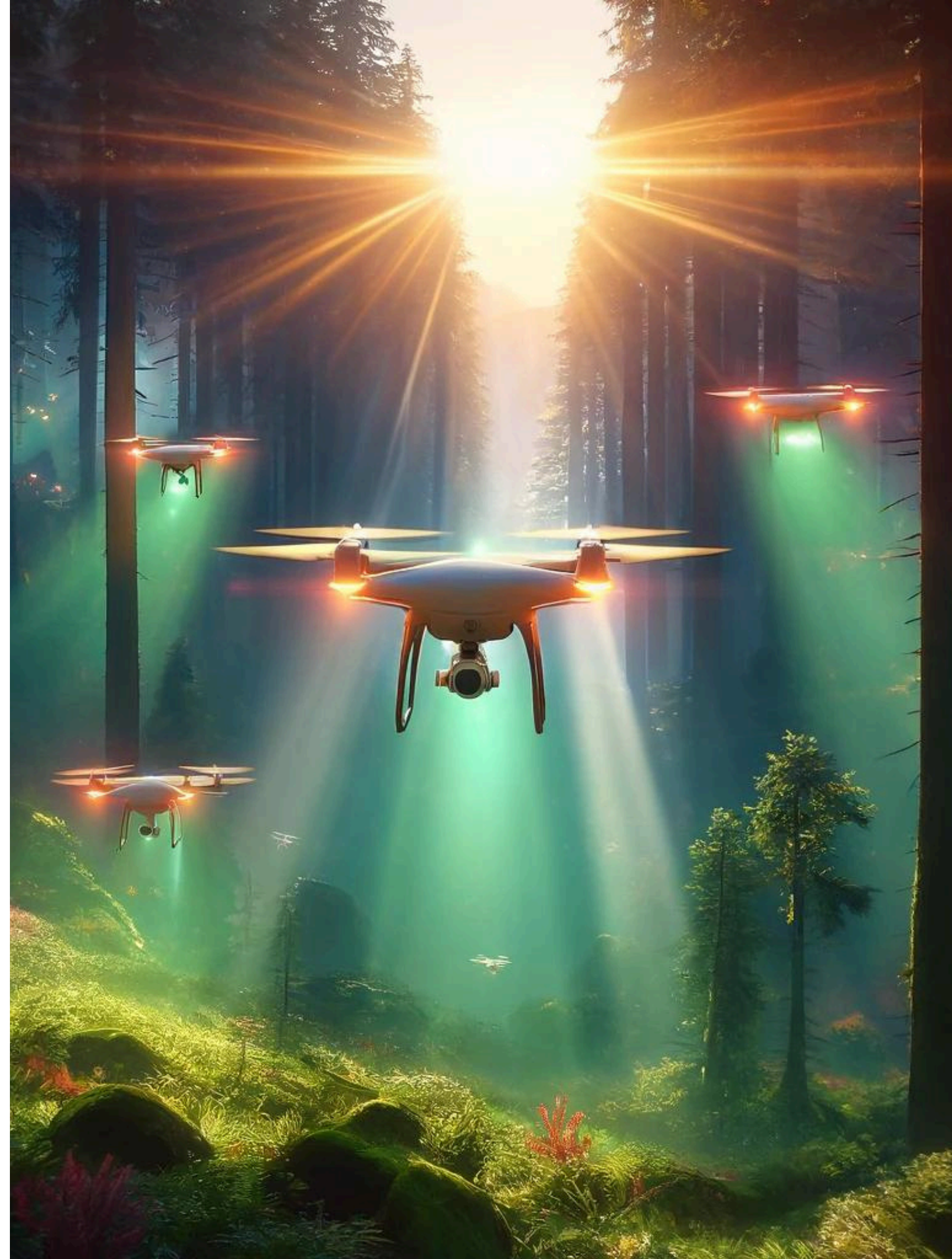


# COLONY

Nano drones for scalable 3D data  
collection



# Drone Analytics Industry in 2024

## Key Industries

- Agriculture
- Construction
- Warehousing
- Oil & Gas

## Market Size

\$4.4B

CAGR 29.2%

## Major Players

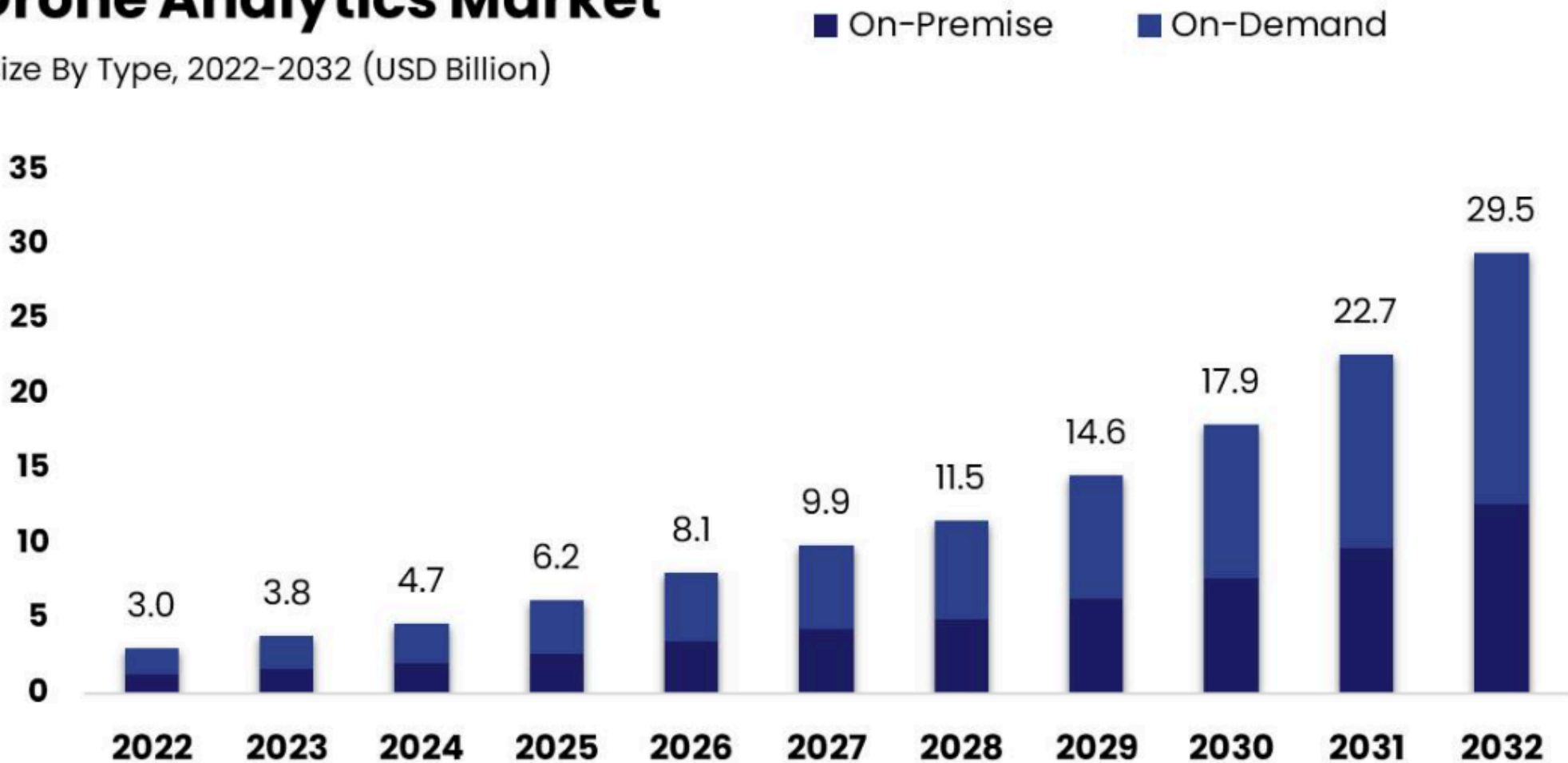
- Airware, INC
- DJI
- Skydio
- DroneDeploy

## Use Cases

- 3D Modeling
- Thermal Detection
- Geolocation Tagging
- Aerial Monitoring

## Drone Analytics Market

Size By Type, 2022-2032 (USD Billion)

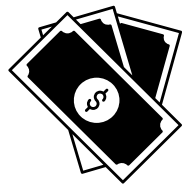


# Enterprise Drones in 2024

## Data collection relies on single drone



Single Drone Use =  
high bias / low  
variance data = bad  
data



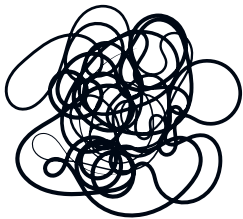
Payloads and drones  
very expensive to make  
up for statistically bad  
data



