

**R.Umameshwari - 2492 / Function : AL / TAFE (FED) Group Data Entry**

S.N o.	Key Performance Indicator	Target 24-25	Actual	Rating out of 10	Target 25-26	Remarks	Reference Criteria
1	Delivery Rating	100%	94%	9	100%	Above 90% - 9 Rating	Leyland 24-25- 1380.48 Est vs Act -94%, Cust vs Act-86%
2	Jit / ASN Call Performances (OTD)	100%	85%	8	100%	Above 80% -8 Rating	FED,Leyland
3	Plan vs Actual Sales value	100%	86%	8	100%	Above 80% -8 Rating	FED,Leyland
4	Sales Loss in Values( in Lakhs)	Zero	79.89 Lacs	6	Zero	Sales value vs Not Supply Value (Rating Cal : 10-10% =0, 10-9%= 1Rating )	FED,Leyland
5	Line Stoppage	Zero	Zero	10	Zero	Above 100 vehicle rating = 0 90 - 1, 80-2.....10-9, 0-10.	FED,Leyland
6	Non moving / Obsolete part cost all Customer	Zero	3.4 Lacs	7	Zero	Below 1Lac rating =10, Above1 Lac=5, 2 Lac=0	FED,Leyland
7	Premium Freight (Sales)	Zero	0	10	Zero	Above 1 Lacs rating = 0 90K - 1, 80K-2.....10K-9, 0-10.	FED,Leyland
8	Attrition	Zero	Zero	10	Zero	Above 5- Zero. 0-10	U1
9	Accident	Zero	Zero (Repeated Near miss)	5	Zero	Above 5- Zero. 0-10	U1
10	1S & 2S activities in Office.	100%	85%	8.5	100%	-	U1
11	Timely Response to Customer (Mail & Phone call) With in 1Hr	100%	80%	8	100%	Above 80%-8 Rating, Above 90%-9 Rating	FED,Leyland
12	Automation	3	0	0	3	Above1-5Rating, 2-7Rating, 0-0Rating	In Work Activity
13	Risk Analysis	3	0	0	3	Above1-5Rating, 2-7Rating, 0-0Rating	In Work Activity
14	Kaizen / CIP / Suggestion	4,3,4	0,0,0	0	4,3,4	Above1-5Rating, 2-7Rating, 0-0Rating	Dept
			Rating out of 10	6.41			

Note: Above 9-10 - Out Standing / 8-9 - Good / 7-8 - Average / 6-7 - Need improvement.