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## **Service Intelligence Week 4.**

### **[Service Review Mining for Service Improvement]**

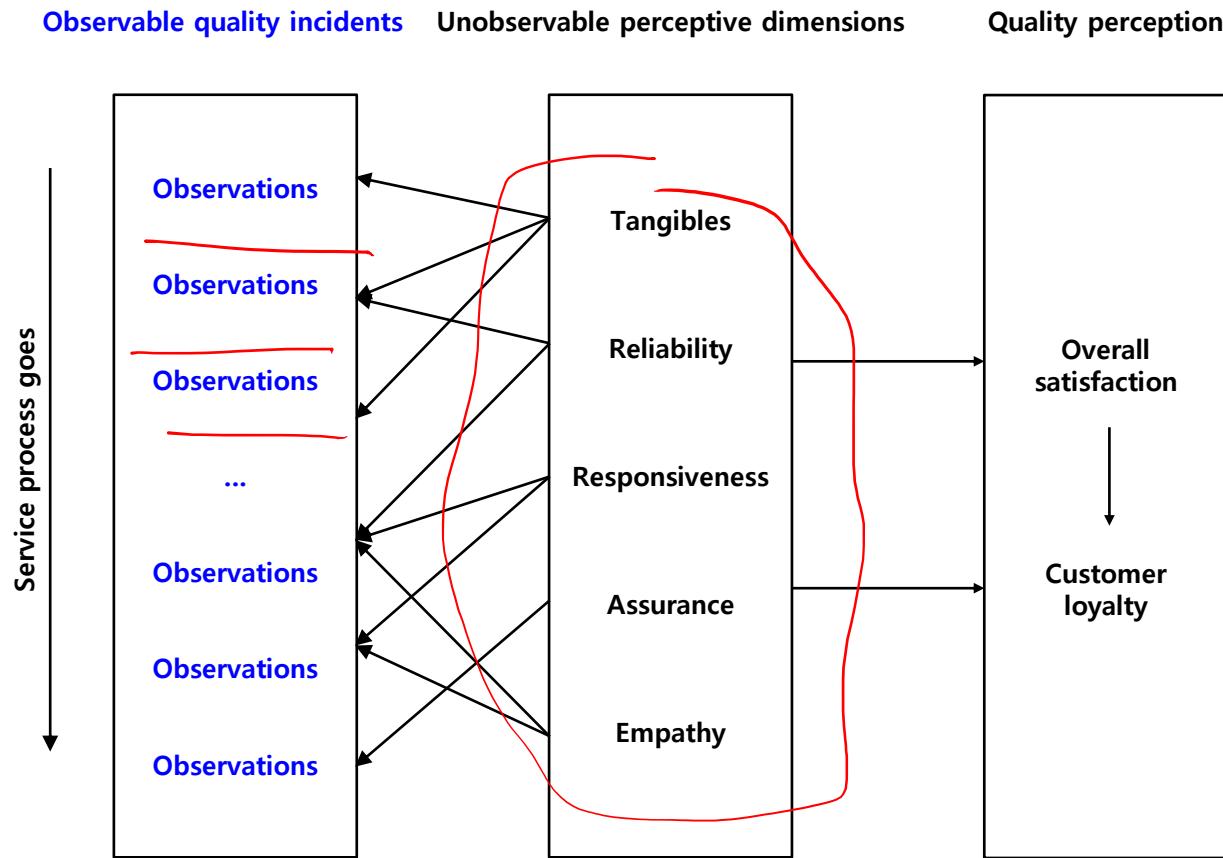
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Chiehyeon Lim

2022. 9. 21

# Illustration of Service Quality Evaluation

- What other observations are available these days?



# Online Review Mining for Service Improvement

- What other observations are available these days?



# What is Online Review Mining?

## ■ Review analysis for customers

- Best and worst review retrieval, top keywords, and keyword-based search, etc

The image shows two screenshots of Coupang's review pages. The left screenshot is titled '긍정 상품평 BEST' (Best Positive Product Review) and features a review by '아이누누' (TOP 50) with a 5-star rating from 2020.01.21. The right screenshot is titled '비판 상품평 BEST' (Best Negative Product Review) and features a review by '사랑의인사' (TOP 1000) with a 2-star rating from 2021.03.11. Both pages include product images and a detailed review text.

Best and worst reviews in Coupang

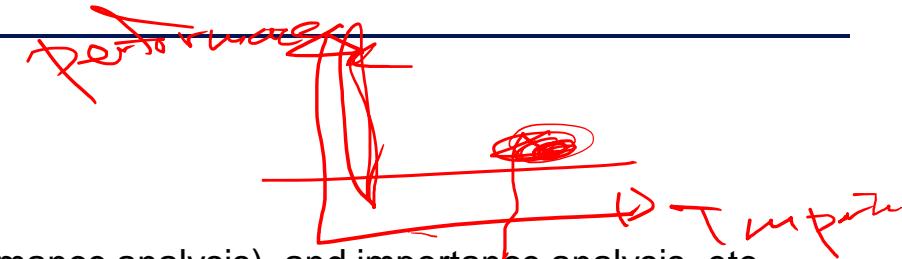
The image shows a user interface for Amazon review mining. At the top, there are sections for 'Read reviews that mention' (with words like battery life, card slot, headphone jack, fingerprint reader, face recognition, sim card, fingerprint, screen protector, great phone, wifi calling, brand new, refresh rate, much better, wireless charging) and 'Top reviews from the United States'. Below these are dropdown menus for 'Top reviews' and 'Top reviews from the United States'.

Top reviews and keyword-based search in Amazon

# What is Online Review Mining?

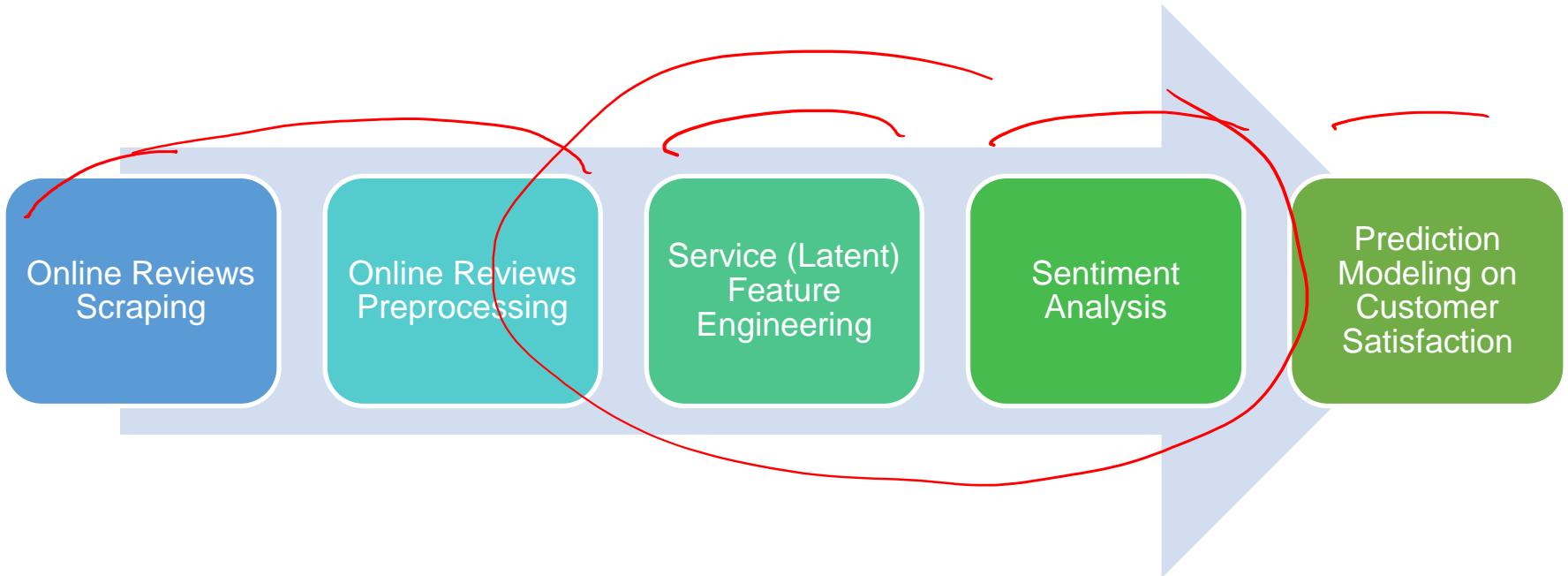
## ■ Review analysis for companies

- Topic analysis, sentiment analysis (i.e., performance analysis), and importance analysis, etc



Restaurant reviews analysis

# Online Review Mining Framework for Service Improvement



# Online Reviews Scraping

## ■ What is online reviews scraping?

- Web scraper goes to review web platforms or websites and extracts all the data that interests you

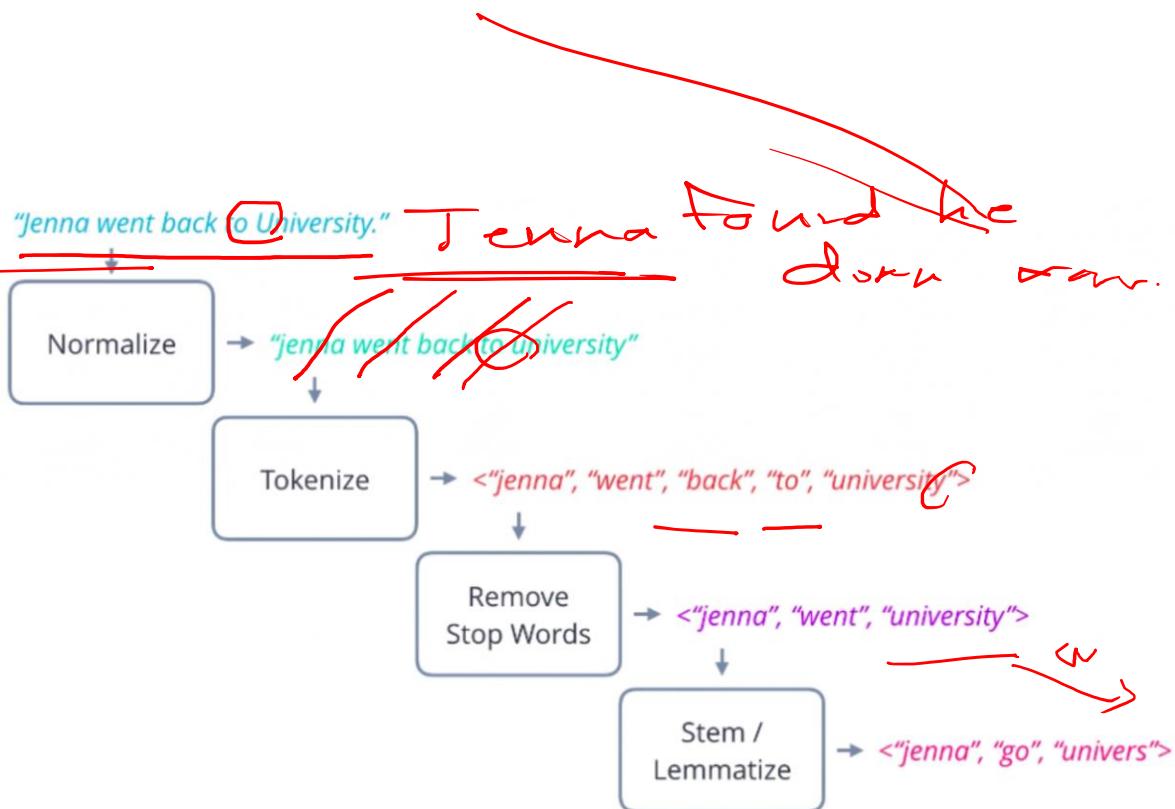


# Online Reviews Preprocessing

## ■ What is text preprocessing?

- Method to clean the text data and make it ready to feed data to the model

- ▶ Lowercasing
- ▶ Tokenization
- ▶ Removal of stop words
- ▶ Lemmatization
- ▶ POS (Part-Of-Speech) tagging



# On the Customer Review – Word Feature Matrix

Jane says, I like coffee

	Word 1	Word 2	Word 3	...	Word m-1	Word m	Rating
Review 1	1	2	0	3	4	0	5
Review 2	-	-	-	-	-	-	5
Review 3	-	-	-	-	-	-	4
...	-	-	-	-	-	-	3
...	-	-	-	-	-	-	4
...	-	-	-	-	-	-	1
...	-	-	-	-	-	-	4
...	-	-	-	-	-	-	5
...	-	-	-	-	-	-	4
...	-	-	-	-	-	-	3
Review n-1	-	-	-	-	-	-	2
Review n	-	-	-	-	-	-	4

# On the Customer Review – Service Feature Matrix

---

	Feature 1	Feature 2	Feature 3	...	Feature k-1	Feature k	Rating
Review 1	?	?	?	?	?	?	5
Review 2	?	?	?	?	?	?	5
Review 3	?	?	?	?	?	?	4
...	?	?	?	?	?	?	3
...	?	?	?	?	?	?	4
...	?	?	?	?	?	?	1
...	?	?	?	?	?	?	4
...	?	?	?	?	?	?	5
...	?	?	?	?	?	?	4
...	?	?	?	?	?	?	3
Review n-1	?	?	?	?	?	?	2
Review n	?	?	?	?	?	?	4

# Sentiment Analysis and Satisfaction Prediction Modeling



# Case Study

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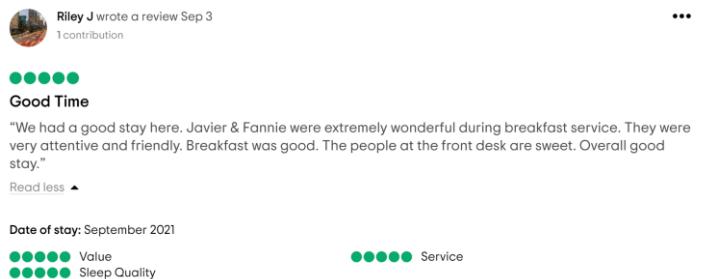
## ■ Hotels in Singapore

