\vee | : | $\times \vee f_x$ U13 F | G | H | I | J | K | L | M | N | O | P | Q | R | S | T | U | V | W | X JPMC Excel Skills Virtual Experience Hypothetical Account Dataset Product Lines Marketing / Promotion Programs Product 1 Sales Volume (units) 2021 5 YR CAGR 4 Account N Account Address Decision Maker Phone Numb Account Type Product Product Social Me Couper Catalog Incl Poster 2017 2018 2019 2020 4535 9983 MB 7 323 North Edgewood St. Bronx NY 10457 | Charlotte Leroux (784) 634-6873 Medium Business No Yes 1368 3447 5476 64% Yes Yes Yes OR 7 640 Beechwood Dr. Bronx NY 10461 Juan Scott (357) 532-0838 Online Retailer Yes Yes 742 3751 4423 8733 9909 91% Yes Yes Yes Yes Yes VD6 18 N. Woodland Ave. New York NY 10025 (609) 345-8163 Yes No No Yes No 1497 1768 2804 5718 9822 60% Ray Hernandez Wholesale Distributo Yes Yes 69% SB3 Vin Hudson 1209 1534 1634 4302 9768 2285 Ladybug Drive, New York NY 10013 (952) 952-5573 Small Business Yes Yes Yes Yes Yes Yes VD5 21 Yukon St. Bronx NY 10451 Andre Mobley (597) 701-9429 Wholesale Distributo Yes Yes Yes No No Yes No 870 2428 7386 8835 9766 83% 10 SB8 8735 Squaw Creek Drive, Brooklyn NY 112 Juanita Wisozk (305) 531-1310 Small Business 4799 6582 9024 9759 58% No Yes Yes No Yes No 1581 VD 13 8222 9686 66% 2 Rock Maple Ave, New York NY 10029 Shameka West (488) 656-0761 Wholesale Distributo Yes Yes Yes No No No No 1263 2517 8042 2021 VD9 (459) 261-2301 1357 5407 6233 9681 63% 12 8388 Gonzales St, Brooklyn NY 11228 Danielle Tomas Wholesale Distributol Yes Yes Yes No No Yes No 4189 OR 12 (691) 657-1498 3615 3712 5819 9589 74% 13 9151 River St, Brooklyn NY 11230 Shaun Salvatore Online Retailer Yes Yes Yes Yes Yes Yes Yes 1038 OR 4 62 Lafagette Ave, Bronx NY 10462 Brooke Hages (247) 999-3394 Online Retailer Yes Yes Yes No No Yes Yes 3297 4866 4928 8451 9585 31% MB 10 Medium Business 1322 7279 8443 9571 102% 15 267 Randall Mill Dr. New York NY 10033 Kathy Rogers (939) 738-6471 Yes No Yes Yes Yes No 570 Yes MB 9 6877 9570 52% 16 861 Gonzales Lane, Bronx NY 10472. Mia Ang (253) 861-1301 Medium Business Yes Yes No Yes Yes Yes No 1779 2124 2844 OR 5 9482 72% 7839 Elm St, Staten Island NY 10306 Lee Niemeger (920) 451-3973 Online Retailer Yes Yes Yes Yes Yes Yes Yes 1092 3140 4123 4366 18 SB 4 (491) 505-6064 906 1251 2897 4499 9428 80% 2930 Southern Street, New York NY 10005 Susana Huels Small Business Yes Yes Yes Yes Yes Yes Yes 19 OR 6 429 Stonybrook Dr, Brooklyn NY 11203 Stephen Harris (258) 948-7479 Online Retailer Yes Yes Yes No No Yes Yes 2541 3794 3984 8803 9338 38% VD7 6351 8550 9272 71% 20 65 Lower River Ave, Bronx NY 10465 Thomas Stewart (381) 643-1230 Wholesale Distributol Yes Yes Yes No No Yes No 1082 3353 21 SB 14 (628) 832-4986 1314 1810 6510 9271 81% 8156 Lake View Street, New York, NY 1002 Debra Kroll Small Business Yes Yes Yes Yes Yes Yes Yes 861 Medium Business 22 MB3 9132 Redwood Rd, Bronx NY 10466 Christopher Evans (831) 406-6300 Yes Yes No. Yes No Yes No 700 5721 6247 8495 9236 91% 23 MB1 9848 Linden St. New York NY 10011 Dan Hill (248) 450-0797 Medium Business Yes Yes No. No No No No 3501 7079 7438 7443 9225 27% 24 OR 9 Dominique Johnson (336) 448-7026 Yes 488 5535 5775 7661 9206 108% 81 San Carlos Road, Bronx NY 10463 Online Retailer Yes Yes Yes Yes Yes Yes 25 SB1 Yes Yes Yes 1982 5388 7063 7208 9093 46% 2131 Patterson Road, Brooklyn NY 11201 Dorothy Rizzo (880) 283-6803 Small Business Yes Yes Yes Yes 26 WD2 815 2nd St. New York NY 10028 Craig Collins (828) 840-2736 Wholesale Distributo Yes Yes Yes No No Yes No 299 657 6238 8922 9081 135% 27 62% OR 14 81 Crescent