

T.Ravishankar - 1741 / Function : TVS Group Store Operator						
S.No.	Key Performance Indicator	Target 24-25	Actual	Rating out of 10	Target 25-26	Remarks
1	MSL FG	100%	89%	9	100%	
2	Man Efficiency Contract labours	100%	80%	8.5	100%	
3	Delivery Rating	100%	90%	9	100%	
4	ODC	Zero	6	5	Zero	Above 5 Zero
5	Jit Call Performances (OTD)	100%	92%	9	100%	
6	Plan vs Actual Sales value	100%	88%	7.5	100%	
7	Sales Loss in Values(in Lakhs)	Zero	99 Lacs	7.5	Zero	Sales value vs Not Supply Value (Rating Cal : 10-10% =0, 10-9% = 1Rating)
8	Line Stoppage	Zero	554	0	Zero	Above 100 vehicle rating = 0 90 - 1, 80-2.....10-9, 0-10.
9	Non moving / Obsolute part cost all Customer	Zero	4 Lacs	7	Zero	Quantum(3 Lacs) Supplied in Jan-25
10	Freight Cost	2.75/Kg	1.60/kg	10	1.88/Kg	
11	Premium Freight (Sales)	Zero	0	10	Zero	
12	Attrition	Zero	Zero	10	Zero	
13	Accident	Zero	Zero (Repeated Near miss)	5	Zero	
14	1S & 2S activities in Store.	100%	85%	8.5	100%	
15	Timely Response to Customer (Mail & Phone call) With in 1Hr	100%	75%	7.5	100%	
16	Material Handling Equipment Working Condition	Zero	2	7.5	Zero	Monthly Complaints above 10 zero
17	Kaizen / CIP / Suggestion	4,3,4	0,0,0	0	4,3,4	
			Rating out of 10	7.12		

Note: Above 9-10 - Out Standing / 8-9 - Good / 7-8 - Average / 6-7 - Need improvement.