

N.Puviyarasu - 2226 Function : Unit-3 Sales Shift Incharge						
S.No.	Key Performance Indicator	Target 24-25	Actual	Rating out of 10	Target 25-26	Remarks
1	Delivery Rating	100%	81%	8.5	100%	
2	MSL FG	100%	91%	9	100%	
3	Man Efficency Contract labours	100%	85%	8.5	100%	
4	Plan vs Actual Sales value	100%	92%	9	100%	
5	ODC	Zero	5	3	Zero	
6	Premium Freight (Sales)	Zero	0.0030 Lacs	7.5	Zero	<b>Above 1 Lacs rating = 0 90K - 1, 80K-2.....10K-9, 0-10.</b>
7	Accident	Zero	Zero (Repeated Near miss)	5	Zero	
8	1S & 2S activities in Store.	100%	85%	8.5	100%	
9	Timely Response to Customer (Mail & Phone call) With in 1Hr	100%	75%	7.5	100%	
10	Material Preservation	Zero complaints	2 compalints	6	Zero complaints	<b>Monthly Compalints above 5 zero</b>
11	Stock control Physical vs Actual (Perpetual Inventory)	Zero	0%	10	Zero	<b>Total No.parts / Defect in % above 10 zero Value Below 0.1% Min MSL</b>
12	Material Handling Equipment Working Condition	Zero	2	8	Zero	<b>Monthly Compalints above 10 zero</b>
13	Kaizen / CIP / Suggestion	12, 3, 12	0, 0, 2	2	12, 3, 12	
			Rating out of 10	<b>7.12</b>		

**Note: Above 9-10 - Out Standing / 8-9 - Good / 7-8 - Average / 6-7 - Need improvement.**