- Hotels requiring improvement due to low customer satisfaction
- Time: 2010.01-2019.12
- Customer reviews in 2020 were not considered due to Covid-19



# Case Study: Online Reviews Scraping and Preprocessing

- Remove duplicate reviews
- Collect reviews with the information of customer segments and hotel classes
- Selenium web crawler library of Python was used to collect customer reviews from TripAdvisor
- NLTK package of Python was used to structure each review into preprocessed word tokens

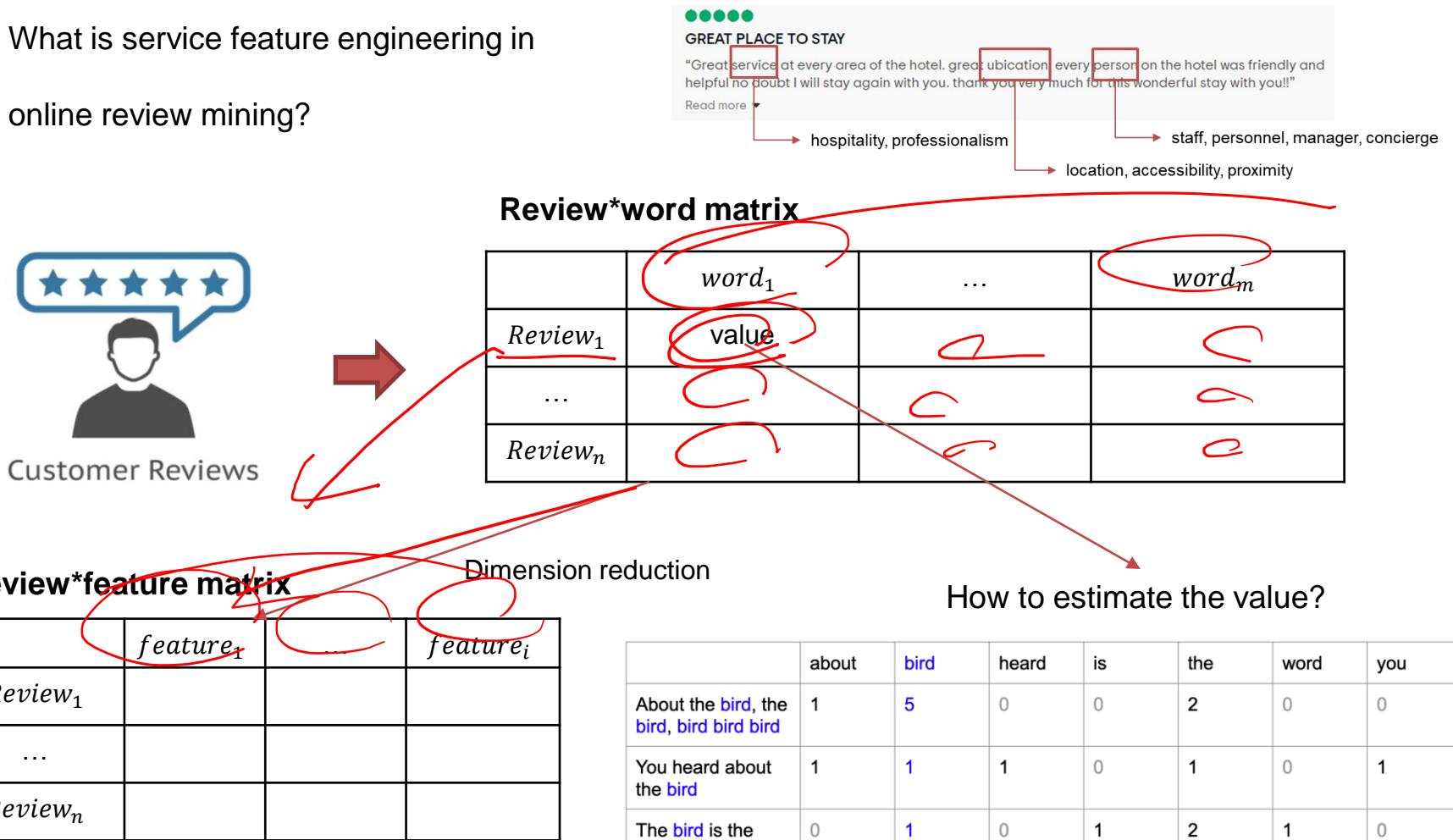


Collected data information based on customer segments

Information	All	Hotel classes			Travel types				
		Class 2	Class 3	Class 4	Solo	Couple	Friends	Family	Business
Sample	32,044	4,571	12,528	14,945	3,318	9,853	3,593	7,812	4,892
Ratio	0.56	0.51	0.54	0.60	0.59	0.56	0.58	0.60	0.50

# Service Feature Engineering

- What is service feature engineering in online review mining?

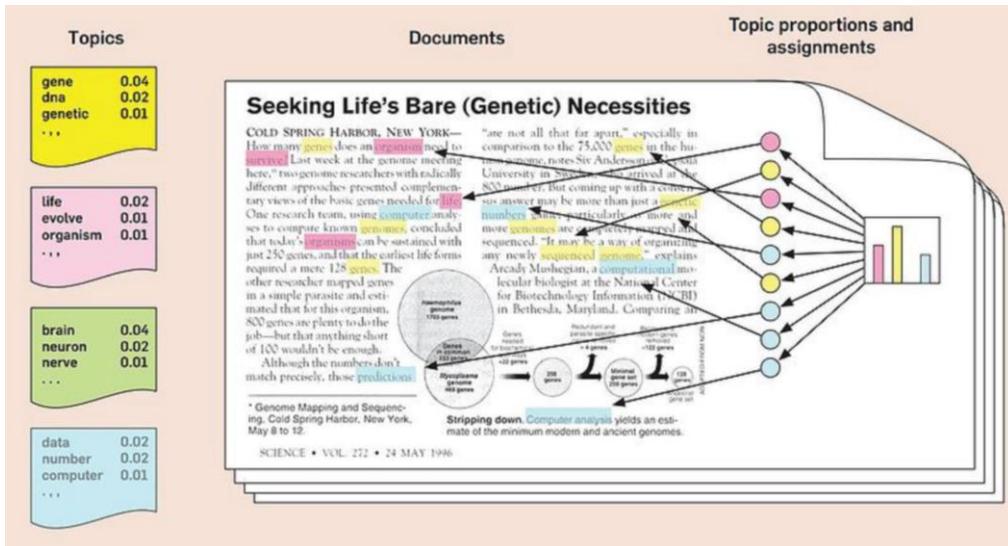


Example of hotel service features: location, breakfast, room, service, sleep quality, value, etc.

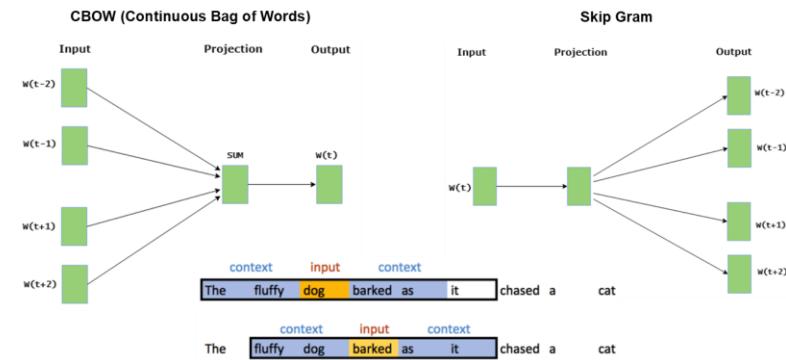
# Service Feature Engineering

## ■ How to perform feature engineering from online reviews?

- Latent topic feature extraction: LDA (Latent Dirichlet Allocation), NMF (Nonnegative Matrix Factorization)
- Word embedding (vectorization): Word2Vec, BERT (Bidirectional Encoder Representations from Transformers)



Topic analysis



word embedding

# Service Feature Engineering

- NMF (Lee and Seung, 1999) and LDA (Blei et al, 2003)

- Idea: each review can be described by a distribution of topics and each topic can be described by a distribution of words

**Review\*word matrix (input)**

	$word_1$	$\dots$	$word_m$
$Review_1$			
$\dots$			
$Review_n$			



**Review\*topic matrix (output)**

	$Topic_1$	$\dots$	$Topic_k$
$Review_1$			
$\dots$			
$Review_n$			

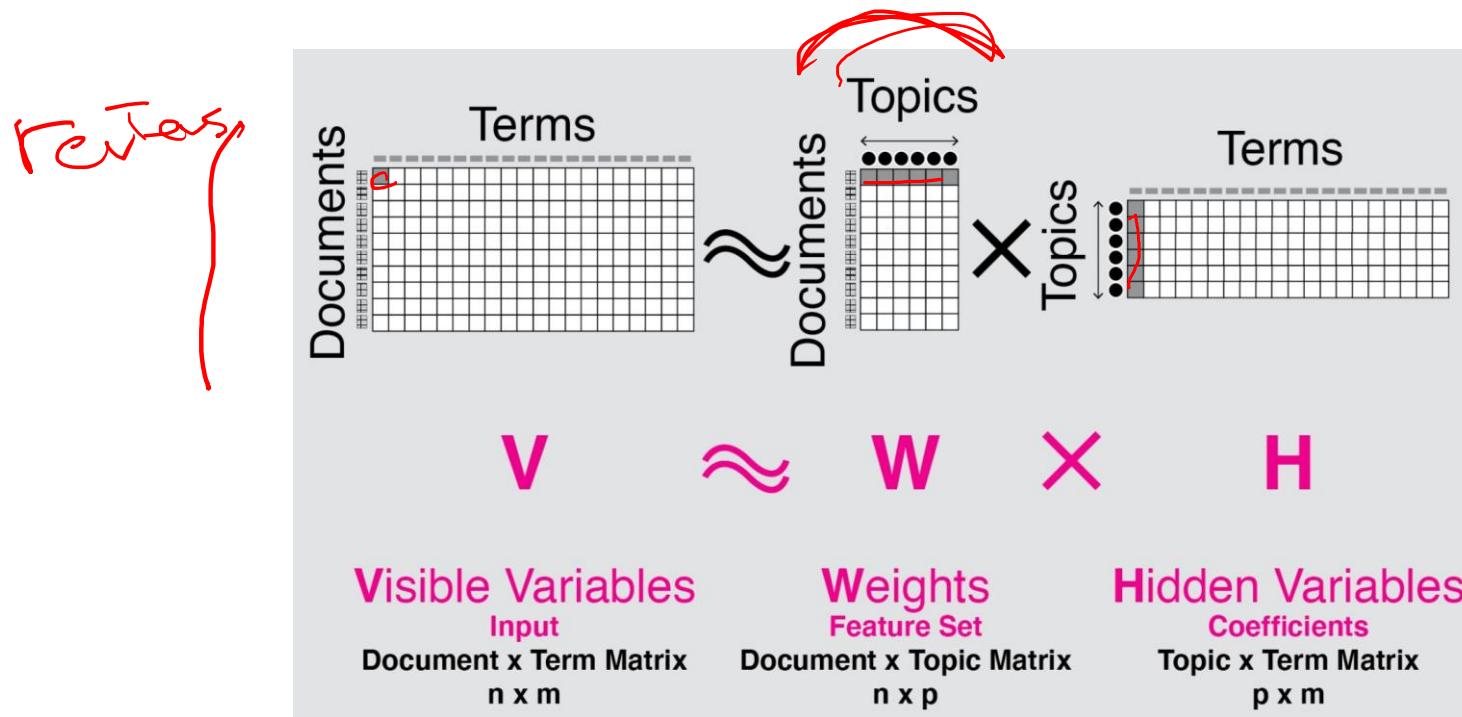
**Topic\*word matrix (output)**

	$word_1$	$\dots$	$word_m$
$Topic_1$			
$\dots$			
$Topic_k$			

# Service Feature Engineering

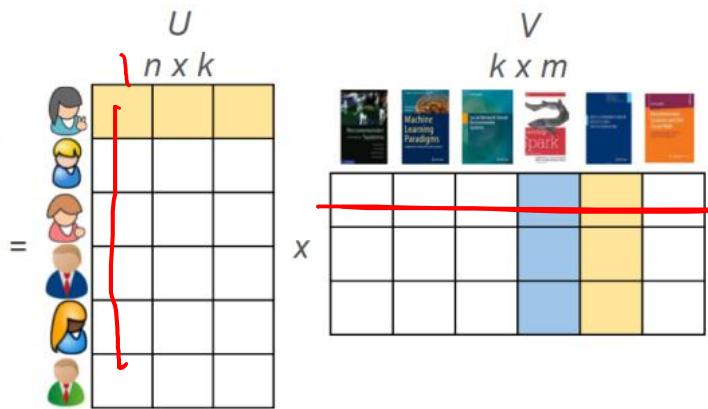
## ■ NMF (Lee and Seung, 1999)

- NMF is a linear-algebraic model, that factors high-dimensional vector into a low-dimensionality representation similar to principal component analysis



# Recall the Collaborative Filtering with Matrix Factorization

$X$						
		n x m				
		Machine Learning Recommender Systems Paradigms				
1	4	3	?	5		
2	5	4		4		
3	4	5	3	4		
4	3			5		
5	4				4	
6		2	4		5	



$$\mathbf{W} \times \mathbf{H} \approx \mathbf{V}$$

initialize:  $\mathbf{W}$  and  $\mathbf{H}$  non negative.

Then update the values in  $\mathbf{W}$  and  $\mathbf{H}$  by computing the following, with  $n$  as an index of the iteration.

$$\mathbf{H}_{[i,j]}^{n+1} \leftarrow \mathbf{H}_{[i,j]}^n \frac{((\mathbf{W}^n)^T \mathbf{V})_{[i,j]}}{((\mathbf{W}^n)^T \mathbf{W}^n \mathbf{H}^n)_{[i,j]}}$$

and

$$\mathbf{W}_{[i,j]}^{n+1} \leftarrow \mathbf{W}_{[i,j]}^n \frac{(\mathbf{V}(\mathbf{H}^{n+1})^T)_{[i,j]}}{(\mathbf{W}^n \mathbf{H}^{n+1} (\mathbf{H}^{n+1})^T)_{[i,j]}}$$

Until  $\mathbf{W}$  and  $\mathbf{H}$  are stable.