St, Brooklyn NY 11210 Maria Sawye (881) 243-5276 Online Retailer Yes Yes Yes Yes No No No 1290 4033 6956 7929 8834 OR 1 (831) 581-1892 2519 3938 5190 8203 8780 37% 28 77 Stillwater St, Brooklyn NY 11213 John Mackey Online Retailer Yes Yes Yes No No Yes No 29 SB 6 7778 Cherry Road, Bronx NY 10467 Roy McGlynn (594) 807-4187 Small Business Yes Yes Yes No. Yes Yes No 2341 6105 7777 7891 8758 39% OR 2 8656 30 7061 Bishop St, Yonkers NY 10701 Raymond Heywin (571) 843-1746 Online Retailer Yes Yes Yes Yes Yes Yes No 138 286 6750 8254 181% MB 14 712 4182 6087 7494 8599 86% 31 48 S. Brandywine St, New York NY 10002 Deshaun Fletcher (845) 304-6511 Medium Business Yes Yes No Yes No Yes No SB 13 1797 3668 335% 32 9575 Shipley Court, Brooklyn NY 11201 Tim Young (876) 653-1727 Small Business Yes No Yes Yes Yes Yes Yes 24 3548 8592 33 MB 12 240 W. Manhattan St. Bronx NY 10462 Mel Berkowitz (967) 547-1542 Medium Business Yes Yes No Yes Yes Yes No 209 621 3098 7118 8433 152% 34 OR 15 7217 Birch Hill Dr. New York NY 10009 Darnell Straughter (680) 628-4625 Online Retailer Yes Yes Yes Yes Yes No No 431 6231 7478 8039 8271 109% 35 MB6 6 E. Nichols Ave, New York NY 10027 (349) 801-7566 Yes No Yes Yes No 238 1235 1822 7074 8207 142% Anthony Brooks Medium Business Yes No WD3 36 9875 Franklin Rd, Brooklyn NY 11223 Donna Lam (931) 618-9558 Wholesale Distributo Yes Yes Yes No No Yes No 1323 4963 6292 6728 8202 58% MB5 225% 402 Bridgeton Lane, Bronx NY 10468 Bill Callahan (617) 419-7996 Medium Business Yes No Yes No No 73 3485 4592 5143 8100 Yes 38 **VD 15** 174 Del Monte St, Brooklyn NY 11224 Anna Grey (980) 437-1451 Wholesale Distributo Yes Yes Yes No No No No 1014 2254 4534 6796 7730 66% 39 MB2 805 South Pilgrim Court, Brooklyn NY 112 Javier George (964) 214-3742 Medium Business No No No No 3916 4218 5072 5201 7588 18% Yes Yes No. 40 OR 10 376 889 6803 7578 112% 596 Coffee St, Bronx NY 10472 (242) 869-1226 Online Retailer Yes Yes Yes Yes 4373 Larry Alaimo Yes Yes Yes 41 SB 2 3685 Morningview Lane, New York NY 10(| Lawson Moore (711) 426-7350 Small Business Yes Yes Yes No Yes Yes Yes 2786 3804 4121 6210 6909 25% 42 OR3 7223 Cedarwood Ave, Brooklyn NY 11221 Janie Roberson (924) 516-6566 Online Retailer Yes Yes Yes No No Yes Yes 8873 8484 7883 7499 6592 -7% 43 **VD 14** 3919 4466 5568 6476 58% (650) 848-8284 No 1032 9577 Nicolls Ave, Staten Island NY 10312 | Kevin Fleming Wholesale Distributo Yes Yes Yes No No No 44 **VD11** 419 E. Henry Ave, New York NY 10031 (201) 363-0653 Wholesale Distributo Yes No 128 416 747 1028 6357 165% Carlos Jackson Yes Yes No Yes No 45 SB 10 102 Coffee Court, Bronx NY 10461 Holly Gaines (277) 456-4626 Small Business Yes Yes No Yes No Yes No 1530 1620 2027 4881 6002 41% SB 5 5873 46 2807 Geraldine Lane, New York NY 10004 | Shanna Hettinger (412) 570-0596 Small Business Yes Yes No. Yes Yes Yes Yes 1421 1893 2722 4410 43% SB 12 4278 5382 37% 47 (313) 417-8968 No 1532 2678 4068 7488 N. Marconi Ave, Brooklyn NY 11237 | Jeffrey Akins Small Business Yes No No. No No No 48 VD 10 9760 Taylor Dr, Brooklyn NY 1121 Joe Schimke (936) 816-9148 Wholesale Distributol Yes No Mο Mo No Yes No 576 2628 3612 5066 5156 73% 49 WD8 8680 Alderwood St. New York NY 10032 Henry Lange (293) 473-1512 Wholesale Distributo Yes Yes No No No Yes No 9791 9610 7534 5080 4936 -16% 18% 50 MB 15 (886) 554-5339 2390 2415 3461 3850 4657 5 Tallwood St, Brooklyn NY 11233 Kari Lenz Medium Business Yes No. No No No No OR 13 424 Hall Ave, New York NY 10128 Annie Fuentes (462) 693-6254 Online Retailer Yes Yes No No No No No 8891 5952 5914 5405 4031 -18%

