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| From: Peta  To: Omar (owner)  Subject: Potential vendor update to project  Hi Omar,  Upon hearing discussions with Seydou and tablet vendor Terrific Tablets, the vendor is updating the terms in contract to a subscription based model.  This would be a big budget difference since instead of $200 per tablet for the 40 tablets we need, the subscription that would fit our needs would be $300 a month and would cover all the support and 40 tablets  Price in the first year from the old model of $8000 compared to this subscription model of $3600. This $3600 would be a recurring fee. This comes out to $8000 for using all the tablets in the first year, it will cost us only $3,600, including support. But, that $3,600 will need to be paid every year going forward.  This would impact the project budget. It would also affect the OKR of running an efficient, profitable business model so we can continue to grow in our community. In particular, keeping a reasonable budget and each large investment would undergo in depth analysis.  In making this change, it would have cheaper initial cost and optimal vendor support. We can also assess the contract after the first year to decide to make changes. I’d like to ask, is it reasonable to proceed with obtaining this vendor with updated subscription based terms?  Please let me know if you have any questions.  Best Regards,  Peta |