User feature matrix $P$ (initial state)						
user	1	2	3	4	5	6
1	0.11	0.07	0.19			
2	0.09	0.16	0.19			
3	0.09	0.05	0.04			
4	0.03	0.13	0.18			

Item feature matrix $Q$ (initial state)						
item	1	2	3	4	5	6
1	0.16	0.01	0.07	0.17	0.02	0.20
2	0.18	0.19	0.10	0.05	0.18	0.15
3	0.02	0.18	0.03	0.14	0.17	0.06
4						

# Recall the Collaborative Filtering with Matrix Factorization

X						
		n x m				
		Machine Learning Paradigms				
1	4	3	?	5		
2	5		4		4	
3	4		5	3	4	
4		3			5	
5		4			4	
6			2	4		5

$$X = U \times V^T$$

U		n x k				
1	2	3	4	5	6	7
2	3	4	5	6	7	8
3	4	5	6	7	8	9
4	5	6	7	8	9	10
5	6	7	8	9	10	11
6	7	8	9	10	11	12
7	8	9	10	11	12	13
8	9	10	11	12	13	14
9	10	11	12	13	14	15
10	11	12	13	14	15	16

V		k x m				
1	2	3	4	5	6	7
2	3	4	5	6	7	8
3	4	5	6	7	8	9
4	5	6	7	8	9	10
5	6	7	8	9	10	11
6	7	8	9	10	11	12
7	8	9	10	11	12	13
8	9	10	11	12	13	14
9	10	11	12	13	14	15
10	11	12	13	14	15	16

M users      N items

$$R \approx U \Sigma V^T$$

- r is rank of R
- U and V are column orthonormal
- $V^T$  has orthonormal rows
- $\Sigma$  is diagonal matrix with singular values

$$A = U \Sigma V^T$$

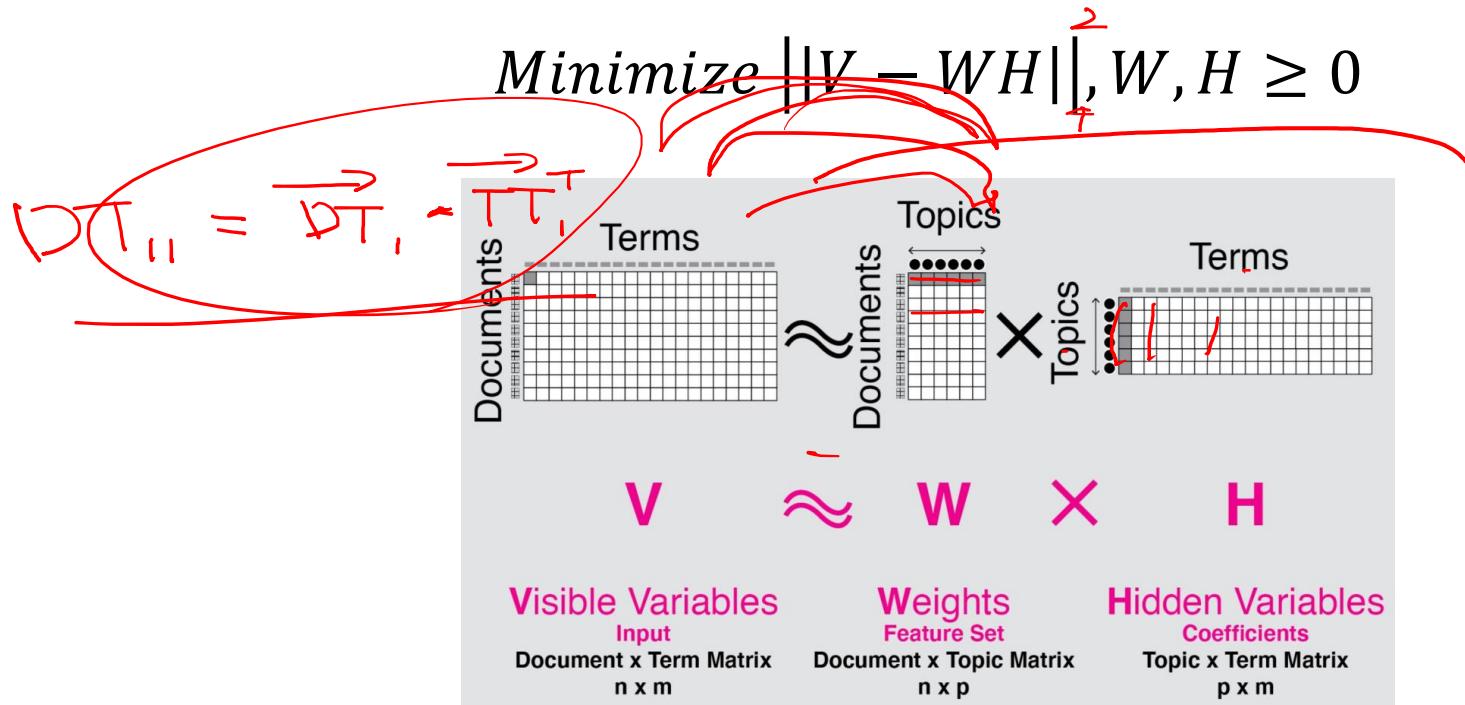
m x n      m x m      m x n      n x n

Image source: <https://medium.com/@lneyin/the-singular-value-decomposition-and-pca-cae825ff28fc>  
<https://www.dataminingapps.com/2020/02/singular-value-decomposition-in-recommender-systems/>  
[https://en.wikipedia.org/wiki/Non-negative\\_matrix\\_factorization](https://en.wikipedia.org/wiki/Non-negative_matrix_factorization)

# Service Feature Engineering

## ■ NMF (Lee and Seung, 1999)

- NMF operates by starting with a guess of values for W and H, and iteratively minimizing the loss function
- Typically it is implemented by updating one matrix (either W or H) for each iteration, and continuing to minimize the error function



# Recall the Attempt to Estimate the Mechanism Behind the Simple Dot Product

- Deep-learning-based nonlinearity consideration complements the traditional approaches

## Neural Collaborative Filtering

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### ABSTRACT

In recent years, deep neural networks have yielded immense success on speech recognition, computer vision and natural language processing. However, the exploration of deep neural networks on recommender systems has received relatively less scrutiny. In this work, we strive to develop techniques based on neural networks to tackle the key problem in recommendation — collaborative filtering — on the basis of implicit feedback.

Although some recent work has employed deep learning for recommendation, they primarily used it to model auxiliary information, such as textual descriptions of items and acoustic features of musics. When it comes to model the key factor in collaborative filtering — the interaction between user and item features, they still resorted to matrix factorization and applied an inner product on the latent features of users and items.

By replacing the inner product with a neural architecture that can learn an arbitrary function from data, we present a general framework named NCF, short for *Neural network-based Collaborative Filtering*. NCF is generic and can express and generalize matrix factorization under its framework. To supercharge NCF modelling with non-linearities, we propose to leverage a multi-layer perceptron to learn the user-item interaction function. Extensive experiments on two real-world datasets show significant improvements of our proposed NCF framework over the state-of-the-art methods. Empirical evidence shows that using deeper layers of neural networks offers better recommendation performance.

### Keywords

Collaborative Filtering, Neural Networks, Deep Learning, Matrix Factorization, Implicit Feedback

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### 1. INTRODUCTION

In the era of information explosion, recommender systems play a pivotal role in alleviating information overload, having been widely adopted by many online services, including E-commerce, online news and social media sites. The key to a personalized recommender system is in modelling users' preference on items based on their past interactions (e.g., ratings and clicks), known as collaborative filtering [31, 46]. Among the various collaborative filtering techniques, matrix factorization (MF) [14, 21] is the most popular one, which projects users and items into a shared latent space, using a vector of latent features to represent a user or an item. Thereafter a user's interaction on an item is modelled as the inner product of their latent vectors.

Popularized by the Netflix Prize, MF has become the *de facto* approach to latent factor model-based recommendation. Much research effort has been devoted to enhancing MF, such as integrating it with neighbor-based models [21], combining it with topic models of item content [38], and extending it to factorization machines [26] for a generic modelling of features. Despite the effectiveness of MF for collaborative filtering, it is well-known that its performance can be hindered by the simple choice of the interaction function — inner product. For example, for the task of rating prediction on explicit feedback, it is well known that the performance of the MF model can be improved by incorporating user and item bias terms into the interaction function<sup>1</sup>. While it seems to be just a trivial tweak for the inner product operator [14], it points to the positive effect of designing a better, dedicated interaction function for modelling the latent feature interactions between users and items. The inner product, which simply combines the multiplication of latent features linearly, may not be sufficient to capture the complex structure of user interaction data.

This paper explores the use of deep neural networks for learning the interaction function from data, rather than a handicraft that has been done by many previous work [18, 21]. The neural network has been proven to be capable of approximating any continuous function [17], and more recently deep neural networks (DNNs) have been found to be effective in several domains, ranging from computer vision, speech recognition, to text processing [5, 10, 15, 47]. However, there is relatively little work on employing DNNs for recommendation in contrast to the vast amount of literature

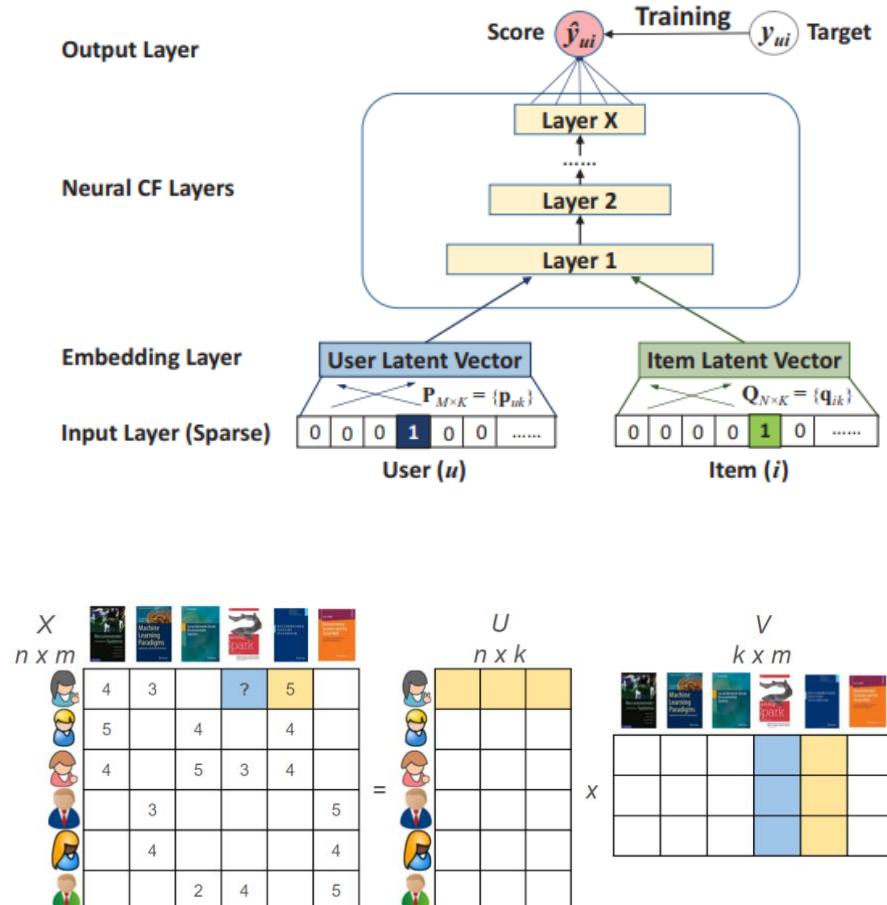
<sup>1</sup>[http://alex.smola.org/teaching/berkeley2012/slides/B\\_Recommender.pdf](http://alex.smola.org/teaching/berkeley2012/slides/B_Recommender.pdf)

### Output Layer

### Neural CF Layers

### Embedding Layer

### Input Layer (Sparse)



## Recall the Attempt to Estimate the Latent Factors Generating the Observed Data

	metric 1	metric 2	metric 3	...	metric m-1	metric m
Customer 1	...	...	...	...	...	...
Customer 2	...	...	...	...	...	...
Customer 3				Observable quality incidents	Unobservable perceptive dimensions	Quality perception
...						
...						
...						
...						
...						
...						
...						
Customer n-1	...	...	...	...	...	...
Customer n	...	...	...	...	...	...

The diagram illustrates the latent factor model. On the left, a matrix shows observed data for multiple customers across various metrics. Below this, a detailed model is shown for Customer 3. It features two latent factors, Factor A and Factor B, each influencing eight observed variables (Variable 1 to Variable 8). These observed variables are then mapped to a series of observations. These observations are further categorized by four dimensions of service quality: Tangibles, Reliability, Responsiveness, Assurance, and Empathy. Finally, these dimensions lead to the outcomes of Overall satisfaction and Customer loyalty.

