



# Maria Hernandez

Personable and professional sales associate with 2+ years of retail store experience. Extensive knowledge of women's clothing and fashion and technically proficient with point-of-sale systems. Seeking opportunity to apply enthusiasm for clothing and fashion and exceptional customer service skills to a career with a leading clothing retail company.

123 Your Street,  
San Antonio, TX 12345  
youremail@example.com  
(1231-456-7890)

## Professional Experience

### Retail Sales Associate

Rewind, San Antonio, TX July 2019 - Present

- Assist an average of 50 customers per day
- Exceeded monthly sales goals by 10% for six consecutive months, earning Best Sales Associate in 2020
- Guide customers on purchases based on interests, promotions and other sales
- Perform general store upkeep during store hours and after closing, including cleaning, organizing shelves and restocking items
- Stock and organize inventory with accuracy and efficiency, completing tasks 10% faster than staff average
- Maintain up-to-date product knowledge and information on brands and product lines

### Junior Sales Associate

Rewind, San Antonio, TX July 2018 - July 2019

- Assisted customers with questions, concerns and purchases
- Performed cross-sells and upsells based on customers' interests and tastes to drive additional store revenue
- Learned features and specifications of new brands and product lines
- Ensured cleanliness and safety on the sales floor for customers
- Attended weekly sales meetings

## Education

### High School Diploma

Gloria Anzaldúa High School  
September 2014 ■ July 2019

## Key Skills

- ◆ Bilingual
- ◆ Communication skills
- ◆ Customer service
- ◆ Merchandising
- ◆ Problem-solving