



MURGUÍA

[WHO
WE ARE]





Don Juan

Founded in 2009
30 employees
+ 9 millions of insureds
Jose Ignacio Murguia CEO



Murguía

Founded in 2000
More than 170 employees
Headquarters
Juan Pablo Murguia CEO



Garanza

Founded in 2006
30 employees
More than 80 Surety agents
Guillermo Ortega CEO



Founded in 2000.



Strong relationship
with the best bond
and insurance
companies.



Offices in every
major city in Mexico
and in Houston.



Reinsurance broker
partner & worldwide
network.



Strict ethical
standards and
professionalism.



Constantly updating
with new technologies
and tools.



Surety bond broker
leader in Mexico.



Clients have non-life
insurance with us.



Billion dollars in
insured projects.



Companies insured
for employee benefits
with us.

MISSION

We provide security and peace of mind to our customers by protecting their assets and their people, offering Surety Bond, Insurance and Risk Management solutions through a personalized, effective and honest service.

VISION

Be the best broker of Surety Bonds and Insurance in Mexico with strong international alliances.



VALUES

Fulfillment, Service Oriented and Honesty.



EXPERIENCE



CUSTOMER SERVICE



INNOVATION



SYNERGY



ETHICS & HONESTY

[OUR SOLUTIONS]



SOLU TIONS

Surety Bonds

Insurance

- Life & Health
- Property & Casualty
- Auto Insurance

Risk Management

Complementary Services

- Microinsurance
- Affinity
- Reinsurance

[SURETY BONDS]



**We understand the importance
of protecting investments in
projects.**

GENERAL SPECIALIZED



- Fidelity Bond
- Bail
- Administrative Bond
- Credit Bond

- Construction
- Work
- Procurement
- Advance Payment
- Performance
- Quality
- Penalties
- Labor Contingencies

LIFE &
HEALTH



OUR SOLUTIONS

- Alignment with the HR strategy
- Understanding of needs and expectations, and their translation into efficient solutions
- Thorough approach to economic efficiency and cost transparency
- Innovative and developed solutions
- Shared experiences
- Better practices
- Identifying priorities
- Risk identifications
- Audit, review and continuous improvement of current programs
- Wellness programs

SOME OF OUR INSURANCE PRODUCTS

- Life Insurance Group
- Medical Expenses Group
- Personal Accidents
- Dental Care



[PROPERTY &
CASUALTY]



GENERAL

- Construction
- Operators Extra Expense (OEE)
- Property
- Casualty
- Environmental
- Motor
- Marine / Hull & Machinery / PANDI
- Financial Lines: D&O, E&O, Cyber
- Aerospace

SPECIALIZED

- Construction Companies
- Energy
- Credit / Financial Institutions
- Risk Studies
- Engineering Reports
- Access to the international markets
with our reinsurance broker
- Claim Analysis



AUTO INSURANCE



SERVICES

- Prevention and risk reduction programs
- Use of technology to achieve the administrative efficiency of the fleets
- Design of innovative insurance schemes
- Personalized service
- Defensive driving safety training
- Accident analysis for the identification of exposures that have an economic impact on the company
- Identification of the adequate markets to cover the risks
- Development of appropriate processes and requirements for the account implementation and service proposal
- Claims concierge (24/7 attention)

SPECIALIZED

- | | |
|--------------------------|------------------------|
| • Finance Rent | • Floor Plan Insurance |
| • Armored Cars | • Road User Liability |
| • Payroll Discount Lease | |
-
- IT: Management Systems, Car Insurance Comparison System, Business Intelligence



