





OVERSEAS EDITION • 2022

10 AUGUST 2022





PROFILE





NAME: BRYAN YEOM

AGE: 18

OCCUPATION: STUDENT

INTERESTS: NFTS & CRYPTOCURRENCY

WEAKNESS LACK OF AWARENESS IN INSURANCE



NAME: CECELIA AHERNI

AGE: 24

OCCUPATION: ENGLISH TEACHER

INTERESTS: SHOPPING AND CODING

WEAKNESS: DON'T KNOW WHERE TO BUY INSURANCE

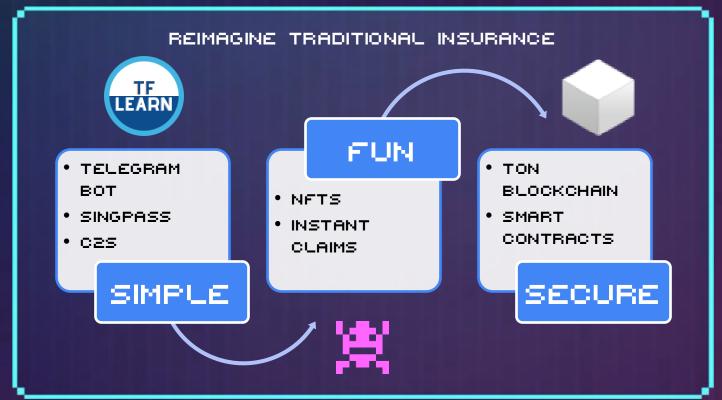
TELEARN

OUR PLATFORM AIMS TO SERVE YOUNG ADULTS THAT ARE UNAWARE OF THEIR INSURANCE COVERAGE AND UNINFORMED ABOUT BUYING INSURANCE.



TELEARN







TELEARN



TAKES THE PAPER OUT OF PAPERWORK

TRADITIONAL



TFLEARN BLOCKCHAIN SOLUTION



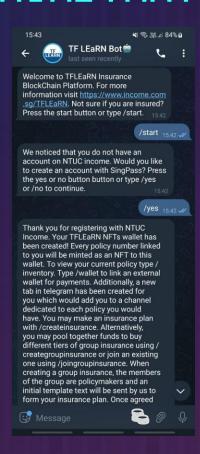
INSTANT, AUTOMATIC & SECURE
~1 HOUR TO CLAIM



TFLEARN TELEGRAM INTERFACE

DEMONSTRATION







- CHECK FOR USER ID



- USE SINGPASS TO GET RISK PROFILE, HEALTH STATUS AND POLICIES (IF ANY)

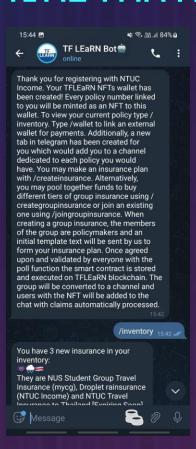
- CHECK NTUC DATABASE FOR EXISTING POLICIES



TELEARN TELEGRAM INTERFACE

DEMONSTRATION







ZINVENTORY

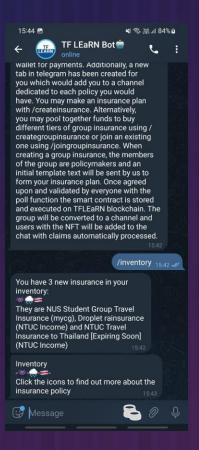
- COLLATES ALL POLICIES AND SHOW UP AS A CLICKABLE NFT BADGE



DEMONSTRATION

TFLEARN TELEGRAM INTERFACE







- CHECK FOR USER ID

// / REGISTER

- USE SINGPASS TO GET RISK PROFILE, HEALTH STATUS AND POLICIES (IF ANY)

- CHECK NTUC DATABASE FOR EXISTING POLICIES

ZINVENTORY

- COLLATES ALL POLICIES AND SHOW UP AS A CLICKABLE NFT BADGE

🚊 /CREATEINSURANCE

- CREATE REGULAR INSURANCE

A ZWALLET

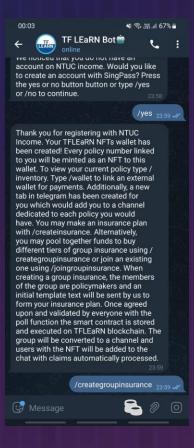
- LINK EXTERNAL WALLET FOR PAYMENT AND CLAIMS



