

*elo7*



2019

2019



**Buyers**  
9 million  
active buyers



entrepreneurship  
**innovation**  
artisanship  
creativity  
technology  
humanization  
**personalization**  
handcraft



**Sellers**  
30 thousand  
active sellers

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Since maternity, Elo7 has been involved in the growth of many babies and children



1 out of 4 brides organize their wedding with Elo7



# What it is like to be a data scientist at Elo7?

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Igor Bonadio, PhD  
Computer Science  
Lead Data Scientist @ Elo7



Cinthia Tanaka, PhD  
Applied Math  
Data Scientist @ Elo7



Samara Alves, MSc.  
Statistics  
Data Scientist @ Elo7



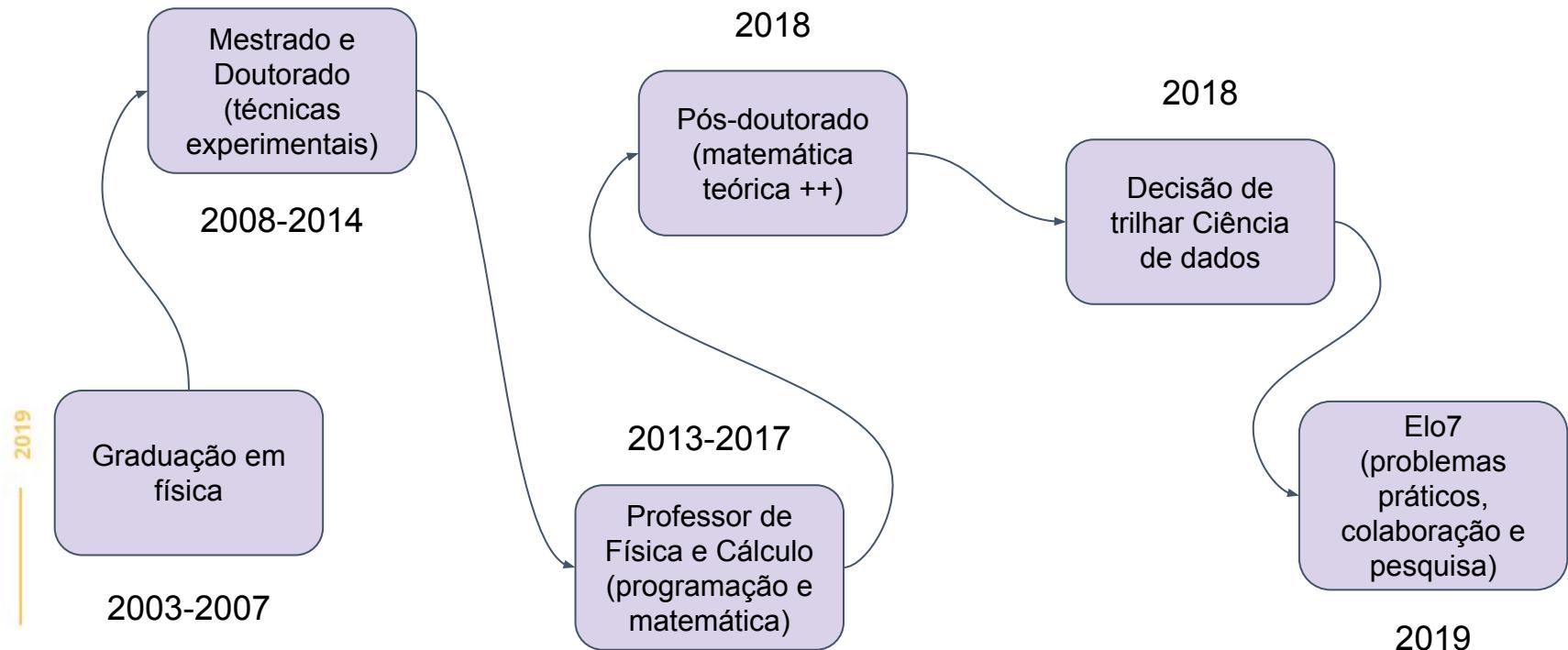
Junior A. Koch, PhD  
Mathematical Physics  
Data Scientist @ Elo7



Renato Cordeiro  
Computer Science  
ML Engineer @ Elo7

# About me

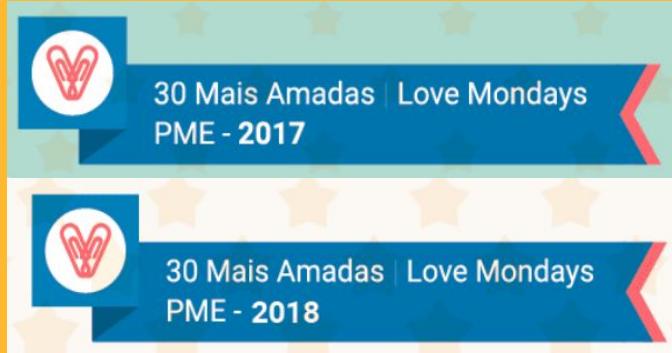
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# elo7

[www.elo7.com.br](http://www.elo7.com.br)

<https://elo7.gupy.io/>



[Engenheir@ de Software Backend](#)

São Paulo-SP Full-time employee

[Engenheiro de Software - DevOps](#)

São Paulo-SP Full-time employee

[Engenheiro de Software Pleno \(Nativo\)](#)

São Paulo-SP Full-time employee

[Engenheiro de Software Pleno \(Nativo\) - Remoto](#)

São Paulo-SP Full-time employee

[Não encontrou uma vaga com o seu perfil? Cadastre-se aqui e faça parte do nosso banco!](#)

São Paulo-SP Talent pool

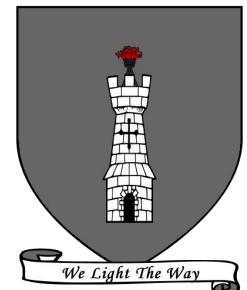
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# Modelos Geradores

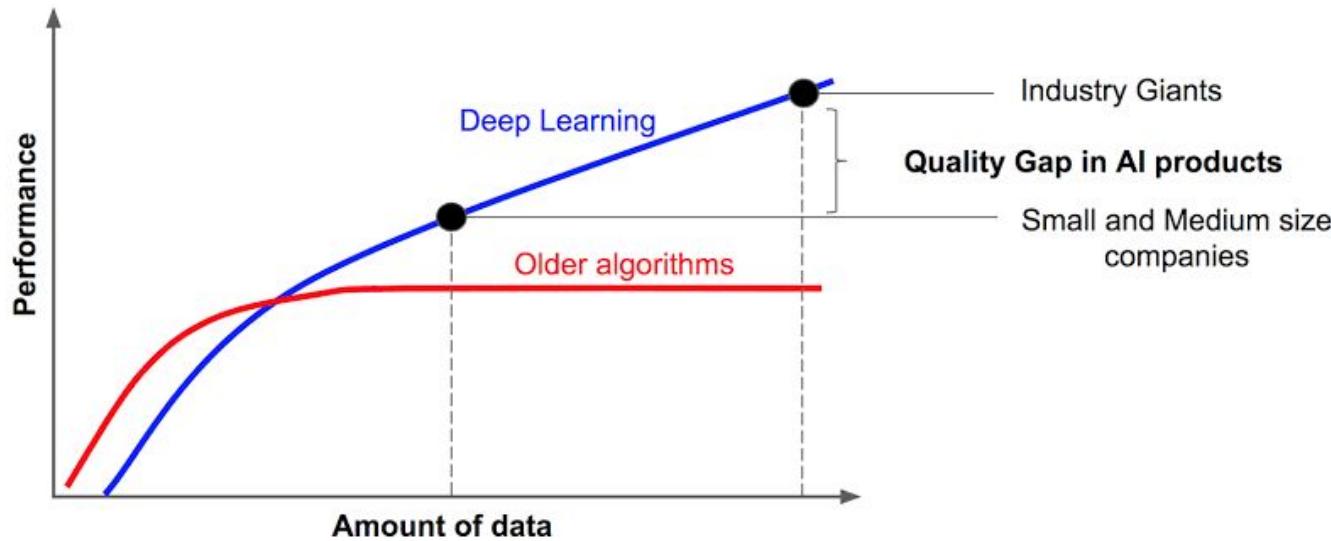
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Team Hightower  
PhD. Junior A. Koch  
Data Scientist @ Elo7



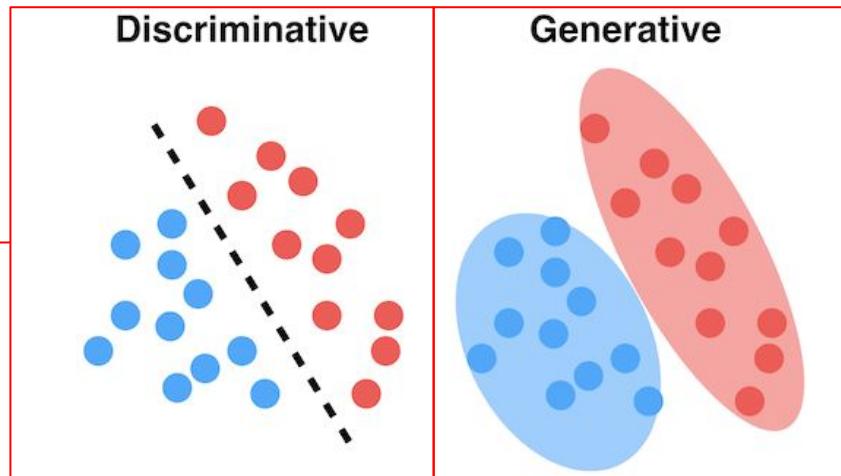
# I need data, lots of data

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# O que é um modelo gerador?

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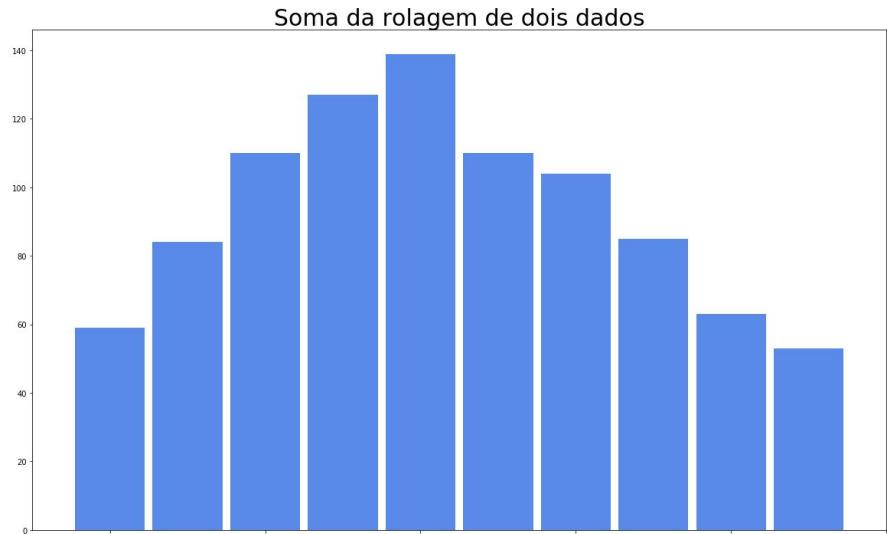
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Machine learning tradicional:  
temos os dados e queremos  
uma função ou regra que  
categoriza os dados.

