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github.com/proelisei/portfolio (GitHub)

APPLYING FOR

● **Junior Python Developer** ● **Junior Software Engineer** ●
Junior Software Developer ● **Internship**

EDUCATION AND TRAINING

09/2023 – 01/2024 Online, United States

● **CS50: Introduction to Computer Science** Harvard University

This is CS50x, Harvard University's comprehensive introduction to computer science and programming, led by David J. Malan. Topics & skills:

- A broad and robust understanding of computer science and programming
 - How to think algorithmically and solve programming problems efficiently
 - Concepts like abstraction, algorithms, data structures, encapsulation, resource management, security, software engineering, and web development
 - Familiarity with a number of languages, including C, Python, SQL, and JavaScript plus CSS and HTML
 - How to engage with a vibrant community of like-minded learners from all levels of experience
 - How to develop and present a final programming project to your peers
- Duration: 11 weeks long – 10-20 hours per week

Website <https://pll.harvard.edu/course/cs50-introduction-computer-science> |

Field of study Computer Science, Programming | **Final grade** 10

Link <https://certificates.cs50.io/e9c0eebe-03cb-45cd-909c-69323cbdc705.pdf?size=A4>

07/2023 – 09/2023 Online, United States

● **CS50's Introduction to Programming with Python** Harvard University

This is CS50's Introduction to Programming with Python, by Harvard University, led by David J. Malan. Topics & skills:

- how to read and write code;
- functions, arguments, and return values;
- variables and data types;
- conditionals, loops, exceptions, and Boolean expressions;
- object-oriented programming (OOP);
- regular expressions, file I/O, and libraries;
- testing and debugging.

Hands-on opportunities for lots of practice. Exercises inspired by real-world programming problems.

Duration: 9 weeks long – 3-9 hours a week.

Website <https://www.harvardonline.harvard.edu/course/cs50s-introduction-programming-python> | **Field of study** Python Programming | **Final grade** 10

Link <https://certificates.cs50.io/63506548-db19-42b9-80de-3c045636d587.pdf?size=A4>

03/2024 – 05/2024 Online

● **Scientific Computing with Python** freeCodeCamp

This course helped me:

- Learn String Manipulation by Building a Cipher
- Learn How to Work with Numbers and Strings by Implementing the Luhn Algorithm
- Learn Lambda Functions by Building an Expense Tracker
- Learn Python List Comprehension by Building a Case Converter Program
- Learn Regular Expressions by Building a Password Generator
- Learn Algorithm Design by Building a Shortest Path Algorithm
- Learn Recursion by Solving the Tower of Hanoi Puzzle
- Learn Data Structures by Building the Merge Sort Algorithm
- Learn Classes and Objects by Building a Sudoku Solver
- Learn Tree Traversal by Building a Binary Search Tree

For the required projects to claim my certification, I:

- Built an Arithmetic Formatter
- Built a Time Calculator
- Built a Budget App
- Built a Polygon Area Calculator

- Built a Probability Calculator

Website <https://www.freecodecamp.org/learn/scientific-computing-with-python/> | **Field of study** Python Programming

Link <https://www.freecodecamp.org/certification/proelisei/scientific-computing-with-python-v7>

09/2023 – 02/2024 Online / Udemy

The Complete Python Developer Zero to Mastery Academy

- How to become a Python Developer and get hired
- Learn Object Oriented Programming
- Learn Data Science with Python
- Use Python to process: Images, CSVs, PDFs, and other files
- Use Python to send Emails and SMS
- Learn to test, debug and handle errors in your Python programs
- Master modern Python 3 fundamentals as well as advanced topics
- Learn function programming
- Learn how to use Python in web development
- Learn best practices to write clean, performant, and bug free code
- Set up a professional workspace with Jupyter Notebooks, PyCharm, and Visual Studio Code

Website <https://zerotomastery.io/courses/learn-python/> | **Field of study** Python Programming