TELEARN TELEGRAM INTERFACE

DEMONSTRATION





★ ZCREATEGROUPINSURANCE

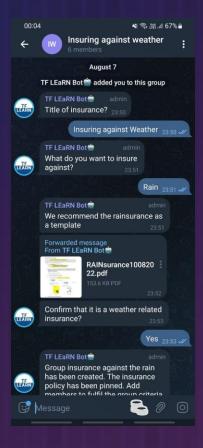
- ALLOW PEOPLE TO POOL
MONEY TOGETHER IN THE
GROUP TO PURCHASE
GROUP INSURANCE
- ALLOW GROUPS TO
MODIFY INSURANCE TO FIT
SPECIALISED NEEDS



TFLEARN TELEGRAM INTERFACE

DEMONSTRATION





★ /CREATEGROUPINSURANCE

- ALLOW PEOPLE TO POOL MONEY TOGETHER IN THE GROUP TO PURCHASE GROUP INSURANCE
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TFLEARN TELEGRAM INTERFACE

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Z /CREATEGROUPINSURANCE

- ALLOW PEOPLE TO POOL MONEY TOGETHER IN THE GROUP TO PURCHASE GROUP INSURANCE
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INSURANCE



NFTS WALLET





WHAT: INSURES GRAB RIDE SURGES

WHEN: IT RAINS HEAVILY

HOW: GPS TRACKS AGAINST

WEATHER FORECAST 10/08/22

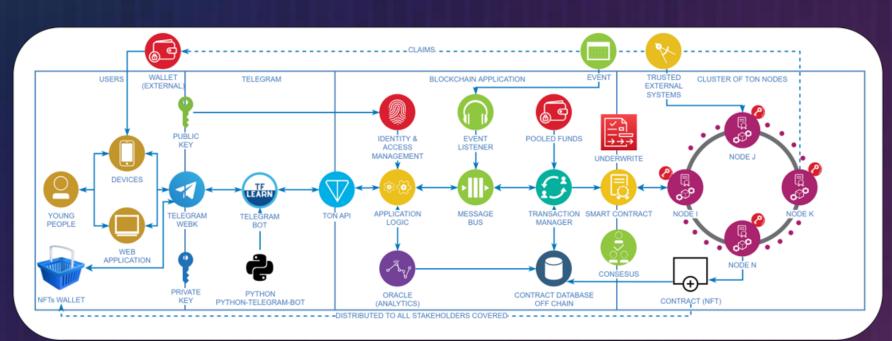
LIMIT: <=60% TRIP





POWERED BY TON





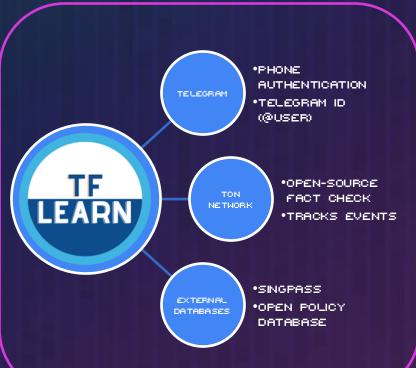


DATABASES

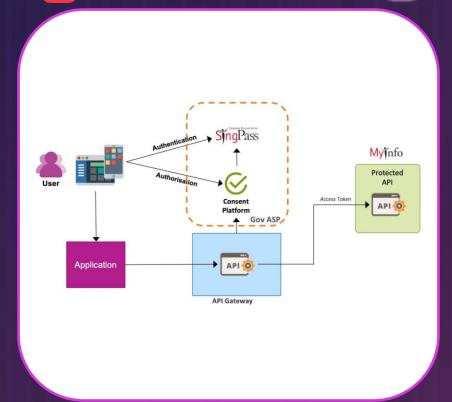




DATABASES



EXTERNAL DATABASE





TARGET MARKET : YOUNG ADULTS





YOUNG ADULTS WANT TO KNOW MORE ABOUT PERSONAL INSURANCE



SURVEY OF 866 YOUNG ADULTS, AGED 16 TO 29, FOUND THAT 69% ARE INTERESTED IN BUYING INSURANCE.



LARGE TARGET MARKET.



YOUNG ADULTS ARE THOSE IN THEIR TEENAGE YEARS TO EARLY TWENTIES. MORE THAN 19% OF THE WHOLE SINGAPORE POPULATION ARE YOUNG ADULTS.



TARGET MARKET : YOUNG ADULTS





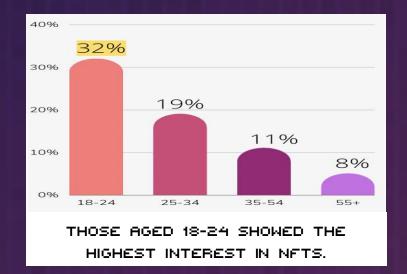
YOUNG ADULTS ARE INTERESTED IN CRYPTO AND NFTS.



