

AJAY CHAHAL

Male, 25

EDUCATION			
Year	Degree	Institute	%/CGPA
2019 – 2021	Masters in Economics (Distance)	Kurukshetra University, Kurukshetra	67.4%
2014 – 2017	Bachelor of Commerce (Hons.)	SRCC, University of Delhi	82.48%
2014	Class XII	DPS, Hisar	97%
2012	Class X	DPS, Hisar	10 GP
ACADEMIC ACHIEVEMENTS			
Awards & Recognition	Felicitated with award “Student of the year” by DPS, Hisar (with LIC)	2014	
	Ranked 1st in Class XII across all streams in the school out of batch of 150	2014	
	Awarded Scholar Badge for 7 consecutive years for academic excellence	2014	
	Won P&G CEO Challenge 2018 Campus Round at IIM Lucknow	2017	
	One of the 20 students (out of 400) shortlisted for ABG Scholarship in IIML	2017	
Academic & Competitive Exams	Achieved AIR 171 in Unified Cyber Olympiad organised by Unified Council	2008	
	99.99%ile in Qualitative & 97.3%ile in Qualitative Reasoning in PSA, CBSE	2013	
	Secured an overall 99.25%ile in CAT out of 230K students; 99.19%ile in VA	2016	
WORK EXPERIENCE			
Solopreneur, Payger	Build an alternative to adverts and paywall that enables proportionate charge Novel economic model to increase digital revenue for media publishers Registered and managed the project as Payger Ltd, UK Used Python, AWS, JavaScript, CSS, HTML, SQL in development	2018-2019	
Manager, Hisar Fresh	Managed the day-to-day operations of hyperlocal grocery delivery service Lead customer support and marketing efforts to achieve customer delight Lead staff recruitment, relations, and dispute resolution Scaled annual revenue of the business from zero to 40 lacs in one year	2019-2021	
Partner, Elfreds	Conducted research and study to identify opportunity in emerging industries Took part in exploration and decision making of different projects Contributed in projects including last mile delivery, NFTs, review articles, etc. Looked over legal and tax compliance of the LLP and its ventures	2019-2022	
FREELANCE PROJECTS			
Software Onboarding and Setup	Helped a client (newspaper publisher) with setting up digital operations Onboarded the team and setup workflow on Airtable, Monday.com Helped client connect with different affiliates networks and programs	2022	
Implementing AI for content writing	Worked with the client (on research and academic papers) to apply AI tools Improvised AI configurations and input parameters to produce better results Reduced Turnaround time and costs for client by successful implementation	2022	
ACADEMIC PROJECTS			
Project Report on Tyre Recycling Plant	Created a project report on the feasibility of Tyre recycling plant business Collected information through various primary and secondary sources Analyzed operational and financial data collected; it is economically feasible	2014	

Revenue models for IT Companies	Researched revenue models of 8 IT companies such as Google, Uber, etc. Collected data about different sources of revenue from secondary sources Identified trends and performed a comparative analysis of the models	2017
Corporate Tax–Cases and Rulings	Studied landmark corporate cases of India such as the Vodafone-Hutchison Examined the facts and the provisions of law critical to the cases Analyzed incidence of judgements and actions taken by relevant authorities	2016
Digi-Marketing in Financial Services	Studied academic papers on role of digital marketing for financial services Conducted research on the consumer engagement through an survey Reported the findings of the research and analyzed the key trends	2017
CO-CURRICULAR		
House Prefect, School	Responsible for maintaining discipline during assemblies and departures Provided support to juniors by helping with the curriculum Coordinated between student & authorities for complaints/suggestions	2012
CERTIFICATES		
CS50, HarvardX	Learned C, Python, JavaScript, SQL, and other programming concepts Achieved perfect score on every project submission	2018
SKILLS		
Software development	Frontend: HTML, CSS, JavaScript, Bootstrap framework, Flutter Backend: Python, Flask, SQL, NoSQL	2022
Software tools	MS Office and GSuite applications (Spreadsheets, Wordprocessors, et al.) Data Analysis tools (SPSS Statistics, Palisade @RISK)	2022
NOTE		
<p>I am a quick learner and I am able to work independently as well as in a team environment. I am motivated and enthusiastic about learning new technologies.</p> <p>I am proficient in English and Hindi, and I have a strong interest in philosophy. I have flexible views on philosophical topics, which allows me to debate for and against any topic. I follow system-approach in my decision making. I am also a football buff, and I am more into playing than watching.</p>		