Gifting



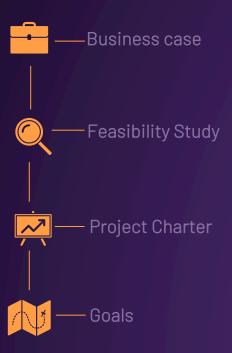


HELLO We are here to present you

We are Team 1A

our project called "Gifting"

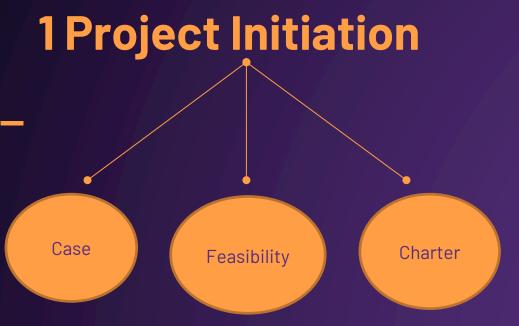
Proposal outline







Let's Get Started





Business Case =

- Description
- Strategy
- Benefits
- Goals



- Goals



- All major retailers in Middle East
- No1 Brand for e-gift cards in 2 years
- Go global
- Tablet, smartphone, consoles' app

Feasibility Study

- Benefits
- Advantages
- Sponsors

- Competition
- Risks
- Cost

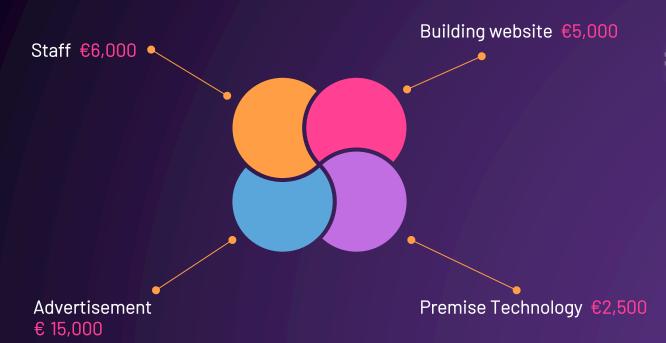


Positive Outcome





Initial Cost 🐡



€700B

Global sales of e-gift cards in by 2024

-41% & 39%

Gen-Zers Millennials

every 3 months

100% Success

up to €200,000 profit first year





Project Charter

Objectives

- Businesses in Middle East
- Increase awareness
- Convinience

Resources

- Budget
- Testing environment

Success

- 25%annual growth
- First choice in Middle East
- Digitalization and Environment

_ Target audience 🧭

- Small retailers in Middle East
- Businesses that want to upgrade to digital
- New generations with crossplatform support



2 Definition & Planning



Our Team





Board of Directors

Coordinate each team and the whole project to success



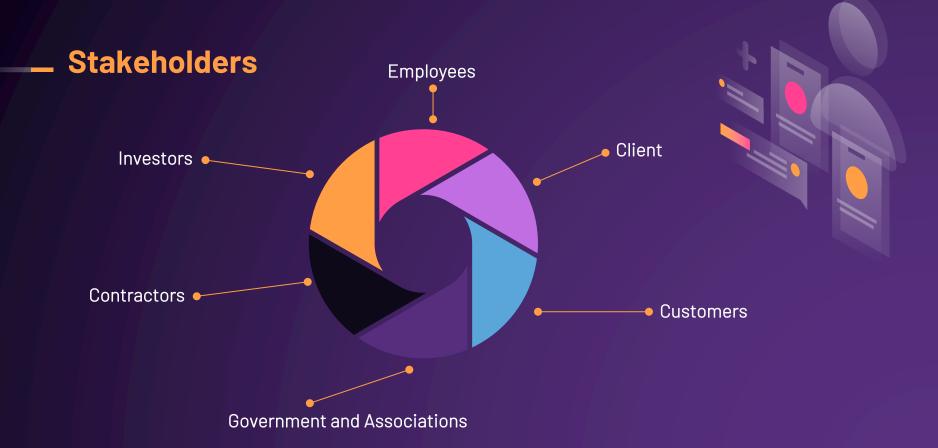
Advertise, promote and increase the Brand recognition