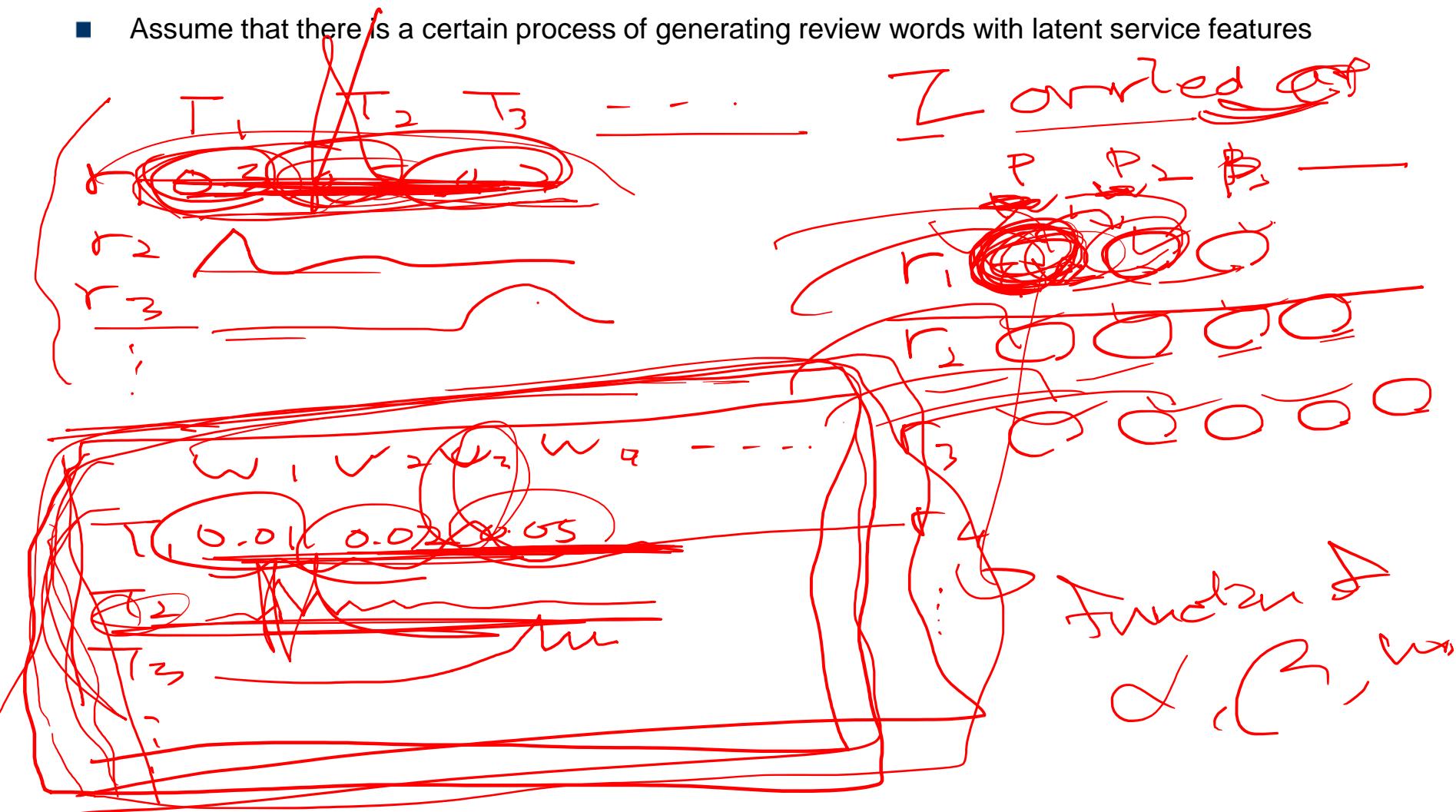
# Service Feature Engineering

- Assume that there is a certain process of generating review words with latent service features

	Word 1	Word 2	Word 3	...	Word m-1	Word m	Rating
Review 1	1	2	0	3	4	0	5
Review 2	-	-	-	-	-	-	5
Review 3	-	-	-	-	-	-	4
...	-	-	-	-	-	-	3
...	-	-	-	-	-	-	4
...	-	-	-	-	-	-	1
...	-	-	-	-	-	-	4
...	-	-	-	-	-	-	5
...	-	-	-	-	-	-	4
...	-	-	-	-	-	-	3
Review n-1	-	-	-	-	-	-	2
Review n	-	-	-	-	-	-	4

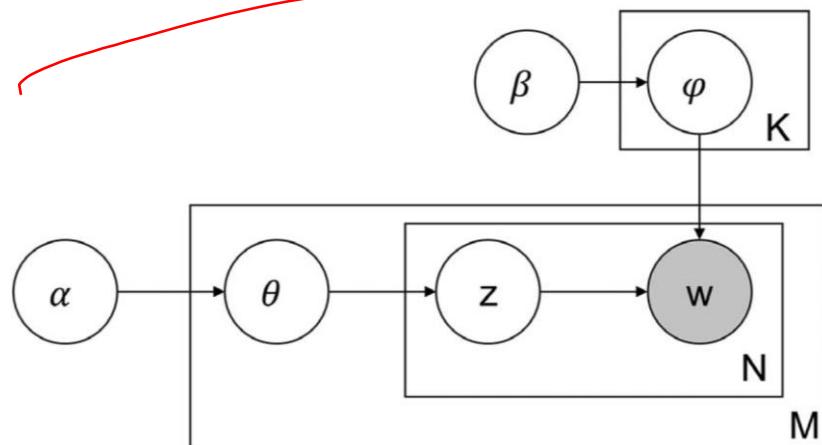
# Service Feature Engineering

- Assume that there is a certain process of generating review words with latent service features



# Service Feature Engineering

- Latent Dirichlet Allocation (LDA) (Blei et al, 2003)
  - Step 1: Choose  $\theta_i \sim \text{Dir}(\alpha)$ , where  $i \in \{1, \dots, M\}$       P1=P(topic k / document D)
  - Step 2: Choose  $\varphi_k \sim \text{Dir}(\beta)$ , where  $k \in \{1, \dots, K\}$       P2=P(word w / topic k)
  - Step 3: For each word position  $i, j$ , where  $i \in \{1, \dots, M\}$  and  $j \in \{1, \dots, N_i\}$ 
    - Choose a topic  $z_{ij} \sim \text{Multinomial}(\theta_i)$
    - Choose a word  $w \sim \text{Multinomial}(\varphi_{z_{ij}})$



$M$  = number of customer reviews

$N$  = number of words in a review

$K$  = number of topics

$\alpha$  = parameter of the Dirichlet prior on the per-review topic distribution

$\beta$  = parameter of the Dirichlet prior on the per-topic word distribution

$\theta_i$  = topic distribution for review  $i$  (the sum of  $\theta_i$  is 1)

$\varphi_k$  = word distribution for topic  $k$

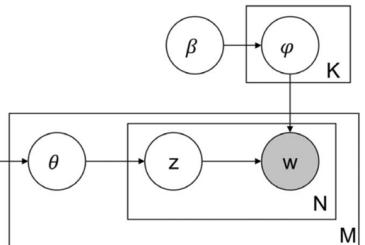
$z_{ij}$  = topic for the  $j^{th}$  word in review  $i$

$w$  = specific word

Graphical model representation of LDA

# On the Customer Review – Word Matrix

	Word 1	Word 2	Word 3	...	Word m-1	Word m	Rating
Review 1	1	2	0	3	4	0	5
Review 2	-	-	-	-	-	-	5
Review 3	-	Step 1: Choose $\theta_i \sim \text{Dir}(\alpha)$ , where $i \in \{1, \dots, M\}$ Step 2: Choose $\varphi_k \sim \text{Dir}(\beta)$ , where $k \in \{1, \dots, K\}$ Step 3: For each word position $i, j$ , where $i \in \{1, \dots, M\}$ and $j \in \{1, \dots, N_i\}$ Choose a topic $z_{ij} \sim \text{Multinomial}(\theta_i)$ Choose a word $w \sim \text{Multinomial}(\varphi_{z_{ij}})$	P1=P(topic k / document D) P2=P(word w / topic k)	-	4		
...	-				-	-	3
...	-				-	-	4
...	-				-	-	1
...	-				-	-	4
...	-				-	-	5
...	-				-	-	4
...	-				-	-	3
Review n-1	-	-	-	-	-	-	2
Review n	-	-	-	-	-	-	4


  
 Graphical model representation of LDA

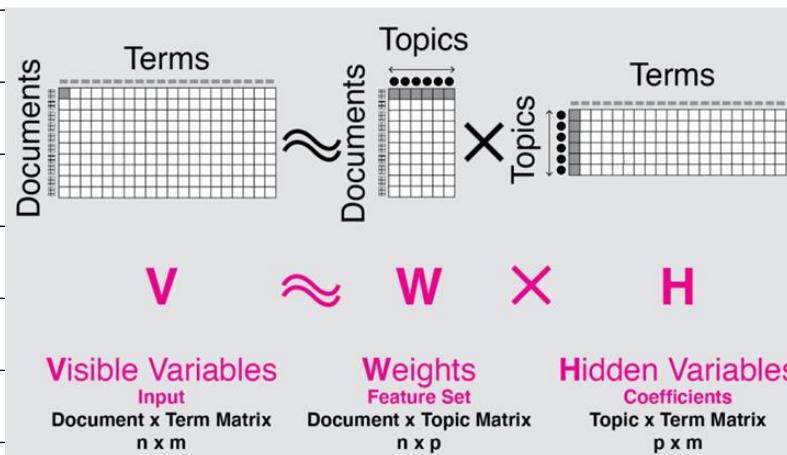
$M$  = number of customer reviews  
 $N$  = number of words in a review  
 $K$  = number of topics  
 $\alpha$  = parameter of the Dirichlet prior on the per-review topic distribution  
 $\beta$  = parameter of the Dirichlet prior on the per-topic word distribution  
 $\theta_i$  = topic distribution for review  $i$  (the sum of  $\theta_i$  is 1)  
 $\varphi_k$  = word distribution for topic  $k$   
 $z_{ij}$  = topic for the  $j^{th}$  word in review  $i$   
 $w$  = specific word

# On the Customer Review – Word Matrix

	Word 1	Word 2	Word 3	...	Word m-1	Word m	Rating
Review 1	0.04	0.18	0	0.23	0.10	0	5
Review 2	-	-	-	-	-	-	5
Review 3	-	$\text{Minimize }   V - WH  , W, H \geq 0$					4
...	-						3
...	-						4
...	-						1
...	-						4
...	-						5
...	-						4
...	-						3
Review n-1	-	-	-	-	-	-	2
Review n	-	-	-	-	-	-	4

*tf-idf value after normalization, when*

$$tf\text{-}idf(t, d) = tf(t, d) \times (\log \frac{1 + n_d}{1 + df(d, f)} + 1)$$



# On the Customer Review – Word Matrix

*Des* *Front*

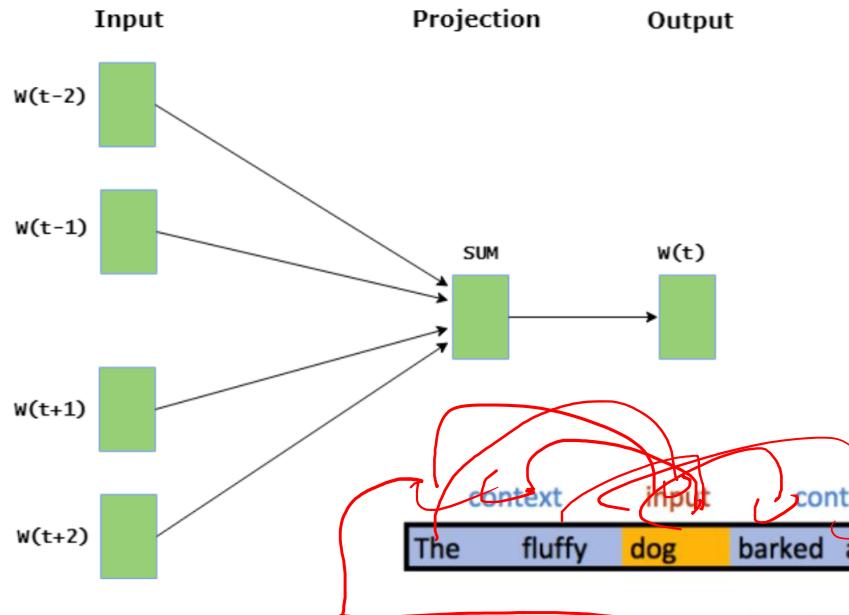
	Word 1	Word 2	Word 3	...	Word m-1	Word m	Rating	
Review 1	?	?	?	?	?	?	5	
Review 2	?	?	?	?	?	?	5	
Review 3	?	?	?	?	?	?	4	
...	?	 Riley J wrote a review Sep 3 1 contribution				...	?	3
...	?	 Good Time "We had a good stay here. Javier & Fannie were extremely wonderful during breakfast service. They were very attentive and friendly. Breakfast was good. The people at the front desk are sweet. Overall good stay." <a href="#">Read less</a>				?	4	
...	?	 Date of stay: September 2021  Value  Sleep Quality				?	1	
...	?	?	?	?	?	?	4	
...	?	?	?	?	?	?	5	
...	?	?	?	?	?	?	4	
...	?	?	?	?	?	?	3	
Review n-1	?	?	?	?	?	?	2	
Review n	?	?	?	?	?	?	4	

# Word Vectorization for Service Feature Engineering

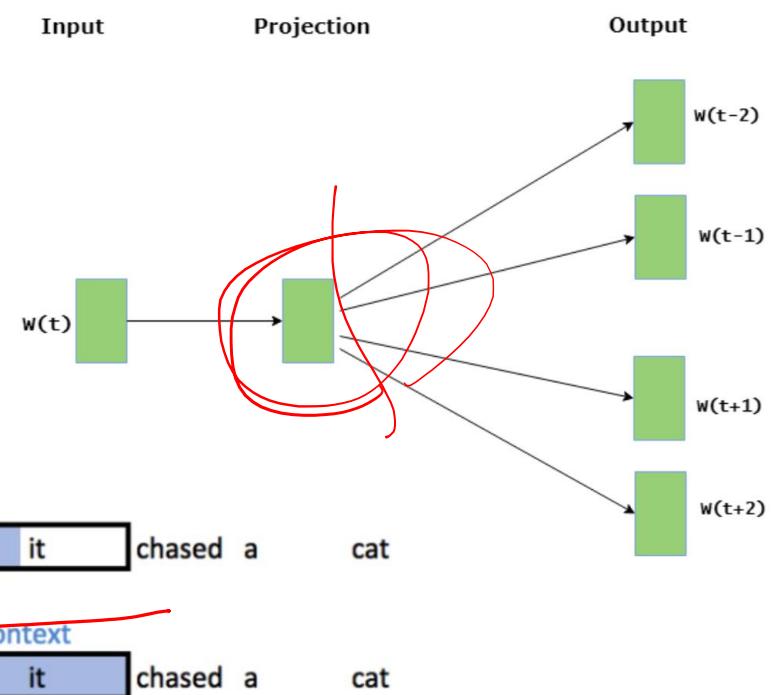
## ■ Word2vec (Mikolov et al., 2013)

