

Jason Corbin

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A dynamic Assistant Store Manager with five years of experience specializing in retail sales, operations management, vendor management, and organizational leadership. A strong history of building and managing diverse teams to deliver exceptional service. Adept at leading initiatives to drive store profitability and customer loyalty.

Key Skills

- ◆ Operations Management
- ◆ Vendor Management
- ◆ Team Leadership
- ◆ Employee Engagement
- ◆ Cross-functional Collaboration

Professional Experience

Assistant Store Manager

Total Wine & Spirits, Wilmington, DE | May 2017 - Present

- Manage a team of 30+ associates in coordination with the store manager, oversee daily operations, coordinate staffing and scheduling, and lead store-wide efforts to improve operational performance and customer service scores
- Oversee monthly inventory valued at \$500K, interface with vendors, manage purchase orders, and conduct forecasting to maintain optimal stock levels
- Coordinate with the store manager to conduct performance evaluations, execute training initiatives, and develop incentives to drive employee engagement
- Collaborate with department managers and sales associates to implement product displays and improve visual merchandising

Department Lead

Total Wine & Spirits, Wilmington, DE | May 2016 - May 2017

- Served as the department lead for the craft beer department, supported inventory management procedures, and fielded inquiries from customers
- Coordinated with third-party brand ambassadors to set up free sample stations and displays for new product launches

Education

Bachelor of Science (B.S.) Business Administration

University of Delaware, Newark, DE September 2012 - May 2016