

# ELISABETH PAULSON

Operations Research Center  
Massachusetts Institute of Technology  
77 Massachusetts Avenue  
Cambridge, MA 02139

(814) 441-9012 📞  
epaulson@mit.edu ✉️  
www.mit.edu/~epaulson 🌐

- Interests** Operations management, analytics for social good, public sector operations, food supply chains
- Experience**
- Stanford University**, Stanford, CA July 2021 – present  
Postdoctoral Fellow
- IBM Blockchain Solutions**, Yorktown Heights, NY June 2019 – August 2019  
Research intern
- Booz Allen Hamilton**, Annapolis Junction, MD July 2015 – June 2016  
Data Scientist
- Bates White**, Washington, D.C. June 2014–August 2014  
Summer consultant intern
- U.S. Army Engineer Research and Development Center**, Concord, MA June 2013 – August 2013  
Research intern with the Risk and Decision Science Team  
Part of the DHS HS-STEM Summer Internship program
- Education**
- Massachusetts Institute of Technology**, Cambridge, MA  
PhD in Operations Research September 2016 – May 2021  
Advisors: Prof. Retsef Levi and Prof. Georgia Perakis  
Thesis: *Healthy Food Access and Consumption: Informing Interventions Through Analytics*  
Supported by the NSF Graduate Research Fellowship (2016–2019)
- The Pennsylvania State University, Schreyer Honors College**, University Park, PA  
M.A. in Mathematics August 2013 – May 2015  
Advisor: Prof. Christopher Griffin  
Thesis: *A Reformulation of the CSSR Algorithm and Application to Optimal Deception Strategy in Two Player Games*  
B.A. in Mathematics August 2011 – May 2015  
B.A. in Statistics August 2011 – May 2015
- Awards/Honors**
- 2nd place, POMS College of Supply Chain Management Best Student Paper Competition 2021
  - Finalist, POMS College of Sustainable Operations Best Student Paper Competition 2021
  - Finalist, IBM Best Student Paper Award 2019
  - NSF Graduate Fellowship 2016 – 2019
  - Gerard L. Bayles Memorial Scholarship 2011–2015
  - Kermit C. Anderson Memorial Award in Mathematics 2014
  - Mary Lister McCammon Award in Mathematics 2013
  - Merit Scholarship, Mathematics Advanced Study Semester 2012
- Papers** *Soon to be submitted & In progress*
- W1. Fair group-level intervention bundles, with Retsef Levi and Georgia Perakis. Soon to be submitted.
- W2. Racial and ethnic variations in grocery shopping behavior amid COVID-19, with Retsef Levi and Georgia Perakis. Work in progress.

- W3. Interventions for reducing food waste on farms, with Raphaelle Delpont, Retsef Levi, and Georgia Perakis. Work in progress.
- W4. The location problem for healthy incentive retailers, with Retsef Levi and Georgia Perakis. Work in progress.

*Published and under review*

\*The primary author of each paper is bolded.