Abordagem de geradores:  
estamos preocupados em  
aprender a distribuição dos  
dados de cada uma das  
classes presentes.

# O que é um modelo gerador? Exemplo

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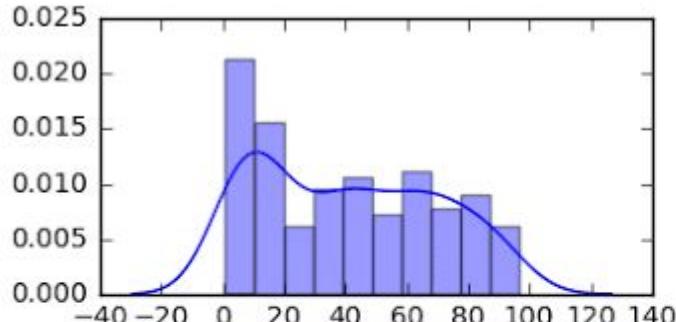


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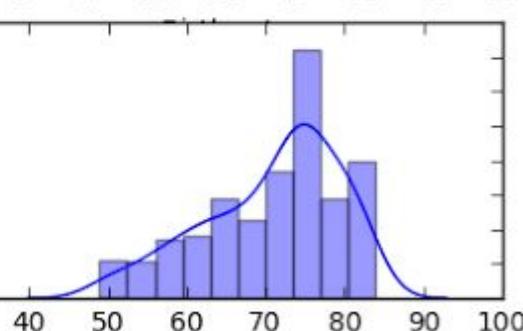
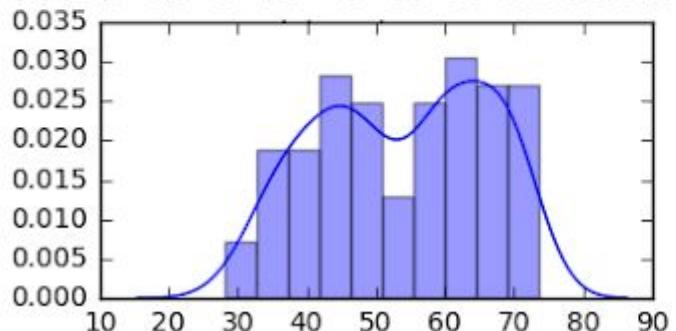
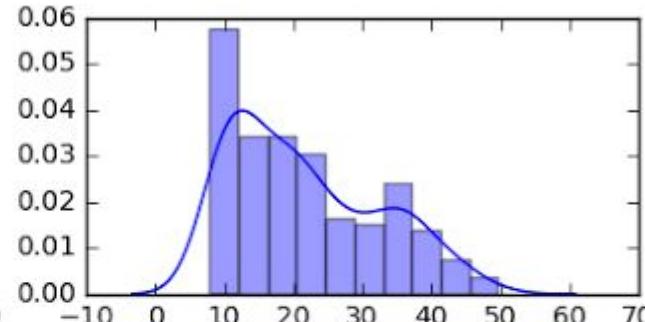
# Distribuição dos dados

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Preço dos produtos



Preço do frete

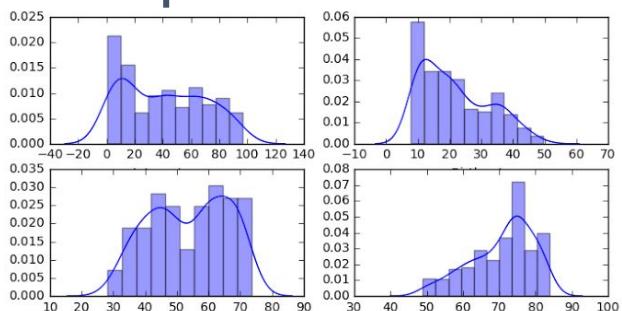


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# Distribuição dos dados

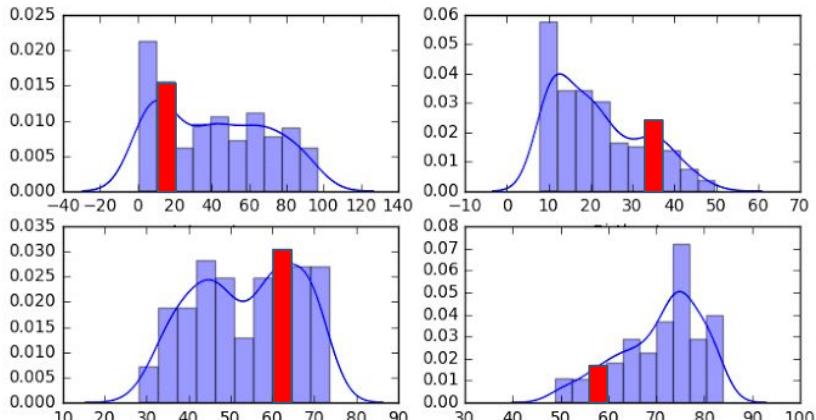
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$$p_{data}(X) \Rightarrow x \sim p_{data}(X)$$



Dados originais

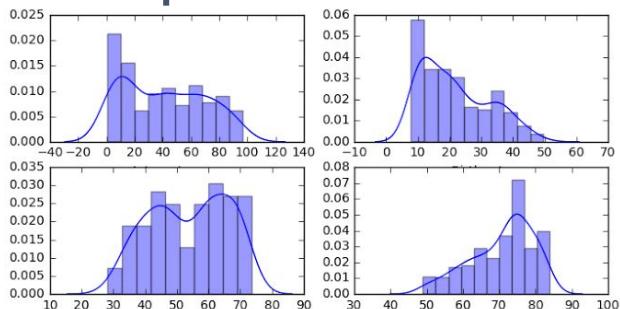
Amostragem de novos dados



# Distribuição dos dados

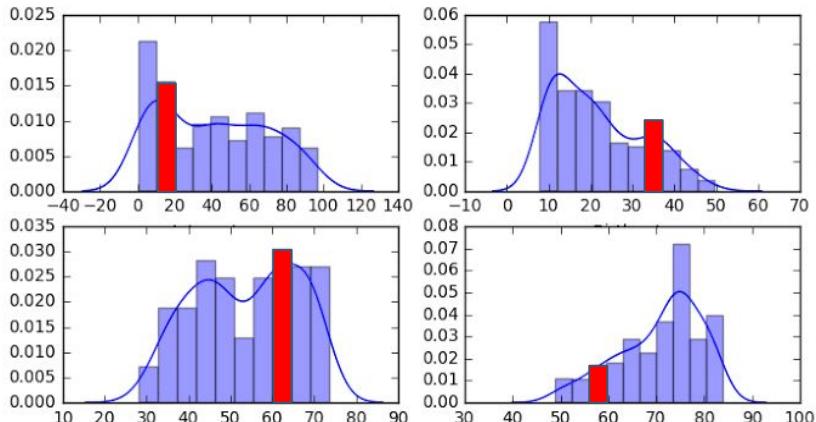
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$$p_{data}(X) \Rightarrow x \sim p_{data}(X, Y)$$



Dados originais

Amostragem de novos dados



# Tipos de modelos geradores

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## Taxonomy of Generative Models

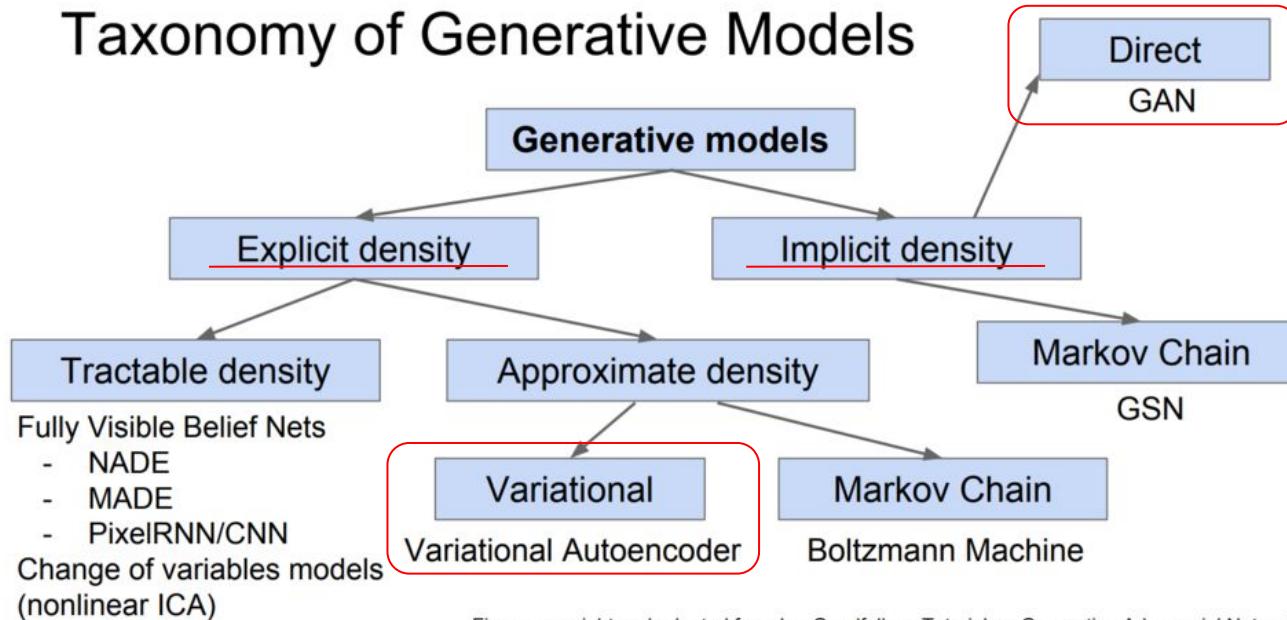
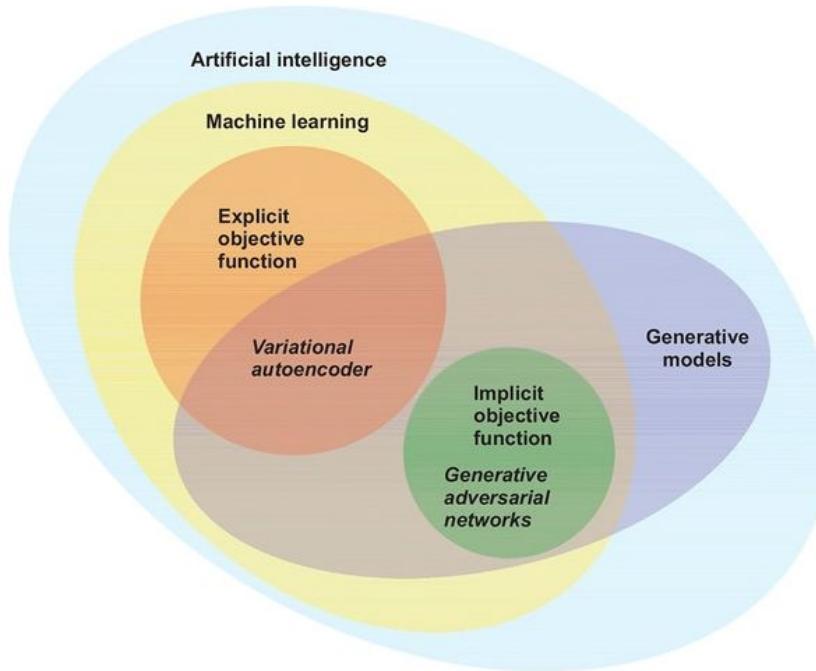


