# MELANIE JACKSON

Bent Mountain, VA 56789 melanie@example.com (111)222-3333 www.linkedin.com/example

#### **EDUCATION**

# **Master of Management**

Wake Forest University, Winston-Salem, NC | 3,9 GPA

# Bachelor of Hospitality & Tourism

Virginia Tech, Falls Church, VA | 3.8 GPA

# **KEY SKILLS**

- Conflict Resolution
- Cost Reduction & Elimination
- Customer Relations
- Marketing Strategy Development
- Operational Streamlining
- Process Redesign & Improvement
- Productivity & Efficiency Gains
- Stakeholder Relations Management
- Task Prioritization
- Team Leadership & Motivation
- Time Management

#### **CERTIFICATIONS**

♦ ServSafe Manager | 2015

Restaurant Manager with 14+ years of advancement and experience. Offer advanced knowledge of cost control mechanisms and inventory tracking based on extensive finance background. Master's Degree in Management

## PROFESSIONAL EXPERIENCE

#### **Restaurant Manager**

Big Bistro, Bent Mountain, VA | April 2012 to Present

- Established new scheduling procedures that cut costs 11% and brought labor in line with budget of 14% of net revenue
- Co-developed better customer service practices that increased profit by 15%
- Designed comprehensive new training program that increased retention of customer-facing staff by more than 30%

## **Assistant Manager**

Quick Chicken, Virginia Beach, VA | November 2008 to March 2012

- Trained staff of 45+ on service best practices, improving customer satisfaction by 13%
- Streamlined drive-through service procedures, reducing average time at window by 11 seconds
- Increased revenue by launching 12 social media and app-based loyalty programs