

# Allen Hoyer

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A Supply Chain Manager with 10+ years of professional experience, specializing in direct and indirect procurement, lean manufacturing, and global sourcing strategy. A proven track record of managing multimillion-dollar supply chains for world class organizations. A strong background in leading cross-functional teams and collaborating with C-level executives.

## Key Skills

- Supply Chain Planning
- **Direct Procurement**
- **Indirect Procurement**
- **Logistics Management**
- Project Management
- **Lean Manufacturing**
- Supplier Management

## Professional Experience

### Supply Chain Manager

*Stonecreek Manufacturing, New York, NY) April 2016 - Present*

- Manage a supply chain spanning six manufacturing plants across North America, develop sourcing strategies, oversee \$120M in annual supply chain spend.
- Lead a team of 20 logistics personnel and Purchasing Managers, conduct performance evaluations, and provide coaching to enhance team performance.
- Build long-term relationships with suppliers, define procurement strategies, and drive process improvement initiatives to reduce operational costs by 1 5%.
- Conduct supply chain planning, oversee distribution and lean operations, support product development activities, and manage 10K suppliers.

### Supply Chain Manager

*Outpost Manufacturing Inc., New York, NY | June 2013 ■ April 2016*

- Managed supply chains for three manufacturing sites, enhanced inventory management processes, and coordinated \$60M in annual supply chain spend.
- Oversaw the Supply Chain Management team of 15+ personnel, led supply chain engineering projects, and drove operational excellence.
- Identified and qualified suppliers, led negotiations to secure optimal pricing, and continually monitored supplier performance, which saved over \$500K per year.
- Implemented innovative sourcing strategies to reduce costs for the direct and indirect procurement of materials.

### Logistics Coordinator

*Accellon Manufacturing Associates, New York, NY) June 2011 - June 2013*

- ◆ Supported the Supply Chain Manager in overseeing a \$1M+ supply chain, coordinated logistics, conducted production planning using ERP software, and identified process improvement opportunities to reduce operational costs.

## Education

### Bachelor of Science (B.S.), Supply Chain Management

New York University, New York, NY September 2007 - May 2011

## Certifications

- ◆ Six Sigma Greenbelt Certification, 2017
- ◆ APICS Certified Supply Chain Professional (CSCP), 2016
- ◆ APICS Certified in Production and Inventory Management (CPIM), 2013