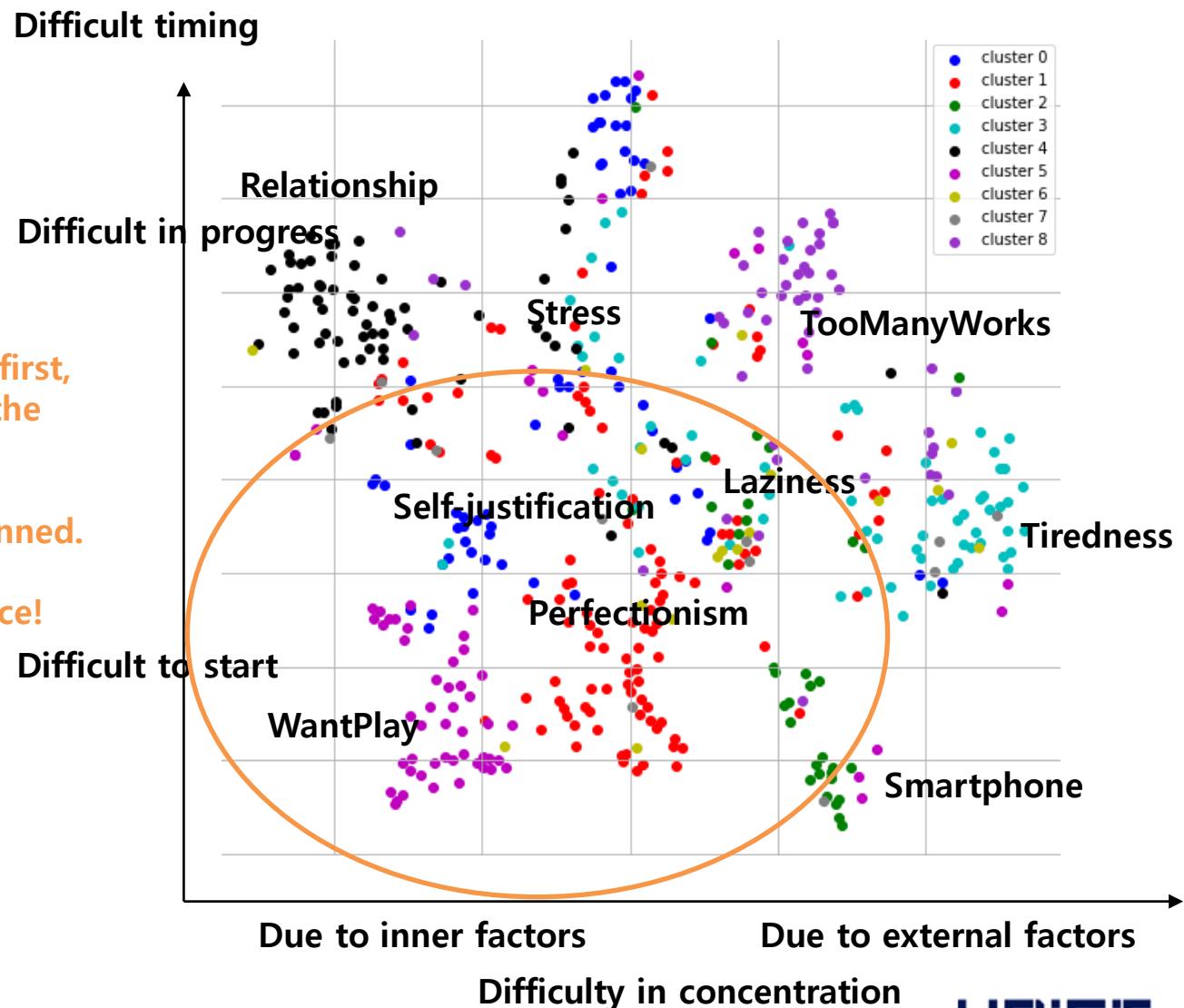
→ Robustness coaching service!



Advising Service Customization to Student Segments

I would try to advise the student to just start a task first, and then think later. Once the task is started, the task completion process can be properly estimated and planned.

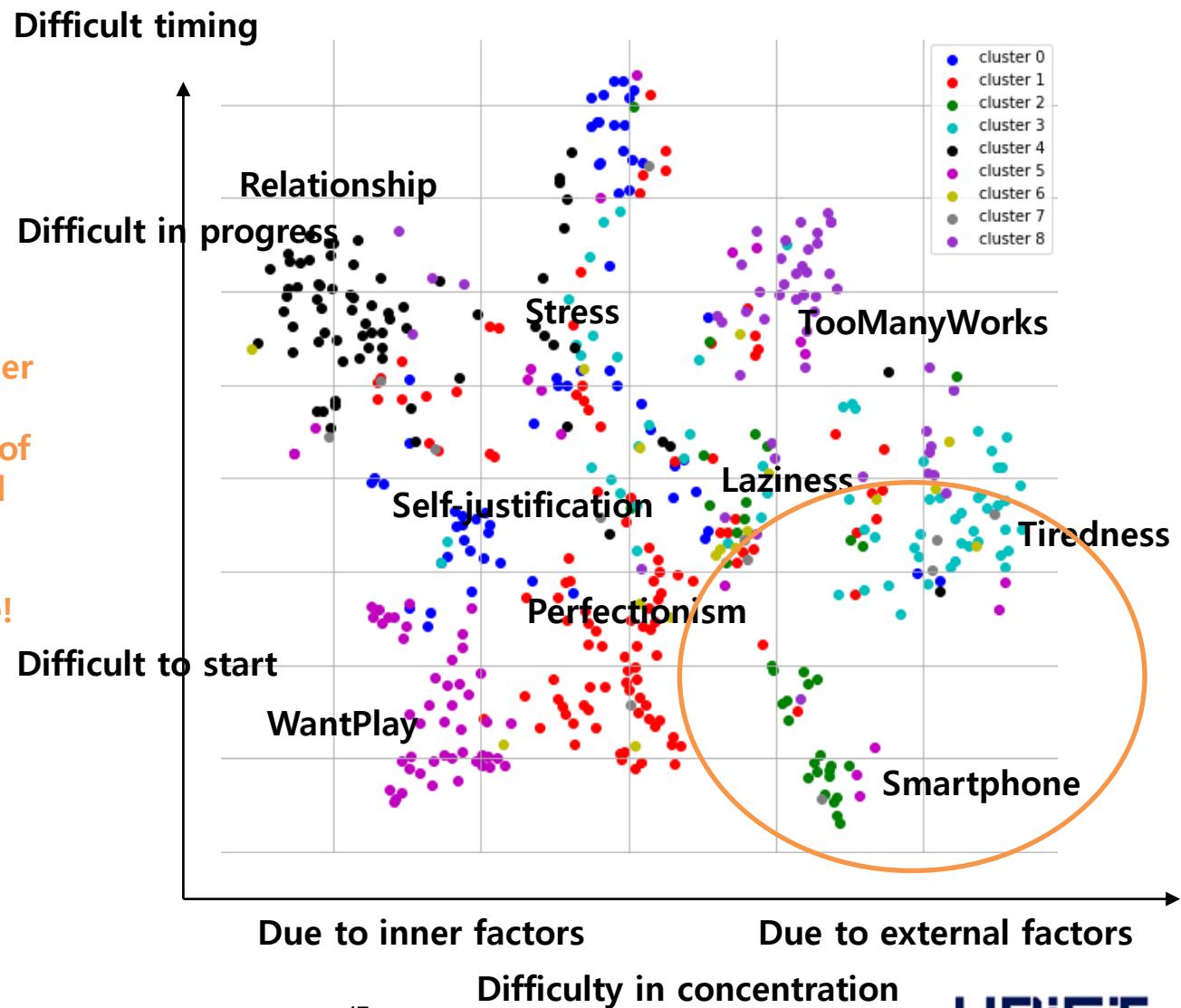
→ Just-do-it coaching service!



Advising Service Customization to Student Segments

I would try to advise the student to search for another routine to escape from the addiction and habitual use of smartphone or other digital devices/services.

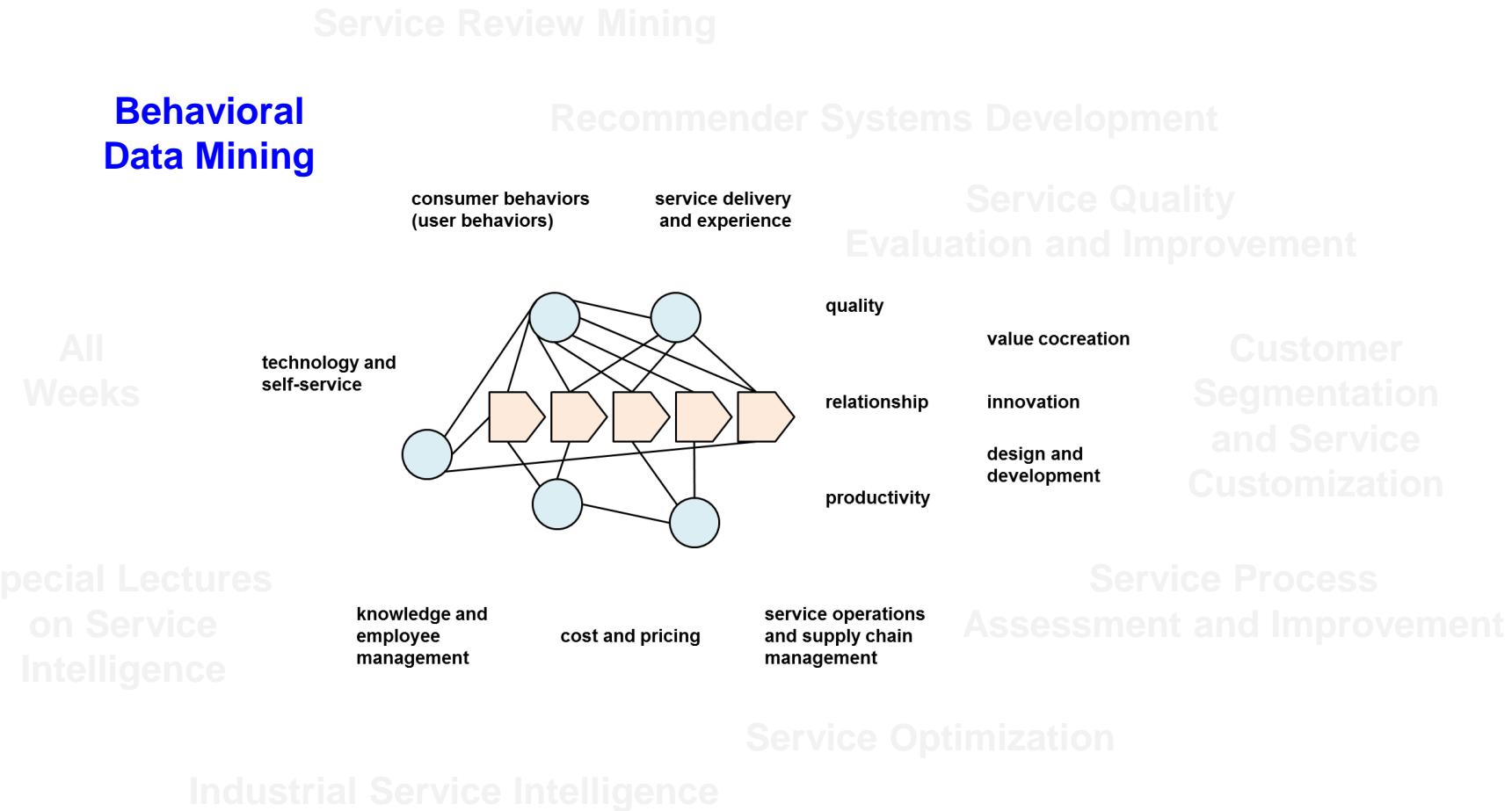
→ Routine coaching service!



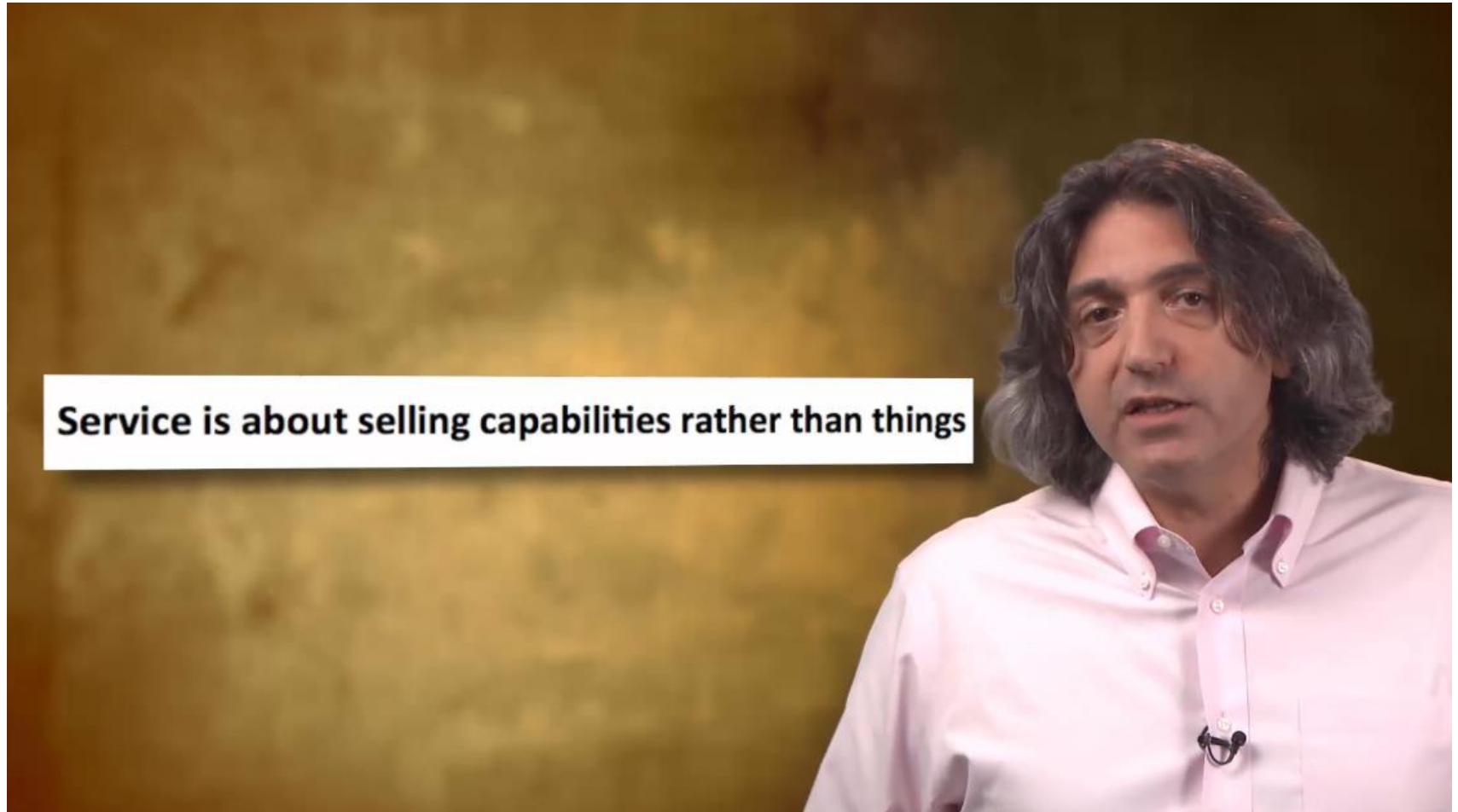
Assignment 5 (This is a practice with no due date and evaluation)

- (1) Based on the lab demonstration by TA Jung, apply clustering algorithms to the provided dataset of LG Electronics System Air Conditional customers. Evaluate and compare the clustering results (e.g., using the Silhouette coefficient), and select the most accurate and interpretable result of clustering. You should describe the analytics process in detail.
- (2) You may have identified multiple clusters. Focus on the most clear and interesting clusters. Design MORE THAN THREE customized services to address the customer clusters. For example, when there are school-related customer clusters identified, you may want to design an Air Conditioning service specialized to schools. For another example, when there will be a customer cluster with specific maintenance issues frequently occur, you may want to offer an Air Conditioner Maintenance service specialized to this customer. You should describe in detail your services customized for your focal customer segments.
- (3) Assume you actually need to use your outcomes of customer segmentation and service customization for LG Electronics. Starting from your analytics outcomes and designed services, think how to further develop and operate your designed services. What kinds of data are further required to completely develop and operate your services? What kinds of intelligent machines can be further used to improve the efficiency and performance of your services? Describe your service development and implementation plan in detail.
- (4) Select one of the datasets you used or constructed in your previous assignments (e.g., item purchase data and customer review data), and apply clustering algorithms to the dataset. Evaluate and compare the clustering results (e.g., using the Silhouette coefficient), and select the most accurate and interpretable result of clustering. Finally, similar to the above practice, design and describe at least three options of service customization to your customer segments.
- (5) Think about your concerned or interested service around UNIST, in Ulsan, in your hometown, or any other interested service that require further customer segmentation and service customization. If you would actually conduct a study on customer segmentation and service customization, how would you conduct the research in your own creative, unique way? What kinds of data are you going to collect, analyze, and learn? What analytics methods are you going to use? Describe your service customization and development plan in detail. If possible, visualize your plan clearly (e.g., draw an image, construct a mathematical model). To facilitate your thinking, you may want to identify and review a paper or any other reference in the Internet, related to the service you are interested or concerned.
- Upload your code and a several paragraph essay on the tasks (1)~(5) in the Blackboard, IF YOU WANT.