- Word2Vec uses shallow two layer neural networks having one input layer, one hidden layer and one output layer

**CBOW (Continuous Bag of Words)**



**Skip Gram**

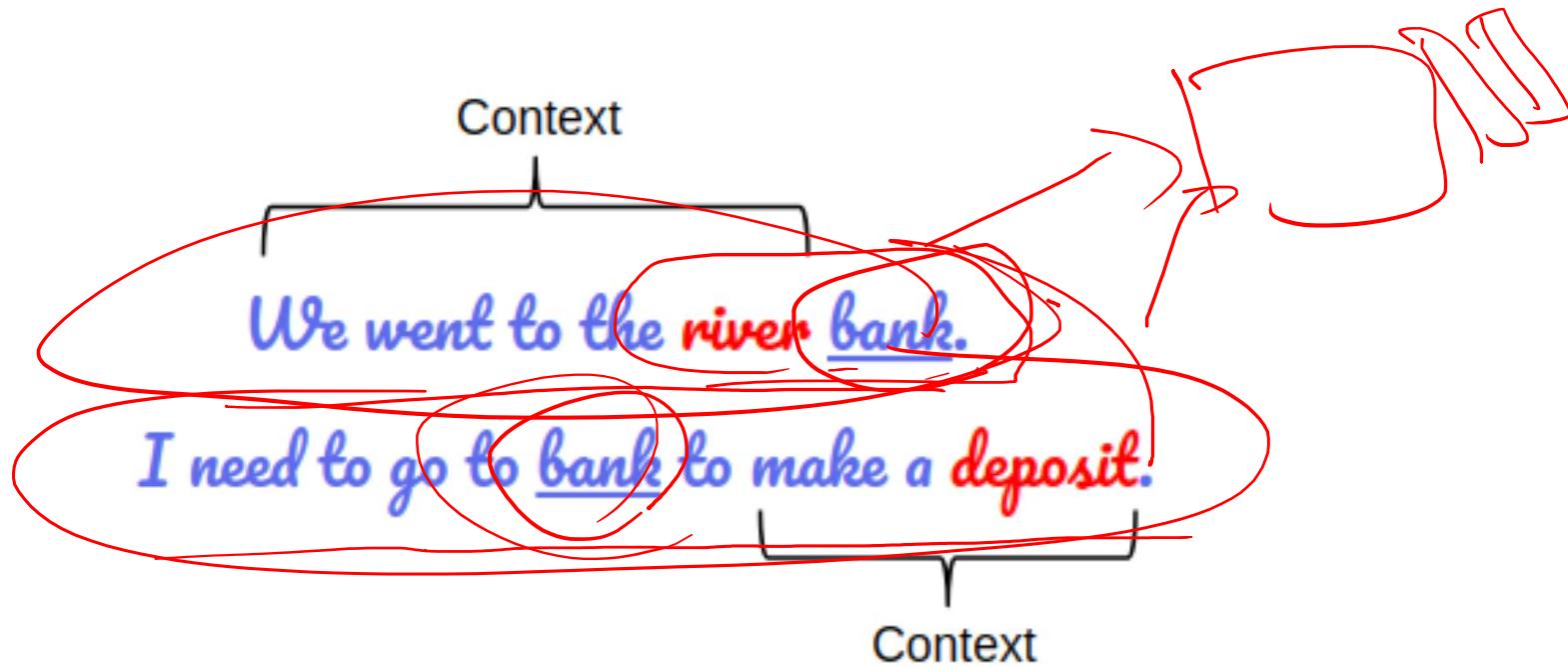


Window size: 5

# Word Vectorization for Service Feature Engineering

- Word2vec (Mikolov et al., 2013) and BERT (Devlin et al., 2019)

- Word2vec will generate the same single vector for the word bank for both the sentences
- BERT will generate different vectors for the word bank being used in different contexts

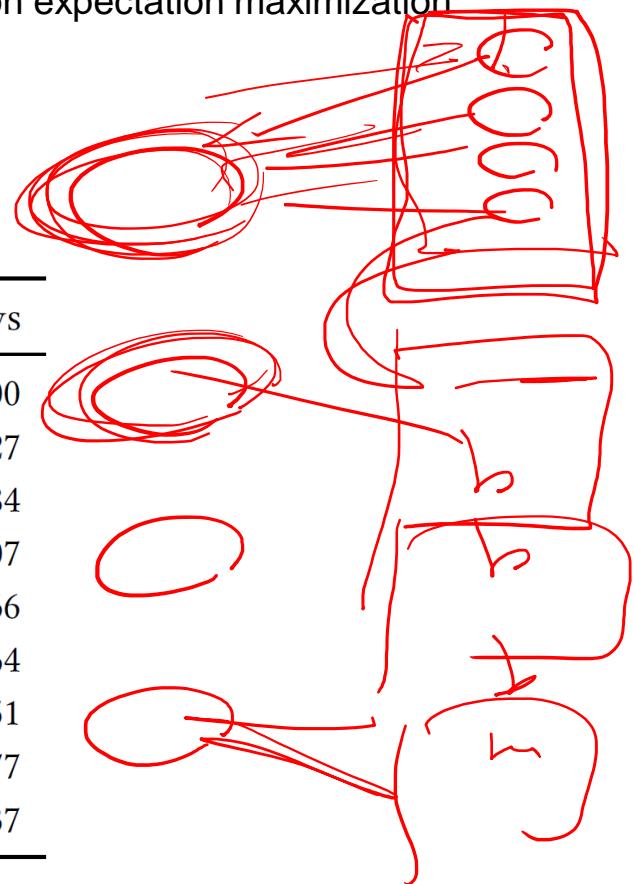


# Case Study: Service Feature Engineering

- Use LDA to identify latent service features and their related words
- For example, the Gensim library of Python, which applies variation expectation maximization algorithm (Blei et al. 2003) can be used to execute LDA

Hotel service features in Singapore

	Feature	Frequent word	# of words	# of reviews
	$f_1$ Location	location, ...	63	26,700
	$f_2$ View	view, outlook, ...	15	6,527
	$f_3$ Breakfast	breakfast, buffet, ...	24	13,484
	$f_4$ Sleep quality	bed, mattress, ...	20	10,707
	$f_5$ Bathroom	bathroom, toilet, ...	24	11,466
	$f_6$ Service	service, staff, ...	32	20,864
	$f_7$ Check	check, checkin, ...	19	12,651
	$f_8$ Value	value, price, ...	6	11,477
	$f_9$ Internet	internet, wifi, ...	32	6,137



# Sentiment Analysis

## ■ What is sentiment analysis?

- Actual performance of features can be determined from a customer perspective
- The sentiments of the identified features are obtained at each review

● ● ● ●

**GREAT PLACE TO STAY**

"Great service at every area of the hotel. great ubicacion, every person on the hotel was friendly and helpful no doubt I will stay again with you. thank you very much for this wonderful stay with you!"

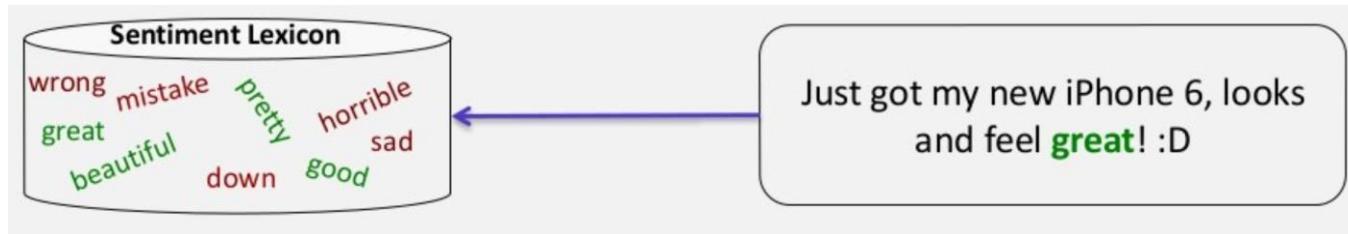
[Read more ▾](#)

Sentiment analysis of features: Service (very positive), Location (very positive), Staff (very positive)

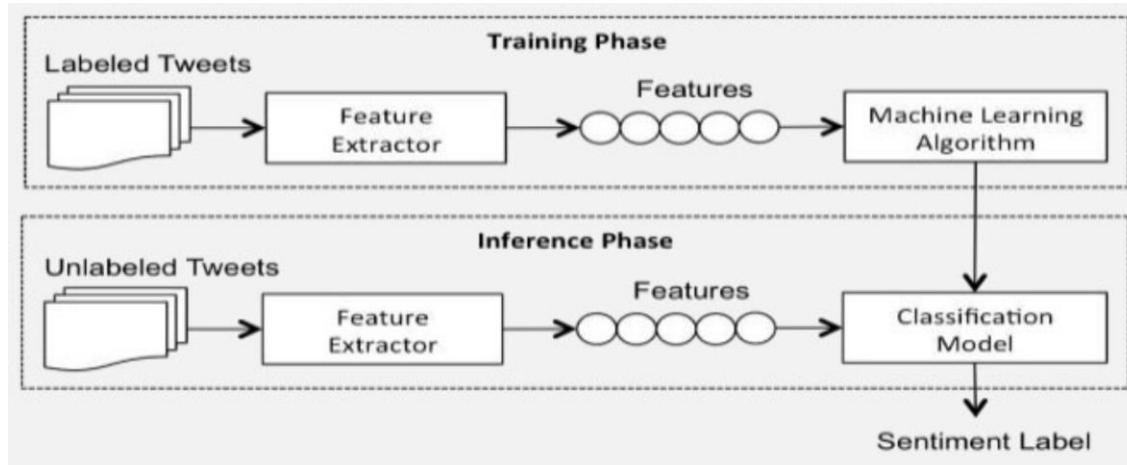
# Sentiment Analysis

## ■ How to perform sentiment analysis?

- Lexicon-based approach: e.g., VADER (Valence Aware Dictionary for Sentiment Reasoning)



- Machine learning approach



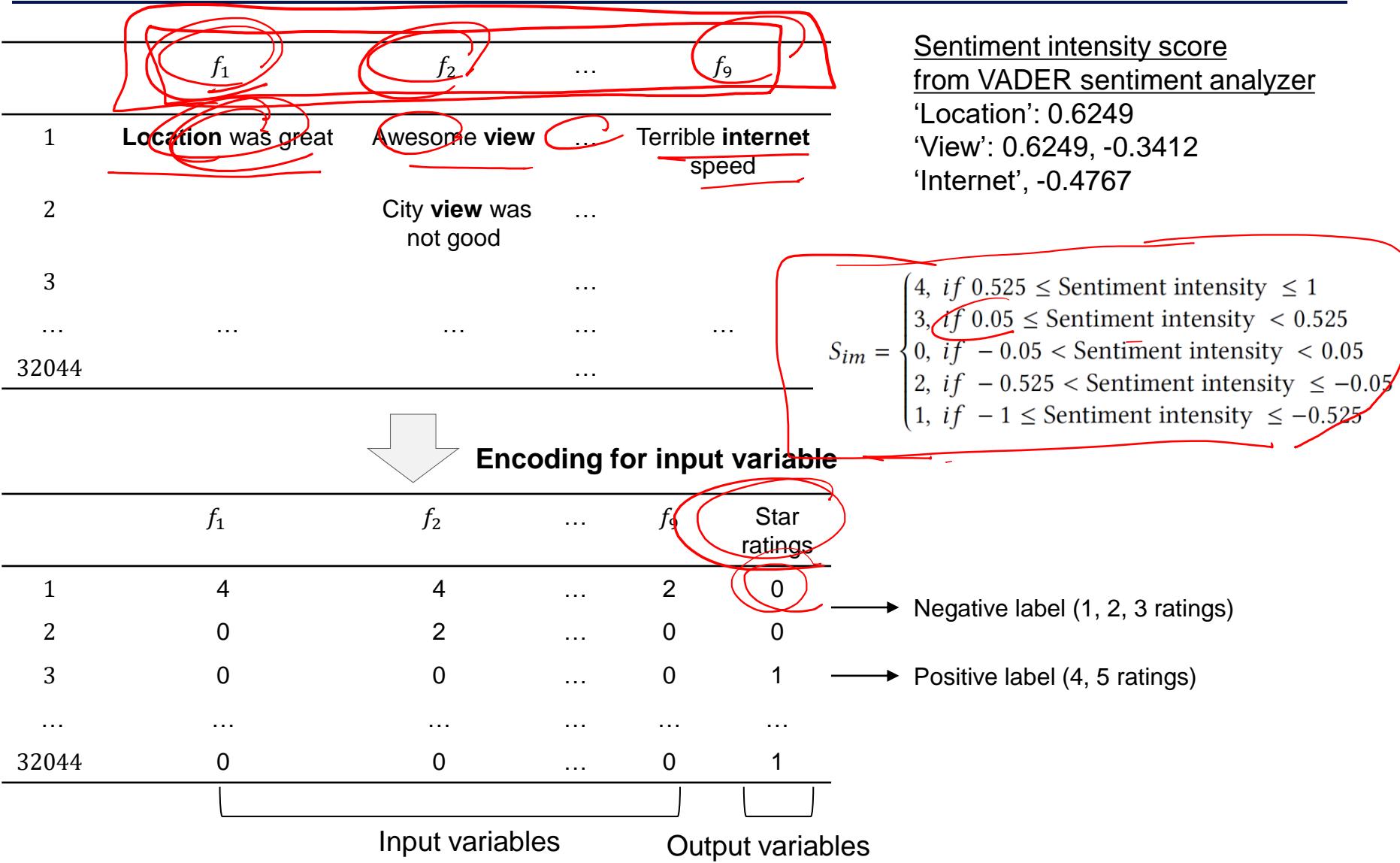
# Sentiment Analysis

## ■ VADER sentiment analysis (Gilbert et al., 2014) and SentiStrength (Thelwall et al., 2012)

- A lexicon and rule-based sentiment analysis tool that is specifically attuned to sentiments in social media
- Available regardless of the domain

