Track companies and contacts

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Company Name	Tier 1 or 2	Size	Glassdoor rating	Industry	Funding info (Crunchbase, for startups)	1st connections on LinkedIn	2nd connections on LinkedIn	Website	Notes
Lincoln	Tier 1	500+	3.7	Insurance	Subscriptions	Jeremy		https://www.lfg.com	
Scottish governm	Tier 1	100-500	N/A	Research	Scottish governm	Tracy		N/A	
TeamPersona	Tier 2	50-100	N/A	Staffing	Private investme	Ginny		teampersona.com	

Companies Networking