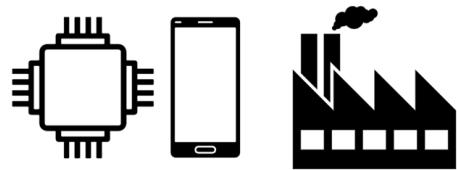
Topics of the Service Intelligence Course



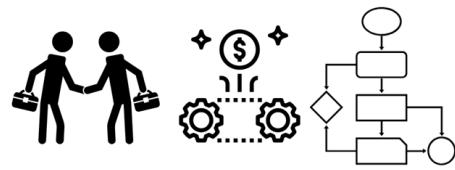
Service is Simply to Serve Customers: Help **Tasks** or to Do the **Tasks**



Tasks in Industry and Society: A Process Viewpoint



Manufacturing Process

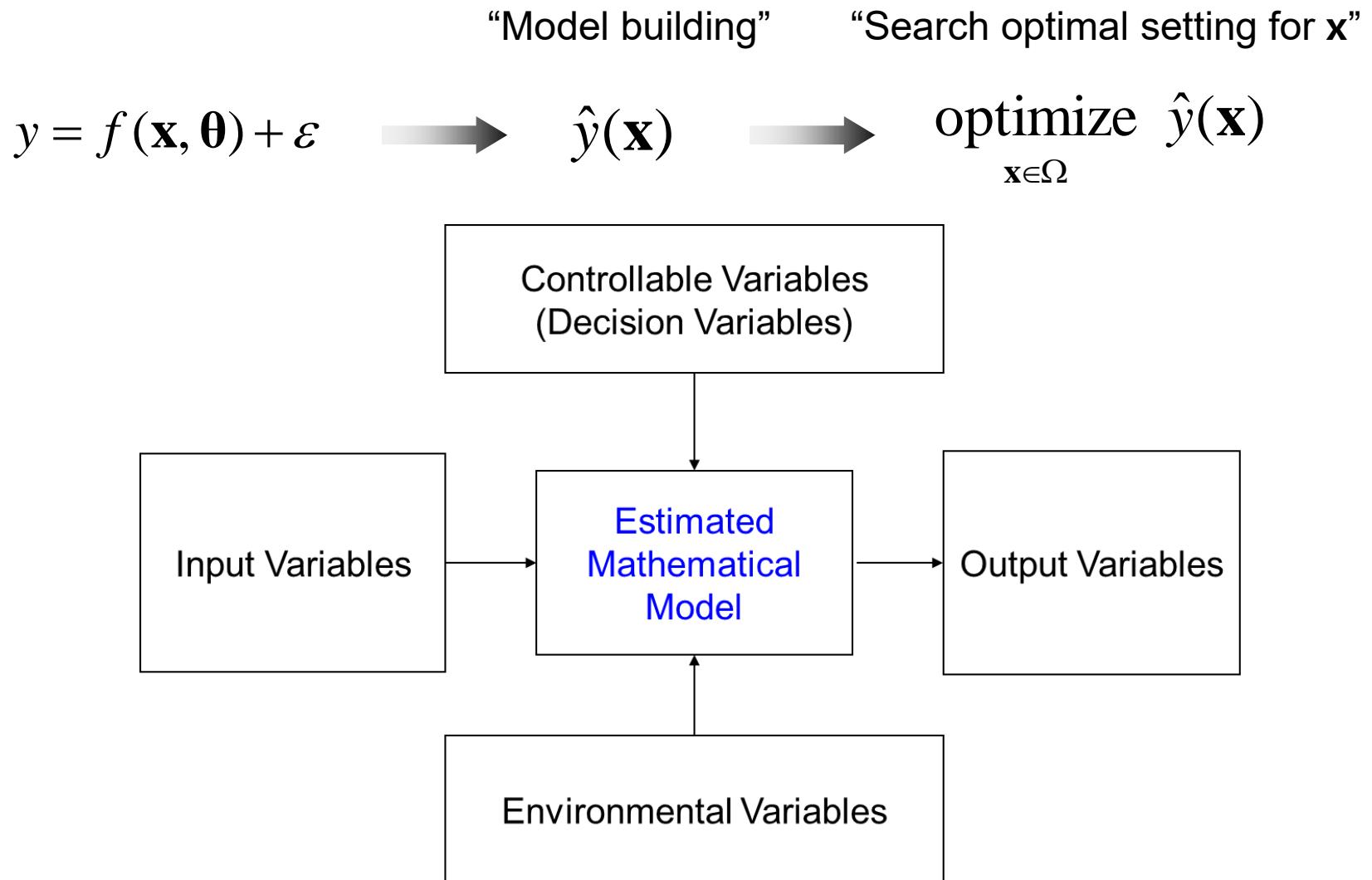


Business Process

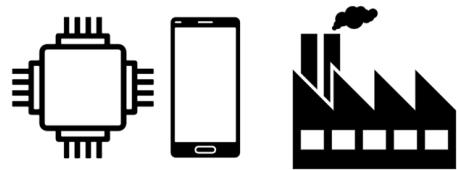


Personal Process

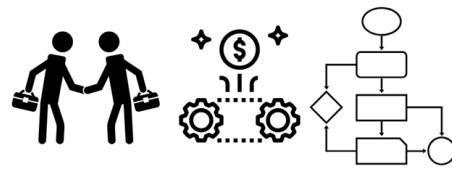
Conceptual Framework of Data-driven Process Management



Tasks in Industry and Society: A Process Viewpoint



Manufacturing Process

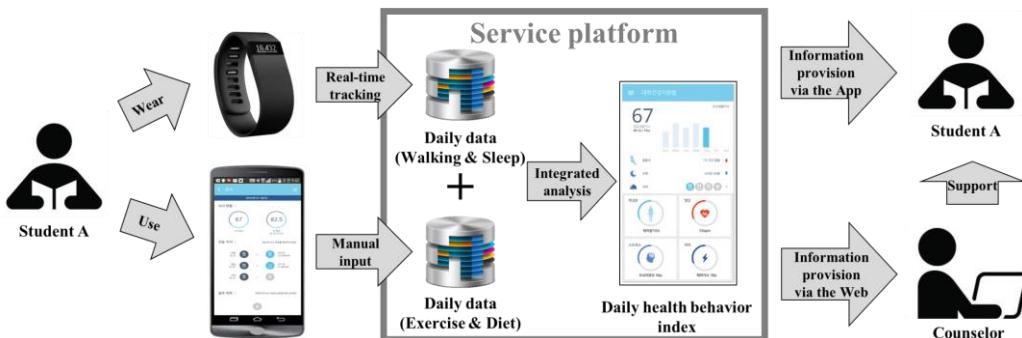


Business Process

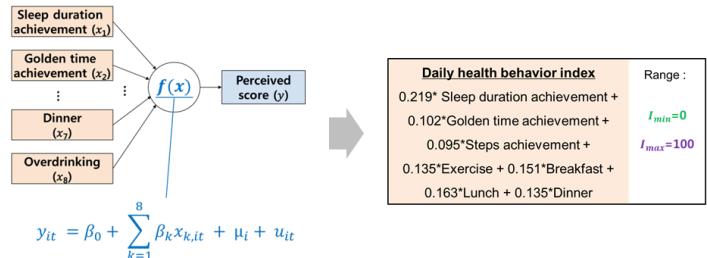


Personal Process

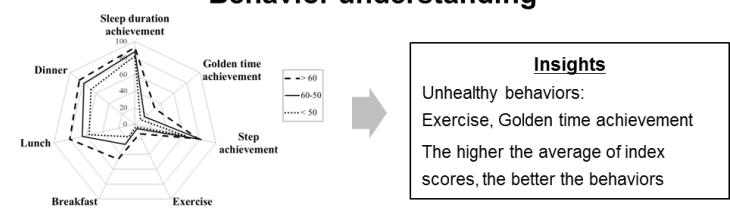
Personal Process Management in the Context of Healthcare Support