Link <ude.my/UC-ff45b67c-ed1d-4484-8ba7-ed8772574685>

02/2024 – 04/2024 Online / Udemy

Clean Code Academind

This course taught me how to write clean code - code that is easy to read and understand by humans, not just computers:

- naming "things" (variables, properties, classes, functions, ...) properly and in a clean way
- good commenting principles
- code formatting - both horizontal and vertical formatting
- functions and how to limit the number of function parameters
- how to write clean functions by focusing on "one thing"
- how levels of abstraction help to split functions and keep them small
- how to write DRY functions and avoid unexpected side effects
- avoiding deeply nested control structures with guards and by extracting functionality into functions
- errors and error handling as a replacement for if statements
- objects & data containers / data structures and why that differentiation could matter
- cohesion and how to write good (small!) classes
- The Law of Demeter and why it matters for clean code
- that the SOLID principles are and why they matter for clean code

Website <https://www.udemy.com/course/writing-clean-code> | **Field of study** Programming

Link <ude.my/UC-6162c1c2-ec76-4224-a9fc-2145533e0a83>

04/2023 – 04/2023 Online

Python Essentials 1 Cisco Networking Academy

The graduate is able to proficiently:

- Design, develop, debug, execute, and refactor simple computer programs written in Python 3.
- Think algorithmically to analyze problems and implement them as computer processes.
- Use the syntax, semantics, and the most important elements of the Python Standard Library to write Python scripts and resolve typical implementation challenges.
- Understand the role of a programmer in the software development process.

Duration: 30 hours

Website <https://skillsforall.com/course/python-essentials-1> | **Field of study** Python Programming

Link <https://www.credly.com/badges/bab43239-4edc-4903-9dbb-5464026a799e/print>

01/10/2016 – 07/07/2019 Iași, Romania

Batchelor in Economics and Business Administration Universitatea „Alexandru Ioan Cuza”

Website <https://www.feaa.uaic.ro/> | **Field of study** Management | **Level in EQF** EQF level 6

WORK EXPERIENCE

02/2020 – 02/2024 Timișoara / Online, Romania

Marketing Manager (Full-time) SELLification – Educație și Formare Experiențială

I started as a Junior Marketer, then rapidly progressed to Specialist Marketer and Marketing Manager.

The responsibilities and activities I performed were:

- Creating marketing content (copywriting) such as emails and posts for our distinct communities (teachers, trainers, salespeople) and clients.
- Planning, scheduling, and publishing content on social media platforms (Facebook, Instagram, LinkedIn, YouTube) and to our email database (Active Campaign).
- Creating Facebook Ads and Email Marketing campaigns that resulted in substantial sales growth.

- Project Manager on certain team projects – creating project procedures and processes, setting tasks, delegating to the right people, performing marketing tasks, setting deadlines, and ensuring tasks are completed on time.
- Managing and optimizing social media channels – Facebook, Instagram, LinkedIn, and YouTube.
- Managing and optimizing the email database in Active Campaign – lists, forms, tags, automation, processes, and integration with the WordPress website.
- Managing the online shop – physical products, virtual products (courses), customers, authors, coupons, banners, cross-sales, up-sales, technical support – and integrating with Facebook (Meta) for conversion and sales capture.
- Managing and optimizing website pages in WordPress, Divi theme – creating landing pages (for products, webinars, courses, books), integrating with Active Campaign for lead collection, integrating with Facebook (Meta) for conversion capture.

Here are some numerical results:

- Over 100 Facebook Ads campaigns.
- Over 750 emails sent.
- Tens of thousands of euros in sales.
- I contributed to forming the SELLification Educators Community of over 30,000 members (the first 20,000 gathered in less than 1 year) and the SELLification Trainers Community of over 2,000 members.
- I provided support for trainers and facilitators in the team in over 50 online Zoom events (courses, webinars, programs) with over 40,000 participants.

