Professional Experience

Accenture Spain, CRM Consultant

12/2018 - 06/2019 | Barcelona, Spain

- Coordinated the Data Analysis and Digital Marketing team of a Portuguese automotive company.
- Increased by 2% the conversion of leads into sales via the analysis of the Lead Generation Funnel.
- Narrowed the target audience by 10% through a focused segmentation resulting in a quality reach.
- Assured compliance with the GDPR by designing and executing the Lead Generation Plan.
- Achieved to automate data processing with Python.

NN Consulting, Export Consultant for SMEs (Internship) 03/2018 – 08/2018 | Barcelona, Spain

- Transformed goals of client (food industry) into actions through an International Marketing Plan.
- Increased client presence in European markets by negotiating prices and fees with distributors.
- 15% export sales increase as a result of attending an International Fair that improved market visibility.

Projects

Vamos Barcelona, Responsive Website ☑

- "Find volunteering opportunities in Barcelona."
- Currently working on improving the Front End and scaling up the Back End (relational database).
- Remote coding workflow with an international team.
- Ruby on Rails, JavaScript ES6, HTML, CSS, PostgreSQL

Get Your Garden, *Desktop Website (Sidney)* □

- "Book gardens around you with friends or family"
- Only available in Sidney for demo purposes.
- While working on MVP, I learned that communication and commitment are key in any team.
- Ruby on Rails, JavaScript ES6, HTML, CSS, PostgreSQL

Education

Le Wagon, 9-week Full Stack Bootcamp (EN) 02/2020 | Barcelona, Spain

Pompeu Fabra University (ESCI),

International Business and Marketing (EN-ES) 2015 – 2019 | Barcelona, Spain

University of Florida, *Exchange Program* 2017 – 2018 | Florida, United States

Elena Vigo

Junior Full-Stack Web Developer



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Profile

I am curious, hardworking and adaptable. I like to challenge myself so I am currently self-learning React JS library. My interest for coding awakened in my last position while working with data automation.

Languages

English (Fluent - TOEFL + CAE)

Spanish (*Native*) | **Catalan** (*Native*)

German (Basic)

Skills

Soft Skills (Eye for detail and critical thinking proved through the scaling up of the project Vamos Barcelona)

Technical Skills (API fetch, UI Design, FIGMA, GitHub)

Interests

Coding | Music Events | Travelling

Meditation | Scuba Diving