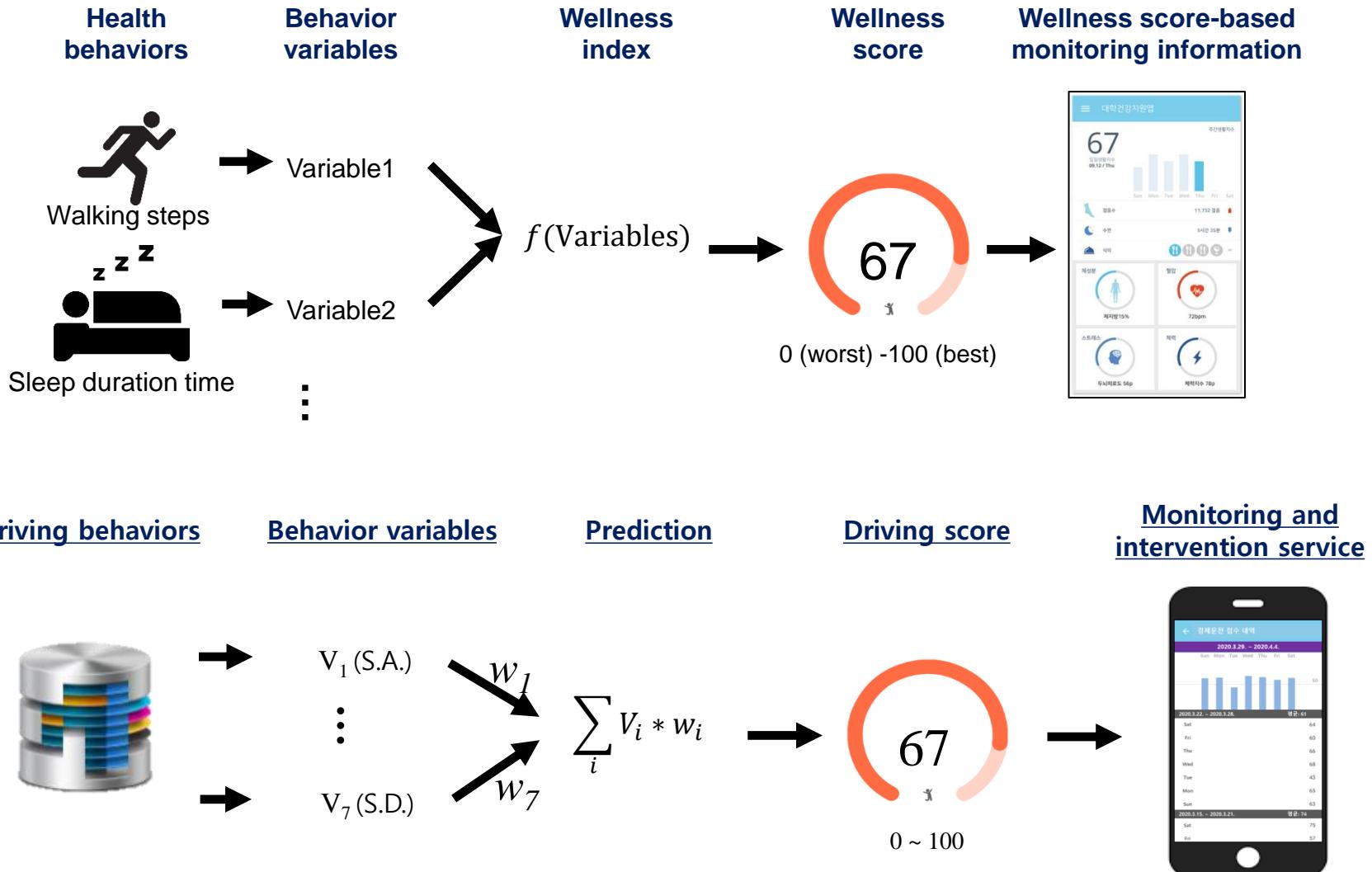
Index development



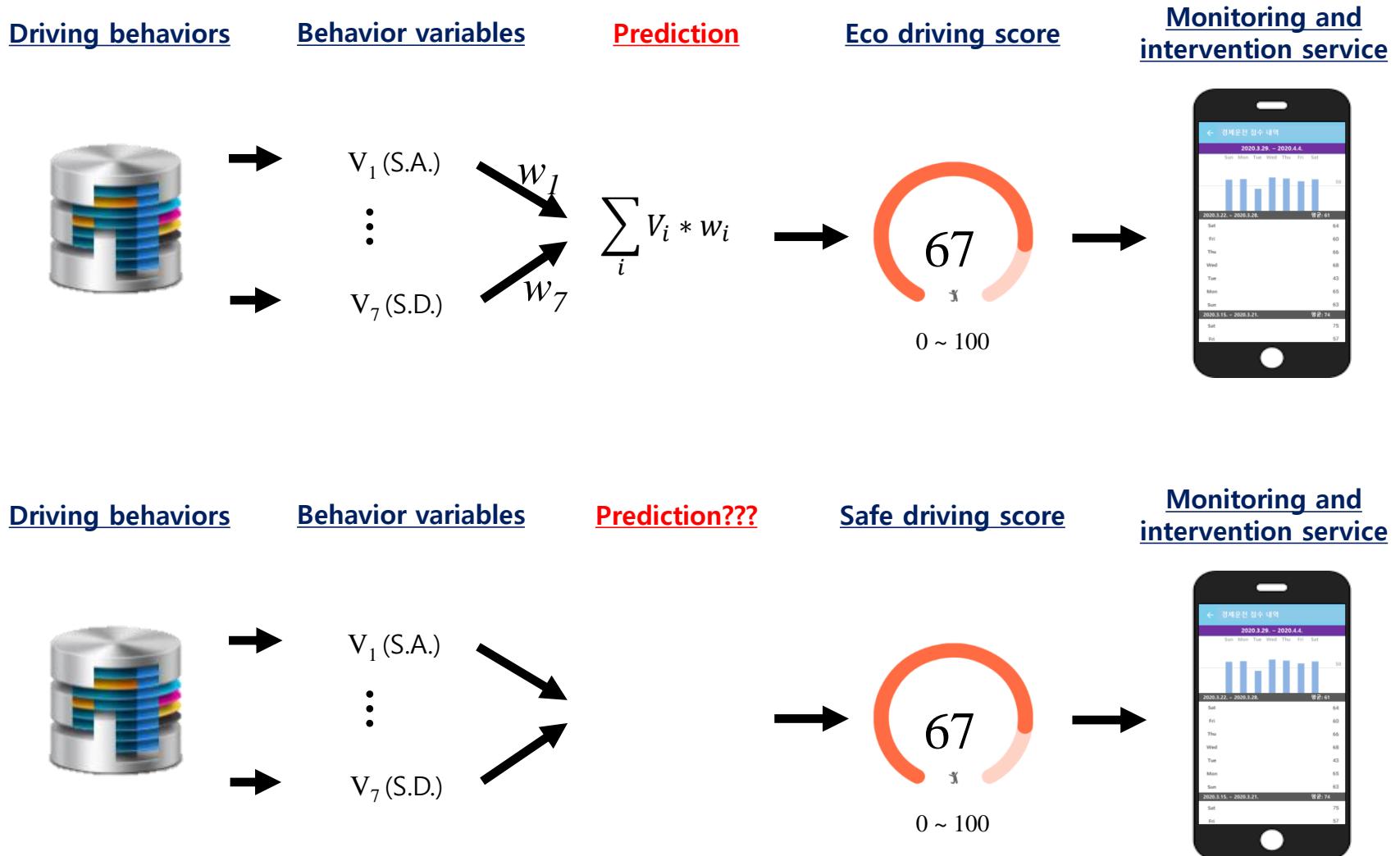
Behavior understanding



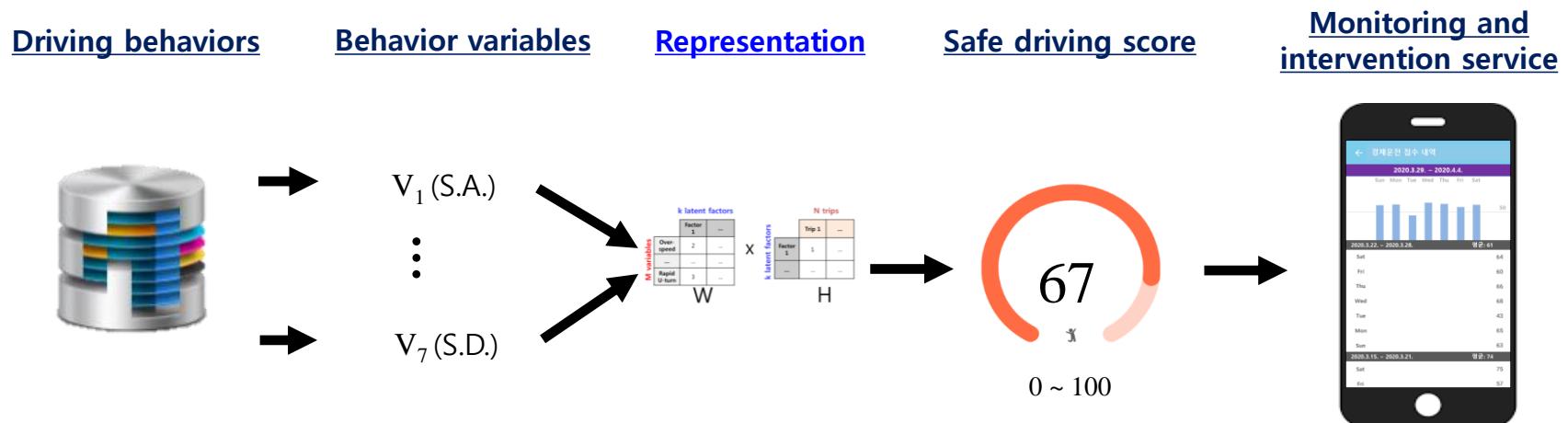
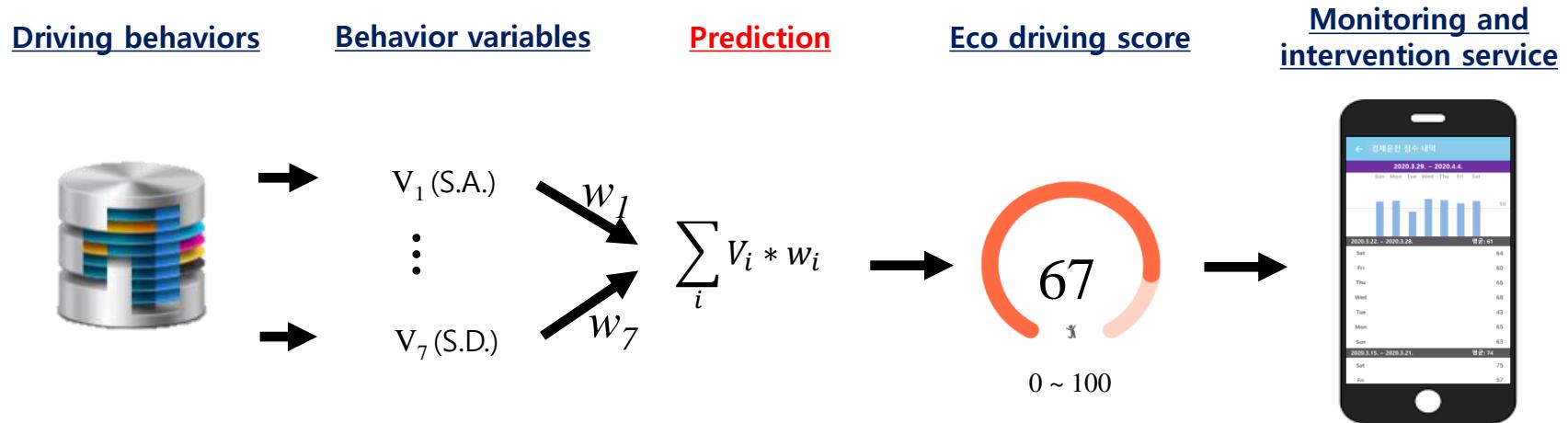
Personal Process Management in the Context of Eco Driving Context



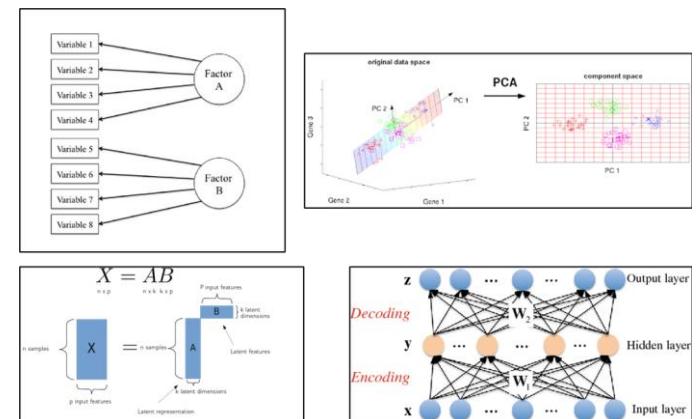
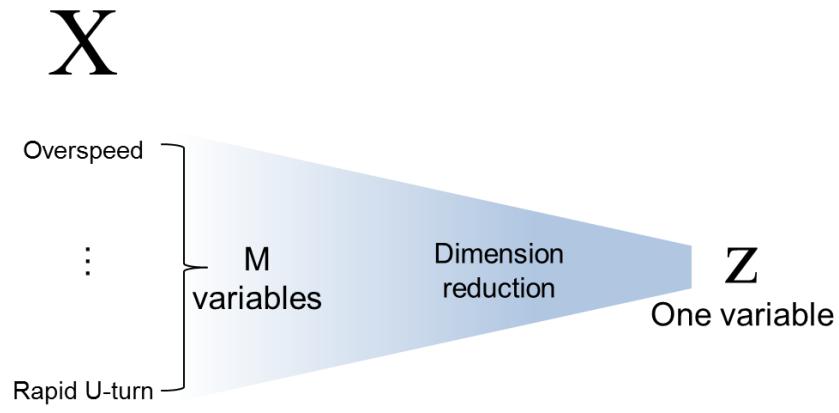
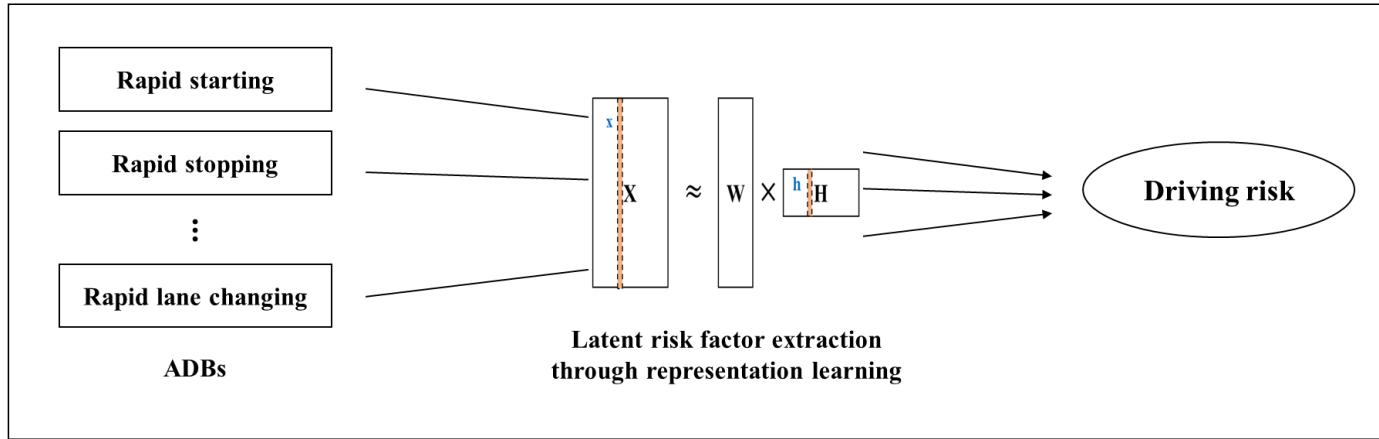
Existence vs. Nonexistence of the Labels



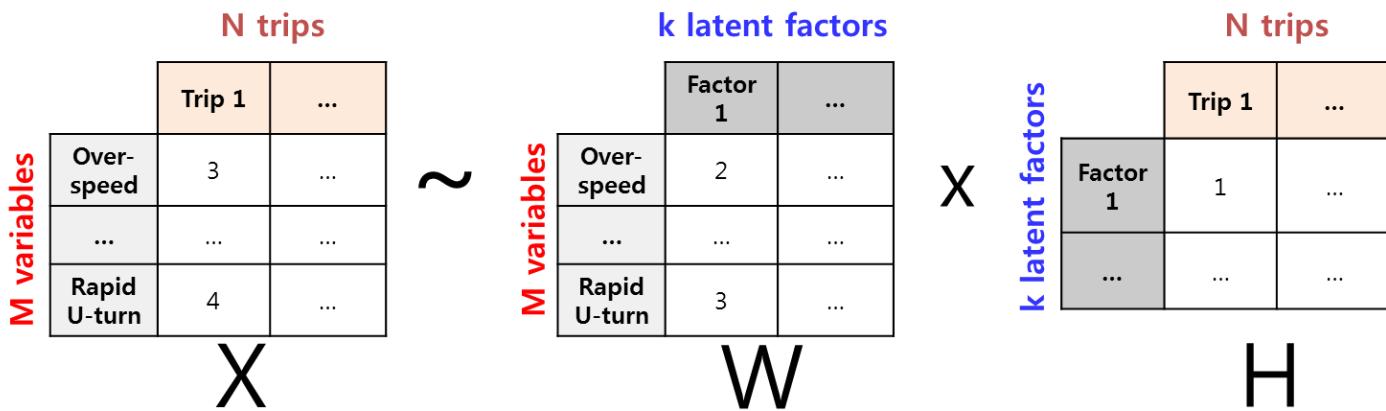
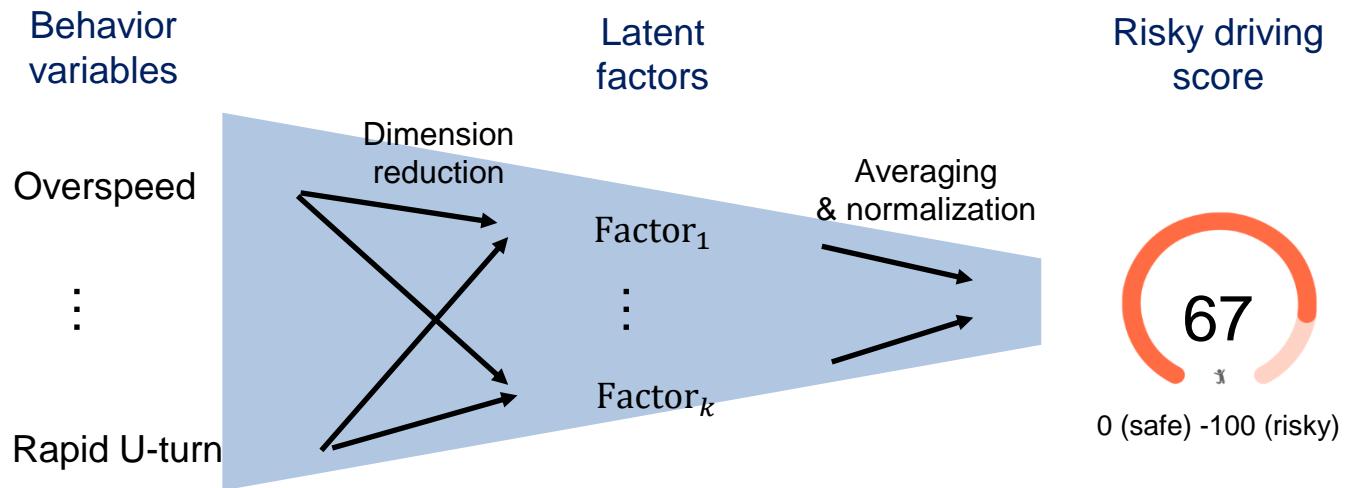
Existence vs. Nonexistence of the Labels



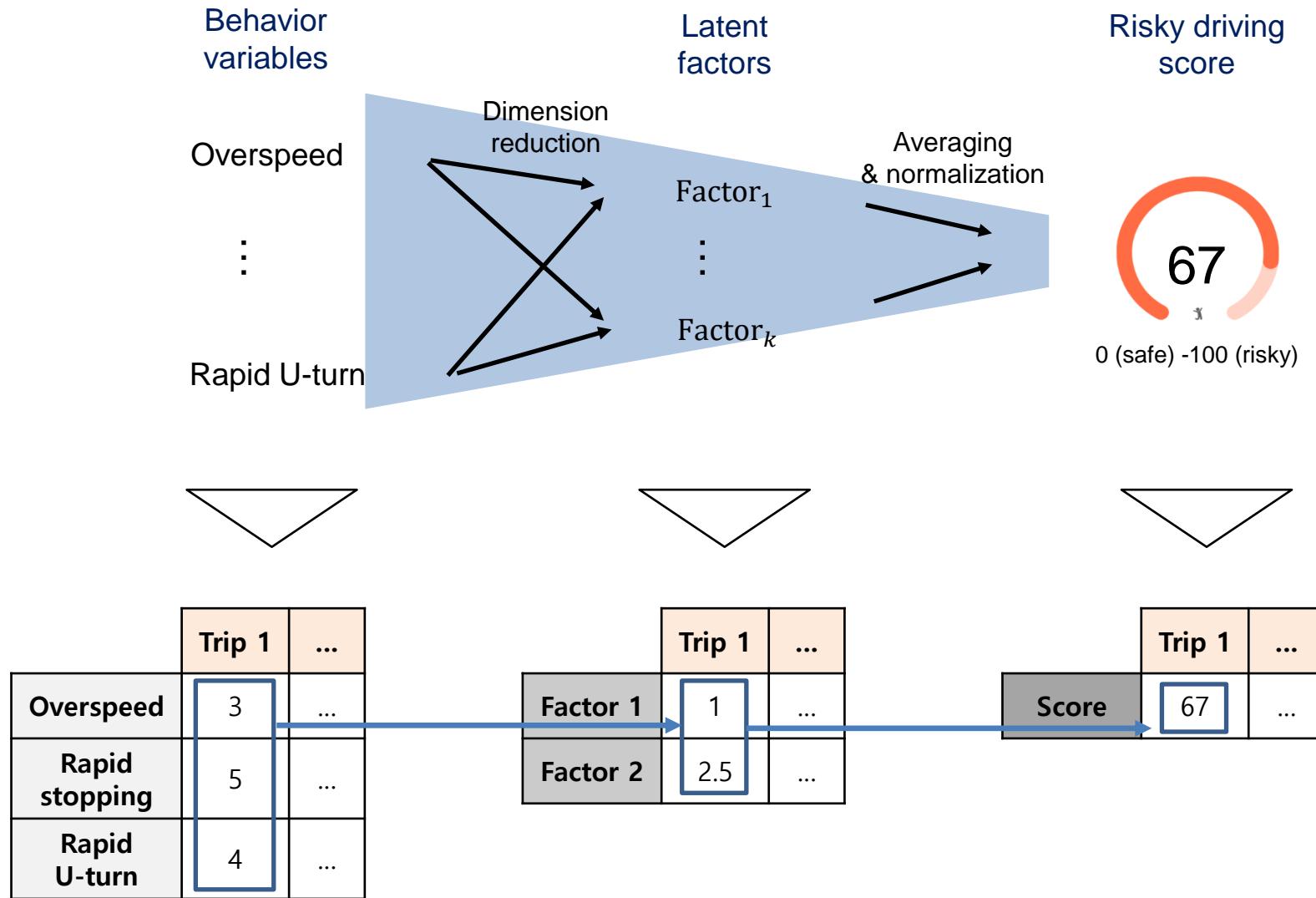
Personal Process Management in the Context of Safe Driving Context



