

# CHUANJUN JIAO

Wilmington, NC | Portfolio <https://charles-jiao.netlify.app>

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## SUMMARY

Aspiring data scientist with a background in medicinal chemistry and strong experience in Python-based data analysis, machine learning, and business reporting. Skilled in translating complex data into actionable insights through EDA, modeling, and visualization.

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## TECHNICAL SKILLS

- Languages: Python, SQL, Bash
  - Libraries & Frameworks: Pandas, NumPy, Scikit-learn, Matplotlib, Seaborn, TensorFlow
  - Tools: Jupyter, Git, Excel
  - Techniques: EDA, Data Cleaning, Regression, Classification, Clustering, A/B Testing
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## FEATURED PROJECTS

- **Benchmarking Regression Models on Indian Used Car Price Prediction** (July 2025)
    - Predicted used car prices with Linear Regression, Ridge Regression, Decision Tree, Random Forest, KNN models
    - Performed feature engineering, hyperparameter tuning, and model evaluation using cross-validation
    - Achieved top test  $R^2$  (0.910) and lowest RMSE (3.35) with Ridge Regression.
  - **Predicting Boston Housing Prices: A Linear Regression Approach** (May 2025)
    - Built a linear regression model ( $R^2 = 0.73$ ) using pandas and scikit-learn
    - Improved accuracy by 10% through log transforms and one-hot encoding
    - Visualized key drivers (e.g., rooms per dwelling) using Seaborn
  - **Unsupervised Learning on Marketing Campaign Data: PCA, t-SNE, and K-Means Clustering** (Jan 2025)
    - Clustered customers into 2 segments using K-Means on marketing campaign data
    - Reduced dataset dimensionality using PCA/t-SNE in Python
    - Performed EDA and feature engineering with visualizations using NumPy, pandas, and Matplotlib
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## WORK EXPERIENCE

### IKA Works, Inc., Product Manager

Oct 2018 - Present

- Deliver global product training for 15+ sales team members
- Automated a weekly sales report using pandas, NumPy, Matplotlib, seaborn, pptx, and docx (Python)
- Implemented pipeline heatmaps using Matplotlib, pandas, cartopy, and shapely (Python)
- Performed a regional business analysis based on local pipeline using NumPy, pandas, sklearn, Matplotlib, and seaborn
- Increased annual Bioprocessing solution sales by 50% in 2024
- Presented 60-minute lectures titled *E-Illuminating the Renaissance of Organic Synthesis* to 15+ pharmaceutical companies

### Mangan Inc., Associate Scientist

Jan 2018-Sep 2018

- Conducted three cleanability studies daily to ensure process compliance and data integrity

### Southern California Gas Company, Engineering Intern

Jun 2017-Sep 2017

- Conducted research and analysis on the market and technology trends in the power industry

### UCLA Chemical and Biomolecular Engineering Department, Research Assistant

Sep 2015-Oct 2017

- Analyzed profits of the production process to justify the commercial value of proposed zero-emission power plant
  - Used Python to manage stream data, including temperature, heat load
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## EDUCATION

### UCLA - Master of Science, Chemical Engineering

Graduated Oct 2017 | University Fellowship (2016) Recipient

### Jilin University - Bachelor of Science, Chemistry

Graduated Jun 2015 | Scientific Research Individual Awards, College of Chemistry (2014) Recipient

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## CERTIFICATIONS

- *Applied Data Science Program: Leveraging AI for Effective Decision-Making*, MIT - April 2025