**Contrato de Empleo para Vendedor**

This employment contract ("Contract") is entered into by ${user-name} ("Salesperson") and Se7ench ("Company") on the date ${date}.  
  
**Job Description**

The Salesperson is hired as an employee to perform the role of salesperson for the Company. Their duties will include, but are not limited to:

- Collecting business information and converting it into leads.

- Generating clients and following up on sales opportunities.

- Scheduling and attending client meetings.

- Entering information into the Se7entech platform for contract and invoice creation.

- Using the tools available on the Se7entech platform to simplify and improve the sales process.

- Gathering data and information required for projects.

- Reporting progress and client-related activities to the team.

- Taking notes on client interactions.

- Collecting payments from clients according to established agreements.

- Reviewing the potential for upselling opportunities to increase revenue.

- Regularly reporting to the team on all activities and results.

**Salesperson Obligations**

The Salesperson agrees to:

- Contact a minimum of 10 prospects per day through Google searches or other means.

- Prepare 10 daily reports on prospective businesses.

- Ensure that at least one of the 10 prospected businesses results in a sale per day or one sale per week, as per instructions.

- Conduct thorough research on each prospect online, including searching for the business name and associated keywords, as well as verifying their presence on platforms like Facebook and Instagram.

- Take detailed notes on each client and capture all relevant details, such as the latest social media posts and the existence of a website, indicating whether it was developed by a third-party company.

- Generate a report for each prospect and meet the requirements set for proposal generation in collaboration with the marketing team.

- Coordinate and schedule meetings with the Project Manager and/or the marketing team as necessary.

- Attend meetings and assist in closing contracts.

- Upload all necessary requirements for project development.

-Enter into a “No-Compete” agreement between self and contractor.

**Compensation**

The Salesperson will receive 15% but no greater than 25% of the sales they generated.

After the first month, the Salesperson will receive 5% and no greater than 10% of the recurring amount generated by each client they generate.

If the Salesperson demonstrates additional skills, such as the ability to shoot videos and create content, and owns the necessary equipment, they can earn $30 but no greater $45 per hour for photoshoot sessions.

It is important for the Salesperson to inform clients of all terms and conditions related to the services provided, including payments, timeframes, and general information reflecting the company.

**Scalability and Hierarchical Growth Clause for the Salesperson**

Within Se7entech’s structure, the Salesperson will have the opportunity to advance hierarchically based on their sales performance. The levels are defined as follows:

- Level 1 Salesperson: Entry level, with access to a base commission of 15% of their sales generated.

- Level 2 Salesperson: Intermediate level, with access to a base commission of 20% of their sales generated.

- Level 3 Salesperson: Advanced level, with access to a base commission of 25% of their sales generated.

**Transition to Internal Franchise:** Once the Salesperson has reached Level 3 and met the sales objectives stipulated by the Company, they will have the option to manage their own team within the Se7entech system under an internal franchise theme. This system will be subject to conditions set out in the Franchise Contract.

**Performance Evaluation:** Promotion to each Salesperson level will be subject to periodic performance evaluations by the Company. The Salesperson must meet sales goals and other performance indicators to be eligible for a level promotion or to access the internal franchise theme.

**Salesperson Rights and Obligations:** As the Salesperson advances through the hierarchical levels, their profit percentage will increase proportionally, according to the terms set forth in this contract. Additionally, the Salesperson will be responsible for supervising and training their own team members if they opt for the internal franchise, ensuring that the entire team complies with Se7entech’s policies and guidelines.

**Work Equipment**

If the Salesperson does not have the necessary required work equipment, the Company may temporarily loan the Salesperson with electronic tools or devices, such as a tablet or a laptop, to perform their duties.

The Salesperson will be responsible for the custody and proper use of the provided equipment or tools. Any loss or damage will be deducted from their compensation.

**Copyright**

All projects, audiovisual materials, and any work performed by the Salesperson during their employment with the Company will exclusively belong to the Company. The Salesperson assigns to the Company all copyright to such works.

**Confidentiality**

The Salesperson agrees to keep confidential any and all information concerning the Company, including information about clients, projects, and business plans. The Salesperson shall not use such information for personal benefit or the benefit of third parties.

**Non-Compete**

The Salesperson agrees not to provide marketing services to the Company’s clients for a period of Three (3) years after the termination of their employment with the Company.

**No Use of Data**

The Employee agrees not to use any data obtained within the Company for personal activities, whether it be internal information or client data.

**Contract Duration**

This contract will have an initial duration of three months, during which the Salesperson will be on 90 day probationary timeline. At the end of this period, the Company will evaluate the Salesperson’s performance to determine their continuation with the company.

Both parties have read, understood, and accepted the terms and conditions outlined in this Employment Contract.

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| ${sign} | ${sign\_se7entech} |
| **${user-name}** | **[Se7ench]** |
| **Date**: ${date} | **Date**: ${date} |
| **IP Address**: ${ip} |  |
| **Device**: ${device} |  |