Offered services  
usually requires  
expert on premise



## Flight mapping system is time consuming



Individually map  
each and every  
action taken by  
drone



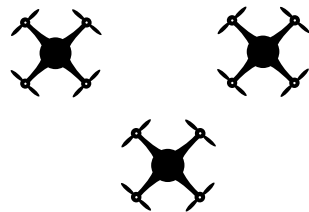
Limited adaptation  
for disruptions



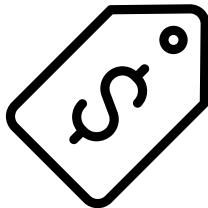
# Next-gen Enterprise Drones



## Data collection on synchronized drones



Swarm Drones = low  
bias / high variance  
data = better data

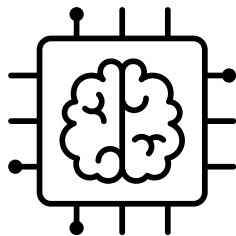


Payloads and drones  
now much cheaper and  
lighter

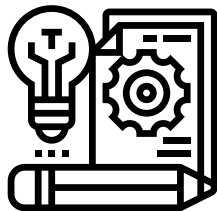


Easier regulations  
for drones under  
250g

## Deliver instructions through language



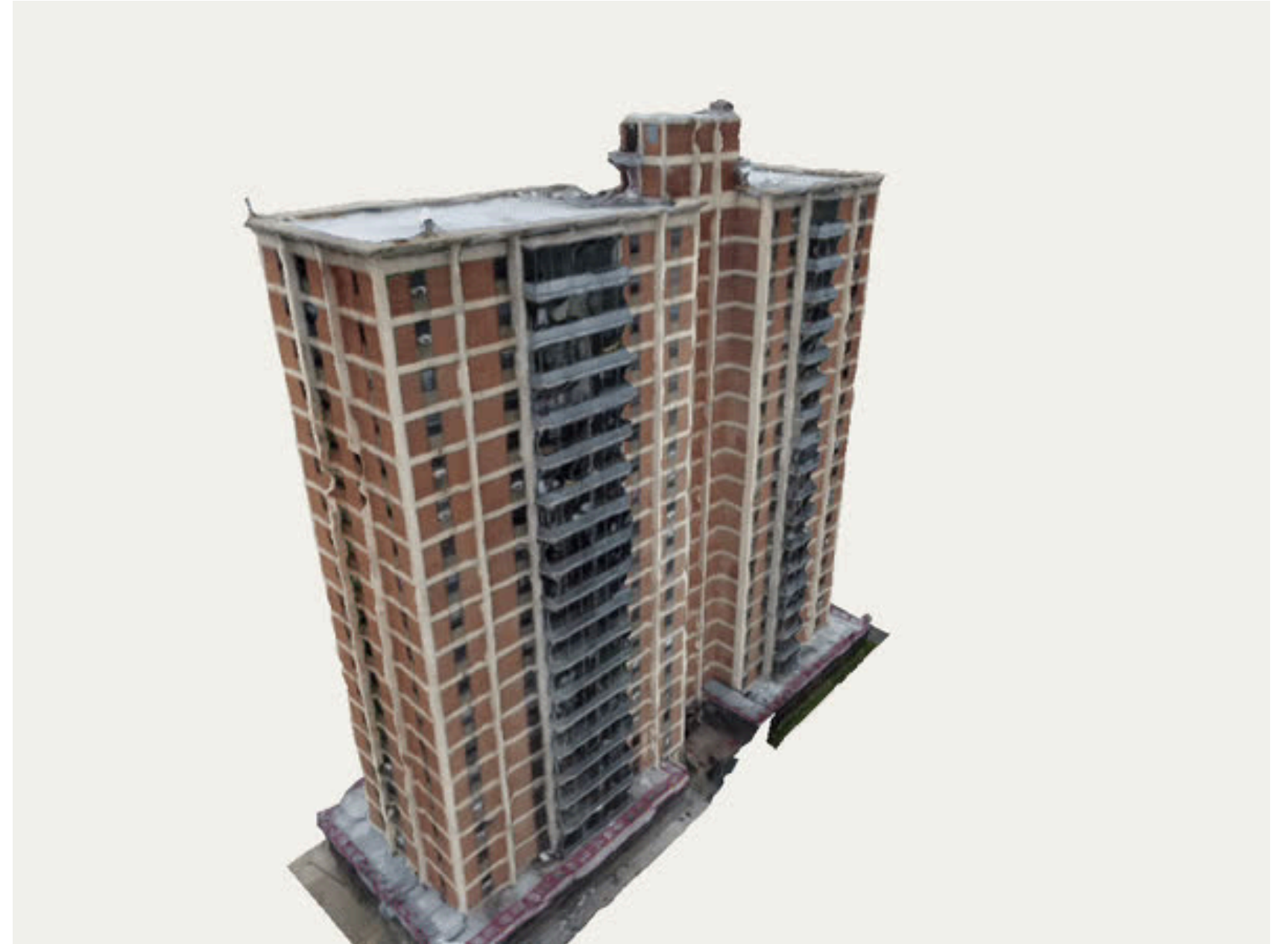
Confidently trust a  
transformer model for  
instruction decoding



