

Profitability Report						
Revenue						
	Loads	Price Per Load	Total			
White Wood Mix		\$	\$			
Total Revenue						\$
Grinding Cost						
	Hours	Rate Per Hour	Cost			
HF-W						
White V						
White V						
HF-W						
White V						
White Wood Pr						

Operations Efficiency Report							
Revenue Comparison							
	Loads	Units	Units Per Load	Revenue	Revenue Per Load	Revenue Per Unit	
2018				\$	\$	\$	
2017				\$	\$	\$	
Difference if all Equal						\$	
Difference of Profit Per Load						\$	
2018 Raw Materials Cost							
	Loads	Units	Units Per Load	Cost	Cost Per Load	Cost Per Unit	
HF-White Wood				\$	\$	\$	
White Wood Fines				\$	\$	\$	
White Wood Shell				\$	\$	\$	
Load Shrinkage							
Shrink Percentage							
2017 Raw Material Cost							
	Loads	Units	Units Per Load	Cost	Cost Per Load	Cost Per Unit	
HF-White Wood				\$	\$	\$	
White Wood Fines				\$	\$	\$	
White Wood Shell				\$	\$	\$	
Load Shrinkage							
Shrink Percentage							
Cost of Goods Sold Comparison							
	Loads	Units	Units Per Load	Cost	Cost Per Load	Cost Per Unit	
2018				\$	\$	\$	
2017				\$	\$	\$	
Difference if all Equal						\$	
Difference of Cost Per Load						\$	
Grinding Comparison							
	Loads	Hours	Hours Per Load	Cost	Cost Per Load	Cost Per Hour	
2018				\$	\$	\$	
2017				\$	\$	\$	
Difference if all Equal						\$	
Difference of Cost Per Load						\$	
Outbound Freight Comparison							
	Loads	Units	Units Per Load	Cost	Rate Per Load	Cost Per Unit	
2018				\$	\$	\$	
2017				\$	\$	\$	
Difference if all Equal						\$	
Difference of Cost Per Load						\$	
Profit Comparison							
	Loads	Units	Units Per Load	Profit	Profit Per Load	Cost Per Unit	
2018				\$	\$	\$	
2017				\$	\$	\$	
Difference if all Equal						\$	
Difference of Profit Per Load						\$	

Stakeholders tasked me with reporting the profitability of an Offsite Production job. After analyzing the accounts payable and receivable I constructed a profitability report for the Offsite 2018 job (ref: Upper Report). I coupled this report with an operations efficiency report which compared the costs of the 2018 job to the 2017 job (ref: Lower Report).

The profitability report helped stakeholders understanding that the 2018 job was the smaller of the two, and that the 2018 job had a lower profit per load (PPL) of material sold. The operations efficiency report showed stakeholders that this difference in PPL was due to employee inefficiency i.e. employees ground less material per hour in 2018.