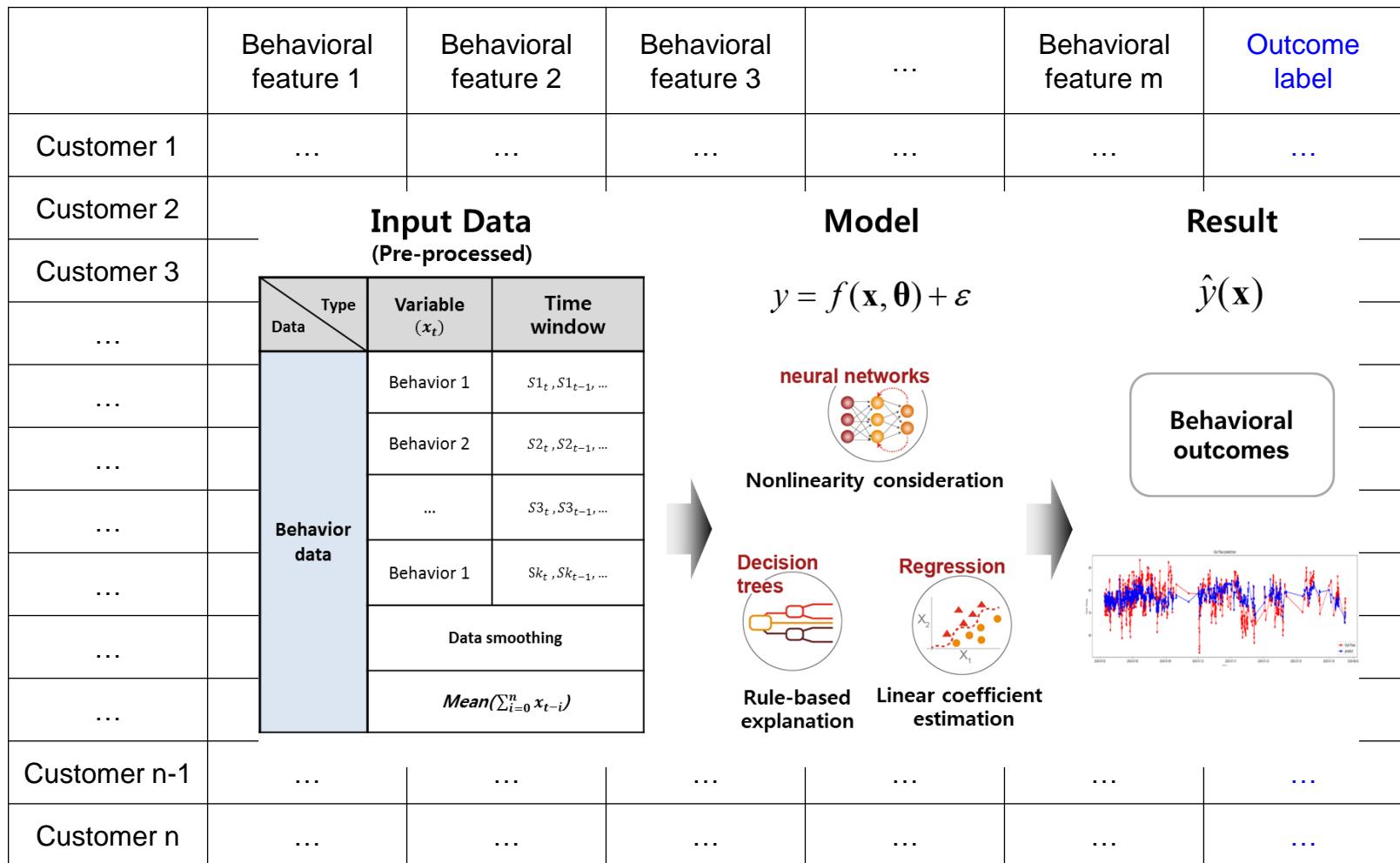
Personal Process Management in the Context of Safe Driving Context



Personal Process Management in the Context of Safe Driving Context



Existence vs. Nonexistence of the Labels



Existence vs. Nonexistence of the Labels

| | Behavioral feature 1 | Behavioral feature 2 | Behavioral feature 3 | ... | Behavioral feature m | Outcome label |
|--------------|----------------------|----------------------|----------------------|-----|----------------------|---------------|
| Customer 1 | ... | ... | ... | ... | ... | ... |
| Customer 2 | | | | ... | ... | ... |
| Customer 3 | | | | ... | ... | ... |
| ... | | | | ... | ... | ... |
| ... | | | | ... | ... | ... |
| ... | | | | ... | ... | ... |
| ... | | | | ... | ... | ... |
| ... | | | | ... | ... | ... |
| Customer n-1 | | | | | | |
| Customer n | | | | | | |

$X = AB$

n samples n x p n x k k x p

P input features k latent dimensions

Latent representation Latent features

original data space

Gene 3

Gene 2

Gene 1

PC 2

PC 1

PCA

component space

PC 2

PC 1

Decoding

Encoding

x

y

z

W_1

W_2

Input layer

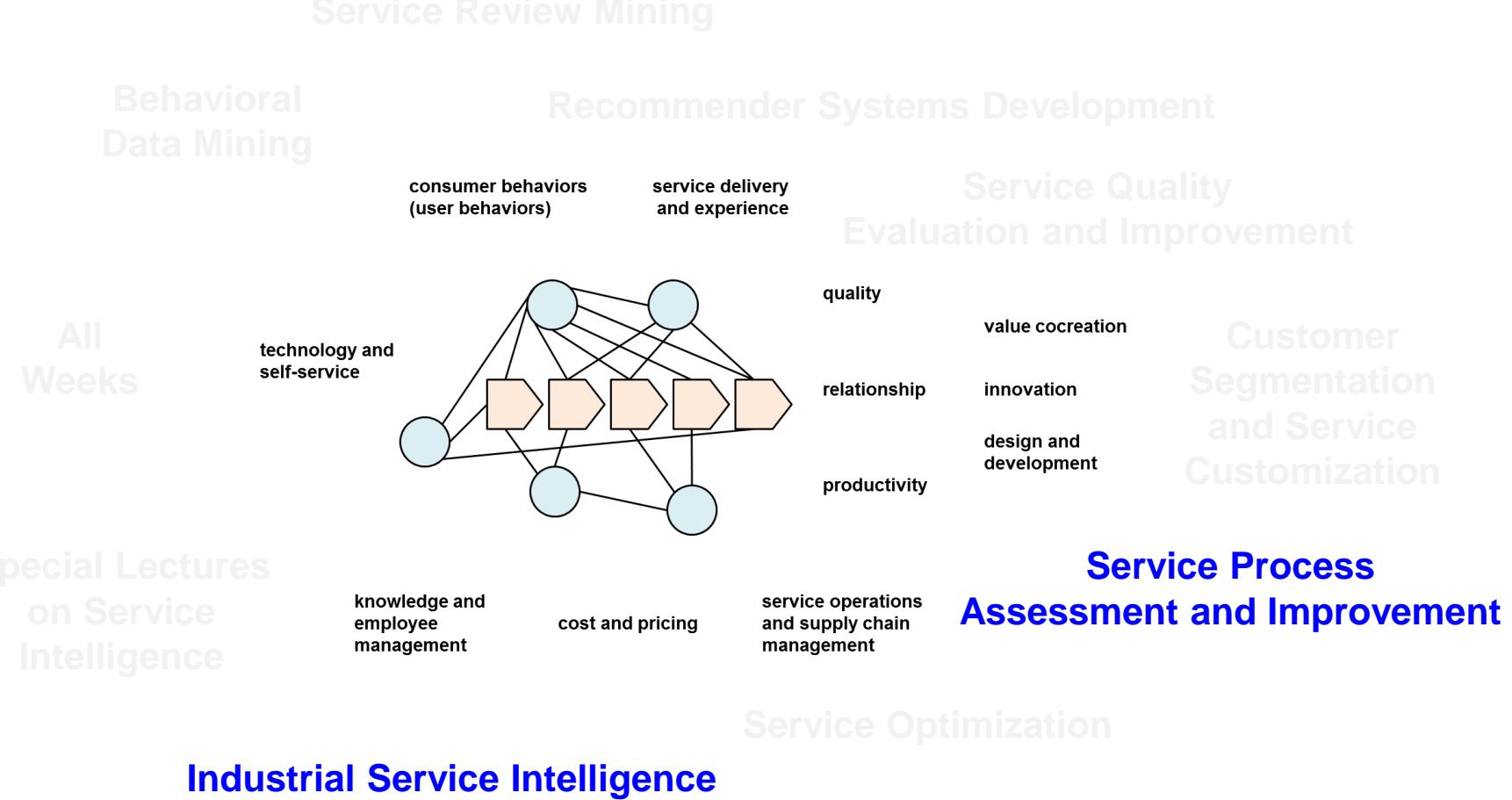
Hidden layer

Output layer

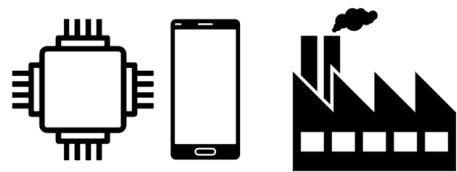
Assignment 5 (by 10.28 11:59 pm)

- Based on the practice demonstration from TA Jung, (1) complete the construction of the behavior feature – outcome label matrix in the context of eco-driving by yourself. You should select significant behavior features (variables) based on your own descriptive analysis and eco-driving domain knowledge study.
- Then, (2) using the behavior feature – outcome label matrix you constructed, develop an eco driving score prediction model. Do it all by yourself, and describe the analysis process and outcome in detail. Interpret the outcome (e.g., describe the behavior features you identified significant, interpret the coefficient/importance values of behavior features to the FPK label).
- (3) Assume you need to use your machine for real-world driving support service (e.g., T map service or Hyundai blueLink service). How can you improve your machine to be used for the service effectively? For example, what kinds of data should you collect and use further to develop a complete driving support service? How would you design a method for using/learning the data? Think beyond these examples in your own creative, unique way!
- (4) You must have your own interested or favorite service WITHOUT a machine for data-driven personal process management (e.g., traditional services that do utilize customers' behavioral data yet). Discuss the requirements of personal process management for the service in detail.
- (5) If you would conduct a study on developing a machine for data-driven personal process management for the service, how would you conduct the research in your own creative, unique way? What kinds of data are you going to collect, analyze, and learn, and what methods are you going to use? Describe your service intelligence development plan in detail. If possible, visualize your plan clearly (e.g., draw an image, construct a mathematical model). To facilitate your thinking, you may want to identify and review a paper related to the service you are interested or concerned.
- Upload your code and a several paragraph essay on the tasks (1)~(5) in the Blackboard.

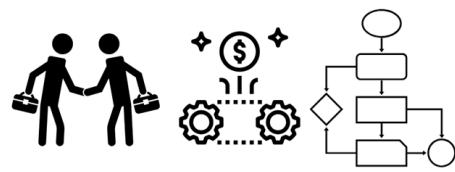
Topics of the Service Intelligence Course



Tasks in Industry and Society: A Process Viewpoint



Manufacturing Process



Business Process



Personal Process

Industrial “B2B” Services

Google Industrial Service

All Images Maps News Videos More Tools

industry electrical maintenance solutions cleaning logo repair construction coastal icon factory

An Industrial Services Company setxind.com

Industrial Service – GTI gti.com.sa

Musson's Industrial Service mussonsind.com

McKinsey on Industrial services ... mckinsey.com

Industrial Service - Midland Electrical midland-electrical.com.au

Savills Kon... en.savills.co

Industrial Services & Power Plant ... christof.com

Home ise-monitor.eu

3 things industrial services brands... b2bmarketing.net

Industrial Service in Seawoods, Mum... indiamart.com

Altasbeeh For Industrial Services & Import altasbeeh.com

Industrial Service Corporation indsvccorp.com

Advanced Industrial Services: Big Data ...

Industrial Service Solutions | LinkedIn

Industrial Services | Griesemann Group

Turnarounds & Industrial Maintenance...

Construction: Rigid Industrial S...

Service solutions for the process industry

Other “B2B” Services in General

Google search results for "business service".

Search bar: business service

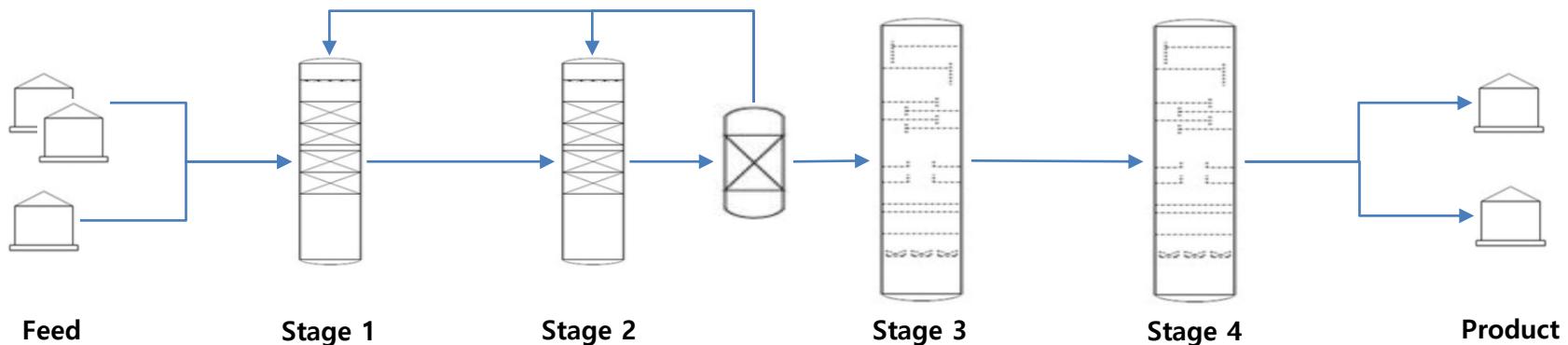
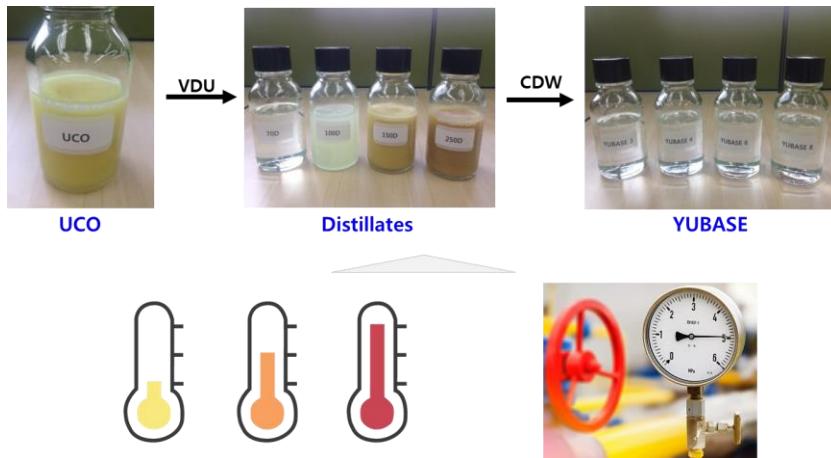
Filter: Images

Tools: cmdb, icon, logo, marketing, wallpaper, consultancy, banking, hotel, proposal, archimate, insurance, itil, letter, photography, presentation, architecture

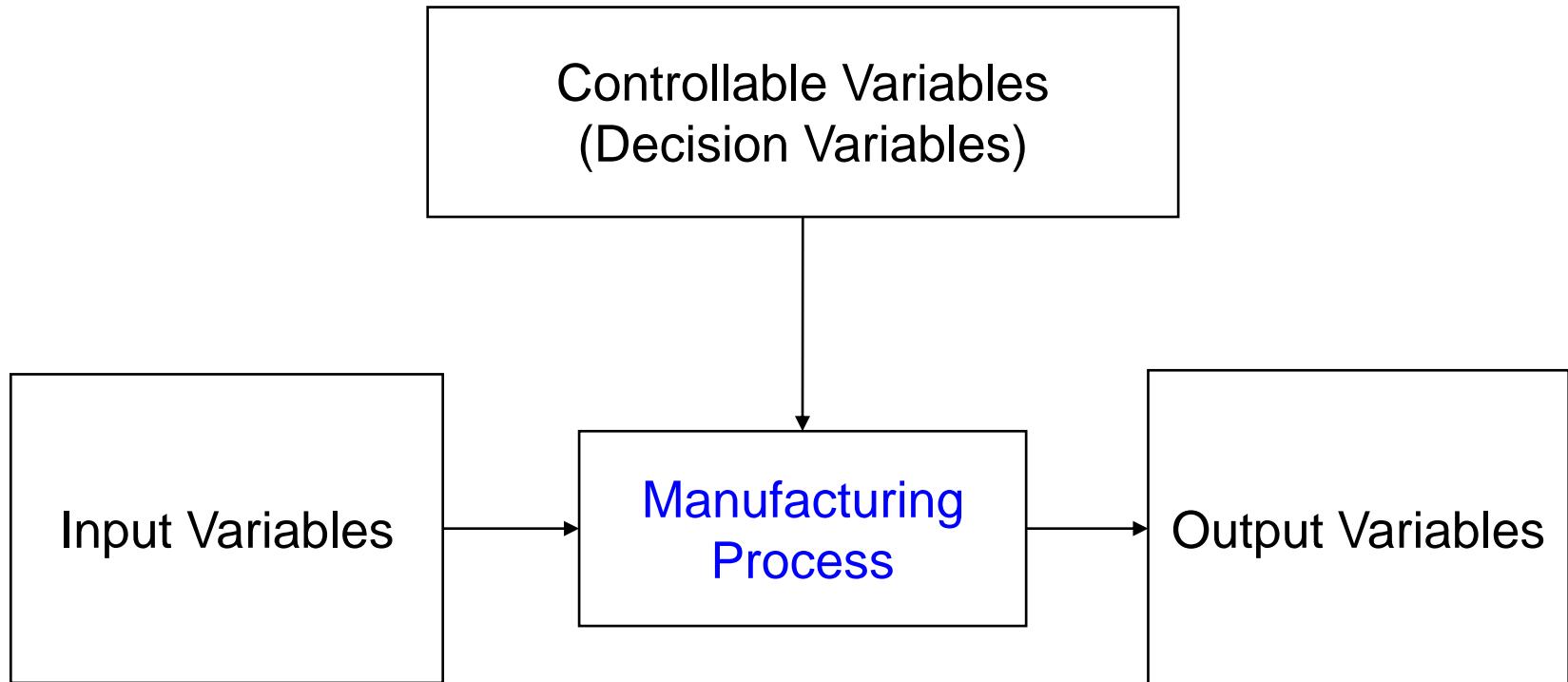
Image grid:

