

# Amanda Watson

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A Supply Chain Analyst with seven years of experience, specializing in supply chain management, procurement, change management, and organizational leadership. A strong history of building and managing cross-functional teams to refine procurement and fulfillment processes. Adept at performing complex business analysis to reduce costs across the supply chain.

## Education

**Bachelor of Science (B.S.)  
Supply Chain Management**  
University Of Austin, Austin, TX  
September 2010 - May 2014

## Key Skills

- Supply Chain Management
- Cross-functional Leadership
- ◆ Change Management
- ◆ Procurement
- ◆ Project Management
- ◆ Vendor Management
- Contract Negotiation

## Certifications

- Certified Business Analysis Professional (CBAP), 2018
- Six Sigma Green Belt, 2017
- Certified Supply Chain Professional (CSCP), 2015

## Professional Experience

### Senior Supply Chain Analyst

Fleet Management Solutions Inc., Austin, TX | July 2017 - Present

- Manage a cross-functional team of 15 procurement specialists, data analysts, and supply chain coordinators to execute process improvement projects, which improved lead time by 18% and resulted in a \$200K reduction in annual procurement costs
- Coordinate with the purchasing department to analyze inventory pricing, identify vendors, perform contract negotiations, and define sourcing strategies
- Analyze KPIs and supply chain data and deliver presentations to C-level executives and senior leadership on supplier performance

### Supply Chain Analyst

Arlington Manufacturing Corp., Austin, TX | June 2014 - July 2017

- Defined sourcing and fulfillment strategy, managed vendor relationships, conducted pricing negotiations, and reduced procurement costs by \$150K
- Partnered with the supply chain manager to lead process improvement initiatives and enhance supply chain performance, which included defining new fleet management procedures to generate a 25% reduction in transportation costs