

Deal Savers

Everything you need to profit from F&I



Make More Money!

Do Less Work!

We Make Deals Happen!





IT'S TIME YOUR F&I SOLUTION ACTUALLY HELPED YOU **DELIVER** MORE!

LMG IS MUCH **MORE** THAN A DEALER APPROVED F&I OUTSOURCE COMPANY

Your priority is delivering the most amount of units and generating the highest level of profit. At LMG Finance, we handle all aspects of F&I, decreasing your workload, allowing you more time to focus on selling and customer service.

We increase your F&I profits by building relationships with your company, customers and lenders. These partnerships make us large enough to give you significant competitive advantages while being small enough to feel like family.



LMG DEALERS SEE **50% MORE APPROVALS**

LMG DEALERS DELIVER **25% MORE UNITS**

WHY CHOOSE F&I OUTSOURCING?

- You will increase loan approvals
- You will earn more profit on each deal
- You will spend less time handling paperwork
- You will have more time to focus on selling
- You will deliver more products & services

WHY CHOOSE LMG FINANCE AS YOUR F&I SOLUTION?

- The power of millions of dollars in loan volume to get even the toughest loans approved
- Improving vendor success since 2002
- Our size gives you the best of both worlds, a primary contact with the support of a broad team of professionals
- Innovative technology that makes financing your products & services faster and keeps you informed

WHY CHOOSE LMG FINANCE OVER YOUR OWN IN-HOUSE STAFF?

- LMG Finance Manager's are always on the job
Never worry about sick days or vacation time
- Our Loan Volume. You will see more loans approved due to our leverage with lenders
- We don't get paid unless you get paid, avoid paying salary, commission and benefits

**LMG DEALERS EARN 100% MORE F&I PROFIT
INCREASE YOUR SALES & DO LESS WORK!**

1-877-806-6247

dealerrelations@Imgfinance.ca

www.lmgfinance.ca

HOW IT ALL WORKS

You or your customer contact LMG Finance with an application



LMG Finance Manager
searches multiple lending resources
& submits the deal to the lender
with the most competitive approval



LMG Finance Manager
closes deal with customer
• Negotiates rates & terms
• Sells service contract
• Sells credit insurance

LMG Finance
Managers
work with the customer &
lenders to obtain approval

Approval



Paperwork is emailed or faxed to your
dealership within minutes



You deliver the unit & return
signed paperwork to LMG Finance



LMG Finance submits deal to lender
& monitors until payment to dealer account



You Get Paid!
Lender deposits the proceeds of the deal

Partners of LMG Finance can utilize our mobile app to calculate payments, submit credit applications and check the status of their deals all in real time from anywhere.



LMG Finance delivers compliant loan packages to your company electronically within minutes of their closing.



Gain an exclusive tool that provides a faster, easier way to stay in control of your deals. View all of your deals in real time and track their progress hassle-free from your web browser.



Promote financing in your showroom with free LMG marketing materials, including, entrance stickers, payment tags, tent cards, brochures and customized posters.



Innovative, high impact, and leading edge F&I solutions that our dealer partners need more than ever to effectively compete and ensure compliance.



**LMG FINANCE DELIVERS SUCCESS
TO OUR DEALER PARTNERS**

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**WITH LMG FINANCE WORKING YOUR DEALS
YOU WILL SEE 50% MORE APPROVALS AND
DELIVER 25% MORE UNITS**



**HIT YOUR SALES TARGETS BY
PUTTING LMG FINANCE TO WORK FOR YOU!**



**WE DELIVER MORE SERVICES & MATERIALS
IN MAKING YOU A TRUE PARTNER**

LMG FINANCE WANTS TO WORK FOR YOU!

Call (1.877.806.6247) or email today to
speak to our Dealer Relations department



We do all the work →
you get paid!

HOW DO I
SIGN UP
NOW

1

2

3

Your dealership is
approved and aligned
with the most competitive
lenders available

\$

You send us your
customers and we'll
take it from there

YOU
ACHIEVE
MORE

DO LESS WORK

INCREASE SALES

EARN MORE PROFIT



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What has your F&I solution done for you lately?

		other f&i solutions
I can track all of my deals online and in real time through the LMG website and mobile app.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
My salespeople can track their performance online through the LMG website and mobile app.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
I have a whole team of experienced Finance Managers working for me and they don't cost me a dime.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
My customers have access to the latest finance promotions and credit and service protection.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
I can successfully manage my F&I without purchasing new hardware or software.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
My customers have access to a highly secure credit application through my website and it costs me nothing.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
I can order free LMG marketing supplies online to promote F&I in my dealership.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
I can easily download online F&I reports for my administration team.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
My customers can pre-qualify online.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
I am always notified when my customer is shopping elsewhere.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
I receive ongoing F&I training for my sales staff.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
I enjoy 50% more loan approvals than my competition because of LMG's lending leverage.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
I am able to use my time more effectively to sell more units.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
My F&I solution works for me over 60 hours, six days a week without paid holidays or sick days.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
I don't have accounts receivables. My receivable customers are all finance customers.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
I save thousands on bank and credit card fees by using a financing team.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
My customers are always satisfied and spread the word about my dealership's top-notch F&I service.	<input checked="" type="checkbox"/>	<input type="checkbox"/>