Figure copyright and adapted from Ian Goodfellow, Tutorial on Generative Adversarial Networks, 2017.

# Tipos de modelos geradores

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# Modelos Geradores são difíceis

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Pipeline de aprendizado comum no estudo de machine learning:

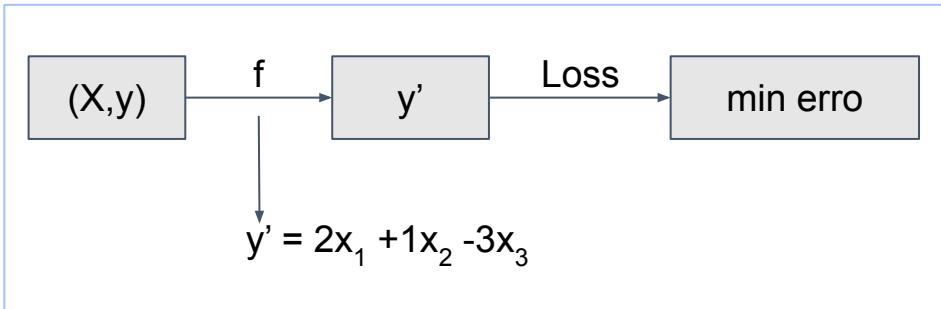
1. Basics
  1. Supervised,unsupervised,reinforcement
  2. Bias-variance trade-off
  3. Overfitting, underfitting
2. Gradient descent:
3. Linear discriminant analysis (LDA)
4. Principal Component Analysis(PCA)
5. Learning Vector Quantization (LVQ)
6. Regularization methods
7. Kernel smoothing methods
8. Ensemble learning
9. Ordinary least squares
10. ...

Por que (na minha opinião)?

1. Exige mais modelagem
2. É difícil criar uma biblioteca standard
3. Cada aplicação apresenta suas próprias peculiaridades

# Associação e causa

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Podemos dizer que **SE** aumentarmos  $x_1$  e  $x_2$  **então**  $y'$  vai aumentar também?

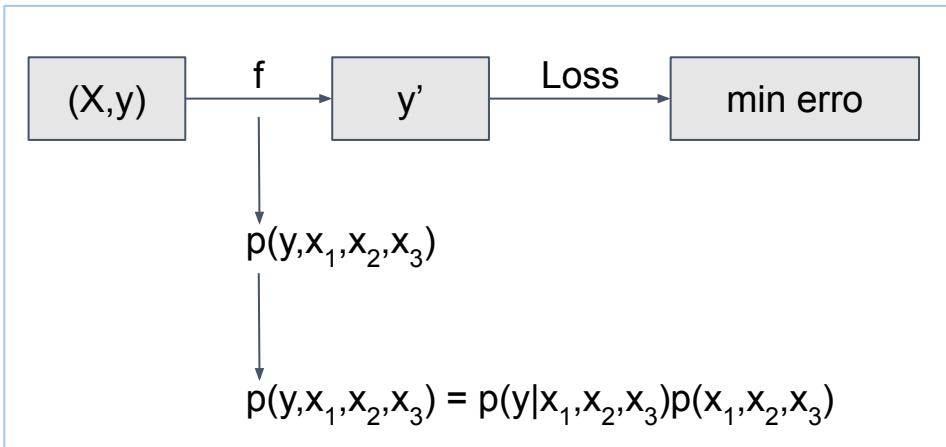
Lei zero de inferência causal:

Associação e causa são diferentes.

Em ML tradicional apenas aprendemos uma função que de adequa aos dados e isso não quer dizer que podemos inferir que as features escolhidas são a causa da variável de saída.

# Como fazer inferência causal?

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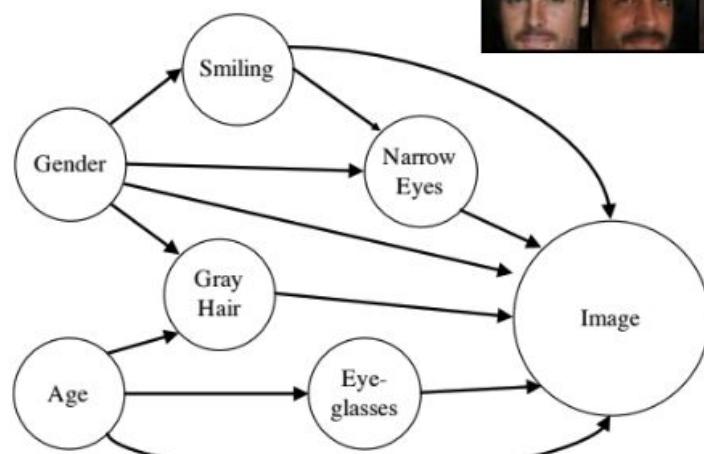
Exemplo de gráfico causal:



Wasserman, Larry. *All of statistics: a concise course in statistical inference*. Springer Science & Business Media, 2013.

# Dependência entre características dos dados

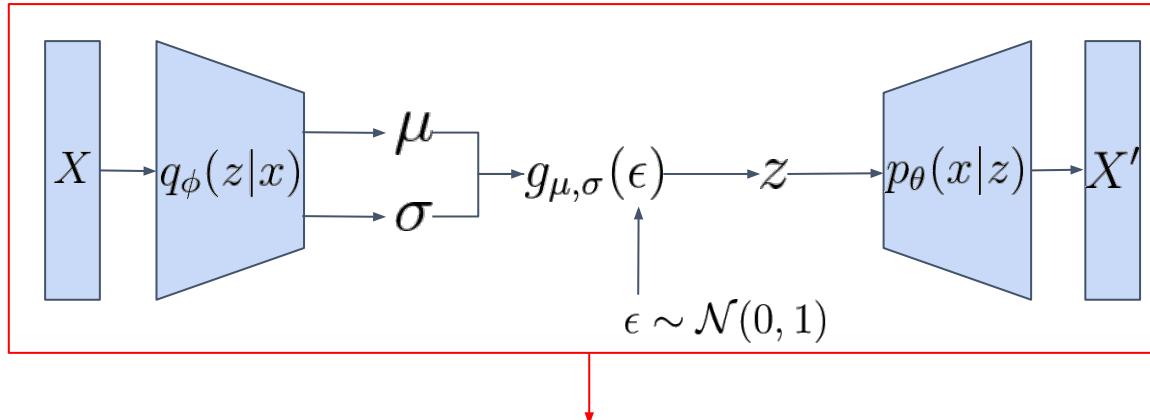
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Kocaoglu, Murat, et al. "Causalgan: Learning causal implicit generative models with adversarial training." *arXiv preprint arXiv:1709.02023* (2017).

# Variational Autoencoder

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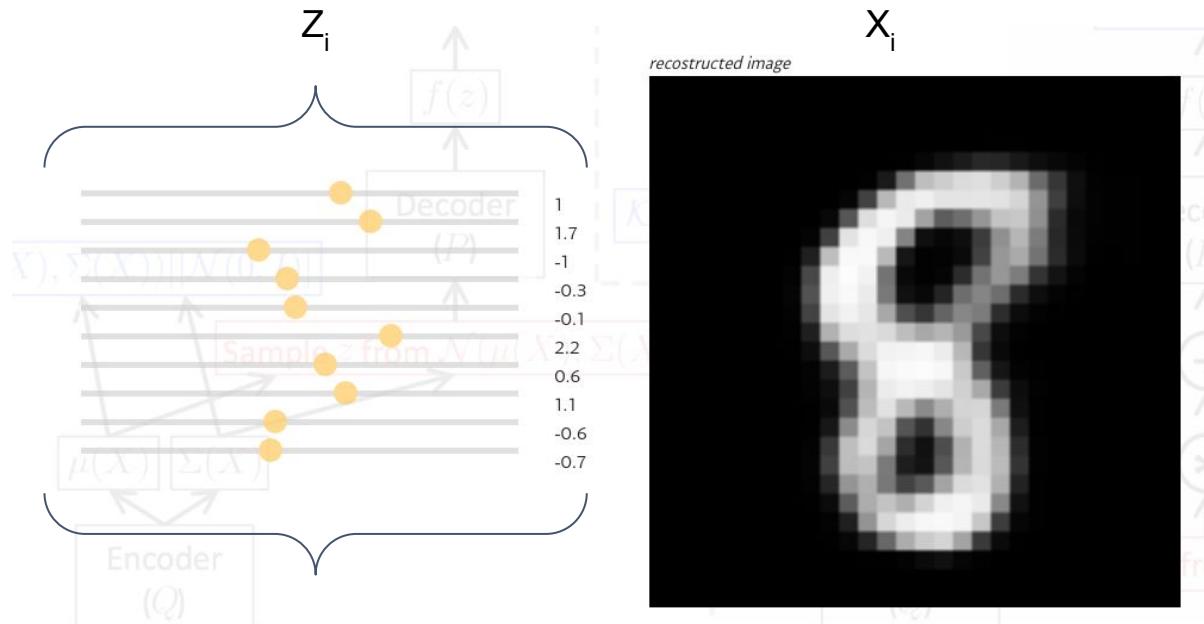
$$Loss = \mathbb{E} [\log p(x|z)] - KL [q(z|x)||p(z)]$$

$$\min \left\{ \begin{array}{l} \mathbb{E} [\log p(x|z)] \rightarrow \text{cross entropy}(x, x') \\ KL [q(z|x)||p(z)] \rightarrow \frac{1}{2} \sum_n (e^\sigma + \mu^2 - 1 - \sigma) \end{array} \right.$$

Kingma, Diederik P., and Max Welling. "Auto-encoding variational bayes." *arXiv preprint arXiv:1312.6114* (2013).

