

# SAYID SINGH

A Logistics Specialist with 10+years of experience, specializing in global procurement, supply chain management, sourcing, and demand planning. A strong history of building and managing high-performance teams to coordinate logistics for multimillion-dollar organizations. Adept at spearheading change management initiatives to drive operational excellence.

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## PROFESSIONAL EXPERIENCE

### LOGISTICS SPECIALIST

Unify Medical Equipment, Dallas, TX  
October 2016 - Present

- Conduct logistics planning for \$200M in transportation costs and inventory per year for a medical supply company servicing 50+ hospitals
- Reduce annual costs by \$3M by refining sourcing strategies and increasing production capacity in response to increased customer demand during Covid-19
- Oversee a team of 30+ supply chain coordinators, demand planners, and logistics personnel and coordinate cross-functionally with production and sales teams

### LOGISTICS SPECIALIST

Healthcare Supply Co., Dallas, TX  
May 2011 - October 2016

- ◆ Analyzed, tracked, and coordinated medical supply shipments valued at \$200K-\$1M and reduced forecasting and inventory reporting errors by 20%
- ◆ Streamlined logistics and SiOP by implementing the NetSuite ERP system to consolidate performance and financial data into a single source, which saved 30 work hours per week

## EDUCATION

### Bachelor of Science (B.S.) Logistics

University of Dallas, Dallas, TX  
September 2007 - May 2011

## KEY SKILLS

- ◆ Logistics Management
- ◆ Supply Chain Management
- ◆ Sourcing Strategy
- ◆ Cross-Functional Leadership
- ◆ Budget Management

## CERTIFICATIONS

- ◆ APICS Certified in Production and Inventory Management (CPIM), 2014
- ◆ APICS Certified Supply Chain Professional Certification (CSCP), 2012
- ◆ APICS Certified Logistics, Transportation and Distribution (CLTD), 2011