Lexicon	Positive Words	Negative Words
Simplest (SM)	good	bad
Simple List (SL)	good, awesome, great, fantastic, wonderful	bad, terrible, worst, sucks, awful, dumb
Simple List Plus (SL+)	good, awesome, great, fantastic, wonderful, best, love, excellent	bad, terrible, worst, sucks, awful, dumb, waist, boring, worse
Past and Future (PF)	will, has, must, is	was, would, had, were
Past and Future Plus (PF+)	will, has, must, is, good, awesome, great, fantastic, wonderful, best, love, excellent	was, would, had, were, bad, terrible, worst, sucks, awful, dumb, waist, boring, worse
Bing Liu	2006 words	4783 words
AFINN-96	516 words	965 words
AFINN-111	878 words	1599 words
enchantinglearning.com	266 words	225 words
MPAA	2721 words	4915 words
NRC Emotion	2312 words	3324 words

# Case Study: Sentiment Analysis



# Prediction Modeling on Customer Satisfaction

- What is prediction modeling on customer satisfaction?
  - Prediction modeling for identifying the effect or importance values of performance of service features on overall customer satisfaction
  - For example, linear logit classification or other models with interpretation can be applied

	$f_1$	$f_2$	...	$f_i$	Star ratings	
1	5	5	...	2	0	————→ Negative label (1, 2, 3 ratings)
2	0	2	...	0	0	
3	0	0	...	0	1	————→ Positive label (4, 5 ratings)
...	...	...	...	...	...	
$M$	0	0	...	0	1	

Input variables                      Output variables

Dataset for prediction modeling on customer satisfaction

# Case Study: Prediction Modeling on Customer Satisfaction

## ■ Logit model

- $y = 0.227 \cdot location + 0.085 \cdot view + 0.095 \cdot breakfast + 0.009 \cdot sleep\ quality + 0.119 \cdot bathroom + 0.328 \cdot service + 0.01 \cdot check + 0.087 \cdot value + 0.04 \cdot internet$

$$Y_i = \beta_0 + \beta_1 A_1 + \beta_2 A_2 + \dots + \beta_i A_i$$

	$f_1$	$f_2$	...	$f_9$	Star ratings	
1	5	5	...	2	0	→ Negative label (1, 2, 3 ratings)
2	0	2	...	0	0	
3	0	0	...	0	1	→ Positive label (4, 5 ratings)
...	...	...	...	...	...	
32044	0	0	...	0	1	

Input variables      Output variables

# Prediction Modeling on Customer Satisfaction

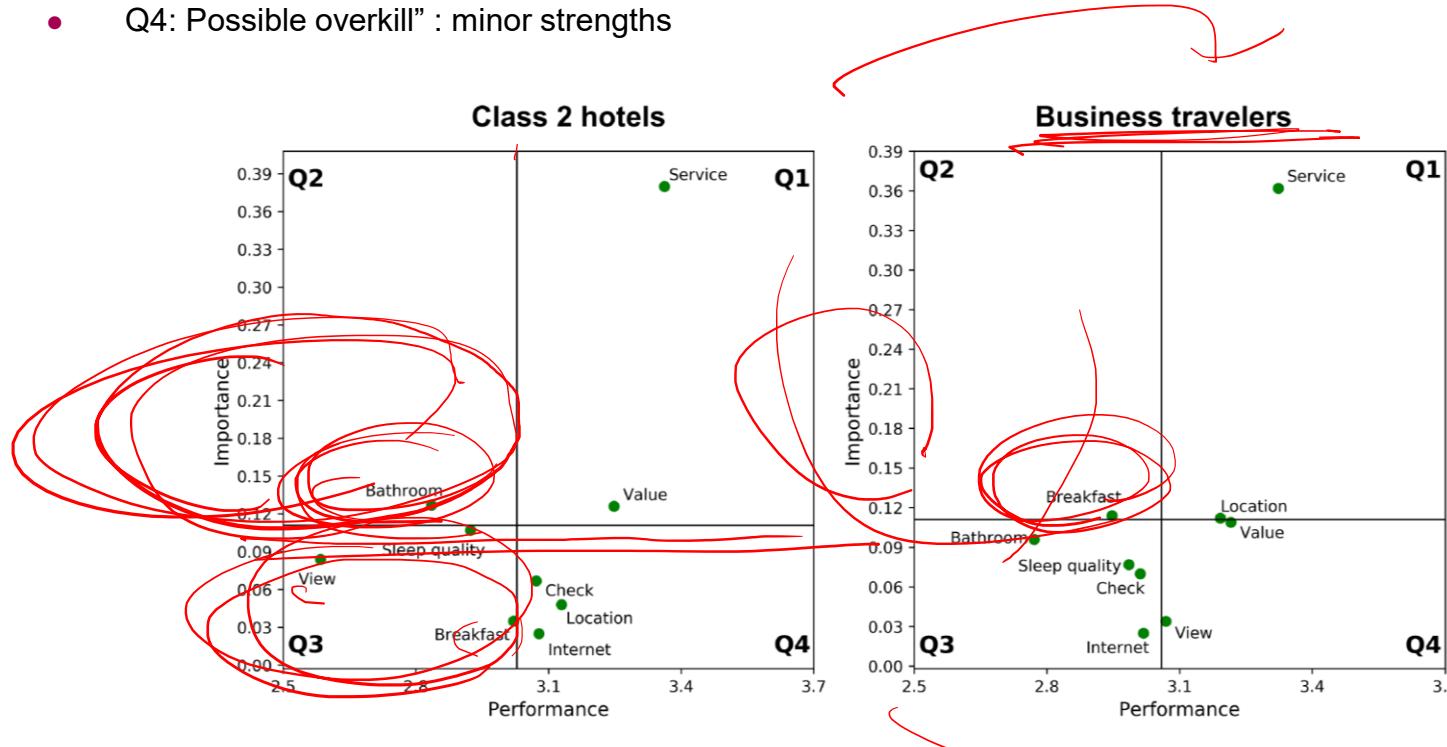
## ■ Feature ablation

- Technique for calculating feature importance values that works for any machine learning models
  - ▶ 1) Train the model on your train set and calculate a score on the test set
  - ▶ 2) For each of the  $i$  features, remove it from the training data and train the model. Then, calculate the score on the test set.
  - ▶ 3) Importance of each feature is the difference between the original score and the score by removing a feature

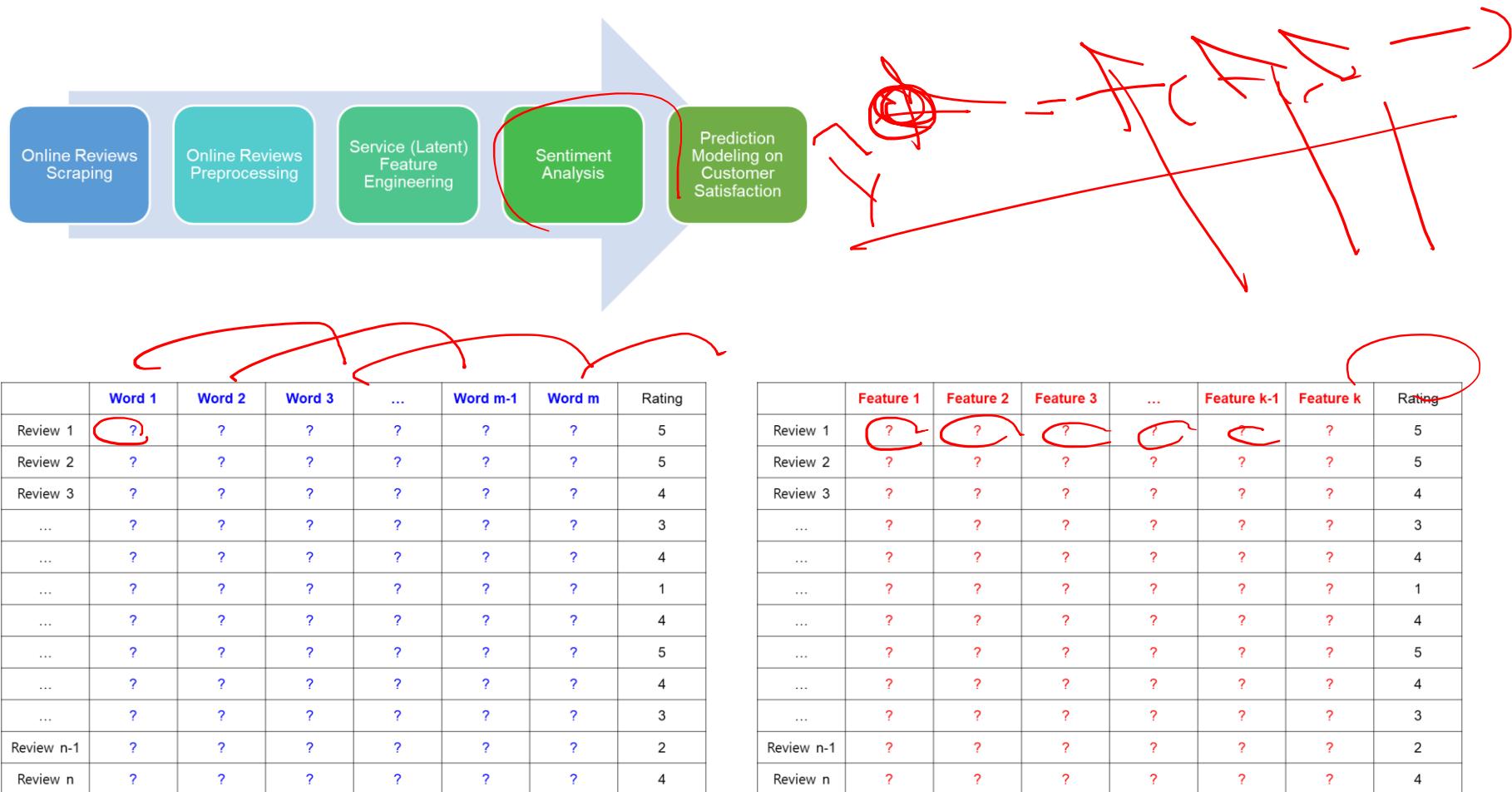
# Service Improvement Implications from Online Review Mining

## Importance-Performance Analysis (IPA) for service improvement

- Q1: “Keep up the good work” : major strengths
- Q2: “Concentrate here” : immediate action for improvement
- Q3: “Low priority” : minor weaknesses
- Q4: Possible overkill” : minor strengths



# Online Review Mining Framework for Service Improvement



## Assignment 4 (by 10.7 11:59 pm)

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- By yourself, (1) complete the construction of the review-feature dataset on service quality of hotels in Singapore based on the practice demonstrated by the TA. Then, (2) using the review-feature matrix you constructed, develop a service quality prediction model for the hotels in Singapore (i.e., predict the customer's quality evaluation with review data). Do it all by yourself, and describe the analysis process and outcome in detail. Interpret the outcome (e.g., name the service features you identified, interpret the coefficient/importance values of service features to the quality ratings).
- (3) What other interesting machines can be developed using the review-feature matrix dataset you constructed? Describe your ideas in detail (e.g., describe the learning objective and process). Try to think your own creative, unique ideas! You have completed the basic review mining activities (tasks 1 and 2) as well as your own idea generation (task 3). Then, (4) describe how you can use your machine(s) to automate the monitoring, evaluation, and improvement of hotel service quality? Imagine you are working for a real hotel.
- Using a similar approach that you have practiced so far, (5) what other services can be improved using review mining machines or another intelligent machine that learns other types of raw data traces of service quality (e.g., customer behavior data)? Assume that you actually manage the quality of service in question. (6) How would you conduct this job in your own creative, unique way? What kinds of data and methods are you going to collect, analyze, and learn? Describe your service intelligence development plan in detail. If possible, visualize your plan clearly (e.g., draw an image, construct a mathematical model).
- Upload your code and a several paragraph essay on the tasks (1)~(6) in the Blackboard.

