ELEANOR KREPPEIN

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EDUCATION

University of Colorado Boulder - Leeds School of Business

August 2019 to May 2023

Bachelor of Science in Business Administration - Marketing

College of Engineering and Applied Science – Creative Technology and Design Minor Global Business Certificate

3.7 GPA – Dean's List, Chancellor's Achievement Scholarship Recipient

- *Relevant Projects:* Utilized front-end and back-end web development skills to create a fully functional website, implemented webpage wireframes and pattern libraries for a polished user experience; conceptualized and created a personal brand and product mockup using Adobe Dimension, demonstrating creativity and graphic design skills through brand identity
- *Relevant Courses:* Design Foundations, Computational Foundations, Web Development, Marketing Research & Analytics, Advertising & Promotion Management, Meaning of Information Technology Digital Marketing, Live Video Performance Art

Florence University of the Arts | Florence, Italy

Spring 2022

Coursework toward Global Business Certificate: International Marketing, International Management, Exploration of Wine Culture in Italy, History of the Italian Renaissance, The Florence Food and Culture Experience, Cultural Introduction to Italy

EXPERIENCE

Ogilvy | Denver, CO

June 2022 to August 2022

Experience Design Intern

- Administered analysis of Risk Management SharePoint site
 - o Conducted 15 one-on-one interviews to understand the needs and wants of users, resulting in the identification of 20 usability pain points from site resources
 - O Designed 10 empathy-focused discussion guides using a qualitative and quantitative research approach
 - o Leveraged data analytics across 10 departments within FEMA to discover usability pain points from site resources
 - o Presented findings to 50+ lead employees and stakeholders, leading to the adoption of human-centered design principles, a 22% reduction in user-reported issues, and an 18% increase in content discoverability
- Placed 1st in summer-long intern project with team members from across the U.S.
 - Took on role as Project Manager for six-person team across multiple time zones; ensured team stayed within \$100,000 budget by overseeing 12-month marketing campaign and high-fidelity media plan
 - o Created competitive audits, strategic positioning, and creative briefs to increase product awareness
 - o Monitored emerging trends and determined brand goals based on cadence that ensured pulse planning
- Collaborated with Experience Design and Engagement Management team members across multiple regions
- Built spreadsheets to track 400+ hours of internal and external users, comparing them to budget and timeline projections
- Clients included: FEMA, Michael Baker, Jimmy Dean

CU Panhellenic Association | Boulder, CO

August 2019 to January 2022

Marketing Specialist

- Led content creation and distribution to 10,000+ chapter members and alumni to increase participation rates
- Created compelling marketing campaigns based on in-depth market research on emerging trends and competitive insights

LEADERSHIP

Ann Taylor | Charlotte, NC

May 2019 to July 2021

Lead Sales Associate

- Exceeded quarterly sales forecasts by 10% in a high-pressure, fast-paced, retail environment
- Managed a client book that utilized sales data to project eCommerce orders and inventory requirements, contributing to a 16% reduction in excess inventory

Classroom Central | Charlotte, NC

May 2018 to May 2021

Project Intern

- Organized and executed fundraising campaigns, raising over \$500,000 for the School Tools Campaign
- Designed display boards showcasing campaign progress, resulting in a 25% increase in donor engagement and contributions

SKILLS/INTERESTS

- Front-End Web Development Programming Languages: Python, HTML, CSS, JavaScript
- SEO Strategy Development and Performance Analysis (Google Analytics & Google Ads Search Certified)
- Fluent in Microsoft Office Suite (Word, PowerPoint, Excel)
- Fluent in Adobe Creative Cloud (Photoshop, XD, Lightroom, Illustrator, InDesign)
- Proficient in Spanish