- service concept with icons ... vectorstock.com
- company bring to your business ... bluecloud.com
- Business services-its characteristics ... tutorstips.com
- Global Business Services (GBS) & Shared ... cbxsoftware.com
- 14 Types of Business Services - Service ... marketing91.com
- Business Service Monitoring... aggregate.digital
- 10 Service-Based Business Ideas uschamber.com
- Business Services - Canon Philippines ph.canon
- Business Service In theusatwork.com
- Vandenack Weaver LLC Attorneys vwattys.com
- Service Business | Examples & Types ... study.com
- 4,518,606 Business Services Images ... shutterstock.com
- Professional Services Revenues ... business2community.com
- Business Services – HVT Technologies myhvtech.com
- Service Business | Examples & Types ... study.com
- Global Business Matching Service kita.org
- NYC Small Business Services (SBS) www1.nyc.gov
- Global Business Services Conference conference-board.org
- Customer Service In Driving Your Busin... forbes.com
- Business Services - Translation ... memoq.com
- Hardware Software Development ... milliontech.com
- 105 Service Businesses to Start Today entrepreneur.com
- Related searches: types of business services, business services images, service business pictures
- Managed Service Provider ... partneredsolutionsit.com
- management icons Royalty Free Ve... vectorstock.com
- Global Business Services | Our offering ... new.siemens.com
- Types of Business Operations ... trendstatic.com
- 7 Ways to Grow a Service-Based Business ... allbusiness.com
- Orange Business Services - Wikipedia en.wikipedia.org
- Business Service - Login sbiz.wooribank.com
- Foreign Direct Investment Planning to invest in Korea? Consult with Woori Bank! wooribank.com
- Business Registration Services Archives ... ebizfiling.com

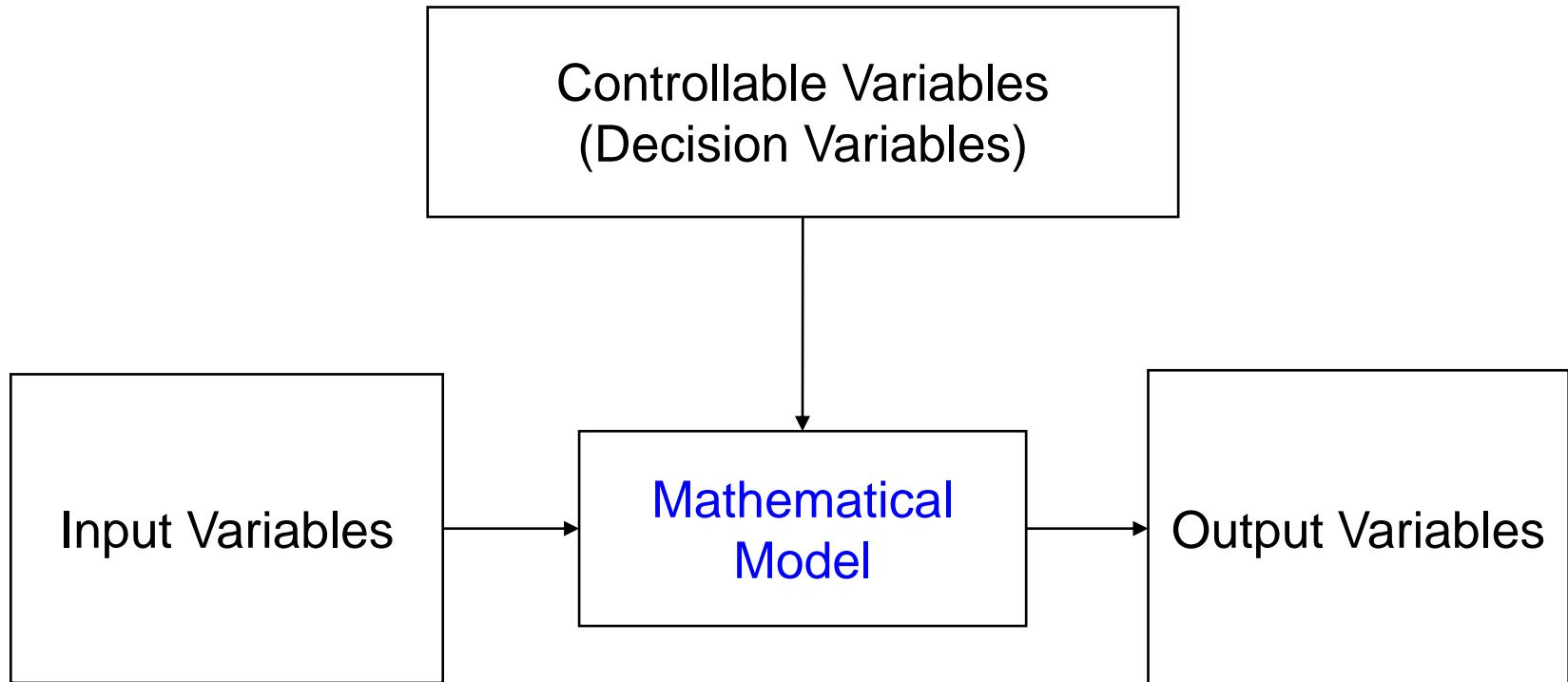
Difficulty of “Professional” Tasks of Manufacturing



Manufacturing Process Management with Service Intelligence



Manufacturing Process Management with Service Intelligence



Prediction Model Development

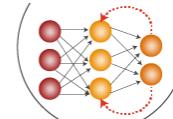
Input Data (Pre-processed)

| Data \ Type | Original (x_t) | window |
|--------------|------------------------------|-----------------------------|
| Feed | Feed | $Feed_t, Feed_{t-1}, \dots$ |
| Process Data | Stage I | $S1_t, S1_{t-1}, \dots$ |
| | Stage II | $S2_t, S2_{t-1}, \dots$ |
| | Stage III | $S3_t, S3_{t-1}, \dots$ |
| | Stage IV | $S4_t, S4_{t-1}, \dots$ |
| | Data Smoothing | |
| | $Mean(\sum_{i=0}^n x_{t-i})$ | |

Model

$$y = f(\mathbf{x}, \boldsymbol{\theta}) + \varepsilon$$

neural networks

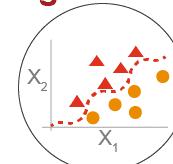


Process-based explanation
(Skipped NN)

Decision
trees



Regression



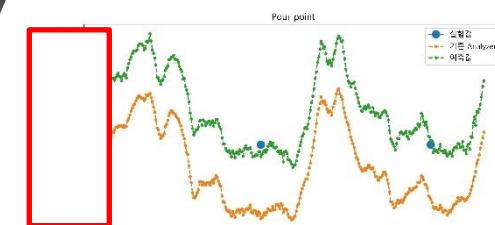
Rule-based
explanation
(XGBoost)

Linear coefficient
calculation
(LR Bagging)

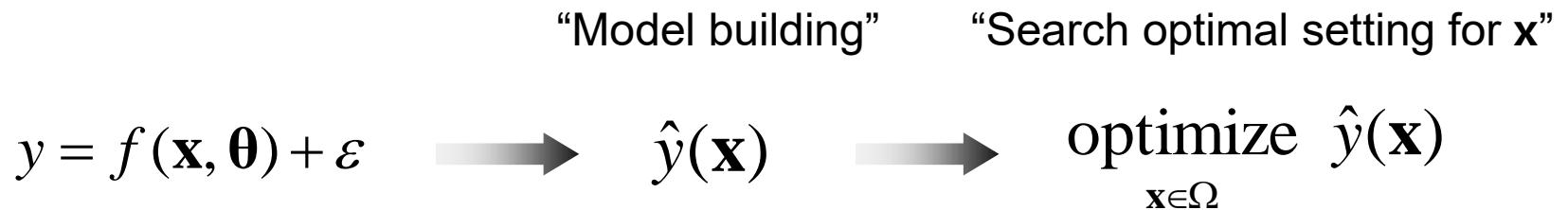
Result

$$\hat{y}(\mathbf{x})$$

Pour point
NOACK

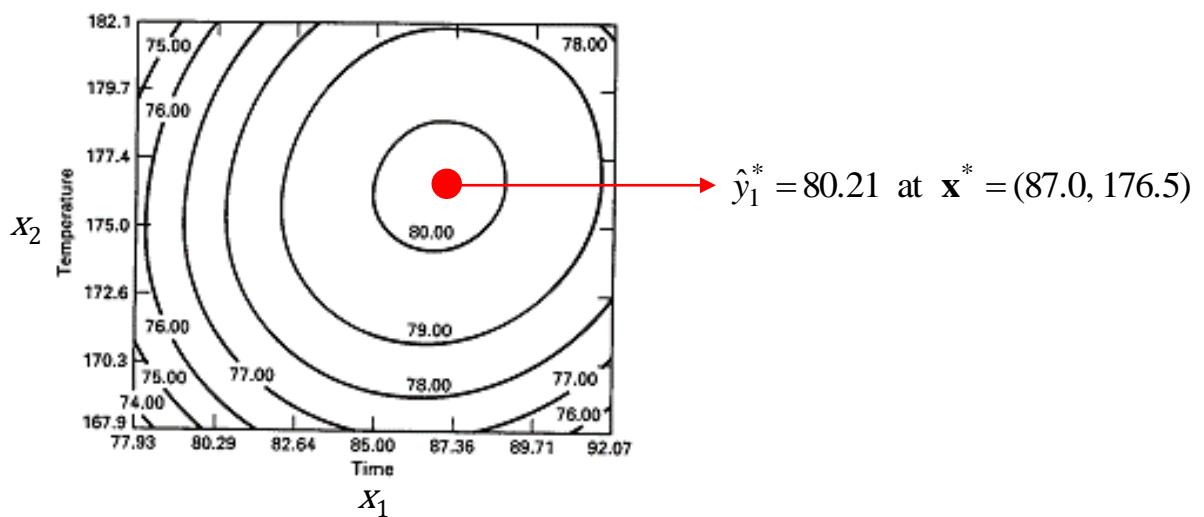
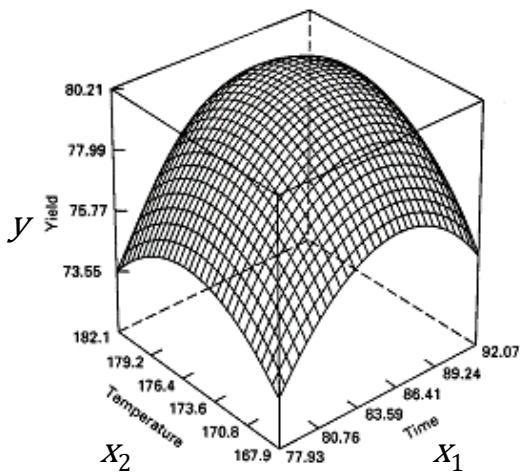


Process Control Optimization

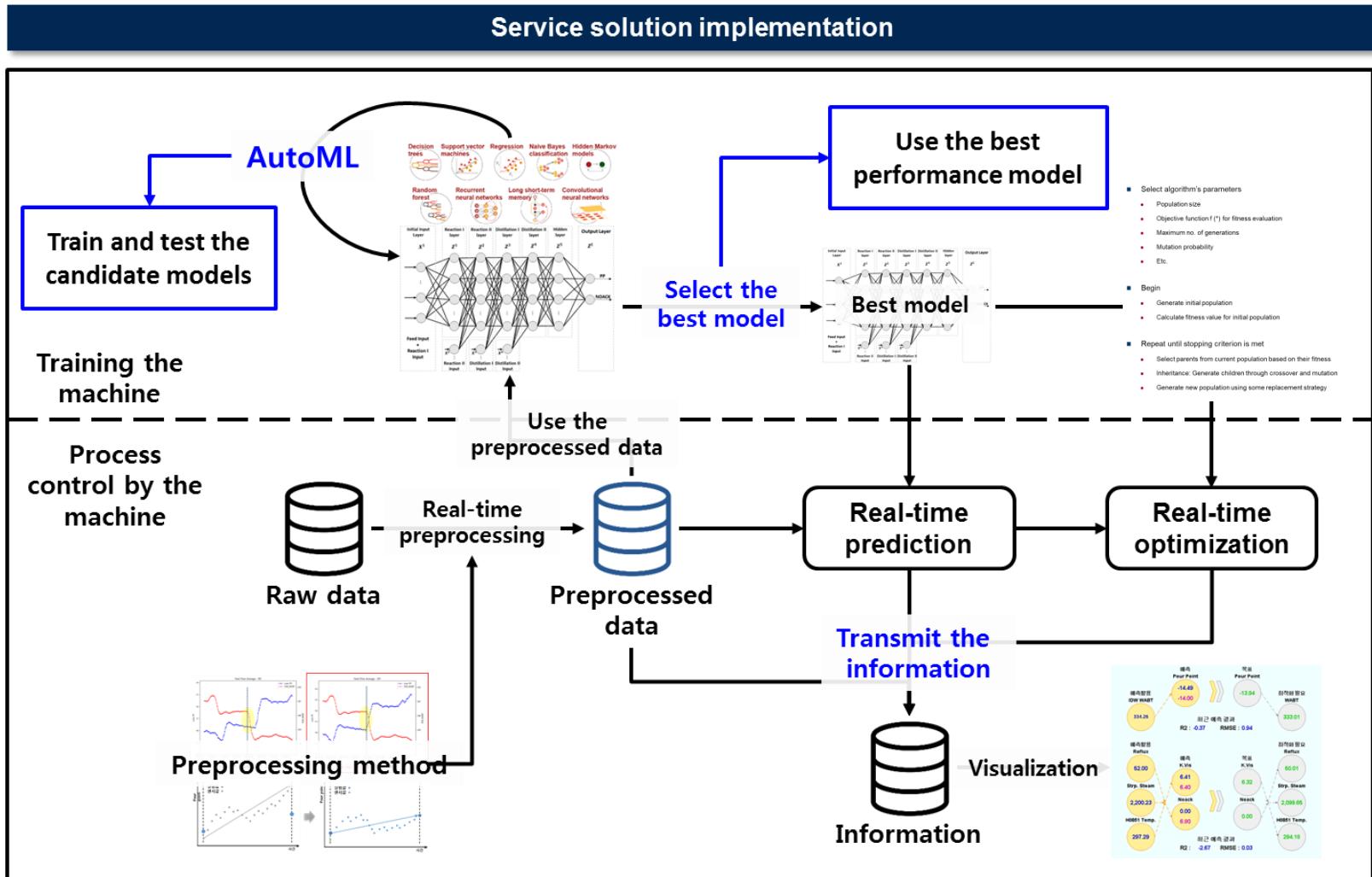


Example*

y = process yield (Larger the better),
 x_1 = reaction time, x_2 = reaction temperature

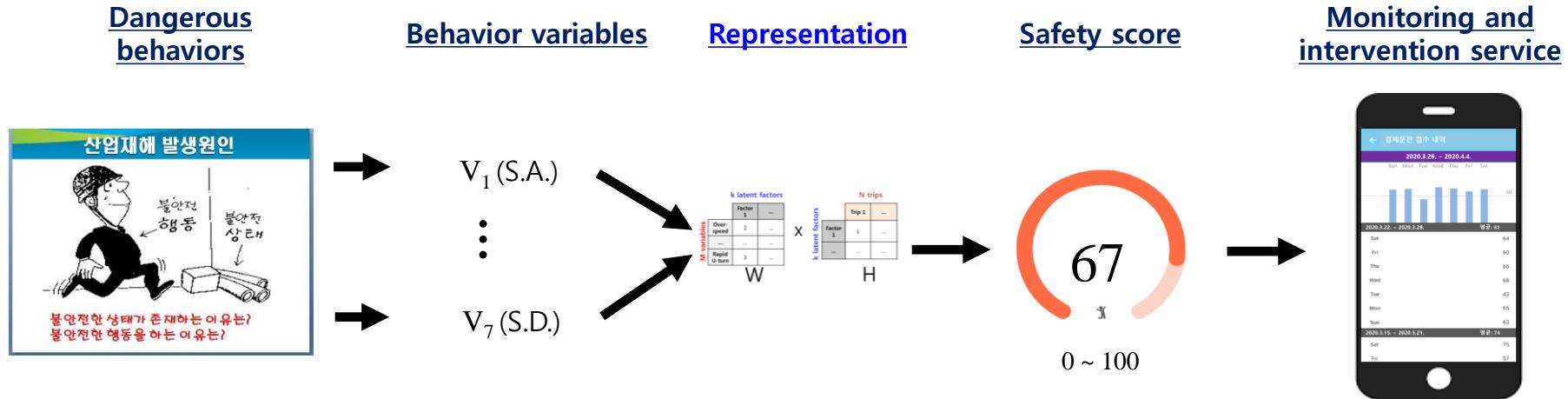


Service Solution Development



→ Service solution should be automated to support real-time task support

Safety Monitoring with Service Intelligence



Samyang, the Sugar Manufacturer



- 1924. 10 삼양사 창립
- 1955. 12 울산제당공장(50 MT/Day) 준공
- 1967. 7 한국산업규격표시(KS)인증 취득
- 1992. 8 정제공정자동화
- 2000. 3 ISO 9001, 14001 인증 취득
- 2003. 5 HACCP 인증 취득
- 2007. 6 설탕생산 천만 톤 달성
- 2007. 9 OHSAS 18001 인증 취득
- 2007. 10 ISO 22000 인증 취득
- 2009. 1 정제당시설 1,450MT/Day 증설
- 2009. 3 온실가스배출 감축실적 인증서
- 2010. 5 탄소 성적표지 인증서
- 2012. 6 FSSC22000 인증 취득
- 2013. 9 업계최초 식약처 HACCP 지정
- 2017. 4 기능성 설탕 공장 설립
- 2018. 11 ISO 45001 인증 취득