# Notice on the Survey This Class

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- This course is operated under the “AI-adopted course development project” of UNIST. Thus, the UNIST Education center would like to support the operations of this course.
  - The “AI-adopted course” is a type of interdisciplinary course where the students learn AI-related knowledge and problem-solving skills on the topics of the major (i.e., industrial engineering) through practice-oriented learning and group-project-based learning. This way, the students can integrate the traditional topics of the major with the modern AI knowledge and skills, so that they can broaden and deepen their perspectives of the major.
  - As such, in this class, please participate in the survey to identify the needs of students taking the AI-adopted courses in UNIST, so that the lecturer and Education center ensure the courses operate well throughout this semester.
- Link: [https://docs.google.com/forms/d/e/1FAIpQLSendUKPN3aqhPvaomcTg0r9LYeC15UAur5\\_F2s8NzJLz1Lw0g/viewform](https://docs.google.com/forms/d/e/1FAIpQLSendUKPN3aqhPvaomcTg0r9LYeC15UAur5_F2s8NzJLz1Lw0g/viewform)



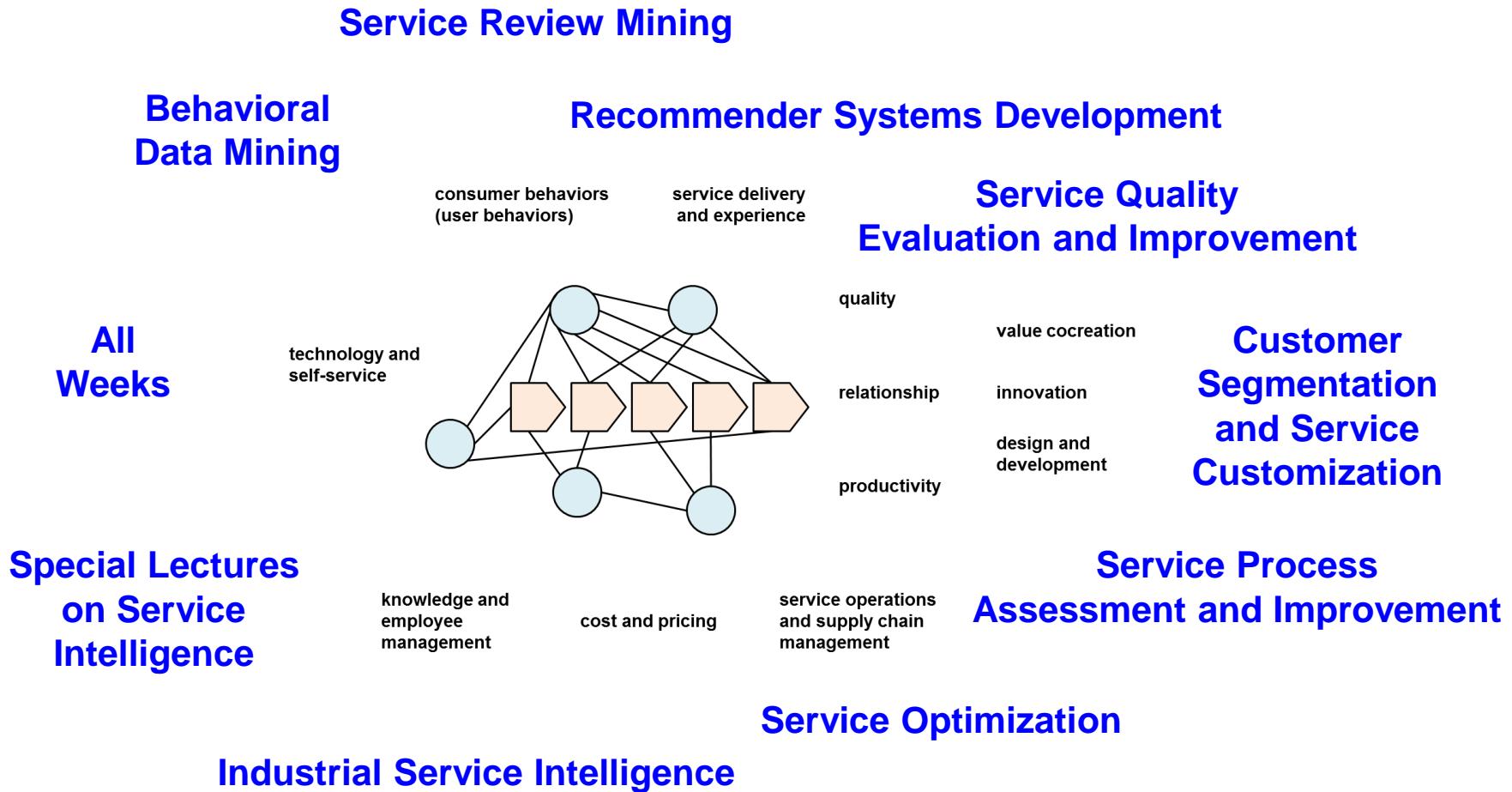
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# **Term Project Announcement:**

## **“Develop Your Own Service Intelligence”**

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# Topics of the Service Intelligence Course



# Previous Term Project Topics

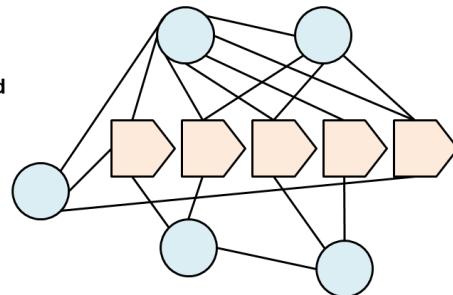
Behavior-and-symptom  
-based health diagnosis

consumer behaviors  
(user behaviors)

service delivery  
and experience

All  
Projects

technology and  
self-service



Animation recommender system  
Book recommender system

Metainfo-and-review-based  
restaurant recommendation

Customized  
service design for  
air conditioning  
machine  
users and clients

Allergy-free  
diet planning for  
children

knowledge and  
employee  
management

cost and pricing

service operations  
and supply chain  
management

Optimal routing for  
COVID-19 vaccine  
distribution

Industrial service solution development for  
shale gas productivity prediction and investment

# Assignments, Grading, and Policies

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## ■ Assignments

- You need to complete an assignment as you follow along with the required class
- Each assignment will require you to answer questions, solve problems, and/or write a report
- Assignments must be done in the MS Word format and submitted with the filename “Assignment#\_ID\_Name.docx”  
(e.g., Assignment1\_20201200\_ChihyeonLim.docx)

## ■ Grading

Item	Portion	Criteria
Class Participation	10%	Attendance and In-Class-Presentation for Discussion
Assignments	40%	Comprehension, <b>Completeness</b> , and <b>Creativity</b>
Term Project	50%	<b>Completeness</b> , Adherence to the Course Material, and <b>Creativity</b>

## ■ Other policies: Late work with penalty and NO cheating

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# **Service Review Mining Practice**

## **Demonstrated by TA Shin**

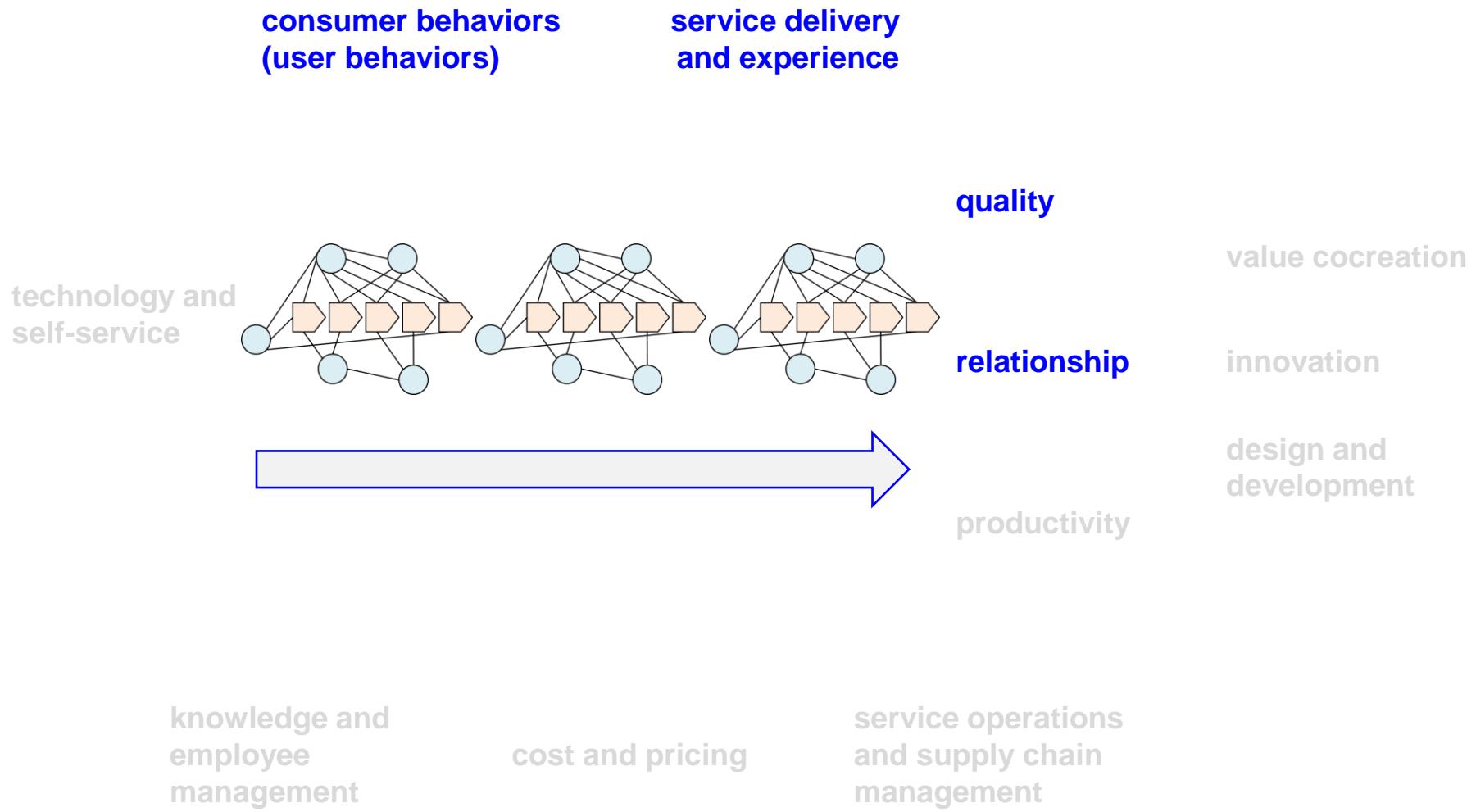
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# **Customer Complaints Monitoring with ML**

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# Shouldn't We Consider the Service Quality Dynamics in Time?

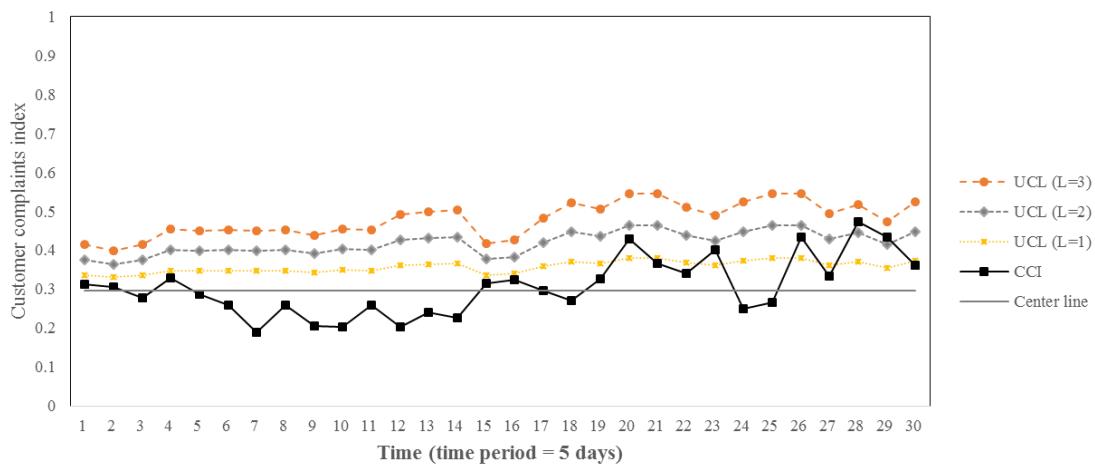


# On the Time Dynamics of Customer Review – Service Feature

	Feature 1	Feature 2	Feature 3	...	Feature m-1	Feature m	Rating
Review 1	...	...	...	...	...	...	5
Review 2	...	...	...	...	...	...	5
Review 3	...	...	...	...	...	...	4
...	...	...	...	...	...	...	3
...	...	...	...	...	...	...	4
...	...	...	...	...	...	...	1
...	...	...	...	...	...	...	4
...	...	...	...	...	...	...	5
...	...	...	...	...	...	...	4
...	...	...	...	...	...	...	3
Review n-1	...	...	...	...	...	...	2
Review n	...	...	...	...	...	...	4

	Feature 1	Feature 2	Feature 3	...	Feature m-1	Feature m	Rating
Review 1	...	...	...	...	...	...	5
Review 2	...	...	...	...	...	...	5
Review 3	...	...	...	...	...	...	4
...	...	...	...	...	...	...	3
...	...	...	...	...	...	...	4
...	...	...	...	...	...	...	1
...	...	...	...	...	...	...	4
...	...	...	...	...	...	...	5
...	...	...	...	...	...	...	4
...	...	...	...	...	...	...	3
Review n-1	...	...	...	...	...	...	2
Review n	...	...	...	...	...	...	4

	Feature 1	Feature 2	Feature 3	...	Feature m-1	Feature m	Rating
Review 1	...	...	...	...	...	...	5
Review 2	...	...	...	...	...	...	5
Review 3	...	...	...	...	...	...	4
...	...	...	...	...	...	...	3
...	...	...	...	...	...	...	4
...	...	...	...	...	...	...	1
...	...	...	...	...	...	...	4
...	...	...	...	...	...	...	5
...	...	...	...	...	...	...	4
...	...	...	...	...	...	...	3
Review n-1	...	...	...	...	...	...	2
Review n	...	...	...	...	...	...	4



# Case Study on the Mobile Game Service Quality Monitoring

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## ■ Case study of mobile game service

- Representing 58% of all downloads in the mobile markets
- One of the fastest-changing areas with fierce competition
- Need to manage service quality and update their game services by adding new attributes or fixing bugs

## ■ Data summary

- Database: Apple app store
- Application: Angry bird 2
- Data variables: Date, reviewer ID, rating, title, review content, version
  - ▶ Pre-processing the review contents via NLTK in python
- Period: 2017-07-31 ~ 2017-12-25
- Country: United States
- Total number of reviews: 2,010