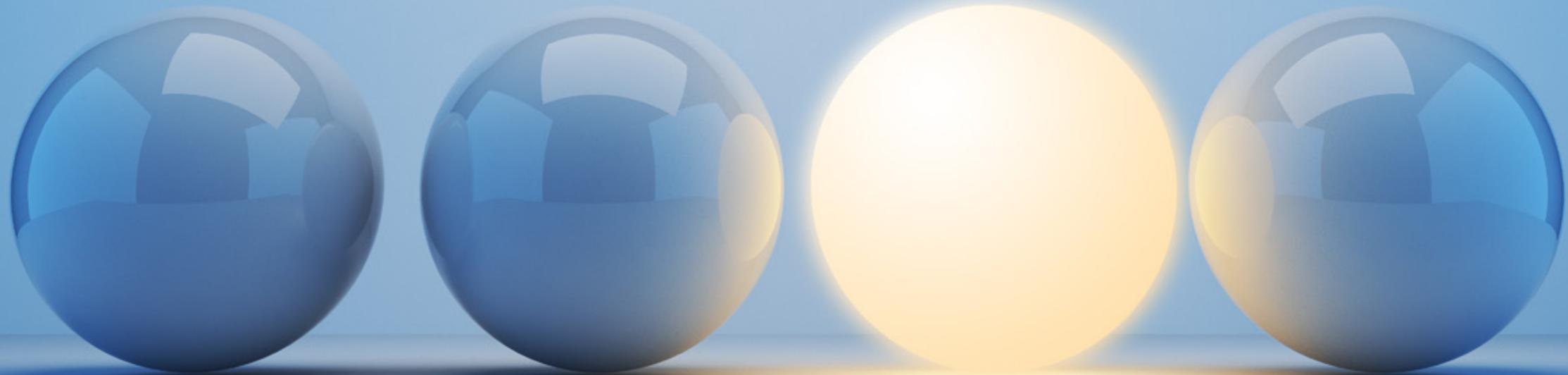
We have the
best strategy
especially
for you



A composite image featuring a person's hands typing on a white keyboard in the foreground, set against a blurred background of a dense urban skyline at night. The city lights reflect off the water in the foreground.

WHY US?

- We are a **firm** that **protects your assets** through the brokerage of Surety Bonds, Insurance and Risk Management for companies, by offering a **comprehensive** and **personalized service**
- We are the most important Surety bond Broker in Mexico
- We have **the best teamwork** in Wellness Programs
- We offer you **Flexible Programs**
- We **identify** the **expertise** you need and **connect you** with the **right advisor** through our national and international networks





We have a
customer retention
rate of

95%

MURGUÍA

EXPERIENCE

We have broad and deep knowledge available to our customers.

EFFICIENCY

We will operate as an extension of your Human Resources and Risk Management areas.

INNOVATION

You will have access to our knowledge and innovative tools.



[SECTORS]



- **Mining**
- **Energy**
(oil & gas and renewable energy)
- **Construction**
- **Infrastructure**
- **Real State**
- **Sports**
- **Financial Services**
- **Transport**
- **Retail**



NATIONAL & INTERNATIONAL

SERVICE NETWORK



AGUASCALIENTES

MEXICO CITY

CANCUN

CD. JUAREZ

CULIACAN

GUADALAJARA

LEON

MONTERREY

PACHUCA

PUEBLA

QUERETARO

SAN LUIS POTOSI

VERACRUZ



We provide any policy
(or collective insurance policy)
throughout the US.



ARGENTINA

BOLIVIA

BRAZIL

CHILE

COLOMBIA

ECUADOR

GUATEMALA

HONDURAS

HOUSTON, TEXAS

PANAMA

PERU

We have licenses to operate
in the fields of *Property & Casualty*, and *Life & Health*.

Through our network we can
issue any policy all over
the world.

AWARDS

- ★ **SURETY BOND BROKER No. 1**
- ★ **BEST MICROINSURANCE PROJECT**
GRANTED IN 2011 BY OIT
- ★ **ISO 9001**
RECOGNIZED PROCESSES AND CERTIFICATES
- ★ **SOCIAL RESPONSIBILITY**
WORKING WITH DIFFERENT CIVIL ASSOCIATIONS
- ★ **GREAT PLACE TO WORK**
GRANTED IN 2016

[WIN
TO WIN]





Strategic alliances

- We have a strong business relationship with the most important bond and insurance companies
- Our highly trained and specialized consultants guide you to take the right business decisions

Complementary services

- We will always strive to provide a service beyond your best expectations
- We offer you complementary services that include Reinsurance & Microinsurance

What define us?

- Confidence
- Security
- Experience
- Market Leadership
- One-to-One Customer Service



Contact us

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