#### **Usertesting Results**

## 1. Check availability CTA

All participants found this to be useful.

# 2. The importance of above the fold

Some participants did not realize there was more information once you scroll down.

### 3. Distinctive pricing

No clear information on pricing.

#### 4. Live chat option

Users really wanted this to exist. They understood that creating a corporation on your own is hard and it would be beneficial to have someone right there to chat with you.

# 5. Entity comparison page

Informational yet hard to find.

#### 6. Reviews and features

Participants found this to help LegalZoom seem more reputable and legit.

#### 7. Instructional video

Participants wanted to click this and watch to get a better understanding of the process.