# Case Study on the Mobile Game Service Quality Monitoring

## ■ Step 1: Data collection and pre-processing

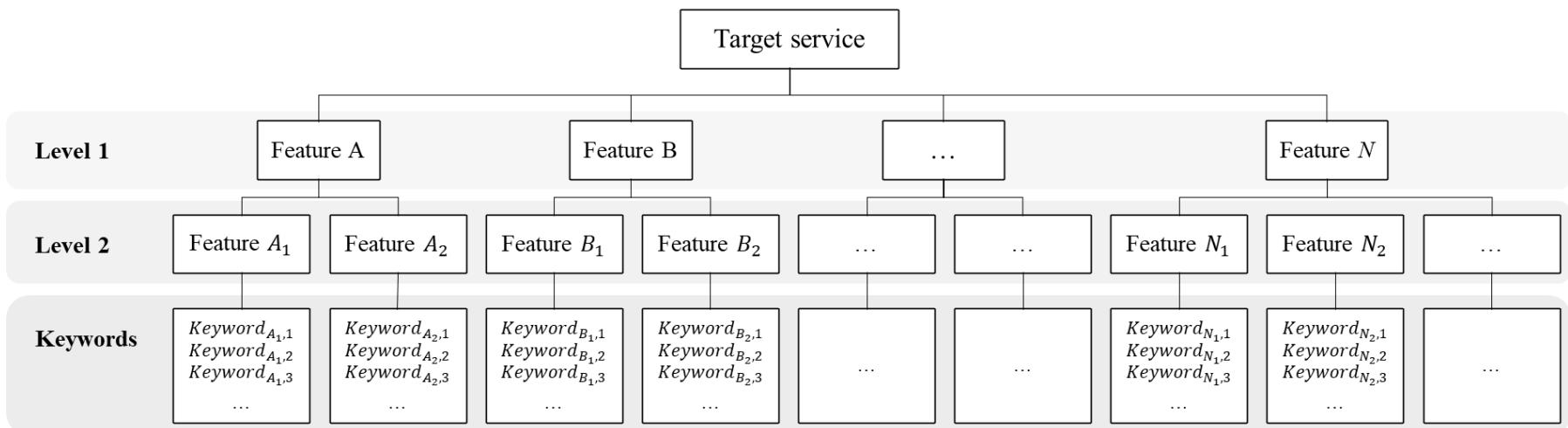
- Collecting the review date and review content
- Pre-processing the review content via tokenization, stop-words removal, POS tagging, and lemmatization
- Part of the customer review database

No.	Date	Reviewer ID	Rate	Title	Review content (raw data)	Review content (after pre-processing)	Version
1	2017-07-31	CPJ***	3	A good pastime	It's Angry Birds, but on steroids. The graphics and sound effect make it fun to pass the time playing.	[((angry, JJ), (bird, NN), (steroid, JJ), (graphic, JJ), (sound, NN), effect, NN), (make, VBP), (fun, NN), (pas, NN), (time, NN), (play, NN)]	2.14.0
...	...	...	...	...	...	...	...
20	2017-12-25	Frogit to***	5	Frogit	It's addictive I can't stop playing I have so much fun great game!	[((addictive, JJ), (cant, NN), (stop, VB), (play, NN), (much, JJ), (fun, NN), (great, JJ), (game, NN)]	2.17.2

\*\* Part of speech tags and descriptions: CD=cardinal number, DT=determiner, JJ=adjective, NN=noun (singular), PRP=personal pronoun, RB=adverb, RBR=adverb (comparative), VB=verb (base form), VBD=verb (past tense), VBP=verb (non-3rd person singular present), VBZ=verb (3rd person singular present), WRB=wh-adverb

# Case Study on the Mobile Game Service Quality Monitoring

- Step 2: Construction of a service feature hierarchy with keyword dictionary
  - Service feature hierarchy



# Case Study on the Mobile Game Service Quality Monitoring

## ■ Step 2: Construction of a service feature hierarchy with keyword dictionary

- Service feature hierarchy employed in this study

Service feature (level 1)	Description	Service feature (level 2)	Description	Ciurum elea et al. (2017)	McIlroy et al. (2016)	Khalid et al. (2015)	Maalej and Nabil (2015)	Fu et al. (2013)
Compatibility	Issues related to version of the OS or the specific phone device	Version	Issues related to update or mobile app version	✓	✓	✓		
		Hardware	Issues related to a specific mobile phone device of OS	✓	✓	✓		✓
Usage	Reports the things that are uncomfortable to use and things that user want to improve	Attribute requests	Issues related to additional attribute(s) or modification	✓	✓	✓	✓	
		Bug reporting	Issues related to unexpected bug		✓	✓	✓	
		Difficulty of game	Issues related to difficulty of mobile game		Added by the authors			
Resources	Mentions the memory or battery usage	Spam	Issues related to advertisement					✓
		Battery	Issues related to battery usage	✓	✓	✓		
Pricing	Refers the licensing model, price of the app, or in-app purchase issues	Memory	Issues related to memory usage	✓	✓	✓		
		Price	Issues related to the licensing model, price of the app, or in-app purchase	✓	✓	✓		✓
Protection	States the security issues or user privacy	Security	Issues related to security or lack of it	✓				
		Privacy	Issues related to permissions and privacy	✓	✓	✓		

# Case Study on the Mobile Game Service Quality Monitoring

## ■ Step 3: Identification of customer complaints

- Part of the results of sentiment analysis

Review contents	Positive	Neutral	Negative	Compound	Classification
It's Angry Birds, but on steroids. The graphics and sound effect make it fun to pass the time playing.	0.268	0.645	0.087	<b>0.671</b>	Positive
Amazing and fun game I love it	0.79	0.21	0.0	<b>0.906</b>	Positive
I love playing the game it is so much fun and it is challenging it make your mind work thank you so much	0.446	0.554	0.	<b>0.913</b>	Positive
It's cute and the upgrades are nice	0.537	0.463	0.0	<b>0.7</b>	Positive
The graphics on this latest version are amazing! Even on my iPad 2.	0.254	0.746	0.0	<b>0.624</b>	Positive
...	...	...	...	...	...
App keeps freezing when you are playing, do you lose your archived levels. Very frustrating!	0.088	0.54	0.372	<b>-0.699</b>	Negative
Too hard to reach boss - run out of birds before getting to final room!	0.074	0.811	0.114	<b>-0.151</b>	Negative
Game has started freezing in the middle of the game. Is there a bug?	0.0	0.896	0.104	<b>-0.103</b>	Negative

- Out of 2,010 customer reviews, a total of 640 customer reviews identified as customer complaints

# Case Study on the Mobile Game Service Quality Monitoring

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- Step 4: Development of a customer complaints chart via SPC
  - Three issues for developing the customer complaints chart using SPC
    - ▶ In terms of the use of statistic
      - Interpreting each customer complaint as non-conformity
      - Defining customer complaints index (CCI) by modifying the index used for measuring service performance (Chen and Yang, 2000; Rasouli and Zarei, 2016; Yang and Chen, 2000)

$$CCI_{i,t} = \frac{\text{The number of negative customer reviews}_{i,t}}{\text{The total number of customer reviews}_{i,t}} = \frac{N(NCR_{i,t})}{N(CR_{i,t})}$$

where  $NCR_{i,t}$  represents the number of negative customer reviews for the  $i$ th service feature at the time period  $t$

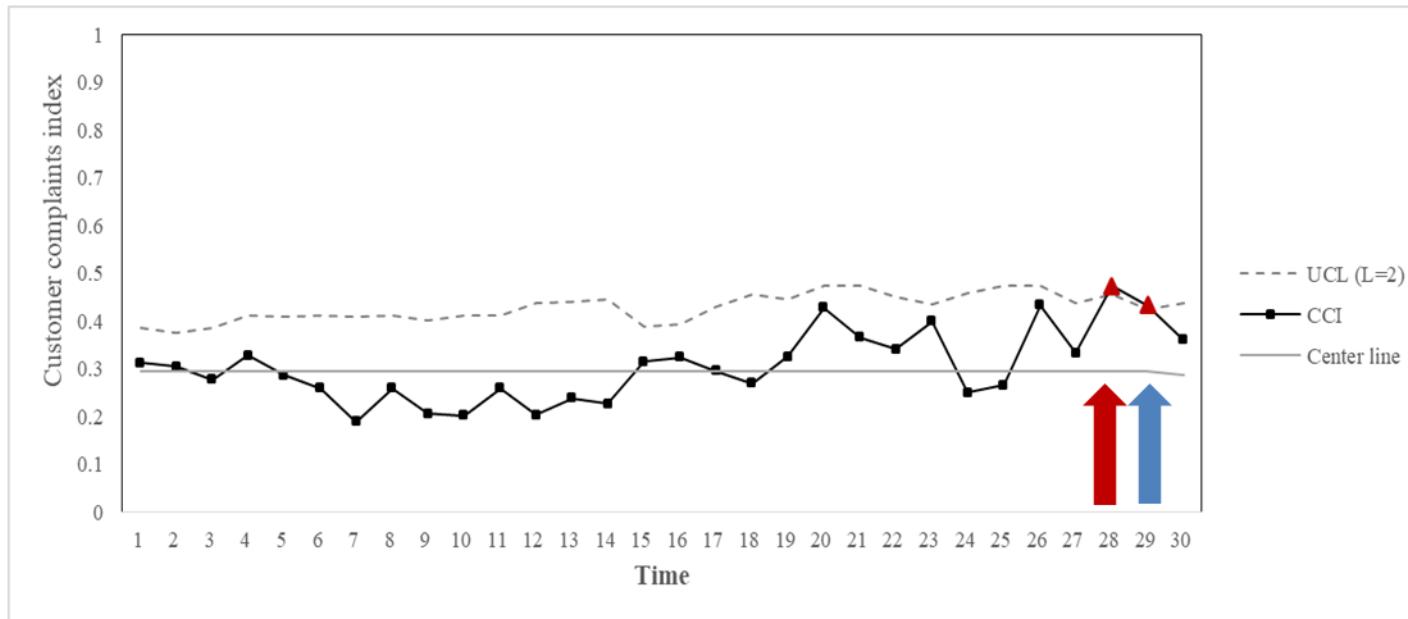
- Defining the center line(CL) and upper control limit (UCL) as:

$$CL_i = \frac{\sum_{t=1}^T NCR_{i,t}}{\sum_{t=1}^T CR_{i,t}} \quad UCL_{i,t} = CL_i + L \sqrt{\frac{CL_i(1 - CL_i)}{CR_{i,t}}}$$

where  $T$  and  $L$  denote the number of time periods and sensitivity parameter, respectively

# Case Study on the Mobile Game Service Quality Monitoring

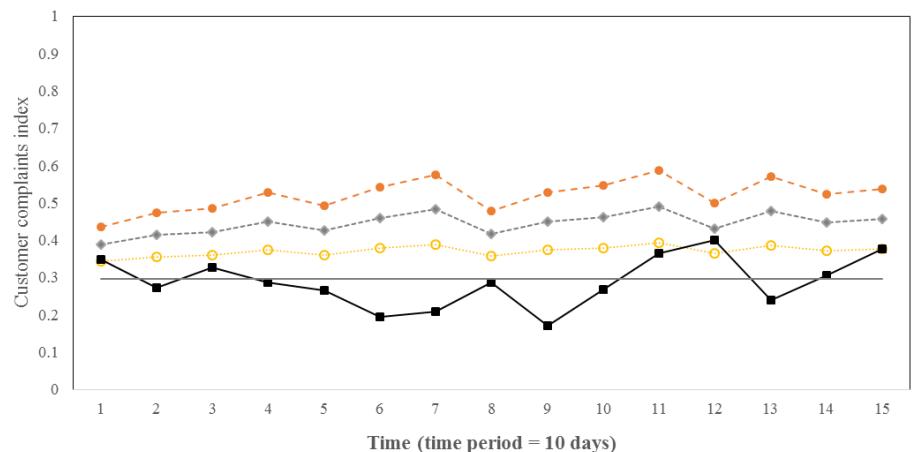
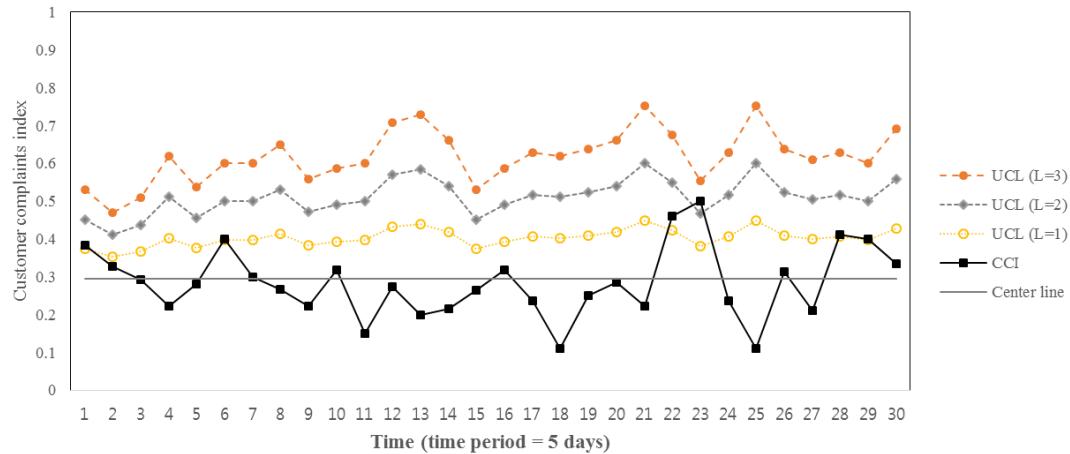
- Step 4: Development of a customer complaints chart via SPC
  - Customer complaints chart for the overall status  
(time period=5days, L=2)



- ➡ Scheduled update to add a new attribute on December 11<sup>th</sup>, which caused the compatibility issue
- ▲ Out-of-control signals on December 13<sup>th</sup>-17<sup>th</sup>
- ➡ Minor update to solve the compatibility problem on December 20<sup>th</sup>

# Case Study on the Mobile Game Service Quality Monitoring

- Customer complaints chart for the attribute request feature with different value of control parameters



Service feature (level 1)	Description	Service feature (level 2)
Compatibility	Issues related to version of the OS or the specific phone device	Version
Usage	Reports the things that are uncomfortable to use and things that user want to improve	Attribute requests
	Bug reporting	
	Difficulty of game	
	Spam	
Resources	Mentions the memory or battery usage	Battery
	Memory	
Pricing	Refers the licensing model, price of the app, or in-app purchase issues	Price
Protection	States the security issues or user privacy	Security
	Privacy	

## Further Readings Recommended

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- Shin, J., Joung, J., and Lim, C., "Online Review Mining Meets Interpretable Machine Learning for Customer-oriented Service Quality Management," 2022. [Article 6](#)
- Kim, J. and Lim, C., "Customer Complaints Monitoring with Customer Review Data Analytics: An Integrated Method of Sentiment And Statistical Process Control Analyses," Advanced Engineering Informatics, Vol. 49, 101304, 2021. [Article 7](#)