Business or Sector Other service activities | **Department** Educație și Formare Experiențială | **Email** contact@sellification.org | **Website** www.sellification.org

04/2020 – CURRENT Timișoara / Online, Romania

Specialist Marketer (Part-time) BIZZ.CLUB România

- Managing and optimizing Social Media Accounts (Facebook, LinkedIn) and Audio/Video Accounts (YouTube, Spotify).
- Creating articles and posts with valuable content for the audience, derived from our weekly business networking meetings.
- Creating and editing podcast episodes (video editing for YouTube and audio editing for Spotify) with valuable content for the audience, derived from our weekly business networking meetings – cutting & trimming videos, adding transitions, sound finishing touches, etc.
- Creating marketing content (copywriting) for email marketing campaigns and social media posts
- Planning, scheduling, and publishing the abovementioned content online – on websites, emails, and posts on Facebook, LinkedIn, YouTube, and Spotify.

Business or Sector Other service activities | **Department** Business Networking | **Email** office@bizz.club | **Website** <https://bizz.club/>

04/2013 – 07/2019 Galati, Romania

Freelancer Beekeeper

I started to manage a family business when I was 16 years old, during highschool, until I finished the university:

- Honey production (on average 750 kg / year),
- German queens (Buckfast) production (on average 150 items / year), and
- Average annual profit of 12.450 RON.

LANGUAGE SKILLS

MOTHER TONGUE(S): Romanian

Other language(s):

English

Listening C1

Reading C1

Writing B2

Spoken production B2

Spoken interaction B2

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

SKILLS ACQUIRED

Skills acquired in Programming from courses and practice

Python Programming:

- Data Structures & Algorithms
- Variables, Data types, Operators
- Loops, Conditionals, Exceptions
- Functions, Methods, Classes
- Object-Oriented Programming (OOP)
- Testing & Debugging
- Libraries & File I/O
- Regular Expressions, Boolean Expressions

Other skills:

- Basic Web Development: JavaScript, HTML, CSS, Flask
- Database: SQL, PostgreSQL

- Programming Tools: Microsoft Visual Studio Code, PyCharm
- Version Control: Git, Github

Skills acquired at SELLification & BIZZ.CLUB as a Marketer

Marketing skills:

- Digital / Online Marketing
- Social Media Marketing: Facebook, Instagram, LinkedIn, YouTube
- Email Marketing: Active Campaign
- Marketing Strategy
- Marketing Manager
- Product Promotion
- Customer Oriented
- Facebook Ads
- Copywriting
- Social Media Optimization

Other skills:

- Project Management
- Client support
- Technical support

Technical skills:

- Video & audio editing: Adobe Premiere
- Basic Design: Adobe Photoshop, Canva
- Work with documents: Microsoft Office (PowerPoint, Excel, Word) & Google Suite (Drive, Docs, Sheets, Slides)
- Task Management apps: ClickUp, Trello, Asana
- Communication apps: Slack

COMMUNICATION AND INTERPERSONAL SKILLS

Communication and interpersonal skills

During my collaboration with the company and the SELLification team, I have acquired significant interpersonal skills:

- Proactive, direct communication with consideration, aiming for clarity and efficiency
- Active listening to better understand tasks and working methods
- Teamwork and support for team members whenever the opportunity arose

NETWORKS AND MEMBERSHIPS

România

BIZZ.CLUB

Link <https://bizz.club/>

ABOUT ME

Short description

I am a happy husband. :)
 I build my life around my values and beliefs.
 I like to play the piano, to read (preferably in nature), and to exercise.
 I am happy when I bring well-being into the lives of those I meet.
 I appreciate punctuality, order, and organizing things, and I pay attention to details (sometimes too much).
 I seek to make my work easier through automations and optimizations.
 I believe there is always room for kindness, friendliness, and respect.
 I believe that every person is beautiful in their own way, with strengths and weaknesses.

Hobbies

- Music and playing the piano
- Technology and applications
- Programming, organization, automation, optimization of things
- Sports
- Reading
- Cars & Driving