# Variational Autoencoder

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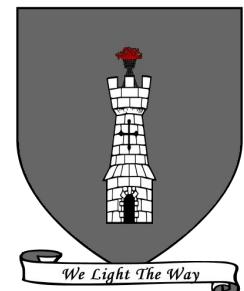


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# GANs e Treino Adversarial

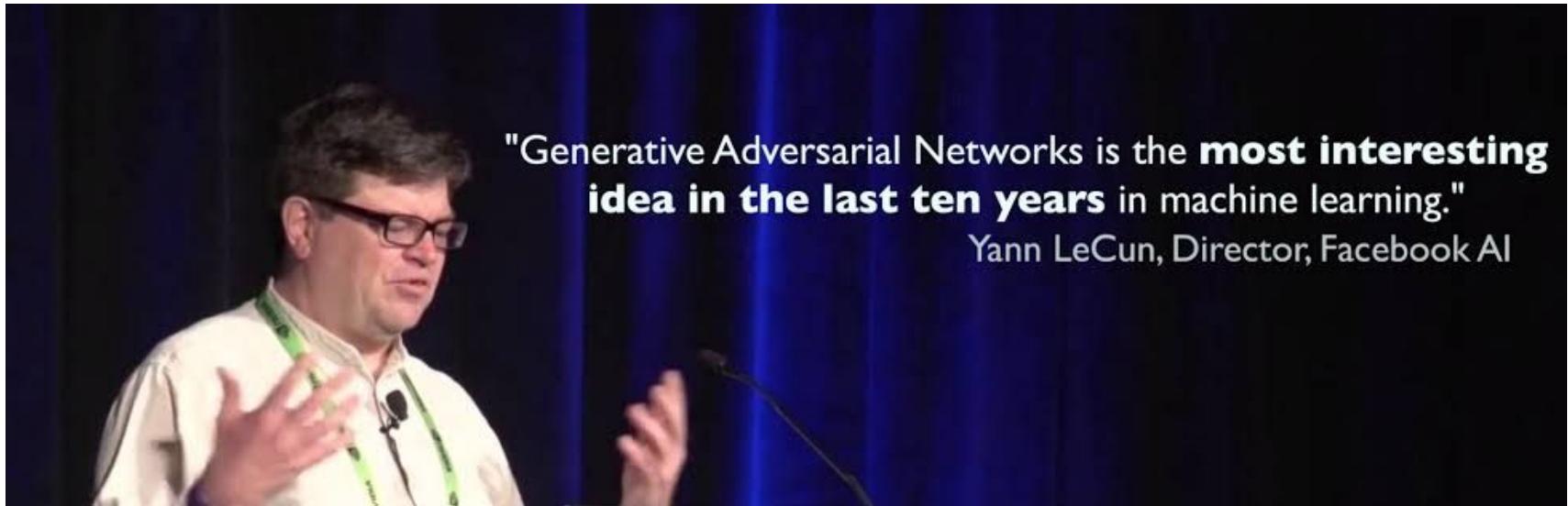
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Data Scientist @ Elo7



# Por que GANs?

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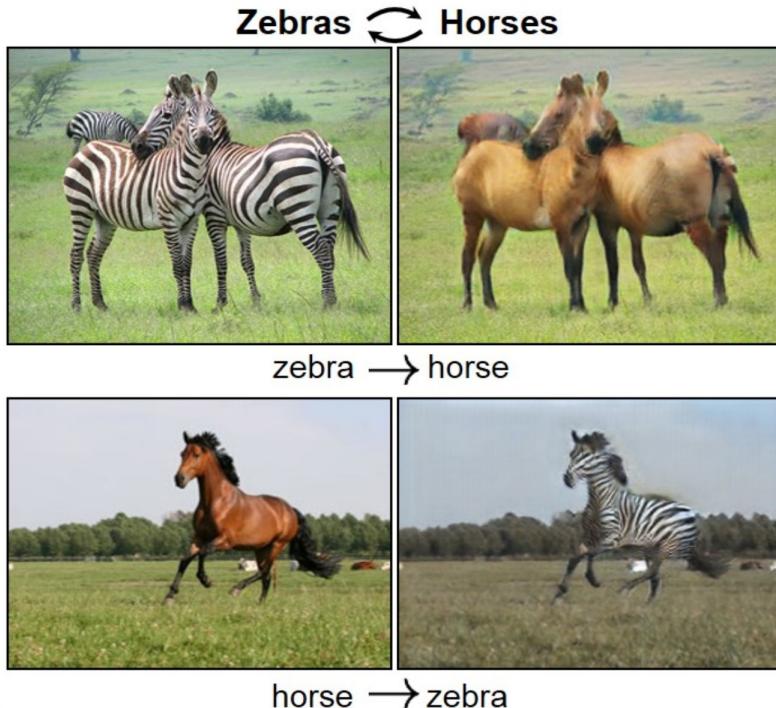


# Aplicações: CycleGAN

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Zhu, Jun-Yan, et al. "Unpaired image-to-image translation using cycle-consistent adversarial networks." *Proceedings of the IEEE international conference on computer vision*. 2017.

Text description	this large yellow blossom has numerous yellow stamen and hundreds of very thin yellow petals.	this white flower has rounded petals and a yellow orange stamen.	this flower is purple in color, and has petals that are very skinny.	this flower is yellow in color, and has petals that are rounded and curled around the center.	the flower has pointed pale pink petals and several white anthers.	the flower has yellow petals with a yellow stigma and green pedicel.	this flower has petals that are yellow and has red dots
Stage-2 images							
Stage-2 with cycle consistency							
Generated Captions	this flower has petals that are yellow and very thin	this flower has petals that are white with yellow lines	this flower has petals that are pink and has purple dots	this flower has petals that are orange and has yellow edges	this flower has petals that are pink with white shading	this flower has petals that are yellow and has yellow stamen	this flower has petals that are red and has yellow tips



# Aplicações: SRGAN

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Ledig, Christian, et al. "Photo-realistic single image super-resolution using a generative adversarial network." *Proceedings of the IEEE conference on computer vision and pattern recognition*. 2017.

# Aplicações: InfoGAN

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Chen, Xi, et al. "Infogan: Interpretable representation learning by information maximizing generative adversarial nets." *Advances in neural information processing systems*. 2016.



(a) Azimuth (pose)

(b) Elevation



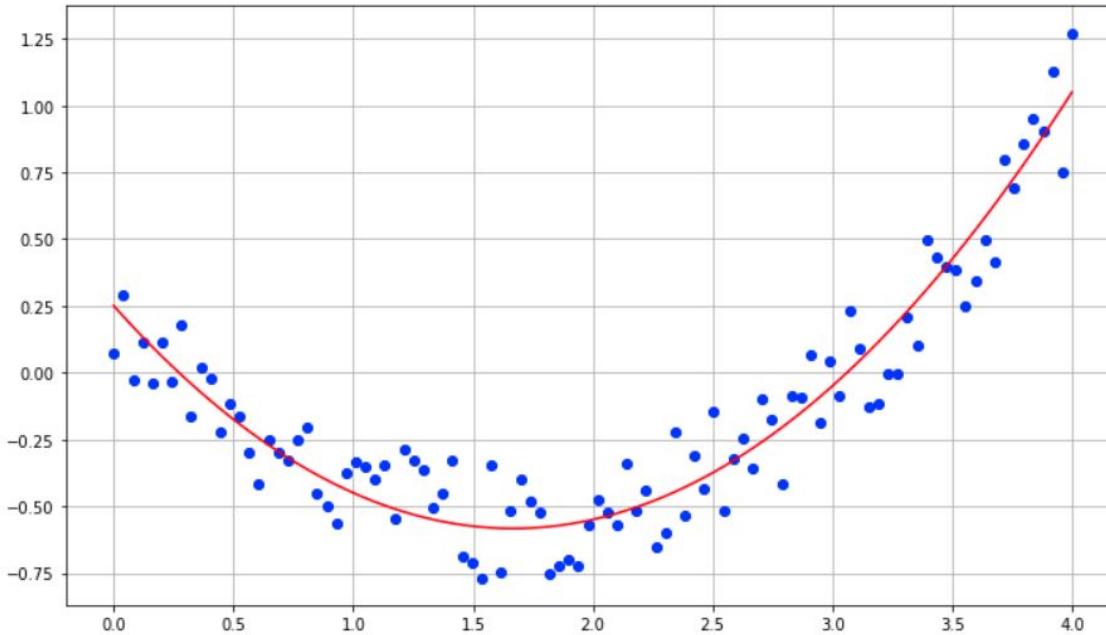
(c) Lighting

(d) Wide or Narrow

# Dados reais ou falsos?

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# Dados reais ou falsos?

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Nome	Entrada 1	Saída 1	Entrada 2	Saída 2
John The Armless	09:03	11:47	13:05	18:15
John The Armless	08:40	12:03	12:54	17:50
John The Armless	09:05	11:50	13:15	19:12
John The Armless	10:20	11:55	13:04	18:39

Nome	Entrada 1	Saída 1	Entrada 2	Saída 2
John The Armless	09:00	12:00	13:00	18:00
John The Armless	09:00	12:00	13:00	18:00
John The Armless	09:00	12:00	13:00	18:00
John The Armless	09:00	12:00	13:00	18:00

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# Real ou Falso?

