

# Amir Haddad

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Licensed Real Estate Agent with 9+ years' experience in the Idaho commercial and residential property market. Skilled communicator who builds positive relationships with diverse buyers, sellers, and team members. Career highlights include maintaining a 75% new business referral rate for three consecutive years.

Bilingual; Fluent in English and Spanish.

## Education

Associate of Applied Science  
Marketing Communications  
College of Western Idaho, Nampa, ID  
2014

## Key Skills

- ◆ Contract Law
- Cross-Team Collaboration
- Market Trend Analysis
- Microsoft Excel Outlook
- Multiple Listing Services
- Project Management
- Sales & Marketing
- Task Prioritization
- Valuation

## License

- ◆ Real Estate Salesperson, State of Idaho | 2020

## Language

- ◆ Fluency in Spanish

## Professional Experience

Real Estate Agent  
BFG Realty, Boise, ID | March 2018 to Present

- Help clients make informed decisions about buying, renting, and selling real estate
- Provide expert advice based on close review of property taxes, zoning, value growth, and traffic volume
- Maintain productive communication with buyers, sellers, colleagues, attorneys, and mortgage officers throughout the home-buying process
- Drive property sales via online marketing, advertising, open houses, and multiple Listing services

Real Estate Agent  
Idaho Real Estate, Nampa, ID | July 2014 to February 2018

- Negotiated sale and lease of commercial properties up to 100K square feet
- Analyzed market trends to determine and set competitive sales prices and lease rates
- Found and recommended suitable Locations based on close review of each client's business needs
- Built and maintained strong client relationships, achieving a 75% new business referral rate