

Individual differences in intuitive-experiential and analytical-rational thinking styles

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Need for Cognition

1. I don't like to have to do a lot of thinking. (R)
2. I try to avoid situations that require thinking in depth about something. (R)
3. I prefer to do something that challenges my thinking abilities rather than something that requires little thought.
4. I prefer complex to simple problems.
5. Thinking hard and for a long time about something gives me little satisfaction.

Faith in Intuition

1. I trust my initial feelings about people.
2. I believe in trusting my hunches.
3. My initial impressions of people are almost always right.
4. When it comes to trusting people, I can usually rely on my "gut feelings."
5. I can usually feel when a person is right or wrong even if I can't explain how I know.