- P1. Optimal Interventions for Healthy Food Consumption Among Low Income Households. R. Levi, **E. Paulson**, and G. Perakis. Major revision, *Management Science*.
- Finalist, POMS College of Supply Chain Management Best Student Paper Competition (2021)
  - Finalist, IBM Best Student Paper Award (2019)
  - Accepted for oral presentation, Workshop on Mechanism Design for Social Good (2020) (acceptance rate 29%)
- P2. Reverse Information Sharing: Reducing Costs in Supply Chains with Yield Uncertainty. A. Jagmohan, P. Harsha, R. Levi, **E. Paulson**, and G. Perakis. R&R, *Management Science*.
- 2nd place, POMS College of Sustainable Operations Best Student Paper Competition (2021)
- P3. Impact of Access and Value on Fresh Food Consumption: Policy Implications. R. Levi, **E. Paulson**, and G. Perakis. Under review, *Production & Operations Management*.
- P4. Cooperation Can Emerge in Prisoner's Dilemma from a Multi-Species Predator Prey Replicator Dynamic (2016). **E. Paulson** and C. Griffin. *Mathematical Biosciences*, 178 p.56-62.
- P5. A Game Theoretic Model for Resource Allocation Among Countermeasures with Multiple Attributes (2016). **E. Paulson**, I. Linkov, and J. Keisler. *European Journal of Operations Research*, 252 p.610-622. DOI: 10.1016/j.ejor.2016.01.026.
- P6. Deriving and Optimally Deceptive Policy in Two-Player Iterated Games. **E. Paulson** and C. Griffin. American Control Conference, 2016.
- P7. Optimal Process Control of Symbolic Transfer Functions. **C. Griffin** and E. Paulson. Feedback Computing, 2015.
- P8. Better Timing of Cyber Conflict. **E. Paulson** and C. Griffin. Third ASE Conference on Cyber Security, 2014.

## Teaching

### Massachusetts Institute of Technology, Cambridge, MA

- 15.370 - Data, Models, and Decisions Spring 2020  
Teaching assistant for core Executive MBA class.  
TA evaluation score: 6.73/7
- 15.S60 - Computing in Optimization and Statistics January 2020  
Co-taught a 3-hour session on machine learning in R to PhD students
- 15.S41 - Software Tools for Business Analytics January 2020  
Taught a 3-hour session on machine learning in R to MIT undergrads

- 15.734 - Intro to Operations Management Summer 2018  
Teaching assistant for core Executive MBA class.  
TA evaluation score: 6.26/7
- Microsoft Excel Training Spring 2018, 2019  
Co-taught Microsoft Excel training for Executive MBA students (three 3-hour sessions).
- 15.731 - Risk Management January 2018  
Teaching assistant for Executive MBA elective on risk management (two full-day sessions).  
TA evaluation score: 7/7

**Invited Talks** *Healthy Food Consumption: Empirical Analysis and Optimization Models of Government Interventions.*

- Penn State College of Medicine: March 2021

*Optimizing Group-level Food Policy Interventions.*

- USC, Marshall Business School: January 2021
- UCLA, Anderson School of Business: January 2021
- Georgia Tech, ISyE: January 2021
- Naval Postgraduate School, OR: January 2021
- Harvard Business School: January 2021
- Columbia Business School: January 2021
- UBC, Sauder School of Business: December 2021
- University of Minnesota, ISyE: December 2020
- Boston College, Carrol School of Management: December 2020
- Wisconsin School of Business, UW Madison: December 2021
- UC Berkeley, Haas School of Business: December 2020
- Dartmouth, Tuck School of Business: November 2020
- MIT, Sloan School of Management: November 2020

*Optimal Interventions for Healthy Food Consumption Among Low Income Households.*

- Kellogg-Wharton OM Workshop: July 2020
- Health Systems Innovation Seminar Series, MIT Sloan: April 2019

**Conference Presentations** *Reverse Information Sharing: Reducing Waste and Costs in Supply Chains with Yield Uncertainty.*

- POMS: May 2021
- INFORMS Annual Meeting: November 2020

*Fair Group-level Intervention Bundles.*

- INFORMS Annual Meeting: November 2020

*Optimal Interventions for Healthy Food Consumption Among Low Income Households.*

- POMS: May 2021
- Workshop on Mechanism Design for Social Good: August 2020
- INFORMS Annual Meeting: October 2019
- INFORMS Annual Meeting: November 2018

*Impact of Access and Value on Fresh Food Consumption: Policy Implications.*

- INFORMS Annual Meeting: October 2017
- MSOM: July 2018

*Choosing What to Protect, and How: Resource Allocation Among Countermeasures With Multiple Attributes.*

- INFORMS Annual Meeting: November 2014

**Citizenship**      USA, Canada

**Software**        R, Julia, Mathematica, Python