Increased flexibility  
and adaptability  
against obstacles

# Rapid Time-To-Revenue Plan

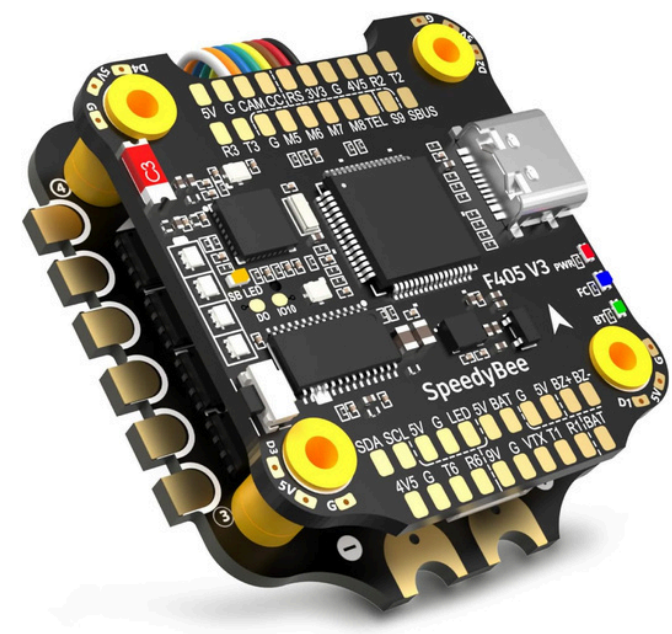
- Paid pilot selling Enterprise level 3D maps
- Create an initial gauge of market validation
- Get technical product feedback



## 3D Map Surveys

MP: \$2000 - 20000

# Product



## Drone Flight Controller

An IP protected drone flight controller optimized for swarm connection and operations.



## Fleet Management SaaS

Enterprise level software for scheduling and commanding missions. Monitor data of your premise like never before.

**There exists a world where on-premise data collection is done swiftly, precisely, and autonomously. Colony is imagining the technology to bring that reality to life.**

# Traction



February 2024

AI Entrepreneurs at Berkeley builder for COLONY. Sunday hacking sessions and mentorship for developing the startup. Demo day in May.



April 2024

Founder Inc Hardware residency for 6 weeks. Mon-Sun on premise hacking sessions with mentors and 10 other founders. Successful simulation created and delivered.



# Traction



# Advisors



**George Anwar**

- BSc, MS, PhD in Mechanical Engineering
- Mechatronics Professor at UC Berkeley
- Brings over 30+ years of experience in control sys
- Advises in technical trajectory and optimizaitons



**Mark Searle**

- 6x Exec/Founder, 1 IPO, 2 other successful exits
- Brings 25+ years in operation management and startup strategy



**Pending....**

- In talks with two additional advisors...
- Entrepreneur / Ex-Microsoft with experience scaling data companies 0-100
- Distributed Systems PhD



## **Chester Zelaya**

B.S MechE, Minor EECS @ Berkeley

### **Robotics Experience**

- Combat Robotics 2020
- Autonomous robot for healthcare 2021
- Autonomous CV turret that shot 10+ ft
- Holographic Display for Web3

### **Academics**

- Embedded Systems
- Electrical Engineering
- Machine learning / Control Systems



## **Elijah Jacob**

B.A Data Science, Economics @ Berkeley

### **Data/Software Experience**

- Acubed by Airbus
  - utilized data to develop and ensure FAA-regulation compliance for autonomous flight systems.

### **Academics**

- Machine Learning and Data Analysis
- Data Mining
- Logistics Network Design





## **Chester Zelaya**

B.S MechE, Minor EECS @ Berkeley

### **Previous Ventures**

- Web3 Hardware Company selling displays
- Supply chain traceability services for sustainable apparel



## **Elijah Jacob**

B.A Data Science, Economics @ Berkeley

### **Leadership**


- Cal Aerospace SAE, UC Berkeley
  - Head of Logistics and Finance


### **Previous Ventures**

- Le Club Society, San Francisco



# The Schedule

**April 2024**  Create a basic swarm simulator and test performance by injecting commands on cheap drones

**May 2024**  Advance swarm simulator to incorporate more complex tasks (ex. find \_\_\_, search the room, map the terrain)

**Summer 2024** Run tests on drones that are actively acquiring data while accomplishing complex tasks. Understand and benchmark data acquisition process.

**Summer 2024** Start testing with users / Paid demos

**Late 2024 - 2025** Advance on optimized chip making and develop IP.