

**Script:**

- Hi, my name's Elizabeth. I'm currently doing research and am wondering if there's someone at your firm who has a couple minutes to answer a few questions?
- I'm working on building a website platform that would provide law firms and their clients with a free and more streamlined process for daily tasks and document storage.

**\*\*If asked how free: other aspects of our business model would be our main source of revenue.**

**Questions:**

1. What software products does your law firm use for each of your tasks such as document storage, calendar, email, client intake, etc?
  - Are clients able to login and view their documents virtually?
  - Do you know the names of any other popular software products you've heard of other firms using?
2. What inconveniencies exist in these software products? Such as lack of integration between each.
  - Anything clients complain about?
  - This could relate to any problems that exist related to your firm losing money, such as unpaid interactions with clients or in any other way that comes to mind.
3. What do you think would help save the law firm you work for more money and time?