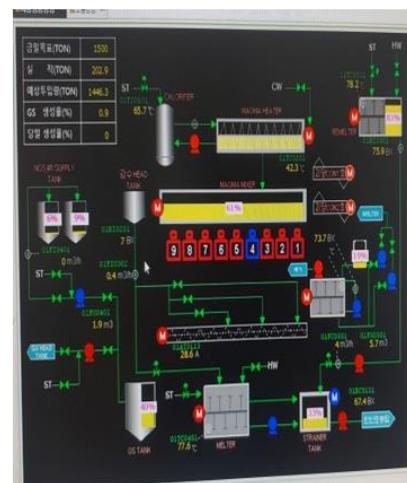
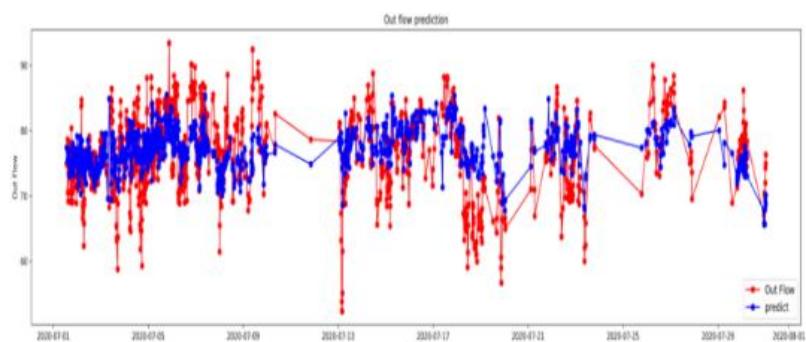


Samyang, the Sugar Manufacturer

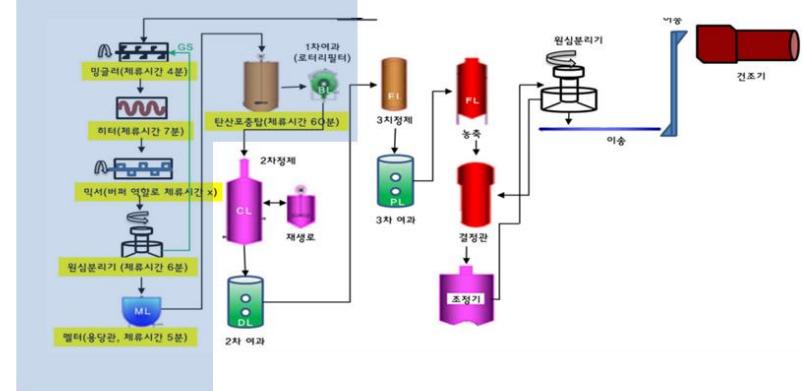
“Model building”

“Search optimal setting for x”

$$y = f(\mathbf{x}, \boldsymbol{\theta}) + \varepsilon \quad \longrightarrow \quad \hat{y}(\mathbf{x}) \quad \longrightarrow \quad \underset{\mathbf{x} \in \Omega}{\text{optimize}} \quad \hat{y}(\mathbf{x})$$



Samyang, the Sugar Manufacturer



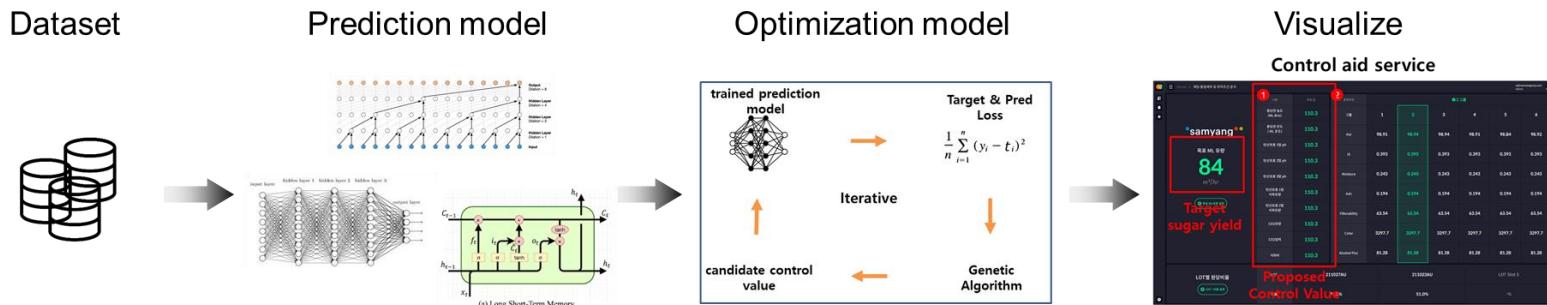
■ Problem

- Operator manually control manufacturing process to optimize sugar yield
- **Difficult to control complex manufacturing process** to keep sugar yield **stable**

■ Service objective

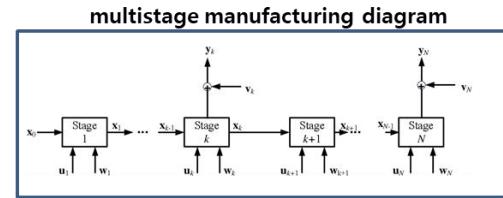
- **Manufacturing process control aid service** that help operators to keep sugar yield stable

Samyang, the Sugar Manufacturer



■ Real-world application in SAMYANG

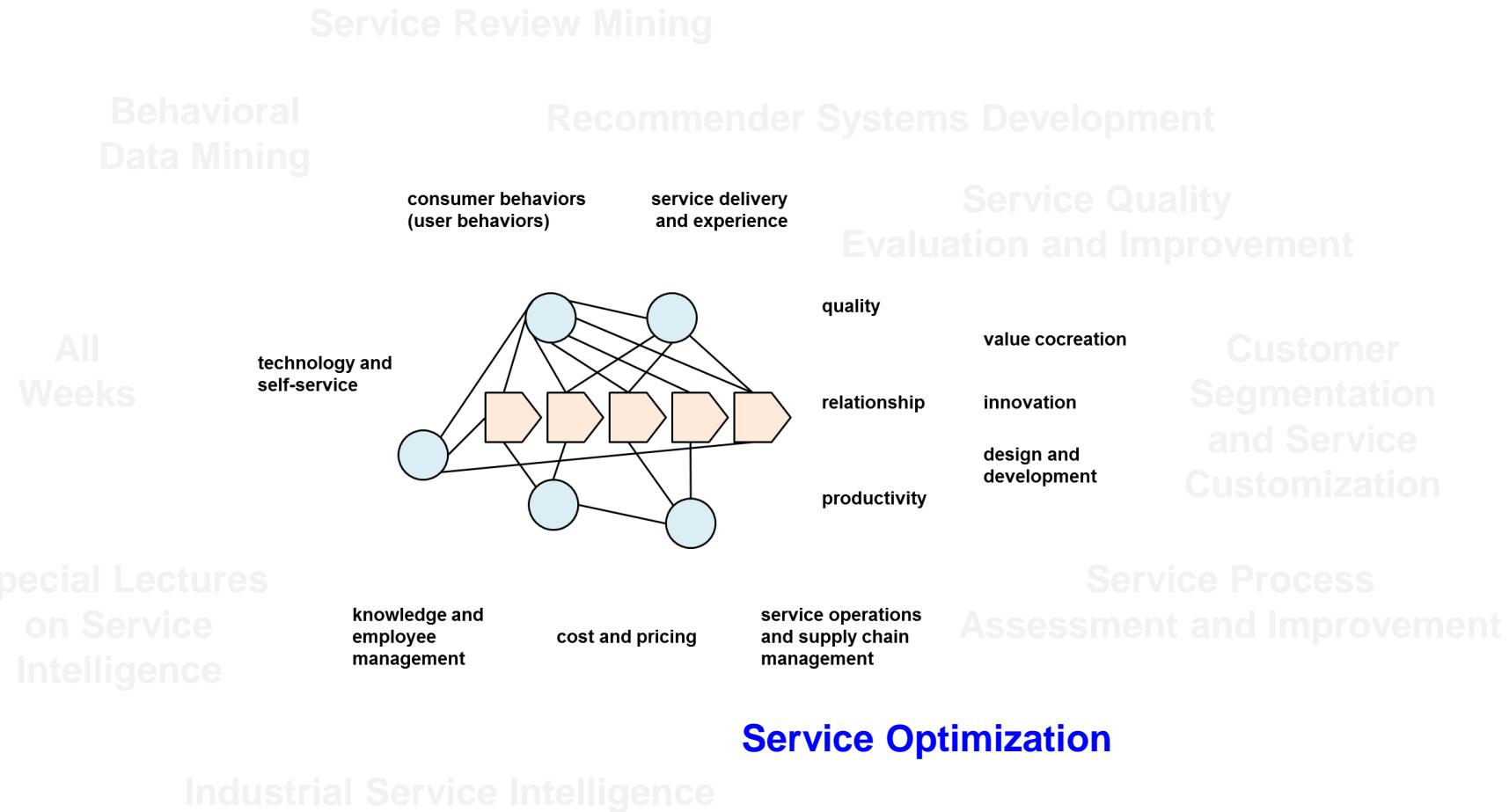
- Need to develop high-performance prediction model
 - ➔ time-series pattern, multistage manufacturing property, data characteristics ...
- Consider optimization results that operator can trust ➔ constraints, ranges ...
- Manage real-time prediction & optimization ➔ data collection & storing (DB), preprocessing, model retraining ...
- Visualize (Front end) ➔ connection with back end, user needs ...



Assignment 6 (by 11.11 11:59 pm)

- Based on the practice demonstration by TA Cho, (1) complete the development of a yield prediction model for the sugar manufacturer by yourself. Through trials and tests, develop your own best prediction model. You should compare and interpret multiple prediction models.
- (2) In the prediction model development, think carefully about the controllable variables. You should analyze the variables around the process based on your own descriptive and predictive analyses. For example, interpret the analytics outcomes (e.g., describe the controllable variables you identified significant, interpret their coefficient/importance values in your yield prediction models). As a result, describe what controllable variables should be prioritized in the optimization of the process.
- (3) Optimize the production process and describe the results (e.g., a set of optimal control values). First, based on a linear regression model, use the scipy package for the mathematical optimization. Second, based on a non-linear regression model (e.g., tree-based models, neural network models), complete the provided GA code and use it for the optimization through simulation (refer to the next week practice); of course you can develop your own heuristic optimization algorithm if you want.
- (4) Assume you actually need to use your machine for the sugar manufacturer. Using the finally selected prediction model and your optimizer, think how to manage effectively and improve the sugar production process. Design and develop your own industrial service intelligence solution for this manufacturer (e.g., develop an automated prediction-optimization code package). You must provide visualization contents (e.g., visualization of the predicted values of yield flow, visualization of suggested optimal control values for specific controllable variables) Describe your service intelligence solution in detail. Think beyond the class examples in your own creative, unique way!
- (5) Think about your concerned industrial/business service around UNIST, in Ulsan, in your hometown, or any other interested service that require a machine for its management and improvement. Describe the specific tasks of the service that require the support of a machine. Discuss the requirements of developing such a machine for the service in detail.
- (6) If you would actually conduct a study on developing a machine for the industrial/business service, how would you conduct the research in your own creative, unique way? What kinds of data are you going to collect, analyze, and learn, and what methods are you going to use? Describe your service intelligence development plan in detail. If possible, visualize your plan clearly (e.g., draw an image, construct a mathematical model). To facilitate your thinking, you may want to identify and review a paper or any other reference in the Internet, related to the service you are interested or concerned.
- Upload your code and a several paragraph essay on the tasks (1)~(6) in the Blackboard.

Topics of the Service Intelligence Course



Service-related Optimization Problems

- Traveling Salesman Problem
- Vehicle Routing Problem
- Set Covering Problem
- Knapsack Problem
- Bin Packing Problem
- Facility Location Problem
- Scheduling Problem
- Etc.

Heuristics

psychology algorithm problem solving availability representativeness decision making design usability evaluation bias nielsen affect

Common Uses for Heuristics

Availability Heuristic

The availability heuristic

Heuristics

AVAILABILITY HEURISTIC

What Is A Heuristic And Why It Matters

Heuristic Evaluation & Analysis in UX

Heuristic Evaluation

HEURISTICS

Short-term Solutions

Heuristics - Overview, How It Works ...

THE AVAILABILITY HEURISTIC

Algorithm vs. Heuristic

Heur.Invader

What is a Heuristic Virus and How to ...

THE AVAILABILITY HEU

Reducing Consumer Decision Friction ...

Using Heuristic Problem-Solving Methods ...

10 Usability Heuristics

Create a heuristic evaluation and ...

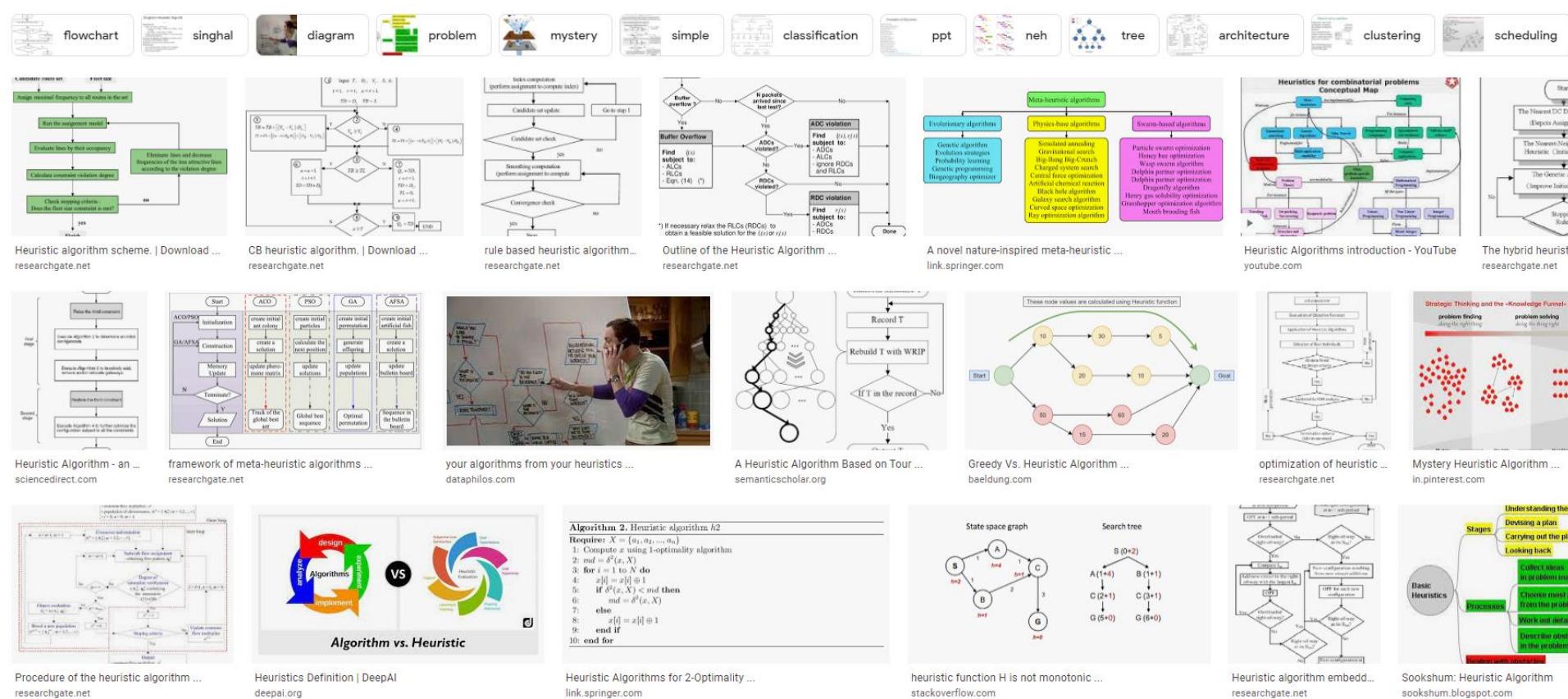
Heuristic Classification

What Is Heuristic Evaluation? Simple ...

Heuristic Evaluation: UX Knowledge Base ...

Availability Heuristic (Definition and ...