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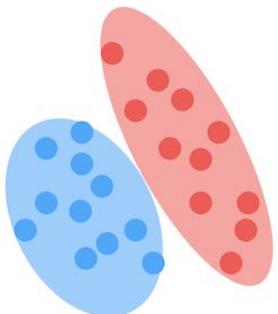


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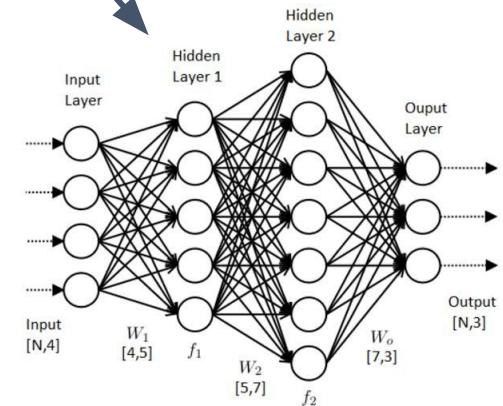
# Generative Adversarial Networks

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Generative

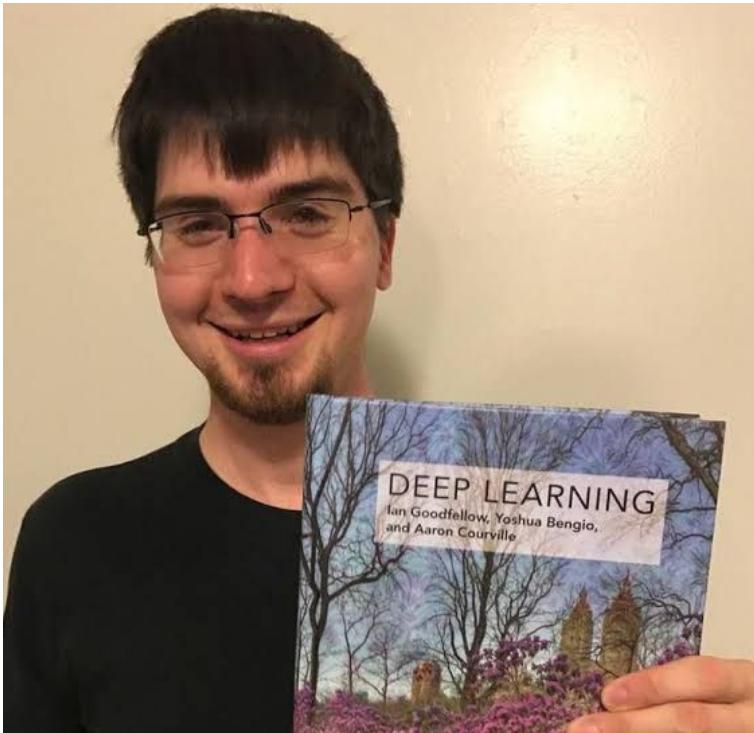


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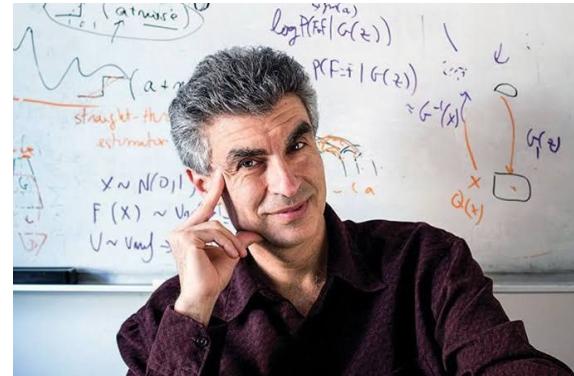


# The GANfather - Ian Goodfellow, 2014

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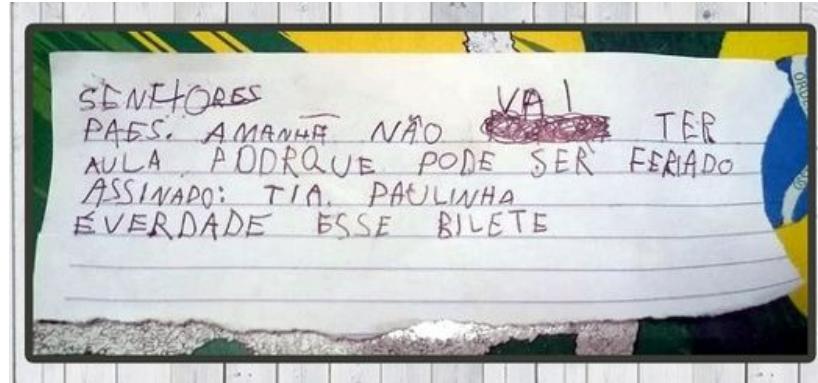


Yoshua Bengio

Goodfellow, Ian, Yoshua Bengio, and Aaron Courville. *Deep learning*. MIT press, 2016.

# Let's play a game

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Investigador - Discriminador

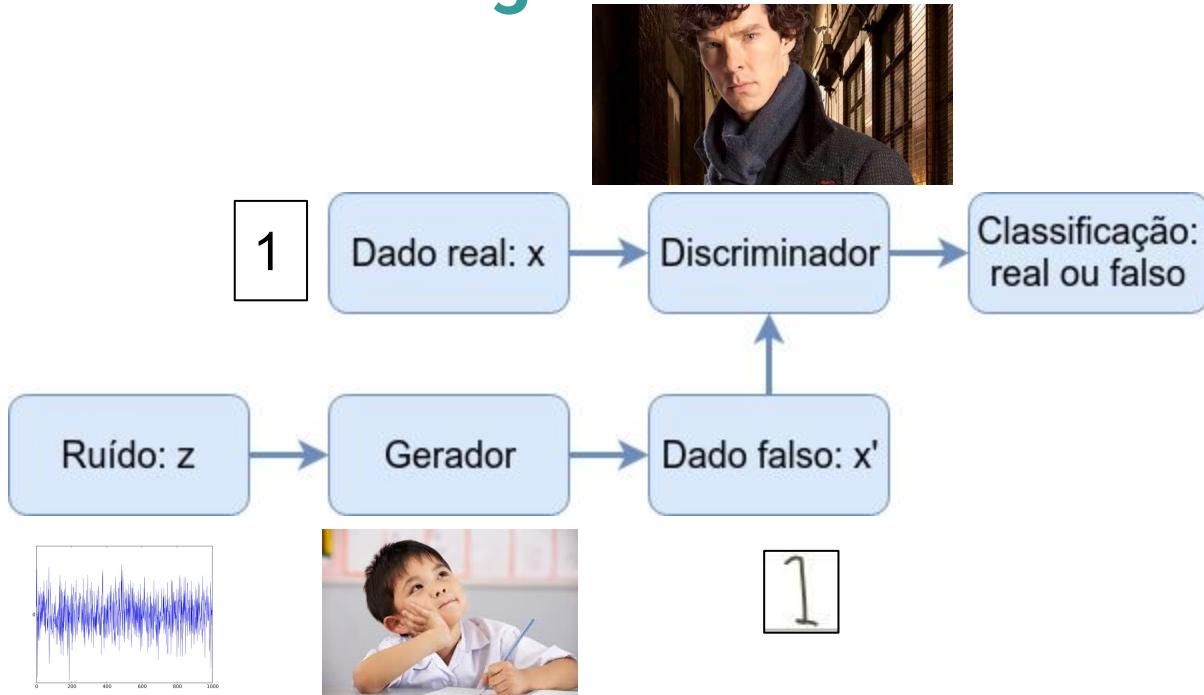


Falsificador - Gerador



# Adversarial Training

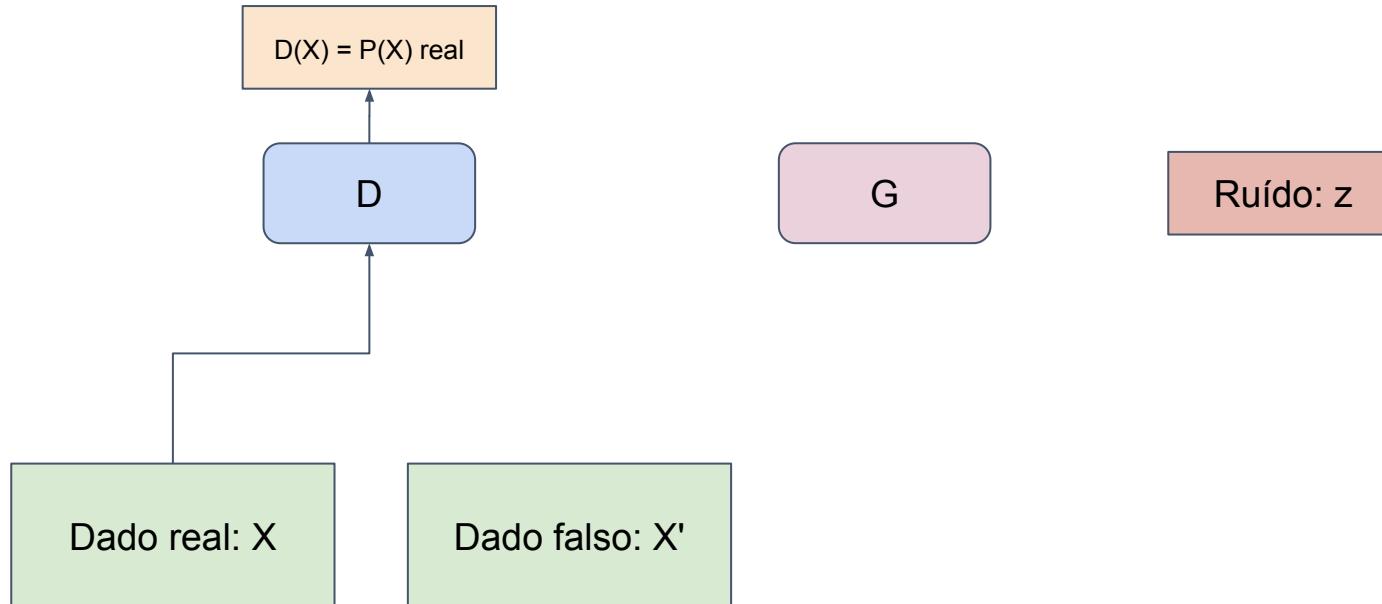
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# Adversarial Training

