# Demand Propagation Through Traded Risk Factors Yu An and Amy W. Huber

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Erik Loualiche – University of Minnesota

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#### This Discussion

#### The price impact of flows

- Simple example
- What do you need to estimate a multiplier?

#### This paper

- How to find the factors? a flow-based approach
- How to estimate the factors?
- What do we learn?

## **Estimating impact: an example**

What happens if I decide to purchase a trillion of dollars worth of Yen?

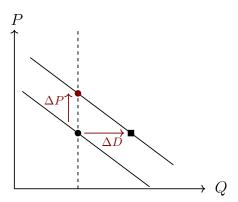
- Ask an intermediary say Goldman Sachs (GS)
- Make sure their overall demand for assets and the price accommodate this trade
- Effects on ... price of Yen but also on other currencies and all the other assets held by GS

#### **Estimating impact: an example**

Toyota needs to buy FX swaps from GS Yen-USD

- Exchange rates adjust based on GS balance sheet
  - ▶ They need to be willing to take in the flow

Supply (Toyota) $|_{USD}$  = Demand (GS)  $(S_{\$}, S_{\$}, S_{\$}, S_{\$}, \ldots, \text{other stuff})|_{USD}$ 



#### **Estimating impact: an example**

#### It's all connected

- When Toyota gets the Yen swap ...
- GS wants to change its Euro position
  - ▶ Yen takes balance sheet space
  - Yen comoves with the Furo
- To understand the effect we need to understand the whole demand curve of GS

$$\underbrace{\left(\frac{\partial \mathsf{Demand^{GS}}}{\partial \mathbf{S}}\right)}_{\mathsf{elasticity}} \begin{bmatrix} \Delta S_{\mathbf{Y}} \\ \Delta S_{\mathbf{C}} \\ \vdots \end{bmatrix} = \begin{bmatrix} f_{\mathbf{Y}} \\ f_{\mathbf{C}} \\ \vdots \end{bmatrix} \quad \Longleftrightarrow \quad \begin{bmatrix} \Delta S_{\mathbf{Y}} \\ \Delta S_{\mathbf{C}} \\ \vdots \end{bmatrix} = \underbrace{\mathcal{E}^{-1}}_{\mathsf{multiplier}} \underbrace{\int_{\mathbf{M}} f_{\mathbf{C}} f_{\mathbf{C}}}_{\mathsf{multiplier}} f_{\mathbf{M}} \begin{bmatrix} f_{\mathbf{Y}} \\ f_{\mathbf{C}} \\ \vdots \end{bmatrix}$$

## This paper

#### What this multiplier ${\mathcal M}$

- Inverse of aggregate demand curve ... same information  $\mathcal{M} = \mathcal{E}^{-1}$
- How do prices adjust for a given flow?

#### Standard asset pricing approach to the multiplier

- Demand for assets is mean-variance:  $D = -\frac{1}{\gamma} \Sigma^{-1} P + \cdots$
- Multiplier comes from covariance matrix  $\mathcal{M} = \gamma \Sigma$
- Factor decomposition of variance

$$\mathcal{M} = \gamma \begin{pmatrix} \sigma_{\mathsf{idio}_1} & & & \\ & \sigma_{\mathsf{idio}_2} & & \\ & & \ddots & \\ & & & \sigma_{\mathsf{idio}_N} \end{pmatrix} + \gamma \underbrace{\sum_k b_k b_k^{\mathsf{T}}}_{\mathsf{factor weights } b_l}$$

Answer simple questions about flows on prices

$$\Delta S_{\mathbf{Y}}$$

## An equivalence result

#### General matrix multiplier

$$\begin{bmatrix} \Delta S_{\mathbf{Y}} \\ \vdots \end{bmatrix} = \mathcal{M} \begin{bmatrix} f_{\mathbf{Y}} \\ \vdots \end{bmatrix}$$

#### Simple multiplier decomposition

A decomposition result in HHHKL (Causal Inference for Asset Pricing, 2025)

- Define exchange rates factors:  $\Delta S_k^{\text{factor}} = b_k^{\mathsf{T}} \mathbf{S}$
- Idiosyncractic or "relative" flow  $\Delta S_{\text{idio}}$
- Simple set of *K* meso-multiplier and 1 relative multiplier to evaluate price impact:

$$\begin{split} \Delta S_{\text{idio}}^{\text{factor}} &= \widehat{\mathcal{M}} f_{\text{idio}} \\ \Delta S_{1}^{\text{factor}} &= \mathcal{M}_{1} f_{S_{1}^{\text{f}}} \\ &\vdots \\ \Delta S_{K}^{\text{factor}} &= \mathcal{M}_{K} f_{S_{K}^{f}} \end{split}$$

## The important question

#### What are these factors?

- What are these factors? How do we find the  $b_k$  weights?
- This is what Goldman Sachs cares about!
- Factor risk, leverage, duration, regulatory constraints ...

#### How do we find these factors?

- Lustig, Roussanov, Verdelhan: Microfounded macro model to uncover the economically important risk in currencies
- Chernov, Dahlquist, Lochstoer: dimension of currencies is small enough that we can look at the whole matrix directly
- **This paper:** focus on component of risks that explain both the cross-section of returns and flows

# The important question

# **Final Thoughts**

Interesting Paper! Go read it.

Take away