Heuristics

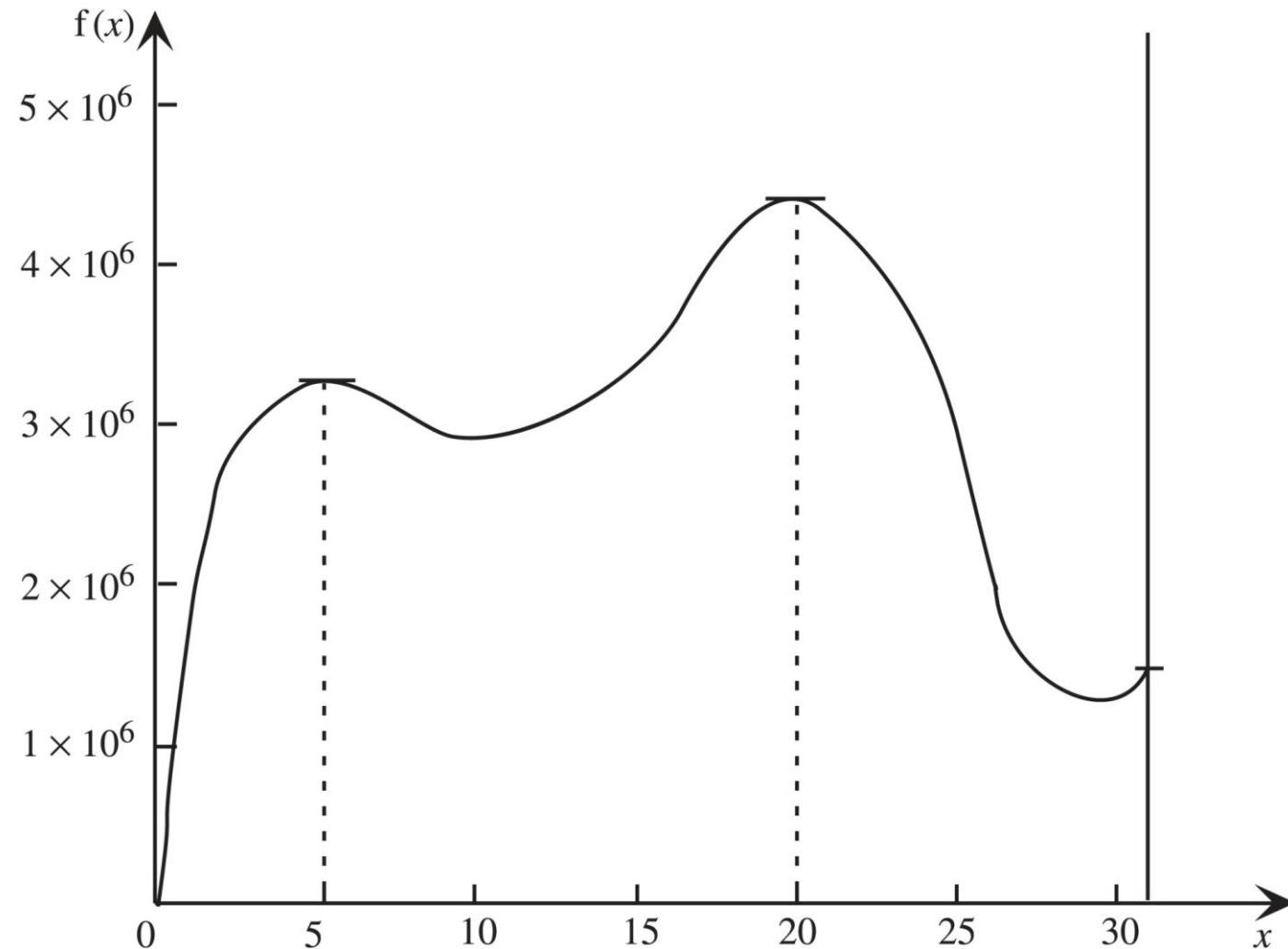


Some TSP Construction Heuristics

- Random Search
- Nearest Neighbor Heuristic
- Divide and Conquer
- Farthest Addition Heuristic
- Multi-fragment
- ...

Source: R. L. Rardin, Optimization in Operations Research, Prentice Hall, 1998

Limitation of the Improving Search Heuristic Algorithm in General



Heuristics vs. Metaheuristics

■ Metaheuristics

- Some complex optimization problems may not be possible to solve with exact algorithms presented in the OR I and OR II lectures
- A metaheuristic provides a **general structure and strategy guidelines to develop a heuristic method** to fit a particular type of problem
- Metaheuristics can **escape from a local optimum**: Trial solutions that immediately follow a local optimum are allowed to be inferior
- Metaheuristics are **useful to deal with non-dominated solutions** of complex problems

Concept of “Meta”

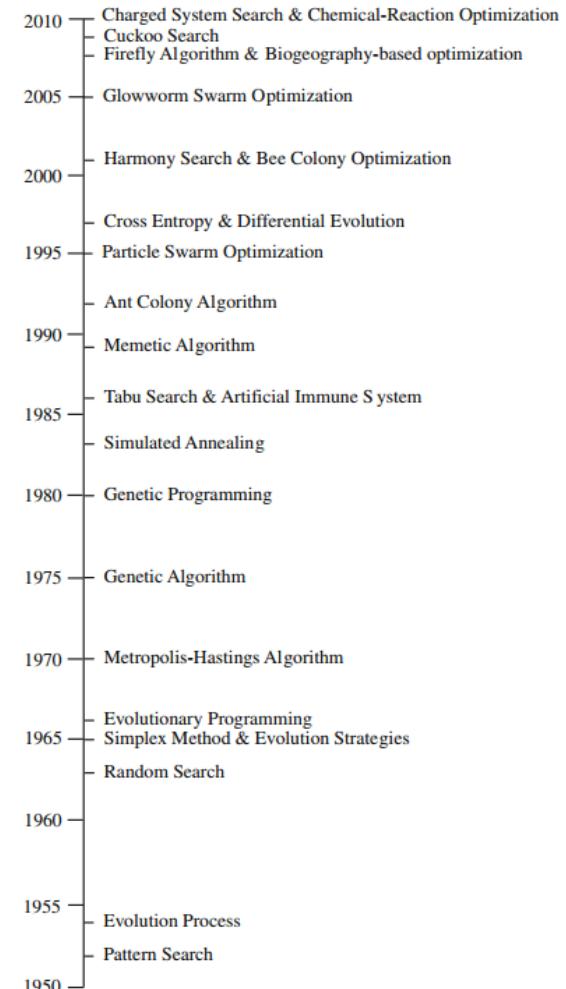
- Higher order thinking skills
 - Cognition about cognition
 - Thinking about thinking
 - Knowing about knowing
 - Algorithm of algorithms



Metaheuristics Algorithms (Computational Intelligence Algorithms)

- Higher-level procedure or heuristic designed to find a sufficiently good solution

- Often inspired from nature or society
 - Genetic Algorithm
 - Tabu Search
 - Simulated Annealing
 - Ant Colony Algorithm
 - Particle Swarm Optimization
 - Cuckoo Search Algorithm
 - ...



GA Example

| Member | Initial Population | | Fitness (Distance) | |
|--------|--------------------|-----------------|--------------------|--------------------|
| 1 | | 1-2-4-6-5-3-7-1 | | 64 |
| 2 | | 1-2-3-5-4-6-7-1 | | 65 |
| 3 | | 1-7-5-6-4-2-3-1 | | 65 |
| 4 | | 1-2-4-6-5-3-7-1 | | 64 |
| 5 | | 1-3-7-5-6-4-2-1 | | 66 |
| 6 | | 1-2-4-6-5-3-7-1 | | 64 |
| 7 | | 1-7-6-4-5-3-2-1 | | 65 |
| 8 | | 1-3-7-6-5-4-2-1 | | 69 |
| 9 | | 1-7-6-4-5-3-2-1 | | 65 |
| 10 | | 1-2-4-6-5-3-7-1 | | 64 |
| Member | Parents | Children | Member | Fitness (Distance) |
| 1 | 1-2-4-6-5-3-7-1 | 1-2-4-5-6-7-3-1 | 11 | 69 |
| 7 | 1-7-6-4-5-3-2-1 | 1-2-4-6-5-3-7-1 | 12 | 64 |
| 2 | 1-2-3-5-4-6-7-1 | 1-2-4-5-6-7-3-1 | 13 | 69 |
| 6 | 1-2-4-6-5-3-7-1 | 1-7-6-4-5-3-2-1 | 14 | 65 |
| 4 | 1-2-4-6-5-3-7-1 | 1-2-4-6-7-5-3-1 | 15' | 63 |
| 5 | 1-3-7-5-6-4-2-1 | 1-3-7-5-6-4-2-1 | 16 | 66 |

Think About

- Encoding method
- Initialization method
- Population size
- Fitness evaluation function
- Parents selection method
- Inheritance method
- Mutation method
- Parameters for the methods
- Homogeneity of population
- Etc.

Assignment 7 (by 11.18 11:59 pm)

- (0) Based on the practice demonstration by TA Yoon, complete the Assignment 6 (i.e., Optimize the production process and describe the results - identify a set of optimal control values). First, based on a linear regression model, use the scipy package for the mathematical optimization. Second, based on a non-linear regression model (e.g., tree-based models, neural network models), complete the provided GA code and use it for the optimization through simulation (refer to the next week practice); of course you can develop your own heuristic optimization algorithm if you want.
- (1) Select more than 9 nodes in the UNIST map you would like to introduce to a visitor. Connect the nodes, estimate the distance between nodes, and represent the network similar to the case introduced in the class. Find the optimal route, using a genetic algorithm or your own heuristic.
- (2) Identify a real-world service optimization problem that you are interested or concerned, and develop a mathematical model of this problem, based on existing reference models and your own creativity. Describe the importance of your problem and model in detail.
- (3) Develop your own heuristic algorithm to solve this problem. Your algorithm should reflect a mechanism “how we, humans make decisions”. An idea level is fine. Try to think long and propose your new algorithm concisely. Describe in detail the algorithm in a format of flow chart, pseudocode, or your own visualization. If possible, try to identify and use a good mathematical model for your conceptual basis. For your reference, you may want to study a metaheuristic algorithm besides GA that is most interesting to you.

A Framework of Service Operations Management

Controllable Variables
(Decision Variables)

**What if we do not have enough data
for developing a prediction model?**

or

**What if we do not know how to develop an appropriate
model but want to improve the process in anyway?**

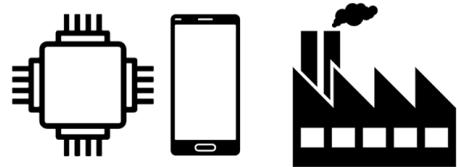
Input Variables

Mathematical
Model

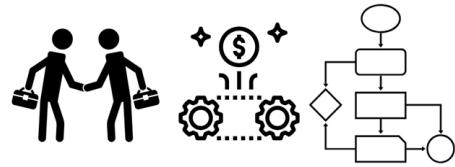
Output Variables

Traditional approaches were different (but creative!)

Processes around Us Involve Problems and Need Improvement



Manufacturing Process Management



Business Process Management



Personal Process Management

| Process/ variables | Inputs | | | | Outputs | | |
|-----------------------|--------|-----|-----|-----|---------|-----|-----|
| | I1 | I2 | I3 | I4 | O1 | O2 | O3 |
| P2-a | ... | ... | ... | ... | ... | ... | ... |
| P2-b | ... | ... | ... | ... | ... | ... | ... |
| P2-c | ... | ... | ... | ... | ... | ... | ... |
| P2-d | ... | ... | ... | ... | ... | ... | ... |
| P2-e | ... | ... | ... | ... | ... | ... | ... |
| P3-a | ... | ... | ... | ... | ... | ... | ... |
| ... | ... | ... | ... | ... | ... | ... | ... |
| P5-a | ... | ... | ... | ... | ... | ... | ... |
| P5-b | ... | ... | ... | ... | ... | ... | ... |
| P5-c | ... | ... | ... | ... | ... | ... | ... |
| P5-d | ... | ... | ... | ... | ... | ... | ... |
| P5-e | ... | ... | ... | ... | ... | ... | ... |
| P5-f | ... | ... | ... | ... | ... | ... | ... |
| P5-g | ... | ... | ... | ... | ... | ... | ... |

Data Envelopment Analysis: Concept

- Definition of the efficiency in DEA

$$\text{Efficiency} = \frac{\text{Weighted Sum of Outputs}}{\text{Weighted Sum of Inputs}}$$

$$\text{Efficiency of unit } j = \frac{u_1 y_{1j} + u_2 y_{2j} + \dots}{v_1 x_{1j} + v_2 x_{2j} + \dots}$$

where

u_i = the weight given to output i

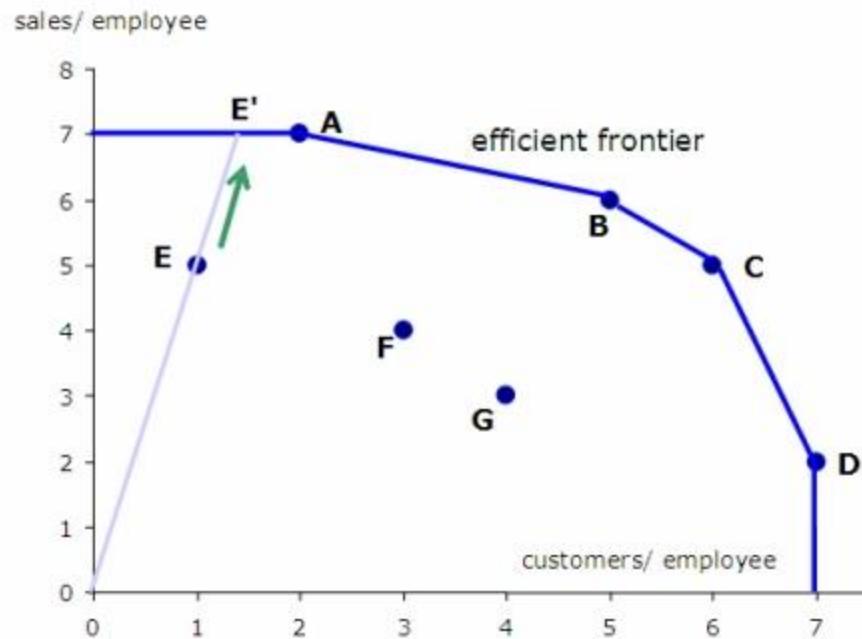
y_{ij} = amount of output i from unit j

v_l = weight given to input l

x_{lj} = amount of input l to unit j.

Data Envelopment Analysis: Visual Illustration of the Concept

- Efficient DMUs form a frontier and envelop the data



Source: <http://blog.datumbox.com/data-envelopment-analysis-tutorial/>

Term Project :

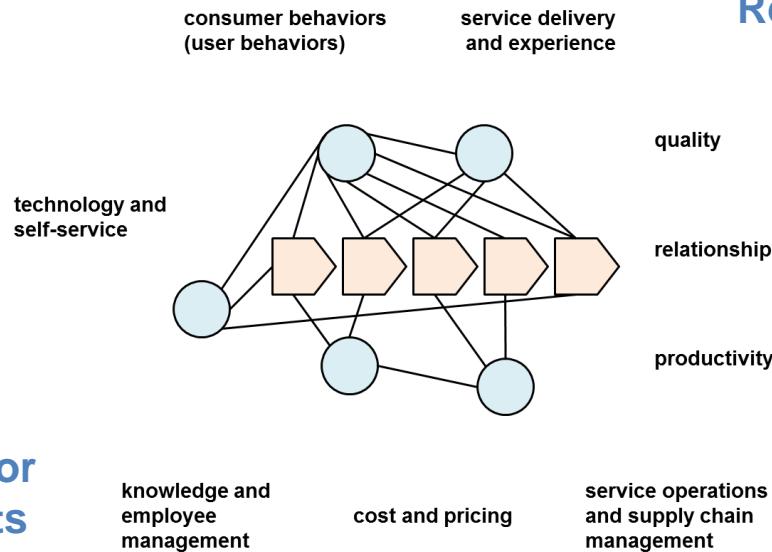
“Develop Your Own Service Intelligence”

Term Project Topics

Musical review mining Spotify review mining

All Projects

Healthy diet planning for UNIST students



Book recommender system

Beer recommender system

- Skin care item recommendation
- Music recommender system
- Restaurant recommender system