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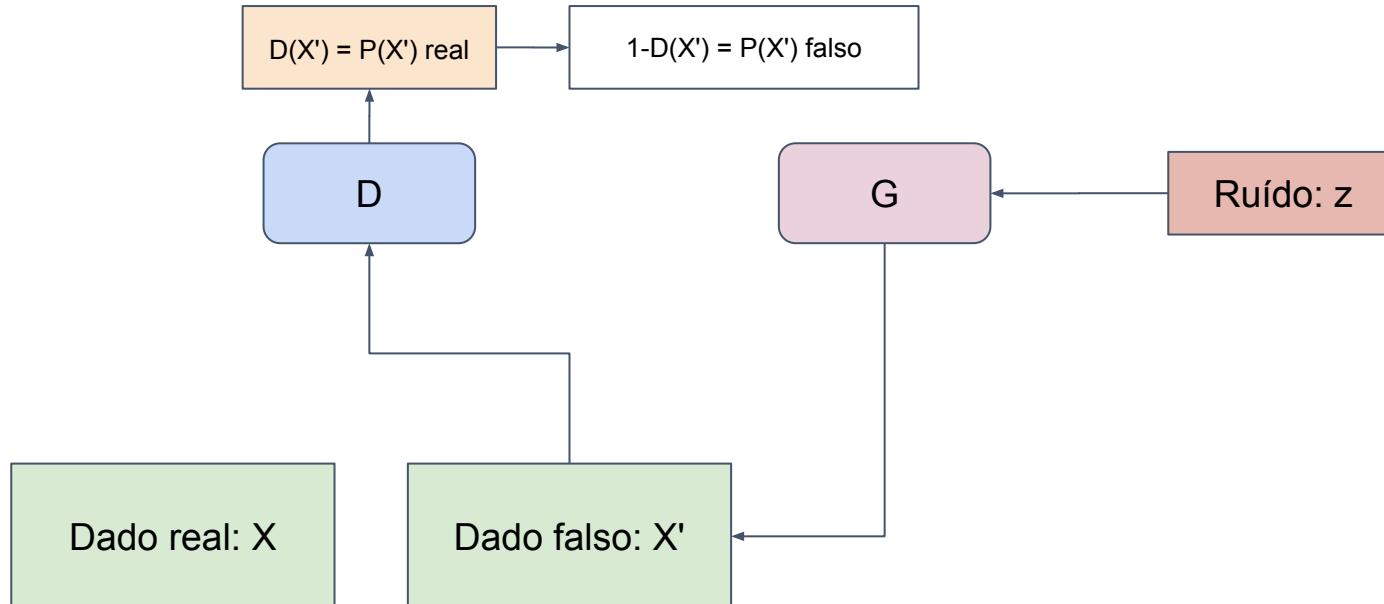
Etapa 1: dados reais



# Adversarial Training

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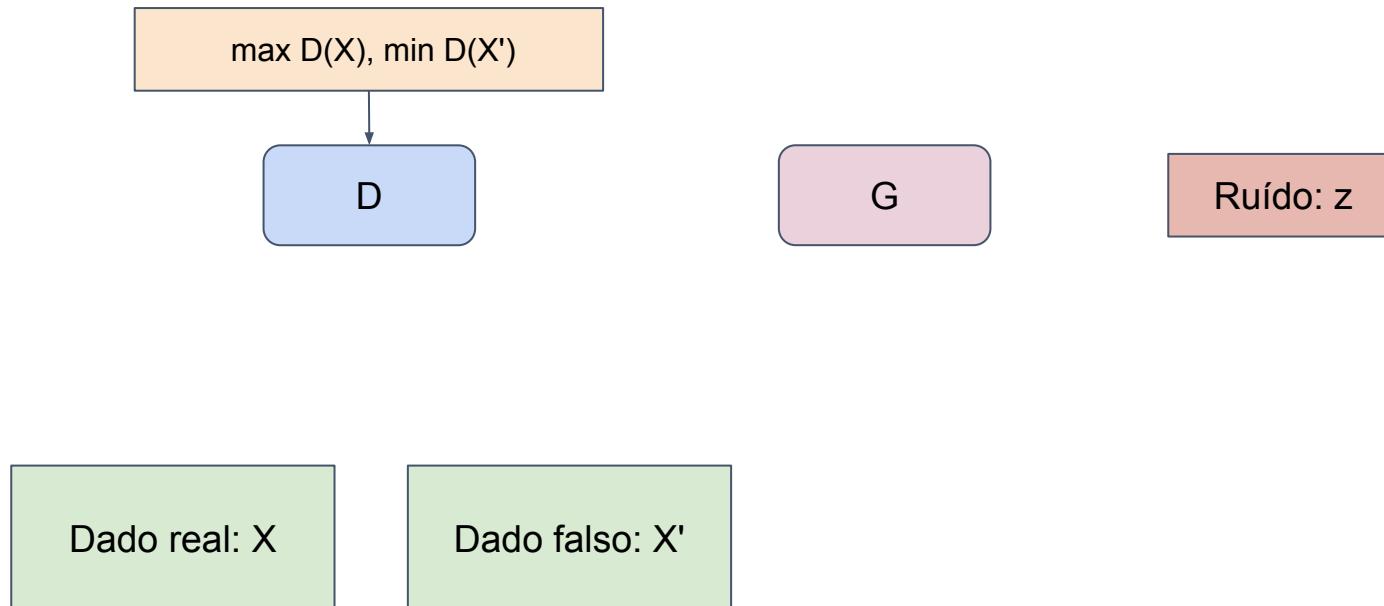
Etapa 2: dados falsos



# Adversarial Training

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Etapa 3: treino do discriminador

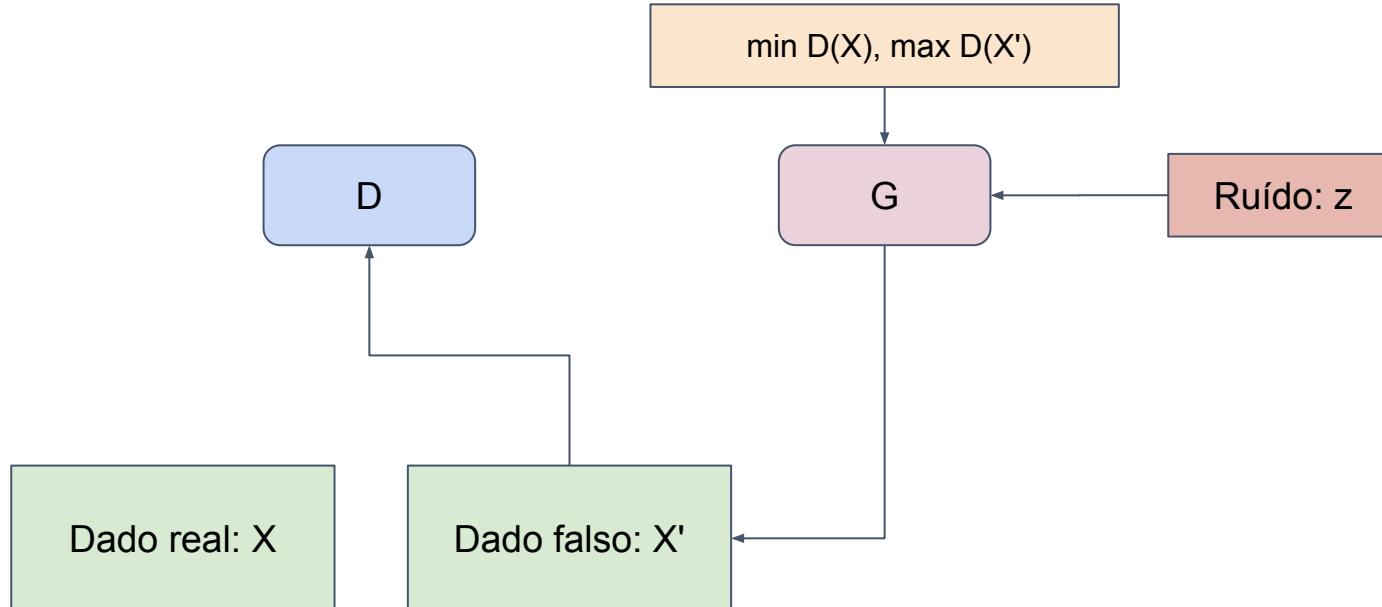


2019

# Adversarial Training

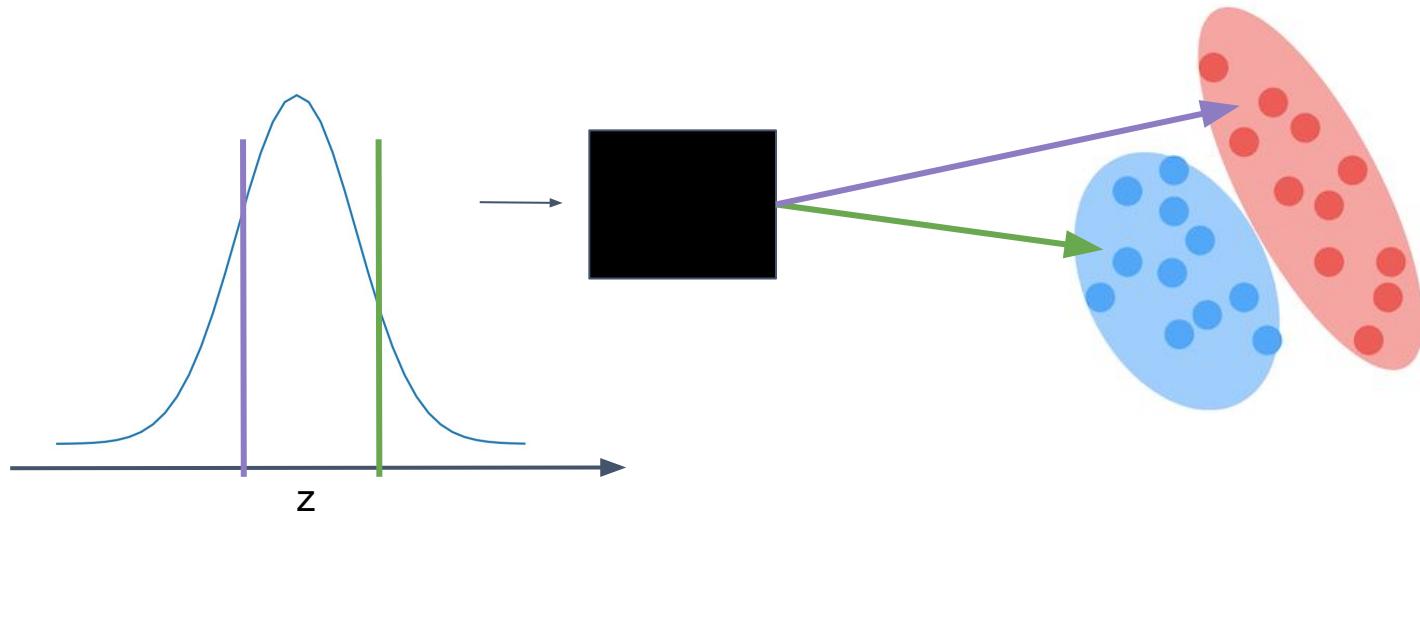
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Etapa 4: treino do gerador



