

**R.Marimuthu - 1960 / Function : Dispatch & Store Shift Supervisor**

| S.No. | Key Performance Indicator                                   | Target 24-25 | Actual                       | Rating out of 10 | Target 25-26 | Remarks  |
|-------|---|--------------|------------------------------|------------------|--------------|--|
| 1     | Delivery Rating   | 100%         | 90%                          | 9                | 100%         |  |
| 2     | ODC   | Zero         | 6                            | 6.5              | Zero         | Above 5 Zero   |
| 3     | Jit Call Performances (OTD)                                 | 100%         | 92%                          | 9                | 100%         |  |
| 4     | MSL FG  | 100%         | 89%                          | 8.5              | 100%         |  |
| 5     | Man Efficiency Contract labours                             | 100%         | 80%                          | 8.5              | 100%         |  |
| 6     | Plan vs Actual Sales value                                  | 100%         | 88%                          | 7.5              | 100%         |  |
| 7     | Sales Loss in Values( in Lakhs)                             | Zero         | 99 Lacs                      | 6.5              | Zero         | Sales value vs Not Supply Value<br>(Rating Cal : 10-10% =0, 10-9%= 1Rating ) |
| 8     | Line Stoppage   | Zero         | 554                          | 0                | Zero         | Above 100 vehicle rating = 0<br>90 - 1, 80-2.....10-9, 0-10.                 |
| 9     | Non moving / Obsulete part cost all Customer                | Zero         | 4 Lacs                       | 9                | Zero         | Quantum(3 Lacs) Supplied in Jan-25   |
| 10    | Freight Cost  | 2.75/Kg      | 1.60/kg                      | 10               | 1.88/Kg      |  |
| 11    | Premium Freight (Sales)                                     | Zero         | 0.004                        | 9                | Zero         |  |
| 12    | Attrition   | Zero         | Zero                         | 10               | Zero         |  |
| 13    | Accident  | Zero         | Zero<br>(Repeated Near miss) | 5                | Zero         |  |
| 14    | 1S & 2S activities in Store.                                | 100%         | 85%                          | 8.5              | 100%         |  |
| 15    | Timely Response to Customer (Mail & Phone call) With in 1Hr | 100%         | 75%                          | 8.5              | 100%         |  |
| 16    | Material Handling Equipment Working Condition               | Zero         | 2                            | 8.5              | Zero         | Monthly Complaints above 10 zero   |
| 17    | Kaizen / CIP / Suggestion                                   | 4,3,4        | 1,1,0                        | 5                | 4,3,4        |  |
|       |   |              | Rating out of 10             | <b>7.59</b>      |              |  |

**Note: Above 9-10 - Out Standing / 8-9 - Good / 7-8 - Average / 6-7 - Need improvement.**