Food recommender system

value cocreation

innovation

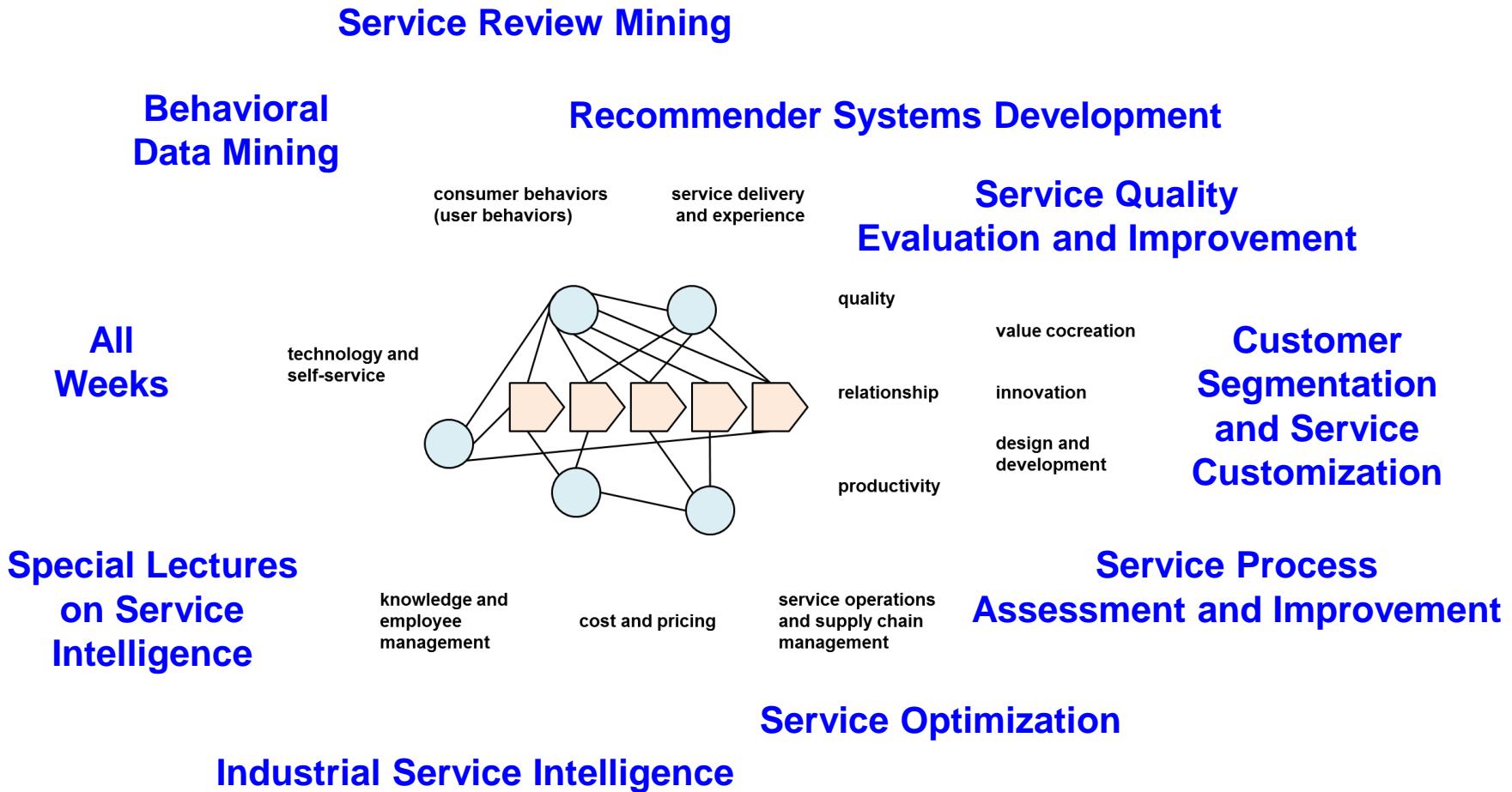
design and development

Banking app service advancement

Machine predictive maintenance for e-coating system

Anomaly detection for industrial services

Topics of the Service Intelligence Course



Implications from several previous term projects

Implications from several previous term projects

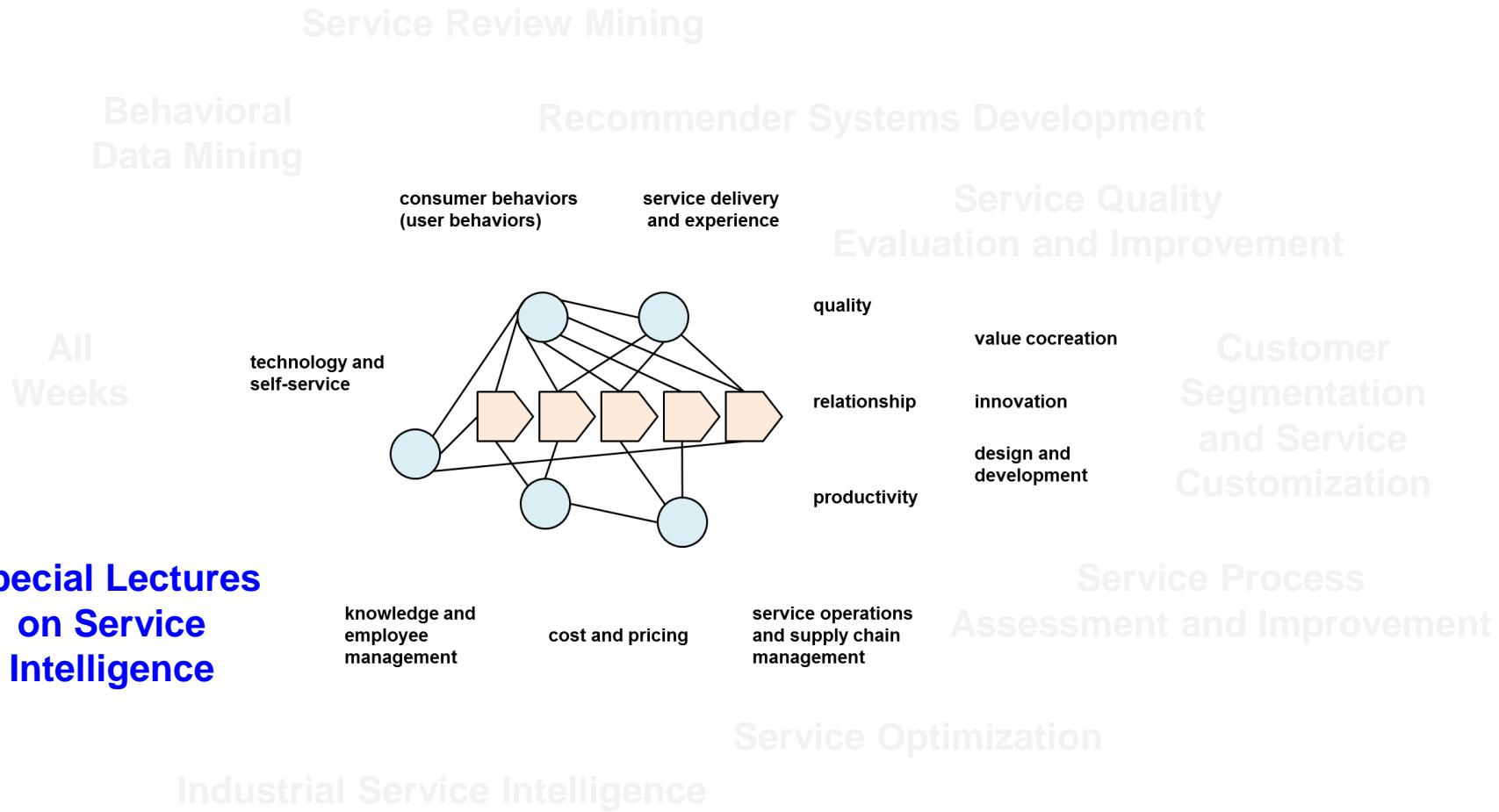
- Own creative “framework” of developing a novel service intelligence
- Performance evaluation of the intelligence developed
- Comparison of different methods
- Completeness of the “final solution” design
- Contribution of the term project outcome to the improvement of focal service

Implications from your assignment outcomes

Implications from your assignment outcomes

- Collection, analysis, and learning of well-structured datasets are basic
- Identification of a significant problem based on the basic practice
- Identification of an idea to solve the problem
- Identification or design of service contents to be delivered to the customers/users
- Own creative “framework” of developing a novel service intelligence

Topics of the Service Intelligence Course



Service Intelligence Special Lecture:

An Example of Successful Service Intelligence R&D Projects

Jongkyung Shin

2022. 11. 16

Dandelion Algorithm:

An Example of Successful Term Projects

Kihyuk Yoon

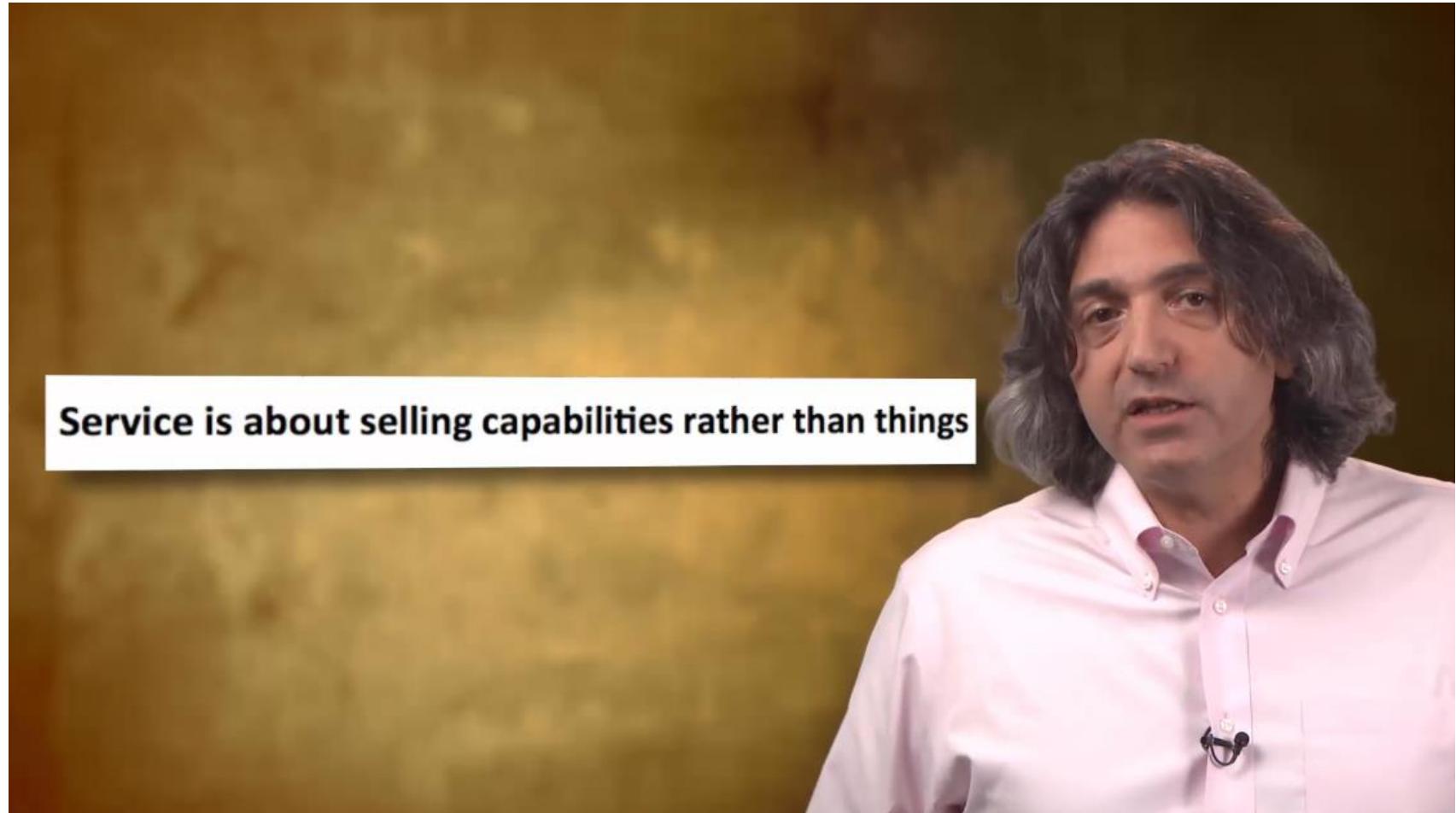
2022. 11. 16

Requirements and standards for your term projects

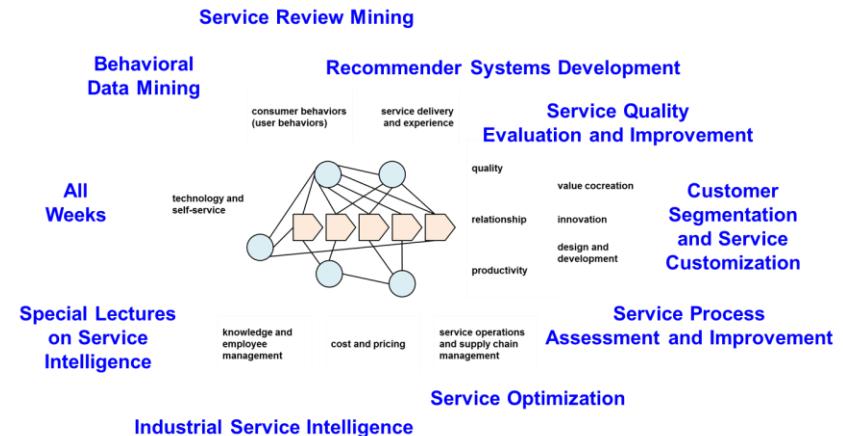
- Definition of a significant service problem and an idea to solve the problem (10)
- Identification or design of service contents to be delivered to the customers/users (10)
- Own creative “framework” of developing a novel service intelligence (30)
- Collection, analysis, and learning of well-structured datasets (20)
- Experiment: Performance verification of the intelligence developed (10)
- Experiment: Comparison with different methods of the intelligence development (10)
- Validity and completeness of the final service solution design (5)
- Contribution of your term project outcome to the improvement of focal service (5)

Concluding Remarks on Service Intelligence

Service is Simply to Serve Customers: Help Tasks or to Do the Tasks



Think About Learnable Tasks and Data in the Services You Care



Scattered knowledge and raw data related to the important task of customers

A large gap exists. Why?
There is no knowledge base for decision making of the customers and service provider!

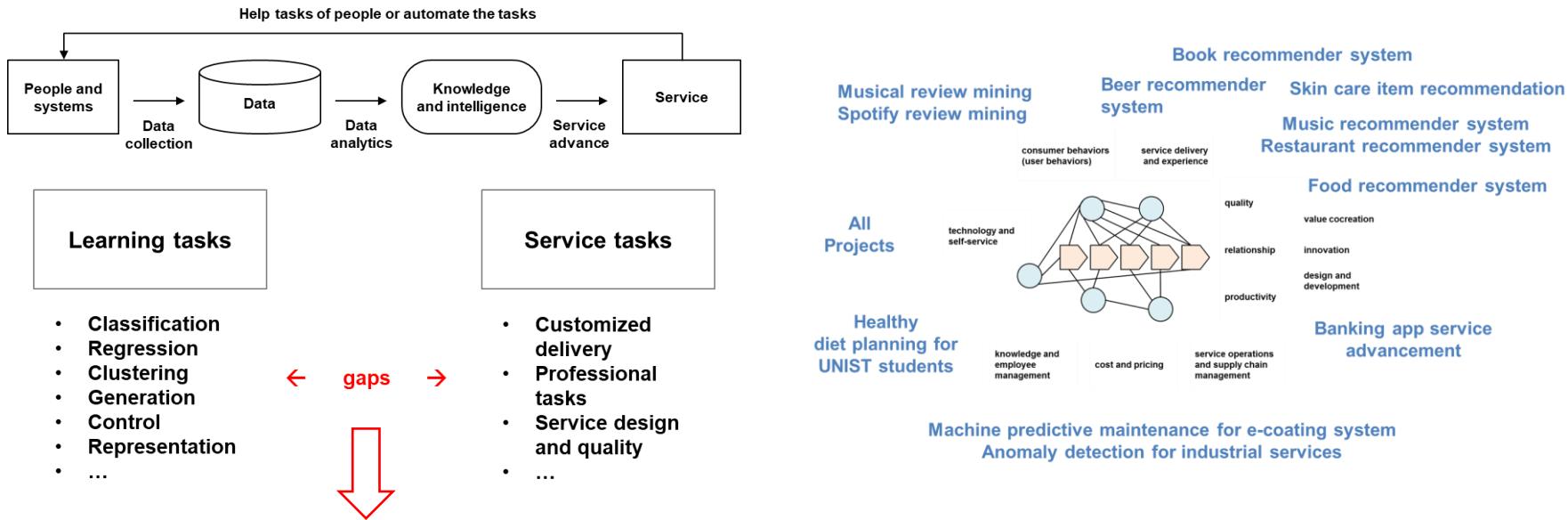
Efficient and effective execution of the tasks and value co-creation

Prepare a dataset regarding the task and preprocess the dataset for learning

Service intelligence trained for the task's learning and control objectives

Semi-automated efficient and effective execution of the tasks and value co-creation

The Gaps in Solving Real-World Service Problems with Intelligence



- ① machine capabilities – service requirements, the task scope gap
- ② learning infrastructure – machine requirements, the learning operations gap
- ③ intelligence contents – customer acceptance, the intelligence delivery gap
- ④ human employees – artificial intelligence, the collaborative intelligence gap
- ⑤ non-AI professionals – AI professionals, the organizational knowledge gap

Remaining Schedule for Term Project Presentation & Paper Submission

- Finally, the remaining schedule of the term project is as follows
 - Final presentations on December 7
(each team has 5 minutes in total for presentation and 2 minutes for Q&A)
 - Final paper submission due by December 23
(maximum 8 pages for the main article and unlimited pages for the appendix; use the template)
- Grading

| Item | Portion | Criteria |
|---------------------|---------|---|
| Class Participation | 10% | Attendance and In-Class-Presentation for Discussion |
| Assignments | 40% | Comprehension, Completeness , and Creativity |
| Term Project | 50% | Completeness , Adherence to the Course Material, and Creativity |