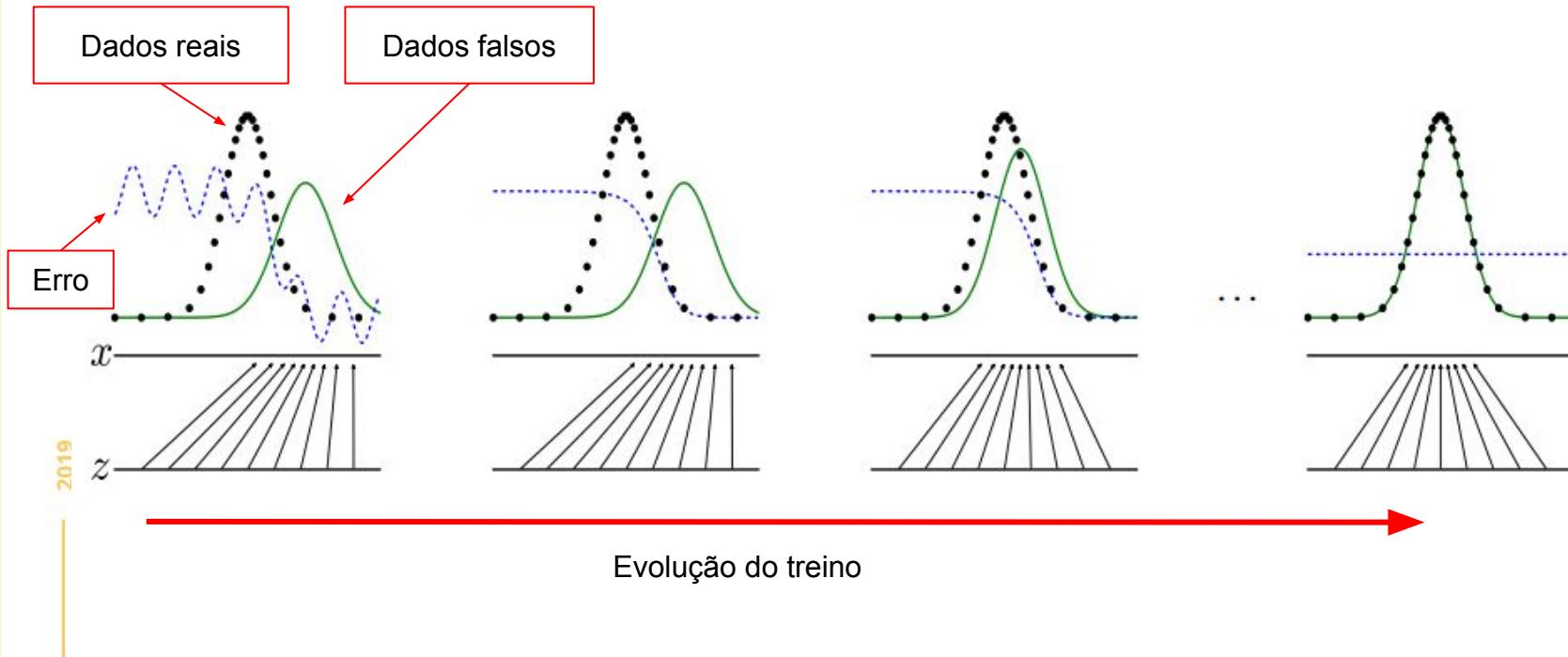
# Adversarial Training

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# Adversarial Training

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<https://cs.stanford.edu/people/karpathy/gan/>

# Loss - MinMax Game

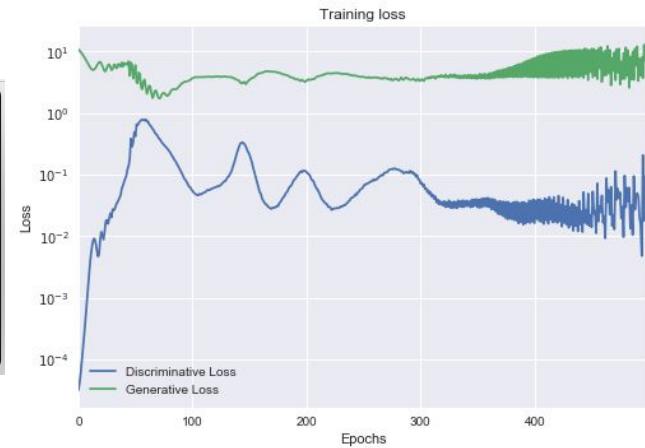
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$$\min_G \max_D V(D, G) = \mathbb{E}_{x \sim P_{data}} [\log D(x)] + \mathbb{E}_{z \sim noise} [\log(1 - D(G(z)))]$$

D: tenta maximizar a probabilidade de X ser real e G(z) ser falso

G: tenta minimizar a probabilidade de X real e G(z) ser falso

```
2019
1 for epoch in epochs:
2     prob_X_real = D(X)
3     prob_X_fake = D(G(z))
4     loss_D = max{log(prob_X_real) + log(1-prob_X_fake)}
5     loss_G = min{log(prob_X_real) + log(1-prob_X_fake)}
```



# Adversarial Training

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O primeiro desafio: instabilidade

$$J_D - J_G = 0$$

$$C(G) = \max_D V(G, D)$$

$$= \mathbb{E}_{\mathbf{x} \sim p_{\text{data}}} [\log D_G^*(\mathbf{x})] + \mathbb{E}_{\mathbf{z} \sim p_{\mathbf{z}}} [\log (1 - D_G^*(G(\mathbf{z})))]$$

$$= \mathbb{E}_{\mathbf{x} \sim p_{\text{data}}} [\log D_G^*(\mathbf{x})] + \mathbb{E}_{\mathbf{x} \sim p_g} [\log (1 - D_G^*(\mathbf{x}))]$$

$$= \mathbb{E}_{\mathbf{x} \sim p_{\text{data}}} \left[ \log \frac{p_{\text{data}}(\mathbf{x})}{P_{\text{data}}(\mathbf{x}) + p_g(\mathbf{x})} \right] + \mathbb{E}_{\mathbf{x} \sim p_g} \left[ \log \frac{p_g(\mathbf{x})}{p_{\text{data}}(\mathbf{x}) + p_g(\mathbf{x})} \right]$$

$$\rightarrow \text{No equilíbrio: } p_{\text{data}}(x) = \frac{1}{2} \text{ e } p_g(x) = \frac{1}{2}$$

# Loss - Non Saturating GAN (NSGAN)

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$$\max_D V(D, G) = \mathbb{E}_{x \sim P_{data}} [\log D(x)] + \mathbb{E}_{z \sim noise} [\log (1 - D(G(z)))]$$

$$\max_G V(D, G) = \mathbb{E}_{z \sim noise} [\log D(G(z))]$$

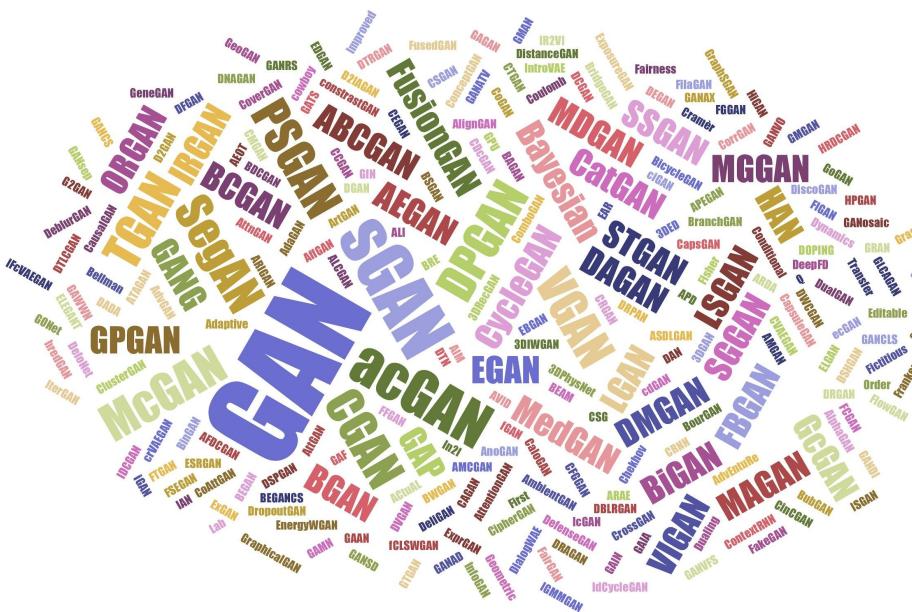
D: tenta maximizar a probabilidade de X ser real e G(z) ser falso

G: tenta maximizar a probabilidade de G(z) ser real

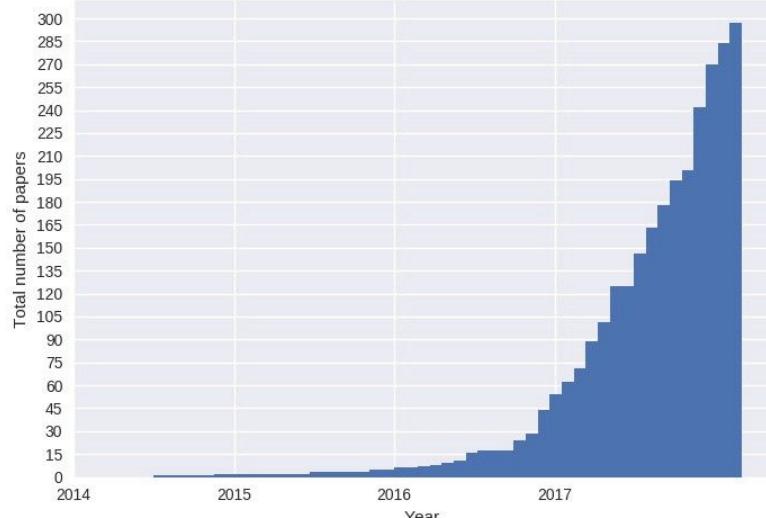
```
1 for epoch in epochs:  
2     prob_X_real = D(X)  
3     prob_X_fake = D(G(z))  
4     loss_D = max{log(prob_X_real) + log(1-prob_X_fake)}  
5     loss_G = max{log(prob_X_fake)}
```

# GAN Zoo

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Cumulative number of named GAN papers by month



# Mão na massa...

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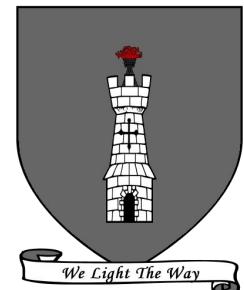
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# Conditional GAN

