

Eleni Anna Mantzourani

717 University Place, Evanston, IL, 60201
+1 (773) 961-9758 | elenimantzourani2022@u.northwestern.edu

EDUCATION

Northwestern University

Evanston, IL

Bachelor of Arts in Economics and Computer Science

Expected June 2022

- GPA: 3.8 / 4.0
- Honors: Dean's List 4 of 5 quarters
- Relevant Coursework: Accounting, Statistics, Microeconomics, Macroeconomics, Computer Programming, Integral Calculus One-Variable, Differential Calculus Multivariable

RELEVANT EXPERIENCE

TD Securities LLC

New York, NY

Summer Investment Banking Analyst

Summer 2020

- Rotate through Communications, Media & Technology, Equity Capital Markets, Leveraged Finance, Diversified Industries Group

NextGen Growth Partners

Chicago, IL

Winter Private Equity Analyst

January – March 2020

- Perform industry research by filling out an industry scorecard, which included data on growth potential and market trends, to determine if it fits the company's investment criteria and is worth performing more research on and contacting potential sellers
- Analyzed +100 CIMs in growing niche industries to determine if they are sound investments and update internal database
- Pitched two industry ideas on the weekly executive team meeting and conducted further research on the ones that were approved

Ship SA

Athens, Greece

Accounting Assistant

August – September 2019

- Recorded and reported intra-group transactions between Ship SA and GC Lymberpa SA, the biggest transport companies in Greece
- Issued and posted invoices for customers and suppliers everyday which decreased the duration of the process by 10 hours per week
- Implemented the changes and organized the file system for the employees increasing efficiency and failsafe compliance procedures
- Adjusted compliance procedures to reduce paperwork by 50% on new procedures and thus reduce the company's Carbon Footprint

Northwestern Office of Undergraduate Research

Evanston, IL

Research Assistant

January – May 2019

- Led research project examining the causes of Red Cross's failure to provide disaster relief after the hurricane attacks in the USA
- Utilized American Red Cross website, Pro Publica, and LexisNexis to collect data on strategic communication by the ARC
- Read 100 news articles regarding the way the ARC dealt with hurricanes that hit the USA between 2012-2018 and categorized them

LEADERSHIP EXPERIENCE

The Club

Evanston, IL

Co-Founder

September 2019 – Present

- Co-founded an algorithmic trading club with the prospect of turning it into an algorithmic hedge fund
- Created test cases in C++ to verify that the algorithm was outputting the correct results and could be used for algorithmic trading
- Analyzed 10-Ks, 8-Ks, and 4 Forms of public companies to understand the stock price fluctuations and forecast their financials
- Created a diverse investment portfolio considering the results of the algorithm to minimize risk and maximize future profits

Offertunities

Evanston, IL

Marketing Director

March 2019 – Present

- Built marketing strategies to coordinate internship recruitment between high-school students and companies in the Chicago area
- Created 52-week plan for advertising campaigns which doubled the number of clicks on the ads
- Implemented marketing campaign to maintain brand loyalty after name change and increased targeted audience by 30%
- Hired a student-run consulting group to price our services which concluded in a profitable price and led to 20% increase of clients

ADDITIONAL

Languages: Fluent in Greek; Competent in German; Conversational in Spanish

Technical Skills: Coding in C++, Dr. Racket; Digital Sculpting in ZBrush

Activities & Community Service: Investment Banking Club, Women in Business, Delta Zeta Sorority (House Manager), Supplies for Dreams (Mentor at Joyce Kilmer Elementary School), Northwestern Dance Marathon (Production Team), International Student Association, Chicago Open House 2019 (Volunteer)

Interests: Photography; Graphics Design; Reading Philosophy

Events: Lazard MM Women in Banking, TD Securities Early Access Event, Jefferies Inspiring Women for Finance Symposium