Developers

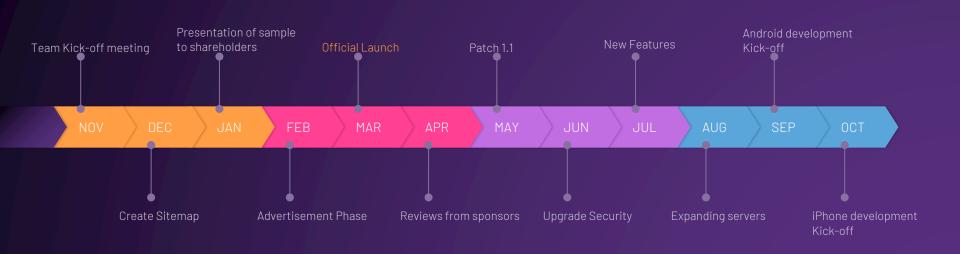
Create, design and regularly update the content







TIMELINE (S)



Milestones





Work Breakdown Structure (WBS) 🧩



Gifting



1.5.Internal Kickoff meeting



2.4.3.Official Launch

| 3. Funding | 4.Sales&Marketing |
|--|--------------------------------|
| 3.1. Create sample site | 4.1. Social media promotion |
| 3.2. Search and contact potential sponsors | 4.2. Youtube & TikTok promotio |
| 3.3. Presenting to sponsors | 4.3. Billboard& posters |
| 3.4. Acquire and review | 4.4. Referral discount |
| shareholders | 4.5. Direct mails |
| | |
| | |
| | |
| | |
| | |
| | |

5.Legislation&Closure 5.1. Ensure any Unions' and related Associations' legislation have been met 5.2. Sign off with Business Stakeholders 5.3. Document Lessons Learned

Risks A

Functionality

- Underestimation
- Proficiency
- Reliability
- Power failure

Security

- · Fraud attacks
- Hacked Servers
- Spoofing
- DDoS attacks



Plan B

Shut Down — Personalised Message

Hacking — Multi-step verification

Phishing Social Media

Competitors Regular updates



3 Project Execution Communication Monitoring Closure

- Accessible
- Functional
- User friendly
- Eye catching



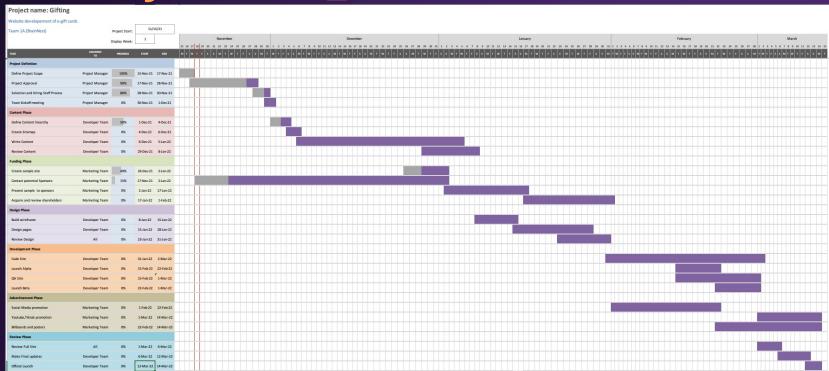


Communication Plan



| Project Team | Developers | Check-ins | Project Status |
|--|-----------------------------------|--------------------------|----------------------------|
| - Monday 9am | - Wednesday 9am | - Friday 6pm | - Last Friday each Month |
| - Video conference | - Video conference | - Email | - Video conference & email |
| - Review status | - Review & feedback | - Update based on notes | - Update based on results |
| - Project Team & developer representantive | - Developers & Project Manager | - All interested parties | - Directors & shareholders |

Monitoring & Control



Closure



"The joy of giving is the greatest joy of life"

THANK YOU!

We can answer any questions you have