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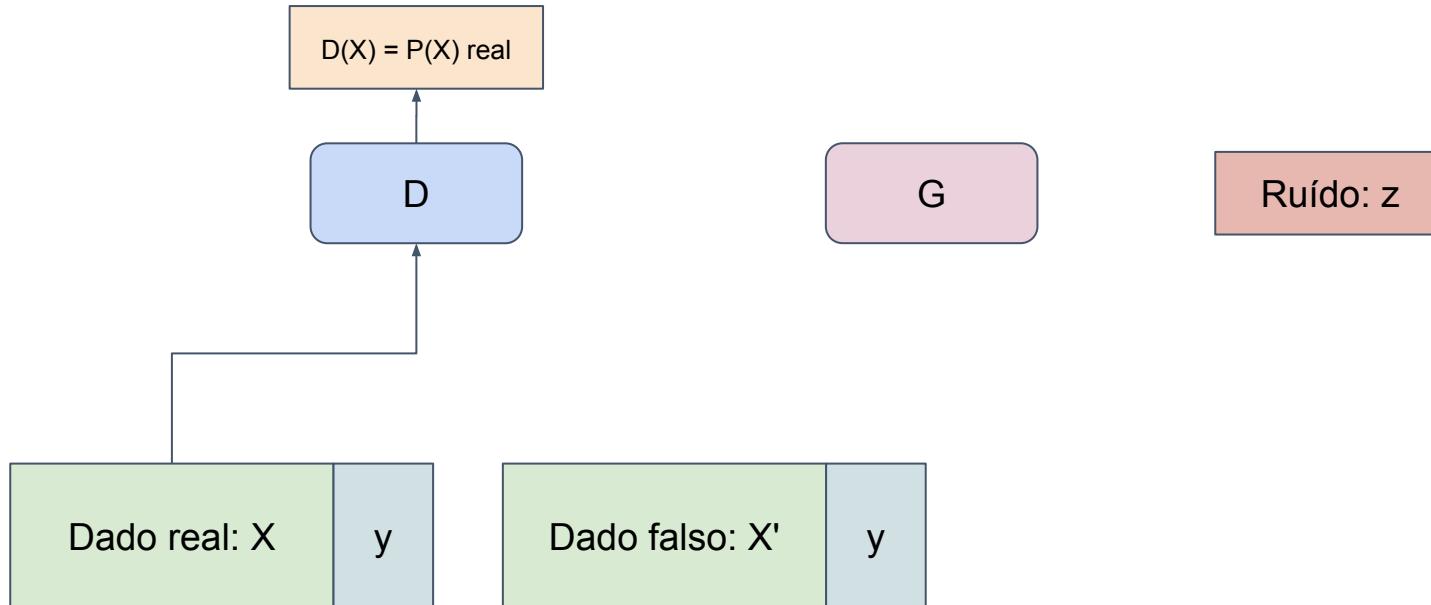
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Data Scientist @ Elo7



# CGAN

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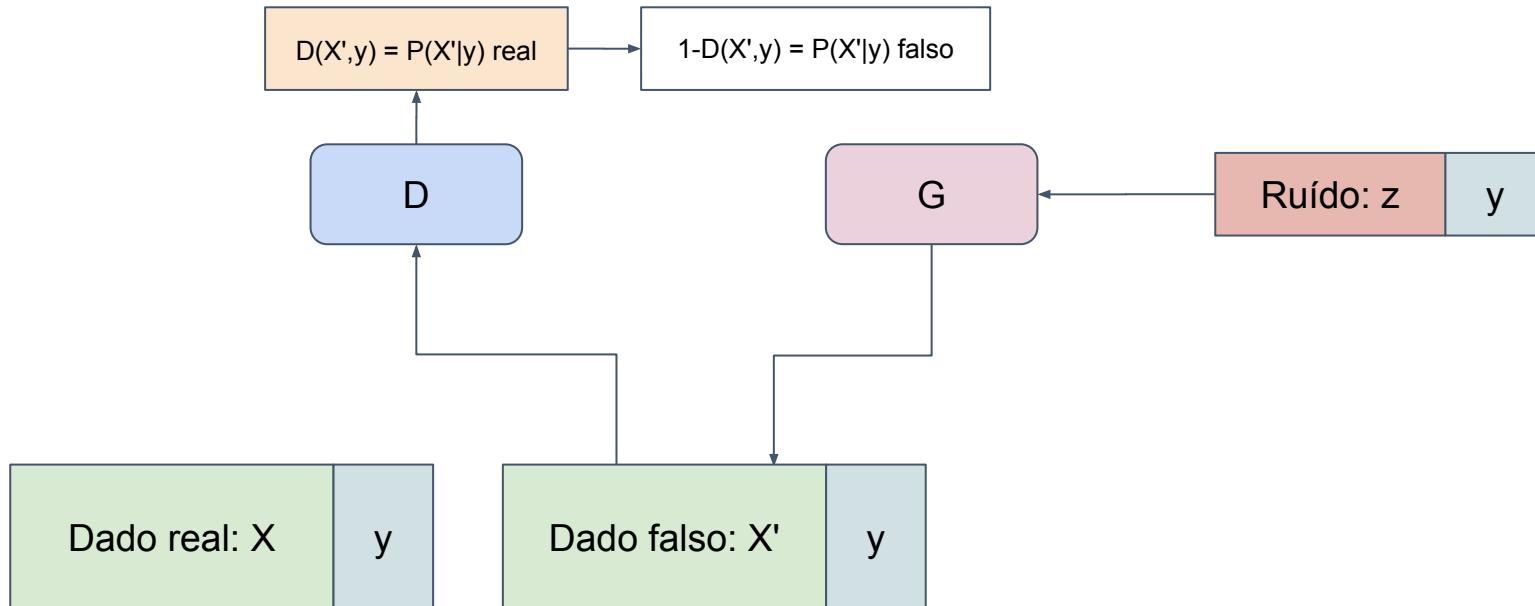
Etapa 1: dados reais



# Adversarial Training

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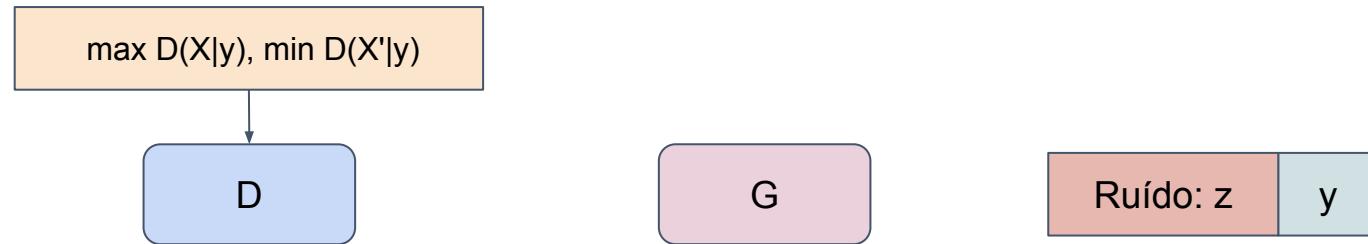
Etapa 2: dados falsos



# Adversarial Training

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Etapa 3: treino do discriminador



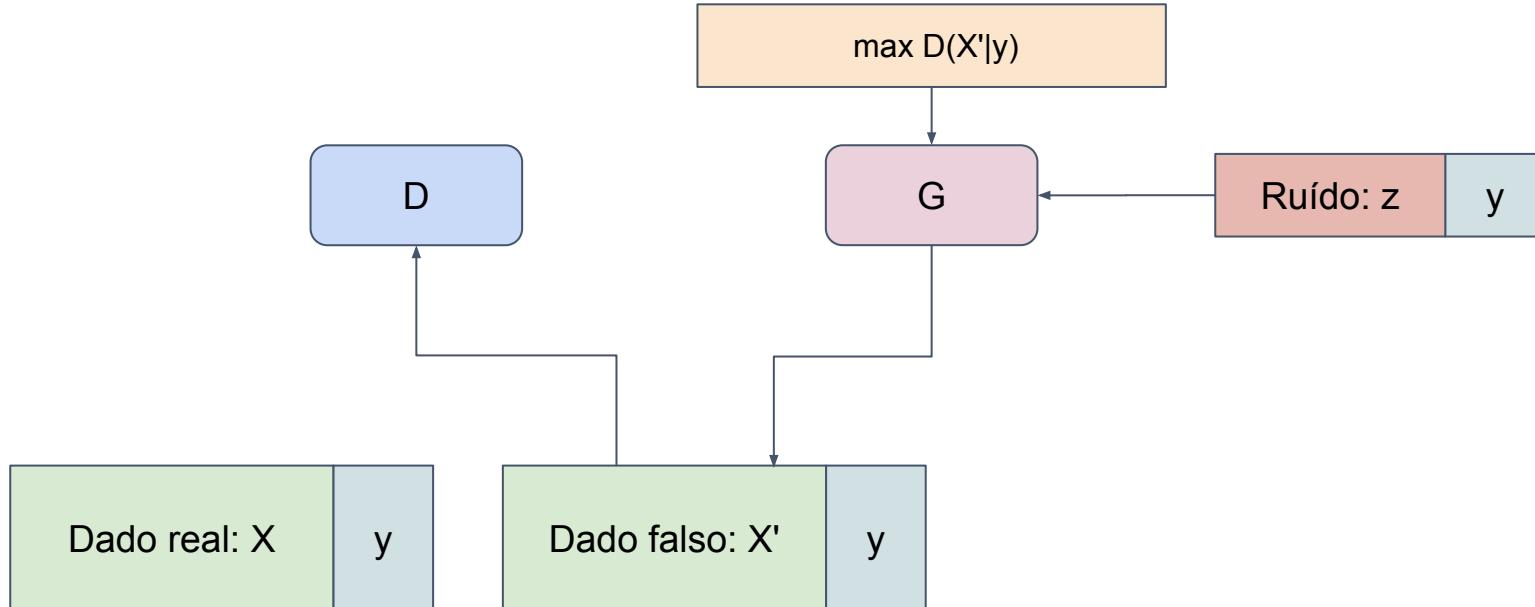
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# Adversarial Training

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Etapa 4: treino do gerador



# Loss - MinMax Game

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$$\max_D V(D, G) = \mathbb{E}_{x \sim P_{data}} [\log D(x|y)] + \mathbb{E}_{z \sim noise} [\log (1 - D(G(z|y))|y)]$$
$$\max_G V(D, G) = \mathbb{E}_{z \sim noise} [\log D(G(z|y)|y)]$$

D: tenta maximizar a probabilidade de  $(X|y)$  ser real e  $(G(z|y)|y)$  ser falso

G: tenta maximizar a probabilidade de  $(G(z|y)|y)$  ser real

```
1 for epoch in epochs:  
2     prob_X_real = D(X,y)  
3     prob_X_fake = D(G(z,y),y)  
4     loss_D = max{log(prob_X_real) + log(1-prob_X_fake)}  
5     loss_G = max{log(prob_X_fake)}
```

# Vantagens do CGAN

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Mode  
collapse

Maior  
controle

2019

# Mão na massa...

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