

# Hailey Hernandez

Committed nonprofit development professional with 2+years in the industry who has exceeded fundraising goals year over year. A strong grant writer who has already served as lead on a grant awarded for half a million dollars. Excellent skills in event planning and execution, web-based donor relationships, and advertising design.

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# **Professional Experience**

## **Development Coordinator**

Abused Women Aid in Crisis (AWAIC), Anchorage, AK | September 2018 - Present

- Identify new donors and negotiate funding
- Assist with grant writing; served as lead writer on a grant AWAIC won for \$500,000
- Plan a realistic budget foreventsand account for anticipated fundraising outcomes
- Design flyers, posters, ads, and social media posts to promote fundraising events
- Raised \$2.5 million through individual and corporate donations

#### Education

### Bachelor of Business Administration in Marketing

University of Alaska Fairbanks, AK August 2013 - May 2017

# **Key Skills**

- Grant Writing
- Donor Relations
- ♦ Company Partnerships
- ♦ Event Planning
- ♦ Budgeting
  - ◆ Data Analysis
  - ♦ Raiser's Edge