YOUNG ADULTS ARE MORE
WELCOMING OF DIGITAL ASSETS
AND ARE THE MAIN INVESTORS
IN CRYPTOCURRENCIES.



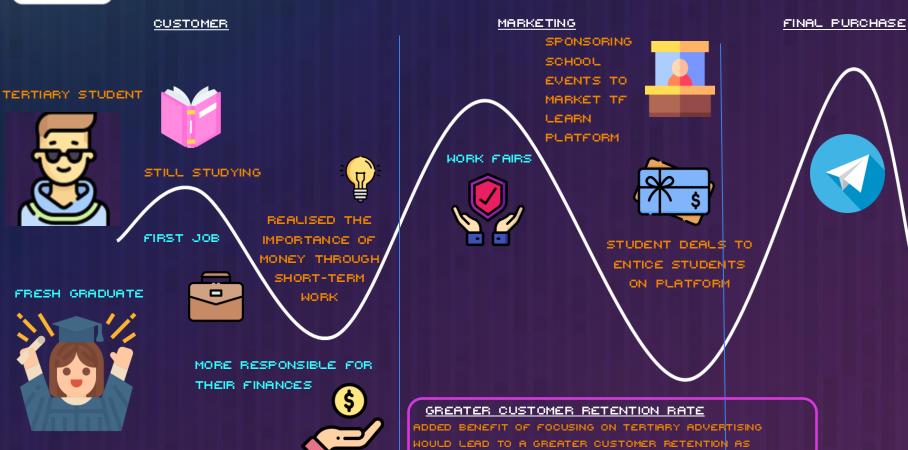
GEN Z AND MILLENNIALS BUYERS MAKE
UP NEARLY 94% OF ALL CRYPTO
BUYERS.





THE NEW CUSTOMER JOURNEY

GRADUATES HAVE GREATER ABILITY TO BUY INSURANCE.





GO-TO MARKET STRATEGY





PLATFORM WILL BE LAUNCHED ONTO TELEGRAM



PUBLIC GROUPCHATS MAKE FINDING PEERS EASY.

GROUP CHATS CAN
CONTAIN UP TO 200,000
PEOPLE. MANY
WEBSITES, ENTITIES AND
KEY OPINION LEADERS
RUN TELEGRAM
CHANNELS AND PUBLIC
GROUPS.



PEERS ARE INTERESTED IN THE SAME KIND OF INSURANCE POLICIES THUS DEMAND GROWS

A PUBLIC GROUP CHAT THAT HOLDS A COMMUNITY OF LIKE-MINDED PEERS WILL BE INTERESTED IN BUYING A SIMILAR INSURANCE POLICY.



USERS CAN MAKE INSURANCE PURCHASES DIRECTLY FROM THE TELEGRAM BOT.

THROUGH THE USE OF TONCOINS, USERS CAN MAKE TRANSACTIONS SEAMLESSLY BY INTERACTING WITH THE TELEGRAM BOT.



FINANCES



REVENUE STREAM

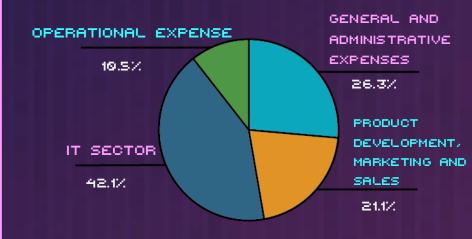
MONETIZATION STRATEGY:

RECURRING SERVICE REVENUE (PAY AS YOU USE)

REVENUE

- NET EARNED PREMIUM
- GAS FEE FROM TRANSACTION BY POLICYHOLDERS
- INTEREST REVENUE FROM INVESTING WITH PREMIUMS OBTAINED

COST STRUCTURE





COMPETITIVE ADVANTAGE







360 VIEW (MY ASSETS)







INCLUDES CPF



HIGH

ENGAGEMENT

MAINSTREAM



WEBSITE

AVAILABLE ON



LOCALIZED DATA



MAINSTREAM





ACCOUNTS FOR ALL INSURANCE



USING TRENDING/FUN MEDIUMS



TEAM





BRYCEN ONG YEN CHER



FADILAH ZAKARIA



FUNG JING WEN ELISABETH



JOEL LO LIANG ZE



SIEW CHENG NEE





THANK YOU





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